

gold medal to be offered by Wells & Richardson Co., manufacturers of improved butter color, whose merits make it recognized as the standard butter color of the world. E. Sudendorf, the gentlemanly manager of the Western house of this firm, at Elgin, Ill., writes the editor regarding the medal as follows:

"This cut was made from a medal that we have been giving for several years and will be suitably engraved, reading Washington State Dairy Convention in the center around the tub; '1897' will be at the bottom where '1895' now stands, and where '98½' is at present will be left open for engraving of the score of the winner's butter. This medal will be solid gold and of fine workmanship; it is not a pattern stamped



out by machinery, but is made entirely by hand work. We shall send the medal to Mr. Woll in plenty of time to have it on exhibition at the convention. After the medal has been won all Mr. Woll will have to do will be to have the winner's name engraved on the back, and the score in front, for which he will send us the bill and we will pay it.

"Believing that the dairy business has a great future before it in your state, we take great pleasure in doing our small share to stimulate competition, believing that successful dairy conventions help a great deal to build up the industry.

"Wishing you a very successful meeting, I remain,

Yours truly, E. SUDENDORF.

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