

THE DAILY RECORD-UNION. PUBLISHED BY THE Sacramento Publishing Company.

THE DAILY RECORD-UNION is published every day of the week, except on Sundays, public holidays and days of mourning.

Advertising Rates in Daily Record-Union. One Square, 1 line, 1 week, 1 month, 3 months, 6 months, 1 year.

WANTED, LOST AND FOUND. Advertisements of five lines in this department are inserted for one week at the rate of 75 cents per week.

WANTED—WORK AT HOUSE WASHING, ironing, etc. For particulars, inquire at 1015 Fourth street, Sacramento, Cal.

WANTED—THE ADDRESS OF J. W. GALLY, author of "Sand." The address will reach the advertiser if sent to the Record-Union office.

WANTED—A FIRST-CLASS REFRIGERATOR, with all the latest improvements, for a family of six.

FOR SALE—A CORNER LOT AT TENTH and K streets. For particulars, inquire at 1015 Fourth street, Sacramento, Cal.

FOR SALE—THE MOST ADVANTAGEOUS corner lot, bounded by Tenth, Eleventh and K streets, in the city of Sacramento.

FOR SALE—THE HANDSOME AND SPACIOUS residence, situated on the corner of Tenth and K streets.

FOR SALE—A MOUNTAIN PLACE, 360 acres, situated in the county of Butte, California.

TO LET—AT NATHAN'S BUILDING, CORNER Seventh and P streets, a single or double furnished room.

THE WELL-KNOWN S. & L. S. BURY RANCH, on the S. & N. P. R. R., containing 340 acres.

TO LET—A MASONIC TEMPLE, OR SIXTH and K streets, for a meeting place.

DENTISTRY. DR. BREWER & SOUTHWORTH, DENTISTS, 307 N. STREET, BETWEEN SEVENTH and EIGHTH STREETS.

DENTISTRY. DR. WOOD, DENTIST, 415 J STREET, BETWEEN FOURTH and FIFTH STREETS.

WATCHES, CLOCKS, JEWELRY. J. B. KLEIN, (Late with Washburn, and successor to Flobert.)

SHIRTS. SACRAMENTO SHIRT FACTORY, No. 809 K street, between J and L streets.

BERTELING & WATRY, Scientific Opticians, No. 477 Kearny street, between Pine and California.

HALE & CO., CRITERION STORE.

MISREPRESENTATION IN BUSINESS

Is a matter that so closely concerns the pockets of the public, as to demand more than passing consideration from any Merchant who, knowing his business, aims to build up a trade such as a Firm should ultimately have just reasons to be entirely proud of.

"No Misrepresenting Permitted!" Is a statement often enough made to the people of Sacramento by those who have lately hoped to control the trade of the city, but many have found out long ere this that though the maxim was often quoted, yet the moments when it was put into practice were as rare as Angel visits.

It becomes necessary for us to clearly express our meaning on this subject, because we are not ignorant of the fact that through the tricks of some and the double-dealing of others, the maxim we have chosen as our topic has really become very little else than a by-word and a mockery.

THIS IS NEITHER UNFORTUNATE FOR US IN REPEATING THE MAXIM, BUT WE ARE DETERMINED THAT—

IN OUR HOUSE, AT LEAST, NO MISREPRESENTATION WILL BE TOLERATED!

And this announcement, instead of a humbug, will by us be made a reality, and a solid, practical, enduring theory in our business.

Making so distinct a declaration of our action in this regard, it is but natural that we should be asked WHY WE CONSIDER OURSELVES IN A POSITION TO THOROUGHLY CARRY OUT AN IDEA which others have failed to put into proper execution, though as emphatic in their statement of it as we are.

AS A REPLY TO SO NATURAL AN INQUIRY, made by a people too often duped already by plausible announcements, we would examine the methods of those who "profess the faith," and apply to our investigation a little of that analysis which is so common to chemical elements, but by others would find a much simpler field, if directed towards their business.

In all undertakings, whether in Business, Religion, Politics or Science, if we desire to attain certain results; or, in other words, if we aim to reach certain ends, we must be careful to USE MEANS THAT WILL BE IN HARMONY WITH THE ULTIMATE AIM IN VIEW; and it follows naturally that there may be certain conditions under which IT IS UNREASONABLE TO EXPECT NO MISREPRESENTATION.

There are certain methods, not unknown among Houses in this city claiming the popular patronage, which are well calculated to lead the Salesman into misrepresentation or any petty trick, in order to effect a sale under difficulties. WITH THESE METHODS WE HAVE NO SYMPATHY, AND THEY WILL FIND NO SHELTER IN OUR BUSINESS.

WE DO NOT BELIEVE IN THE POLICY OF SETTING ONE SALESMAN IN COMPETITION AGAINST ANOTHER, GIVING MR. SMITH TO UNDERSTAND THAT WE TAKE SPECIAL INTEREST IN SEEING HIM SELL MORE GOODS THAN MR. JONES, AT THE SAME TIME TELLING MR. JONES THAT OUR AMBITION IS TO SEE HIM GET AWAY WITH MR. SMITH—THEY URGING BOTH NOT TO LET ANY OPPORTUNITY SLIP FOR EFFECTING A SALE.

WE DESPISE THAT STYLE OF BUSINESS so popular in Pawnshops, which insists that if a visitor asks for a Violin and the Salesman has not got one, then he will sell a Viola, because the purchaser may not know the difference, and it is necessary that the customer buy before the Salesman ceases his efforts.

IT IS NO WONDER THAT Salesmen are unscrupulous in their actions, when Merchants finding certain goods poor value and badly handled, place a percentage of the profits to the credit of the Salesman who sells them. What better incentive of MISREPRESENTATION can a Salesman have than this? Yet this is just what is done every hour in the day by some Houses catering for public favor.

IS IT REMARKABLE THAT Salesmen at any hazard sell to visitors, by misrepresentation or otherwise, when each day the Merchant comes round, demanding a representation of the Salesman not selling more goods, and at judicious intervals threatening to discharge the employee unless he can do better than Mr. So-and-So? The result, as the public can see, being that Salesmen are shifted, and new ones take their anxious places very frequently indeed.

TO CROWN ALL—What can be expected from employees, when the House itself publishes, as facts, a lot of rubbish which EVERY EMPLOYEE KNOWS TO BE MERE ADVERTISING; the result being that the Salesman is ever ready, upon proper provocation, to betray the public, whose confidence has already been taken advantage of by insincere employees.

WE WILL JUDGE our Salesmen only by their careful and reliable attention to the wants and wishes of visitors, and we will always instruct them never to sell goods to any customer unless in a fair, straightforward manner, without trickery of any kind; but treating all as they would expect to be treated by WHITE MEN.

We will not tell the public one thing and tell the Salesman something different. We take our stand upon these principles set forth in our announcements to the people.

THEFORE, WITH US, THE MAXIM: "No Misrepresentation Allowed," Will not be a mere empty sound, but will be the natural result of a system of a business based upon the principle that we can directly BENEFIT THE PUBLIC WHILE WE ASSIST OURSELVES.

HALE BROS. & CO., 408 K STREET, BETWEEN EIGHTH AND NINTH, SACRAMENTO. P. S.—Store opens daily at 7 o'clock A. M.

MECHANICS' STORE.

WE ARE PLEASED TO ANNOUNCE THE ARRIVAL OF OUR LATEST IMPORTATION OF—

FALL and WINTER CLOTHING!

CONSISTING OF THE— Newest and Most Stylish Garments!

That the Eastern Market affords. This invoice of goods comes direct from the hands of a manufacturer whose goods have a NATIONAL REPUTATION FOR FIT, STYLE AND FINISH!

Many of the New Lines of Clothing above referred to, though finer and more costly, are still better value than we have ever before offered. Those desirous of seeing the— NEWEST DESIGNS! THE HANDSOMEST FINISHED!—AND THE— MOST STYLISHLY CUT GOODS!

Should not fail to visit us while our lines are yet complete. Among the very many NOVELTIES RECEIVED, we will mention the following:—

CHINCHILLA OVERCOATS. We have a nice line of serviceable garments, at— \$5.00 Chinchilla Overcoats—in Blue, Black or Brown—(half wool lined)— \$8.75 All-wool Blue Chinchilla Double-breasted Overcoat (excellent value)— \$10.00

AN ITEM FOR EXTRA LARGE MEN! Chinchilla Overcoats, in sizes from 42 to 50 inches around the chest— \$13.00 Brown Kersey Overcoats, suitable for business wear— \$11.00 Fancy Grey Cheviot, Double Back Overcoat, extra long and very stylish— \$16.00 Brown Twilled, Fancy Back, Cassimere Ulsterette—at present all the rage in Eastern cities— \$18.50

SOMETHING ENTIRELY NEW! THE SURTOUT OVERCOAT, extra long, silk sleeve lining, and handsomely trimmed— \$19.00 Light Colored, extra heavy all-wool Cheviot Overcoat, double-back, exceedingly stylish— \$20.00 Fine Black Chinchilla Overcoat, cloth bound, satin lined— \$22.00 New Style Brown French Cassimere Overcoat, striped satin sleeve lining—a handsome garment for business or dress wear— \$23.50 Best Quality Blue Trous Overcoat, silk bound, satin sleeve lining and silk body lining (very elegant and choice for Dress Overcoat)— \$24.00

IN SUITS! We have the largest and most complete line ever placed on our counters. We offer Excellent Business Suits for \$8, \$9, \$9 75, \$10, \$11, \$11 50 and \$12.

We would call particular attention to the following line of Brown Fancy Cheviot Sack Suits (very neat and stylish)— \$12 50

ASK TO SEE IT! Cheviot Suits, in light colors and fancy stripes (handsome goods)— \$16 50 Dark Tweed and Cheviot Sack Suits, cut in the latest fashion (very neat)— \$18 50 Extra Fine Dark Cassimere Sack Suits—Broadway style— \$22 00 Dark Blue Figured Melton English Walking Suit (very handsome)— \$21 00 New Style, Dark, All-wool Cassimere English Walking Suit— \$21 00 Neat, Small Dark Plaid Sack Suit, high button (very fashionable)— \$20 00 FULL SATIN LINED, "PRINCE ALBERT" COAT AND VEST— \$25 00 Black Doeskin and Beaver Suits, from— \$13 to \$40

THE TALMA, IN BLUE CHINCHILLA (excellent value)— \$13 50 Full and Complete Line of Worst and Diagonal Sack and Frock Suits. An Excellent Variety of Cassimere, Mackintosh and Rubber Clothing.

IN BOYS' CLOTHING WE HAVE THE FOLLOWING NEW LINES TO OFFER:— JOSIE SUITS, from \$3 50 to \$11 50 SCHOOL SUITS, from \$4 50 to \$8 75 BOYS' SUITS, 10 to 15 years, from \$4 50 to \$15 50 YOUTHS' SUITS, from \$8 00 to \$18 50

Full line of Children's, Boys' and Youths' Overcoats. THEREFORE, WITH US, THE MAXIM: "No Misrepresentation Allowed," Will not be a mere empty sound, but will be the natural result of a system of a business based upon the principle that we can directly BENEFIT THE PUBLIC WHILE WE ASSIST OURSELVES.

HALE BROS. & CO., 408 K STREET, BETWEEN EIGHTH AND NINTH, SACRAMENTO. P. S.—Store opens daily at 7 o'clock A. M.

Weinstock & Lubin, Sacramento, Cal. SEND FOR PRICE LIST AND SAMPLES. ADDRESS:—

Our Stores Close promptly at 7 o'clock P. M., Saturdays, Pay Days at the Railroad Shops and the month of December excepted.

COAST DISPATCHES.

SPECIAL TO THE RECORD-UNION. HARE AND HOUNDS AT MERCED. Interesting Meeting of the Pioneer Coursing Club.

PASSENGERS FROM THE EAST BY RAIL. Flood Still Testifying in the Great Bonanza Case. SURVEYS AND SOUNDINGS ON THE OREGON COAST. Railroad Employe Instantly Killed by an Engine at Rocklin.

CALIFORNIA. The Bonanza Suit—Flood Still Testifying. SAN FRANCISCO, November 17th.—J. C. Flood was to-day examined as a witness before a Notary Public in the case of Burke vs. Flood et al., the testimony as resumed being: The checks given by Con. Virginia to the Pacific Mill Company were paid to him, and the amount entered on Flood & O'Brien's books. Gayer, the book-keeper, keeping the accounts; Fair, as Superintendent of the Con. Virginia, the drafts in favor of the mill company for working the ore, and some times Mackay also; the mill company kept no bank account in San Francisco, but in Virginia City, at the Bank of California; and at the agency of the Nevada Bank; could not say that the Pacific Mill Company had sold bullion to the Carson Mint; the bullion sent by it to the Nevada Bank was sold, and account sales made to Gayer, Sacramento; Mackay and Fair owned the mill company; it was organized to mill Con. Virginia and other ores, but has mill only for Crown Point and Hale & Norcross; the accounts here were all kept on Flood & O'Brien's books, Mackay and Fair having a large interest. The Notary here required Mr. Flood to produce those books and accounts for examination, but met with a refusal. Application will be made for an order of the Court to produce them. Flood stated the Elder was head assayer at the Carson Mint, and Lowell is now Secretary of the Pacific Mill Company at Virginia City.

Death of Judge Cowles. SAN FRANCISCO, November 17th.—Samuel Cowles, President of the San Francisco Savings Union, and formerly County Judge, died to-day. Label Suit Ended—Verdict of Not Guilty. Not Guilty in Oakland. SAN FRANCISCO, November 17th.—For several days past the libel suit of Rodman M. Price against Squire P. Dewey has been in progress in the Superior Court. The charge rested on the publication of a card by Dewey in the Atlas, in which he refers to the New Jersey equity reports as showing that Price had stolen his own mother, sister, and children out of their share of his father's estate. To-day the case was given to the jury, and after a short absence, returned a verdict of not guilty, and the case was dismissed.

Chinese Going—Large Building. SAN FRANCISCO, November 17th.—The steamer Oceanic, to sail to-morrow, will take away 500 Chinese. James O'Brien will shortly commence the erection on the site of the corner of Market and O'Farrell streets, of the largest building in the city, with the exception of the Occidental Hotel. It will be five stories high, 300 feet on Market street, and will be devoted to general business purposes. Killed by an Engine. ROCKLIN, November 17th.—A. M. Bybee, an employe of the Central Pacific Railroad at this place, was instantly killed this afternoon by the passing of an engine. He was going to get upon the engine, or did not see it until he was struck. He was a native of Missouri, and leaves a wife here.

Hare and Hounds at Merced. MERCED, November 17th.—The Pioneer Coursing Club met here to-day. The weather was cool and clear, the ground in fair condition, and the race highly interesting. The contest was great, and the bets heavy and brisk. Following were the contestants: First, Master Joe and Chickopee; won by Chickopee after a hard contest, and he getting away. Second, Telegram and Marin; won by Marin in neat style and with ease. Third, Tamalpais and Teressa; an easy victory. Fourth, Lady Byron and Coronado; a most exciting race, well contested. Fourth, Warwick beat Lady Gay. Fifth, California Boy ran a good race. This was a race for large stakes, and was easily won by California Boy, and closed the races for the day. To-morrow the first race will be between the winning dogs of to-day—Chickopee and Tamalpais, followed by Lady Byron and Warwick.

Murder Trial at Nevada. NEVADA, November 17th.—The trial of ex-Sheriff Geo. W. Smith, for the killing of I. W. Sigourney, is still progressing in the Superior Court in this city. This is the fourth day since the opening of the case. The examination of the prisoner has occupied the attention of the Court the whole of this day, and the probabilities are that the trial will not be concluded this week. Sentenced to the State Prison. STOCKTON, November 17th.—In the Superior Court here to-day George Whitehead pleaded guilty to burglary and was sentenced to four years' imprisonment in San Quentin by Judge Buckley. James Martin, convicted of burglary, was also sentenced to two years and a half in San Quentin.

Held for Grand Larceny. STOCKTON, November 17th.—Dick Carnell and his wife Marnie Carnell, a courtesan, charged with the larceny of \$92 from Melba Gray, a courtesan, were examined in the Police Court to-day, and held for grand larceny in the sum of \$900 ball and answer. Passengers Passing Mojave. MOJAVE, November 17th.—The following overland passengers, by Southern Pacific Railroad, passed Mojave to-day, to arrive in Sacramento to-morrow: Alexander Henry, Desaso, Halleck, Nevada; E. P. Whitmore, New York; Captain Russell White and wife, San Juan; J. H. Hewson, Miss Hewson, W. Drury, J. Carter, San Francisco; Mrs. Harry Watson, Oakland; Mrs. Frank Dunington, Philadelphia; and Mrs. W. W. Crane, Miss Crane, Oakland; J. F. Blandy, Philadelphia; Mrs. M. A. Hunt, Miss Hunt, San Juan; J. H. Hewson, Miss Hewson, Miss McIlvane, New York; W. T. Ballard, Montana; F. C. Marshall, Denver; J. A. White and wife, Auburn, N. Y.; W. J. Ferris and wife, Georgetown, Cal.; William Rhodes and wife, Australia; P. J. Marshall and wife, Denver, Col.; George Tallon and

Thermometer marks below the freezing point. The Northern Pacific Railroad Company has recently sold ten townships to a German man colony on the Ben d'Arville coast of their line, consisting of 20,740 acres, and setting the company over half a million of dollars. The case of Clarence Gray, charged with the murder of Theodore Glancy, was called in the Superior Court at Santa Barbara last Monday. The defendant pleaded not guilty, and his trial was set for December 13th.

The Truckee Republican has commenced its tenth volume. Promises are made of improvements in the future, but the publisher says he would like to find that he has undertaken a task which he cannot easily accomplish. There are three large rocks 150 feet high at the mouth of the Oriskany river, W. T. They are surrounded by water at high tide. The largest is called James Island. It contains about five acres. A Tumbler, Or., hunter, having killed a Tumbler, Or., on the following day, went out to bring it in. He found it almost wholly eaten up, and determined to catch the thief. He accordingly set traps and caught two Lynxes, weighing 100 pounds each. Stockton grain-warehouses are filled with wheat for their utmost capacity, and a large amount of grain is accumulated on the wharves. Notwithstanding the fact that shipments average over 500 tons per day, the piles of grain sacks are constantly growing higher.

Says the Placer Herald: While in Iowa Hill one day last week it was shown a specimen chunk of gold, which has just been found in what is known as Wecker's Snicker Flat district, that was worth in round numbers \$1,200—the largest natural piece of gold we ever saw. The northern portion of Santa Barbara county, consisting of the Santa Maria and Los Angeles valleys and their tributaries, says the Guadalupe Telegraph, has been favored with the most propitious of seasons this year, and harvesting will be continued until the rains interfere. They had a dog and bear fight at Carson, Nev., Friday night, and after three or four rounds the bear got excited, broke his chain and chased the managers of the show twice round the hall. The spectators, being in comparative safety, hilariously cheered the bear on, and offered to bet on the managers.

One of the charms of a residence at this altitude, says the Truckee Republican, is the privilege of skating on smooth, transparent ice. Just now it is delightful. The ponds are now covered with ice about three inches thick, and old as well as young Americans are enjoying the business to their utmost. A large quantity of telegraph wire, says the Chico Record, was received at the railroad depot on Monday for the Jackson Mining Company. The new line will be completed by the Sierra Lumber Company's yard at Nevada City, and will extend to the mine on Deer creek, a distance of about fifteen miles. Thursday night a gale from the desert came through Cajon Pass and swept down the Sacramento valley, blowing away the roof of the mine on Deer creek, a distance of about fifteen miles. Thursday night a gale from the desert came through Cajon Pass and swept down the Sacramento valley, blowing away the roof of the mine on Deer creek, a distance of about fifteen miles.

Considerable building is going on in Reno, Nev. Quite a number of houses are going up in various parts of the town. Scarlet fever has made its appearance in the city of Reno, Nev., and the public schools are closed in consequence. Some of the wine-makers of Napa valley experience much difficulty in disposing of grapes as fast as they are brought to the cellars. The hills and valleys of Douglas and Jackson counties, Oregon, look as green as in April, the late showers having started the grass. The Dallas Democrat says that an Indian on the Grand River Reservation has lately married a white woman, who was a nun at that place. Some horses belonging to a farmer near the city of Reno, Nev., were taken by glanders and fancy in their worst form, and were killed.

The Central Pacific Railroad paid its taxes into the Humboldt county (Nev.) Treasury last Thursday. The amount was \$25,114 05. The printers of the Bodie Standard, News are reported as having secured the office for money day, not being able to live on air any longer. In Salt Lake last Monday a 3-year-old child of Mrs. Williams was shot dead by Mrs. Parsons' 5-year-old son. The shooting was done in the street. Public interest in Sierra county is now centered on the insecurity afforded to people obliged to journey to and from Downville and adjacent towns. It is expected that a large Boston company will build an extensive tannery and establish a large boot and shoe factory in Seattle, W. T., next month. In the last two weeks four milch cows have been poisoned in Pendleton, Or., by eating straw which had been thrown out of wagons containing sheep-dip. A yearling calf in Napa county recently fell into a pit, where he remained without food or water for four weeks, but will recover from the effects of his fast. The voters of Modoc county have killed more emphatically that they do not want new county buildings. The majority against the proposition will be fully 500. The Napa Register of the 15th instant says: Napa creek was frozen over this morning, and the pumps generally throughout town had to be thawed out with water. There are no less than 400,000 cents of grain, the greater part of which is wheat, on storage in the different warehouses in Hollister, representing at the present market price, over \$300,000.

P. Pellegrin of Santa Barbara can fairly lay claim to having produced from his orchard the largest fig of which mention has been made. It is 9 1/2 inches in circumference and weighs 3 1/2 pounds. The only cement mills on the Pacific coast are in Benicia. The mills rendered operations on the 12th, and are filling an order for 100,000 barrels of cement. The only cement mills on the Pacific coast are in Benicia. The mills rendered operations on the 12th, and are filling an order for 100,000 barrels of cement. An advertisement in a San Francisco paper says that "Sarah Bernhardt wears nothing but Josephine kid gloves." One would think she must be cold when she

FOR THE COUGHS AND COLDS now prevailing, Hammer's Glycerine of Tar is a specific. HANMER'S GACALIA SALADA BREWERY for bottling.