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If Husbands only knew the pleasure their wives would take in a gown made by DAVISON, Pantheon Bldg., Fort St.

FORD GIVES PROMOTERS NEW IDEA OF DEFINITION OF "PROMOTION"

Fraises Past Efforts But Points Out Errors of Omission to Booster Organization

"I would urge that you either go in for home promotion and tourist work, with every dollar spent to benefit in permanent improvements the people of Hawaii as much as it would benefit or serve the tourists, or definitely leave the field clear for others who, with the backing of the public, will take it up. What you have done, you have done well. The workers you have employed have done, and are doing their duties faithfully. It is the work you are not doing—the men that you are not employing—that I wish to speak about. They are the important things."

Without an attempt at criticism, but expounding some plain and clear-cut facts regarding the true meaning of "promotion" and "promotion boys," based on experiences gained in a tour of those cities on the Pacific, Alexander Hume Ford spoke to the members of the Promotion Committee yesterday afternoon. The Promotion Committee asked Mr. Ford for his suggestions regarding the carrying-on of local promotion work and, through the medium of a lengthy but highly interesting paper, the traveler and editor gave them.

Discussing promotion work after his detail talk, Ford said to the committee: "If you could get a man like Lorin Thurston at the head of your promotion work, he could raise ten thousand dollars, where another man could raise one thousand."

The members of the committee sat up and listened when he said this. Following are some excerpts from the paper read by Mr. Ford:

"You ask me to suggest how you may better your work at home and abroad. I would answer most emphatically: 'Study the question and arrange to have tourist work taken care of at home along modern up-to-date progressive and constructive lines.' That done, your work abroad will take care of itself. Moreover, almost every tourist bureau about the Pacific, and many others are now pledged to help in that."

"After nearly a year of close working association with these brainy, progressive promotion men of the several Pacific nations, and a close study of their successful methods, it is my unalterable conclusion which is also based on home observation, that what is needed in our community is an organization that will outline and carry through home work for the tourist and the resident that will gain and keep and hold the confidence of all of the people of Hawaii, and that in this connection what is most needed is the big man or men of ability and experience in this line of home promotion work who can and will inaugurate and carry on for us, a home tourist work, along the modern up-to-date lines so successfully adopted by other countries of the Pacific."

"To illustrate what I mean: Around the Pacific I found that what a few years ago we generalized as promotion work, is now specialized into departments. There is the intelligence bureau or department that issues pamphlets and gives out information that attracts the tourist, and perhaps the immigrant. That, I believe, is the general conception in Hawaii of the work carried on by this body."

"In most Pacific lands the words 'tourist bureau' has come to mean an organization subsidized either by the government or the people to create health, pleasure and tourist resorts, as well as to create and maintain cheap and frequent means of transportation to these from the civic centers and seaports. That is today what the visitor expects of a tourist bureau, and what the man at home who puts up his good money is learning to demand of it. It benefits the country more than it does the visitor—which is as it should be."

"The word 'promotion' is the antithesis of conservative. Promotion is active. The phrase has been taken over largely in parts of the Pacific by real estate boomers, and perhaps the most expressive phrase now coming into use is 'expansion league.' That is, a promotion committee that secured free sites for prospective factories, and works along the lines of securing a permanent industrial population for the cities and surrounding country. However, a promotion committee in Hawaii that would at present promote new minor industries, and attract our young men from the mainland to return to Hawaii and invest their money in the scores of small industries in Hawaii that could be made to pay the actual worker and investor, would probably be the most useful organization for some time that this country could possibly have."

"At this point Mr. Ford told of the manner in which tourist bureaus are being conducted in China, the Philippines, Tasmania, Japan, Australia and other Pacific countries, and also of the plans which other cities are making to establish them."

Work for the Ad Club. In conclusion he said: "Your organization has asked that the Ad Club assist in raising funds for the continuance of its work. Why not suggest to the Ad Club that it go further and raise sufficient funds to maintain and carry on a modern bureau for establishing and maintaining rest houses and creating resorts where the tourist will be taken care of, or organizing excursions and regular auto bus routes open to tourists and residents alike, as well as setting aside a certain fund for the use of this organization to make known to the world what is being done in Hawaii to take care of the tourist after his arrival. I believe that it takes a large body open in membership to any who

will pay the small dues to obtain the complete confidence of the people who are going to subscribe for any definite work."

"I believe that we should all support the Promotion Committee in the thing that it can do best, but I believe that the Promotion Committee can best obtain the confidence and financial support of the public by confining itself to the one thing that it can do best, and then supporting the rest of us in the things which we can do best for Hawaii."

"I thank you for your invitation to address you, and I honestly believe that the things I have said express the views of a large portion of the people of Hawaii who are willing to do and subscribe to promotion work of all kinds for Hawaii, and I trust that you will give them some serious consideration."

SCHOFIELD SOCIETY

(Special Star-Bulletin Correspondence.) SCHOFIELD BARRACKS, July 18.—Thursday night the rooms of the First Infantry Club presented a scene of real army hospitality and good cheer, the occasion being the reception and dance given by the 1st Infantry in honor of Colonel G. K. McGunagle. All of the 1st Infantry were present and the field officers and their ladies of the other three regiments were their guests. In greeting the guest of the evening every one expressed keen regret for his early departure for the home land. Colonel McGunagle will sail on Saturday on the Mongolia.

Major William Cruikshank has been detailed to act as assistant quartermaster to act Captain Leslie's office while the latter is on leave. Major and Mrs. Cruikshank will go to Honolulu this week. Mrs. Cruikshank and little daughter expect to take a cottage on Tantalus for the remaining eight months.

Miss Katherine Winans was hostess at a pretty dinner given on Friday, entertaining for the Misses Hortense Short, Betty Case, Dorothy Forsyth and Ruth Harrison, and Lieuts. Maxwell, Uilo, Fales and Kelley, of Kahemehameha.

Miss Harriet Ellis entertained the Cavalry-Artillery Auction Club on Tuesday.

Captain and Mrs. Hopkins had as house guests while the Sheridan was in port Captain and Mrs. Granger, who are on their way to join the 2nd Mountain Artillery in the Philippines. Mrs. Hopkins entertained in their honor on Tuesday, giving an attractive supper. Those invited to meet Captain and Mrs. Granger were those who had been with them at Fort Sill—Captain and Mrs. Ennis, Captain and Mrs. Deems, Captain and Mrs. Browning and Dr. and Mrs. Willoughby.

Captain Catlin was host at a very enjoyable dance given in his quarters on Saturday of last week. Those present were Colonel and Mrs. Howell and Captain and Mrs. King, who were chaperons, the Misses Hortense Short, Katherine Winans, Ruth Harrison and Dorothy Forsyth, and Lieuts. Uilo, Hinemon, Robertson, McCullough, Shekergian, Enyart, Sadtler and Fales.

Lieut. and Mrs. Daly entertained delightfully at dinner on Saturday last. A profusion of spicy red carnations decorated the table. The guests were Colonel G. K. McGunagle, Major and Mrs. Ralph Harrison, Miss Daly, Mrs. Lantry and Lieut. and Mrs. Glassford.

Three officers have joined the First Field Artillery this week. Major Guignard, who will command the First Battalion, Chaplain Fealy and Captain Rehkopf, rejoining from a detail at the School of Fire at Sill.

Lieut. and Mrs. Cheney gave a dinner on Wednesday for Lieut. and Mrs. Martin, Lieut. and Mrs. Naylor, and Lieut. Charles Naylor, who has recently joined the 4th Cavalry.

Mrs. Janda has returned to the garrison after a prolonged stay in hospital in San Francisco, and her friends are congratulating her upon her great improvement.

Lieut. Philoon, a newly arrived member of the Twenty-fifth Infantry, has been house guest of Lieut. and Mrs. Marr for a few days.

Major and Mrs. Cruikshank gave an informal supper on Sunday evening for Miss Harriet Ellis and Lieuts. Peyton and Palmer.

At the polo tea on Wednesday, Mrs. Reach acted as hostess, assisted by Mrs. and Miss Hopkins.

Mrs. Offley and Madame Offley have gone to Honolulu to be at the Hau Tree for three weeks.

MARRIAGE LICENSES

Issued by FRANK M. BARRERE 89 Merchant Street

- Adam Ohia, Honolulu 32
 - Lily Palika, Honolulu 32
 - Nalei, Honolulu 60
 - Makalaika, Honolulu 50
 - Thomas De Ocampo, Honolulu 26
 - Emilia Lizzari, Honolulu 29
 - Wm. Kamaucha, Laie 48
 - Keula Kalawaia, Lahaina 38
- Harry Gordon, postmaster at Dunnington, Pa., and his clerk, Cosimo Daniels were fatally wounded by robbers who escaped with \$700 in cash.

Schofield Notes

(Special Star-Bulletin Correspondence.) SCHOFIELD BARRACKS, July 18.—With the beginning of the new fiscal year and consequent apportionment of appropriations, several new buildings are being rapidly erected at Schofield Barracks. The quartermaster's office with its many departments and large staff of clerks has been moved into a spacious building near the old office that was erected in less than two weeks.

A large addition is being made to Q. M. store house No. 3.

All four troops of the 1st squadron, 4th Cavalry, are erecting large recreation and reading rooms just east of their barracks. The material is being furnished by the Q. M. department, the design and labor by the troops. The A troop building designed by Captain Schere is exceptionally attractive in design, and well suited with its many windows for what it is intended.

An average of \$75.00 each is to be spent upon improvements to the officers' quarters of the cavalry cantonment. These quarters are the oldest in the post and many have fallen into bad repair. This work has started with quarters No. 25 and No. 27, at present unoccupied.

Arrivals on the Sheridan.

Quite a number of officers arrived on the Sheridan Tuesday for station at Schofield Barracks in addition to 100 recruits for the 4th Cavalry and 40 for the 1st Field Artillery. An unusually large percentage of the recruits were reenlisted men. Major William S. Guignard was assigned upon arrival to the command of the 1st battalion, 1st Field Artillery. Major Guignard has been on an extended sick leave at Point Hope Plantation, S. C.

Capt. Ned B. Rehkopf, returning from the school of fire, has been assigned as adjutant, 2d battalion, 1st Field Artillery.

The Reverend Father Ignatius Fealy joined the 1st Field Artillery as chaplain from station at Washington, D. C.

Second Lieut. Fred H. Coleman, transferred from the 2d Cavalry, has been assigned to Troop D, 4th Cavalry.

Second Lieut. Wallace S. Philoon, transferred from the 14th Infantry, joined his new regiment, the 25th Infantry, in camp at Red Hill.

Captain B. G. Rutenecutter and 1st Lieut. H. S. Malone, 1st Infantry, returned from leave in the United States.

Sgt. John M. Langer and Mechanic Stanford Lee, Battery B, 1st Field Artillery, returned from furlough spent on the mainland.

Change of Commanding Officers.

Colonel George K. McGunagle, 1st Infantry, who has been in command of the post for two years, leaves on the Mongolia for station as commanding officer at Fort McDowell, Cal. Colonel Daniel L. Howell will succeed.

ORDERS OF THE HAWAIIAN DEPT.

July 17, 1914

General Orders No. 133.

1. Private Joseph M. Shellman, Company L, 1st Infantry, Schofield Barracks, H. T., will be discharged from the army by the commanding officer of that post by purchase, under the provisions of General Orders No. 31, current series, war department (1872-3).

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ARMY NOTES

(By Latest Mail)

SAN FRANCISCO.—Under the leadership of Margaret Hall Laird, individual members of patriotic organizations, including the Sons of the American Revolution, Sons of Civil War Veterans and Ladies of the Grand Army of the Republic, have pledged their support to a movement to save the venerable frigate Independence from the scrap heap, when it is sold to the highest bidder on September 21st.

It is Mrs. Laird's intention to petition the Navy Department of the United States to at least loan the old war ship to the people of California to be kept on exhibition during 1915.

In the day of its prime the Independence was the pride of the American people and the terror of their enemies. The old vessel has been at the Mare Island navy yard doing service as a receiving ship.

ATLANTA.—Differences between Governor Cole Blease of South Carolina and the war department at Washington have resulted in the governor's determination to refuse North Carolina and Georgia state troops permission to pass through South Carolina on their way to the proposed joint militia encampment at Augusta next month. It was learned here tonight.

The war department recently withdrew an invitation to the South Carolina militia to participate in the encampment because the troops did not meet requirements of the Dick militia law in the matter of equipment and number of men enlisted.

WASHINGTON.—Dispatch carrying by aeroplane for the first time in the history of navy aeronautics was reported today from the battleship Mississippi. When the Mississippi was 25 miles off the Virginia Capes, heading for Hampton Roads, several days ago, Lieutenant Bellinger and Ensign Stolz went into the air with their machine, rose to a height of 4000 feet and descended upon the telegraph office at Fortress Monroe with an important message for the navy department, which badly working wireless had failed to transmit.

DENVER, July 10.—Too much politics and lack of funds and public support are set forth among reasons why steps should be taken to improve the National Guard of Colorado, in a letter sent today to all line officers of the rank of Captain and under. The letter is formulated by the committee, which was named at a recent meeting of officers representing the twenty-four infantry companies, to take steps necessary to secure an effective reorganization of the guard. Each officer is requested to present his view on the needs and best means for reorganization.

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Baker's Chocolate (unsweetened), 1-2 lb. cakes
German's Sweet Chocolate, 1-4 lb. cakes

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DORCHESTER, MASS., U. S. A.

53 HIGHEST AWARDS IN EUROPE AND AMERICA

NATIONAL GUARDSMEN PREPARING FOR FIELD

The campaign being made by company commanders of the 1st Infantry, N. G. H., for permission for the men of their companies to take part in the joint encampment of the guard and regulars, commencing next Saturday, is not altogether satisfactory. Several captains report slow progress and are having difficulty in getting the required 38 men minimum. Others are meeting with much better success.

All officers of the 1st Infantry, N. G. H., are to assemble at the armory next Monday evening, at 5 o'clock, according to verbal orders of Lieut. Col. Riley, the regimental commander.

There will be no drill for Company H.

The special drill for Company H, scheduled for tomorrow morning, has been called off by the company commander.

"A man has to think fast to keep up with the times." "Yes, especially if he is working in the weather bureau."

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Woodlawn

comes as near offering all the advantages essential to an ideal home-site as one could wish for.

In Beautiful Manoa Valley

Cool and exclusive; where the gentle slopes afford perfect drainage, where you are far enough removed from the din of the city to enjoy life in a broad free way, where you can save money in ground and put that much more into a home to be proud of, where the smooth roadways furnish thrills at every turn.

Motorists will find it a pleasure to drive through the tract and see the beautiful home-sites.

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CHAS. S. DESKY

Fort Street, near Merchant