

DULUTH UNIVERSAL MILING CO. DULUTH MINN. PURE SPRING WHEAT FLOUR. Always satisfactory. Image of flour bag and bowl.

TEAMSTERS TO PAY FOR CUT

Local Coal Dealers Reduce Price 20 Cents a Ton and Cut Wages 30 and 40 Cents.

Herbert Warren says the cost of living has come down 20 per cent. That seems to prompt him to reduce wages 10 per cent. We wonder if Herbert didn't mean 20 cents instead of 20 per cent.

MITCHELL, MILLER AND COATES THREE PROMINENT MEN, CALLED

The death of Clarence B. Miller, decided his interests were on the former Congressman from the Eighth Minnesota district and secretary of the Republican National committee at St. Paul hospital Tuesday, is another loss to be suffered by Duluth and northern Minnesota.

Emerson Phonographs Being Closed Out At Unbelievable Low Prices



REASONS: The Phonograph Department has decided that it pays better to carry one make of instrument instead of two which it has been doing.

Table with 2 columns: Regular Price, Offered Price. Rows include Emerson 135.00 (67.50), Emerson 175.00 (87.50), Emerson 200.00 (100.00), Emerson 250.00 (125.00).

The Glass Block Store 'The Shopping Center of Duluth'

LOANS Any amount \$25 or more. Easiest Terms and Security. Borrow \$25, Pay back \$23. Borrow \$50, Pay back \$30. Borrow \$100, Pay back \$50. Borrow \$1000, Pay back \$500.

LILLJANDER HEADS BRICKLAYERS' UNION. J. H. Lilljander was installed as president of the local bricklayers' union at a big meeting held at Workers' hall.

A NEW LICHTEN ARRIVES. There is joy in the home of Mr. and Mrs. Joel Lichten. A little Lichten made his appearance there one day last week and the members of the Painters' union smoked cigars in his honor at the last meeting.

20% DISCOUNT ON Men's Mackinaws. The Big Duluth.

FRIENDLY BUSINESS FIRMS. The following concerns appreciate the patronage of Union Labor and Solicit continued support.

Ask for—DOG'S HEAD LAGER THE BEST DRINK IN AMERICA. THE FITGER CO. DULUTH.

LAUREL and PREMIER WARM AIR FURNACES ROOFING SKYLIGHTS CORNICES STEEL CEILING. S. G. PETTERSON 1818 West Superior Street. Melrose 6444.

\$31 BUYS A VERY FINE ALL-WOOL OVERCOAT OR 2-PANTS SUIT. GUTHMANN Clothing Co. 220 WEST SUPERIOR STREET. MANUFACTURERS' SURPLUS STOCK SALE.

QUALITY BETTER OR PRICE LOWER THAN ELSEWHERE. With a Greater Assortment to Select From. EVERYTHING FOR THE HOME. BAYHA & CO. SUPERIOR ST. AT THIRD AVE. W. 'Be It Ever So Humble—There's No Place Like Home'. When John Howard Payne wrote 'Home, Sweet Home,' he touched the most responsive cord in the human breast.

Stack & Co. 21 and 23 West Superior St. ENORMOUS REDUCTIONS ON WOMEN'S, MISSES' AND CHILDREN'S. Winter Wearing Apparel. Suits, Dresses, Skirts, Children's Coats and Dresses, Waists, Corsets, Fur Coats and Fur Pieces.

ANTON WIRTH PRESIDENT LOCAL BRANCH M. E. B. A. Anton Wirth is the new president of the Marine Engineers' Beneficial association. He was elected at the regular annual meeting for such purpose held last Friday evening.

ELEVATOR CONSTRUCTORS ARE FIGHTING OPEN SHOP. Elevator constructors in the employ of the Otis Elevator Constructing company of New York which has an agency in Duluth are on strike against a reduction in wages and the non-union shop.

SAUCY BABY COMPANY PLAYS AT NOPEMING. The Saucy Baby company accompanied by the stage employes of the New Grand theater started to Nopeoming sanatorium Tuesday and gave a performance. Every patient who was able to sit up was taken to the big dining room where the entertainment was given.

LICENSED TUG ENGINEERS AND CAPTAINS ELECT HOY. The L. T. P. A., which is the union of licensed tugmen consisting of tug engineers and captains, met at Rowley hall Tuesday evening and installed officers for the year.

UNION COMPANY OPENS BUSINESS. Service Company Prepared to Write Fire and Liability Insurance and Make Loans. Hurrah for the Union Service company. It has started business. It is a going concern. Offices were opened yesterday in 317 Providence building with Miss K. A. Seymour, secretary of the company in charge.

HUNGER LOWER LUMBER WAGES. Starvation Policy of Lumber Barons on Coast Makes Wage Reduction Possible. 'The starvation policy of the lumber barons has made unheard of wage reductions in this industry possible,' says Ray R. Canterbury, president of the International Union of Timber Workers at Seattle.

ANOTHER UNION BANK TO START. Amalgamated Clothing Workers Plan Organization of Co-operative Bank in Chicago. The general executive board of the Amalgamated Clothing Workers of America, in quarterly session last week in Chicago, unanimously approved plans for the immediate organization of a co-operative bank to mobilize the credit power of the Amalgamated's 175,000 members.

UNIONS TO HOLD MASS MEETINGS. Two Called for Duluth at Woodmen and Owls' Halls; Good Speakers are Coming. Two mass meetings will be held in Duluth this month in the interest of the Union Label and organization. These meetings will be held under the auspices of the Minnesota State Federation. The first will be held at Woodmen hall, Twenty-first avenue West and First street, Saturday evening, Jan. 21.

FRUIT GROWERS ACQUIRE SHIPS. Will Send Fruit Over Their Own Co-operative Line From Pacific to Atlantic. The Southern California fruit growers have organized The Producers' Steamship company to escape the exorbitant freight rates exacted by the railroad companies. The co-operative line will transport California fruits from Los Angeles to Boston, New York, Philadelphia and other Atlantic ports.

WILSON'S BROS. HICKORY THE BEST KNOWN HARDWARE MARK IN THE NORTHWEST. CORRECT ENGLISH HOW TO USE IT. Josephine Turk Baker, Editor. A MONTHLY MAGAZINE \$2.50 THE YEAR. Send 10 cents for Sample Copy to CORRECT ENGLISH PUBLISHING COMPANY Evanston, Illinois.

Big 98c Sales in the Boys' Department. Knee Pants at 98c. Union Suits at 98c. Fleece lined suits for ages 6 to 15. A good \$1.50 garment. Arctic Caps for 98c. Wool caps for children, 3 to 10 years old. A muffler combination, that buttons in front and pulls down over the ears. 100 per cent pure wool. Gray, blue and brown. Ladies' White Camel's Hair Gloves at \$1.00. Long ones and short ones. They were \$2.00 regular.

Columbia January Sales are attracting buying crowds. Down go prices. The same reduction of a quarter of the regular price holds good on all Men's and Boys' Mackinaws and sheep-lined Coats. In our Furnishing Section the event of the work is a big sale of the finest of all Shirts—the famous Manhattans—at cut prices which means a saving of from 85 cents on a \$2.50 shirt to one of \$2.15 on a \$6.00 shirt. \$10 Silk Shirts go at \$6.85. A sale of Caps is on at \$1. A clean-up of odds in the Shoe Section gives \$2.95 the power to purchase big values in shoes for men, women and girls. We are doing an enormous business at these new prices, but there are stocks here big enough to suit all comers.