

One pair of trousers is common-sense law. Seven pairs is over-legislation.—Judge E. H. Gary.

# Honolulu Star-Bulletin

The task of man is still, as in the days of Aristotle, to find the just medium, to avoid excess.—Judge E. H. Gary.

HONOLULU, TERRITORY OF HAWAII, MONDAY, FEBRUARY 21, 1916.

FIFTEEN

## MANY BUSINESSES BENEFITED BY GREAT NORTHERN TOURIST TRAFFIC

### Honoluluans Prove That Hill Liner is Boom to Retail Trades, Hotels, Etc.

That the Hill liner Great Northern has brought a large new trade, particularly in retail and accommodation lines, to the islands is the substance of answers received to a query put by the Star-Bulletin during the last few days to representatives of numerous lines of business.

Each was asked "What effect has the coming of the Great Northern had on your business?"

In some instances the firms or individuals, while unable to estimate exactly, were able to answer that business had appreciably increased because of the large number of cash customers the Hill liner has brought. In others, more definite figures could be given. One Oriental merchant recently reported that a tourist had bought \$900 worth of goods, largely silks, kimonos and mandarin coats, from him. In another case, a two-line want ad in the Star-Bulletin brought a tourist customer to a small Japanese shop who bought out the entire stock and was willing to take the output for several weeks later. These are instances of tourist buying related which are not definitely traced to the Great Northern but show that the coming of more and more tourists is a tremendous boon to the "small fellow" in Honolulu business.

Following are some of the answers to the question concerning the Great Northern's effect:

**J. L. COOPER**, manager The Clarion: Our business shows a definite increase because of the passenger travel created by the Great Northern coming here. Every Great Northern passenger buys in Honolulu, and you would be surprised to find how heavily some of them buy. They are told before they leave the mainland to wait until they get here before buying clothes, hats, underwear, etc., because here they can get clothing exactly suited to the climate and at mainland prices. We get a great many Great Northern passengers in this store, and their trade is always good. I say that Honolulu is benefiting a great deal from this service.

**H. MIYAKE**, manager the Miyake Curio and Silk Goods Store: I am doing just twice as much business as a year ago at this time. The Great Northern's coming has helped to increase my sales fully 100 per cent. While most of our sales are about \$1, we nevertheless sell many \$10 and \$15 articles to tourists whom I have no doubt came over on the Great Northern.

**D. YONEKURA**, manager M. Shoten Sausage Company: As a conservative estimate, I will say that our business in 1915 was about 25 per cent more than last year. Increased tourist travel has made it better. No doubt the Great Northern should be given credit for bringing more visitors to Hawaii.

**D. A. McNAMARRA**, Island Curio Company: We have experienced a great improvement in our business since the Great Northern began running to Honolulu regularly. We are doing easily 30 per cent more business than a year ago this time. It is all cash business, too.

This year's tourists are heavier buyers also. They purchase good stuff and will not buy anything else. We are selling many expensive calabashes, leather leis and the like which cost many times what the average curio does. Many tourists come into our store eight or ten times, buying something different every time.

**JOHN EFFINGER**, proprietor Hawaii and South Sea Curio Company: The Great Northern has tripled many lines of business in Honolulu, and in my store our sales have increased 100 per cent. The coming of the Hill liners is due largely to efforts of H. P. Wood. Our sales for December, January and February to date are exactly double what they were in those months last year when the Great Northern was not running to this port.

**RAYMOND C. BROWN**, secretary Chamber of Commerce: The advent of the Great Northern is extremely gratifying to me, in that it has tended to bring Honolulu before the world partly through the influence of this Chamber of Commerce.

There have been so many people here this year brought by the Great Northern who have seen our city and the islands then gone away and told their friends what we have here, that we have been almost swamped by hundreds of letters asking for more information and literature about Hawaii.

I hope we have demonstrated to the Great Northern Pacific Steamship Company management that we will support the Great Northern in so far as passengers are concerned, and for my part, I certainly hope to see her continue. She has stimulated all our industries.

**E. L. SCHWARZBERG**, with real estate department James F. Morgan Company, Limited: I certainly think the Great Northern has helped business here. In the last week I have sold three pieces of property on Nuuanu street, the sales aggregating \$12,325. The buyers are local parties, but the number of tourists in town is also larger than ever before and their quality is also higher. Many of the tourists now here are

actively interested in Honolulu real estate. They like our hills and our beach and will ultimately buy here. Many of them are here on their first visit. They will come again and stay longer. The third time they will buy property. Of course the price of sugar and the retention of the protection duty, have been a big factor toward making us prosperous, but the tourists the Great Northern and other lines have brought have helped a great deal.

**I. H. BEADLE**, secretary of Trent Trust Company and manager of the firm's real estate department: Yes, the Great Northern has helped us, most decidedly. I'll give you a few concrete instances:

We have sold property directly to Great Northern passengers. One of them has just bought from us a \$1650 lot, and we are now building on it a \$3000 house for him. This party came here February 1 on the Great Northern. His house is now one-third built. If that doesn't show he is delighted with our city and climate, what could? Ever since the Great Northern started on the Honolulu run we have been deluged with applications from people wanting to rent homes, either furnished or unfurnished.

To another Great Northern passenger we have sold a lot and a portion of another for \$2100, and we are now conducting negotiations with a third. We have another tourist from the Great Northern who is about to buy a lot in our new tract on King street, between Piikoi and Keamoku streets. If this party takes the lot he will build a house on it.

If the Great Northern keeps on running it will be the biggest and finest thing that ever hit this city. I came down on the boat her first trip, and I am the biggest booster she has in Honolulu, I believe.

**EMIL A. BERNET**, vice-president and manager W. W. Dimond & Company, Ltd.: You can't make any boost of the Great Northern too strong for me. Our business shows directly the result of the increased tourist trade brought here by the steamer.

We are a good barometer, doing business with the people immediately benefited—hotels, restaurants and boarding houses. In the last 30 days we have equipped three complete kitchens and dining rooms for tourists who have purchased homes here. This is a new business—something we should never have had if the Great Northern had not brought them here. Hotels and restaurants are enlarging their plants because of the increased tourist traffic. We also notice that chauffeurs and people in service are paying their bills more promptly. They tell us the gain in tourist travel here has been a lucky strike for them. Our retail business has increased 25 per cent since the Great Northern started on the Honolulu run. We can show it on our books.

**T. B. THIELE**, general manager, Territorial Hotel Company: So far as their success in bringing tourists here is concerned the Great Northern Pacific Steamship Company has exceeded my expectations by far.

Even after Cal Stone decided to have the Great Northern make the run, there were many persons who were dubious, and prophesied she would not bring many tourists here.

While I was very optimistic, I didn't think the big liner would bring any where near the number she has carried, and will bring next week. All the tourists who come on her spend their money here, and in consequence every line of business benefits.

**J. F. SOPER**, vice-president, treasurer and manager, Hawaiian News Company: As soon as I realized that the Great Northern might be taken off the Honolulu run if she were not given more westbound freight by local merchants, I ordered a part of our freight diverted to her by our San Francisco wholesalers, and have continued this policy ever since.

The Great Northern is a big asset to the city, so far as the tourist situation is concerned. Our cash sales for February to date, from the 1st to the 17th, show an increase over receipts for the same period of time last February. There is no doubt but that much of this gain comes from Great Northern tourists.

**A. C. SILVA**, president and manager Silva's Toggery, Ltd.: Our business is showing a substantial increase, and this gain is coming from new sources, something we had not anticipated at all—the Great Northern's tourists.

While the tourists come here already well equipped with wearing apparel, they nevertheless buy thinner clothes and other haberdashery adapted to this climate after they get here. Our January and February business combined shows a sizable gain over the first two months of 1915. The coming of the Great Northern has meant a great deal not only to Honolulu but to Hawaii as well.

**E. G. DUSENBERG**, manager Pleasanton Hotel: If we can secure assurances that the Great Northern will stay on the Honolulu run, we will double the capacity of our hotel should this policy ever change.

So far as the Great Northern brings us more business is concerned, the Pleasanton was full before she started calling here, but her coming on the triangular run has done a great deal to keep it full. We will do all we can to give the Great Northern a just share of business and encourage the company in every way possible.

## BOOST INCOME TAXES TO RAISE DEFENSE FUND?

(Associated Press by Federal Wireless) WASHINGTON, D. C., Feb. 20.—To raise the vast sum necessary to carry through the plans for an increased army and navy, it is rumored that the tax upon the incomes over the exempted amounts will be appreciably increased, with the surtaxes receiving the greater increases. It is estimated that a hundred million dollars a year can be secured through income tax increases.

**New Army Schemes.** Representative Julius Kahn of California yesterday announced a plan for the enlargement of the civilian training camp movement into an organization of volunteers, who will submit to periods of intensive training. Such an organization would, he believes, form a substitution in part for the now abandoned continental army reserve and furnish a supply of at least 100,000 partially trained men.

## YUAN REINFORCES PEKING GARRISON

(Associated Press by Federal Wireless) TOKYO, Japan, Feb. 19.—Summoned to Peking by Yuan Shih-Kai, Tsun Shih-ke, once minister of war of China, made a state entry into Peking with his troops today. He will be the high-hand man of Yuan it is reported.

ble to keep her running to Honolulu. The Great Northern is not hurting present steamship lines, we feel. As for the advertising Hawaii gets from the Great Northern Pacific Steamship Company's publicity campaign, it is worth thousands. The steamer is all one could desire. I came over on her and she doesn't roll a bit from than any transatlantic liner of equal speed.

**DUSENBERG & COMPANY:** Hawaii stock and bond business has been benefited considerably by the tourists the Great Northern has brought here. We have interested a large number of them in island stocks and we have no doubt but that many of them have been led to see that the islands offer excellent opportunities for investment.

**MRS. C. J. MCCARTHY**, proprietor The Donna: I could have filled twice as many rooms as I have. I am now accommodating about 85 guests at my hotel, and have had to turn away fully as many more. Was there such a rush before the Great Northern started running? There certainly was not.

**MRS. H. E. PALMER**, proprietor the Courtland: The Great Northern has certainly done wonders in bringing us tourist business. I have 60 guests at the Courtland now, and am putting them in all the rooms in the neighborhood because of the rush. If I had a big enough dining room, I could accommodate 75 more guests, easily. We have a waiting list now so long that it will be March 17 or later before we have any rooms available.

**MRS. L. B. EVANS**, proprietor the Villa Villa: We have had to refuse applications from 75 or 80 tourists for rooms, because we haven't a bit more room to spare. There was a rush last year, but since the Great Northern has been coming to Honolulu it has been a great deal heavier.

**MRS. JOHN CASSIDY**, manager the Pierpont: We have had a great many applications from tourists for rooms but we simply can't take them, because all our rooms are filled now. We are taking care of 60 guests now, and if we had the room we could entertain fully 50 more.

**A. P. TAYLOR**, director Promotion Committee: After months of comparison in tourist business before the Great Northern entered the passenger service between San Francisco and the Hawaiian Islands, I am certain from statements made by the retail merchants and others in many branches of activity here that business has been extremely prosperous and due, in large measure, to the presence of tourists.

As a comparison, the arrivals in January, 1915, were 380. In January, 1916, the arrivals were 1180. The Pacific Mail steamships have been eliminated from our service. The Hill line replaces that fleet in some respects. If the Hill ship continues to come, we will have an unusually fine tourist year, and that means unusual prosperity for every line of business, the hotels, drygoods, tobacco, drug, grocery, hardware, stationery and many other classes of business, to say nothing of the auto business. If the Hill line does not continue, we will drop down to subnormal conditions.

An architect told me the other day that when the Hill line announces a decision to remain in the Hawaiian service permanently orders will be released for a very large amount of building operations, particularly among the hotels. It will either be expansion or contraction. The Hill line is not idle by any means, and its fine new vessel to be in service next year will be a material witness to the increasing prosperity of the islands.

From January 1 of this year to next Tuesday, February 22, inclusive, the total number of passengers arriving in Honolulu will have been 3300.

## Chanson Singer to Study Folk Songs of Japanese



Madame Augette Foret, now making her second visit to Hawaii.

To learn the folk lore of Japan and at last some of the common folk songs—this is one errand that is taking Madame Augette Foret to Christmathemum land following her stay in Honolulu. Just how soon she will leave after her part in the Free Kindergarten and Children's Aid Association entertainments in Carnival week she is not now certain.

"I have always had a desire to learn of Japan first hand," says the talented performer, "and now I am looking forward to this trip with much delight. I shall learn the Japanese customs and gather their folk tales and songs as I have done those of other countries."

Cards that Madame Foret received from prominent Japanese officials in San Francisco during her visit to the exposition will introduce her into the best of Japanese society. She has introductory messages to officials of India and Siam also, but does not intend at this time to visit these countries. The Philippines may be included in this present trip.

"Perhaps," she says laughingly, "I shall even learn to play one of those queer little instruments with the dozen strings. I shall try at least, and that is the main thing for success you know."

**Learns of Europe at Frisco.** Mme. Foret was much impressed with the grandeur of the San Francisco exposition. She says that a careful study of the exposition would do more for a student of things European than years spent in travel over the continent itself.

Among the many persons she came to know while in California she loves to mention Mrs. Phoebe Hearst as the "grand old lady of California." She says that Mrs. Hearst is one of the most remarkable women she has ever known.

"I feel that to travel through the different countries to meet interesting people, is one of the greatest privileges that can come to one," says the artistic Foret. "Some of us are destined for domesticity, while others are first class vagabonds, as I call the traveling artists."

"We sometimes such heartily for a place we can call home, but we must away and away in spite of that. But I am glad the call brought me here, for I have loved your islands since I first heard of them, and since I came to know them and their people last May."

**World Travelers Here.** "Why," says Madame Foret, "you have such world travelers here. Most every one you meet has been here or there about the world. What a cosmopolitan and yet harmonious population you are."

Foret was in London when the war broke out, and on the memorable night of August 4 had wandered down Trafalgar square.

"There were thousands of people gathered there," she says, "but all were quiet and subdued. Music in England, France and Russia I heard as I walked. I asked a big policeman what it was all about and he

## IN WAR ARENA

**SLAYS HARRY TURKS.** LONDON, Eng., Feb. 20.—At Ahlat Mush, northwest of Erzerum, in the direction of Trebizond, where the remnants of the 13th Turkish Division attempted to make a stand, the Russians yesterday attacked and carried the town by assault, taking many thousands of prisoners and capturing great quantities of munitions and 13 machine guns.

**BRITISH TO TAKE OVER THESSALONICA RAILROADS?** BERNES, Germany, Feb. 21.—According to despatches from Constantinople to the Overseas News Agency here, the ministers of the Entente Allies have notified the Greek government that the Allies propose to take over military control of all the Greek railroads and telegraphs in Thessalonica and Morea.

**U. S. RED CROSS WORKERS ORDERED TO QUIT SERBIA.** PARIS, Feb. 21.—Despatches from Bucharest to the Havas News Agency last night announced that the German authorities in Serbia have ordered all members of the American Red Cross out of the country at once.

**TEUTON SEAPLANES DROP BOMBS ON LOWESTOFT.** LONDON, Eng., Feb. 21.—London was again the object of an aerial raid by German seaplanes last night, and two men and a boy were killed by the bombs dropped by the Teuton raiders. A marine was injured slightly by a flying splinter of one of the bombs. The admiralty reports that much damage was done by the raiders to many of the places attacked, especially in Lowestoft, where the Germans dropped 17 bombs.

**FRENCH SHIP SUNK BY TEUTON SUBMARINE.** PARIS, France, Feb. 21.—The French steamer Memphis was destroyed by an Austrian submarine near the port of Durazzo, according to reports received here last night.

**PRINCE OSCAR WOUNDED.** PETROGRAD, Russia, Feb. 20.—Prince Oscar, the fifth son of the kaiser, according to a semi-official report, was caught in a hail of Cossack bullets a few days ago and severely wounded.

## AUSTRALIAN PREMIER ON PREPAREDNESS

(Associated Press by Federal Wireless) OTTAWA, Canada, Feb. 20.—Premier Hughes of Australia, who is here on his way to London to attend an Imperial Conference of all the British prime ministers, in an address before the Canadian Club, announced the determination of the young men of Australia "not to quit this war while life remains in them."

Preparedness and compulsory military training and compulsory service to the state in time of war are essential to the security of a free people, said the Australian premier.

## SWEDISH OFFICIALS DENY PROTESTING SHIP HOLDUP

(Associated Press by Federal Wireless) COPENHAGEN, Denmark, Feb. 21.—Despatches received last night in this city assert that the officials of the Swedish government have officially denied reports from Washington that Sweden had asked the United States to join her in a conference of neutrals, which was to draw up protests against interference by warring nations with neutral shipping.

## "NO COMPROMISE" FOR BULL MOOSE AND G. O. P.

(Associated Press by Federal Wireless) SAN FRANCISCO, Cal., Feb. 20.—Yesterday, at the meeting of the executive committee of the state central committee, the Republicans voted in favor of a "No compromise" resolution when it was reported that the state Progressives would come in with the G. O. P. on a fifty-fifty basis.

## TRAIN CRASH KILLS FIVE ON BURLINGTON ROUTE

(Associated Press by Federal Wireless) SPOKANE, Wash., Feb. 21.—Five persons were killed and six more or less seriously injured last night when the east-bound North Coast Limited train plunged into the last coach of the east-bound Northern Pacific and Burlington train south of Cheney, Wash., about 17 miles south of this city.

## WORKMAN KILLED IN SUBWAY EXPLOSION

(Associated Press by Federal Wireless) NEW YORK, N. Y., Feb. 21.—Three laborers in the subway under construction here were buried 30 feet into the air Saturday evening. One of the men fell back to the ground dead, one of his fellows was badly injured, and the third is missing.

## APPAM OWNERS WANT BACK THEIR VESSEL

WASHINGTON, D. C., Feb. 21.—The owners of the British steamer Appam have filed a libel suit to recover their vessel, under the rules of the prize court.

## SPY REARRESTED

NEW YORK, N. Y., Feb. 21.—Ignatius Lincoln, self-confessed German spy, who recently escaped from custody, has been arrested by United States secret service officers.

## GOVERNOR CAUSE OF WATER LOSS, MURRAY CLAIMS

### Department Manager Defends No. 4 Reservoir; Says Pinkham Cannot Hold Up Work

Harry Murray, manager of the water department, is incensed because the governor is holding up the Hillebrand Glen project. He sees 2,000,000 gallons of water going to waste every day, knows it will be needed next summer, has the reservoir to store it in, yet can't save it.

"No one has ever been able to trace a single case of typhoid or any other disease to Reservoir No. 4, which the governor objects to," he declares emphatically.

"Water that comes from it is as good as that New York city gets from the reservoir in the Catskills that has cost that city millions. I am the manager of the water department and I think I should be allowed to run it as the head of any private business would run it without interference from uninformed outside sources."

Murray states that legally the governor had nothing to say regarding the expenditure of the loan fund appropriation of \$105,000. "Of course, if the loan fund commissioners feel as if they should consult the governor on everything and then be governed by his advice, that is their business," Murray said. "But if they want to go ahead with the Hillebrand plan they have full authority to do so. The governor has no power to balk them in that or any other improvement project."

## POISON FIEND AGAIN?

(Associated Press by Federal Wireless) NEW YORK, N. Y., Feb. 21.—Thirty-five guests at a church supper at Carnegie, Pennsylvania, are suffering from a mysterious case of poisoning. Doctors diagnosed the case as partly due to ptomaine and partly to some poison, which they believed to have been arsenic. So far there have been no fatalities.

## CHICAGOAN TO GET WAR DESK IN CABINET?

WASHINGTON, D. C., Feb. 21.—It is believed here that President Wilson has concluded to appoint either Secretary Houston or Thomas Jones of Chicago secretary of war this week.

## Masonic Temple Weekly Calendar

MONDAY.	Leah Chapter No. 2, O. E. S., stated, 7:30 p. m.
TUESDAY.	
WEDNESDAY.	
THURSDAY.	
FRIDAY.	
SATURDAY.	
SCHOFFIELD LODGE	WEDNESDAY—SATURDAY—
HONOLULU LODGE NO. 1, MODERN ORDER OF PHOENIX	Will meet at their home, corner of Seretania and Fort streets, every Thursday evening at 7:30 o'clock. CHARLES HUSTACE, JR., Leader. FRANK MURRAY, Secretary.
HONOLULU LODGE, 814, B. P. O. E.	meets in their hall on King St., near Fort, every Friday evening. Visiting brothers are cordially invited to attend. O. J. MCCARTHY, E. R. W. DUNN, Sec.
HERMANN'S SOHNE.	Versammlungen in K. of P. hall, Mondays, January 3 and 17; February 7 and 21; Maers 6 and 20. W. WOLTERS, President. C. BOLTE, Sekretar.
Honolulu Branch of the National German American Alliance of the U. S. A.	Meetings in K. of P. Hall on Saturdays: February 12, March 11, April 8, May 6, June 3, July 1. PAUL R. HENNING, President. C. BOLTE, Secretary. 1874—Jan. 15 to July 1 incl.