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OVERCOATS

We sell Union-Made Overcoats that for style, fit and quality have no peer.

$15 to $35

Floan, Leveroos & Co.

OLDEST BANK AT THE HEAD OF THE LAKES. INCORPORATED 1879

DEPOSIT YOUR SAVINGS IN

The American Exchange National Bank,

OF DULUTH, MINN.

CAPITAL AND SURPLUS (EARNED).....$1,400,000

THREE PER CENT PAID

ON SAVINGS ACCOUNTS.

O. A. HOFFMANN,

BROKER,

Main Floor, Palladio Building.

Let Me Execute Your Orders.

ACTIVE CURB COPPER STOCKS A SPECIALTY.

Write or telephone or come in and talk it over.

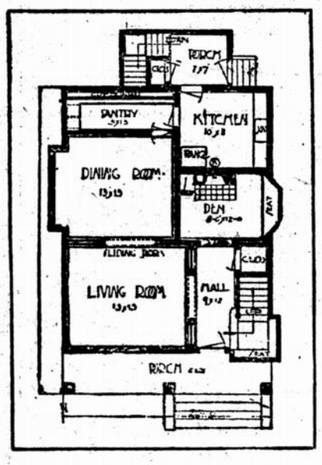
Duluth Phone, 2562. Zenith Phone, 467.

Simple, Attractive and Homelike.

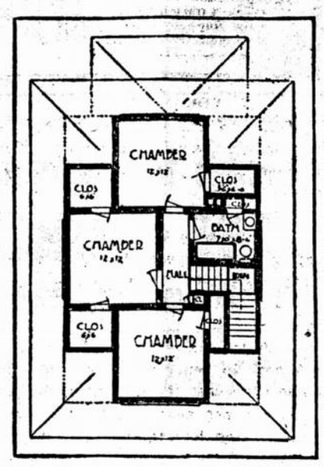
A Small, Well Proportioned House With Many Novel Features—It Can Be Built For About $3,000.

Designed by Thomas L. West, Seattle, Wash.

PERSPECTIVE VIEW—FROM A PHOTOGRAPH.



FIRST FLOOR PLAN.



SECOND FLOOR PLAN.

Here is a design for a small house combining simplicity, beauty and homelike appearance. The broad, low and well sheltered front porch with large, square columns, the low overhanging eaves of the main roof and the perfectly proportioned dormers in the second story provide an exterior which is simple and at the same time beautiful. The staircase hall is large, and the main landing is provided with a window seat. An arched opening, having square columns with heavy mission capitals and beams overhead, leads from the hall to the living room. The mission design is carried to the bracket shelf of a corner mantel of red tile in the living room. There is also an arched opening between the living room and the dining room. A pretty feature of the dining room is a deep bay, which has five leaded glass casement windows. This room also has a coved ceiling and a plate rack. Pantry contains porcelain enameled sink, kneading boards, drawers and locker. The kitchen and pantry are finished natural and the rest of the first floor in stained mission oak. Basement, in concrete, contains furnace, fruit room, fuel room and laundry. Size, 26 by 38 feet. First story 9 feet in height; second story, 8 feet 6 inches; basement, 7 feet 6 inches. Can be built for about $3,000. THOMAS L. WEST, Architect.

Full Length Black Broadcloth Coats, $15

Women's smart black coats, made of fine-quality broadcloth, full length sleeves and waist lined with guaranteed satin.

Regular $19.50 value—special here today at $15.00.

Smart Coats

$22.00 Values—Special at

$16.50

A very smart model, 54 inches long, made of fine black broadcloth, lined throughout with guaranteed satin, tight-fitting model, beautifully tailored.

Long Coats

$32.50 Values—Special at

$29.50

These full length coats are made of fine black imported broadcloth, lined with soft satin Duchess, strictly man-tailored; excellent values at $32.50; special at $29.50.

25 dozen Women's Black Sateen Petticoats with deep ruffled flounce, made very full.....$1.25

A regular $2.00 Petticoat—special today at $1.25.

Freimuth's

Silk Headquarters at the Head of the Lakes

Lake Avenue, Michigan and Superior Streets, Duluth, Minn.

Moore's Controller Damper

Regulates Oven Temperature and Saves 1-3 of your Fuel

What the throttle is to the locomotive, **Moore's Controller Damper** is to the Oven of a Moore's Range. **Moore's Controller Damper** is a combinaton check and pipe damper, and you can regulate the amount of heat needed for baking to any temperature desired, thus it is unnecessary to watch the baking every minute after being placed in the oven. **Moore's Controller Damper** is also a Fuel Saver, for instead of having to add more fuel to obtain greater heat, simply close the damper, shutting off the cold air.

MOORE'S RANGES

Are the most reliable bakers to be found on account of the many features which place you in absolute command of your oven. Baking is a positive pleasure when using one of Moore's Ranges. Come in and let us show you why one of Moore's Ranges should be in your kitchen.

Free Tickets to the Pure Food Show. Ask for them.

R. R. Forward & Co.

Second Avenue East and Superior Street.

OVERCOATS.

Time to leave your measure! Come and see me right away!

MORRISON THE MODERN TAILOR 8 LAKE AVE. N.

ATTENTION

UNION MEN AND WOMEN!

Ladies and gentlemen can be supplied with first-class hose at reasonable prices; also dress gloves of a specially select quality. Strictly union goods, attested by the union label. Call and examine for yourselves.

MRS. CATHERINE DEMPSEY,

204 Old Masonic Temple.

Zenith Phone 2233-A.

Smoke CLUB ROOM

Union Label Five Cent CIGARS.

DULUTH CANDY CO.

Distributors.

UNION MADE BEER

Bears This Label on the Keg.

INDORSEMENT MAY COST OFFICIAL HIS POSITION

QUEBEC, Que., Nov. 5.—A sensation has been created in the session of the trades and labor congress by the unanimous adoption of a resolution calling for the removal of Lieut. Gov. Gibson of Ontario for his public indorsement at a recent banquet given by the Canadian Manufacturers' association at Hamilton of President Hobson's attack on the international officers of trade unions.

ELEVATOR MEN TO GET RAISE.

BUFFALO, N. Y., Nov. 5.—The demands of the monthly men employed in the grain elevators for higher wages, recognition of their union and other minor demands have been submitted to an arbitration committee. The men were given to understand they would receive some increase in wages.

FRESH AIR BEATS DRUGS FOR THAT TIRED FEELING

Every once in awhile some one learns something that he has known all the time. Paradoxical as this may seem, it is true. In a general way, you know a hundred things you only half stop to think about and really never put into practice. And then some day by mere chance you find out this old truth for yourself, and from then on it seems like a brand new discovery to you.

Perhaps, for instance, you have often heard that fresh air will do for you what drugs couldn't accomplish. A certain Cleveland girl, who just the other day thought she was staring a nervous collapse in the face, had always heard this, too, but it never occurred to her to take it seriously.

The nervous collapse she did take seriously, however. So would you if your head was throbbing and your muscles fairly tense with overwrought nerves. Things looked pretty black. There were hard things to bear, and—well, what's the use?—the world looked pretty dark. Possibly a doctor could help. Today there was no time, but tomorrow she would surely go. In the meantime there was an engagement which drove her out of the house. The car was not coming.

"Shall we walk?" a chance companion said.

It didn't matter—nothing mattered—so they swung off down the street, with a fresh breeze blowing against their faces.

Perhaps there was something in the way the sun shone that day, but after a few blocks things began to look just barely possible to that girl, and the "nervous collapse" did not seem quite so imminent. With another quarter mile tense muscles were relaxed, and there was only the faintest possible throb perceptible in the region of her head.

You're going to guess the end, but it happens to be a true story, and so you must hear it. By the time the errand was done the world seemed like a very livable sort of place to that girl, who had been on the verge of a breakdown.

Of course you have always heard about a brisk walk in the fresh air and its healing powers, and you always have been perfectly willing to take somebody else's word for it.

But just suppose you actually try it for yourself. Try it to cure headaches and blues and doubts and fears and all manner of hobgoblins that threaten and pursue and see for yourself what a leveling, vision brightening influence there is in just plain sunshine and air. If it doesn't work there is something on your conscience.

BAR MEN FROM UTOPIA.

Mrs. Emily Crawford, president of the Householders' League of England, is one of the leaders in the movement to found a colony in Australia where no man will be allowed to own a penny's worth of property. The promoters of the enterprise have secured land in a fine situation near Albany, on high ground facing the sea. There is a small lake on the property and several mineral springs of repute for healing rheumatism and gout. The women propose to establish a resort similar to the German Bad, only no gambling will be allowed. Mrs. Crawford was asked why she and her colleagues were going so far away to invest their money she replied:

"It is because there is no protection in England for the financial enterprises of women. We go to Australia where women stand on the same footing with men, have the same protection and the same advantages that having the ballot affords."

THREADBARE BUT USEFUL!

To mend china: Dissolve half an ounce of gum arabic in three tablespoonfuls of boiling water and add enough plaster of Paris to make a thick paste. Then moisten the surface of the broken pieces with a camel's-hair brush and apply a thin coating of the cement. Press the edges tightly together and bind with a cord. When dry remove the cord and clean the crack with a cloth dipped in warm water.

SMILES AND SMILES.

THE GAS WAS TOO CHEAP.

"Better send an inspector down to see what's the matter with this man's meter," said the cashier in the gas company's office to the superintendent.

"Oh!" began the superintendent, "we throw complaints about meters in the wa—"

"This is no complaint. He sends a check for the amount of his bill, and says it's 'very reasonable.'"

HE WAS A "BUM" FOREMAN.

He was a twentieth century building builder, and under his auspices cottages and buildings seemed to spring up like mushrooms.

"Please, sir," said one of his foremen, rushing up to him one morning in a state of mental collapse, "one of the new houses has fallen down in the night."

"What?" he roared. "You mean to say that one of my well-built, desirable residential houses has come to grief? Ah, I suppose you took the scaffolding down before you put on the wall paper?"

"Yes, sir."

"Well, what can you expect, you rank outsider? Call yourself a foreman! Get off the works! You're sacked!"

ONE IS, OTHER ISN'T.

The difference between two supposed gentlemen seems to be that one really is and the other really isn't.

This refers to Cook and Peary.

Peary says he found the pole and Cook says, "Bully for Peary. I believe him."

Cook says he found the pole and Peary says, "You're a liar and a thief."

Which is?

SO IT WAS ALRIGHT.

The householder smothered his wrath, and descended to the basement. "Are you the plumber?" he asked of the grimy-looking individual who was tinkering with the pipes in the cellar.

"Yes, guv-nor," answered the man.

"Been long in the trade?"

"'Bout a year, guv-nor."

"Ever make mistakes?"

"Bless yer, no, guv-nor."

"Oh, then, I suppose it's all right. I imagined you had connected up the wrong pipes, for the chandelier in the drawing room is spraying like a fountain, and the bathroom tap's on fire!"

OPPORTUNITY KNOCKING AT YOUR DOOR!

All lines of labor and business have their ups and downs—alternating between success and reverses. These is just one exception to the rule. No case has ever been known or recorded where money invested in a piece of farming land was lost to the investor. The most prosperous business men of our nation make it a point to own a piece of land somewhere. They claim it contributes to good luck, and they would not be without it for a hundred times its value. Such ownership inspires one with confidence, self-reliance and spirit of success. Old age, the rainy day, business reverses, strikes, lockouts and other vicissitudes, have no terror for the man with a piece of land which he can call his own. The opportunity is now open to obtain 40, 80, 120 or 160 acres, only 60 miles south of Duluth, contiguous to a railroad, in the best agricultural region of Minnesota. Most of the tracts have timber enough to pay for them. The prices are right, and terms of payment easy.

Full Particulars and Information Free on Application to L. B. ARNOLD TRUSTEES' LAND AGENT 512 Wolvin Bldg., Duluth

On Rainy Days A Fish Brand Slicker will keep you dry

And give you full value in comfort and long wear

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More subscribers than any other fashion magazine—million a month. Invaluable. Latest styles, patterns, dressmaking, millinery, plain sewing, fancy needlework, hairdressing, etiquette, good stories, etc. Only 50 cents a year (worth double), including 4 free patterns. Subscribe today, or send for sample copy.

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