

# PANTON & WHITE.

## Crockery Sale,

COUNTER NO. 4.  
JARDINIERS—All of our tinted jardinières—regular price 69c  
up to 98c, selling  
at 45c  
All Jardinières, regular value  
up to 75c, selling  
at 45c  
LAMP GLASSES—Decorated  
lamps, worth up to 98c,  
at 48c  
OAT MEAL BOWLS—Semi-  
porcelain, nicely decorated,  
per dozen 60c

## Boston Bags.

100 Boston Bags, in gray, brown or  
black cloth, full size and the same  
Bag that you have always paid  
59c for, special  
at 59c

## Drug Department.

Calders' Tooth Powder, 15c  
25c bottle  
Telford's Talcum Powder, 10c  
15c can  
Rexolene—a refined product of  
petroleum jelly, 15c jar only  
Woodbury's Facial Soap, 18c  
regular jar 25c, for 15c  
Kirk's Juvenile Soap, large  
size 25c cake for 15c

## Patient Medicines.

"S. S. S." large size, regularly  
\$1.75 at 1.00  
"S. S. S." small size, regularly  
67c  
Hogstetter's Bitters, 69c  
\$1.00 size, 40c  
Fellows' Compound Syrup of  
Hypophosphites, \$1.50 size,  
regular jar 25c, for 15c  
Dr. Pierce's Golden Medical  
Discovery, \$1.00 bottle, 70c

## THE MAN AND THE MACHINE.

### A Few Comparisons of Today and Fifty Years Ago.

In 1840 an operative in the cotton  
mills of Rhode Island, working 13 and  
14 hours a day, turned out 9,000 yards  
of standard sheeting in a year. In 1856  
the operative in the same mill, with  
machinery, made 30,000 yards, work-  
ing 10 hours a day. The displacement  
of hand labor in some of the cotton  
mills of the United States, from 1840  
to 1890, by improved machinery, was  
from 33 to 50 per cent, and the average  
work of one operative working one  
year would in 1890 supply the annual  
wants of 1,600 fully clothed Chinese.  
Among the minor industries, in the  
manufacture of jewelry, one skilled  
workman, paid at the rate of \$2.50 to  
\$3 a day and working according to ante-  
machine methods in use a few years  
ago, could make up three dozen pairs  
of sleeve buttons a day. Now one boy,  
paid \$3.00 a week and working with  
modern machinery, can produce 9,000  
pairs a day. In Adam Smith's day it  
was considered a wonderful achieve-  
ment for ten men to make 48,000 pins  
in a day, but now three men make  
7,500,000 of vastly superior quality in  
the same time.



We don't flatter in cheap talk, but quote  
prices as the better way to keep the  
public eye turned toward our store and the  
public feel walking our way.

## Men's Furnishings.

Men's White Linen Collars—  
15c each, 2 for 25c  
Men's Finest Linen Collar—  
Each 25c  
Men's White Linen Cuffs, pair—  
25 and 40c  
White Shirts, unlaundered—  
50 and 75c  
White Shirts, laundered—  
75c, \$1.00 and \$1.50  
Fancy Colored Shirts, laundered,  
75c to \$1.50

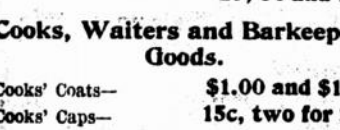
Neckwear, all shades—  
25, 50 and 75c  
Night Shirts—  
50, 75c and \$1.00  
Handkerchiefs, linen and silk—  
10, 15, 25c to \$1.00  
Gloves, Dress—  
75c, \$1.00 and \$1.50  
Underwear, per garment—  
25, 50, 75c and \$1.00  
Mackintoshes—  
\$5.00, \$7.50 and \$10.00  
Raincoats (rubber)—  
\$2.00, \$2.50 and \$3.00  
Sweaters—  
\$1.00, \$2.00, \$2.50 and \$3

## Working Men's Goods.

Good, heavy, well made Cotton Shirts—  
50, 75c  
Cheviot and Sateen Shirts—  
50, 75c and \$1.00  
Flannel Shirts, light and dark colors—  
\$1.00, \$2.00  
Overalls, with bibs—  
50, 65 and 75c  
Overalls, without bibs—  
39, 50 and 75c  
Engineers' Coats—  
35, 50, 75 and 85c  
Jumpers—  
29, 39, 50 and 75c  
Working Gloves—  
25, 50, 75c and \$1.00  
Working Mittens—  
25, 50, 75c and \$1.00  
Heavy Wool Socks—  
25, 50 and 75c

## Cooks, Waiters and Barkeepers Goods.

Cooks' Coats—  
\$1.00 and \$1.25  
Cooks' Caps—  
15c, two for 25c  
Cooks' Aprons, white or fancy—  
25c  
Bar Aprons—  
25c  
Bar Coats—  
\$1.00 to \$2.00  
Bar Vests—  
\$1.00 to \$2.50  
Our celebrated Fenton Bar Vests—  
\$1.55  
Positively the most practical Bar Vests  
made, Waiters' Coats, Vests, Aprons and  
Ties of all kinds.



ALL OURS TRANSFER TO  
THE GREAT EASTERN  
BURROWS STORE

## Gloves for Spring Wear.

To know what is being worn is the  
fashion, mark of the world, consult this  
glove department. We have received  
our foreign importations direct from  
the fashion-makers and assure you that  
they are correct.

ON BARGAIN COUNTER NO. 2 TO-  
morrow we offer 100 dozen Ladies' Elite  
Kid Gloves, 2-clasp, with self or colored  
embroidered stitchings, gusseted, in  
all colors—black and white, 50 dozen  
Ladies' Chamois Wash Gloves  
in natural, pearl and white,  
all on counter 3, at 89c

## Mid-March Ribbon Sale

The latest advices from Paris and the  
introduction of costumes upon the stage  
by Raimond and Hading, show a broad  
use of ribbons. It's the stage that sets  
the styles. Women love ribbons as  
much as they do jewelry, and are al-  
ways glad of a chance to use them.  
We now have the newest designs in  
ribbons at the following re-  
markably low prices. These ribbons  
will be on sale for Saturday on Bargain  
Counter 2.

One lot of fancy neck ribbons,  
various lengths, 19c  
special at 15c  
One lot of fancy hair ribbons,  
special at 5c  
A special in black hemstitched ribbon,  
all silk taffeta, worth  
35c a yard, special  
at 19c

1000 pieces best satin and velvet rib-  
bons—warmed fast dyes; black, white  
cream and blue, pink, carnation,  
scarlet, etc., ten yard bolts  
for 40c  
Black satin and velvet ribbons in all  
widths. Prices that are much be-  
low the market.

## CHARITY IS WRONG

(Continued from First Page.)

perhaps be cared for by organized  
charity, but in all probability they  
would be cared for by members of  
their own families, who would doubt-  
less earn sufficient to support them-  
selves as well as those unable to work.  
The organized charity needed by the  
world today is a righteous distribu-  
tion of its wealth—not that it should  
be divided equally among all its people  
(because if it were it would not remain  
so for any length of time), but that the  
laborer is entitled, first, to work and  
secondly, to a fair proportion of what  
he produces, and if his service to  
humanity be become inferior or unable  
to work then his past labor should en-  
title him to be cared for in some way  
other than by a charity organization.

If the fear of future poverty could  
be taken out of the minds of people, a  
great burden would be lifted, because  
man's fears are often greater concern-  
ing the future than the present. If the  
apprehension of poverty were removed  
it would tend to stop the mad scramble  
after wealth that causes many to lose  
the highest and truest aims in life.  
The thought of future poverty and de-  
pendence lessens the vital energies and  
tends to make many useless members  
of society, but if one could be assured  
of work and of enough material means  
to keep him in comparative comfort  
when unable to work there would un-  
doubtedly be a radical change in the  
minds of many regarding the advan-  
tages that might accrue from vast ac-  
cumulations of wealth. If organized  
charity is going to become of real ser-  
vice in life, let it try to secure for the  
unemployed work that will develop  
them both physically and mentally.  
The men and women that are employ-  
ed will lead more moral and upright  
lives than those that are unemployed.  
Society, the state and the nation will  
be unlifted, strengthened and redeem-  
ed when every one is engaged in some  
service that makes for the good of all.

## THE CHICAGO SETTLEMENT.

The Conditions By Which the Great  
Strike Was Settled.

The big Chicago Building Trades  
strike, which lasted for a year, has  
been settled. The essential points  
gained by both parties in the agree-  
ment are as follows:

What the contractors get: (1) Union  
to withdraw from the Building Trades  
Council. (2) Symathetic strike abo-  
lished. (3) All disputes settled by ar-  
bitration without stoppage of work.  
(4) Use of apprentices not prohibited.  
(5) No limitation of the amount of  
work to be done in a day and no re-  
striction of use of machinery or tools  
or of any manufactured material, ex-  
cept prison made. (6) Foreman not  
to be subject to rules of union while  
acting as foreman.

What the carpenters get: (1) Sat-  
urday half holiday. (2) Eight hour  
day. (3) Forty-two and a half cents  
an hour and time and a half for over-  
time. (4) Piece work prohibited. (5)  
Non-union men not to work below  
union wage scale. (6) Need not work  
with non-union carpenters. (7) Week  
ly pay days.

## TO THE DEAF.

A rich lady, cured of her deafness  
and noises in the head by Dr. Nichol-  
son's Artificial Ear Drums, gave \$10,000  
to his institute so that deaf people un-  
able to procure the Ear Drums may  
have them free. Address No. 5978 The  
Nicholson Institute, 780, Eighth Avenue,  
Chicago, Ill.

WANTED—Capable, reliable person  
in every county to represent large com-  
pany of solid financial reputation: \$300  
per day absolutely sure and all expen-  
ses paid. Bona-fide, definite salary,  
no commission; salary paid each Sat-  
day and expense money advanced each  
week. STANDARD HOUSE, 334 Dear-  
born Street, Chicago, Ill.

Dr. Le Due's From Paris. Positively  
warranted to cure the  
Special Regulator Monthly pathological  
disorders. Obstructions and Suppres-  
sions, or return money, \$2.00 a  
package or three. De-  
fuse substitutes. Sent anywhere pre-  
paid on receipt of price, and guaran-  
teed by THE KID DRUG CO., 330  
Ill. Retail and wholesale by Max Wirth,  
and S. F. Boyce, druggists, Duluth, and  
Niven's Drug Store, W. Duluth, Minn.

# Minnesota Labor News.

## AMES AND LABOR.

Minneapolis' Mayor Shows Himself  
in the True Light.

MINNEAPOLIS, March 15.—Now  
that Mayor Ames has stopped  
over again, as he is continually doing,  
and has showed that he has still higher  
political ambitions, and would like to  
be governor, it would be well to ask  
what claims he has to such distinction  
says the Minneapolis Union.

There are many workmen in the  
city who, for some mysterious reason,  
still think that Ames is their friend.  
What he has ever done to make good  
his claims to that effect we have never  
heard anyone say—but he undoubtedly  
received many votes on account of this  
unfounded belief of the workingman.  
As a matter of fact, Mayor Gray is the  
only mayor the city ever had who gave  
any direct recognition to labor. With  
the usual blindness of workmen as  
far as their own interests are concerned,  
they voted for the shadow instead  
of the substance for the gas bag who  
before election made vague, indistinct  
talk about workmen being en-  
titled to eight dollars a day, and that  
kind of stuff, and defeated the man  
who had been their friend. The first  
thing this professional "workingman's  
friend" did was to fire every repre-  
sentative of organized labor—and it seemed  
he could hardly do it soon enough after  
he got into power. Since then he has  
contemptuously ignored every request  
of organized labor, and seems to take as  
special interest and delight in so doing.  
And he will have the impudence in  
about two years to come around with  
his old "workingman's friend" story.  
Try and remember the above facts and  
such others as we will from time to  
time lay before you. We will try and  
remind you of them at the proper time.

## MINNEAPOLIS LABEL LEAGUE.

Good Demand For Labels—New Un-  
ions to Be Organized.

MINNEAPOLIS, March 15.—The last  
meeting of the league showed a good at-  
tendance. J. E. Murdock, of the broom  
makers, and H. B. Carver, of the brass-  
workers, filed credentials.  
All delegates stated there was a good  
demand for their respective labels. It  
was stated that St. Paul work-house  
made brooms were being unloaded on  
the Minneapolis market, and it was  
hoped to put a stop to their sale here,  
and it is much regretted that some  
Minneapolis merchants would buy such  
vile made products in preference to  
home and union made brooms.  
Organizers reported that there would  
soon be local unions of the soda-bot-  
tlers, colored waiters (hotel), and a  
women's label league, also that another  
laundry had been unionized.

## SERVANT GIRLS ORGANIZE.

Benefits of the Minneapolis Union  
Spreading in St. Paul.

ST. PAUL, March 15.—The servant  
girl question is one that has vexed the  
mind of mistress as well as maid for a  
very long time, and the vexed question  
may be solved in the near future to the  
satisfaction of all concerned through the  
formation of a servant girl's union, for  
which purpose Organizer Krieger has  
called a meeting of all the servant  
girls in the city at Assembly hall this  
evening. The object of the union is  
not for the purpose of raising wages,  
but rather for having a better under-  
standing as to duties to be performed,  
which will be of advantage to all parties  
concerned, and will have the ef-  
fect as well of doing away with the  
servant girl agencies which so fre-  
quently get money from the girls for  
services never rendered.

Under the new order of things girls  
out of employment will have a central  
gathering point at which they can call  
and where situations will be provided  
free of cost, and such a gathering  
point will be a great convenience to  
those who are in want of servants, as  
the fact of their belonging to a union  
is a guarantee that the service they  
will render is of the best. Such a union  
has been in operation in Minne-  
apolis for some time and has proved  
not only successful in numbers, but its  
working has been found so satisfactory  
that, it is said, it has received the  
heartiest support of those employing  
servants as well as the servants them-  
selves.

## MINNEAPOLIS WOODWORKERS.

Union in Excellent Shape—No Labor  
Troubles Anticipated.

MINNEAPOLIS, March 15.—The news  
paper talk about trouble brewing be-  
tween the Woodworkers and their em-  
ployers seems to have been without  
foundation, as an agreement has al-  
ready been arrived at with every firm  
which employed union men last year,  
with one exception, and it is not  
thought probable that anything will  
arise to cause dissension. While there  
are some of the large firms which have  
not signed the agreement, it is thought  
probable that these firms may be in-  
duced to sign the agreement of the  
Woodworkers. Whether they do or not  
is immaterial, as the firms already em-  
ploying union men do most of the work  
in the city, and will have no trouble  
in supplying the label on all goods used  
by the contractors here.

The Woodworkers are better organ-  
ized than ever before in their history,  
and prospects for plenty of work for all  
the coming summer are excellent. It  
is a pleasure to note the excellent  
condition of the union, as there is no more  
progressive and hustling organization  
in the city than the Woodworkers.

## FLOR CITY HACK-DRIVERS.

Have Opened Headquarters and Will  
Supply the Best of Service.

MINNEAPOLIS, March 15.—Hack-  
drivers Union report everything in  
good shape in their organization. Their  
treasury and their membership are  
both growing, and there is much in-  
terest displayed by the members in the  
union.  
A novel feature introduced by the  
hack-drivers is the establishment of a  
headquarters, where they can have a  
meeting place, and where the public  
can be supplied at any time with any-  
thing in the line of cabs, hacks, car-  
riages, messenger service, etc. The union  
has located at 211 Washington Ave-  
nue South, where they have a cigar  
stand, handling only union made goods,  
and where telephone calls may be made  
for any kind of service. The entire  
business is owned and controlled by the  
union, and the public will get the best  
of service by patronizing the place.

## MINNEAPOLIS CARPENTERS.

On the Best of Terms With Employ-  
ers—No Labor Troubles Ahead.

MINNEAPOLIS, March 15.—The big  
organization of the city, the carpenters,  
are keeping up their rapid growth, and  
believe there is a good and busy sea-  
son ahead of them the coming summer.  
The feeling between the carpenters and  
the contractors is a most friendly one,  
and there is little chance of anything  
happening to break up this friendly  
spirit. The question of wages and

hours has been settled satisfactorily to  
both sides, and the prospects for a  
large amount of building are excellent.  
The carpenters are a large factor in the  
labor world of this city, and it is a  
matter of congratulation that they are  
on such friendly and satisfactory terms  
with the contractors and builders.

## A GROWING UNION.

Minneapolis Musicians Are Initiating  
Many New Members.

MINNEAPOLIS, March 15.—The Min-  
neapolis Musicians' Association reports  
that their union is keeping abreast with  
the advance in unionism and growth of  
organizations, in other branches, and  
that new members are being taken in  
at every meeting. The association has  
established headquarters at room 18,  
Eastman Block, and rooms have been  
fitted up and will be kept open night  
and day for the convenience and pleas-  
ure of the members.

## THE BARBERS' UNION.

Are Hopeful of Enjoying Some of the  
Benefits of the Shorter Workday.

MINNEAPOLIS, March 15.—The last  
meeting of the Barbers' Union was well  
attended, as the meetings of this union  
have been for some time, and much in-  
terest is shown in the organization, and  
the plans which have been made for  
organization and improving the condi-  
tion of the trade. The barbers are  
hopeful that the time is not far distant  
when they may enjoy some of the bless-  
ings of a shorter work-day. The bar-  
bers are among the few workmen of the  
city who are still working long and  
burdensome hours, and it is hoped that  
they may soon be able to inaugurate  
more reasonable hours.

## THE UNIONS

Secretary Brown of the Typographical  
Union is confined to his home wrestling  
with the la grippe.

The Brewery Drivers' Union intend  
to affiliate with the Brewery Workers'  
Union in the near future.

"Of all sad words of tongue or pen  
the saddest are these it might have  
been" cleaned better had Kelley  
cleaned it.

The state of trade among the differ-  
ent unions at present is dull, but the  
prospects are bright for the coming  
season.

The movement started by some of the  
members of the Twentieth Century  
Club to form a servant girl's union in  
this city has evidently gone by the  
boards.

The Leather Workers, which is a new  
union recently formed here, is rapidly  
coming to the front and in a short  
time will be one of the leading unions  
in the city.

The elevator operators in the different  
buildings in the city are contemplating  
forming an organization in the near  
future and will affiliate with the Trades  
Assembly.

Rev. T. H. Clelland, pastor of the  
First Presbyterian Church, will preach  
tomorrow night on "labor organizations  
and what they have accomplished."  
The sermon will undoubtedly be an in-  
teresting one, and every laboring man  
in the city should try and hear it.

At a meeting held by the Plasters'  
Union Monday night a committee was  
appointed to try and organize the  
plasters of Superior. So far the com-  
mittee has met with considerable suc-  
cess and an organization will be per-  
fected in the near future.

The Trades Assembly held a well at-  
tended meeting last Friday evening,  
at which considerable routine business  
was transacted. The raise of the per  
capita tax to 3 cents per member for  
special organization purposes seemed  
to meet with favor among the members  
of the assembly.

An effort has been made to re-or-  
ganize the defunct Laundry Workers' Un-  
ion, but the committee having the mat-  
ter in charge has been unable to do  
anything as the laundry workers do not  
seem to take any interest in trying to  
better their conditions and promulgate  
the fundamental principles of unionism  
which is so dear to every workman  
who belongs to an organization.

The free labor bureau ordinance  
which was passed by the city council  
some time ago, will take effect May 1.  
It will without any doubt be a great  
benefit to the working classes of the  
city, especially to the unorganized, who  
belong to no union and work at what-  
ever they can get. It will injure some  
of the licensed employment agencies  
of the city, who have time and time  
again victimized the working people,  
and it is a move in the right direction  
and should have the united support of  
all laboring classes.

## HENDREN & TALLANT.

# The New Store

## We Increase Your Wages.

NOTHING truer! When we make it possible for  
you to buy in The New Store for a large per-  
cent less than you can elsewhere—we add just that  
much to your earning power. In this way your  
wages and salaries are increased. Prove it by visit-  
ing The New Store.

## A Towel Snap.

25 DOZEN BLEACHED HONEY-COMBED BATH TOWELS,  
22x50 inches, with fringe—ought to bring us 15c each. Every read-  
er of this advertisement may have a bargain  
in them Saturday—limit six to a customer,  
Saturday, each. 9c

## Cotton Blankets.

THIS HAS NOT BEEN A GOOD BLANKET WINTER IN DU-  
luth, probably owing to the extreme mildness of the weather, yet  
the exceptional values we have been offering in blankets has al-  
most depleted our stock of wool blankets; we have, however, a  
large stock of 10-4 cotton blankets in grey, brown, tans and  
whites, with fancy borders, which  
to close we offer a pair,  
at 49c and 65c

## For Men Only.

We are overstocked in men's unlined Gloves and  
Mittens and fine Woolen Shirts. These shirts are  
not of the heavy thick quality, but a fine firm Scotch  
weave—such as may be worn the year round.

\$2.00 Woolen Shirts now... \$1.59  
\$1.50 Woolen Shirts now... \$1.25  
\$1.00 Woolen Shirts now... 89c  
\$1.25 Woolen Shirts now... 69c

Unlined Leather Mittens.  
\$1.00 Quality Mittens now 69c  
75 Quality Mittens now 49c  
50 Quality Mittens now 39c

## Shoes.

Our shoe stock is one where your dollar has a  
purchasing power that is unequalled in the city.  
Special low prices on men's shoes, as we have no  
room for them and must discontinue carrying them.

\$2.25 MEN'S CALFSKIN SHOES,  
heavy wide soles, elegance and  
economy combined in  
this shoe—to close  
we will sell them at... \$1.49  
\$3.00 MEN'S PATENT LEATH-  
er Shoes—others ask  
\$3.50 for this shoe,  
price to close... \$2.19  
\$3.25 MEN'S BOX CALF SHOES,  
extra heavy soles for spring  
wear—the reason for the price is  
the closing out  
of Men's  
shoes... \$2.49

LADIES' RUBBERS—GOOD  
Quality—regular price 50c,  
a special lot we bought  
at low prices, while  
the last... 33c  
LADIES' FINE KID SHOES,  
cloth uppers, turned soles—  
regular \$3.00 shoe—  
while they  
last... \$2.29  
LADIES' PATENT LEATH-  
er Shoes—cloth tops, turned  
soles—regular \$3.00 shoe—  
shoe—your opportu-  
nity... \$2.29

## —THE—

# American Exchange Bank

DULUTH, MINN.

Capital, \$500,000.

Will issue certificates to deposi-  
tors, allowing interest at the rate  
of 2 1/2 per cent per annum on de-  
posits of any amount for a period  
of three months or longer.

## STATEMENT IS RIDICULOUS.

Vessel Owners Cannot Find Enough  
Non-Union Marine Engineers.  
CLEVELAND, O., March 12.—Presi-  
dent Uhler, of the National Marine En-  
gineers' association, arrived here today  
and held a conference with the local  
officials of the organization in refer-  
ence to the strike situation. Concern-  
ing the rumor to the effect that the  
vessel owners would endeavor to op-  
erate their boats with non union en-  
gineers, Mr. Uhler said:  
"I doubt if the lake carriers' associa-  
tion could find 25 non union marine en-  
gineers between Ogdensburg and Du-  
luth. Hence such a statement on the  
part of the vessel owners is ridiculous."

The trades assemblies of the Twin  
Cities, as well as the Duluth assembly,  
are making strong efforts to have the  
U. S. mail signs painted on the street  
cars removed, as the street railway  
companies are now violating the postal  
laws. The matter has been laid before  
the United States district attorney, who  
is now investigating the matter, and  
developments are expected in the near  
future.

It's said the new glass blowing ma-  
chine turns out tumblers at a cost of six  
cents a hundred.