

# THE RANCH AND RANGE

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W. J. ROSER, President.

WALTER H. LIPE, Sec'y & Treas.

## THE CANAJOHARIE CREAMERY CO.

"Teko  
Butter"

CANAJOHARIE, N. Y., May 7, 1901

De Laval Separator Co.,  
New York.

Gentlemen: We will accept your proposition to allow us \$75 for the U. S. machine that we have here in exchange for a No. 1 Alpha 3,000 lbs. capacity. We will ship this U. S. upon receipt of instruction from you. We do not want Alpha No. 1 shipped us until about the first of June. We are building the new plant to put this in. Yours very truly,

Canajoharie Creamery Co.  
W. H. L.

**NOTE:** The above will be found interesting from the fact that the machine delivered to The De Laval Separator Co., for \$75.00, was a new U. S. No. 0, which now lists at, Belt, \$500.00, Turbine, \$525.00. The Canajoharie Co. state in a letter dated April 1, 1901, that they had purchased it one year before. They were willing, however, to turn it in at the figure named as part payment of an Alpha, purchased at full list price, \$525.00. Their experience has been quite the same as the great majority of successfully established creamerymen throughout the country who after experimenting with the different makes, now use De Laval machines exclusively.

## THE DE LAVAL SEPARATOR CO.

Pacific Offices, Stores and Shops: 103-105 Mission St., SAN FRANCISCO.

General Offices: 74 Cortlandt St., New York.

Branch Offices: Chicago, Philadelphia, Montreal.

### AGENTS FOR THE NORTHWEST:

Merz Dairy Supply Co., - Seattle, Wash.      Braddick-Keating Co., Front St., Portland, Ore.  
Hazelwood Co., - Spokane, Wash.      Eugene O'Cennell, - Marshfield, Ore.  
J. M. Selder, - Cove, Ore.