

CRESCENT BAKERY

118 East First Street
Phonics
Zenith, Grand 489 Duluth, Mel. 1575

Among the workers there is a slogan which means much when observed. That slogan is "Patronize your Friends." No institution in this city is more entitled to be classed as the friends of the wage-earner than the proprietor James Gray of the Crescent Bakery, located at 118 East First street.

And the growth has been well deserved, because not only has the strictest attention been given to the quality and cleanliness of their products, but the human factor has largely entered into the matter and the employees have always had the most consideration from Crescent Bakery.

Their bread, pies, cakes, cookies, rolls, buns etc. are also the acme of perfection and they give careful consideration to all special orders. Quality first. That's the slogan which has made the reputation of this bakery, but quality is not the only consideration.

N. S. GARBER

West End Dye House—Dry Cleaners and Dyers
1806 West Superior St.

If we were to carefully look over the list of business men of Duluth and endeavor to pick out one who was a good example of what can be accomplished in a short time in a business way by sheer perseverance and hard work we could not select one who better fills the bill than N. S. Garber proprietor of Duluth's leading cleaning shop known as the West End Dye House.

It is a pleasure to give Mr. Garber through this home patronage number of The Labor World and to extend to him our good wishes.

Mr. Garber is a working man himself and naturally is in hearty sympathy with this movement for greater and closer co-operation among the wage earners and those business men who show a spirit of fairness to our cause. If your suit or overcoat needs cleaning, pressing or repairing, phone Melrose 412 or Lincoln 3, and he will send for it and fix it up for you in the best of shape. This business is run by N. S. Garber, who gives his personal attention to every detail of the business, and never a piece of work leaves his shop that he has not inspected, to see that the work was properly done.

The West End Dye house also do dry cleaning and overcoat experts in this line of work. He makes a specialty of ladies work, presses ladies' suits and coats, etc., and because of the high quality of work, invites the most fastidious. Phone the West End Dye house the next time you want your suit cleaned or pressed and he will send for it and deliver it and the cost will be less than you have been in the habit of paying.

MANLEY-McLENNAN AGENCY

General Insurance & Surety Bonds
Torrey Building, First Floor
Zenith Phone, Grand 2107
Bell Phone, Melrose 2107

The operations of this agency are such that they have established a reputation for safeguarding the interests of their customers that is second to none in Duluth.

The insurance companies represented by the Manley-McLennan agency are of the old time and tried variety, with a reputation for reliability and prompt settlement of losses. The wide practical experience of this firm is of the most advantageous to their clients. They have a thorough knowledge of every phase of the business and their advice is often sought on insurance matters.

Thrift goes hand in hand with insurance, and many a family has reason to be thankful for the prompt adjustment and payment of losses through this reliable agency. There is necessity and economy also in securing adequate remuneration against losses by fire. There is no line of commercial endeavor that does more good. The readers of this, our Home Patronage number, can deal with this firm with the most complete confidence. When needing insurance of any kind, or advice on same, call or phone them and they will give most efficient attention to your interests.

VALENTINE-NORDSTROM CO. (INC.)

Wholesale and Retail Linens
8 East First street

When in need of anything in the linen line don't forget that the above concern handles only the best. The genial proprietors are proud of being listed as friends of labor and serve their patrons with the very best of goods. Our boys are always welcome at the establishment. Patrons are always accorded courteous treatment and we are glad to give this first class home mention in these columns.

OSHKOSH REFUSES TO HELP JOBLESS MEN

OSHKOSH, Wis., Dec. 11.—The city of Oshkosh will do nothing for its unemployed residents in the line of providing work. This was the answer of Mayor Vulva to officials of the Associated Charities who had appealed to him to find ways of getting work for jobless men.

Unless you are nervous you can't realize how much noise there is in the so called busy world.

IMPERIAL LAUNDRY.

714 East Fourth Street.

How important a part the modern laundry has in the affairs of man is not realized until you happen to get into a city where the facilities in this regard are limited or where the work is poor.

Duluth is fortunate in this matter, among our best institutions being the Imperial laundry, conducted by Mrs. Merry.

Here you will find a laundry that meets all requirements, and pays attention to all the little details which make for comfort and convenience. They don't tear your clothing but shreds, and return everything but the dirt. Everything is conducted in the most sanitary way possible and there isn't an institution in the city with a more loyal patronage than is accorded Mrs. Merry.

She is a very pleasant woman to meet and one who takes a large interest in civic affairs. We take pleasure in recommending her to your consideration when you need laundry work of any kind.

HANS GRONSETH

Dealer in Shoes,
510 E. Fourth St.

"Shoes for everybody," is the motto of Hans Gronseth, whose store is at 510 E. Fourth street and, indeed, even a casual glance at his stock would indicate that he really has shoes for everybody and everyone that comes. Mr. Gronseth is one of the most entertaining merchants in Duluth. He takes a foremost place in the things which make for the best interests, commercially and otherwise for the city. Among those whose friendship he values and whose patronage he enjoys are the wage earners. He has ever been friendly to their best interests. His stocks are so large and assortment so varied as to give room for the widest choice; his styles are always up-to-date, his prices right, and his treatment of his customers all that the most fastidious could desire. By these means he has built up a patronage second to none in the retail shoe trade in the city and is constantly growing. First-Class repair shop in connection.

THE NUUBSON BAKING CO.

Manufacturers of
Diamond Crisp Flat Bread

We are always glad to patronize business establishments which are operated by our friends. In the baking business we count a true and substantial friend in Mr. Ole C. Nuubson, manager of the bakery. You are sure that the products of this reliable concern are pure, wholesome and up to the highest standards. Mr. Nuubson is a thoroughly experienced baker and personally superintends the baking department. He is certain to win your trade if you give him a trial and we urge our members and their families to patronize this worthy and deserving enterprise. Mr. Nuubson has proven that he holds the interests of labor at heart, and he has been liberal and straightforward in all his dealings. The high standard to which this enterprise has always been held is proven by the constantly increasing patronage. We take pleasure in wishing this concern continued prosperity.

CHAS. A. GUSTAFSON

Hardware
18 North Nineteenth Avenue West

This institution is one of the most complete stores of its kind in Duluth. His stock comprises everything in the above heading. In fact, a stock of merchandise that it would be a task to class and enumerate it all. Suffice it to say that he makes his purchases in large quantities, taking advantage of all trade discounts, thus being in a position to offer low prices on all goods handled. We gladly place this establishment foremost in our list of those who attribute to their union labor is fair and considerate. The wage earner in this city and surrounding district know Chas. Gustafson well, and patronize him generously. Mr. Gustafson, the proprietor, is a friend of the wage earners of our city, and is always in the van for furthering any movement to promote the interests of our city and "home patronage."

L. K. DAUGHERTY

Hardware, Stoves, Ranges, Tinware
516 East Fourth Street

Prominent among the mercantile establishments of Duluth is the hardware store of L. K. Daugherty who conducts a most successful business.

This store has built up a very flattering patronage which is increasing every year; a success attributed in a large measure, to its well organized management and his reputation for honest dealings. The stock carried represents the very best to be gotten in its respective lines and the Daugherty reputation for square dealing and the assurance of satisfaction with each purchase is continually being demonstrated.

This is a popular trading point and goods carried at this establishment are high grade. We recommend this store without hesitancy, as the above gentleman has always had a friendly feeling toward the wage earner.

The proprietor is well known, his prices are right, his goods of high grade, and his treatment of customers is the most courteous. You will always find what you want at this store, and your patronage will be appreciated.

ELECTRIFY WESTERN ROAD.

CHICAGO, Dec. 11.—Officers of the Chicago, Milwaukee & St. Paul railroad announce they will spend \$13,000,000 within the next four years in electrification work in the Rocky mountain district. A contract has been signed which involves a preliminary expenditure of \$2,000,000.



Scene from "A Bird of Paradise," at the Lyceum, New Year's Week.

CAMERON-JOHNSON-HORGAN COMPANY

Furniture Dealers
2110-12 West Superior Street

This well known concern is one in which our people have every reason to place their confidence. A well selected line of furniture and household furnishings are carried, and sold at the lowest prices consistent with the quality of the goods and a living profit. Every visitor to this store is accorded the most considerate and polite treatment, and it is never any trouble to show customers their stock. They have learned the keynote of success which lies in handling the best supplies at fair prices. A full and complete line of furniture, heavy and light, furnishings, etc., is carried and the store being large and roomy, affords plenty of light and air for a good display of its merchandise. Pay them a visit. Their prices are right.

The gentlemen at the head of this industry are men of prominence in our community, always encouraging any steps which, in their judgment, will honestly improve the living and working conditions of their employees. The great business which has been established stands as a monument to their ability and high character.

C. F. PROBST

Cigar Store—319 West Superior St.
Successor To Robert Blackwood

There is no more important business in any city than a properly equipped and conducted cigar store, one where you can go at any time and satisfy your needs, knowing that the cigars sold you are of the best.

Such an institution is the Probst cigar store, located at 319 West Superior street, and conducted by C. F. Probst, a gentleman whom it is a pleasure to meet and one who personally looks after the comfort and well being of his constantly increasing number of patrons.

This business was originally established by Robert Blackwood and conducted by him until a short time ago when it was taken over by Mr. Probst.

Mr. Probst has made many changes in the business of late, constantly adding new brands of cigars and improving the service, until now he has one of the best equipped cigar stores in the city.

In the conduct of his business, he handles a large number of union made cigars, a fact that should be given more consideration by union men when buying their smokes. The wage earners of Duluth will make no mistake in giving Mr. Probst their support and patronage and as long as this store's affairs are conducted in the present commendable manner we wish for him an era of ever increasing success and popularity. He was formerly a railroad union man.

ODD CHARACTER IS BUSY WORKER.

Laborers All the Time at Various Jobs,
Yet Is Always Smiling.

Perhaps the widest known character and the happiest and hardest worker in town is genial John Dough.

Though John Dough only appeared recently, everybody—young and old—knows him at sight. They see him peering at them around corners from billboards. They catch his laughing eyes from the street cards and see him perform his tasks in their newspapers. For John Dough, you know, is here to teach the economy and healthfulness of eating more bread, instead of heavy, costly foods. He is made entirely of bread and rolls and is raised on Fleischmann's yeast, which fact he proudly proclaims on his apron. The Fleischmann company have employed him to exploit bread and increase its consumption.

John Dough's text is "Eat More Bread" and in proving his contentions he is seen engaged in leading children to the bakeries, ringing breakfast gongs, waiting on the table, harvesting wheat, and, in fact, doing everything that pertains to his chosen profession.

Because John Dough's sermons are founded on impressive facts, and because in helping to reduce the high cost of living he strikes a responsive chord in every heart, his campaign is meeting with wonderful success everywhere. His sentiments are conservative, but on the whole his attitude is friendly toward all members of organized labor, perhaps we should say, toward the working class, and that is one of the reasons why he has been so successful in his business.

CHAS. MORK & SON

Clothing and Men's Furnishings
1930 West Superior Street

The well dressed man is found in all walks of life. The wage earner may wear overalls during six days of the week but he takes just as much pride as the next fellow in a neat appearance on Sunday. It lends an air of success and stimulates self respect. Our members want to buy their clothing where they know they will get good worth in both material and workmanship and it is to this point that we wish to call their attention to the store that ranks with the best anywhere in the city. A satisfied customer with full value for the dollar is what this concern prides itself on. Remember this business is growing rapidly because of this very principle. This concern has always been friendly with organized labor and their sympathies are with us and they stand ready to aid in the furtherance of any movement for the betterment of labor conditions and the advancement of the good of this community.

It is no wonder that such a store as this has won the widest measure of popularity among the wage earners. Let us co-operate with Chas. Mork & Son, by giving them a liberal part of our patronage and thus do our share in their future success and popularity.

C. J. STEWART.

Undertaker and Embalmer.
222 Third Avenue West.

Good service, advanced embalming, and furnishings that ensure respect to all concerned, are premier attributes of the modern undertaker. The preparation of the deceased in an up to date morgue, with the appliances that render lifelike appearance, in short the care that appeals to the family, go with modern methods. C. J. Stewart has won the confidence of the people of this city and county by maintaining an establishment that reflects these methods.

Mr. Stewart is a licensed embalmer and practical funeral director. In his dealings with the public he has always endeavored to give the highest of service, and supply the most refined equipment. His individuality and modern ideas are the features that have been noted in all circles, brightened and beautified by a reputation that is second to none.

Mr. Stewart is held in the highest esteem by the working men and their families in this city and county, and this relation has advanced with the growth of years.

All orders attended to promptly. Quick responses made to phone calls. Mr. Stewart has every facility in which to handle his business in the most satisfactory manner and he is a gentleman of the highest character and standing in the community.

He has always shown a warm feeling to the labor people and is worthy of prominent mention in this, our Home Patronage number.

FRED W. ERICKSON

Staple and Fancy Groceries
Steamship Tickets
2029-31 West Third Street
Zenith Phone Lincoln 259-D
Duluth Phone Melrose 421

Able and efficient in his business methods, courteous and painstaking to the fullest degree with his customers, and fair and square in his business dealings with both labor and the public is our friend Fred W. Erickson.

This is the place to get "good things to eat" which are pure and wholesome. He has studied the wants of the people, knows what they want, and is prepared to satisfy all wants in this line by carrying a large and good selected stock of staple and fancy groceries. The wage earners have no stronger friend than Mr. Erickson, and he numbers many of our members among his patrons. His business has constantly grown on account of the uniformly fair manner in which he has always dealt with his customers and also because he has made a specialty of handling a line of goods whose standard and quality are right and which he is enabled to sell to his customers at very reasonable prices. His sentiments are conservative, but on the whole his attitude is friendly toward all members of organized labor, perhaps we should say, toward the working class, and that is one of the reasons why he has been so successful in his business.

We predict with safety that any transactions the wage earners have with Fred W. Erickson will result in mutual satisfaction.

HENRICKSEN JEWELRY CO.

332 West Superior St.

With the advent of the holiday season, we desire to call the attention of our members to one of the foremost business houses in Duluth dealing in jewelry, watches, silverware and cut glass—the Henricksen Jewelry Co. This concern is already well known to many people in this community for their fair dealings, courteous treatment of customers and reasonableness of their prices.

This season the Henricksen Jewelry Co. have a large stock of merchandise to suit the purse of the wage earner, and our members will do well to investigate this assortment before making purchases elsewhere.

The management of this firm has never shown a disposition toward the cause of organized labor which was not in sympathy with the interests of the working people and it is hoped, therefore, that this company will enjoy a flourishing business from the wage earner. We know of no concern that is more deserving of our co-operation than the Henricksen Jewelry Co.

WINKLER BROS.

Confectionery Manufacturers
2117 West Michigan Street

The products of this firm have become justly famous. For quality and variety they are unsurpassed. The Winkler Brothers make it a point to strictly abide by the pure food and sanitary laws governing this trade. This taking into consideration the fact that it is a home industry that affords employment to a considerable force of people, should merit the entire confidence of the general public through the patronizing of their products. The reputation which this firm has achieved in Duluth is itself a sufficient guaranty that all their future patrons will receive a square deal at their hands. In consideration of the present feeling existing between labor and this institution we are pleased to accord them this honorable mention in the issue and wish them a successful year of future progress.

H. LIPPMANN

Clothing,
1905 W. Superior St.

This excellent and well conducted store has always been a popular trading place for our members and other working people, and his stock is kept up to the highest standard of excellence, and prices are the lowest possible on such first class stock of up to date men's clothing and furnishings.

The management has always been keenly alert in keeping up to the times, and new goods are constantly coming in to replace his large sales. This store stands in highest favor with organized labor and their families? You are always welcome at this establishment and courteous treatment and reliable goods are assured. This is one of the excellent stores of our community, and so long as the management treats the public in the present commendable manner, it is assured of increasing patronage and well earned success.

JOHNSON BROS.

Palace Billiard Hall
First Avenue West—Southeast
Corner Superior Street

It is one of the broad underlying principles of organized labor to foster and encourage those business establishments and men that are known to be friendly toward Union Labor, and in this respect we wish to state that no concern is more deserving of the co-operation and patronage of our members than is that of the above named.

This is one of the best arranged and attractive cigar, billiard and pool rooms in the city. The billiard and pool tables are always kept in proper condition and it is a pleasure to spend an hour or so here. The business premises occupied by Johnson Brothers are among the most commodious in Duluth, and the fittings and interior equipment of the place represent a large investment. Johnson Brothers billiard hall has always maintained a fine reputation among all classes and the trade they have built up has been brought about by an honest effort to treat their customers with the same uniform fairness and courtesy.

The Labor World in its Home Patronage issue is pleased to recommend this excellently conducted Pool hall to wage earners and we wish them success.

PEERLESS LAUNDRY CO.

236-232 East First Street.
Both Phones 428

It is gratifying to note the growth and advancement of the leading industries that are making our city famous. Among these is the Peerless Laundry company, a splendid example of home industry. Such a concern as the above deserves the support and every co-operation of home people. Not only is their work satisfactory, but they have shown an earnest desire to help our home people and in their treatment of their employees are considerate. The success of this enterprise means the furtherance of prosperity to a large number of people and it is the duty of every loyal citizen to give every reasonable support. The plant is equipped in the most modern manner and absolutely sanitary in every respect and has the best facilities for turning out the "best" of laundry work.

JOHNSON & THYGESEN

2021 West Superior Street

This store was established in Duluth four years ago in response to a demand for a store where our ladies could buy their dry goods, notions, ladies' and children's furnishing goods from a stock containing a larger assortment and a wider range of prices, and their constantly increasing business is ample evidence that their efforts along this line are meeting with the hearty approval of our ladies.

One thing we wish especially to mention and that is that the advertisements of this popular firm are always truthful statements of facts; that when Johnson and Thygesen advertise a sale and a reduction of prices, you will find the sale and the reduction exactly as advertised.

This simply means that this is a reliable house and one we are glad to refer to as worthy your careful consideration in our Home Patronage Number.

Johnson and Thygesen are wholesome gentlemen and have a host of friends among the men of our district. They believe in furthering the interests in our home industries and are willing to co-operate with others in any legitimate movement for bettering conditions.

E. E. ESTERLY

Spalding Hotel Jeweler

The custom of wearing precious stones is older than civilization, and exists today just as it did in the barbarous ages, except that we have learned moderation and taste in satisfying this desire. When one buys jewelry, however, he must go to a reliable jeweler, for only those skilled in this art know what is genuine and what is worthless.

The leading jewelry establishment in Duluth is that of E. E. Esterly located at 428 West Superior street, Spalding hotel. Here you will find a large stock of diamonds, watches, and jewelry of all descriptions and this is one of the handsomest and best appointed jewelry establishments in the city.

Courteous and prompt attention is accorded all, and satisfaction is guaranteed in dealing with Mr. Esterly.

Mr. Esterly has established a substantial and continually growing business, by the reasonable prices and upright and just business methods pursued. It is the duty of our members to patronize those business houses which are friendly toward labor, and in this respect we wish to state that no concern is deserving more of a liberal patronage than is that of the above named gentleman.

HALICKE.

329 West First Street.

In recommending the popular restaurant located at 329 West First street, we wish to state that the meals and lunches served at this restaurant are absolutely the best the market affords. Absolute cleanliness reigns supreme at this restaurant and the best sanitary conditions exist. The management does everything in their power to insure the people getting absolutely the best that can be served.

There is nothing that is more necessary for the consumption of the people and more necessary for their health and well being than good, wholesome meals. And a person should be extremely particular in selecting a restaurant at which to eat.

The management of this popular restaurant has built up a large business and has won the confidence and good will of the people by their enterprising and honorable methods. The Labor World takes pleasure in recommending this reliable restaurant to its many thousands of readers of this Home Patronage issue and our people at home and visitors to the city can rest assured of good treatment and a good meal at the popular lunch room. This concern has always manifested a most friendly spirit towards the laboring people and have aided our cause on more than one occasion. We ask for this place the hearty support of all our readers.

STATE TO BUY RAILROAD.

COLUMBUS, Ohio, Dec. 11.—The attorney general is preparing a decision on the question of the state purchasing the Wheeling & Lake Erie railroad. The Cleveland city council has asked that the feasibility of such action be inquired into. Cheap coal transportation to northern Ohio is the end desired.

STRIKERS REPORT PROGRESS.

ST. LOUIS, Mo., Dec. 11.—Improved conditions for over one-half of the striking carpet and curtain workers is the report made by these workers who are enthusiastic over their prospects for complete success.

OTTO F. HESSERT

Manufacturer of
Harness and Saddlery
105 West First Street

The above named gentleman is a dealer in collars, whips, blankets, curry combs, brushes, auto robes, sponges and charms, and his stock is one of the best in Duluth. This is a solid and prosperous business concern, and the proprietor, Mr. Otto F. Hessert, is well worthy of the highest commendation to all. In all his dealings with laboring people in this district he has catered to their needs with strict honor and a desire to give absolute value with every purchase. In this and more he has qualified for the highest endorsement of the people of Duluth and vicinity. This is a popular trading point and goods carried at this establishment are of high grade. We recommend this place without hesitancy, as the above named gentleman has always had a friendly and proper interest in the labor movement. The proprietor is deserving, goods are of high grade, his prices are right and his treatment of customers is the most courteous. We feel that we can safely recommend him to our readers.

BOMAN-WIDTH-HEGLAND CO

Clothing—Shoes—Furnishings
2016-18 West Superior Street

Dame fashion has set her seal of approval on this clothing company for good taste in fitting elegance of goods, and selections for the latest dictates of her supreme highness. The well dressed man in Duluth is the one product of the Boman-Width-Hegland Company. At this store you will find the most comprehensive stocks of high grade goods, men's furnishings, and all the accessories comprised in the term—a well dressed man.

The latest styles are shown in their model rooms. The materials comprise all the latest clothing weaves from the looms of the old and new worlds. The gents' furnishings department is a model of its kind, and nowhere is there a more complete assortment than in this store. Perfect fitting garments, set off with fine furnishings, again demonstrate the term—a well dressed man. A square and honorable deal is given all patrons.

The specialties of this store are shown by men of wide experience in this business, men of sterling enterprise who have established a willing co-operation by the customer to the merchant. In this home patronage number the prominent business houses that are favorable to organized labor are commended, and among these a prominent place is given the above store. Patronize those who patronize you.

JOHNSON & PETERSON CO.

1918 West Superior Street
New Phone Lincoln 283—Old Mel. 1157

This excellent and well conducted hardware store has always been a popular trading place for our members and other working people, and their stocks are kept up to the highest standard of excellence and prices are the lowest possible on a first-class, reliable stock of up-to-date goods. This store is headquarters for hardware, stoves, tinware, etc., and stands in highest favor with organized labor and their families. You are always welcome at this establishment and courteous treatment and reliable goods are assured. This is one of the excellent stores of our city. This firm established here in business five years ago, and they are known throughout this city and treat the public fair. They are assured of increasing patronage and well-earned success.

DISCUSS EIGHT-HOUR DAY.

RACINE, Wis., Dec. 11.—Representatives of the Trades and Labor council and the Building Trades council urged an eight-hour day for city employees before a council committee. It was decided that the matter should be left to a vote of the people, and to this the unionists agreed.

FAVOR A "MODEL" UNION.

CINCINNATI, Dec. 11.—A new "model" union of street car men is favored by the Cincinnati Employers' association, whose organizers are attempting to form the "Independent Order of Traction Men of Cincinnati." It is proposed that the street car company have a voice in the management of the new institution.

When some men fail to make a hit they try to fix the responsibility on the hammer.