ORIGINAL DEFECTIVE

THE DAILY RECORD UNION.

QUINTUPLE EDITION.

BUSINESS REVIEW.

Continuation of Special Review of Leading Business Houses of Sacramento.

SCOFIELD & TEVIS,
Importers and Wholesale Dealers in Coal Oils, Lubricating Oils, Turpentine, Paints, Alcohol, Brushes, Etc.,
71 AND 73 (OLD NUMBERS) FRONT STREET, SACRAMENTO, AND 120 AND 122 FRONT STREET, SAN FRANCISCO.

This house is a branch of the parent house in San Francisco. It was established here a year ago, because the firm saw advantages in Sacramento as a promising and growing trade center which wisdom bade it avail of. These are, that while here its goods can be sold at level rates with the San Francisco house, they can be shipped easier, and orders for all the eastern and upper country can be filled from two to three days sooner.

THE PURCHASER

Has neither cartage nor wharfage, and saves the cost of the freight paid between San Francisco and Sacramento. Besides, local expenses are less here, and there are two oil-shipping days now from Sacramento when before there was but one. E. H. Forester, the experienced manager of the Sacramento branch, reports that the year's trial has demonstrated these advantages, and that the success of the house here has even exceeded expectation. The firm carries full lines of paints, oils, glass, varnishes, brushes, artists' supplies, coal and lubricating oils, in barrels or cases, and

THE LARGEST STOCK

Of turpentine ever stored in the interior at one time. It deals also in white leads, lard oil, castor oil, linseed oils, China nut oil, sperm oil, polar oil, elephant oil, natural black lubricating oil of 19° to 23° gravity; also Cologne spirits, naphtha, 74° gasoline, 63° benzine, salad oil, Downer's kerosene, Downer's mineral sperm, Downer's machinery oil, Downer's spindle oil, Paraffine machinery oil, light lubricating oil, cotton waste, and Standard axle grease.

A SPECIALTY

With this firm is alcohol. Being the owners and proprietors of the Bay View Distillery at San Francisco, it has facilities and opportunities for handling alcohol that no other house enjoys. The Sacramento branch occupies two floors, 30 by 160 feet each, and the business already demands nearly as much more room. This house, as brilliantly as any that has ever been established here, illustrates all we have said concerning the advantage that accrues to the trade that takes in its supplies here. The firm has a large capital, long experience, and is one of the leading houses in the commercial circle of the State. As such it has a broad reputation for fair dealing, excellence of goods and price list offers to the trade of the coast an equivalent to quoting the very lowest market rates for any articles in which the firm deals.

PEOPLE'S SAVINGS BANK,
Corner of Fourth and J Streets, Sacramento, St. George Building.

The People's Savings Bank incorporated in May, 1879, and began business the following month as a strictly savings and loan institution, with a capital paid up in coin of $227,000. Its statements as published from time to time show a gradual increase of business, which establishes its permanency beyond question. The accompanying statement of the condition of the bank December 1st shows that its depositors are extremely well protected from loss, having a guarantee, in the capital and reserve fund, of $2 65 for each $1 on deposit. Its loans are entirely on real estate, and the revenue derived therefrom is distributed to its stockholders and depositors semi-annually, the average rate of such distribution for the time the bank has been in existence being about seven per cent.

RESOURCES.

Loans on real estate	$289,473 64
Real estate owned	97,920 20
Furniture, safe, time-lock, etc	4,294 00
Invested in Odd Fellows' Hall Stock	11,220 00
Taxes	3,055 17
Expenses—repairs, insurance, etc	5,515 73
Interest and rent accrued but uncollected	4,273 37
Cash on hand	43,373 98
Total	$457,225 99

LIABILITIES.

Capital stock paid up in gold coin	$227,981 50
Due depositors	205,743 93
Reserve and surplus	5,396 78
Interest and rents collected	16,334 84
Dividends unpaid	3,768 94
Total	$457,225 99

William Beckman, President; E. C. Atkinson, Vice President; William F. Huntoon, Secretary and Cashier. Directors—Wm. Beckman, Wm. Johnston, E. J. Croly, Samuel Gotleib, John L. Huntoon, E. C. Atkinson and G. M. Hayton.

E. H. PETTIT,
Wholesale Tobacconist and Cigar Manufacturer, 225 K Street, between Second and Third.

For several years these reviews have made mention of Mr. Pettit's business as a representative one, and as one of steady growth and wide extent throughout the country. His trade is specially good in Yolo, Colusa, San Joaquin, Amador, Placer, El Dorado and Nevada counties. Mr. Pettit is a wholesale and retail dealer in Havana cigars, tobacco, snuff, pipes, etc.; also operates an extensive cigar factory, which is located in the rear of the main store-room. His establishment is located in the central part of the city, and is large and well adapted to the business carried on. He works at the full season fifteen men. He makes no low grade articles, but manufactures from "medium" to the "very best." He keeps on hand stock of the best quality to be worked up into cigars, and this, as well as all other goods, are of his own direct importation, which places him on a par with the most favored houses in the interior, and enables him, with the low expense account on which business can be carried on here, to compete with tobacco houses at the chief commercial city of the coast, and in most cases, if not all, to undersell them, while his prices never exceed those of that powerful trade center. He especially keeps in bulk Gilt Edge fine-cut chewing tobacco. Mr. Pettit imports his own stock, and to as good advantage as any manufacturer on the coast. Mr. Pettit has found during the past year that the commercial influence of Sacramento has extended in area and taken a still firmer hold upon the trade of the State, and his business reflects these facts. He supplies the trade at better rates than can be given by houses in San Francisco, where local expenses are heavier, and where the purchaser is compelled to pay for wharfage and drayage, beside the extra freight and loss of time between Sacramento and San Francisco. Mr. Pettit can generally fill orders on the day of their receipt. He travels extensively, and wherever he goes in the interest of his house, the trade will find him a square-dealing, economic and practical business man.

M. R. BEARD & CO.,
Dealers in Stationery, Blank Books, Etc., 312 J Street.

This has been a prosperous year with this house, its business transactions having fully doubled, and the outlook is for continued and still greater volume and prosperity the coming season. The firm keeps all lines of stationery, school books, Russia leather pocket books, memorandas, blank books, latest publications, fancy goods, etc., in stock and quantity sufficient to meet all demands. Their supplies are kept constantly fresh of the latest in all goods in their line. They obtain their goods is from first hands, and with their facilities can supply all demands of the trade promptly and at low figures.

HOLBROOK, MERRILL & STETSON,
Metal Works—Iron, Tin, Copper, Zinc and Iron Ware,
STOVES, HOUSE FURNISHING HARDWARE, 223 AND 225 J STREET.

Among the prominent and successful business houses upon the Pacific coast, that of Holbrook, Merrill & Stetson, of Sacramento and San Francisco, justly stands in the very foremost rank. Its establishment is one of the very largest and most extensive, and a visit to their immense warerooms will alone give an adequate idea of the extent and comprehensiveness of their stock. The storerooms of the Sacramento house are exceedingly spacious, occupying Nos. 223 and 225 on J street, and extending a distance of 160 feet to the alley on the north, with basement, main floor and second floor devoted exclusively to storage, display and the general business of the establishment. The basement is on a level with the rear alley, with easy approaches to Second and Third streets, thus affording most convenient receiving and delivery facilities, without interference from vehicles or blocking the walk upon the main thoroughfare, as is frequently the case with such houses. Much less help is also required under this arrangement in the constant handling of stock than would otherwise be, which is an item of economy in favor of the house, while the front portion of the main storeroom is also thereby enabled to be devoted exclusively to the display of sample goods. In connection with stoves, and such kinds of hardware and goods as are purchased by the firm in a manufactured state at the East, they have extensive workshops connected with the establishment, where a large portion of the stock sold by them is worked up, in which department an average of over thirty skilled workmen are constantly employed. As manufacturers, the firm is very extensively known, not only as supplying the general trade and other wholesale houses of the coast in the lines of its specialties, but also in filling special orders in metal work for miners, large agriculturists, manufacturers and others. Every kind and class of tin, copper, zinc and sheet-iron work, for all the purposes in which these are employed, is made and sold in immense quantities. Among these a specialty is made of sheet-metal work for tanks and all classes and descriptions of reservoir goods. Their work in all these classes of goods is done by the most skilled workmen, and their manufacture has acquired a reputation which places them above all necessity for commendation, and reflects the very highest credit upon the standard of the house. The great increase in business which this wide-spread reputation has caused to flow to them has not in any manner tended to reduce the former carefulness of manufacture and excellencies of their work, but the quality of workmanship and close attention to every detail which earned the standard for them is still most strictly and sacredly maintained, and can ever be confidently relied upon in connection with all orders, whether general or special. In stove hardware their wholesale trade is enormous and constantly increasing, not only by greater sales to their usual trade customers, but also including largely extended area. They carry an exceedingly extensive and choice variety of ranges and stoves of all the latest and most complete patterns and styles. Of ranges they deal principally in the celebrated Medalion, which is justly popular wherever it has been introduced, and has a large sale. Among the other ranges sold by them are the Alpha, Adriatic, Norman, Gypsy Queen, Opera, Derby, May, Buck, Zip and Monitor. In cook-stoves their largest sales are of the Bucks and Bismarck patterns, which are very popular, but they also sell the Charter Oak, Western Empire, Archer, Eastern Belle, Osceola, Almeda, Pilot, Premium, Cotton Plant, and others. In parlor cooks, parlor proper, and other heating stoves, they have almost an endless variety, for both coal and wood, varying from the most costly and handsomely finished to the smallest and cheapest in use for heating purposes. In connection with the stove department, every variety and class of house-furnishing hardware is kept in large stock. In addition to these two extensive departments of the establishment, others are included, and any one of which is more extensive in itself than most of the houses which denominate themselves wholesale dealers. The stock of tools, machines and supplies kept on hand by them includes every machine and devise used by tinners and metal workers, together with all parts and extras. They also keep an extensive list, and a very full line of pumps of all descriptions, hydraulic machines, iron-pipe fittings, gas-fitters' and plumbers' supplies of all kinds, etc.

The firm buys its stock of manufactured goods, or materials of every description used by it, direct from the manufacturers, whether in America, Germany, England or elsewhere, and imports in such vast quantities and for cash that the lowest possible jobbing rates are secured, and they also have special contracts for the lowest transportation rates, which enables them to lay down their goods in their Sacramento establishment at amazingly low figures. Their facilities and methods of dealing are also conducted upon the most economical basis, and with mature business experience, which enables them to sell at the very lowest hard-pan prices. The extensive business and almost unexampled increase in the volume of trade which has greeted the house, requiring in its demands the largely supplying of trade points over the entire Pacific slope area, shows that these, and the other numerous advantages accruing to them from the location of Sacramento as a trade center, are clearly and unmistakably known and recognized wherever supplies are required. In connection with their wholesale business the house has a retail department, where everything carried in stock by them is sold, and at the lowest bottom rates.

W. R. STRONG & CO.,
Wholesale Dealers in Fruit, Nuts, Seeds, Honey and General Produce.
NOS. 6, 8 AND 10 J STREET.

This establishment can now be classed among the oldest, as well as the most popular in California. Mr. Strong, the senior member, commenced business in this city in July, 1852. Twice he was burned out, and once during the great flood of 1851 his stock was destroyed by water; but the indomitable energy of the true pioneer never forsook him, and he has lived to see his efforts crowned with success. In 1865 the house removed to its present location on J street, between Front and Second, a spot most eligibly situated for its shipping trade, being only a few steps removed from the offices of the railroads, boats and express company. There has been a gradual increase and enlargement of trade from that time until the present, and they are now doing one of the most extensive trades of this city, and probably furnishing goods in their line over as large, or larger, an extent of territory than any other house, their customers being found in every part of California, Oregon, Nevada, Utah, Wyoming, Idaho, Colorado, and beyond to the north and east, and in Arizona, New Mexico and Texas, at the south. The firm, as now constituted, consists of W. R. Strong, Robert Williamson and Phil. E. Platt. The increase in trade of the past year has been fully twenty-five per cent. over the previous, and there has been no year since 1865 that has not shown an increase in business and prosperity. The firm points with pride to this record. Their specialties of trade are seeds, in all their varieties; green, dried and canned fruits, general produce and merchandise, etc. They give their attention to filling the orders of customers for every class of merchandise, although not immediately in their own line. The result of their careful attention to the wants of their customers has secured to them unlimited confidence, and thus enormously increased the volume of their trade. Their premises are very capacious, with a frontage and depth of 60 by 100 feet, with fine basement under the entire area, and is packed full of the goods required for their heavy trade. The firm owns the property it occupies, and is therefore under no expense for rent. It employs no traveling agents, and gives personal attention to the business. They claim that this saving in expenses enables them to most successfully compete with any legitimate house under any and all circumstances. The business of packing and shipping fruit, vegetables and other produce, from the perishable nature of the goods, is naturally a very difficult one. This firm has had extended experience, and has learned the very best method that can be employed. They know, as near as it is possible, the wants of their customers, and have had great success in meeting those requirements. The firm is in every sense a live one, as its increasing business fully attests. Their motto is "Large sales and small profits," believing the true object in trade to be to increase the volume of business as well as its territory.

BILLINGSLEY & CO.,
Importers and Wholesale Dealers in Wooden and Willow Ware, Etc., 311 and 313 J Street.

The establishment of Billingsley & Co., importers and wholesale dealers in wooden and willow ware, is the only one in this line in the interior, and is one of the most promising and successful business houses, not only in the city, but upon the coast. The members of the firm—U. C. Billingsley and A. S. Hopkins—are widely and most favorably known as leading business men of unquestionable integrity. The previous location of the firm was outgrown by their largely-increasing trade, and their present quarters, which are 41 by 100 feet in area, with basement of the same size, and galleries and storerooms above the main floor, are all packed and filled with the immense stock carried by them. In addition to the most complete assortment in all kinds of wooden and willow-ware, baskets, etc., they carry a complete stock of ax and pick-handles, brushes, blacking, twines, demijohns, dairy supplies, bottles, paperware, stationery, straw and Manila paper, paper bags, toilet soaps, Bath brick, feather dusters, an extended variety of pipes, and numerous other lines of articles. The firm are agents for the Sacramento Woodenware Factory, the goods of which are not only better made but superior in all respects to any other wares made upon the coast, on account of the well-known climatic advantages accruing to this locality. Billingsley & Co. manufacture brooms extensively, and constantly employ from fifteen to twenty men at the work. Their fine green brooms, made from Eastern corn, are not equaled by any others, while their manufactures from California corn are as good as to be found elsewhere. The trade of the firm has increased during the past year to an almost unprecedented degree, extending over the entire area west of the Rocky Mountains, and the outlook for the coming season is still more flattering. They purchase their stock exclusively from manufacturers and first hands, pay cash for their goods, conduct their business upon the most economical basis, and these advantages, with those of lower rent, no wharfage charges, etc., enable them to undersell San Francisco houses, which they successfully do.

J. W. WILSON,
Wilson's Livery Stables, 318 J Street, Between Third and Fourth.

Mr. Wilson is at the head of one of the largest livery business establishments on the coast. He is sole proprietor of the Wilson's Stables, and a partner in the firm of Wilson & Mitchell, owners of the Golden Eagle hack and carriage line. The stables are on one of our leading business streets, having a frontage of 40 feet by a depth of 160, and occupying two floors; and a rear section 80 by 80 feet, also of two floors. From these dimensions something of the importance of his business may be gathered, when it is noted that all this great floor area is filled with carriages, buggies, phaetons, rockaways and other vehicles, and with the very best driving stock, with harness and driving outfits not surpassed by any. The stables are open for custom day and night.

S. H. DAVIS,
Dealer in Hardware, Cutlery, Mechanics' Tools, Etc., 704 J Street.

A full line of house hardware and mechanics' tools, pocket and table cutlery, etc., is carried at this establishment. Mr. Davis has long been in the business, and acquired for his house a reputation for quality of goods sold, and fair prices, which insures a large and increasing trade. In addition to a general assortment of light farming implements, garden tools, etc., he makes a specialty of "amateurs' supplies," and keeps in stock a very fine assortment of lathes, scroll saws and tools for amateur woodworkers, and all kinds of wood for scroll-saw work, together with impression paper, books and sheets of design, and light woods of various kinds.

CARLE & CROLY,
Carpenters and Builders; Office at 1114 Second Street.

The firm of Carle & Croly is not only prominent in this city, in the business of building and as contractors, but they have also gained a wide reputation and most favorable one for their work throughout the interior of the State. During the past season they have, in addition to their very extensive business in this city, erected many fine buildings in other parts of the State, and the demands upon them in this direction are constantly increasing and extending to more distant points. The structures erected by them, and the general class of their work, are standing recommendations in behalf of the firm, and secure to them largely increased demands for their services. They have the reputation of most faithfully fulfilling their contracts in all cases wherever they have done business. They employ none but the best mechanics, and have facilities for the erection of all classes of buildings, and with the utmost promptness, either at home or in any part of the State.

W. A. & C. S. HOUGHTON,
Wholesale and Retail and Importing Booksellers and Stationers, 615 J Street.

The largest book establishment in the interior is that of W. A. & C. S. Houghton. It is the leading retail book house; but its wholesale business is that which is commanding especial attention. The house has, separate from the great salesrooms, a splendid sample-room, devoted wholly to the convenience of the wholesale buyer, and where every article and package is sampled and marked, and capable of being closely inspected. In all the lines of blank books, standard, fine, fancy and ornamental stationery, gold pens, church goods; rich bound standard holiday and gift books, in the library editions, cheap editions, full and half bound editions; art, scientific, musical historical, biographical, mechanical, religious, and other works; juvenile and school book, staple and standard publications, latest works in poetry, fiction, art, discovery, etc., and in all general stationery supplies, the stock of the house is not surpassed in variety and completeness, while its volume is second only to the very largest known to the book trade. All the usual lines of showcase goods are kept in endless variety. The house does binding, ruling, etc., to order, and makes a specialty of supplying private and public libraries. Its facilities for filling all orders to the advantage of the interior buyer, are not equalled in all the country, and the Houghtons, while finding their wholesale trade rapidly and securely expanding, find that they are equal to the demands of the trade, and are building up a business in the interior which has already become one of the leading ones in the State.

NATIONAL GOLD BANK,
Of D. O. Mills & Co., Corner of Second and J streets.

Historical sketches of the business of Sacramento must, to be complete, embrace some reference to this notable and solid banking house. It was widely known as the bank of D. O. Mills & Co. in the palmy days of 1859, and through all the vicissitudes incident to business on this coast it has never yet closed its doors in banking hours on any business day. Its capital stock is $300,000, and its business extends over the central and northern parts of the State, Nevada, Oregon and the Territories. Its transactions with Eastern banks show that our merchants have become direct importers on a large scale since the completion of the railroad. The report of the bank, recently published, shows:

RESOURCES.

Loans and discounts	$357,428 51
Overdrafts	1,302 48
U. S. Bonds to secure circulation	150,000 00
U. S. Bonds to secure deposits	50,000 00
Other stocks, bonds and mortgages	14,800 00
Due from approved reserve agents	76,764 57
Due from other National Banks	1,438 95
Due from State Banks and bankers	416,920 81
Real estate, furniture and fixtures	57,100 00
Current expenses and taxes paid	8,399 19
Checks and other cash items	1,832 18
Bills of other banks	70,482 00
Specie	329,570 31
Total	$2,136,038 90

LIABILITIES.

Capital stock paid in	$300,000 00
Surplus fund	45,000 00
Undivided profits	24,287 42
National Bank notes outstanding	118,675 00
Individual deposits subject to check	876,695 70
Demand certificates of deposit	116,283 71
Certified checks	950 00
United States deposits	2,127 26
Deposits of U. S. disbursing officers	143 20
Due to State Banks and bankers	48,706 61
Total	$2,136,038 90

A. J. VERMILYA,
County Coroner, and Dealer in Undertakers' Supplies, J Street, Between Fourth and Fifth

The establishment of A. J. Vermilya has one of the largest stocks of undertakers' supplies to be found in any similar house in the interior. In addition to supplies in metal burial caskets and others, he also can furnish all varieties of trimmings, shrouds, etc., to any extent desired and promptly upon receipt of orders. His jobbing trade in supplies has been vary largely extended during the past year, making his quarters, which were formerly ample for his business, much too small. He has therefore recently purchased the property formerly occupied by R. Stone & Co., on J street, between Fifth and Sixth, which is being remodeled for the purposes of his business, as dealer in supplies, and also as undertaker and Coroner. His new establishment will be two-story and basement, having a frontage of 20 feet, and extend back to the alley a distance of 160 feet. The front has been taken out and is being replaced with with plate-glass show-windows, and will present a very fine appearance. The basement will be used for storage purposes. A full line of sample goods will be displayed in upright show-cases in the front rooms upon the main floor. This will enable such extension of his stock and goods as his increased trade throughout the interior demands. Small dealers have found that the advantages in point of freight and otherwise are largely in favor of Sacramento over San Francisco, and are purchasing here accordingly. Mr. Vermilya is the sole proprietor of a new and apparently wonderful embalming process, and is devoting especial attention to it. The bodies which have been embalmed by him are reported to have been kept in a wonderful perfect state for a long length of time. He has received certificates to this effect in relation to bodies forwarded to various parts of the East, and also to China, which state that a perfect state of preservation was maintained for several months, and that even the natural and life-like expression of the face was retained. Mr. Vermilya embalms bodies wherever desired and upon the shortest notice.

S. J. & J. M. JACKSON,
Dealers in Stoves, Tinware, Etc., at No. 423 J Street.

This is a well-known stove-hardware and tin-furnishing establishment. The warerooms are neat, and contain full lines of the best stoves, ranges and the most approved kitchen-ware. They make a specialty of the New Richmond Range, which they state is meeting with a high degree of favor by reason of its many superiorities over all others, and is selling rapidly. They also sell the well-known Olive and Seraphic ranges, and in stoves they have the Empire City, the Buck stove and many other patterns of good make, for cooking or heating purposes. The firm works in tin, sheet-iron, copper, etc., and deal at very reasonable prices.

P. A. FAULKNER,
Machinist and Blacksmith Shop, Southwest Corner of J and Twelfth Streets.

Mr. Faulkner has recently opened a general machine and blacksmith shop at the above location, and is putting in a new engine, lathe and other machinery, and will make a specialty of repairing plows and machines for farmers, but will also do all kinds of repair, and manufacture to order, guaranteeing satisfaction. He will also manufacture the Faulkner patent punch and shears, of which he is the inventor and patentee. The merits of this invention have already become well known, and its reputation is established over all others. All orders addressed to him for extras, from those using his machines, will be promptly filled.

B. RUHL,
Book-binder—Book binding in all its Departments—1024, 1026 Eighth Street.

Mr. Ruhl is a practical workman. He is the only one here, he claims, who can do "marbling" in true style. He has been twenty-six years a binder. In his works he has all the necessary and best machinery needed. He bids for orders from the country, and guarantees satisfaction. He does all kinds of binding, ruling, blank-book work, paging, etc., and turns out work of the very best class.

BEN COHEN,
Wholesale Dealer in Carpets and Upholstery, 419 and 421 J Street.
MOLDINGS, FRAMES, PAPER HANGINGS, OIL-CLOTHS, CURTAINS AND PICTURES.

Among the pioneer establishments of the city is that of Ben Cohen, wholesale dealer in carpets, upholstery, etc., at Nos. 419 and 421 J street. Mr. Cohen has a wide business acquaintance, extending back to 1854, and the advantages of his house have become most favorably known not only within the city and to a large extended retail list of customers, but also to a most flattering and rapidly increasing wholesale trade. He deals largely in carpets of all grades, oilcloth, wall paper, shades, matting, pictures and picture frames, moldings, upholstery goods, and a general assortment of all classes of goods belonging to the business. He keeps always on hand the latest and most elegant designs in all grades of carpeting, and which are noted for the superior quality of their wool and beautiful patterns. He has especial facilities for furnishing all demands made upon him promptly and at the lowest possible rates. His stock has been largely increased during the past year and a much extended investment made in goods. The ability of this house to offer special inducements in the way of prices to his customers and the trade is easily demonstrated. He purchases all his stock direct from the leading factories and pays cash, thus securing the best qualties at the lowest price. His importations are large, and he thereby acquires reduced rates as to freight charges, and his expenses are kept at the minimum by his personal supervision over his entire business. The result of these benefits he confers upon his customers. The trade of the house, which has been most satisfactory during years past, the last year greatly increased, and extends as far east as Ogden, into the southern Territories, and into Oregon on the north.

MERRILL'S
Merchant Tailoring Establishment, No. 516 J Street.

This firm commences the year with brighter prospects than ever before. Their city trade during the year past has increased fully twenty-five per cent., while their country trade is becoming even more extensive and firmly established. They carry the largest and choicest stock, it is presumed, of any establishment outside of San Francisco. Mr. Merrill's thorough knowledge of textile fabrics give him an advantage in the market over all competitors. There is often more money made in buying goods than in selling them; but the greatest advantage to the purchaser of fabrics lies in the ability to judge of the quality of stock which enters into their manufacture. Again, of the numerous styles of wearing possible by means of the highly improved machinery of the present day, some of them, even with the best stock, will not give durability to the fabric. During the present year Mr. Merrill will spend one day in every week in the market, and will subject all his purchases to a rigid personal examination. It is his purpose to purchase only such goods as will not only please the eye of his patrons, but also prove of the greatest service to them.

Mr. Quatman is still cutter for the establishment, and his reputation as an expert is backed by genuine merit second to that of no cutter on the coast. E. B. Merrill enters into partnership in the concern with the opening of the year, and the firm name hereafter will be MERRILL BROTHERS. As such they will endeavor to merit the patronage of their friends, both old and new.

H. WEINRICH & CO.,
Whole sale Dealers in and Importers of Wines and Liquors, 512 J Street.

The goods sold by this establishment are of the very best and purest quality to be found in the market. The firm keep constantly on hand a full line of French goods, including wines, brandies and other liquors. They purchase their stock directly from manufacturers; together with the advantages of climate, centrality, storage and freighting facilities which Sacramento enjoys, enable this firm to ship from Sacramento at an average of at least five per cent. less than the prices afforded in the Bay market. Messrs. Weinrich & Co. are sole proprietors in the United States, by reason of trade-mark obtained by them, of the "Golden State Bourbon Whisky," which is the very finest in the market. It is a blended whisky, absolutely pure, and is sold at 100 proof by the firm. They are also manufacturers of pure and excellent blackberry brandy, of which they are having a large sale to the trade. The business of the firm has very greatly increased during the past year. This house offers to the trade all the advantages accruing from direct importation. It buys directly from the manufacturers and producers, paying cash before delivery of goods, and gets the very lowest wholesale rates, and can give the lowest to the trade.

MRS. E. KATZENSTEIN,
Fashionable Milliner, 605 J Street (Successor to Mrs. Murphy).

Three years ago Mrs. Katzenstein, one of the most accomplished and expert milliners in the interior, purchased the business of Mrs. R. W. Murphy, whose house was one of the most widely and favorably known. Under Mrs. Katzenstein's management the trade and reputation of the house has not only been maintained, but greatly enlarged and advanced, while the establishment has been refitted. She buys direct and in the very best markets, and her stock is as complete and late as any, and equal to all demands of the interior trade, which she can supply at rates as low as the lowest, and to better advantage to the purchaser than the San Francisco houses. Her trade extends throughout California, as well as southern Oregon, Nevada and Arizona. Mrs. Katzenstein carries a varied and extensive stock of real laces, silks, satins, velvets, plumes, plushes, jetted laces, feathers of every description, and genuine French flowers in profusion, which are of the finest quality.

EMPIRE MARKET,
Green & Trainor, Wholesale and Retail Butchers, K Street, between Front and Second.

This market was founded in 1849. In the purest sense it is the pioneer market of Sacramento and was the first set up in the city. This firm succeeded to the business of the Empire Market in 1856. They are wholesale and retail butchers. They do their own slaughtering, and conduct a large business in this line. Both members of the firm are thoroughly experienced in stock slaughtering and in cutting, and offer special inducements, not only to the local trade, which with them is large, but with the interior, which they can now supply from Sacramento at all seasons of the year. They bring most of their cattle from Nevada, but purchase choice stock throughout California. Green & Trainor are large wool growers and stock raisers, and thus supplement their market business. The firm is composed of old and trustworthy citizens, and their trade is of a stable and high character, and is steadily extending.

HOPE IRON WORKS,
McWilliams & Schulte, Proprietors, Front Street, between I and J.

This firm operates a machine shop which is competent to turn out all kinds of iron machinery, iron and brass castings, etc. It has the exclusive right to manufacture the Carlisle derrick, for use in connection with thrashers, and operates from same power. The works are fitted with the best of machinery, to which additions are frequently made. This house makes a specialty of manufacturing and repairing agricultural machinery, and pays especial attention to orders from abroad, and goes or sends to any point skilled workmen to set up or repair machinery of any description. Mr. McWilliams, the senior of the firm, is well known as one of the best mechanics in the State. The firm has found its business the past year to have taken a broader field, and to be steadily extending in the interior of the State, and that for all machine work, castings, etc., it can successfully compete with its San Francisco rivals.

H. S. CROCKER & CO.,
Printers, Publishers, Stationers, Paper Dealers, Dealers in Books, Printers' Supplies, Etc.

This house is one of the largest on the coast—in any line—and their business is steadily increasing. Their establishment, 208 and 210 J street, is one of the most attractive in Sacramento. The building has a frontage of 40 feet, with a depth of 160 feet, two stories and basement. The entire basement, with 45 feet of first floor, is devoted to the stationery department, and the balance of the building is occupied by the type and machinery of the printing department. The experience of the past two years has shown the firm that they lack room, and in the spring additions will be made which will allow them better facilities to handle their rapidly increasing business. Throughout the entire Pacific coast the firm of H. S. Crocker & Co. is known. They have been established in Sacramento over twenty-five years, and among their hundreds of customers they have many who have traded with them continuously from fifteen to twenty years, which is a striking proof of the popularity of the house. They deal in all grades of printing papers and printing supplies, writing papers, envelopes, paper bags, fine stationery, inks, pencils, pens, blank books, pass books, fancy goods of every description, such as albums, scrap books, writing desks, purses, card cases, playing cards, miscellaneous books, archery goods, etc., in great variety. In school books they have an immense trade, carrying all the books used in central and northern California, Oregon and Nevada. Their blank books stand unrivaled for excellence in material and finish, and are manufactured expressly for them from the justly celebrated ledger papers of the L. L. Brown Manufacturing Company. Their writing papers are also made expressly for this firm, and the "Nolia," "Chelmsford," "Royal" and "Warrington" brands of note, letter and legal are noted far and wide for their sterling qualities.

The junior partner of the house, George M. Mott, has the direct management of the business in Sacramento, and gives personal attention to all orders. Each year one of the firm goes East visiting manufacturing centers, makes contracts and selections of goods. The house is in every sense a direct importer; sells at lowest rates, and has a vast and growing trade.

LEFTWICH & GAINES,
Photography in all its Lines, 21 J Street.

This is one of the leading galleries of the State. It is just now undergoing repairs and changes, which, when complete, will make it a gallery second to none on the coast outside of San Francisco, and to but one or two there, in convenience and general appropriateness of appointments. The gallery is fitted with the very best and latest scientific apparatus, and the proprietors are skilled and very experienced artists. Mr. Leftwich, the senior partner, has been over twenty years in the business. The firm conduct photography in all its branches, and in the highest and best styles known to modern science and art. They execute all kinds of crayon and water-color work on large and small portraits, etc. For out-door work they have the completest outfit in the country. They are prepared at a moment's notice to go to any section and take residence, landscape, farm or indoor views, and in this line they have no peers in interior California. As an example of their fine outdoor work, a recent view of the State Capitol is attracting much deserved attention. Their business is rapidly extending, the natural result of their superior art work.

J. LAMBERT & CO.,
Wholesale and Retail Grocers and Produce Dealers, Tenth and K Streets.

As an evidence of the advance of business in Sacramento, here is a firm which, while still conducting a retail family grocery business, is rapidly becoming a wholesale house. Its jobbing trade from a small beginning has steadily grown until now it commands the most of the attention of the firm. Lambert & Co. are skilled and experienced grocers. They understand the interior trade thoroughly, and have availed of the advantages of this trade center to the fullest. They import direct, and put prices as low down as any house on the coast. No house of like character can offer better inducements to immediate country dealers. The trader can at this house sell in any quantity, as well as buy—a quality which makes a perfect market. Their stock of groceries is complete, and is constantly freshened and kept up to standard. They deal largely in farm produce, and buy the products of the country as offered, giving attention to grain, feed, etc. The firm occupies one of the most advantageous and central positions for business in the city, and their local trade is an exceedingly good one. Orders from the country trade they fill with as much care and with the exercise of as good judgment as if the purchaser stood at the counter.

D. GARDNER,
Dealer in Wood and Coal, I Street, between Fourth and Fifth.

Mr. Gardner is one of the oldest wood and coal dealers in Sacramento, having been engaged in the business since 1859. His first location in the city was at the corner of Fourth and I streets. Afterwards he had a yard at Sixth and L streets. His business so much increased that he had to seek larger quarters, when he purchased the premises on the north side of I street, where he is now located, and removed thither in 1879. He keeps constantly on hand a very large stock of all kinds of wood, hard and soft, also hard and soft coal, charcoal, kindling, etc., which he sells at the lowest market rates. He has machinery in his yard for cutting wood at any desired length, and keeps several men constantly employed. He buys his fuel in large quantities, at lowest rates; his yard is immediately beside the railroad track, so that he is practically at no expense for transfer of stock to his yards; he pays no rents, and from these advantages can sell at the very lowest prices.

L. J. GLASOU,
Agency of the Domestic Sewing Machine—Pianos and Organs, Eighth and K Streets.

Mr. Glasou introduced the Domestic sewing machine here, and it is now the leading machine of the market. His outside trade is large and growing. He finds it very difficult indeed to keep pace with the great demand for this light running, noiseless and every way superior machine. He is agent also for the Knabe pianos, than which there are none superior. He keeps fine cabinet organs also.

J. E. PALMETER,
House, Sign and Carriage Painter, 922 Eleventh Street.

Mr. Palmeter is a thoroughly experienced and skillful painter, and very successful in his business. He does a general business of house and sign painting to order, and has a shop for carriage painting at the above place, where all work is done in the best manner. He uses only the first quality of materials, responds to all orders promptly, and guarantees satisfaction. His business is constantly increasing.

E. LYON & CO.,
Wholesale and Retail Dealers in Staple, Dry and Fancy Goods, Southeast Corner Seventh and J Streets.

It has for years, as the trade of the city enlarged, been the demand that a wholesale dry goods house be established here. To this demand E. Lyon & Co., after for many years conducting a splendid retail trade, have answered, and the result has been a wholesale dry goods business which has had a success almost marvelous. During the past year one of the firm has traveled throughout the interior, presenting the advantages of this market, and has found that the trade of the establishment has opportunities for still greater enlargement, and is on so firm a basis as to justify its further extension. In view of this, the house, which has heretofore given up the whole lower floor to its wholesale department, is about to take new apartments, to be devoted wholly to jobbing, and to be kept distinct from the retail department. The ability of this house is now equal to any demand that may be made upon it by orders from the interior, the adjacent States and Territories. The standing of this firm is such that no commendation is needed in any section where it has traded—those who know it know it to be of the foremost and of the highest standing for fair dealing, liberality, energy, and integrity. It deals in all lines of staple and domestic dry goods, all fancy goods and notions, and silks and velvets—these last two articles being imported by the house directly from the European market, and of the latest patterns and styles. In woolen goods they purchase both in the home and Eastern markets. Prints and cottons, in full lines, they bring direct from first hands. They keep a full assortment of house-furnishing goods, and in this line take special pride. They keep fine cloths, cloakings and ladies' cloaks ready-made, which are brought from Eastern manufactories. They have a full line of ladies' underwear, corsets and hosiery of all styles. Their stock is perfectly complete in bleached and unbleached domestics, shirtings, ticking, cheviots, ginghams, denims, embroideries, laces, blankets, cottonades, jeans, doeskins, flannels; and full lines of gents' furnishing goods; also, J. & P. Coats' spool cottons; ladies', gents' and children's handkerchiefs of all kinds; buttons of all styles, from the cheapest to the rarest of patterns; tapes, braids, pins, needles, elastics, fringes, gimps; ladies' neckwear, ladies' and gents' gloves of all descriptions, napkins, table linen, towels, etc.; in fact everything pertaining to a first-class dry goods establishment. E. Lyon & Co. can generally fill orders on the day they are received; they attach to bills no items of drayage or wharfage; the buyer saves freight charges between San Francisco and Sacramento, and can of this house buy at rates level with those of the most favored rival market. This house was established in 1866, and is therefore quite the oldest one in Sacramento remaining in this line. The firm is composed of E. Lyon and R. B. Harmon, and it occupies two large floors on one of the best corners in the city.

HOLMAN, STANTON & CO.
Wholesale Dealers in Agricultural Implements, Hardware, Etc., Corner Second and J Streets.
AGENTS FOR STUDEBAKER BROS. WAGONS.

The firm of Holman, Stanton & Co. commenced business in this city in a small corner storeroom at Second and J streets, only three years ago this month, with but very modest pretensions, but determined that with meritorious goods, which would stand competition, to build up a trade. The agricultural implements handled by them were found in all cases to fully answer the representations of the firm and the entire wants of their customers, and they therefore rapidly gained a substantial trade. The quarters chosen at their small beginning gradually became more crowded, until after passing through a series of movements for securing from time to time the necessary storage room for their increasing business, they have at last, during the past season, removed to the spacious building and storerooms formerly occupied by Marcus Hawley & Co., on J street, between Second and Third. Here they have every facility desired by them for storage, and enabling them to display their goods to the satisfaction of purchasers. The storero