

CO-OPERATION MEANS SUCCESS

THE BUSINESS INSTITUTIONS MENTIONED IN THE HOME PATRONAGE NUMBER OF THE LABOR WORLD HAVE SHOWN THEIR INTEREST IN THE WORKERS AND THIS PAPER BY HELPING TO STAND THE EXPENSE OF THIS EDITION. THEY ARE MEN ANXIOUS TO ASSIST EVERY WORTHY MOVEMENT IN THE INTEREST OF OUR CITY. WE URGE UPON OUR READERS THE IMPORTANCE OF TRADING WITH THEM, WHICH IS A PRACTICAL WAY OF SHOWING THAT WE APPRECIATE THIS CO-OPERATION.

Don't Forget Us When Buying Your Christmas Gifts

26 N. Fourth Avenue West, DULUTH.



1215 Tower Avenue, SUPERIOR.

ATHLETIC SUPPLIES AND SPORTING GOODS, MACKINAW AND SWEATERS.

TRY OUR REX BOTTLED BEER

"NOTHING BETTER" DULUTH BREWING & MALTING CO. Duluth, Minnesota

THE FIRST NATIONAL BANK DULUTH, MINN.

CAPITAL, SURPLUS AND PROFITS.....\$2,500,000.00

ALBERT I. ORDEAN, President. WALTER J. JOHNSON, Asst. Cashier. JOHN H. DIGHT, Cashier.

DAVID WILLIAMS, Vice President. WILLIAM WELLS, Asst. Cashier.

THREE PER CENT INTEREST PAID ON SAVINGS AND TIME DEPOSITS.

BIJOU THEATRE

Moving Pictures and Vaudeville 2023 West Superior Street

This modern picture show is located in a large and well constructed building, with all the paraphernalia that modern picture shows demand. In this theatre are seen the best of the moving picture productions and vaudeville brought to the city.

The public demands high class entertainment, and in this respect they are well served by the Bijou theatre, because nothing but good shows are allowed to play there. The house has ample space for seating people and is very often filled to its full seating capacity, a fact that speaks well for its offerings. The new proprietor knows the show business all the way through and he gives his playhouse his entire attention and sees to it that patrons get full value for their money. This gentleman has shown a friendship for the cause of labor on every possible occasion.

This house receives a large patronage from our ranks and we know that this patronage will continue. It gives us great pleasure to give the Bijou theatre, and its manager, the most honorable mention in our Home Patronage Edition.

Who is it for? The weary mother as a place of rest and recreation. The business man as a relief from the stress of the day's work.

The young man and woman as place of refined entertainment. The children when amusement is combined with instruction. Where impressions are made and lessons learned by the Universal language of pictures.

Greysolon Cigars, 3 for 25c, and 2 for 25c.

Do Your Banking Here

The history of this bank from its beginning in 1902 inspires confidence in its methods and management.

In selecting your bank in which to accumulate your resources, you cannot do better than make this your banking home.

Northern National Bank

ALWORTH BUILDING.

"Right in the Center of Business"

Designated as United States Depository for Postal Savings Funds.

Instead of the bushel under which some men used to hide their light in a remote age, most of them now get a reflector.

Call and See

POWERS

"THE TAILOR"

He Makes Good Clothes

1702 Broadway

Corner of Ogden

ZINSMASER-SMITH BREAD CO.

2829-2831 West Superior Street.

One of Duluth's leading manufacturers is the Zinsmaster-Smith Bread company. This company's success has been accomplished by the loyal support it has received from its employees. They have appreciated the fair treatment accorded them and quite naturally they have put forth their best efforts to make the business a success.

In the manufacture of Butter Krust bread every precaution is taken toward cleanliness and purity. The best materials are used and the most modern and sanitary machinery has been installed. There is not an item that enters into the manufacture of their product that does not meet with every provision of the pure food laws. Their new factory is one of the best ventilated and lighted in the state; a recent inspection by the health authorities places this firm at the head of the list as they received the highest score, 98 per cent.

Their large plant enables them to care for any amount of business and manufacturing the product on such a large scale and having a ready market for it, it is no wonder that their goods are asked for.

The motto of this Duluth business enterprise has always been "Quality" and the aim of the company is to please the "People."

They have succeeded beyond question, for their justly famous "Butternut Bread" has a market second to none in Duluth and surrounding territory. There are very few of our trade unionists but who are familiar with the output of this company because they have been regular customers of Butter Krust bread, and then again they know the firm deserves its large patronage because they have been absolutely fair to the wage earner. It is for all these reasons that we desire to call particular attention to this company and ask for its future patronage.

In addition to patronizing our friends it should be also our object to purchase, whenever possible, goods made right here at home, thereby stimulating our own home manufacturers and creating more work for our own home people.



MORTERUD-KONECZNY CO.

1931 West Superior Street Zenith Phone 317

The popularity of the establishment conducted by the above firm is not difficult to account for, as everybody, especially the men, like prompt attention, courteous treatment and a chance to choose from a reliable stock of up-to-date goods, with a certainty that no matter what is bought is sold at the most reasonable prices. Morterud-Koneczny company's clothing store which is one of the largest clothing stores for men and boys in the West End has been doing business in Duluth since 1889. They have built up a liberal, permanent and transient trade which is steadily increasing. They deal in all kinds of ready-made clothing for men youths and boys, hats, caps, gents', furnishings, trunks, suit cases, valises, etc., and their success may be attributed to the fact that they have made it a point to let their customers know just what they are buying, and all representations made by them or their assistants may be fully depended upon. They keep themselves thoroughly posted in regard to the usages of the best society as far as the custom is concerned, and their advice in matters of dress will be found valuable and always in accord to the dictates of refined tastes. Their stock is kept complete and no other firm in St. Louis county can offer better inducements to customers. These gentlemen are liberal and straightforward in their dealings and their success is an honorable one, the outcome of legitimate enterprise and honest endeavor.

\$10.85, \$19.85, \$19.85. For \$25 and \$22.50 Winter Suits and Overcoats at THE BIG DULUTH.

DULUTH HARDWARE CO.

19-21 Second Avenue West

Another concern that is rapidly growing in this community is the Duluth Hdw. Co. It is a live wire, wide-awake, enterprising store, which has reached an enviable position in its line among the people of Duluth. A visit to this store will convince any of our members that the Duluth Hdw. Co. is a good place to trade. They carry a most complete line of hardware.

Wage earners will have no fault to find with the treatment they receive from this store.

Greysolon cigars are mild.

George A. Gray Co.

The Store of the Christmas Spirit 118-115-117-119 West Superior St. Duluth, Minn.



Gifts for the Baby

- Large Rubber Balls \$0.05 to \$1.00
- Rubber Animals05 to .50
- Hobby Horses05 to 1.00
- Balls05 to 1.00
- Rocking Horses75 to 5.00
- Small Dolls05 to .75
- Horns to blow05 to .10

Gifts for Little Tots of

- One and One-Half to Four Years
- Harmonicas \$0.10 to \$0.25
 - Trumpets05 to .15
 - Balls05 to 1.00
 - Hobby Horses75 to 5.00
 - Linon Picture Books05 to .50
 - Carts25 to .75
 - Little Wagons50 to 1.50
 - Small Durable Dolls05 to .15
 - Small Doll Carriages75 to 5.00
 - Toy Furniture25 to 2.00
 - Tin Dishes10 to .50
 - Toy Animals05 to .50
 - Building Blocks05 to .50

Gifts for Children of

- Four to Seven Years.
- Blocks \$0.05 to \$0.50
 - Reins50
 - Doll Houses50 to 1.00
 - Dolls10 to 5.00
 - Doll Carriages 1.00 to 5.00
 - Strong and durable toy furniture25 to 2.00
 - Chairs25 to 1.00
 - Tables50 to 1.50
 - Beds50 to 3.00
 - Bureaus25 to 2.00
 - Tubs10 to 1.25
 - Wash-boards10
 - Brooms, etc10
 - Toy Animals10 to 1.50
 - Harmonicas10 to .50
 - Trumpets05 to .75
 - Drums25 to 1.50
 - Balls10 to .75
 - Engines50 to 2.00
 - Trains of Cars50 to 1.50
 - Building Blocks25 to 1.00
 - Sewing Cards10 to .50

50c to \$1.00 Gifts for Women

- Place Cards
- Persian Ivory
- Manicure P'cs.
- Alcohol Stoves
- Berry Spoons
- Plated
- Bonbon Baskets
- Bonbon Dishes,
- Cut glass,
- Cake Plates
- Candle Shades
- Candlesticks,
- Brass
- China, Cut Glass,
- Meyonaise
- China Cake
- Plates
- Copper Trays
- Cups and
- Saucers
- Fern Dishes
- Gloves
- Pudding Dishes
- Jarney Ladies,
- Plated
- Jarney Ladies
- Jelly Dishes
- Marmalade Jars
- Meyonaise
- Bowls
- Nut Bowls
- Oyster Fork sets
- Plated
- File Knives,
- Plated
- Plated fancy
- Pottery and
- Porcelain
- Pudding Dishes
- Puff Boxes,
- Rokenian
- Glass
- Salad Bowls
- Serving Tray
- Sugar & Cream
- Sets
- Syrup Jugs
- Tea Balls,
- Plated
- Tea Kettles,
- Brass
- Tea Pots
- Thermometers,
- Household
- Trays, copper
- Trays of Vari-
- ous kinds
- Umbrellas, plain
- and fancy
- Vases, fancy
- Bohemian Glass,
- Hand Whites
- Waists, White
- Lingerie
- Waste Paper
- Baskets
- Watches, Gun-
- metal
- Water Goblets,
- etched
- Baking Dishes
- Bonbon Dishes
- Plates fancy
- Candlesticks,
- Brass
- Cut Glass, Tif-
- fany Metal
- Wood
- Chop plates
- Fancy Waste
- Paper Baskets
- Ink Stands
- Jardinieres
- Mirrors
- Hand Painted
- Vases
- Sacques and
- Wrappers
- Sugar Cream
- Sets
- Bonbon Dishes
- Trinket Boxes
- Said Bowls,
- Hand painted
- china
- Tea Kettles
- Children's Furs

GOPHER SHOE REPAIR CO.

17 Second Avenue West-10 First Avenue West-12 Fourth Avenue West.



N. R. TURNBLAD.

In enumerating the prominent and substantial business concerns in this, our Home Patronage number, which deserves our hearty support and co-operation we wish to give prominent mention to the above company.

Every time a progressive house sets a high standard in any line of commercial endeavor the entire community is benefited regardless of whether all are their patrons or not. The pioneers in improvement compel competitors to raise the quality of their own service or be crowded out of the market. Looking at the matter from this point of view it is not too much to say that the shoe repairing industry of Duluth was elevated by the advent of the Gopher Shoe Repair company who operate the largest and best equipped shoe repair plant in the city. Their plants are equipped with the latest machinery, required for the work, which are operated by at considerable number of skilled workmen. With a modern and well equipped shop for repairing, the truth of the old saying "there is nothing like leather when it is well put together," is exemplified at the Gopher.

N. P. Turnblad the president of this company is a gentleman of a wide and varied experience in this line, and his executive and supervisory has made the business what it is. His policy is to give his patrons the highest service, rendered possible by the very best equipment and workmen. He particularly desires the trade of the wage earners and gives special attention to their trade. He is regarded as a substantial and progressive business man, and has the esteem of all who know him.

ZENITH TELEPHONE CO.

301-308 Lyceum Building

In the long list of inventions that have added to the progress and advancement of civilization, there has never been anything to equal the telephone in the influence it exerts in every branch of commercial and social life. Indeed, business today would be almost paralyzed with out the telephone, and convenience for every progressive concern in the country depends upon its telephone service in business. The Zenith Telephone company is giving our citizens a most complete and satisfactory service with connection to over 10,000 telephones, the Zenith telephone, wherever it has been installed has given the best of satisfaction, and the rates charged by this enterprising company are so reasonable that every business concern and every home should have one installed. This company has spared neither pains nor expense in giving our city a most thoroughly modern system. That the affairs of this company have been appreciated by the people is evidenced by their rapidly growing list of subscribers. In the home the telephone is the greatest safeguard when a member of the family is sick; it orders the groceries and meats from the dealer and advises the police that burglars or suspicious characters are about the premises; it sounds the quickest alarm of fire and lowers the insurance rates on the home; it puts the home in touch with the whole country instantly. The gentlemen at the head of this company are men of affairs in the largest sense, and men who do not consider expense when improvement can be made in the telephone service that will add to its efficiency and the benefit of its subscribers. The management has always been very friendly toward the cause of labor, and its many employees receive the utmost consideration and fair treatment.

NUMBERS DON'T MAKE RIGHT. WASHINGTON, Dec. 11.—In passing on the legality of Oklahoma's "Jim Crow" law, the court set aside that portion of the law which related to exclusive dining and sleeping cars, and making allowances for the number of persons of each race wishing to use these cars. The court held that the rights of a person should not depend on the number of persons demanding.

SWEATERS and MACKINAW

This cold weather should remind you that you need a sweater or mackinaw. Possibly you have a friend or relative that needs something in that line. SENSIBLE PEOPLE will buy USEFUL Xmas PRESENTS, and useful presents are the most appreciated for they are used from day to day.

Go where you can get the best values for the least money.

SALE (Late) U.S. ARMY GOODS

20 East Superior Street

Army Sweaters, very heavy, worth \$6.00, special... \$3.50
Mackinaws, all wool; wind and water proof... \$5.00 to \$5
Famous Army Blankets, 5 1/2 pounds... \$5.00
Chauffeurs Overcoats, coat Uncle Sam \$20.00... \$5.00
All Wool Shirts, worth \$5 piece... \$3.50
Army Cloth in Blue, Green, Gray, Red, Drab and Brown; 58-inches wide; per yard... \$1.50 to \$1.90
Army Shoes, none better... \$3.00
Heavy Hose, wool... 25c to 60c
House Slippers... 75c
Mackinaws, none better... \$5.00
Springfield Rifles... \$3.00
Khaki Coats... \$1.50
Khaki Breeches... \$1.50
Saber Bayonets... 75c to \$2.50
Army Bugles... \$2.75
Slickers, water-proof... \$1.50
Wool Pants... \$1.50 to \$5.00
Blanket Bags... \$1.00 to \$1.25
Haversacks... 35c and 50c
Middy Blouses... 50c to \$1.75

We have hundreds of useful and ornamental goods that space will not permit us to list, and we will gladly send CATALOGUE ON REQUEST. We absolutely guarantee all our goods and we welcome mail orders. If on receipt of goods you are not satisfied, return it and we will send your money back. We are not satisfied until you are. We have hundreds of regular mail order customers ARE YOU ONE?

W. S. KIRK. 20 East Superior St.

O. F. WENNERLUND.

Jeweler and Optician
1925 West Superior Street.

The holiday season will soon be here and many of our members will be looking for a reliable store where they can purchase gifts at reasonable prices. They will make no mistake in going to see O. F. Wennerlund, the Duluth jeweler and optician. While many of the articles in a jewelry store are beyond the pocketbooks of some of us, let us bear in mind also that this concern carries a large assortment of novelties and jewelry specialties which make handsome Christmas presents and the cost is within the reach of the wage earners.

Great Suit and Overcoat Sale At THE BIG DULUTH.

WINTER Clearance Sale NOW ON

Tiptwell CLOTHING COMPANY

IF YOU BUY YOUR

SUIT or OVERCOAT

AT THE

Manufacturers Surplus Sale

You Save from 1/3 to 1/2

A Grand Opportunity to Buy Your Holiday Wearing Apparel at a Big Saving.

Twin Ports Clothing Co.

405-407 West Superior Street.