

SIGNED STATEMENT

that is of vital interest to YOU

Cost of operating 2 single teams 30 days:	Cost of operating 1 Vim Car, doing the work of 2 teams—30 days.
2 horses, upkeep at \$26.00 per horse	Garage charges, 1 Vim . \$12.00
\$52.00	Gasoline, 30 days, 75 gals. —2½ gals. per day at 13c per gal. 9.75
	Oil, 4 gals. at 40c per gal. 1.60
	\$23.35
Mileage, 20 miles per team per day—30 days at 40 miles per day for 2 teams	Mileage, 30 miles per day for car—30 days at 30 miles per day
1200 miles	900 miles
Teams left stable 7.00 a. m. Teams returned to stable 5:30 p. m. Advertising feature attached to team none.	Vim Car left garage at 7:30 a. m. Vim Car returned to garage 3:00 p. m. Advertising feature attached to Vim 25% of purchase price.

In addition the Vim Car is used nearly every day—after regular delivery route is finished—to send out special orders that we did not feel justified in sending under the horse delivery system. This statement is made from cost figures and records of our delivery department under actual working conditions.
(Signed) PFLAUM BROS. & CO. Philadelphia, Pa.

Can you honestly afford to overlook such a cost record? We would like to show you other similar records. Whether you are using converted pleasure automobiles, horses and wagons or heavy trucks.

Vim Motor Truck Company
Philadelphia, Pa.

The von Hamm-Young Co., Ltd.

Dealers **Hilo**



Chancellor Walker announced the appointment of Merritt Lane of Jersey City as vice-chancellor, to fill the office made vacant by the death of James F. Howell.

A golf ball to which is attached a small parachute to retard its flight, has been invented to enable players to practice strokes where room is limited.

A new cover for milk pails is so shaped that it serves as a funnel and strainer during milking and also has a protected spout for pouring out the contents.

SHARP REPLY TO CRITICISM SENT BACK BY CLARK

Regrets Changes in From Hawaii Public Must Be Satisfied

Hawaiian music will soon die on the mainland if something is not done to stop the changing of the airs by the promoters, is what many of the returning residents of Hawaii tell the Hawaii Promotion Committee. A number who have returned state that the Hawaiian music has been interpolated to a great extent, and Italians, Jews, Spaniards, and people of all nationalities pose as Hawaiians.

A. P. Taylor, secretary of the Hawaii Promotion Committee, has written to a number of the leading musicians on the mainland, including Henry Clark, formerly with the "Stop, Look and Listen" Company, and Henry Kailimal, who heads the "Ford Five," which has made a big hit in Detroit.

Only Hawaiian Songs Here
Kailimal writes that he has included only Hawaiian songs in his program, and nothing interpolated is used. Taylor wrote asking the leaders not to change the Hawaiian airs into ragtime or interpolate them, robbing them of the charm of Hawaii. Henry Clark in replying evidently misunderstood the tone of Taylor's letter, which asked not that other music be left out but merely to retain the charm of the Hawaiian selections, as they are played in Hawaii. Aloha Oe was one of the pieces butchered, being played in ragtime. Clark's reply follows:

"I am sorry to say that my combination cannot uphold all of the work. I know for a positive fact that my combination is the only one which caters mostly to Hawaiian airs. When George Angus was in New York we had a week's lay off from Reisenweber's, and in the meantime they put a bunch there that killed Hawaiian music in the East.

People Demand Change
"Angus met some of my boys at the Ziegfeld Midnight Frolic and they told him to come and hear us at the Majestic hotel, where we were playing. He should have come up there and heard a regular bunch sing. We cannot hold a job here if we give all of our time to Hawaiian music. Hawaiian music is all right but it soon gets monotonous, and we have to use the songs of popular caliber.

"People in Hawaii have no idea of conditions here, and when a man pays a good salary for a combination of singers, they have to satisfy him and the general public. The idea of singing nothing but Hawaiian music is ridiculous. There is not a quintet in all Hawaii today which sticks to Hawaiian music exclusively.

"That is where they should do all the kicking before our globe trotters from Hawaii pick on us over here who are trying to make a living. We are trying to make good here as conditions have changed so in Hawaii that we have no chance there. If the Hawaii Promotion Committee or any other committee wants to spend money on Hawaiian music, which is doing its share of promotion work, let them pay so much.
"It is not the Hawaiian public we

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Christmas without music would be like Christmas without gifts—and the same applies for books and magazines. Our stock is replete with suggestions for the holiday shopper.

EDISON Diamond Disc Phonograph



Thomas A. Edison's latest inventive triumph is his improvement of this instrument, so that it reproduces the human voice so perfectly that experts cannot distinguish it from the original, real voice.

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Christmas Wrapping

materials and twines, strong, neat and appropriate for enclosing gifts, either for mail, express or local delivery packages.

Fiction

- Penrod and Sam, Tarkington. Dear Enemy, Jean Webster. War Letters from the Living Dead Man, Elsa Baker. Tish, Mary Roberts Rinehart. A Far Country, Winston Churchill. The Fall of a Nation, Thomas Dixon. Star Rover, Jack London.

- My Rag Picker \$.75
- Cockadoodle Hill 1.50
- Barnaby Lee 1.65
- Sets Alcott 1.50 & 2.00
- Sets Barbour 1.50
- Querke, the Third Strike. 1.50
- Set Henty 1.50 & .60
- Crane, Painting Book50
- Adams, Jack and Jill75
- Tilney, Aesop's Fables50
- Tilney, Robin Hood50
- Blaisdell, Short Stories from American History50
- Grover, the Outdoor Primer40
- Dopp, the Early Sea People60
- Mulock, the Little Lame Prince50
- Luela, Peter and Polly in Summer45

Children's Books

- Hans Brinker, or the Silver Skates \$1.50
- What Happened to Barbara Polly's Secret 1.30

Papeteries

Gentlemen's or Ladies' Correspondence Papers, in a wide variety of finishes, sizes and tints. All of excellent quality. Prices per box, \$1, \$1.25, \$1.50, \$1.75, \$2.00, \$2.50, \$5.00, \$7.50.

Ukuleles Guitars Hawaiian Music

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—Fort and Merchant Streets

have to satisfy, it is the public here, and we have to give them what they want, and if we don't we don't work. And who is going to feed us? The knockers of the Hawaii Promotion Committee? No. Of all the people who have ever come to hear us sing from Hawaii, do you think they ever offered to buy us a drink? Only one ever did that, and that was Cooper of the Clarion. Ask him about my combination. He came nearly every night to hear us. They do not kick here. Only those few from home, and they would kick if they were nailing the lid on. If we did not produce the goods we could not hold our jobs. We have played 46 weeks in one place. The Hawaiian craze is dying out here because everyone is trying to be Hawaiians, including negroes, Jews, Italians and others.

Too Many "Princesses" Shown
"There are so many Hawaiian princesses here doing the hula that it is sickening. I have talked so much and knocked them that I have given it up as a bad job. George Kalatuihi has killed Hawaiian music here, because he puts any nationality in to sing with the boys. I do not do anything like that. I have my own Hawaiians and am advertising. Clark's Hawaiian Serenaders, the only genuine all-Hawaiian singing and playing combination in New York city.

"T. B. Thelle heard us one night at Reisenweber's. He enjoyed our music. You cannot blame the other orchestras for playing 'Aloha Oe' the way they do. It was during the craze and it was the only Hawaiian popular air the people knew. Angus speaks of Maxims. They had a few Hawaiian sailors there, so what could you expect? We do not play in third-rate places.

"Am doing all society work at present until the New Century opens with its coconut grove, and then we go to the Century theater, which is the biggest show place in New York today. I will do all I can to boost Hawaiian music on the mainland but I do not like the knocking.

"Very sincerely,
"HENRY CLARK."

Announcement was made by Felix M. Warburg, chairman of the joint distribution committee of the funds for Jewish war sufferers, that \$6,171,123.63 was collected in this country for the work of the committee.

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THERE'S A REASON

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