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"The Great Bread Maker"

"PROFIT SHARING" USUALLY DELUSIVE

Size of Bonus or Dividend Generally Brings Disappointment to Worker.

Generally union employing concerns indulge in none of these professed profit-sharing schemes. The employees are organized. There is no longer a possibility of "deceiving." They were not deceived before they were organized. But they received their "dividends" and bonuses, all of which, together with their direct wage, aggregated a considerable percentage less than their union scale that they are enjoying today.

Generally profit sharing schemes are supported upon the assumption that secreted behind a mystic veil exists an enchantment—a sort of Santa Claus enchantment—from which will possibly come a yet unmeasured benefit in which the good employees may participate and their goodness is measurable by a term of loyal service, with the golden egg just out of reach, awaiting the appointed time. Like most anticipations, it proves far more palliative and gratifying than the real participation. In other words, disappointment comes with the ultimate counting up, when it is discovered that the bonus or so called dividend—the allotted "share of profit"—together with the direct wage that has been regularly received, aggregates a distressingly small wage rate, deficient to the tune of added profit to the employing company.

Men, as a further illustration, average an annual wage of \$700. It is a wage inspiring discontent. They want \$800. They investigate and are convinced that to their reason the concern can pay the increase and yet have a fair profit. The company figures the men can be prevailed upon to fall for a "profit sharing." They tell them the "dividend" will be 8 per cent or approximately one-half of the desired amount. The company wins. With the hope that "advanced efficiency" will bring more another year the plan is continued, with corresponding expectancy. Another year comes and with it—an explanation, interestingly worded, bearing regret, a profusion of good will and a smaller dividend or possibly none at all. That is up to the only control of the "profit sharing," which is the pleasure, the business pleasure and business will of the employing establishment.

The so-called profit sharing schemes have method behind them. There is no such thing as profit sharing in the sense it is presented to employees. Profit is for investment—the stock and bond holders of the employing concern. Investment takes the profit. That's what the investor is in business for. The wage earner gets wages. No matter whether by piecemeal, part in direct pay, he gets no share of the investment's profit.

The real point for the wage earner to solve is, How can the most obtain to him in wages for his labor? What is the solution? Interest, observation, illustration, experience and everything yet possible available as a guide to the solution lead to the one conclusion that no line competitor or even approaches organization as labor's logical profit

bearing, wage acquiring institution. The exception that we would like to note, says the Shoe Workers' Journal, to the article quoted is that, from our point of view, when the wage earner enters the factory door he does not need to concern himself so much with the profit he must earn for his employer as with the wages he receives for his labor and the conditions under which he works. If I work I must have my daily wage, whether the employer makes any money or not. I work under his direction, on his materials, under conditions in which he has all the say and I have none. He makes his own business organization, makes his own business campaign, and the wage earner is in no position of responsibility as to his profit. Wage earners must look to their unions to secure adequate wages and proper conditions of employment, leaving profits to be decided by the employers in a field of competition where, as a rule, the excess profits are whittled down by the desire of competitors to get a volume of business and where those concerns that do business without profit soon disappear.

CANADA FORD OWNERS OUT BIG STOCK MELON

DETROIT, Oct. 28.—Distribution of a stock dividend of 600 per cent, at the present price of the stock, equivalent to \$18,000,000, was recommended by stockholders of the Ford Motor Co. of Canada, at their annual meeting in Walkerville. Detroit brokers later offered \$300 a share for the new stock. For the present stock \$1,550 has been the price offered on par value of \$100. The proposed stock dividend is part of a plan to increase capital stock from \$1,000,000 to \$10,000,000. It will be paid for by transfer of \$6,900,000 from surplus.

DEFENDS TAX ON RICH. The government has filed a brief with the United States Supreme Court in which the income tax is defended. The government says that Congress has, in its discretion, determined that the heavier burden can be carried more easily by the larger income and it is not for the courts to say that such classification is outrageous. "The ordinary system of indirect taxation upon consumption places upon the poor person a disproportionate share of the burden of government support," says the brief.

INCREASED USE OF LABELS. CHICAGO.—During the month of June the union label output of Bakery and Confectionery Workers' International Union amounted to 67,995,000, against 49,965,000 during the month of July. This means an increase of 18,031,000 for the month, or a little over half a million each day. The union is proud of this showing and urges all trade unionists to assist in boosting union labeled bread.

TOBACCO TRUST LOSES; GIRLS SCORE VICTORY. ELIZABETH, N. J., Oct. 28.—A branch of the American Tobacco company has increased the wages of its girl workers 1 cent per 100 cigars—after the girls conducted a most successful strike. The increase means an additional \$1 a week to these workers, whose pay is yet miserably low. Machinists employed by the Watson-Sullivan company have returned to work after a four weeks' strike. Wages are increased 2 cents an hour.

MASS MEETING OF LABOR IS PLANNED

International Presidents Will Speak At Milwaukee on Return From Convention.

Steps were taken at the meeting of the Milwaukee Federated Trades council Wednesday night to arrange a labor mass meeting in the Auditorium next month, to be addressed by presidents of various international unions, including, possibly, Samuel Gompers. It is aimed to secure the presence of these notables as they proceed east on their return from the American Federation of Labor convention in Los Angeles.

The request came from the metal trades department and was presented by J. J. Handley. He asked that a committee of 15, representing various crafts, be named to prosecute the plan.

Many Opposed to Gompers. There is considerable speculation as to whether Gompers will come, as he has never lost a chance to attack the Milwaukee labor movement for its Socialist leanings. When the idea of inviting Gompers was first broached in the council it awakened a bitter discussion and a good deal of opposition.

James McVety, vice president of the British Columbia Federation of Labor, was present and spoke on the subject of workmen's compensation.

He is one of a committee of labor men appointed to visit various states to secure knowledge on the subject, as similar legislation is about to be enacted in the province.

Milwaukee is Watched. The Milwaukee movement is being watched with great interest everywhere, including British Columbia, he said, "for its success in electing workmen to legislative office and in having elected the only Socialist congressman on the American continent has won great respect and admiration."

He said that the employers, wherever they are found, are in favor of workmen's compensation, and this has given his committee some surprise.

In British Columbia the plan was to have the employers merely pay their share into the state fund and to eliminate the insurance companies as much as possible. He found that wherever the insurance companies played a part there was trouble.

Canadian Unionists Active. "The union men of British Columbia are good internationalists," he said in closing. "The last year has shattered some of our ideals and immediate hopes, but we are as active as ever in furthering the unity of the working class and do not allow the accident of birth on different sides of boundary lines to influence us."

The committee left Thursday for Madison, Wis., to confer with the state authorities and then proceeds to Toronto, and later to Ohio and Indiana.

FALL HATS ARE READY AT THE BIG DULUTH

STEEL PRICES GOING UP. PITTSBURGH.—Writing in the Pittsburgh Dispatch on the remarkable upward trend of the steel industry, R. E. V. Luty says: "Conditions in the steel market have now reached such a stage that the majority of observers expect an actual runaway market in the near future, demand is vastly more than the production and the production cannot be increased materially. The pressure for steel is increasing daily. All the steel mills are striving for maximum outputs, but there is little increase, as substantially all the steel making capacity has been in operation for more than two months, and as the weather in August was exceptionally favorable it is difficult to improve upon the records then made."

TAILORS CAN'T KEEP JOHN B. LENNON DOWN

John B. Lennon, who seemed to be about to be deprived of a seat in the annual convention of the American Federation of Labor because his international union, the Journeymen Tailors, had decided not to send delegates, has been selected as the representative of the Bloomington, Ill., Trades Council. Bloomington is Lennon's home town and he will attend the convention anyway in his official capacity as treasurer of the American Federation of Labor.

WE MUST BE SHOWN.

Glory, Glory, Hallelujah! Billy Sunday's coming here; And his boosters are declaring Vice and crime will disappear. He's a "pippin," so they tell us. When it comes to saving souls And protecting wicked sinners From the burning, red-hot coals.

Bill keeps hammering at Satan. While the sinners weep and wail. In the big Salvation circus. As they hit the "Sawdust Trail." And he makes them feel quite certain They will never have to go To the region, where it's stated, No one has to shovel snow.

Will he take a rap at sweatshops? Will he have the nerve to say To the greedy labor crushers "Give your help the eight-hour day?" Will he preach against child labor? And the coupon clipping drone? We are natives of Missouri. And by heck, we must be shown. Thomas H. West, in Kansas City Labor Herald.

DELAWARE STRIKE IS OFF. WILMINGTON, Del., Oct. 28.—The strike of several hundred sheet metal workers has been declared off by these workers, who announced that a satisfactory agreement has been reached with the Ingersoll company. The strikers demanded an eight-hour day and wage increases.

WEISS BOOM FOR SENATE CONTINUES

Talk of Duluthian for Office Seems to Have Struck Popular Chord.



Anton C. Weiss.

Recently The Labor World warmly endorsed the candidacy of Anton C. Weiss for the United States senate.

It is still a passive candidacy, for Mr. Weiss has not sought the office, and has not even signified his willingness to make the race. The "boom," however, has spread throughout the state, it is attracting attention in the East, where the Duluthian is known through his connection with the Associated Press and his closeness to the present national administration. Here is what the American Press, a New York newspaper published for newspaper workers and owners, has to say of it: Colonel A. C. Weiss, well known publisher of the Duluth (Minn.) Herald, is being favorably mentioned all over the state as an acceptable candidate for United States senator. To W. F. Lemmer of the Belgrade Tribune goes the honor of starting the boom, and it has since been taken up and commented on so favorably by the state press that it commences to look as if Colonel Weiss will have to lay down his pen and make the run. If he should do so it is predicted by many that he will stand a splendid chance of winning out.

Anton C. Weiss began his newspaper career in the old fashioned way as a printer's devil in the office of the Redwood Gazette. Doubtless the deep sympathy of the Duluth Herald has always shown with the interests of the country newspaper is the outgrowth of that early experience. Later on Mr. Weiss was called to St. Paul to associate himself with the Pioneer Press; under Fred Driscoll, Sr., first on the road, then as manager of the important Minneapolis branch.

Next he was sent to Duluth to establish a branch there, which he operated with conspicuous success for several years. Then, the Duluth Herald falling into new and more energetic hands, he was called to be its manager, and there has been no opening since in Duluth for a Duluth agency of a Twin City newspaper. Later Mr. Weiss became the president, general manager and chief owner of the Herald, as he is now. The building up of this newspaper from its humble state of a quarter of a century ago into one of the most prosperous and influential journals of the northwest is due entirely to the energy, foresight and keen business and newspaper judgment of Mr. Weiss. Though always active in politics, he never has been an office seeker.

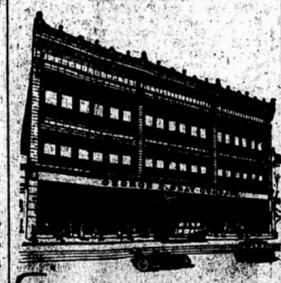
Thirty-seven per cent of wives and mothers of workmen are forced to do hard work themselves to help keep the wolf from the door.

W. L. Mackenzie King, who has been the power behind the Rockefeller throne in Colorado of late, will have his contract with the Rockefeller foundation renewed at the annual meeting of the directors in New York. His term expired Friday. The new contract, it was announced, will be for a term of years. Arrangements will be made so he can retain his political standing in Canada and serve if he desires in the parliament of the Dominion. In addition to \$25,000 per year and expenses, the Canadian social welfare expert is allowed a private secretary and a valet.

KING WILL HOLD HIS SOFT JOB

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George A. Gray Co. THE STORE FOR SERVICE. 113-115-117-119 West Superior Street, Duluth, Minnesota.



A Sale of Dress Goods at 69c

A varied collection of desirable dress goods of which we have but a few pieces or parts of pieces left. Because the color lines are incomplete, we are offering quite a goodly lot of 85c, \$1.00, \$1.50 dress goods at 69c. Those who come first may also find a few \$2.50 dress goods. There are some black and blue blacks. Most of them are in other colors, however. Come in just as quick as you can. Buy now at 69c a year.

"GRADUAL PROCESS OF STARVATION"

Pressure of Employing Class on Women Will Deteriorate Race, Says Ross.

With the pressure the employing class is exerting on them, women work under "a gradual process of starvation" that is "going to deteriorate the race," according to Fred E. A. Ross, head of the sociology department, University of Wisconsin. He declared the people must change their ideas of personal liberty unless there is a change in the autocratic character of American industry.

Ross arraigned the capitalist system that controls American industry, with its insecurity of employment, "starvation" wages of women workers, and deplored the waning of democracy, born of the American spirit of the frontier.

Big Pension System. Great expansion of the pension system, in the interest of the workers, was predicted by Ross. He traced its rapid growth from 1898, when he first heard of a teachers' pension.

The free land of the frontier was responsible for the American spirit of democracy and personal liberty, according to Ross. He said the western states did not obtain this spirit from the early settled eastern states.

"Democracy was born in the west and moved east," he said. "And the same statement may be made of Republicanism, Bryanism and Nationalism."

"But with the passing of free land, at least one fountain of democracy was shut off. Now there is no frontier and no west. And so a half million Americans have moved to northwestern Canada during the last 10 years. In the days of the frontier the social lines were less tightly drawn than at present."

Women Are Helpless. Ross declared women workers are absolutely unable to protect themselves in face of the pressure the employers are forcing upon them. He said there are 8,000,000 women in the business field ranging in age from 15 to 25.

"Women will not fight back at the employers like men," said Ross. "It is difficult to organize women workers. This is chiefly due to the fact that they do not expect to remain at work. Four-fifths of women workers marry and five-fifths expect to."

"As a result a gradual process of starvation of women workers is going on and they are receiving \$5 per week when they should be getting at least \$9. The Massachusetts commission that set the minimum wage for women workers in that state at \$8.71 per week, found that up to that time only 1 in 10 women was receiving that much money."

Had For Race. The pressure upon women workers is going to deteriorate the race. The conditions under which women workers are unfitting them for motherhood.

Ross attacked the insecurity of employment in industry. "The worker is given no protection and no assurance of a safe investment of any money he is able to save," he said. "A new foreman can fire a man, if he dislikes the color of his eyes."

Ross said the tendencies were stronger to matrimony and larger families in the country than in the cities. He said the families living in the country are larger than those of the same general class in the cities and he ascribed this to the greater difficulty experienced in earning a livelihood in the cities. He said there is more stimulation to saving money in the country.

GOOD THINGS FOR TABLE

It is not the unusual or uncommon foods which are the most relished. Often an unusual combination of ordinary things makes a very tasty dish. Bacon and Apples.—Peel and quarter tart apples, leaving on about half the peeling. Fry several slices of bacon very crisp, drop the apples into the hot fat and cover closely until they begin to soften, turn once carefully with a pancake turner. Sprinkle sugar over before turning and let them brown nicely before serving. Serve hot on a platter with well-buttered bread. Creamed Baked Beans.—A pleasant change in serving beans is to put two cupsful of them into a cupful and a half of good white sauce. When hot serve on moistened toast well-buttered. French Mustard.—Take a quarter of a pound of the best ground mustard, pour over it a cupful each of vinegar and water, add a piece of cayenne root (sweet flag) as large as a hickory nut, a tablespoonful of flour. Cook twenty minutes, stirring constantly. Add a teaspoonful of salt just before bottling; but in

We Sell Union Made Clothes for Men Suits, Overcoats, Shirts, Hats, Underwear, Shoes, etc. and invite your call when you need such goods. Union salesmen to wait on you. FLOAN & LEVEROOS

THE FIRST NATIONAL BANK DULUTH, MINN. CAPITAL, SURPLUS AND PROFITS.....\$2,500,000.00 ALBERT L. ORDEAN, President. WALTER J. JOHNSON, Asst. Cashier. JOHN H. DIGHT, Cashier. DAVID WILLIAMS, Vice President, WILLIAM WELLS, Asst. Cashier. THREE PER CENT INTEREST PAID ON SAVINGS AND TIME DEPOSITS

FOR SALE! a very good house, arranged for one or two families. The upstairs has a combination club and two family arrangement. Kitchenette, large veranda, nice bath room, wash basin and complete equipment, beautiful parlor and large bed rooms, hardwood floors throughout, light cherry wood work. For sale for a short time at only \$4,000. Would take a lot free from mortgage for part of the cash payment. This is your opportunity if you are paying rent, and also want to convert your dead property into cash. Location—the best section of West End, where much higher value will be. L. A. Larsen Co. Grand or Melrose 1920. 213-14-15 Providence Bldg., City.

LOCAL CIGARMAKERS BOOST UNION LABEL

Duluth Cigarmakers' union, No. 294, is about to begin a campaign to boost union label cigars made in Duluth. In spite of the reported growth of Duluth, the city is offering less employment to cigarmakers than it has done at any time in 20 years. Members of the union believe a campaign of education will greatly assist them in finding employment for their idle members.

The following officers were elected at the last meeting: President, Manuel Cooley; vice-president, R. J. Javers; secretary-treasurer, Peter Schaeffer, and sergeant-at-arms, George Shorne. The union meetings are held on the first Wednesday of each month at Gonska hall, 431, East Fourth street.

HYMEN CLAIMS JAPPE; WEDS CLARA PETERSON

Miss Clara Peterson and Abe Jappe were united in marriage Tuesday evening at the home of the bride's brother, O. Peterson, 2627 West Second street. Rev. K. B. Walker, pastor of St. Paul's English Lutheran church, officiated. The bride is well known and popular among a large circle of friends. The groom is financial secretary of the Duluth Carpenters' union, and is actively identified with the local labor movement. The couple will make their home in the East End.

NEW FALL SHIRTS AT THE BIG DULUTH.

D. N. T., 10-28-15.

Just try one on and see what she says! For an unexcelled overcoat proposition at a most moderate price, here's our special. Columbo \$14.50 Overcoat. Made of worthy materials in all the prevailing styles and in a good variety of patterns. The largest stores in Minneapolis and Chicago retail the self-same garments for eighteen and twenty dollars. No other store in Duluth sells as good coats for less than twenty dollars. An investigation will prove the truth of our assertion. Our UNWRITTEN GUARANTEE with every Columbia Garment. DULUTH, at Third Ave. W. MINN. at Broadway. Foot-Note: Wear the Columbia \$3.50 Shoe.

Comparison Proves Value. Compare a "FITWELL" Suit or Overcoat with any you are wearing or contemplating buying, and you will find a real saving in— FITWELL CLOTHES. Here you will find the largest demonstration and immense aggregation of men's and young men's Suits and Overcoats. QUALITY FITWELL CLOTHES 112 West Superior St., Duluth