

HOW TO CONVERT BUTTER-FAT INTO REAL MONEY

Put your Cream in the **JENSEN "Blue Top" Cans**, wire the lids to the cans; see that the name "**JENSEN CREAMERY COMPANY, Salt Lake City, Utah,**" is on the shipping tag, also your name and post office address. Take the cans to the nearest railway station; **"WE WILL DO THE REST" YOU WILL GET YOUR MONEY!**

If you do not have the **JENSEN "Blue Top" Cans**, write or 'phone us for them; use only the **"Blue Top" Cans.**

JENSEN CREAMERY CO.
Salt Lake City, Utah

WANTED—Real estate man who can interest party to assist us locating monopolizing manufacturing home industries near natural gas belt. The product is indispensable and used by every family three times a day; cost 5 cents; sells for 25 cents by the car loads. We have got the dough and do bake the bread. The bi-products alone will more than pay for the entire plant within the first six months. Interested parties desiring to locate a new and profitable home industry that pays big returns and costs so little to start in small country towns, will please communicate before John D. Rockefeller gets busy with yours truly, Carl von Hartzfelt Co., Wheeling, W. Va. Particulars relating to Denatured Alcohol mailed free.

60 YEARS EXPERIENCE

PATENTS

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MUNN & Co. 361 Broadway, New York

DAIRYING

DAIRY NOTES.

Prof. Erf who judged the dairy cattle and dairy products is undoubtedly one of the leading dairy experts in this country. To the Editor, he made very favorable comment on the dairy prospects in this state. Utah has not yet realized her possibilities along the dairy line, but there is a noticeable improvement during the past year.

Messrs. J. W. Hendricks and P. N. Nelson of Richmond and Mr. G. Hogan of Lewiston, promise that at the fair next year, there will be a creditable showing of Cache Valley Holsteins. The Holstein is a great favorite with the dairymen of Northern Cache and these men hope to see the black and whites properly represented at the next State Fair. Success to the movement.

Experiments have shown that where a milker wants to keep the milk clean, will have no difficulty if he uses a small topped pail with an opening of about four inches in diameter. There are a few cows that have large udders which hang low that must be milked with a wide topped pail, but that is no excuse for using of old style "dirt catcher" on all the cows.

Mr. Joseph Barker and his good wife, the leading dairy people of Weber County, spent a couple of days at the fair. Mr. Barker says that they were too busy this year to get their cows ready for exhibit, but they will always be found boosting for Utah as a dairy state.

The best way to improve the dairy herd is by the use of a good pure-bred dairy sire. The fact that an animal is registered is not sufficient. The bull chosen to head the herd should be a good individual as well as have a good pedigree.

The management of the State Fair are to be highly commended for installing a refrigerator so that dairy products could be properly shown. It was a good move and we hope that next year the dairymen will show their appreciation by filling this apartment to the limit.

Remember that breed does not guarantee excellence in individuals. Dairymen should not get the idea that an animal is good simply because he belongs to a good breed.

"Yeksa Sunbeam," a Guernsey cow, produced in one year, 1013 pounds of commercial butter. Would it not be a bonanza for Utah if we had ten thousand "Yeksa Sunbeams" here?

What kind of cows are you keeping? If you don't know, isn't it about time you found out? Here is a year's record on one cow:

The Unprofitable Cow.

3,141 pounds milk testing 4.38 per cent fat equal to 137.4 pounds fat, equal to 165 pounds butter. Food cost of 1 quart milk, 4.53 cents; 1 pound butter, 39.2 cents. Loss from milk at 3¼ cents per quart, \$11.27; loss on butter at 30 cents per pound, \$15.22.

We fear there are too many of this kind in Utah. The next illustration is of the kind Prof. Woodward of the Agricultural College is anxious for our farmers to have. Here is the year's record:

The Profitable Cow.

6,975 pounds milk testing 4.87 per cent fat equal to 340 pounds fat, equal to 396 pounds butter. Food cost of 1 quart milk 2.76 cents; 1 pound butter 22.9 cents. Profit from milk 3¼ cents a quart, \$31.38; from at 30 cents a pound, \$31.31.

The Elgin Dairy, Salt Lake City, pays the highest market price for cream at all times and gives absolutely the correct test. We offer no premiums, for any farmer knows they pay the premium in the long run. We are doing an honest, legitimate business and want your cream. Send your cream in Red cans and we will send you pay for all the cream delivered.

ELGIN DAIRY CO.

NOT NATURAL.

Miss Pepprey—"No, he didn't like your eyebrows. He said they were too black."

Miss Painter—"The idea!"

Miss Pepprey—"However, I assured him they were not as black as they were painted."—Exchange.

IRRIGATION THE ANCIENT ART.

Some years ago a meeting of accountants was held back in New York at which it was made to appear that the profession of accounting was no new one, but was in fact, among the most ancient known. The fact that Joseph taught business methods to Pharaoh and exerted an authority over the finances of the Jewish people was cited. The speaker of the evening, a Mr. Haskins, was surprised to receive a "call down" from far away Utah, from our old time and honored friend—Uncle Billy Rowe of Corinne who places irrigation in its rightful place as the ancient art.

The letter to Mr. Haskins follows:

Dear Mr. Haskins:—I am in receipt today of The Mail and Express, of New York, giving a very nice account of the banquet at which I see you had the honor of addressing those present.

In your address I read with interest your reference to Brother Joseph, in regard to whom you read in Scripture that he taught business methods to Pharaoh, and got up the first corn deal on record. I felt a little jealous that you did not refer to his masterpiece in regard to his methods in being the creator and builder of the first ancient canal, Bahr Jusef, of the Egyptian system, which takes its name from Joseph, he being Prime Minister to Pharaoh, and it is still doing business at the old stand. It is over two hundred miles long and irrigates three hundred thousand acres of land.

It was by means of this canal that Joseph was enabled to fill that vast granary which stood him in such miraculous stead during the seven years' famine, and which enabled him to perform the greatest master stroke of political policy which that history of ancient jugglery and kingcraft records. He bartered its contents with the Egyptians for their money until all that commodity was exhausted; then for their cattle until the last head was driven into his corral, and finally for their land, until the last acre was conveyed to the government, and the title to the land has remained in the government through all his mutations until the present date.

This vast work must have taken a great accountant, so I claim that in the arts, irrigation and accounting were hand in hand in ancient and