

# SERVICE

## Is What Counts

In the matter of service we recognize absolutely no competitors.

We confess it without a blush. If you are in doubt, get acquainted with our methods.

To make our service more complete, we need you as a subscriber.

A good suggestion. Place your order today.

# Zenith Telephone Company

## THE FIRST NATIONAL BANK DULUTH, MINN.

CAPITAL, SURPLUS AND PROFITS.....\$3,500,000.00

ALBERT L. ORDEAN, President. WALTER J. JOHNSON, Asst. Cashier.  
JOHN E. DIGBY, Cashier.  
DAVID WILLIAMS, Vice President. WILLIAM WELLS, Asst. Cashier.

THREE PER CENT INTEREST PAID ON SAVINGS AND TIME DEPOSITS.



Named shoes are frequently made in Non-Union factories.

### DO NOT BUY ANY SHOE

no matter what its name, unless it bears a plain and readable impression of this UNION STAMP.

All shoes without the UNION STAMP are always Non-Union. Do not accept any excuse for absence of the UNION STAMP.

## BOOT and SHOE WORKERS' UNION

244 SUMMER STREET, BOSTON, MASS.  
JOHN F. TOBIN, President. CHAS. L. BAINE, Secretary-Treasurer.

Every Good Smoker appreciates a Cool, Fragrant Cigar that he can enjoy up to the last puff. That is why the

## ELCORA

is so popular with particular people. It is Delicious, Luxurious and Dainty. It is made upon honor, by skilled workmen from the best grade of Havana Leaf. ASK YOUR DEALER.  
DULUTH CIGAR COMPANY  
118 W. MICHIGAN ST. New Phone 913; Old Phone 1606



OLDEST BANK AT THE HEAD OF THE LAKES. INCORPORATED 1876

## DEPOSIT YOUR SAVINGS IN THE American Exchange National Bank

OF DULUTH, MINN.  
CAPITAL, SURPLUS AND PROFITS.....\$2,000,000.00

THREE PER CENT PAID ON SAVINGS ACCOUNTS.

## TRADE UNIONS HAVE ACCOMPLISHED MUCH

The trade unions of the United States are doing a wonderful work in caring for sick, burying the dead, and relieving the distress of members. The unions are not devoting all their time to the question of hours and wages; they are also doing a great work in cases of death, disability, old age, and sickness.

Reports show that the first payment of death and disability benefits was in 1867 by the Locomotive Engineers. In 1872 the Brotherhood of Railway Conductors of America began paying the same benefits. In 1875 the Cigarmakers' International Union adopted sick, death and disability benefits. In 1883 three organizations established benefits of this kind, and various others have since followed the example. The records show that of 40 organizations considered, 23 have introduced death and disability benefits since 1900. The International Miners' organizations, as such, pay no death and disability benefits, this duty being left to the districts.

Reports show that during 1910, 40 organizations, with the two districts of miners, paid in death and disability benefits \$6,707,988.78. If the average amount paid by the molders, \$5.20 a week, be accepted as a general average, in the year 1910 the local unions paid in sick benefits at least \$5,000,000, giving a grand total in the year of more than \$12,000,000 in sick, death and disability benefits paid by the trade unions of America.

Here is the record of a number of organizations:  
Amalgamated Meat Cutters and Butcher Workmen of North America—Began the payment of death and disability claims in 1896; have since added old age. Originally paid \$100 on death or disability of a member; now pay from \$100 to \$800. Sick benefits regulated and paid by local unions.

Amalgamated Association of Iron, Steel and Tin Workers—Sick benefits regulated and paid by local unions; death benefits established October 1, 1903.

Amalgamated Glass Workers' International Association—Sick benefits paid by locals; all locals pay sick benefits. Death and disability benefits established October 1, 1901.

International Brotherhood of Maintenance of Way Employees—Sick benefits regulated and paid by local unions. Death benefits established in 1890, paying at the outset \$1,500; since \$2,000.

International Brotherhood of Electrical Workers of America—Sick benefits regulated and paid by local unions.

Brotherhood of Railway Trainmen—Sick benefits regulated and paid by local unions. Death and disability benefits established in 1883.

United Brotherhood of Carpenters and Joiners of America—Sick benefits regulated and paid by local unions. Death and disability benefits established in 1883; including 1910 the organization had expended \$2,514,166.75.

Boot and Shoe Workers' Union—Pays sick, disability and death benefits; established in 1900.

Brotherhood of Locomotive Engineers—Sick benefits paid by local unions; death and disability benefits established in 1867.

National Brotherhood of Operative Potters—Local unions pay sick benefits; death insurance plan adopted in 1910.

Brotherhood of Painters, Decorators and Paperhangers—Local unions pay sick benefits; death and disability benefits established in 1888.

Bakery and Confectionery Workers—Local unions pay sick benefits; benefits established in 1894.

International Association of Bridge and Structural Iron Workers—Local unions pay sick benefits; funeral benefits established in 1903.

Brotherhood of Boilermakers and Shipbuilders of America—Local unions pay sick benefits; death and disability benefits established in 1906.

International Union of Cutting Die and Cutter Makers—Local unions pay sick benefits; death benefits established in 1908.

Coopers' International Union of North America—Local unions pay sick benefits; death benefits established in 1909.

Cigarmakers' International Union of America—Pays sick, death, disability and out-of-work benefits.

Order of Railway Conductors of America—Local unions pay sick benefits; death and disability benefits established in 1872.

Brotherhood of Locomotive Firemen and Engineers—Sick benefits paid by local unions; the organization was established in 1875.

Glass Bottle Blowers' Association of the United States and Canada—Sick benefits paid by local branches; death benefits established in 1891.

Hotel and Restaurant Employees' International Alliance and Bartenders' International League of America—Death benefits established in 1903.

International Molders' Union of North America—Sick benefits established in 1896, at \$5 per week; at present \$5.40; 13 weeks each year; paid, including 1910, \$1,870,748.85; death and disability benefits established in 1880.

International Association of Machinists—Sick benefits paid by local lodges; death benefits established in 1897.

International Hodcarriers, Building and Common Laborers' Union of America—Sick benefits paid by local unions; death benefits established in 1907.

International Jewelry Workers' Union of America—Sick and death benefits paid by international organization; beneficiary features.

International Printing Pressmen's Union—Sick benefits left to local organizations. The general organiza-

tion pays death benefits; established in 1880.

Tailors' Industrial Union, formerly the Journeymen Tailors' Union of America—Sick benefits originally paid by local unions; established by international organization in 1908.

Stove Mounters' International Union—Sick benefits left to locals; death benefits established in 1902.

United Brotherhood of Leather Workers on Horse Goods—International union pays sick and death benefits; established in 1896.

District No. 13, United Mine Workers of Iowa—Sick benefits paid by local unions; some locals also pay disability and death benefits, and some pay death benefits for the wives and members. District pays death and disability benefits; also death benefits for wives of members. Death benefit established in 1906.

District No. 12, United Mine Workers of Illinois—Sick benefits paid by locals. All the 335 local unions in this district pay sick benefits and some pay death and disability benefits. The district began paying death and disability benefits April 1, 1909.

Switchmen's Union of North America—Sick benefits paid by local branches. Death and disability benefits established in 1902.

Retail Clerks' International Protective Association—Pays sick and funeral benefits.

Patternmakers' League of North America—Sick and death benefits established in 1898.

Tobacco Workers' Union—Began paying sick and death benefits in 1896.

International Piano and Organ Workers' Union—Began paying sick benefits in 1904; also pays benefits on wives of members, established in 1907.

Order of Railroad Telegraphers—Sick benefits paid by locals; death and disability benefits established in 1898.

International Union of Wool, Wire and Metal Lathers—Sick benefits paid by local unions; death benefits established in 1901.

Watchcase Engravers' International Association of America—Sick benefits established in 1907; death benefits established in 1901.

International Wood Carvers' Association of North America—Sick benefits paid by local unions; death benefits established in 1891.

Paving Cutters' Union of the United States of America and Canada—Sick benefits regulated by locals; death benefits established in 1903.

Greysolen Cigars, 3 for 25c and 2 for 25c

### DOINGS IN STATE HOUSE THIS WEEK

(Continued from page 1)

under the rules of the house no more appropriation bills may be introduced, except by the appropriations committee. The last day for introduction of bills of any kind, except by request of the governor, will be March 29. Last day for passing bills will be April 21, and the session will adjourn at noon April 22.

Child Welfare Board Proposed  
The house committee on board of control introduced a bill today creating a child welfare commission of seven members, to be appointed by the governor. This commission is to study the laws regarding defective, neglected, dependent and delinquent children and prepare a revision of such laws and report to the next legislature.

Lawmakers Criticized  
After a lengthy debate, during which Rep. Theodore Christianson charged that the house is giving too much attention to the affairs of congress, instead of the affairs of this state, Representative A. O. Devold's resolution memorializing congress to simplify the naturalization laws was adopted, 83 to 11, by the house Monday.

Wage Earners Considered.  
Creation of "small debtors' courts" to help wage earners collect money due them without court costs or attorneys' fees is proposed in a bill by Senator S. M. Knopp of Winona. County commissioner or city council either may establish such courts, and either the commissioners or the mayor are to appoint the judge, who is to act without pay. The court is to have jurisdiction of claims for wage and other claims under \$20, when the plaintiff shows he has not means to employ an attorney or go into the regular courts. Witnesses are not to be summoned. If judgment is against the defendant he must appeal to the district court, but if he loses there, he must pay \$15 for the plaintiff's attorney fee in addition to the judgment.

The frog as a friend of the human race was highly extolled in the house and more than an hour was spent on P. H. Frye's bill to prohibit the catching, killing or sale of frogs except for use as bait. Little opposition was shown to the bill and it was advanced to the calendar. Mr. Frye said that \$250,000 a year is realized on frogs shipped out of Minnesota, and that the depletion of the frog supply is a serious matter for the farmers, as the frog is a great insect destroyer.

PROBABLY NOT.  
"So you favor suffrage for women?" Mr. Growcher, "if they wish it. But I honestly don't believe the average woman would get any more real pleasure out of a campaign rally than the average man gets out of a plunk tea."

HIGH FEVER AND DELIRIUM ON WAR PROBLEM  
(Continued from page 1)

able, or the Zeppelin is best, nor how valuable in war any of them are. There is some reason to think that at the next war, will be carried on airships in the next war, with the artillery. At a time when it is so perfectly safe to wait and see what develops



MAYOR GENERAL ISRAEL PUTNAM

One of the ablest of the Revolutionary war soldiers. Commander at the Battle of Bunker Hill.

## Hero of Bunker Hill Brewer and Patriot.

General Putnam, who won great honor and lasting fame for masterly generalship and courage in our war of independence, owned the famous tavern "The General Wolfe," which was a favorite gathering place for patriots.

In addition to his business of "Tapping," he filled many broad acres and conducted a brewery. In her "Stage Coach and Tavern Days" Miss Alice Morse Earle says: "The Tavern has ever played an important part in social, political and military life . . . through all the anxious but steadfast years preceding and during the Revolution gatherings were held in Taverns."

NOTE: Two other noted generals of the Revolution, Weedon and Sumner also combined the business of brewing and tapping. Thos. Chittenden, first Gov. of Vermont, who did more for the independence and civic welfare of his people than any other, was a brewing tavern keeper. Capt. Steven Fay, landlord of the Catamount Tavern, had five sons at the Battle of Bennington. It was at the Catamount Tavern that Ethan Allen and other leaders of the Green Mountain Boys met after the Battle of Lexington and moved to "unite with their countrymen against the common enemy."

The Taverns were called "nurseries of Liberty" and in front of almost every one a Liberty Pole was planted.

### THAT DELICIOUS TASTE OF BEER DRAWN FROM THE WOOD

Fitger Natural Beer, filtered by the Kieselguhr filter, has the wonderful natural taste and aroma of the finest beer as drawn from the wood.

The Kieselguhr filter (first of its kind in America) takes the place of pasteurization, the process used by other brewers for "keeping" bottled beer.

Pasteurization does not preserve the natural taste of beer. Kieselguhr filtration is the only known way to "keep" beer in bottles and preserve its natural taste. For this reason all brewers will in time use Kieselguhr filtration.

Kieselguhr filtration makes Fitger Natural Beer the clearest, most brilliant beer in America.

A. Fitger.

# FITGER Natural Beer

"A Draught Beer in Bottles"

Pure food experts pronounce beer the purest food product made. The Fitger Brewery invites inspection by the public who will find much that is interesting, particularly our innovation the Kieselguhr filter that makes Fitger Natural Beer

## "The Most Brilliant Beer in America"

FITGER BREWING COMPANY, DULUTH, MINN.



### THE ONLY POLICY

which pays for Accident, Sickness, Total Disability, or Death from accident or natural causes, and provides a savings fund for old age, is the

### PERFECT PROTECTION POLICY

ISSUED ONLY BY THE RELIANCE LIFE INSURANCE COMPANY OF PITTSBURGH.

Fire Insurance and Surety Bonds.

Manley-McLennan Agency, Gen. Agents  
TORREY BLDG., DULUTH.

You Want the Best, We Furnish It.

## TRY OUR REX BOTTLED BEER

### "NOTHING BETTER"

DULUTH BREWING & MALTING CO.  
Duluth, Minnesota

### GOES RIGHT ON

Depositors in our Savings Department are saved time and any care regarding their bank account.

They need not watch their deposits for fear the interest may stop; nor are they obliged to come to the bank to keep their interest alive.

Regularly on the first of every January and July, we credit on our records all interest then due on savings, so that it may be ready for depositors whenever they call for it.

When interest is not called for, it is added to the depositor's bank account and begins at once to bear 3 per cent interest.

### The City National Bank

Sellwood Bldg. Duluth, Minn.

## Zenith Furnace Company

COAL, PIG IRON, COKE, ILLUMINATING GAS.  
SUNDRY BY-PRODUCTS

Office and Plant: 57 Ave. W. Near Northern Pacific Ry. Duluth, Minn.

Advertise in the Labor World