



LET'S USE IT

DULUTH UNIVERSAL PATENT

WHEAT FLOUR

UNIVERSAL

Yes,

replied

Mrs. Experience

put that Duluth

Universal

on the table.

Its doughnut day.

VAN LEAR AND LAWSON VISIT IN NORTH CAMPAIGNING FOR LEAGUE

Secretaries of Political and Economic Branches of Labor Movement Devote Week to Ranges, Duluth and Two Harbors; Explain Progress Made By Workmen in State Politics.

Thos. Van Lear, secretary of the Minnesota Working Peoples' Non-Partisan League, and G. W. Lawson, secretary-treasurer of the Minnesota State Federation of Labor, are speaking this week in the several range towns. They are scheduled to be in Duluth Friday and in Two Harbors Saturday.

Van Lear and Lawson are explaining to the workmen the purpose of the league and the progress that is being made in organizing the workers politically throughout the state. It is said that two-thirds of the Duluth unions have directly affiliated with the league, the remaining two-thirds soon to be members.

St. Paul is the center of activity for workmen in politics. The branch in that city has lined up to make a stiff fight in the city campaign now under way there. The platform calls for a cleanup of old-gang politicians, grafters and hangers-on who have been having a free hand in the administration of the city government.

A constructive program also is advanced for civic improvements by which all the people will benefit and not a few self-selected cliques. Every indication now, 10 weeks before the city primary election and four months before the final election, is that the workers' ticket will win.

All talk points to the fact that five of the present six councilmen will be defeated and their places taken by four men chosen as candidates from the ranks of organized labor and the other places filled by men running with the indorsement of labor.

Commissioner J. M. Clancy, former president of the St. Paul Trades and Labor assembly, who was elected councilman two years

ago on the labor ticket, is the only present member of the council assured of re-election. He likely will lead the ticket this year.

A referendum vote now is being taken at regular meetings of all the unions in St. Paul to select the four labor candidates for councilmen. Nine names have been submitted to the unions. The four receiving the highest vote will be the candidates.

About 12,000 votes will be cast by union men in the referendum. This vote will go solid in the election for the candidates named. As 14,000 normally are enough to win an election it can easily be seen how much power labor will exercise in the election.

The vote will be completed early in February. A committee now is visiting union meetings each night and taking the secret ballots, which then are locked in a safe and will not be opened until all unions have voted.

A campaign committee of 200 members, representing every union in the city, is handling the political situation from the labor side. Important actions of the committee, such as selection of candidates, are submitted to the union for final decision through a referendum. In this way every action is known to be that of the majority of union members and any chances are removed for charges that the committee is yielding to influences not representative of the rank and file of labor.

While the St. Paul campaign is the center of attraction now, work is continuing throughout Minnesota of organizing the league and getting ready to take part in the state campaign and other municipal elections, as well as contests in legislative and congressional districts.

ANOTHER 'FINK' ASKS FOR HELP

Labor World Editor in Close Quarters For Short Time Hoping to Convert Him.

Another "fink" with a grievance drifted into The Labor World office yesterday. He landed here from International Falls and he sure had it in for "Jim" Barry, boss of the Backus strike breakers. Their word is no good," he said. "Dey told me that if I shipped from Chicago and didn't like it up der, dey would pay my fare back. When I quits and bones dem for de cushion passage, all I gets is a biff in de neck and a kick from de bunk house."

This "fink," like our caller of last week, had it in for Barry, and somehow or other he was sent to The Labor World to find out if the law really compelled Backus to pay strike-breakers' return railroad fare from International Falls to Chicago. After he was informed that there was no help for him under the law, we were treated to the choicest bit of Chicago West Side lingo we had heard in many days.

Like a Machine Gun. Temper, profanity, slang and threats poured like bullets through a machine gun for the next few moments. "Wait till I get that guy back to Chi," said the visitor, "and I'll trim him right for trowin' de hooks into me. Say boy, if you could see him when he wants us to go on a job, he's all honey, he is, and der ain't nothing too good for us. But when he is tru wid us he bumps us like as if he never wanted us again. He thinks we have no memory, and when we goes broke in de big town we'll forget all about what we got on de last job. Here is one guy who won't forget. I'll get him yet, see if I don't."

"We have his choicest talk before," chimed in The Labor World man. "You fellows are strong on threats, but when the next strike breaks you will be as eager to get into it as is a soldier in the rear hearing the roar of battle ahead wanting to go to the front. You will be told of the big money and easy time, and nothing will prevent you from hiring out. We can't understand your composition. You are absolutely devoid of conscience and principle. You would sell your mother for a piece of silver."

We Got His Goat. He stood straight up, screwed his mouth, twisted his nose and blinked his treacherous eyes. Then shot his right hand towards us with the first closed and index finger pointing out. "See here," he said, "you are landin' on me pretty strong, me boy. I've used a cannon on fellows who have talked like dat to me before, and I didn't come here to be insulted. I want to ask you of der was any way to make Barry pay my fare back to Chicago. You are no gentleman or you wouldn't talk to me like dat."

"You have merely proved my contention," cut in the editor. "By what right do you come to me for information. This is the office of a union newspaper. We are in entire sympathy with the men at International Falls whose jobs you 'finks' have taken during a strike. You know when you left Chicago that you were shipping out as strikebreakers. You knew that you were going to International Falls to defeat a number of workmen who were striking against a reduction in wages and the lengthening of their work day. You went up there to help a enemy of all labor defeat your fellow workmen. You got the worst of it, and now you have the brazenness to come to a union labor office for help and assistance. Shouldn't you be ashamed of yourself, and are you not really devoid of the first principles of manhood? I have tried to treat you decent in the hope that you might see the great wrong you were doing, not only to your fellow laborers, but to yourself and to your wife and babies and to other wives and babies. I didn't intend to insult you, and I am sorry if I did, but I do wish you would get out of this nefarious business and play the game of life a little bit more on the square."

He Mellowed a Little. "Say hard," he said, "you're not such a bad fellow after all. I didn't get you right at first. But don't waste any time on me. I am beyond it. I've been at de game too long. Der's a thousand union men in de country who would slug me in a minute if dey got de chance. Dey'll never forgive and dey'll never forget. I'll be a 'fink' until I croak. I'm a gone goose so far as trotting wid union boys is concerned. I know it. My business ain't 'actly right, but I'm after de change and dis is de easiest way a man like me can get it. So don't do any more preachin' to me, but I am much obliged to you just de same. And say, you tink I'll forget Barry? You've got me wrong. I'll show him that he can't double-cross a guy dat always been right wid him and get away wid it."

He left the office still assuring us that he had it in for Barry, but with out the slightest remorse for the dirty work at which he is engaged. And as he left this thought ran through our mind: "American employers are contributing thousands of dollars these days to campaigns against Bolshevism and the work of Americanizing the foreigners, but such as Backus of International Falls is doing more to promote Bolshevism and to injure the cause of Americanism than all the wild-eyed anarchists that ever infested this or any other country."

BIG SUIT AND OVERCOAT SALES
All Prices Reduced The Big Duluth

MURINE'S
Exposure to Sun, Wind, Dust, Heat, Cold, Gases and Bad Lighting is injurious to your eyes. Sore, inflamed, itchy eyes quickly relieved by Murine's. At all drug stores. Write for Eye Care Book, free. **Murine's Eye Remedy Co., 9 E. Ohio St., Chicago**

HALL ORGANIZED HIBBING UNIONS

President State Federation of Labor Did Good Work on Ranges.

E. G. Hall president of the state federation of labor, has been on the range only a few months, but it is doubtful if any labor organizer on the range has been so successful as the federation president in organizing the unorganized workers.

The year 1919 was a great year for labor in Hibbing, and the major portion of the success of that year has been due to President Hall. Perhaps, the greatest and first organization work done by Hall was the organization of the Hibbing Central Labor union. Heretofore, labor in Hibbing had the members, but with the exception of the building trades, there was no concerted action. The Central Labor union is now one of the strongest labor organizations in this part of the state, and its power is already being felt in certain quarters.

Had Hall only organized the Central Labor union he could have called his work on the range a success, but in addition, he organized the bakers' union, the meat cutters' union, the hoisting engineers' union, the chauffeurs' union and the retail clerks' union in the few months that he has spent on the range. All these organizations are now thriving unions and a credit to the labor movement on the range.—Mesaba Ore.

UNIONS NOT NARROW; DREAMERS HELPFUL

Dreamers serve a good purpose in the trade union movement because they assist in stimulating thought and counteracting inertia, writes President Perkins of the Cigar Makers' International union, in the official magazine of that organization.

The cigar makers' executive well says that trade unionists "neither fear nor shrink from those who hold adverse opinions, and that the door of trade unionism is open to every man and woman who works for wages."

"No organization, including labor, is perfect or can become perfect," he continues. "In the process of evolution that which seemed an ideal organization or state, if reached, would become old-fashioned and unsatisfactory. It is well that this is true and it will always be true so long as hope and ambition last, and both will probably last forever." The natural evolution brings with it new ideas and increased intelligence and fresh hopes.

President Perkins then gives this advice to those who would divide workers through secession or dualism:

"The real red-blooded man gets inside and stays inside of the ranks of organized labor and there fights man-fashion against what he thinks are wrongs, and in advocacy of his ideals. The self-styled progressive is often too short sighted and impatient with the evolutionary process and what he thinks is slow progress and is inclined to rush off and start something new—a dual organization. This something new invariably fails, chiefly because it attracted the erratically inclined who never want to stay hitched, and they then start out with something new again, while the solid, substantial, plodding, evolutionary, constructive trade union movement continues to improve. The constructive trade union is always reliable, ready to sacrifice, willing to meet the other fellow halfway, and always ready to fight for principle, justice and right. Courageous men stand up and fight within the organization along constructive, evolutionary lines; the coward runs away. He labors under the mistaken idea that the way to build up is to tear down."

SHIPBUILDERS' UNION TO GET GOOD CONTRACT

W. E. Brennan, general organizer for the International Boilermakers and Shipbuilders' union, is a visitor in Duluth this week, assisting the local union in completing a working agreement with the McDougall-Duluth Shipbuilding company. Mr. Brennan held a conference with officers of the company this week and it is believed a satisfactory agreement will be made.

Mr. Brennan's home is in Superior, but his headquarters are in Toledo. His work takes him to various ports along the Great Lakes. He is well known to Duluth and Superior union men.

THOR HANSON IS AGAIN HEAD OF PLASTERERS

Plasterers' Union No. 53 elected officers for the year last Monday evening at Rowley hall. Thor Hanson was re-elected president by unanimous vote. Victor Hellstrom was chosen vice president, and Richard Dinham, secretary-treasurer. The trustees elected are Samuel Maghan, E. Waastrom and John Noble.



The Style Stays, the Quality Remains, But the Price is Half Gone

Our Ready-to-Wear Buyers, who have been in New York for several weeks, tell us day after day of the new things they have ordered for Spring and Summer.

With the peak of winter still several weeks ahead of us, this talk of springtime has only one effect, but that is a welcome one to all women who are in need of a warm Coat for this and next winter, and a stylish Dress for any time. Prices have fallen. In many cases they are at half-mast. In very many cases.

Coats of Silvertone, Velour, Bolivia, Broadcloth, Kersey or Mixtures, in all of the fashionable shades of brown, as well as Navy, Black, Jade, Pekin and Taupe.

Dresses of Lace, Satin, Georgette, Tricotee, Serge, Wool Velour, and Tricotine, and their colors are also versatile, being of brown shades, navy, black and taupe.

Coats formerly priced 69.50— now only	34.75
Coats formerly priced 65.00— now only	32.50
Coats formerly priced 59.50— now only	29.75
Coats formerly priced 49.50— now only	24.75
Coats formerly priced 39.50— now only	19.75
Coats formerly priced 39.50— now only	14.75

Silk Dresses formerly priced 49.50— now only	24.75
Silk Dresses formerly priced 55.00— now only	27.50
Silk Dresses formerly priced 75.00— now only	37.50
Wool Dresses formerly priced 65.00—now only	32.50
Wool Dresses formerly priced 55.50—now only	27.50
Wool Dresses formerly priced 49.50—now only	24.75
Wool Dresses formerly priced 45.00—now only	22.50

The Glass Block

"The Shopping Center of Duluth"

EXECUTIVE OFFICER OF SHEET METAL WORKERS

A. J. Crawford of Vancouver, B. C., vice president of the Amalgamated Sheet Metal Workers' International union, is a visitor in Duluth. Mr. Crawford is visiting among local sheet metal workers and generally boosting trade unionism wherever he goes. He has been in the east and stopped off at Duluth on his way home. He stated to The Labor World that conditions throughout the country look exceedingly good for labor, and he has every reason to believe that they will continue as such.

The union label protects the trade union against attack by constituting the purchaser the real employer.

LOANS
\$50 TO \$5,000 AT BANK RATES
Why Pay More
Liberty Bonds, Stocks, Bonds, Mortgages, Endorsements or other Collateral. Weekly or monthly payments.
The Duluth Morris Plan Co.
20 THIRD AVE. WEST.

JOHN E. JENSEN AGAIN HEADS TRADES ASSEMBLY

John E. Jensen was unanimously re-elected president of the Federated Trades assembly at the semi-annual election of officers held last Friday evening at Owl's hall. Every other officer was also re-elected without opposition. Cleve Goldsmith, although absent, was honored again as vice president. Henry L. Morin will hold down the seat of secretary for six months more, as will "Billy" Farmer as reading clerk.

Peter Schaeffer, the old standby, was called again to serve as financial secretary-treasurer. New trustees were chosen. Lack of time on the part of the officer prevents us from writing a full news account of the meeting.

CLERKS REDUCE HOURS.
COLUMBUS, Miss., Jan. 15.—Through organization retail clerks have reduced their work week three hours.
R. J. BAKER
Electrical Contractor
EVERYTHING ELECTRICAL
Cor. Central and Grand Aves.
Phone Orlg 676-Y.

KID GLOVED ANARCHY MENACE TO COUNTRY

BOSTON, Jan. 15.—A political writer in a local newspaper makes this reference to anarchy of the kid gloved kind: "The people know that the railroads, the railways and nearly every industry of moment are being manipulated today by selfish, unscrupulous men who seek to wreck everything in sight so that they can bring about legal, but immoral, reorganization of these great enterprises and thereby make millions for their own few pockets and wreck the lives of the hundreds of thousands who depend upon the established conditions for their livelihood."

GOODWILL
The good will of every business is the property of the company in which it is embodied. In the case of Ingersoll-Rand products, this is a fact.
INGERSOLL-RAND COMPANY
Manufacturers of Mining, Contracting and Power Machinery
Main Office
11 BROADWAY, NEW YORK
Branches "the world over"



Union Men!

You wanted a cigarette with the label—here it is—as good as you are now—using—plus the UNION LABEL.

If you are a good UNION MAN—USE UNION GOODS.

IDLE HOUR cigarettes are now on sale in most places where tobacco is sold. Any dealer can get this brand from his jobber.

POPULAR PRICE (20 Cigarettes)

Manufactured by **The United States Tobacco Co.**
RICHMOND, VA.

MAKERS OF THE WELL-KNOWN BRANDS:

Look for **This Label on the Back**

Picture Tobacco 15c
Central Union (cut plug) 15c
Campbell's Shag Tobacco 15c