THE DAILY RECORD-UNION.

QUINTUPLE EDITION.

BUSINESS REVIEW.

Continuation of Special Review of Leading Business Houses of Sacramento.

E. L. BILLINGS & CO.,
Importers and Wholesale Dealers in Wines, Liquors, etc., Mineral and Soda Waters, etc., 417 K Street.

One of the oldest and most widely and favorably known liquor houses in the interior of California, or in all the State, indeed, is that of E. L. Billings & Co., the firm being composed of E. L. Billings and James Woodburn. The house was established in 1852. Its success is the result of business energy, wise prudence and straightforward dealing with the trade. The firm business occupies the floors of two storerooms, the floor of each being 25x80 feet, the main floor being for sales and the lower for wine and liquor storage. The house imports all kinds of approved wines, liquors and cordials; also, the best known Kentucky whiskies—twelve to fifteen of the most approved brands. They have also in connection with the above brands a large assortment of all kinds of foreign and domestic wines and brandies on hand, the prices of which are as reasonable as in any house on the coast; also, California wines, the latter coming from S. Lachman & Co. and from Haraszthy (formerly Landsberger & Co.) The firm is the largest manufacturer in the interior of the State of soda waters, and enjoys a large trade in this line. One or the other of the members of the firm is constantly in charge of the business. One of the firm travels much in the interest of the firm business. Thus by constant application and personal supervision, and by actual visitation, ascertaining the wants of the trade, the firm is enabled to give that satisfaction in all its dealings, which secures for it the verdict of public favor and the confidence of the trade. The house can and does sell all the best kinds of whisky, brandy, home and foreign wines, all classes of spirituous liquors, bottled beers, porter, ale, soda, cordials, mineral waters, etc., at rates level with any house in the State, and lower than the San Francisco houses, because here the local expenses for the conduct of the business are less, liquors age better in this climate, and the purchaser saves heavy freight bills, and there is charged against him nothing for drayage or wharfage. The firm is a heavy dealer, and is cramped by no lack of capital, and is thus enabled to do business with that vigor which comes of financial ability and large commercial transactions. Since the establishment of the house of E. L. Billings & Co. it has had no intermission of success. The conduct of the business has been continuous, and the advance of it steady. It is due to the simple fact that the house has invariably adhered to correct business principles in dealing with the interior, has made no representations it was not able at any time to substantiate, and has always furnished goods of exactly the quality demanded or represented in the bill. It has not indulged in special "leaders" in the brands of whisky, but has been wiser and kept stock to suit the trade, whatever the brand, so long as it was of a character to be in keeping with the reputation of the house. Dealers at retail in liquors throughout Central California cannot do better than to examine into the methods of business of this firm, as they will find it to their advantage to do so. It is a thoroughly representative house of Sacramento, and has a reputation of such high character that its guarantee is as good as a bond.

COOKE & SON,
Pioneer Box Factory, Corner of Front and M Streets.

The Pioneer Box Factory was established in 1874, and has continued under the present management since that time. This is the only firm in the interior of the State making the manufacture of fruit boxes a specialty that have succeeded in building up a first-class business. Although from year to year in the past they have had to contend with irresponsible rivals, this firm have been successful, and still retain their business motto, "Fair dealing as buyers and sellers," and is to-day the most extensive manufactory of its kind in the State. The location of the works is admirable, being upon the water and railroad front, by which a saving of at least $1 per thousand feet of lumber is made. In 1874 the floor surface occupied by this factory was 6,480 square feet, additions being made from time to time. At present the floor surface used is 19,760 square feet. In addition to the home factory the firm have an extensive manufacturing branch at the mills of Towle Bros., Alta, Placer county, erected in 1879 and enlarged in 1880. For five months this season their factories were kept in operation day and night, and then failed to supply the demands made upon the firm. At present additional machinery is being put in place, in order to meet the large orders for the coming spring and summer, already received. They have the latest styles of improved machinery for all kinds of box-work, and all the machinery for printing in colors, a department Cooke & Son operate to perfection. The capacity of the home works is 8,000 fruit boxes per day. Over 3,000,000 feet of mountain lumber was used by the factory last season. The factory competes with ease with all rivals in other places, its nearness to the mountain lumber supply and the dryness of the climate at Sacramento rendering the boxes best for all climates. Boxes are shipped to San Diego, Los Angeles, Santa Barbara, Tulare, Fresno, San Bernardino, Calaveras, Tuolumne, Alameda, San Joaquin, Santa Clara, Marin, Amador, El Dorado, Placer, Sutter, Butte, Tehama, Solano, Yolo, Yuba and Napa counties, and to Virginia City, Nev., and Salta Lake, Utah, and other points. This factory has furnished four-fifths of the boxes and crates for fruit and vegetable shipments from Sacramento, and for the fruit shipped overland. The firm sells its own improved boxes and crates, notably the "Challenge Crate," for shipping grapes, and their baskets for grapes and berries, of which they are the patentees. Messrs. Cooke & Son have shipped some orders this season, and have some now to fill for Japan. This, we consider, shows the enterprise of Sacramento manufacturers.

M. R. ROSE,
Capital Iron and Brass-Works and Machine-Shops, 904 to 908 K Street.

Mr. Rose's is one of the prominent machine-shops of central California. He is a pioneer worker, and operates a very large establishment. During the past year the extent of the trade compelled him to largely increase the area of his shops. He does brass and iron-founding and machine work, and as specialties builds engines and machinery for pumping, for barley-rolling and for distilleries; also, his own and widely-known patent windmills; and also, Rose's patent pumps. In addition, he has a force of men who are ready at any time, under his superintendence, to sink artesian wells and to prospect by boring—lines in which he has great success.

CAPITAL WOOLEN MILLS,
Factory, Sixteenth and C Streets; Depot, Store-room and Tailoring Department, 822 J Street.

This establishment is one of the most prominent industries in the city and State, not only, but the Capital Woolen Mills have become generally known as one of the leading and most successful manufactories upon the coast. The works occupy two full blocks of ground, and the buildings are 250 feet long by 60 feet in width, with additions and "L." The mills were established in 1870. In 1875 they were totally destroyed by fire. In the fall of 1876 they were rebuilt. The factory is a four-set mill, operating seventeen looms. Many important improvements have been made recently and others are in progress, with a view to increasing the facilities of the mills for turning out goods. These improvements are in the machinery and furnishings, making them to include all the latest inventions. These changes will be completed early this month, when the works will be capable of greater productions than in the past, with improvement in the already celebrated superiority of the goods produced. There is now demand far more than the mills have heretofore been able to manufacture, and as soon as present works in making alterations are finished, the mills will be run to their full capacity, probably employing about 125 men, in order to supply existing demands. The Superintendent and President of the company, S. Tryon, is one of Sacramento's best-known and most thoroughly industrious and enterprising citizens. The full capacity of the mills is the working of 1,200 pounds of wool per day. The mills make flannels of all grades, cassimeres, blankets of all grades usual to the trade and of all usual colors; tweeds, waterproofs, stocking yarn, etc. A second department of the company's business is the cloth and tailoring house branch, located at 822 J street, between Eighth and Ninth. This branch occupies two full floors, each 110 by 30 feet, with a work-room of two floors, each 60 by 20 feet. The store is itself one of the most spacious in the city, with an attractive glass front, a glance through which into the interior, packed from floor to ceiling with warm woolens, fleecy blankets and soft flannels, gives to one the most comforting and satisfactory of physical sensations. The tailoring department employs from thirty five to forty hands, and is supervised by a thoroughly competent and popular cutter and fitter. Here is made up to order gents' and youths' underwear and gents' and youths' suits, and much of ladies' wear, at rates that run level with the most advantageous and the cheapest, and in general that are lower and better than those of rivals in this business. The advantages the mills offer are positive and undeniable. The customer selects his goods to suit from all the vast product of the factory; is measured on the spot, and in the briefest possible time receives his clothing made up to a perfection of fit, and after the very best methods. There can be in this system no second class work made. The interests dependent upon and behind the work are too great to be endangered by permitting any slipshod or unsatisfactory work to be done. This department makes a specialty of filling orders from abroad for cloths, blankets, flannels and yarns; also suits, etc., made to order. The trade of the Capital Mills has extended greatly during the past year, and their products have become even more esteemed, until they are now in popular and extensive demand from Washington Territory to New Mexico and east to the Rocky mountains. In fact its goods have a very large jobbing trade in San Francisco, under the very eaves of the San Francisco factories, which of course could not be done except by reason of marked superiority of its production over those of competitors. A further evidence of this superiority is given in the fact that the products from these mills, being entirely free from cotton, demands have been made for them from the eastern market to be laid beside the manufactures of the numerous mills in that section, but thus far this coast alone has consumed its entire productions as fast as they could be made ready for delivery.

LYON & BARNES,
Produce Dealers and Commission Merchants, 123 and 125 J Street.

This is one of the oldest produce firms in this city, having been continuously in business since 1860, or 21 years, with a steadily increasing trade, until now they may be considered as one of the landmarks of the city. Their line of goods embraces all articles of garden produce and vegetables—potatoes in large lots being a specialty with them. The potato trade has increased very materially, and Sacramento is the most central point in the State for the shipping trade. The local supply is large and of the best quality. During the past season the demand from Colorado was very extensive, but readily filled. Onions, cabbage, and in fact all vegetables are now forwarded in car-load lots, and figure largely in the shipments. The firm also deals extensively in ranch butter, eggs and poultry, of which the local supply is yearly increasing and offering better inducements for distant trade. As an item of the extent of the business of the house it may be stated that their purchases of turkeys alone, on Monday preceding the Christmas just past, were over five tons. They also receive and sell on commission green fruits in their season, and fill orders for anything in the produce line. In addition to the articles mentioned as carried by this house, they handle cheese and honey in large quantities; also beans and dry fruits of all varieties, and they claim to be able to fill orders for everything in their line, in large or small lots, to successfully compete with any market upon the coast. The benefits to be derived from the centrality of the Sacramento market are no more conspicuously displayed in any branch of business than in that in which this establishment is engaged, and no one makes better use of these advantages for the benefit of their customers than this firm. They draw their supplies from all surrounding points daily, and fill all orders with the freshest goods. Their shipments during the past year have very largely increased, and from fields of trade which confirms the fact which is so fast being established and recognized, that Sacramento is ere long to be the central shipping market of California ptoducts.

J. J. TRABACH,
Dealer in All Kinds of Mens', Youths' and Boys' Clothing and Furnishing Goods,

231 K STREET, CORNER OF THIRD.

This is the oldest clothing house in the city, having been established in the year 1852, and continuously maintained to the present. Mr. Trarbach has been in the business fifteen years, and proprietor of the establishment for the past seven years. The store is one of the most spacious, is on one of the most prominent of our business street corners. The storeroom is stocked with the best qualities as well as the cheaper grades of gents', youths' and boys' cloth and complete varieties of furnishing goods. Mr. Trarbach declares (just what the advantages he enjoys at this trade center enables him to do) that he sells on a level with all competitors. He wishes it distinctly understood that he deals in no slop goods whatever, and does not keep auction stock, but that all his goods are in keeping with the twenty-nine years' reputation of this house—first-class selections. He bids for the country trade, and fills any orders sent him with the utmost care, and the nicest exercise of judgment as to the wants of the party ordering.

CHARLES BARNES,
Grain Sacks, Cigars, Tobacco and Produce, 910 J street.

Mr. Barnes is one of the oldest and largest dealers in grain sacks upon the Pacific coast. He has been engaged in the business since 1858 in this city, and last year alone sold upwards of 80,000 sacks. He not only sells to local customers, but also supplies the trade at low rates. He also keeps a fine stock of tobaccos and cigars, and deals in fruits during their season. Produce is taken in exchange in his general business.

WELLS, FARGO & CO'S EXPRESS,
The Sacramento Agency, Second and J Streets—Felix Tracy, Agent.

On the Pacific coast no firm or business name is so well known as that of Wells, Fargo & Co.'s Express. It is a part and parcel of the State, and of its history, progress, development and wealth. It has closer relations with the people, and is known to more of them, than any other business combination. In importance Sacramento is its second office on the coast. John J. Valentine is the General Superintendent, and has his headquarters in San Francisco. In Sacramento the company is represented by Felix Tracy, agent, who has had charge of the affairs of the company here since 1868. The company has just moved into new quarters in the handsome building of Albert Gallatin, at the corner of Second and J streets, and now occupies the most prominent business corner in the city. The new office fronts 40 feet on the north side of J street and 80 feet on the east side of Second street. The front on J street consists of four half glass double entrances. Entering the establishment the visitor finds on his left the office of the local agent, neatly inclosed by glass and walnut walls. On the right is the public writing-desk. Next north is the letter department, counter and cases, with an arch over the former bearing the words "Letter Department." Here are 48 fine lock boxes. Next in order is the collection department, counter and glass-inclosed desks. In line with the collection counter, and next north, is the delivery department, which, like the others, is spanned by an arched sign. Then comes a glass-inclosed desk space, and built in like manner, for the cashier's department. Next to it, and making a right angle to the west, is the counter of the forwarding department, similarly to the others indicated by arched signs. Immediately opposite is a broad door opening upon Second street, through which all freight will be received and discharged, and at the very entrance are the large platform freight scales. We now enter the second section of the department through a 25-foot arch, rising nearly to the ceiling. Beyond it are seven stalls, or sections, separated by heavy wooden partitions. Each division is marked in large letters with the "runs" of the agency, and in these divisions are placed the packages for each "run," to wit: For the C. P. R. R. route—Sacramento Valley, California Pacific, California and Oregon, Western Pacific, Colfax Local, California Northern, and a space also for the Sacramento river freight. At the east of these is the washroom, and next south (returning along the east wall) are the small-package racks for goods to be delivered, a desk for the way-bill clerk, and then the great burglar and fire-proof vault, 6 by 9½ feet, and in which are the company's safes. All the counters, desks and like furniture are of solid black walnut, and finished in the best style, and in an architecture at once massive and graceful. The basement is 40x50 feet, and here is stored unclaimed freight, while the sidewalk basement is reserved for coal, wood, etc. The office is heated by four largest-sized hot-water radiators, and lighted by a large number of double-drop gas-burners with globes. The ceiling is 17 feet in the clear. The walls are tinted in oil, and the ceilings and wall moldings and cornice worked out in simple, but effective fresco. An apartment looking out on Second street and overlooking all the office interior is built—with the inner side of glass—at the rear of the great room, for the night-watchman. The business in this spacious and elegant express office, than which the company has none finer on the coast outside of San Francisco, is conducted by Felix Tracy, agent, (J. B. Hume, the company's detective, having his headquarters also in the agent's office). James M. Nelson, cashier; J. E. T. Pike, forwarding department; F. M. Norris, way-bill clerk; E. C. Barrell, delivery; Charles C. Robertson, collection; Charles J. Genslea, letter; William M. Govan, John P. Stafford, local delivery; George Zedeker, driver; Adam Rae, watchman; William T. Bateman, porter. The expresses arriving at the office daily are in this order: First, Overland from the East; second, California and Northern Railroad; third, Folsom local; fourth, California and Oregon Railroad; fifth, Colfax local; sixth, San Francisco local; seventh, Western Pacific Railroad for San Francisco, and all the Southern Pacific routes; eighth, Sacramento Valley Railroad; ninth, Woodland and Knight's Landing; tenth, Overland, going East from San Francisco. The departures are: First, Overland West; second, Sacramento Valley Railroad; third, California Northern; fourth, Western Pacific Railroad, and all the Southern Pacific Railroad lines; fifth, California and Oregon Railroad; sixth, Colfax local; seventh, San Francisco local; eighth, Folsom local; ninth, Woodland and Knight's Landing; tenth, Overland East. It is worthy of mention that Mr. Tracy has been in the express business since 1851, and that J. L. Hughes, the Folsom messenger, and Messrs. Pike, Norris, Robertson, Govan, Stafford and Genslea are Sacramentans from boyhood, and began at the lowest round in the company's service, and have worked their ways up to positions of high trust. The business of the Sacramento agency has steadily increased, and is one of the most reliable proofs of the sure and steady growth of the business of Sacramento and its present great extent and volume.

C. H. STEVENS & CO.,
Wholesale and Retail Dealers in Dry Goods and Ladies', Children's and Men's Boots and Shoes.

This establishment is located at the southeast corner of Eighth and J streets, and is one of the most popular and reliable wholesale and retail dry goods houses on the coast. They import their goods direct from manufacturers, and secure to customers all the advantages to be derived from extensive wholesale purchasers at lowest cash rates. One price to all, fair dealing, good goods and low prices, is the firm's motto. They keep up with the times, and allow none to undersell them in the same quality of goods, and in all dry goods, ladies' wear and fancy goods, their stock is first-class, choice and complete. One storeroom is occupied with boots and shoes. In fine goods, especially, they have a full line—such as side-lace and side-button, French and American kid shoes, sandals and slippers. They also carry a full line of children's genuine solar-tip shoes, the best shoe made for children's wear. They are agents for Butterick's patterns of ladies' and children's garments—a necessity in every family. Special attention is given to orders from the interior, and prices are guaranteed as low by order as if purchases are made in person. Send to them for a printed price-list and fashion paper, which they send free to any address.

J. OCHSNER,
Cooper, Tanks, Barrels, Kits, Kegs, etc., 721 K Sereet.

Mr. Ochsner has one of the largest coopers in the State, and his stock and force are equal to any calls of the trade. During the past year he has done a large business. In the manufacture of heavy tanks he has been very busy, having made over 100 of capacities from 3,000 to 4,000 gallons. Mr. Ochsner is a long-experienced workman, keeps the very best procurable stock, and turns out the very best class of manufacture. The trade should remember that Sacramento can furnish everything needed in the cooperage line.

H. ECKHARDT,
Gunsmith and Dealer in Guns, Pistols, Ammunition and Sportsmen's Goods.

Eckhardt's, 523 K street, is essentially sportsmen's headquarters in Sacaamento. Outside of San Francisco (and in only one or two there) there is nowhere so complete and varied a stock of guns, pistols, fishing tackle, ammunition and sportsmen's goods generally, to be found to select from. Mr. Eckhardt imports all his goods, and keeps all kinds of sporting goods—plain, fancy, novel, etc. He is doing a large business now, and challenges denial that he sells cheaper than the San Francisco market.

WESTERN HOTEL,
William Land, Proprietor, 209 to 217 K Street.

The Western is the newest of the hotels of its class in all the interior, while in the matter of finish, elegance of building and furnishing, it is second to none and surpasses most, if not all. The hotel was built in 1875 upon the ruins of the old Western. On this building Mr. Land has lavished money without stint, and even now the ornamentation of the building goes on. In fact, the fresco painters have been at work upon it for nearly four years, and still the improvements continue. Mr. Land is now arranging to so rearrange a part of the building as to fit up twenty-five new and elegant rooms, in the aggregate twelve rooms more than the hotel now has. The building is three stories in hight, with a beautiful front. It is 121 feet front by 160 feet deep. It is near to the steamboat landings and the depots, and runs free omnibuses to both points for passengers. The house in all has over 200 rooms. Upon the alley side it is four stories in hight. The halls are broad and spacious, its parlors large, and all of its public rooms commodious. From top to bottom the house is furnished in black walnut of chaste patterns; the floors are carpeted with Brussels throughout; the gas fittings are of the best designs, and all the ornamental parts are representative of advanced art. It is the only hotel in the interior of California with an elevator. The discipline of the house is the best of any hotel in the city. It has all the modern improvements, and is one of the most popular and beautiful houses of entertainment on the coast. Its dining-room is probably the largest and handsomest in the interior. This is by all odds the hotel for those who want comfort and excellence without heavy cost.

ADAMS, McNEILL & CO.,
Wholesale Grocers, Corner of Front and L Streets.

This is an old and well-established house, bearing a very enviable reputation for straightforward and fair dealing. The active management of the business has remained unchanged for the past twenty years. They occupy three stores on Front street, beside a storage fronting on L street, and carry a very large stock, such as is usually kept by wholesale and jobbing grocers—comprising all the staple articles in their line, fancy groceries, tobaccos and cigars, wines and liquors, dairy and hog products; all articles for kitchen and laundry use; and handle in a large way several lines of specialties. Their sales are among the largest in the city. Their customers are located mostly in California and Nevada, but their trade extends into Oregon, Idaho, Montana, Utah and Arizona. They purchase nearly all their goods direct from the packers, producers or manufacturers, and largely at contract rates. In all Eastern goods they have a very decided advantage over similar firms in any other locality in the State, being at the first great distributing center for all rail goods from the East. Those sending orders to them will receive their goods several days earlier than they would if ordered from San Francisco, besides saving something in freights and incidental expenses, as drayage, etc. No one will run any risk in sending an order to this firm for goods, as they can depend upon each item in the bill being just as it is represented. For definite information relating to the various inducements they offer to the trade, see their advertisement in this and the succeeding daily issues of this paper.

S. MORRIS,
Newsdealer, Stationery and Books, 466 J Street.

The news depot and book establishment of S. Morris, on J street, between Fourth and Fifth, is in one of the best locations in the city, and has acquired a leading prominence in its line of business. During the past year its business has largely increased and compelled an enlargement of quarters, which has been effected. Mr. Morris makes a specialty of dealing in blank books of all kinds, and has built up a large trade in this line, both at wholesale and retail. He keeps a full stock, and can supply all demands of the trade, and will fill all orders for special kinds of books which may be desired. He has also a full line of stationery, writing materials, gift books, albums and holiday goods generally, and a general assortment of Yankee notions, toys and fancy goods. He keeps all the popular magazines, periodicals and leading publications, together with a complete stock of standard school-books, and sells at the lowest possible rates. The centrality of the house renders it a most convenient and popular place to make purchases.

ANDERSON & HAMM,
Dealers in Dry Goods, Clothing, Boots and Shoes, Fancy and Millinery Goods, Etc., 924 J Street.

This is a new establishment, having been opened less than a month since, but the well-known business standing of W. J. Anderson and W. J. Hamm, who compose the firm, from their long and successful experience in the dry goods business in this city, is a guarantee of their entire success in the house which they have just opened, and which, from the immense attendance that has greeted them since their opening, indicates a strong degree of popular approval and of the rapid establishing of a large and permanent trade. The location of the establishment and the facilities of the firm for carrying on their business upon an economical basis, are such that they have nailed to the masthead the talismanic motto, "low rent, low expenses, and low prices." They have a very full and complete assortment of all kinds of dry goods, fancy goods, ready-made clothing for men and boys, boots and shoes of all kinds, hats, furnishing goods, millinery supplies, trunks, valises, etc. The retail price of all their goods are marked in plain figures, and which are maintained strictly one price to all. The firm has also established a country order department, and will fill all orders from abroad, either in small or large quantities, to individuals or the trade, and at astonishingly low rates. This department is under the personal management of one of the members of the firm, who has had several years of successful experience in this branch of business, and can be relied upon for the utmost promptness in responding to all demands of the trade. Samples and price-lists will be furnished immediately upon application, and the firm guarantee that all goods furnished shall be strictly as represented. They import their stock direct from the East, and by reason of their advantages above referred to and their system adopted of selling at small margin of profits, they are offering rates which command popular attention and makes a lively business.

S. LOORYA,
Clothing, Furnishing Goods, Boots and Shoes, 207 K Street.

Mr. Loorya's is a bijou establishment, complete in all the lines of fine, heavy, coarse and business clothing. He deals also in boots and shoes for men and youths, and also in all kinds of furnishing goods. He deals also in show-case goods, such as watches, personal cutlery, pistols, etc. He keeps on hand a stock of hats, caps and trunks. He has as good goods as are in the market, is a skilled man in his business and has a large and growing trade, local and country. He enjoys all the advantages the Sacramento market affords, and enables his customers to avail of them to the fullest extent.

L. K. HAMMER,
Pianos, Organs, Sheet Music, Musical Instruments and Musical Merchandise Warerooms, 820 J Street.

Mr. Hammer started in the music business in Sacramento some twenty-five years ago, when the music on this coast was in its infancy, and from year to year has steadily increased, until to-day he has one of the largest and most reliable music houses upon the Pacific coast. For the past eighteen years he has had the agency for the world renowned Chickering pianos, which have gained such a widespread reputation that they can be found in almost every country on the globe, as is apparent from the following, written by a correspondent to the *Home and Colonial Mail*, London, June 10, 1881:

"In all my wanderings about the world, and sometimes in the most out-of-the-way places, I have almost been sure to alight upon one of these instruments, and it was astonishing to me to find, two years ago, during my travels in Australia and New Zealand, not only a growing desire to have these instruments for public and private use, but to find so many of them in the families of the wealthy. In South Africa, recently, in many of the principal cities I came across a 'Chickering,' and in the houses of the merchants their beauty, fine tone and quality were bringing them into great demand, and eager were the inquiries as to 'how to get one out.' I hear that with you in England they are steadily gaining in favor, and many of the houses of the nobility have a 'Chickering Grand' from Arthur Chappell's, in Bond street. But the demand at the present time in America is so great that Mr. Chickering does not care for any further extension of his agencies, and I can well understand this to be the case, as among the multitude of new names and manufactures, for brilliancy, power, and softness of tone, these pianos cannot be excelled."

Messrs. Chickering & Sons recently invented the greatest improvement yet made in the history of pianoforte manufacture, viz.: The patent metallic action in upright pianos. In all parts of the action containing centers they have substituted metal for wood, thereby making it entirely insensible to any change of atmosphere or climate, and increasing its durability beyond estimation. With such an improvement Mr. Hammer claims that the Chickering upright piano can be justly said to have no equal in the world. The Wilcox & White organs are also sold by this house, and the superiority of these instruments as they gradually became known, has given them a leading name on the coast, and Mr. Hammer tells us that the demand from year to year has increased beyond his most sanguine expectations. It is the only organ having children's adjustable blow pedals, which enables a child five years old to manipulate it with perfect ease. Mr. Hammer is also wholesale and retail dealer in sheet music and all kinds of musical merchandise, and being in constant correspondence with the leading houses in the country is prepared to furnish everything in his line at the lowest rates.

J. G. DAVIS,
Wholesale and Retail Dealer in Furniture, Upholstery and Carpets, 411 K Street.

Mr. Davis deals in job lots or by retail, and fills any desired country order for fine, plain, ornamental or cheap furniture, upholstered furniture, all kinds of carpets, mats and rugs, and in upholsterers' trimmings—as fringes, cords, cloth, etc. He occupies three great floors, 35x125 each. He imports all his stock. His store-rooms are crowded with the richest class of furniture. His jobbing trade he presents as the largest of any house outside of San Francisco. He buys exclusively of the Phœnix Manufacturing Company of Grand Rapids, Michigan, in several staple lines, and thereby gets special privileges which enables him to sell at lower rates than are given in any competing market. The extent of his business is one of the best evidences of the growth of Sacramento trade. He employs in the upholstery department the most skilled workmen to be had; and at the State Fair he annually makes an exhibition in upholstery that attracts great attention and brings him many premiums.

MISSISSIPPI KITCHEN,
A. J. Senatz, Proprietor, Third Street, between J and K.

The Mississippi Kitchen, located next south of the RECORD-UNION office, is among the most popular, as it is the most economical of restaurants. Mr. Senatz is an old caterer, and has had experience in some of the chief cities of the country. The cooking department is located immediately in front of the dining-room, and every patron can see his food cooked, can make personal inspection of the kitchen, and assure himself of its cleanliness, and also (and this is the great feature of the establishment) inspect the food and select it prior to its being cooked. The prices are the very lowest possible to the business, and the best the market affords, and in all variety, is constantly displayed on the kitchen counter and shelves. These are the reasons why the Mississippi Kitchen is so popular a resort. It is never closed, but is open day and night, thus requiring a double working force. Mr. Senatz and his wife alternate in supervisory watches, and thus have the entire establishment constantly under their personal care. As an oyster house this restaurant has an especially fine reputation.

AITKEN & FISH,
Marble Workers, 617 K Street, Between Sixth and Seventh.

The gentlemen of this firm are men of broad and extended experience in the working of marble and other kinds of stone. They do not claim to be wholesale dealers, for such are those who supply stock to the marble-workers. Monumental work is mainly turned out to order. In mantels and house-fitting they keep sufficient stock to supply interior demands. They turn out first-class marble and granite work at rates as low as the lowest known upon the coast. Competition is very active and rates are low, but the business of Aitken & Fish has steadily advanced, and no interior house can show a better trade. They do every kind of work, plain and ornamental, known to the art, and unsurpassed in beauty, originality of design and elegance of finish. They occupy premises 160 in depth, where they keep a large stock of rough and dressed marble and granite, both native and foreign. They are the sole agents for Bouckett's patent grate, an article that has fixed itself in public esteem, and is admittedly the best out.

GATTMANN & SCHEUNERT,
Tobacconists and Cigar Manufacturers, 622 K Street.

This is a wholesale and retail house, and one of the largest tobacco-dealing establishments in the interior. It has proven what may be done in this market by energy and by availing of Sacramento's superior commercial advantages. The house was established five years ago, and its business has steadily grown until its importance and extent is very great. The house imports all the best brands of cigars and tobacco, and manufactures from the most approved stock as fine cigars as are turned out upon the coast. To the manufacturing department both members of the firm give their special supervision. They bid years ago for the trade of the interior, and that of the Sierra Nevada, Oregon and Territorial regions, and have been eminently successful in the effort. Their business in 1881 largely increased, and the outlook for 1882 is still more promising. They set up a standard of high excellence, and having refused to recede from it have inspired the trade with a confidence that is resulting in the most satisfactory rewards.

M. BARBER,
Hay, Grain and Mill Feed, Northeast Corner of J and Eleventh Streets.

The wholesale and retail business of Mr. Barber in hay, grain and mill feed, is a very successful one. The capacity of his storerooms enables him to purchase in extensive quantities, and he is enabled to furnish to the trade and his customers desired qualities at favorable rates. He pays cash for his supplies, thus enabling producers to deal most advantageously in the city in making purchases.

AMES, EARLE & CO.
Ranges, Stoves, Gas fitters and Plumbers, Tinners, etc., Seventh and J Streets.

Although the above firm is new, having been formed since our last annual issue, yet the members of the firm are well known in this part of the State. Mr. Earle is almost a pioneer, having come to the State thirty years ago, and during most of that time has been connected with the house of Holbrook, Merrill & Stetson and its predecessors. Mr. Ames is known all over the State and Nevada as the "Wagon man," having been the pioneer in the importation of Eastern wagons, etc. The company is constituted of the two above-named gentlemen. This firm bought the stock and leased the building of Mr. G. H. Swinerton, at the corner of J and Seventh streets. They have remodeled the storeroom, making it much more attractive than heretofore. Messrs. Ames, Earle & Co. import largely direct from Eastern manufacturers, and are thus enabled to keep up with the times, both in grade of goods and low prices. They deal in stoves, ranges, cooking utensils of all kinds, also Freman pumps, lamps, gas fixtures and plumbers' goods; are manufacturers of tin, sheet-iron and copper ware, and do a leading business in the city in plumbing and gas fitting. Especial attention is called to the "New Hub" range, made in Boston, of which they are the manufacturers' agents. They claim that these are the best proportioned, best draft, best bakers, best finished and have more improvements than any range in the market; in fact that they are the best and most economical cooking-stove in the country. No kitchen is complete without a good range, and economy says trade off your old stove and get a range, and this firm confidently state that the "New Hub" range presents more good features and the greatest economy of any range in the market. The firm keeps all the leading ranges and cookstoves in the market. Any one wanting anything in their line would do themselves great injustice not to call and see them. They do not believe in the old '49 methods of doing business, nor in '49 prices—their ideas are to sell large quantities of goods at small profits, and not to make a few goods pay all their expenses.

CASEY & CRONAN,
Wholesale Dealers in Wines and Liquors, 218 K Street, between Second and Third Streets.

Of the success and prosperity of this firm much could be said and written, as it furnishes the strongest proof of what can be attained by untiring energy and strict integrity and adherence to those business principles which never fail to crown with success. Of this house it can be truly said to have done its share in convincing the people of this State of the advantages possessed by Sacramento as a trade center, in fact more than all the newspaper articles written on the subject. The members of this firm, H. G. Casey and M. Cronan, being young men of strict business qualifications, and not content with a short season of success, they were quick to perceive the advantages of casting aside all middlemen and of purchasing only from the manufacturers direct. Their cash purchases from the leading distillers of the East and Kentucky during the past year have exceeded that of any house on the Pacific coast, and thus they are enabled to carry a large stock of the most favorite brands of whiskies in bond, ranging from one to five years old, from which they can draw direct. And their customers and the trade generally have not been slow to realize the advantages of doing business with this house, for by it their orders are filled direct from bond throughout all the States and Territories, thus saving the expense of drayage and reshipping incident to the receiving of goods in Sacramento and then filling orders. Indeed it may be said that in this lies the secret of their success. They have just received a cargo of the justly-celebrated "Dundalk Malt" in case and bulk. As a pure, health-giving whisky its equal has never reached this coast. In conjunction with the liquor trade is that of cigars, of which they carry a large and varied stock, and having their stock manufactured under their own brands by the best manufacturers of the East, they are enabled to guarantee the different grades to be what they represent. Their success in this branch of business is flattering indeed. They are also proprietors of the Eagle Soda Works, an industry—like the other different branches—to which they have given sufficient attention to make it one of the widest-known industries to-day in the city of Sacramento.

SHAFER & KING,
Dealers in Ranges, Stoves and Tinware; Plumbing, Steam and Gas Fittings, 607 K Street.

Shafer & King (G. W. King and C. J. Shafer) are successors to Andrew Lloyd, deceased. The new men at the wheel are energetic and business-like, and have already secured public confidence. They keep a full stock of ranges, stoves and furnace, and plumbing, steam and gas-fittings, and work and deal in copper and sheet-iron ware, enameled and japanned ware, and keep lead and iron pipe, force and lift pumps, etc., and give particular attention to roofing and jobbing of all kinds. As a "leader" they are the agents for and present the celebrated Magree (Boston) ranges in all sizes, which is the best range in use, and is warranted to give satisfaction. It stands unrivaled. This firm happens to be sole agent for California and Oregon for Bothwell's reclining rocker, and no one who sees it but confesses it is the easiest of easy chairs, as it is the cheapest and best of rockers. It can be converted almost instantaneously from a chair to a bed. It has no upholstery about it, and yet its slatted back is as yielding as a mattress, and fits to one's back like a glove on the hand. Shafer & King will respond to all orders for goods or work from the interior.

H. G. SMITH & CO.,
The Pioneer Flouring Mills, Front Street, near Yolo Bridge.

The Pioneer Mills are among the largest industries in the State. The mills have been in operation twenty-two years, and their brand is known the whole length of the coast. Their product is sent far and wide, and goes largely to China and Central and South America. The brand sells in the home market of rivals, and is called for over them. During 1881 the proprietors ran the mills to their full capacity, and even had to decline offers for business. They are the largest interior purchasers of milling stock, and stores and advances on grain. The annual business aggregates an enormous sum, and is second in the industries of the city only to the great works of the Central Pacific Railroad. The mills have the best of locations, with ample wharves of their own for shipping. On one side of them is the Central Pacific Railroad, on another the California Pacific Railroad, both close to their walls, while on still another side runs the Sacramento river, thus giving them unsurpassed transportation facilities.

JACOB GRIESEL,
Saddler, Harness-Maker, Etc., 1022 J Street, Between Tenth and Eleventh.

The well-known establishment of Jacob Griesel, located in the central portion of the city, is stocked with the best goods in his line, which are neatly displayed and very attractive. The quality of the work from this shop is too well known to require commendation. The proprietor, who is an old and experienced workman himself, employs none but the most skilled in his shops, and personally selects the finest quality of materials for his manufacture, and uses none other. He supplies the trade at the lowest rates, and can fill all orders with promptness and satisfaction. A full supply and the best samples are carried in the various kinds of harness, saddles, saddlery hardware, whips, blankets, buggy furnishings, horse equipments, etc. The trade and parties at a distance can safely make their orders by mail, which will receive prompt attention.

OFFICE AND WAREHOUSE
Of James I. Felter & Co., Distillers, Importers and Jobbers in Kentucky Whiskies.

James I. Felter & Co., wholesale importers and dealers in Kentucky whiskies, and wholesale dealers in fine wines, brandies, etc., are located at 1016 and 1018 Second street, in the Orleans building, and have there one of the finest storerooms on the coast. This firm continues to take the lead of all the interior houses in the Kentucky whisky line of business, being directly and largely interested in several distilleries in Kentucky, whose entire products they control and have the exclusive sale of. Their facilities for the transaction of business in their line are acknowledged to be second to none on the Pacific coast. The inquirer at Felter & Co.'s establishment will be shown by members of the house a large number of certificates, representing whiskies stored in the Internal Revenue bonded warehouses in Kentucky and elsewhere in the whisky-producing sections of the great West. These certificates are in the form of negotiable bonds and are transferable, and form a safe basis for investment for capitalists, under the present revenue laws of the United States, as the goods are allowed to remain in bond for three years before payment of revenue tax, and thus giving ample time for ripening and maturing. Felter & Co. carry in their extensive stock in Sacramento a large variety of these whiskies, bearing the marks and stamps of the revenue department, on which the time for for paying the tax expired, and in addition to this line of whiskies (which is their specialty), they also carry a full and complete line of imported cognac, Holland gin, ports, sherry and champagne wines of all desirable and well-known brands. This house has also become largely interested in the production of California wines, and distillation of pure grape brandies, and their goods are sent to all parts of the United States, and stand first-class, and are largely sought after in all the commercial trade centers, as is evidenced by the extensive shipments. This house owns and controls five large wineries and distilleries, and their stock of wines and brandies in their warehouses of different vintages from 1875 up to 1881 is full and complete and unequalled by any firm or company in California. A visit to this establishment by all who purchase and use goods in their line should not be omitted. The fact of their keeping a full and complete line of domestic and imported wines and liquors in stock as well as in bond should be a great inducement to all visitors to the Capital City to give them a call and look through their immense stock, and satisfy themselves that this establishment is the place to make their purchases.

KILGORE & TRACY,
Wholesale and Retail Grocers and Produce Buyers, 913 and 915 K street.

This house was established in 1875, and though surrounded by strong competition, it has, by its adherence to the wise business policy of fair dealing, treating all alike, giving the best of goods, honest weight and low prices, worked its way up until now it is recognized to be the largest wholesale and retail house in Sacramento. Besides their local business, they enjoy an extensive trade through the counties of Colusa,