

THE DAILY RECORD-UNION.

THURSDAY, JANUARY 1, 1880.

QUADRUPLE SHEET.

TWO HUNDRED

Special Detailed Statements Concerning

Representative Business Houses of Sacramento.

The Grocers, General Merchants, Manufacturers, Importers, Artists and Dealers of Sacramento to the Trade.

How They Do Business and Their Claims.

What Inducements they Offer to Buyers.

The Claims of this Trade Center Set forth in Detail in these "Lines."

- AGRICULTURAL IMPLEMENTS. LADIES' CLOTHING. PLUMBERS. LIQUORS. ARTISTS' SUPPLIES. LUMBER. BANKS. MACHINISTS. BLANK BOOKS. MARKETS. BOLLERS. METAL WORKERS. BOOKSELLERS. MILLERS. BOOTS AND SHOES. MIRRORS. BOX MAKING. MILLINERY. BREWERS. MOLDINGS. BROOMS. MUSIC. BRASS WORKS. BUTTERS. OILS. ORGANIS. CARRIAGES. PAISLS AND TUBS. CARPETS. CARTRIDGE TRIMMING. PAINTS. CLOTHES. PAPER HANGINGS. CONFECTIIONERS. PLAINING MILLS. CRACKER BAKERS. PLUMBERS. CROCKERY. PORK PACKERS. POTTERIES. DENTISTRY. PRODUCE. PRINTING. DIAMONDS. TAILORING. DOORS AND SASHES. TANNING. DRUGS. TINWARE. DRY GOODS. SEWING MACHINES. DYERS. SILKWEAWE. FANCY GOODS. SOAP. FOUNDRIES. SPORTSMEN'S GOODS. SPICE MILLS. FRUITS. STONEWARE. FURNITURE. STOVES. STATIONERS. GAME. GLASS. TAPOIRING. CIGARS. TANNING. GRAIN SEPARATORS. TINWARE. GROCERS. TURNERS. HARDWARE. HARD WOODS. UNDERTAKERS' SUPPLIES. HATTERS. PILLS. HIBES. UPHOLSTERS. HOTELS. VATS AND TANKS. ICE MARKERS. VAULTS. INSURANCE. WIND MILLS. IVORY WORKER. WOOL. JEWELERS. WOOLEN MILLS.

through to L street from that point, 100 feet deep by 100 feet in width. On K street the east 40x100 has three floors, the next westerly 40x100 has three floors, the next 40x100 has two floors, and the L street front—100x100—has one floor. Beneath the sidewalk on K street is storage space 14x80 feet. This gives a floor area of 46,720 square feet, every foot of which is not only utilized but crowded. A complete and accurate description and a detailed account of the iron and warehouses, which are not equaled upon the Pacific coast for convenience of arrangement and capacity, appeared in the New Year's number of the RECORD-UNION for 1879, and attracted marked attention. The establishment is divided into thirteen departments, and the business of the house is so widely spread, its reputation so well established, the character of its dealings so thoroughly appreciated, the large capital invested, and the house connections with leading merchants and manufacturers of the world are so clearly realized by the people of the Pacific coast, that it would be a work of supererogation to enter upon an account of them in detail. The present review will, therefore, be devoted to a notice of the stock of most of the various departments of the Sacramento house. These are so varied that, for convenience sake, they have been placed in different parts of this review of the business of Sacramento, being classified under appropriate business heads, with references from one to the other.

S. H. DAVIS, 704 J STREET, Deals in hardware and mechanics' tools, and also carries a complete line of pocket and table cutlery, as well as a splendid assortment of bracket saws for amateur wood-workers, together with impression paper, books and sheets of design, light woods of various kinds, saw blades, and a general assortment of light farming implements. Mr. Davis' house is the successor of one of the old pioneer houses, which he keeps fully up with increasing demands and receives a deservedly large patronage.

BAKER & HAMILTON, IMPORTERS AND WHOLESALE DEALERS IN HARDWARE.

The firm of Baker & Hamilton, whose vast establishment in Sacramento is located on J street, between First and Second, with warehouses on Front, also extending through to Commonwealth avenue, is too well known and its extensive business too thoroughly appreciated to need any detailed discussion at this time. The firm for 1880, looking back upon the past with entire satisfaction, calls attention to the fact that it is an importer and wholesale dealer in hardware, comprising all kinds of axes, full line of shovels, spades, complete assortment of bolts, screws, butts, hinges and rivets; also saws, handles and tools of all descriptions. Every approved kind of lock, planes, mills, oilers, wheelbarrows, wrenches, twine, rope, belting, rakes, scythes, snaths, forks, grain-crades, hoes, wire-cloth, powder of all kinds, shot, gun-caps, cutlery, are kept on hand.

AGRICULTURAL IMPLEMENTS, ETC.

Farm Tools and Machinery, Etc. (See Hardware.) MARCUS C. HAWLEY & CO., WHOLESALE DEALERS IN HARDWARE AND AGRICULTURAL IMPLEMENTS. SACRAMENTO—J STREET, BETWEEN SECOND AND THIRD. The storerooms of Marcus C. Hawley & Co., in Sacramento are probably the largest in area of any in the interior of California. The house ranks of the first in the line. The firm is fully up to the requirements of the age in the large supply of hardware and agricultural implements suited to every condition of trade. The house is second to none in business energy, or the methods by which they prosecute their business, or the liberality they practice in furnishing the public with a knowledge of their business. The Sacramento house is now approaching the end of its sixth year, having been opened in February, 1874, and is now one of the institutions of the city. It deals in agricultural implements and hardware exclusively. In the agricultural line the firm are the exclusive agents upon this coast for the following goods: Ramsey & Co.'s pumps and bells; P. P. Mast & Co.'s Buckeye drills and seeders; J. Deere & Co.'s plows, cultivators, etc.; P. Schuttler's wagons; Gaar, Scott & Co.'s separators and engines; H. W. Rice's straw burner engine; A. J. Hodge's headers; Gregg & Co.'s Meadow King mowers, and many others, of which space will not permit specification now, in which lines the house holds claims to have the best to be had, and challenges successful contradiction upon this point. While it is generally spoken of as an agricultural, yet it is likewise a hardware house. It makes a specialty of hardware, and those who may have supposed that agricultural implements absorbed its entire attention, will find that they have not realized the extent of the business of the house, as their trade in hardware, as well as agricultural implements, is very extensive. They are agents for Collins & Co.'s tools, comprising axes, hatchets, picks, mattocks, wedges, sledges, etc. These goods are well known to all purchasers and dealers, having been sold by this house for the two years past. The names of the manufacturers is sufficient guarantee for the excellence of their quality. Hawley & Co. also handle exclusively the Wheeler, Madden & Clemson files, whose make of cross-cut saws have been so long used upon this coast, and have everywhere given the best of satisfaction, the proof of which is that sales are steadily increasing. A few years ago nothing but English files, tools and cutlery could be sold here, but now this line is mostly abandoned, and home-made goods are taking their place, not only as being equal, but in most cases superior in quality and finer made. In builders' hardware, Hawley & Co. carry P. F. Corbin's locks and a full line of trimmings, suitable for the complete finishing of a house. Of mechanics' tools there can be found an ample and complete line. Of course the house is a wholesale one, and it need hardly be stated here that its trade is only limited by the extent of agricultural population and development upon the Pacific coast, while in hardware it reaches to every section where that class of goods is called for, co-operating with the parent house in San Francisco so as to reach every desirable locality on the Pacific slope.

HARDWARE.

Iron—Cutlery—Tools—Coal—Cordage, Etc.

(See Agricultural Implements.)

HUNTINGTON, HOPKINS AND CO., DEALERS IN GENERAL HARDWARE, IRON, STEEL, COAL, CORDAGE, POOLS, ETC.

(See Agricultural Tools; woodware; cutlery; sportsmen's goods; hose; gas, steam and car-trace fittings; hose; ship chaulkery, etc.)

The largest mercantile business of the interior is presented by the well-known firm of Huntington, Hopkins & Co., the original house being located in this city, with a house also in San Francisco, under the capable management of Charles Miller, one of the firm. Two members of the firm—Albert Gallatin and W. R. S. Fawcett—manage the Sacramento house, which is located on K street, between Second and Third, extending through to L street. The front is 80 feet on K street by 80 feet deep on the east and 160 feet deep. It runs

ignore. No large fixed capital is here required to be locked up in real estate, and current expenses are less, while orders can be filled much sooner here than can be done at the metropolis. Prices are as low here as there, and to the purchaser there is saving, not only of time, but of the cost of freight between the coast and Sacramento. To the farmers, Hawley & Co.'s establishment addresses itself with particular force. There is no standard agricultural implement or labor-saving machine for the farm, dairy, harvest-field, orchard, vineyard or garden that this house does not keep on hand.

In plows, harrows, hoes, drills, cultivators, reapers, mowers, headers, thrashers, fanning-mills, wagons, and all similar lines, the firm keeps an unlimited supply, and of all the most improved patterns. It should not be understood that the few implements and machines mentioned from memory in this brief review fully indicates the extent of stock of this immense establishment; it only gives a brief outline of its real variety and extensiveness, both as to agricultural and hardware supplies.

BAKER & HAMILTON, IMPORTERS AND MANUFACTURERS OF AGRICULTURAL IMPLEMENTS AND MACHINES, ETC.

SACRAMENTO AND SAN FRANCISCO. (See Hardware; barbed fence-wire; bolting; hose; etc.)

This firm, whose extensive establishment is located on J street, between First and Second, with additional warehouses on Front street, and the vast extent of whose business is familiar to the people and the trade, besides dealing largely in all kinds of hardware, keeps every class and kind of agricultural implements and machines known to the business. The house is agent for the following celebrated machines, etc.: Hollingsworth sulkey rakes, Tiger (self-propelled) sulkey rakes, the Buckeye mower and reaper, the Champion mower and reaper, the Case header, by J. I. Case & Co., Racine, Wis.; the genuine Pitts' three-horse and mower, the Bain, farm and freight wagon, Ames' portable engines, Baxter engines.

HUNTINGTON, HOPKINS AND CO.—TOOLS OF THE FARM.

(See Hardware; cutlery; sportsmen's goods; tools; house fittings; and all other fittings, etc.) The iron and hardware house of Huntington, Hopkins & Co. deals also in the tools of the farm, such as scythes, snaths, shovels, rakes, hoes, picks, mattocks, axes, hatchets, spades, forks, saws, stear-diggers, axes and novel farm implements, kitchen ware, barn utensils, and all kinds of wrought iron and tools for the farm blacksmith shop, bellows, hammers, tongs, etc., galvanized and black barbed fence wire, and all kinds of tubs, wooden handles, and other wares for dairy, house, field, kitchen or pantry.

TO FARMERS.

A NOTEWORTHY AGRICULTURAL IMPLEMENT. FRANK BATHURER AND CO., 902 K STREET.

This house has, at 902 K street, the Reed harrow. It consists of a harrow frame in two sections, hinged so as to resemble the letter V. The broad teeth are of oil-tempered spring steel, in the shape of the figure 9, the outer curve rising above the frames. The points somewhat resemble cultivator teeth. They touch the ground at such an angle, as may be desired. The teeth are so set as to run about four inches apart, and the harrows are of varied sizes. As such a harrow is drawn upon the ground the springs yield, and there can be no clogging. They have an oscillating motion which thoroughly pulverizes the earth. The points take in the earth like the flukes of an anchor, according to the angle set. Thus they can be set to any desired depth. This prevents the necessity of grading the harrow to secure greater depth. It at once takes the place of a harrow and cultivator, and works admirably as either.

As an evidence of its worth and favor with farmers, 8,000 sets of these harrows were sold during the past year at the East, up to October 1st. Another advantage of this implement is the ease with which it can be taken from one point to another, by simply running it upon the backs of the spring or reversed side of the harrow. A full description and details would be interesting, but we simply desire to call attention to this admirable agricultural implement, believing that an inspection of it is all that will be required to convince its merits. These harrows have a spread of seven, eight and ten feet in width.

AGRICULTURAL IMPLEMENT MANUFACTURERS—NASH AND KLEES.

The firm of Nash & Klees, K street, between Ninth and Tenth, are manufacturers of their celebrated grain separators, and also of the improved grain cleaners. We know of no business in the city which had a more healthy growth than that of this factory. The grain cleaner made by Nash & Klees supplies a long-felt want. It cleans the grain as fast as thrashed, running the different trains and seeds into separate sacks, without adding any additional expense for extra help. As clean grain always commands the best prices the advantages of the machine are seen at once. The power band, not liable to get out of order, and can be attached and detached in five minutes. It is the only machine which fills the bill. A number of them have been in use during the past season, and under practical test fully established all that has been claimed for them. The cleaner is attached to the separator by a counter shaft on the separator, and driven by a belt from the beater-shaft, which is furnished ready to go to the separator. The firm guarantee the different trains and seeds, and will find it a paying investment. They make also their own well-known separator, which is now in use not only upon farms, but in mills all over the country. The firm are full list of all standard brands of Japanese, Chinese and English breakfast teas.

GROCERS.

Wholesale and Retail Grocery Supplies. (See Liquors; Grain; Feed; Tobacco; Oils; Pastry.)

IMPORTERS. ADAMS, McNEILL & CO., WHOLESALE GROCERS.

TO THE TRADE OF NORTHERN CALIFORNIA AND NEVADA.

In returning our thanks to the trade for their very liberal patronage during the past year, we, at the same time, asking for a continuance of those favors, seeking them

with the prosperity of a good year has come to us increased facilities for placing the best goods on the market at the lowest possible figures. The fallacy of the argument that some may have held that we, as a Sacramento house, have not been able to enter into competition with San Francisco houses in regard to extent and variety of stock, has been

CONCLUSIVELY PROVED.

This year, inasmuch as nearly every acquisition to our list of patrons has been derived from those houses heretofore dealing exclusively with San Francisco. This condition of affairs is, as is easily demonstrated, the result of the steady business temperament of our merchants. Here we are practically separated from that desire for the rapid accumulation of property outside of the legitimate channels of business, and as a consequence we continue in an almost uninterrupted career of material advancement. The condition of our market, as a whole, affords a very gratifying assurance of a renewed confidence in business, and indicates that a step forward by our house is not transient, but permanent. It must be plain to all that those men who desire to acquire capital, turn it into their business, and do not divert it into other channels, will continue to rise until they reach a point higher than those who are frequent on the scene of illegitimate speculation and are not infrequently unwittingly drawn into that pool where rapid success is too often followed by rapid misfortune. It has been said with truth that all branches of business will meet with reversals just so far as the improvement in them is not apparent, not real, but the fact of that saying is demonstrated very forcibly in our city by commercial statistics, which show, instead of a decline, a steady advance.

TRADE FACILITIES.

As a business house we have some especial advantages to offer to merchants of the interior, and most respectfully call their attention to them, viz: WE ARE CENTRALLY AND ADVANTAGEOUSLY LOCATED. We have sufficient capital to accommodate all trade coming to our doors, and to take advantage of any change in the market when cash will command the most favorable rates. We have a BUSINESS EXPERIENCE of over a quarter of a century, thereby giving us tact in adapting business to the fluctuations of the market, and judgment in testing the quality of articles sold. We are GUARANTY LOCAL. Our business character, established by a large acquaintance and many successive years in active trade. We have a THOROUGH SYSTEM, having every detail of the business so arranged that we can meet the trade on any terms. We have an EXTENSIVE BUSINESS, in which large quantities of goods are turned over rapidly, thus insuring fresh goods and selling with small profits. We have a LARGE STOCK OF WHARFAGES, but deliver goods free on cars or boats. We sell goods as low as any house in the city.

We carry a STOCK as large in extent and variety as any house in the State. We have a CORNER STORE second to none, and equalled by few on this coast. We have a REPUTATION for fair dealing, the most golden of all our qualities. We enjoy all the advantages which attach to a centrally located trade center.

OUR AGENTS INCLUDE:

Schumacher's Unrivaled Oatmeal, Hominy and Farina—Articles unequalled in quality and flavor. Pure, wholesome and nutritious. Royal Sugar-cured Hams and Bacon—The most desirable and finest goods ever imported to this market. Blower's California Raisins—In every way the best raisin put up on this coast; having delicate and tender skins, and being of delicious flavor, they will keep, and all kinds of tubs, wooden handles, and other wares for dairy, house, field, kitchen or pantry.

Macomber's pure cider vinegar, pickles and extra champagne cider—Recommended as goods that will give entire satisfaction.

Boston standard refining extra H. G. Syrup—the most satisfactory article in syrup ever handled on this coast. Positively free from adulteration of any kind.

Scott's Pure Hand-made Broom—Guaranteed as good a broom as there is in the market.

Golden Harp Tobacco—Made by a superior process, of the best selected stock. Royal Baking Powder—Conceded by all who are acquainted with its qualities to be the best, purest and most honestly-weighted powder ever made.

Kenton county, Nelson county and District of Kentucky, Whiskies—Strictly pure and mellow.

Leaf's California Yeast Cakes—The only fresh goods of the kind in the market.

Scott's Extracts—Strong, pure, and full flavored.

Great Bonanza Cigars—The best cigar for the money in our markets. Full cigar fillers and Connecticut wrappers.

Bonanza Oysters—An entirely satisfactory brand of oysters.

California Powder Works—All kinds of blasting and sporting powder of the best quality.

SPECIALTIES, ETC.

In the line of specialties we offer none but superior articles, and positively state that they are the best goods obtainable for the money in the State. We carry a larger stock and sell more TOBACCO than any other grocery house on the coast. These goods are manufactured expressly for us by each firm as S. W. Venable & Co., Liggett & Myers Company, Legat & Butler, Jackson, Turpin & Bro., J. B. Pace, Daussan & Drummond, Smith, Cook & Co., Spaulding & Merrick. Our stock of CIGARS ranges from the finest Havana to the common seed goods, and is sufficiently large to meet all the requirements of the trade. Our domestic brands are manufactured expressly for us by H. R. Kelley, Licitation, Brown & Co., L. Hirschhorn & Co., Krebs & Spiess, H. C. & F. B. Thurber & Co. In fine-cut tobacco we handle Chalm of the West, Golden Harp, Indian Mail, Chieftain and Wigwag—all goods guaranteed to give satisfaction.

Our teas under our own brands are packed especially for us at Yokohama, by Cornes & Co. and Morrison, Fraser & Co., and are full list of all standard brands of Japanese, Chinese and English breakfast teas.

We carry altogether a large and well-selected stock of groceries and provisions, comprising every kind of canned goods, candles, soap, beans, coffee, tea, all styles and grades of oils, woodenware and brooms, matches, paper bags, baking powder, dried fruit and vegetables, sugars, extracts, hams, bacon, lard, pork, mackerel, salmon, codfish, white-fish, herring, tongues and sounds, spices, syrups, butter, cheese, all kinds of farinaceous goods, pickles, sauces, tobacco, liquors, cigars, powders, quinine, fuses, and a full list of grocers' specialties.

Visiting merchants are respectfully invited to call and see our stock. We feel assured that we will be able to give them entire satisfaction in everything. Wishing all a happy and prosperous New-Year, we remain, yours truly,

ADAMS, McNEILL & CO., Corner Front and L streets, Sacramento.

GEORGE W. CHESELY, WHOLESALE GROCER, FRONT, BETWEEN J AND K STREETS. (See Liquors and tobacco.)

Mr. Chesely is one of the oldest wholesale grocers of the city, and ranks with the leading ones upon the coast. He has been in business in Sacramento since 1855, and his trade, which has been of steady growth, has reached exceedingly large proportions. His storerooms, which are spacious, are located upon the line of two

railroads and face the water front, making his facilities for receipt and transmission of goods completely favorable, and enabling him to forward goods to any destination upon the day the order is received. He is exclusively a wholesale grocer. He imports direct from first hands and keeps constantly on hand a full line of all family groceries and provisions of superior quality. His trade extends throughout Northern and Central California and the adjacent States and Territories. This house makes a specialty of Whittaker's standard hams, bacon, shoulders, etc., put up at St. Louis. The establishment is equal to the demands of the most exacting jobbing trade, and its rates are down to the lowest wholesale figures reached by any dealers.

HALL, LIVES AND CO., IMPORTERS AND WHOLESALE GROCERS.

The business of this firm is managed by two of the members, Thomas B. Hall and Charles A. Lives, both young, energetic, fair-dealing business men, fully alive to the requirements of the trade, and who have the credit of their trade, and put up a very large trade, which is steadily increasing. They occupy one of the largest and finest business buildings in the city, at the corner of Third and K streets, and keep a most extensive and varied stock of choice groceries—all of their own importation from first hands. Among the goods this firm handle, there may be mentioned the celebrated "Our Taste" extra sugar-cured hams—the most popular in the market; Montouille pickles and sauces; C. Conrad & Co.'s Budweiser beer—the best brewed in the United States; Garden Valley Factory cheese; Cedar Hill, Malaga and Mustard marmalade—very fine; Young George's codfish, XXX; extra Boston fish, in a very large trade, which is steadily increasing. 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