

Miss X Quizzette
for luncheon and
tea - serves
dainties made of
**DULUTH-
UNIVERSAL**

DULUTH UNIVERSAL PATENT
DULUTH-MINN.

LET'S USE IT

**WILL ADD WAR TAX TO
THEATER ADMISSIONS**

At a meeting Tuesday afternoon of managers of Duluth motion picture theaters, it was tentatively decided, in compliance with the government tax on admissions, effective Nov. 1, to collect the tax in addition to the regular admission prices. This will make the new rates 11, 17 and 25 cents, providing for a tax of 1 cent on each 10 or fraction thereof.

Sixteen Duluth and Superior motion picture houses were represented at the meeting held at the Holland hotel, and became members of the Associated Theaters, Inc. This new organization has been perfected for the purpose of making Duluth a film shipping and inspection exchange for parts of Minnesota and Wisconsin.

WAR PRICES ON LEATHER GOODS
makes them high. Have your suit case, bag or ladies hand bag repaired. Reasonable prices. It pays.

NORTHERN TRUNK CO.
225 West First Street.

**The Duluth Morris
Plan Co.**

Will Loan Money to Citizens to Buy Liberty Loan Bonds. We will loan up to the face value of the bonds—taking the bonds as security—waiving any co-makers and without investigation charges. You Can Then Put Your Weekly Savings Into the Liberty Loan Bonds.

**THE DULUTH MORRIS
PLAN CO.**
20 Third Avenue West.

**The Labor Paper As
An Advertising Medium**

Printers' Ink the highest authority on advertising mediums, makes the following statement:

"A labor paper is a far better advertising medium than any ordinary newspaper in comparison with circulation. A labor paper, for example, having 2,000 subscribers, is of far more value to the business man who advertises than an ordinary paper with 12,000 subscribers."

Many business men do not stop to think that every line, both of news and advertising, that enters a labor paper, is read more closely by its subscribers than those of any other form of publication. The people who read the labor paper are laboring men, men who patronize only those merchants who conduct themselves fairly toward labor.

The ordinary newspaper is taken to the home, read and then cast aside and never touched again. The labor paper is saved by the housewife and its advertising columns consulted when she wishes to make a purchase.

THINK IT OVER
Call for Solicitor—Grand 65; Melrose 1283.

**PUT REVISION OF
'PEDDLER' CODE ON
TABLE FOR WEEK**

**Stormy Session of City Council
Marks Attempt to Lower
Transient Merchant Fee.**

After a long and stormy session, in which the city commissioners, the city legal staff, a score or more of prominent local retail merchants and grocers and representatives of the Housewives' league joined and in which "Michigan street" was embroiled, Commissioner Phillips proposed resolution relating to the lowering of license fees for transient merchants, failed in its attempt at third reading and passage at the meeting of the city council Monday afternoon. It was tabled for one week, pending further investigation.

At the outset the chances of the measure passing were dealt a telling blow when City Attorney Samuelson opined that farmers who wished to bring in any kinds of produce in any manner might sell it in any way with no license hindrance on the part of the city, providing he lives in the state of Minnesota. There is no license or tax of any kind regulating the raising or selling of food stuffs by farmers within the state.

World Reduce License.
Commissioner Phillips' ordinance provides for a reduction of the transient merchant license from \$10 per day to \$1 per week, a reduction of \$59 a week. It was originally thought that this would greatly encourage farmers to bring in their produce in carload lots for sale here. But when City Attorney Samuelson held that the farmers were required to get no license, the measure lost a big argument in its favor.

The ordinance then resolved itself down to a measure allowing outsiders to bring in any kinds of foodstuffs for sale here at a material reduction in the license fee.

George M. Peterson, representing the retail merchants, and Simon Clark spoke against the passage of the ordinance.

Says People Need Protection.
Commissioner Phillips sat through considerable of the argument silent, but when he finally arose he kept the floor for some time and spoke rather bitterly. "You people are at the mercy of Michigan street," he said, addressing the growers and referring to the commission men. "This objection, I believe, is merely one of Michigan street's schemes to keep out competition."

"You say that you need protection. But how about the people? Don't they need it too? There is no question but that this ordinance, by reducing the severe license fee, will encourage outsiders to bring in foodstuffs for sale here in carload lots, and this will result in a material decrease in the cost of living."

"I was in the grocery business six years. I know that there are some grocers who have a bank roll big enough to go down to Minneapolis or St. Paul or some other place every now and then to make carload purchases, thus saving money. But the average grocer cannot do that because he hasn't the means; so he is at the mercy of Michigan street. Michigan street controls absolutely the very destinies of the average Duluth grocer. The license fee of \$10 a day is too severe. Outsiders can't make any money above it and they stay away."

Mayor Marney and Commissioner Phillips, the latter the author of the ordinance, were in favor, following the arguments of putting the measure to the test and either passing it or turning it down. Commissioners Farrell, Silverstein and Voss, however expressed themselves as being in favor of holding it a week, pending investigation. That's the way the vote stood—3 to 2. Hence it was tabled for a week.

**MUSICIANS WILL OPEN
ACTIVITIES WITH DANCE**

The fall and winter activities of the Duluth-Superior Musicians' union will be inaugurated at a dance to be held Tuesday evening, Nov. 20, at the Auditorium. The following committee is in charge of the arrangements: W. J. Dutcher, chairman; Axel Johnson, Charles Helmer, Louis Weissmiller and L. Berger. It is planned to have a 40-piece orchestra furnish the music.

**MEMBER OF DRAFT ARMY
IS GIVEN WRIST WATCH**

Adolph (Spike) Hansen, a member of Typographical Union No. 136, employed in the composing room of The Herald, will leave with the next quota of Duluth's draft army, probably in a few weeks. He has been presented with a wrist watch by the members of the chapel.

**19,606 PERSONS SUBSCRIBE
TO LIBERTY LOAN IN DULUTH**

Total subscribers to the Liberty loan in Duluth were 19,606, according to figures compiled by Secretary Richard L. Griggs Tuesday. The Duluth subscription to the loan remained at \$10,261,850 when headquarters were closed Tuesday night.

One person of every five in the city subscribed to the loan, according to the final figures, making the average subscription in Duluth \$523.40.

Figures on the number of people who took bonds of \$50 and \$100 will not be compiled until next week. Salesmen solicited from 14,087 people, the balance coming from banks and those who came to headquarters.

**FREIGHT MEN
STILL ON STRIKE**

**No Developments in Local
Transportation Trouble; Re-
port Traffic Diverted.**

There are practically no developments in the strike of the members of local Freight Handlers' Union No. 64, who quit work Sunday, Oct. 21, to enforce demands for an increase in wages from 50 to 60 cents an hour.

Many of the big freighters coming to Duluth are continuing to Superior, where they are unloaded after some delay. About half of the freight handlers across the bay are out in sympathy with the local men.

A boat was loaded this week at Northern Pacific Dock No. 2, where the officials and office force were recruited to do the work. It has been reported that all west-bound freight traffic has been diverted from the Head of the Lakes, and it is not improbable that the Great Lakes Transportation company and the Northern Pacific intend to hold out until the end of the navigation season, some time about Dec. 10.

W. B. Jones, vice president of the International Longshoremen's association, who was a Superior the last week and refused to sanction the local strike, has departed.

A meeting of the Superior Freight Handlers' union will be held Friday night, Nov. 2, at which a committee of the Duluth local will appear, in an endeavor to get the solid support of the Wisconsin men.

Officials of the local union stated that the strikers would remain firm for their demands, and would engage in other work if necessary.

**WANT INCREASE
IN WAGE SCALE**

**Local Sheet Metal Workers De-
mand Raise of 7 1-2 Cents
an Hour Nov. 1.**

The local Sheet Metal Workers' union No. 32 has presented demands for an increase in wages from 55 to 62½ cents an hour, effective Nov. 1. The new demands provide, however, that the employers be permitted to complete all jobs contracted for before Nov. 1 at the old scale of wages, if the said jobs are posted on that date in the various shops.

A meeting of the local bosses was held Wednesday, but no announcement has been made of the action taken, and so far it is unknown whether the demands will be granted.

**RED CROSS SEALS
ON SALE NOV. 5**

**Date of Beginning Campaign
Is Advanced Ten
Days.**

The date for beginning the Red Cross Seal campaign has been advanced from Nov. 15 to Nov. 5.

Dr. I. J. Murphy of the Minnesota Public Health association, state manager, announces the following messages just received:

"The American Red Cross waives the restriction in the contract that no agent put seals on sale before Nov. 15."

"We understand that mail to reach the soldiers in France before Christmas must be mailed not later than Nov. 15 and preferably at an earlier date. The advantage of allowing an early sale of Red Cross Seals by local campaign managers for packages going to our soldiers is obvious. Accordingly the American Red Cross waives the restriction in the contract which made Nov. 15 the opening day, providing Red Cross Seals be not placed on sale before Nov. 5."

Continuing, Dr. Murphy said: "Red Cross Seal supplies have already been sent to the towns where campaign managers volunteered early. Any community that is not ready to start its campaign on the opening day, Nov. 5, may be considered lacking in patriotism."

"This year more than ever the American Red Cross expects to see rousing campaigns in every community of each of the states. The fund-raising is to be devoted for the most part to tuberculosis war problems; the Red Cross Seal campaign is the only Red Cross activity devoted to preventive and educational work; then too nearly all the money contributed is spent in the community where it is raised."

**NEW PRINTING CONCERN
SIGNS UNION AGREEMENT**

**Wendlandt Printing & Binding Com-
pany Makes Application for Use
of Union Label.**

The Wendlandt Printing & Binding company, the latest entrant in the local printing field, located on West First street, signified its intention of conducting a strictly union establishment this week, when it signed an agreement with Duluth Typographical union No. 136 to employ none but union compositors. President W. E. Towne represented the type union.

It was also reported that the printing company has made application to the Allied Printing Trades Council for permission to use the union label. The council will meet on Nov. 12.

**BUYS LIBERTY
BONDS; PLEDGES
AID TO STRIKERS**

**Trades Assembly Will Support
Freight Handlers—Plan Labor
Mass Meeting.**

At its meeting last Friday evening at Owl's hall, the Federated Trades Assembly voted unanimously to purchase \$200 worth of Liberty bonds. It was also stated that the individual members of the various unions had generously responded to the loan.

The delegates from Freight Handlers' union No. 64 reported that the members of that union had been on strike for a week to enforce demands for an increase in wages from 50 to 60 cents an hour. The delegates emphatically stated that the report published in The Herald to the effect that the strike had been settled was untrue, and deplored the method of the local daily papers in publishing accounts of the strike, asserting that they inordinately obtained the information from the employers, with little regard as to the strikers' side of the controversy and the authenticity of the news.

It was suggested that a committee from the union visit the daily papers and present their case, which suggestion will be carried out.

Supports Strikers.
A resolution was unanimously adopted pledging the support of the assembly to the strikers.

A committee consisting of W. J. Dutcher, E. A. Sabel and A. G. Catlin was appointed to procure, if possible, two local housewives who will volunteer to send weekly reports of price changes and other data on foodstuffs to the Food Administration at Washington. The urgent need of such action was pointed out.

The special committee appointed to interview the Bowman Construction company in regard to unionizing the work on the building it is erecting at First avenue East and First street, reported that it had secured a satisfactory agreement.

Labor Mass Meeting.
Chairman Jensen of the special committee in charge of the formation of a local branch of the American Alliance for Labor and Democracy reported that a meeting had been held at which it was tentatively decided to hold a mass meeting some time in November, at which a prominent labor speaker would appear. The assembly will advance funds to take care of the expenses involved.

Henry Perault, delegate to the Superior assembly, reported that a lengthy discussion was held at the last meeting of that body which resulted in the appointment of a committee to appear before the city commission and urge the purchase of the Superior gas plant. He also stated that a local union of retail clerk clerks was being formed across the bay.

Wants Investigation.
Delegate Perault also gave a short account of the quarterly meeting of the executive council of the State Federation of Labor, which was held Oct. 14 at St. Paul. As a matter of local interest, he stated that the council had recommended the investigation of the placing of two local firms on the unfair list by both the Machinists' local and the Trades Assembly. The executive council purchased several Liberty bonds.

City Clerk Borgen, who holds a card in the Telegraphers' union, attended the meeting as an honorary delegate, and was called on to say a few words. He expressed the friendly concern and sympathy which he has always harbored for the organized labor movement and its members, and invited the delegates to call on him at the city hall, where they would be accorded a hearty welcome.

President Murnian presided at the meeting, which was one of the shortest held in some time.

**WARM WINTER CAPS
50c to \$2.50. The Big Duluth.**

**URGE ADOPTION
OF ORDINANCE**

**Painters Unanimously Indorse
Proposed Reduction of
License Fee.**

At the meeting of Painters' Union No. 106 last Tuesday evening at Brown's hall, unanimous approval was given to the ordinance introduced by Commissioner Phillips reducing the license fee of transient merchants from \$10 a day to \$1 a week. The secretary was instructed to communicate with the city commissioners, urging the adoption of the measure, which will come up for final action next Monday.

It was pointed out that the passage of this ordinance may be instrumental in reducing the cost of foodstuffs; and also that the opposition to the proposed measure by the retail merchants, represented by George M. Peterson, looked suspicious, indicating that the former were of the opinion that the prevailing high prices might be interfered with.

The local union also indorsed the following international officers for reelection next month: President G. F. Hedrick, Secretary-Treasurer J. C. Skemp and Sixth Vice President A. E. Scott.

One new member was initiated. Business Agent Munkeby reported that work was very good.

**NEW FALL SUITS
\$10 to \$25. The Big Duluth.**

We Sell Union Made Clothes for Men
Suits, Overcoats, Shirts, Hats, Underwear, Shoes, etc., and invite your call when you need such goods. Union salesmen to wait on you.

FLOAN & LEVEROOS

**HARRY H. TURNER
GOES TO FLORIDA**

**Member of Typographical
Union and Former Editor
of The Labor World.**

Harry H. Turner, a member of Duluth Typographical union No. 136, accompanied by his family, left this week for Florida, where he will locate on a farm south of Jacksonville.

Several years ago Mr. Turner was editor of The Labor World, holding that position for about a year. Later he was a proofreader in the composing room of the News Tribune, subsequently going to The Herald, where he held a similar position for about four years.

Mr. Turner had resided on a small farm near Arnold, and has acquired a reputation as a raiser of flowers and bulbs, also conducting, for some time, a chicken farm. It is his intention to devote all his time in the future to raising bulbs for the market.

**WESTERN UNION PROFITS
ENORMOUS FOR 1917**

An example of the enormous profits being made by many of the big corporations may be gleaned from the following news dispatch published recently in the financial columns of the daily newspapers:

Western Union is morally sure to round out in 1917 the most prosperous twelve-month in its long career. As things are moving it is very probable that the full year will show profits for the \$98,786,000 stock of close to \$15 per share.

In order to do this the company would need to gain but \$100,000 in net profit for the final quarter of the year. In the first 9 months of this year, the increase in net for dividends was almost \$150,000 per month.

In 1916 Western Union earned \$13.59 per share and in 1915 \$10.19 per share. The present earnings power of 15 per cent is suggestive that sooner or later if present prosperity holds the company may again advance the dividend rate and to a 20 per cent basis.

A feature of 1917 operations is the big gain in gross income and the comparatively small amount of net which is being saved out of this additional gross. The increase in gross is running at the rate of about \$11,000,000 yearly, or a 17 per cent expansion. The new net for dividends does not promise to exceed \$1,500,000 this year.

It will be interesting to see how the excess profits tax hits Western Union. The company has a very invested capital account and is round as not on that score. Unfortunately, in 1911, 1912 and 1913, the company was not earning even 7 per cent on its capital account and cannot, therefore, claim above the 7 per cent minimum exemption on invested capital.

UNION MEN, ATTENTION!

Do you want a chance to work for the cause of Industrial Democracy and at the same time make a good living for yourself? Here's a chance to get on the firing line. Write for particulars today. Box 65, St. Paul, Minn.

**LOCAL ENGINEER
PASSES AWAY**

**A. C. Farrar Is Asphyxiated
Mind Unbalanced By Accident.**

A. C. Farrar, aged 54, an engineer on the Northern Pacific railroad and a member of the Brotherhood of Locomotive Engineers, was found dead Friday afternoon at his residence, North Twenty-first avenue. Weir death being caused by asphyxiation. His only survivor is Mrs. Farrar.

Mr. Farrar had been a resident Duluth for many years. About year ago he sustained an injury in railroad accident, which partly unbalanced his mind, and it is probable that this condition may have been responsible for his death.

The funeral was held Monday afternoon from the residence, Rev. H. Mann officiating. Interment was Park Hill cemetery.

COOKS FORM UNION.

PORTLAND, Ore., Nov. 1.—Cool and their assistants have organized and joined the bona fide trade union movement.

**KORBY
PIANO CO.**

**Announcing the Arrival of
First Schuman and J.
Bauer Pianos**

The highest quality of instrument that money and brains can build. All the music-loving people are invited to inspect these well-known celebrated instruments with greatest improvements ever known.

Many bargain still left from the October Piano and Phonograph campaign which will be closed out at big bargains in order to make room for the J. Bauer and Schuman Pianos, also the stock of small musical instruments which are arriving daily.

Be sure and look for the number—26 Lake avenue North.

The Korby Piano Co.
Stores: 26 to 30 Lake Avenue North.

Glass Block

A Shoe Sale!

We Have Added a Line of \$8.00 Values to sell at

\$5.75

\$8.00 Dark Tan Lace Shoes, with French heel \$5.95
\$8.00 Dark Tan Shoes, with cloth tops \$5.95
\$8.00 Dark Tan Shoes, with gray cloth tops \$5.95
\$8.00 Patent Leather Shoes, with black kid bottoms and white cloth or kid top \$5.95

Shoe Repairing Done Quickly and Well.

Picture Moulding

50 different mouldings are included in the Big Picture Sale, and they're all marked—

1/2 to 1/3 Off