

RECIPROCITY AND PROSPERITY GO HAND IN HAND

Directory
of
Patrons

MORTERUD-KONECZNY CO.

1831 WEST SUPERIOR STREET.

CLOTHING—SHOES—FURNISHINGS
Full Value for Your Money.

We wish all our patrons a Merry Xmas and a Happy New Year.

SUPPORT HOME LABOR

THE PIANO SHOP

Tuning, Finishing
and all Piano
Repairs

C. A. Gregory
Residence: Mel. 7957
Residence Grand 606



C. O. Kristensen
Residence: Mel. 6846
Shop Phones:
Lincoln 295-x
Melrose 5621
1805 West Sup. St.

Directory
of
Patrons

The following business firms and enterprises are characterized by fair dealings with their patrons and friendliness toward the Organized Labor Movement and we take great pleasure in recommending them to Trades-Unionists and the purchasing public in general.

NOTICE

Save Money on Dry Cleaning.

25% off on all dry cleaning brought in and called for at

GARBER BROS.

403 North Central Avenue.

Both Phones, 489.

PATRONIZE YOUR LOCAL MERCHANT—BUILD UP YOUR HOME COMMUNITY

Spend Your Money Where You Earn It.

It is the aim and ideal of the Labor World to impress upon its readers the importance of patronizing the local merchant, to the end that the industries of the home community be built up and that prosperity be ushered in for all.

The working man can do more to bring about this important condition of affairs than any other force in the community, for it must be remembered that in the last analysis the working man of the community comprises the bulk of the ultimate consumers.

In this connection, he must not forget that when he spends his dime or his dollar, and insists on being supplied by merchants that are friendly to the cause, he is conserving his money and paying the way for that money to return to him in the form of wages.

The merchants of the West End are a uniformly progressive body of business men, and in patronizing them you are simply spending your money with men who are contributing to the progress and prosperity of the community as a whole.

There is at present a widespread movement in this state which has for its object the education of the people of the whole state as to the desirability of buying home made products, and the Labor World is in hearty accord with the move. Minnesota is a great state, rich in natural resources and rapidly becoming one of the most important industrial and commercial commonwealths in the Union.

If you believe in boosting your own city, county and state, see to it that your wardrobe is stocked with Minnesota made products, that your wardrobe is supplied with union made clothing and furnishings, that you buy home manufactured shoes, that your furniture bears the Minnesota label, and, in fact, that every need that arises is filled with the product of home farms, mills and factories.

Another point to bear in mind is that the local merchant can and does supply standard merchandise at prices that are as low and in many instances lower than the prices of mail order houses, and in patronizing him you are not buying a pig in a poke, nor are you forced to wait until the outside dealer sends the goods to you.

Do not be deceived into patronizing mail order houses that have branches in your home locality with the idea that that is equivalent to patronizing home industry. This is not the case. Your money is sent back East and goes to fill the coffers of people who have no interests in the development of Minnesota, further than to get what business they can and milk the section of its money.

Every dollar spent with foreign concerns decreases the per capita circulation in this district, and the prosperity of the district depends entirely upon the amount of money available for business purposes. Since labor as a whole is dependent upon the prosperity of local industry, and since the prosperity of the local merchant contributes to the prosperity and progress of the community, it behooves every working man and woman to spend every dollar with those who, by their industry and effort, are making it possible for the worker to secure employment.

One of the essentials to the prosperity of a community is that its workers are busy. If every man and woman will do his or her duty the industries of Minnesota will flourish and in the general prosperity that will follow the workers will, in organization and co-operation, get their just share of the wealth that is produced as a result of the development of home industries.

Spend the money made at home with the home merchant and contribute your share to the general prosperity of the whole state.

THE BEST COW.

Of the many good stories told by Harry Lauder, one of the best relates to a certain Dundee farmer. "Here, Sandy," said the farmer to his man, "gang room' and gie the coos a cabbage each, but min' ye gie the biggest to the coo that gie the maist milk." Off went Sandy, and on his return the farmer asked him if he had obeyed the instructions, doing out the cabbages accord to merit. "Aye, maister," answered Sandy, "an I hung the biggest on the pump."

ANCHEL & FRIEDMAN

SUCCESSORS TO

H. LIPPMAN

1905 WEST MICHIGAN STREET.

When buying Clothing, Furnishings and Shoes, do not forget the Best Place in the West End. Here is where you can buy such goods as the Florsheim Shoes, Gordon Hats, Fitwell Overalls, and many other well known "Union-Made" goods at the lowest prices possible.

"OUR NAME STANDS FOR EVERYTHING WE CLAIM."
Buy at the Store Where Your Dollar Does Double Duty.

I WISH ALL MY PATRONS A MERRY CHRISTMAS AND HAPPY NEW YEAR AND THANK THEM FOR THEIR GENEROUS PATRONAGE.

OSCAR HANSON

ELECTRICAL CONTRACTOR.

Fixtures—Supplies

1915 West Superior Street.

Phone, Lincoln 388

Phone, Melrose 580

"MERRY XMAS AND HAPPY NEW YEAR"

THE J-O-SHOE WORKS

Best Equipped Shoe Repair Shop in the West End.

No. 19 Twenty-first Avenue West.

No. 3002 WEST THIRD STREET.

We do first-class work in quick time at very moderate prices.

SHOE SHINING PARLOR FOR LADIES AND GENTLEMEN.

Reliable Clothing and Shoes for Men and Boys

Men's Outfitters From Head to Foot.

Chas. Mork & Son

2026-2028 West Superior Street.

WE take this opportunity to thank you for past patronage and feel sure that we may count on your trade for the coming season, assuring you that no effort on our part will be spared to satisfy you.

Johnson-Peterson Co.

Hardware, Stoves, Tinware, Paints and Oils

1918 W. Superior Street 1917 W. Michigan Street.

At JUTEN'S The West End's Exclusive Shoe Store.

You get your money's worth or money back. Make a visit to the store and learn where you always get 100% on the dollar invested.

JUTEN'S

2013 West Superior Street.

A gift of jewelry is always appreciated. We would be pleased to have you come in and look over our stock.

O. F. WENNERLUND JEWELER

Headquartered for Reliable Watches and Fine Jewelry.

1919 West Superior Street.

SHIRTS AND COLLARS

Are among our specialties, but no matter what garment or household linens you send to us you can be sure of satisfactory results and prompt delivery.

THE HOME LAUNDRY CO.

Both Phones 478

18 Twentieth Avenue West

STYLE SYSTEM SERVICE

State Licensed Embalmers

Olson & Hoppenyan

UNDERTAKERS

2014 West Superior Street.

Phones—
Bell, Melrose 7620
Zenith, Lincoln 10

Duluth, Minn.

"MERRY XMAS AND HAPPY NEW YEAR"

FRED W. ERICKSON GROCER

Steamship Agent and Foreign Exchange.

2026-2031 WEST THIRD STREET.

New Phone, Lincoln 356 and 259-D. Bell Phone, Melrose 421.

If you have any clothes made by the Langdahl Tailoring company there is no question about the artistic correctness in style, workmanship, material or price.

"The Only Union Tailor in the West End."

O. P. Langdahl Tailoring Co.

2009 WEST SUPERIOR STREET.

Make Your Family a Present of a Home

We have for sale a new dwelling just being completed, located centrally in the West End and suitable to the average family. It has a concrete foundation, concrete basement floor, hardwood floors throughout, hardwood finish downstairs, yellow pine upstairs, contains three rooms and reception hall downstairs, and three sleeping rooms, three clothes closets, bath room and hall upstairs. The lot is 35 feet wide.

Price \$2200.00. Terms \$400 or \$500 cash, balance \$20 to 25 per month.

WESTERN REALTY CO.

1922 WEST SUPERIOR STREET.



Our Prices and Variety help you to enjoy
A Merry Xmas and Happy New Year

SUBSCRIBE FOR The Labor World
Duluth's Leading Labor Paper

"ALWAYS APPRECIATED"

Winkler's Chocolates

AT ALL DEALERS

A hearty thanks to all our friends and patrons for their patronage in the past. Hoping we'll have the same pleasure in the future and wishing you all a very Merry Christmas and Happy New Year.

Yours very truly

Boman-Width-Hegland Co.

Clothiers and Furnishers for Men and Boys.

2016-18-20 WEST SUPERIOR STREET.

Melrose 5258 Lincoln 447-A

A Safe Place to Trade.

Hagstrom & Lundquist

FURNITURE & STOVES

2010-2012 West Superior Street.

Duluth, Minn.

OPENING ANNOUNCEMENT

THE REX CASH MARKET

1925 West Superior Street.

Just opened for business. An invitation is extended to the public to visit our sanitary and up to date market.

Telephone Lincoln 658. F. G. SUGG, Manager

ANNOUNCEMENT!

TO OUR FRIENDS:
This is to inform you that we are now established in our new fire-proof daylight candy factory at No. 2606-2608-2610-2612 West Michigan street.

We take pleasure in inviting you to our new quarters where you can inspect the most sanitary candy factory in the Northwest. Our motto, as in the past, will be to serve your wants carefully and promptly.

Thanking you for your many kind favors in the past and hoping to receive a continuance of same, we are,

Truly yours,

John Wahl Candy Co.