

The Bulletin

Norwich, Wednesday, Nov. 18, 1914.

YOUR THANKSGIVING TURKEY

Fat native Turkeys are not plentiful. Give us your order before Saturday of this week. We will take good care of you.

SOMERS

H. T. MILLER School for Dancing

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FERGUSON'S

239 Main St., Franklin Sq.

Start a set of Table Silver for your Thanksgiving Table

A dozen Knives and Forks in any of the standard designs will be an excellent beginning, and can be matched later in Teaspoons, Butter Spreaders and so on.

Those who want to add to sets they already have, can find pieces that will prove a welcome addition in our stock of table silver.

FERGUSON'S

239 Main St., Franklin Sq.

GEO. A. DAVIS

Electric Portables

Electric Floor Lamps

Brass Desk Lamps in great variety.

Mahogany Lamps with Silk Shades.

These are new and very pretty and make exceedingly suitable wedding gifts.

Casseroles, Chafing Dishes, Coffee Machines and Electric Toasters.

Great variety of New Goods in every department.

GEO. A. DAVIS, 25 Broadway



EYE COMFORT MEANS HOME COMFORT

Do your eyes ache at night? Does artificial light reading cause discomfort? Then it's time to relieve the strain. Our expert service is at your command. Read without effort. Enjoy life.

Lense Grinding Plant on the premises.

Broken lenses replaced.

Prescriptions filled and repairing at short notice.

Optical Department ground floor, near door. Try us.

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Optical Department 144-146 Main Street

PERSONALS

George M. Clarke of East Lyme spent Monday in Norwich.

Miss L. Louise Fellows of Franklin street has returned after two weeks' visit with Boston friends.

Frank Smith, who is employed in Norwich, was a recent visitor at his home at Groton Long Point.

Misses Edna and Lucretia Staples of Stonington are visiting with Mr. and Mrs. Herbert Staples, in Montville.

Mr. and Mrs. John Botham of Houghton Cove announce the engagement of their daughter, Adelaide Lydia, to Henry Lee Eccleston, of Norwich Town.

Hugh Kinder was in New Haven Tuesday, where he is taking a special course under Professor Haesche of Yale in orchestration and theory and history of music.

Dr. D. J. Shahan and his sister, Mrs. William Murphy, were in Baltimore Sunday, to attend the consecration of their cousin, Rt. Rev. Thomas J. Shahan, rector of the Catholic university, Washington.

OBITUARY.

Mrs. Anna Dickey, widow of Aaron W. Dickey, died at her home, 44 East Town street, at 12:45 o'clock this (Wednesday) morning. She had been an invalid six years. Mrs. Dickey was born in Norwich. She was the daughter of George D. and Hannah N. Havens Fuller. One daughter survives, Mrs. C. J. Abell of East Town street.

John Ryan.

John Ryan, aged 47, of 71 Division street, died at 5:30 o'clock Tuesday afternoon after an illness of about eight years. He was the son of Michael and Catherine Kelley Ryan and was a painter by trade. He was a member of the local Palatine union and St. Patrick's church. The deceased is survived by a wife and five children, Elizabeth, Catherine, William, John and Joseph, also one brother, Michael, and two sisters, Mrs. Thomas Hanrahan and Mrs. Frank McCone, all of this city.

PUSHING CAMPAIGN FOR EQUAL SUFFRAGE.

Vantio and Colchester Meetings Full of Interest.

In the equal franchise campaign the meeting at Vantio on Tuesday evening was addressed by Mrs. Willis Austin and Miss Alysie Gregory, the state organizer, and a feature was the way questions were asked by those in the audience, notably the workingmen present. There was also a noon meeting outside the Vantio mill.

At the Colchester meeting Miss Emily Pierson and Miss Isabelle Sanders, two state organizers, were the speakers. The audience expressed great interest in the moving pictures of the Hartford parade, and the organizers are to make an effort to have them produced in Colchester.

Miss Pierson had an interesting experience on Tuesday afternoon when she was in Hebron looking over the field for holding a meeting there. She happened to meet Mrs. J. H. Knott, wife of the Rev. J. H. Knott, who was on the way to the Ladies' Aid society meeting. Miss Pierson was invited to go along and speak at the meeting, which she did, and Mrs. A. H. Chase of this city spoke.

The next meetings on the schedule are at Baltic this evening, when Miss Alysie Gregory will speak in French, and Miss Isabelle Sanders in English, at Lebanon Thursday evening, when H. A. Campbell will be chairman, and the speakers Miss Emily Pierson, Miss Isabelle Sanders and Miss Alysie Gregory; and at Volantown on Friday evening, where the speakers will be Miss Alysie Gregory and Miss Isabelle Sanders.

Miss Pierson will be at East Woodstock tonight.

Given a Kitehen Shower.

Miss Lydia Maine formerly of Old Mystic, was given a surprise in the form of a shower Tuesday evening at the home of Miss Gladys Lettingwell of Lettingwell. Miss Maine is to become the bride of Irving Foote of Lebanon.

About 29 were present. New Lenox was the recipient of many useful presents and the evening was spent in games and music. Light refreshments were served.

Prairie for Broadway School

At the state convention of the Colonial Dames in Hartford on Monday, particularly favorable mention was made of the Broadway school of this city, which has so often won prizes in the essay contests.

Governor Simeon E. Baldwin on Tuesday approved bills for Octobor to the Norwich State hospital amounting to \$8,841.75.

Eastern Connecticut delegates are attending the 51st annual meeting of the Woman's Home Missionary society of the New England Southern conference which opened Tuesday morning at the Methuen Street Methodist Episcopal church in Providence, and will continue through today.

A New London quartet, Mrs. T. F. Poiran, Mrs. Elizabeth Donovan, and Daniel Buckley, with John Burke, violinist, came to the Norwich tuberculosis sanatorium Sunday, where they were met by Mrs. Elizabeth Danby, pianist, and Edward Heinrich, violinist, of Norwich, and provided a pleasant afternoon for the patients.

In announcing the annual collection for the Catholic university at Washington on Nov. 29th in the churches of this diocese, Bishop Niles reminds Connecticut Catholics that they have a personal interest and pride in that institution, whose rector is the newly-consecrated Bishop Shanley, formerly chancellor of the diocese, of Hartford.

Cut Trees in Mohegan Park. In the city court on Tuesday morning Judge Kelly fined August Thiel \$10 and costs for cutting down two trees in Mohegan park and he paid Clerk Corey the sum of \$18.46. The record was represented by Lawyer Robbins.

ADVICE TO RETAIL SALESMANSHIP

Instructive Lecture Given in Town Hall by President Whitehead of Boston School—Under Auspices of Eastern Connecticut Development Committee—Attributes of the Successful Retail Salesmanship Described.

The subject of Retail Salesmanship was treated by a big meeting in the town hall on Tuesday evening by President H. Whitehead of the American school of business in Boston, who was brought here under the auspices of the Eastern Connecticut Development Committee.

The audience of over 400 listened attentively to Mr. Whitehead's address for about an hour and a quarter, and at the close of his address several accepted his invitation to ask him questions which he answered in a manner that indicated his grasp of the subject.

In the audience of men and women, many of them clerks from the Norwich stores, were many of the pupils of the Norwich Commercial school, while stenographic notes and stenographic shorthand notes were taken by pupils of the Norwich Business college.

President H. R. Branche of the Norwich Business Men's association presided and with him on the platform were Mayor T. C. Murphy, chairman; Joseph T. Crutenden of the Eastern Connecticut development committee; and Vice President William Crutchen of the Business Men's association.

President Branche presided. President Branche opened the meeting and welcomed the big audience, explaining that all the credit for bringing Mr. Whitehead here was due to the local Palatine union and St. Patrick's church. The development committee, which had a membership of 29, of whom seven were in Norwich, seven in New London and five in Groton, Danbury, Putnam, etc.

The development committee was intended to combine the wisdom, influence and assistance of the success in selling—not just to know the bare prices of them, but to know where they were made; what legislation affects your business; how its terms and conditions affect the history of your business. All these facts are tools which help you to put a human interest into your sales.

Mr. Whitehead then gave a few words of advice to the buyers and finished his remarks by saying: "Look for salesmen who are equipped with self-starters."

He advised that the salesmen in the store should be instructed by the traveling salesman about the merits of the goods.

Co-operation. Advising that business today is not a selfish proposition, but the salesmen must adopt the slogan of co-operation and loyalty, he gave his audience this single word to remember: "Every employee is just like me, what kind of a store would this store be?"

Mr. Whitehead in Meriden said with a poem upon co-operation and also gave a list of blunders in retail merchandising. On the part of the clerk these were: failure to know the goods, lack of interest in sales, credit sales, uncharged, over-measures or weight, untidy appearance and manners, etc.

Mr. Whitehead concluded with a poem upon co-operation and also gave a list of blunders in retail merchandising. On the part of the clerk these were: failure to know the goods, lack of interest in sales, credit sales, uncharged, over-measures or weight, untidy appearance and manners, etc.

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DOUGH PAIN, PAIN.

RUB RHEUMATIC, ACHING JOINTS

RUB PAIN RIGHT OUT WITH SMALL TRIAL BOTTLE OF OLD "ST. JACOB'S OIL."



IF YOU WANT TO LIGHT UP

your appearance, if you realize the wisdom of cheerfulness in dress, our new Raglan Balmacaans will appeal to your fitness of things.

They are the most stylish and comfortable you've ever met in overcoat form.

Lots of different patterns and colors. Prices \$15.00 to \$25.00.

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NOTICE

Whereas my wife, Cora B. Wright, has left my bed and board, I forbid all persons harboring or trusting her on my account from this date.

JOHN F. WRIGHT, Voluntown, Conn., Nov. 17, 1914.

DOG MUZZLES

We have approved type of Wire Dog Muzzles for all size and breed of dogs.

Also DOG COLLARS, LEACHES, DOG WHIPS.

Muzzle your dogs before November 21st in accordance with order of state authorities.

Casava Cakes

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Special Sale for Two Weeks

of Men's Suits and Overcoats, \$18.50. Ladies' Suits \$19.50. Also cleaning, pressing, repairing and dyeing a specialty.

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Incidents in Society

Miss Faith Bonfoey, a member of the Academy faculty, had as her guest Sunday Miss Mildred Bell from Kansas City.

William H. Allen and son, Alfred Pierce Allen, of Huntington place were in Boston last week, going there in Mr. Allen's automobile.

Miss William B. Birge, Mrs. Bela F. Learned, Mrs. Oliver L. Johnson and Mrs. Eben Learned were in New Haven Tuesday to attend the Colonial Dames' meeting.

Invitations have been received to a meeting of the Eastern Connecticut Historical Society in New London which will be held at the home of its president, Miss Mary A. C. Avery on Oneoc street Friday afternoon.

Greenville Hunters Feast. The Greenville hunters who make a trip about this time each year for a week of shooting in the woods in this vicinity entertained a number of their friends Tuesday evening at the Wauregan house at a rabbit and coon supper.

Belonged to Montville. William Locke, who died a town clerk at Groton in New London Monday, is found to have been a resident of the town of Montville. He has a sister, named Sisson, residing in Montville, and the town authorities