



## THOUGH CROWDS HAVE BEEN BUYING FOR 3 DAYS THE GREAT FURNITURE SALE IS BUT BEGUN!

SEVENTY-FIVE WAGON LOADS of high grade furniture have been sent out of this store during the past five days—and we don't even miss it. More furniture was displayed on this floor than on any other two or three furniture floors in the city of Duluth.

BESIDES THIS, we have a big furniture warehouse on Ninth avenue east and Third street that we have hardly touched as yet.

DURING THE PAST FIVE DAYS, we have sold thousands of dollars' worth of the best furniture the people of this vicinity have ever been privileged to buy, and every purchaser has expressed himself or herself to us very candidly—that the values are not merely good—but wonderful.

We ask the indulgence of our patrons in regard to deliveries. Despite the aid of additional delivery service, we are nearly two days behind, and should the sale continue during the next few days, in proportion, to what it has been since the start, we have little hope of being able to catch up. Bear with us—we'll deliver your goods just as quickly as possible.

During the next few days we direct your special attention to the tremendous reductions in

Office Desks and Tables, Parlor Furniture, Leather and Velour Couches for Home or Office, Chairs and Rockers, Brass and Iron Beds, Heating Stoves and Ranges.

THE PRICES we are quoting are just about half what you'd pay anywhere else. It pays to buy for cash—here—NOW—come and we'll demonstrate that fact to you.



### Parlor Suites

3-piece carved mahogany, velour covered	Formerly \$39.50	Now \$22.95
5-piece carved mahogany, velour covered	69.50	39.50
4-piece carved mahogany, velour covered	75.00	50.00
3-piece carved mahogany, velour covered	39.75	27.50
2-piece carved mahogany, velour covered	42.50	27.50
3-piece carved mahogany, velour covered	44.50	27.50
3-piece carved mahogany, silk tapestry	48.50	35.000

### (Mahogany and Leather.)

3-piece carved mahogany, with leather	Formerly \$75.00	Now \$55.00
3-piece plain mahogany, with leather	61.00	38.00
3-piece mahogany chased leather tops	75.00	50.00
3-piece mahogany, silk tapestry tops	47.50	32.50

### Music and Parlor Cabinets

Mahogany music cabinet	Formerly \$26.50	Now \$18.00
Mahogany parlor and music cabinet	39.50	29.00
Mahogany music cabinet	5.50	3.25
Mahogany music cabinet	7.50	5.00
Mahogany music cabinet	19.75	11.00
Mahogany music cabinet	12.75	8.75
2 Vernis Martin music cabinet	29.50	19.00
Bookwood parlor cabinet	45.00	32.00
Vernis Martin music cabinet	60.00	38.00
Mahogany music cabinet	19.25	15.40
Fine gold leaf music cabinet	225.00	140.00
Vernis Martin pedestal onyx top	95.00	50.00
Gold table with onyx top	52.50	31.00

### Folding Metal Beds

Safety Automatic Bed	Formerly \$29.00	Now \$19.50
Safety Automatic Bed	32.00	21.00
Safety Automatic Bed	33.00	25.00
Safety Automatic Bed	40.00	27.00

Cashier's checks, your own checks or currency—all are equal good here, in this sale and all the time.

### Leather Rockers

Mahog. leather upholstered	Formerly \$24.50	Now \$16.75
Mahog. leather upholstered	33.50	19.75
Gold oak leather upholstered	21.75	14.50
Gold oak leather upholstered	23.75	15.75
Gold oak leather upholstered	19.75	13.75
Gold oak leather upholstered	22.50	14.50
Gold oak leather upholstered	29.50	19.50
Gold oak leather upholstered	42.50	29.50
Gold oak chair, leather upholstered	19.75	13.75

### China Cabinets

Golden oak china closet	Formerly \$49.50	Now \$35.00
Solid oak closet, glass shelves and back	55.00	42.50
Golden oak cabinet	25.50	19.00
Golden oak cabinet	21.75	16.00
Golden oak cabinet	14.75	10.00
Golden oak cabinet	35.00	22.00
Weathered oak cabinet	34.00	25.50
Weathered oak cabinet	57.50	40.00

### Golden Oak Rockers

With gold oak seat and back	Formerly \$6.00	Now \$4.00
With gold oak seat and back	4.25	2.75
With gold oak seat and back	9.75	6.25
With gold oak seat and back	4.75	2.94
With gold oak seat and back	5.25	3.98

### (MAHOGANY ROCKERS.)

Plain Mahogany Rocker	Formerly \$6.75	Now \$4.75
Mahogany with inlay back	7.25	4.75
Fine plain mahogany	14.75	10.98
Fine plain mahogany	12.25	8.25
Weathered oak Rocker	17.75	12.75
Weathered oak, carved back	15.00	9.25

### Mission Chairs and Rockers

Mission Bedroom Rockers	Formerly \$7.25	Now \$5.95
Mission Bedroom Rockers	9.50	6.25
Mission Bedroom Chairs	7.25	4.25
Large Rockers, leather cush.	22.50	14.50
Large Rockers, leather cush.	9.75	6.75
Large Rockers, leather cush.	17.75	12.75
Arm Rockers, leather cush.	14.75	10.75
Arm Rockers, leather cush.	9.00	5.50
Arm Rockers, leather cush.	27.50	18.00
Arm Rockers, leather cush.	22.50	15.00
Arm Rockers, leather cush.	31.00	18.50
Large Arm Chairs, leather cushions	31.00	18.50

## STOVES!

You need 'em right now—and you can buy 'em right now at prices that "can't be touched" for littleness. Come—buy—save!

Large \$52.00 Base Burners	\$42.00
Large \$52.00 Base Burners	\$41.00
\$26.75 "Neverfall" Round Heaters for	\$20.00
\$23.75 large "Niagara" Heaters for	\$22.50
\$19.95 Charm Oak Heaters	\$18.00
\$14.50 Round Oak Heaters	\$11.00
\$14.50 "Woodland" Wood Heaters for	\$11.00
\$13.50 "Woodbine" Wood Heaters for	\$10.50
\$7.50 "Pacific" Wood Heaters	\$5.75
\$6.75 "Pacific" Wood Heaters	\$5.25
\$5.95 "Pacific" Wood Heaters	\$4.50
\$5.25 "Pacific" Wood Heaters	\$3.75
\$4.50 Big "National" Range for	\$32.98
\$46.00 "Common Sense" Range for	\$32.98
\$25 "Thistle" Range for	\$18.00
\$10.75 "Blueflame" Oil Stove	\$8.25
\$8.50 "Blueflame" Oil Stove	\$4.98
\$6.25 "Blueflame" Oil Stove	\$4.95
\$5.25 "Blueflame" Oil Stove	\$3.10

### Couches

Golden oak frame, velour top	Formerly \$11.25	Now \$6.75
3 Golden oak frame, velour top	18.95	12.25
4 Golden oak frame, velour top	16.50	10.50
Golden oak frame, velour top	11.50	7.50
Golden oak frame, leather top	47.50	31.00
Golden oak frame, leather top	42.50	28.00
Golden oak frame, leather top	48.50	22.00
Golden oak frame, leather top	57.50	37.00
Cashed leather couches	27.00	20.50
Cashed leather couches	21.50	16.00

### Dining Chairs

Golden oak, box leather seat and back	Formerly \$8.50	Now \$5.75
Golden oak, box leather seat	5.75	4.25
Golden oak leather seat diner	5.00	3.50
Golden oak leather seat diner	3.50	2.50
Golden oak polished seat and back	2.90	1.98
Golden oak box cane seat	2.25	1.25
Golden oak cane seat diner	2.50	1.98
Golden oak cane seat diner	1.25	0.98
Golden oak seat and back	1.98	1.39
Golden oak seat and back	1.75	1.25
Golden oak seat and back	1.50	1.10
Golden oak seat and back	2.00	1.50
Mahogany, leather seat	2.00	1.25
Mahogany, leather seat	6.00	4.75
Mahogany, leather seat	4.95	3.25

### Beds—Brass and Enameled

Unburnished Brass Beds	Formerly \$46.50	Now \$31.25
Unburnished Brass Beds	32.50	24.25
Burnished Brass Beds	52.00	35.50
Burnished Brass Beds	48.75	34.75
Burnished Brass Beds	30.00	22.50
Enameled Iron Beds	5.75	3.75
Enameled Iron Beds	9.75	6.75
Enameled Iron Beds	19.75	12.50
Enameled Iron Beds	21.00	15.00

### Davenport

Tapestry covered, mahog.	Formerly \$59.50	Now \$35.00
Velour covered, mahog.	60.00	40.00
Mahog., green velour cov.	95.00	65.00
Mahog., velour covered	34.75	21.00
Mahog., velour covered	49.50	33.00
Cashed leather sofa bed, mahog.	30.50	20.50
Golden oak, leather covered	40.00	23.00
Weath. oak, velour covered	32.00	22.00
Weath. oak, leather covered	51.00	34.00

### Turkish Rockers

Green Turkish leather	Formerly \$46.00	Now \$30.00
Red Turkish leather	46.00	27.50
4 green leather arm chairs	40.00	27.50
Turkish leather, green	58.00	40.00
Turkish leather, green	47.50	37.00
Turkish leather, green	42.50	30.00
Turkish leather, green	35.00	24.50
Turkish leather, green	25.00	20.00
Velour covered rockers	20.50	15.00

### Morris Chairs

Mahogany frame, maroon velour	Formerly \$41.25	Now \$29.00
Golden oak frame, green velour	15.75	11.00
Golden oak frame, chased leather	10.25	8.00
Mahog. frame, red velour	27.50	18.00
Golden oak frame, red velour	14.25	10.75
Weathered oak frame, green velour	19.75	15.25
Weathered oak frame, red velour	24.75	17.50
Weath. oak frame, tapestry	9.98	6.98
Gold oak frame, red tapestry	15.00	10.00
Gold oak chased leather rocker	15.00	10.00
Mahog. frame, red velour	18.75	15.00

### Center Tables

Round mahog. pedestal table	Formerly \$12.75	Now \$8.25
Round mahog. center table	12.75	8.25
Round mahog. center table	12.50	8.25
Fine large mahog. table	25.50	17.00
Fine gold oak square table	5.00	3.75
Oval golden oak table	9.75	7.00
Square Mission oak table	5.50	3.75
Novelty Mission table	27.00	16.75
Plain style Mission table	11.75	8.50
Golden oak center table	2.10	1.50

# Panton & White Company

Mail Orders: Promptly and Carefully Filled.

THE GLASS BLOCK

Store Hours: From 9 a. m. to 6 p. m. Saturdays till 3 p. m.

Remember this sale continues until one-half of our fourth floor has been cleared of furniture.

## LOCAL ELECTRICAL WORKER'S UNION NO. 31

This is the only local union, so far as we know, where the preliminary work of gathering the membership together, has crystallized into a by-law imposing a fine upon the delinquent ones for non-attendance upon the meetings. Mr. H. J. Gibbs, secretary-treasurer of this local, in one of his Zenith pilgrimages, favored the Labor World with his presence, and seemed electrified over the thought of his membership in a wide-awake union, and a service in a progressive public utility corporation. No. 31, we have always known, had

a high appreciation of the great value of associated effort, in maintaining just industrial conditions for the wage earners, and our interview with Mr. Gibbs fully confirmed that opinion. The International Brotherhood, or supreme governing body of the craft, favors the idea of basing governmental authority upon the consent of the governed, and for that reason have recently submitted a proposed constitution to the referendum vote of all the local unions. So far as No. 31 has been enabled to examine the new law, its provisions are looked upon with favor, and an affirmative vote thereon will probably be the unanimous decision of the membership. We congratulate the electrical workers upon the harmony which prevails in their union, and the flourishing condition of their craft.

## RIGHT IN PREACHING WRONG IN PRACTICE

Duluth Commercial Club Said to Give Preference to Foreign Cigars.

Article Republished by Special Request of a Number of Duluth Citizens.

A Commercial club, as the name implies, ought to stand for the advancement of the commercial interest and prosperity of the particular city or locality, that it professes to represent. It should, as far as possible, endeavor to pursue such business methods and policies, as are best calculated to promote the general purposes of the organization. The purposes of the organization, surely, must contemplate the encouragement of home industry, by patronizing the home manufacturer, when his wares are of as good, if not better quality, than those offered by an outsider for the same money. We take it that no one will seriously join issue with our contentions thus far, and for that reason, we cannot understand why the Duluth Commercial club, should show such a decided preference for cigars manufactured elsewhere than in Duluth, particularly when the Duluth product is not one whit inferior in quality, nor higher in price than the other.

Perhaps it may be said that the Commercial club has a right to buy its cigars, etc., wherever it pleases. Oh, yes, if consistency is a jewel so rare that Commercial clubs can't afford to possess it. It must be very gratifying, however, to the men who have their all in Duluth to know that an organization, whose professed object is to boost the city, its industries, merchants and manufacturers, gives precedence to outsiders when it has any patronage to bestow.

Mr. Union Man:—Notify your butcher that the Bell Phone is Unfair. TO THE DISCOURAGED. Meet your problems with an effort of the mind. Meet your difficulties

your sorrows, your disappointments with an effort of the will—which is a struggle of the brain. Devote your energies to maintaining mental alertness. Remember that that brain inside your skull contains all your hope for the future, all your possibilities of usefulness as well as pleasure, since there alone sensation and real activity exists. Use your brain to succeed, and

above all, use your brain to counteract the depressing, discouraging effects of failure. Remember that if you do as well as you can you have done all that you ought to do. Don't worry about the superior achievements of others. You have no cause for worry unless your life fails to bring you up to your highest possible degree of mental development.

## Gillette Safety Razor

Each set consists of a triple silver-plated handle and 12 double-edged blades (24 keen cutting edges) in velvet-lined case. You simply lather and shave. Each blade is tempered so hard by our secret process it will give 20 to 40 velvet shaves.

Ask your dealer to show it to you and explain its extraordinary merits, or write us for free specially illustrated booklet. Gillette Sales Company, TIMES BUILDING, New York

## ED. PINAUD'S

**EAU DE QUININE HAIR TONIC**

Without question, an indispensable adjunct to a lady's toilet table—exceedingly meritorious in preserving hair and causing it to retain its lustre.—Lillian Russell.

Indispensable—Meritorious—Preserving the hair—Causing the hair to retain its lustre.

YES, and these truths have been proven and attested thousands of times.

Men of prominence and women of beauty—people of refinement everywhere, insist on having the genuine

**ED. PINAUD'S EAU DE QUININE HAIR TONIC**

FREE—Ed. Pinaud, 7, Rue de Valenciennes, Paris. Trade for three months, and favors ELDER DENTIFRICE for five times. Send 10 cent. to pay postage and pack.

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Ed. Pinaud Building

## CLERGYMAN'S VIEWS ON SHORTER HOURS

Denver Preacher Takes Pronounced Stand in Favor of Eight Hours.

The Rev. Christian F. Reischer praised labor unions in a recent sermon at Grace M. E. church, Denver, for their work in shortening the hours of labor. He said in part: "Every effort to extend vacations for people is worthy of praise. Less Sabbath desecration would result if the Saturday half holiday were more general. All through England either Thursday or Saturday afternoon is given to the employes. It is, then, no wonder that even Sunday newspapers cannot exist there. "The general baggage agent of the Pennsylvania railroad found by scientific investigation that men accomplished more in six days than they did in seven when it was unbroken by rest, and he gave his men one day in seven as an economic measure. "Denver should give the unions much credit for helping to close up stores in the evenings and on Sundays. In Philadelphia the grocery and clothing stores are open every evening until 10 and 11 o'clock. It is a great help to morality to have our department stores close at noon Saturday. Our hurry up life endangers the home. We must have time to enjoy and cultivate it if the human spirit grows.

"People going into the mountains to carouse or even to wander around without God will not get much benefit. But if folks make the fields and forests places to walk with God they will grow as weather favored wheat does in spring. Vacation times may be wasted and may even be a curse if wrongly used. Some folks given shorter hours at once proceed to spend them in the saloon."

**FINGER MARKS ON WOOD.**

The joints of the doors of a room and the woodwork around the windows without God will not get much benefit. But if folks make the fields and forests places to walk with God they will grow as weather favored wheat does in spring. Vacation times may be wasted and may even be a curse if wrongly used. Some folks given shorter hours at once proceed to spend them in the saloon."

should be washed with a clean cloth dipped in very hot water, this being the only method of removing the smell of the oil.

Every Day Increases the Demand for

## "COMMANDER FLOUR"

EVERY PACKAGE GUARANTEED.

Manufactured by GREGORY BLISS & CO. Commander Mills, Duluth, Minn. All Grocers.

**ORION MADE BEER**

OF AMERICA

Bears This Label on the Top

60 YEARS EXPERIENCE

## PATENTS

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