State College of Washington
Library

THE RANCH AND RANGE

A JOURNAL OF THE LAND AND THE HOME IN THE NEW WEST

Issued Every Week
Eighteenth Year

SEATTLE AND SPOKANE, WASHINGTON, JULY 25, 1901.

Subscription One Dollar a Year
Worth Two Gold Dollars

STANWOOD, WASH., May 7th, 1901.

MERZ DAIRY SUPPLY CO., Seattle, Wash.

Gentlemen: An agreement was entered into between the agents of the United States Separator, Sharpless and De Laval to meet at The Stanwood Co-Op. Creamery on May 7th and test the skimming qualities of the different machines. On May 7th, H. E. Sharp, Traveling Salesman for The Merz Dairy Supply Company, Agent for De Laval Separators, was present to carry out the contract.

I herewith testify that the agents for the other separators failed to make their appearance and therefore the logical conclusion was that they were afraid to test the merits of their machines.

CH. HANSON,
Buttermaker, Stanwood Creamery.

INCREASED CAPACITIES

The New Capacities and Prices of the Dairy Sizes of the DE LAVAL Separators are now as follows:

"HUMMING-BIRD," 250 lbs of whole milk per hour	$65.00
"BABY" NO. 1, 450 lbs. of whole milk per hour	100.00
"BABY" NO. 2, 600 lbs. of whole milk per hour	125.00
"BABY" NO. 3, 1,000 lbs. of whole milk per hour	200.00
"DAIRY TURBINE," 1,000 lbs. of whole milk per hour	225.00

These increased capacities greatly shorten the time necessary to handle a given quantity of milk, without raising the prices of the machines or requiring more power to run them, and combined with their acknowledged superiority in close skimming, simply place the De Laval "Alpha-Disc" machines beyond attempted competition by other makes of separators.

ILLUSTRATED CATALOGUES

with full description of each size and style of machine, and much important information for dairymen, will be mailed free to any address on request by postal or otherwise.

THE DE LAVAL SEPARATOR CO.

Pacific Offices, Stores and Shops: 103-105 Mission St., SAN FRANCISCO.

General Offices: 74 Cortlandt St., New York. Branch Offices: Chicago, Philadelphia, Montreal

AGENTS FOR THE NORTHWEST:

Merz Dairy Supply Co.....Seattle, Wash.
Hazelwood Co.....Spokane, Wash.
Geo. L. Bickel.....Front St., Portland, Or.
Eugene O'Connell.....Marshfield, Or.
J. M. Selder.....Cove, Or.