"THE GREAT BREAD MAKER"

You never know of failure when you use

DULUTH UNIVERSAL FLOUR

—MADE BY—

DULUTH UNIVERSAL MILLING CO.



See That This Label is on Your Printing.

It is a Guarantee of Fair Conditions.
Allied Printing Trades Council,
Duluth, Minn.



CLASSIFIED ADS.

FLORISTS.

Duluth Floral Co.,
121 West Superior Street.
Flowers. Trees. Plants and Seeds.

LANDS FOR SALE.

LARGE TRACT of good valley farming land just thrown open for free settlement, in Oregon. Over 200,000 acres in all. Good climate, rich soil, and does not require irrigation to raise finest crops of grain, fruit and garden truck. For large map, full instructions and information and a plat of several sections of exceptionally good claims, send $3.40 to John Keefe, Eugene, Oregon; three years a U. S. surveyor and timberman. An opportunity to get a good fertile free homestead near town and market.

MONEY TO LOAN.

WE HAVE on hand large amounts of ready cash which we are loaning out on improved real estate at low rate interest. No delay. Prompt and efficient service.
C. L. RAKOWSKY & CO.
207 Exchange Bldg.
Insurance Real Estate.


## RAILROAD TIME TABLES.

### DULUTH & IRON RANGE R. R.

| Leave | DULUTH | Arrive |
|---|---|---|
| * 7:30 A.M. | Knife River. Two Harbors, Ely, Tower, Aurora, Biwabik, M'Kinley, Eveleth, Gilbert and Virginia ..... | †11:30 A.M. |
| † 3:15 P.M. | | * 5:35 P.M. |
| *11:30 P.M. | | †10:15 P.M. |
| | | ‡10:45 P.M. |

*Daily.
†Daily except Sunday.
‡Sunday only.
‡Freight train carrying passengers.

### Duluth, Missabe & Northern Ry.

| | Leave | Arrive |
|---|---|---|
| Hibbing, Virginia, Eveleth, Coleraine †Mountain Iron, Chisholm, Sharon, (Buhl) Sparta, †Biwabik ..... | *7.40 am | * 3.21 pm |
| Hibbing, Virginia, Eveleth, Coleraine, Chisholm, Sharon, (Buhl). | *3.50 pm | *10.31 am |
| Virginia, Chisholm, Hibbing ..... | *7.58 pm | * 6.46 pm |

†Daily. ‡Except Sunday.
Cafe Observation Car Missabe Range Points. Solid Vestibule Train.
Office 426 West Superior Street. Phone 969.

# WM. TOWNER TO CONFERENCE DEC. 7

At the last regular meeting of the Bricklayers' International Union, No. 3, Wm. Towner, the secretary, was elected to represent the local union at the Minnesota state conference of bricklayers, masons and plasterers international which convenes at Winona, Monday, Dec. 7.

Mr. Towner has also been chosen as one of the auditors for the organization. He will leave for Winona this afternoon.

Greysolon Cigars, 3 for 25c, and 2 for 25c.


The FITWELL

OVERCOATS

are priced to come well within the reach of the majority of purses. That accounts in a measure for the popularity of "FITWELL CLOTHES." You get more style, more wear, more all-around satisfaction here than is available at any other clothing store in Duluth. You have a choice of a wider variety here than other stores can show. We offer extraordinary values at

$15—$20
$25

Some as low as $10.00

COME TODAY

Fitwell CLOTHING COMPANY

112 West Superior Street, Duluth

Kenney and Anker Clothes For Christmas Gifts

If you want to give somebody a really useful present, one of these Suits or Overcoats is the thing. But this store is full of suitable gifts for Men; the things men buy for themselves at other times such as Smoking Jackets, Bath Robes, Caps, Gloves, Neckties, Suspenders, Garters, Shirts, Collar Bags, Pocketbooks, Handkerchiefs, etc.

Kenney and Anker Co.
409-411 West Superior St.

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# DULUTH BARBERS MAY REORGANIZE

### National Organizer Will Probably Come to the Twin Ports

Efforts are to be made to bring the national organizer of the Journeymen Barber's union to reorganize the Duluth local according to advises from a member of the Duluth body. Barbers of the city are becoming greatly interested in the welfare of their organization and it is hoped that many of the non-union shops will adopt the union shop policy.

Seventeen of the unorganized shops have denoted a willingness to come into the ranks of organized labor whenever favorable conditions present themselves.

Duluth is worthy of a much stronger organization among the barbers and the next few months will undoubtedly see greater activity in this field.

Greysolon cigars are mild.

## MRS. WILSON'S DEATH IS COMMUNITY LOSS

Mrs. W. H. Wilson of Duluth Heights died on Friday last after a prolonged illness. She became afflicted with tuberculosis more than six years ago and made a heroic struggle against this dread disease. Until quite recently it was thought that she would ultimately recover, but early in the fall she contracted a bad cold, which on account of her weakened condition, she was unable to combat.

The funeral was held from the family residence Monday afternoon. It was attended by a large number of friends and neighbors. The services were conducted by Rev. A. W. Ryan, Rector of St. Paul's Episcopal church. He was assisted by Rev. A. H. Mutschler, pastor of the Highland Presbyterian church. Interment was at Forest Hill.

Mrs. Wilson is survived by her husband and two children, her parents, Mr. and Mrs. John Jenkins, three sisters, Mrs. G. C. Eaton, Duluth Heights; Mrs. Paul Rose and Mrs. William Gardner, Virginia, and two brothers, William and George of Duluth. Mrs. Wilson came to Duluth when a young girl and lived on Duluth Heights during the past 12 years, where she made a large number of warm friends, her passing away is regarded in the little suburb on the hill top as a community loss. She was 32 years of age.

Greysolon cigars four sizes.

## ONE VISIT WILL CONVINCE YOU CHIROPRACTIC IS RIGHT.

Five reasons why you should investigate Chiropractic.

FIRST—Chiropractic is right because it appeals to reason and common sense.

SECOND—Chiropractic is right because it removes the cause of disease without drugs or knife.

THIRD—Chiropractic is right because it works in harmony with the laws of nature, seldom failing and never doing harm.

FOURTH—Chiropractic is right because it is applicable to the child as well as to the adult.

FIFTH—Chiropractic is right because its tendency is to make a sick person well, and a well person better.

To be applied in a general way those statements may seem too strong, but to witness the complete recovery of chronic cases at the hands of the chiropractor is the best proof that chiropractor is right. Such recoveries are being witnessed in many quarters over a wide range of territory every day and many of them right here in Duluth.

It is to your interest not to wait for further experiment with methods that are known to be failures. Any method that does not remove the cause of ill health is a failure. Chiropractic removes the cause.

ALEXANDER GRAHAM, D. C.
Chiropractic Specialist,
500 Columbia Bldg.
—Adv.

### FAIL TO AGREE.

KANSAS CITY, Mo., Dec. 4.—No agreement was reached in the negotiations between officers of the United Mine Workers of America and representatives of the Southwestern Coal Operators' association in an attempt to settle the strike of 1,000 coal miners in southeastern Kansas, employes of the Cherokee & Pittsburgh Coal Mining company, which is charged with breaking its contract with the miners.

### FLORIDA UNIONISTS MEET.

JACKSONVILLE, Fla., Dec. 4.—President Shepard and Secretary Treasurer Terry have issued the call for the fifteenth annual convention of the State Federation of Labor to be held in Sanford beginning Tuesday, Jan. 12, 1915. The legislature will convene next April, and the workers will present to the lawmakers their program of remedial legislation which will be agreed upon next month.

### ORGANIZE CENTRAL BODIES.

PARKERSBURG, W. Va., Dec. 4.—A new central body is being formed in this city, as are several local unions Trade union activity is being manifested throughout this state, and extends to its southern boundary, where a central body is being formed at Princeton.

### TO ORGANIZE BIRMINGHAM.

BIRMINGHAM, Ala., Dec. 4.—"Ten thousand union men and women for Birmingham,' 'is the slogan of the "labor forward" committee that is now arousing interest among the organized workers of this city.

### MEAT CUTTERS ORGANIZE.

ROCKFORD, Ill., Dec. 4.—The meat cutters and butchers workmen of this city have organized with a large number enrolled as charter members.

# GERMANY VOTES A LARGE WAR CREDIT

### With Only One Dissenting Vote Reichstag Passes Measure Carrying $1,250,000,000.

BERLIN, via Amsterdam to London, Dec. 2.—With only one dissenting vote, that of Herr Liebknecht, Socialist, the Reichstag today voted a new war credit of 5,000,000,000 marks ($1,250,000,000).

The president of the chamber at the opening of the sitting, dwelt in a speech on the unity and patriotism of the German people and commented appreciatively on the large number of the members of the Reichstag who are now serving at the front. In his exposition of the progress of the war, the president said:

"Japan joined our enemies from a desire to seize as booty the monument to German culture in the Far East. On the other hand, we have found an ally in Turkey as all the Moslem people hope to throw off the English yoke and shatter the foundations of England's colonial power. Under the banner of our army and our fleet, we will continue."

The imperial chancellor, Dr. von Bethmann Hollweg, attended the session dressed in the gray service uniform of a general. All the secretaries of state and Prussian ministers also were present. Many of the members of the chamber were in uniform and wore iron crosses.

## STREET LABORERS STRIKE THEN RESUME THEIR JOBS

AURORA, Dec. 2.—Laborers employed by the village of Old Mesaba on street work struck yesterday when they began to fear they would not receive their pay. Just how the report started is unknown. Village officials heard of the trouble and assured the workmen there was no reason why they should not have an immediate payday if they so desired. The strike was of short duration.

### PAPERMAKERS OUT.

MIDDLETON, Ohio, Dec. 4.—The organized papermakers employed by the Sorg Paper company have been locked out because, the men charge, they have refused to abandon their union and because they insist on bettering working conditions. They have been compelled to work eleven hours a day and thirteen hours a night, six days and six nights a week, and are forced to do repair work on Sundays. Discharges of the president of the union and two members of a committee that urged his reinstatement was followed by locking out the entire force.

### LAND HELD BY JAPANESE.

SACRAMENTO, Cal., Dec. 4.—The state board of agriculture reports that Japanese own 331 farms in the state, comprising 12,726 acres and valued at $609,000. Leaseholds, which are permitted under the alien land law, amount to 17,596 acres.

The Japanese also own 218 town lots valued at $235,675; they have 2,548 places of business with over $4,000,000 of capital invested in them, and on this capital do business amounting to $16,000,000 yearly.

They pay nearly $1,000,000 a year rent for business places. Japanese renters on share basis are not tabulated in the report.

### BARBERS ORGANIZE.

SAN DIEGO, Cal., Dec. 4.—Barbers of this city have organized, after failing in other attempts to reduce their long hours, which, in many cases, amount to 84 in one week.

Greysolon Cigars, 3 for 25c, and 2 for 25c.


The Leiser Co.

24 and 26 West Superior Street,

Hundreds have taken advantage of the bargains in our

GREAT STOCK REDUCTION SALE.

NOW GOING ON

Hundreds of new stylish winter GARMENTS now at

33% to 50% Reductions.


## VOSS SHOWS UP DULUTH-EDISON

(Continued from page 1.)

be deducted as it came from interest—but this must be incorrect. For his auditor's sworn tables show that $519,795 was made up $473,291 from general lighting, $40,810 from 742 street lights at $55, leaving the difference about $5,600 from power, and nothing appears from interest. Besides this interest $10,300 is included in the $67,650 and is already deducted with the operating expenses and should not be included.

**Statement Cited.**

He then submits a statement for 1913 showing:

| | | |
|---|---|---|
| Gross earnings ..... | | $519,795.75 |
| Total expenses— | | |
| Operating ..... | $255,603.38 | |
| Taxes and ins. .... | 25,881.11 | |
| Int. on bonds .... | 67,650.00 | |
| Other interest .... | 353.62 | 349,458.11 |
| Net income ..... | | $170,337.64 |

So far it agrees with sworn statement.

From this he says must be deducted sinking fund $25,000, interest on sinking fund $10,307.26. These items should not be deducted at stated before, the $10,309 as it was already deducted with the $67,650 above, the sinking fund $25,000 because it applies only to the debt and the $44,317 depreciation leaves the plant its full value unimpaired. That is, the 4 per cent should be allowed for either the sinking fund or depreciation, but both items should not be deducted. This 4 per cent with interest wil retire the whole value of the plant in about 17½ years. For example:

Four per cent on $1,100,000, $44,000 for 17½ years equals $776,000.

Five per cent on these amounts from time allowed annually will equal in 17½ years $336,000, or a total of $1,106,000, the total value of the plant including $200,000 going value in 17½ years.

**Interest Credited.**

I credit 5 per cent interest because under the sinking fund agreement the money must be invested by the Old Colony Trust company in the 5 per cent bonds of the company until all purchased, and therefore draw interest at 5 per cent. Whether called sinking fund or depreciation, or part one and part the other, the result is the same, only one should be allowed. To give the company the benefit I allow the $44,327 instead of the $35,000.

It must be remembered in addition to this 4 per cent depreciation, every year, cost of maintenance is charged up in operating expenses, so that the 4 per cent depreciation allowed permits in 17½ years the practical throwing away of the whole plant including maintenance added (and including$200,000 going value which is not affected)

This will, of course, not be done in its entirety, though the plant would be of much reduced value, were it not for extensions and betterments which are added and should be charged to capital and not operation, and are taken care of themselves by subsequent depreciation. To illustrate,a large value will remain in 17½ years. The company commenced business 25 years ago and yet the experts in fixing the present physical value of the plant, deducted from what it would cost new only 25 3-10 per cent for depreciation.

**Says Profit Would Result.**

He then proposes to deduct $79,697.32 proposed losses under the 6c contract, according to Mr. Turner's sworn tables—which as I pointed out in my analysis of the tables is wrongly figured and would show, if the 6c contract went into effect, a profit of $118,000 instead of a loss of $79,697, provided all paid the schedule, without discrimination.

He then deducts $51,711 for extensions, which as stated above should be charged against capital and not depreciation as long as depreciation is allowed.

He then deducts for depreciation $44,317.62. By not allowing the sinking fund credit this charge is justified—deducting this from above net income of $170,337.64 leaves net income $126,020. He then deducts 6 per cent on $1,150,000 preferred stock, which is proper if the people want to pay it in rates to the company when they would not have to pay it in rates if the city owned the plant. Deducting the $69,000 this leaves net income$57,020.

This is based on the 1913 receipts which in turn were based on an average of .044 per kilowatt hour as near as can be estimated, until the company will submit its books for examination. If they mean to prove their case why shouldn't they do this?

**"Colection Would Raise Surplus."**

If the average rate under the 6c contract was actually collected from all without discrimination the above would be increased as shown by my analysis of the auditor's tables, by $118,000 more, or a net surplus of $175,000, instead of the deficit estimated in his statement of $109,757. This is a tremendous difference based, of course, on the assumption the company would collect without discrimination under the 6c contract, as they would have to do under the 4c ordinance. Had they collected under the present rates the company would have received approximately $300,000 more than they did receive.

He then goes on to say even the 6c contract is based on the assumption of increased business because of lower rates.

He then furnishes statement of estimated results under the 4c ordinance, which is on the same basis as the other. Not allowing amounts that should be deducted for reasons given, leaves net income $170,000. Then he deducts for loss figured by auditor of $180,336 which is shown in my report on these tables is wholly wrong. Not based on facts, and should be a loss of only about $78,000, which deducted from $170,000 net income leaves the net income of $98,000.

From this should be deducted $44,317 for depreciation, leaving $53,693 net income under the 4c ordinance, without considering the $90,000 natural increase in business that would secure under old rates for 1915 over 1913 considering previous increases, and not considering the large increase that will be brought about because of lower rates.

**"Will Pay 6 Per Cent."**

This $53,000 will not quite pay 6 per cent or $69,000 on preferred stock, but with the natural increase of 1915 over 1913, and the larger increase in busines because of lower rates, will much more than pay it. His claim for extension should not be deducted out of receipts as stated above, but should be added to capital account.

So his estimated deficit of $210,000 is not sustained by good bookkeeping or the facts. On the contrary the 4c ordinance should pay all expenses, interest on bonds, and preferred stock, and still leave a net surplus. He goes on to say his analysis is taken from their books and if the city council would properly inform itself on the subject, and treat with the company as to rates, etc., it would be satisfied as to the reasonableness of the 6c contract. I would suggest that the council inform Mr. Hartman that if he will allow the city to put expert accountants on their books to get at the facts, and all of them, the council will publish the results and gladly change their opinion as to the reasonableness of the 4c ordinance provided such examination warrants a change.

**"City Would Be Fair."**

The city wishes to be fair. If the company does also, can they object to this examination by expert accountants to get at the actual figures? The newspapers appear to be friendly to each new position the company takes, and in many ways seem to accept blindly its statements.

Why should they not urge the company to submit their books to such expert examination? If honest in their statements, has the company anything to fear from such examination? Is the public not entitled to know the facts and accurate figures, when asked to vote for the 6c contract against a 4c ordinance? If the company refuses, no matter on what pretext, can the people be expected to vote blindly as it desires?

From the best information obtainable from the company's statements, sworn to and otherwise,I cannot see how Mr. Hartman can honestly or sincerely claim the 4c ordinance will not allow them to pay all operating expenses, interest on bonds, depreciation, and a net surplus over and above even a dividend on its preferred watered stock.

If by an examination of their books by expert accountants for the city, there are any errors in my analysis or conclusions, I will gladly point them out to the council and to the public.


The Glass Block Store

"The Shopping Center of Duluth"

Seventy-Five Smart Suits

Suits Formerly as High as $50

Now $22.00

Broadcloths
Serges
Poplins
Gabardines
Etc.

Black
Russian Green
Tete de Negre
Navy
Etc.

Are you considering "giving yourself a Christmas present" of a new suit? If so, this is your chance. These suits are the very latest models—chic, swagger, full of the dainty grace which is the keynote of the moment. If you doubt this,

Ask to See Them

We believe you'll admit we've not exaggerated one whit in our description. You'll find them in yoke and plain effects. Every one has distinction.

Children's Winter Coats

150 of them reduced One-Fourth, One-Third and One-Half.

Prices From $1.49 to $4.50

Sizes 3 to 14 years. Chinchilla, Corduroy, Velvet, Cheviot and Broadcloth, plain and trimmed.

A Clearance of Ladies' Coats

Coats formerly $10.75 up to $98.75 now reduced one-fourth and one-third. All new cloths and new styles in the wanted shades.

Silk Messaline Petticoats

Black and in colors, reduced to $1.49. A real bargain.



Zenith Telephone 1892.

J. GRUESEN
Jeweler and Watchmaker.
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