BUSINESS METHODS.

How San Francisco Allows Business to Slip Away.

She Allows Foreigners in Mexico to Secure the Trade That Naturally Belongs to Her.

A young Sacramentan, who has resided for the past five years in Mazatlan, Mexico, in a private letter to his father, discusses the reason for the dull times in San Francisco. We are permitted to make the following quotation from the letter:

You speak of the paralization of business in San Francisco; now let me tell you this—that the enterprise displayed by the Santa Fe people is something wonderful. Why, do you know that the Santa Fe system have an agent here in the house with us whose business is to solicit for Eastern houses merely for the freight that comes over their road, charging nothing for his work. Anything can be bought by him that can be had anywhere in the United States, and they will bring it over their roads as cheap and land it here in Mazatlan, Manzanillo, or even Acapulco, for the same price that it can be shipped from San Francisco. San Francisco has sent just two drummers here in the last year, while Eastern drummers have come to the enormous number of thirty, and new ones always coming in by every steamer. This is a monumental disgrace to the business men of San Francisco, who allow the trade which belongs to them to be wrested out of their hands, and they setting quietly on their haunches kicking against the Southern Pacific Railroad people and allowing their coast trade to be taken from them by Eastern people. I tell you that San Francisco people are the laughing-stock of the Eastern people here, and the Santa Fe people are quietly hugging themselves with the assurance that they are absorbed with their own interests at San Francisco for a competing line, which will be the Santa Fe system, and while the hog is wallowing in the mud at home they are laying the foundation of trade all around them and taking the cream of the sauce.

Another contention that the American has is simply this: that American houses will come here and give their agencies to the Germans here, for the simple reason that they speak English, and that they allow themselves to be flattered into business transactions that eventually turn to the German trade's interest. It is a well-established fact that the German casas here have taken agencies from American houses and for American goods, and supplant them by German goods, stating that the Mexican trade requires that German article, when, as a matter of fact, they do not put forward the American goods, but, on the contrary, keep them in the background; and these same German houses are mostly supported by American capital, through their agencies of mines and other works, which is mostly American capital.

Business men of San Francisco should place some goods here, and make a big fight for the trade, which amounts to about ten shiploads of merchandise a year, exclusive of the goods bought in the States, or, in other words, about 12,000 tons. This same amount of tonnage comes into Mazatlan about the 1st of September and finishes up about the 1st of October, and all of it foreign goods. San Francisco has got to establish her goods here in Mazatlan, and in that way they can control the trade, both of the interior and coast, and hold it for themselves to the exclusion of Eastern houses. I could keep up this same strain for a month, and rehearse nothing but facts and figures, which tell their own tale.

No BUFFET shouldbe without a bottle of Angostura Bitters, the South American appetitizer. Manufactured by Dr. J. G. B. Siegert & Sons. Ask your druggist.

EVERYBODY'S COLUMN.

Correspondence of Interest to the General Public.

[Under this heading the RECORD-UNION will publish short letters from correspondents on topics of interest to the general public. The matter in these communications will be understood to represent only the views of the writers. All communications must be accompanied by the name of the writer, not for publication, unless so desired, but as a guarantee of good faith.—EDS.]

For Women's Suffrage.

NEW HOPE, July 14th.

EDS. RECORD-UNION: Please allow me space to say a few words to the members of the W. C. T. U. I have been corresponding with Miss S. M. Severance, State Superintendent of Franchise, to know what my duties as County Superintendent of Franchise, Legislation and Petition work were. She told me to write to the President of each local union and see that they each had a local Superintendent for Franchise, Legislation and Petition work, also plenty of helpers.

Now, ladies, I do not know the names and addresses of the local Presidents of the W. C. T. U., except Elk Grove's, and I take this way to inform you of your duty in that line, also wish you to write and send me the name and address of each local President of Sacramento County, that I may write you full instructions immediately. It is time we were all at work.

Another thing—I wish each President would see that her union takes at least one weekly suffrage paper, and not only take it, but read it in the union, then pass it around to do missionary work. Also ascertain how many suffrage papers are taken by members of each union, and inform me. Every fourth meeting should be devoted to franchise, and see that it is made interesting. Have suffrage songs and literature, and discuss the question. Let each union write an article on "Franchise" and send it to the different local papers for publication, and do not be afraid of its going into the waste-basket, for I find our editors are generally more ready to publish them than we are to write them. I have sent suffrage matter to various papers and never had it rejected, whether the editor was converted to the cause or not.

Now, about suffrage papers. Really, it makes me cross when I think how many ladies will say they believe in franchise, and when they are asked if they take a suffrage paper will say no. Well, how do you expect to get educated on that point? I tell you, my friends, it is absolutely necessary that each suffragist take at least one weekly, and as many more as you can afford. If economy is necessary, save in some other way—do with one less calico dress a year; that will pay for your paper, or get one pair of kid gloves less. There are many things we can get along without, but it is not profitable to do without a suffrage paper.

Now, friends, see that some suffrage literature is taken in every union, and let each union inform me what it is doing in the suffrage line. I have petition heads to send each union, and all should be at work. MRS. ELLA KILGORE,
Superintendent of Franchise, Legislation and Petition Work of Sacramento County.

BEECHAM'S PILLS sell well because hey cure.

EX-POLICEMAN ASH.

In Court for Refusing to Support His Minor Daughter.

His Second Wife and Step-Children He Says Require His Earnings—No Decision Rendered.

Ex-Policeman Robert W. Ash appeared before Superior Judge Catlin yesterday to show cause why he should not be punished for contempt, in not obeying the mandate of the court.

Something over a year ago Ash's wife, Carrie M. Ash, obtained a divorce from him, as well as a portion of the community property and the custody of their 12-year-old daughter. Ash was ordered by the court to pay $14 a month to support his child. He paid the money until a month ago and then ceased, declaring that he would pay no more. The matter was reported in court by the ex-wife, and that is why Ash happened to be in court yesterday.

Since the divorce Ash has taken unto himself another wife. This one had two children of her own, and when Ash was telling his troubles in court yesterday he said that he found it took all of his wages to support his new wife and children. He said that when the divorce was granted he gave his first wife everything he had, but she was not satisfied, and was persecuting him—that she had prevented him being reappointed on the police force, and was trying to "run him out of town."

Mrs. Ash, the first, took the witness-stand, and denied that she had persecuted her former husband. She takes in sewing and earns $1 50 a day when she has employment; but this, she said, was not enough to clothe and school the child.

Mrs. Ash, the second, took the witness-stand, and testified that it required all of Ash's earnings to support her and her two children. She was not feeling well, herself, and needed medical attention, which would cost considerable more. She denied that she had any money in bank. One of her children, a boy, was working, and earned $20 a month.

Judge Catlin was not prepared to render a final decision in the case, and ordered that the contempt matter be allowed to stand for thirty days, at the end of which time the ex-wife's application should be renewed.

The World's Fair—The Chicago "Inter-Ocean."

This great weekly and the WEEKLY UNION can be had for $2 a year, or the DAILY RECORD-UNION and the *Inter-Ocean* for $6 50 per year. All about the great World's Fair will be elaborately treated in the *Inter-Ocean*. Can be had for this price only by subscribers to the RECORD-UNION and WEEKLY UNION.

Gypsies originally came from India.

DR. PRICE'S Cream Baking Powder.
Used in Millions of Homes—40 Years the Standard.

The Nonpareil.

"The Nonpareil."

$1 per Pair.

We will place on sale to-day 150 dozen Eight-button length

MOUSQUETAIRE SUEDE Real Kid Gloves.

These are a lot that we purchased from the Alexander manufactory, which is in itself the strongest kind of a recommendation, as every lady knows that the best Gloves sold over the counters to-day are made by this manufactory. The regular price of these Gloves is $2 everywhere. They will be placed on sale TO-DAY in our Glove Department at $1 per pair.

This is the best bargain offered for many a day; an opportunity of which we advise every lady to take advantage. In all the latest shades, as well as the more staple colors. Every pair warranted.

In Silk Mitts

We are offering the best of values. Twenty-five dozen PURE SILK MITTS, of good length, in black only, at 25c a pair.

In Silk Gloves

We are offering twenty dozen PURE SPUN SILK GLOVES of splendid quality, that were formerly 50c a pair, at 25c.

Mail Orders Carefully Executed. Samples and Prices Free on Application.

Wasserman Davis & Co.

CORNER FIFTH AND J STREETS, SACRAMENTO.
AGENTS FOR BUTTERICK PATTERNS.

General Notices.

HONORABLE YOUNG MAN DESIRES correspondence with honorable ladies; object matrimony. Address H., this office. 1t*

REMOVAL SALE — WILL SELL PICtures, Frames, Baby Carriages, Tricycles, etc., at cost, until August 1st. MELVIN'S, 718 K. Will remove to 519 J street. jy16-tf

A CHANCE FOR CAMPERS—A PARTY of ladies and gentlemen will leave here about August 1st on a camping trip to choice spots in the Sierras in charge of a reliable man of experience in camping out, and who is familiar with the best resorts. A few more persons can be accommodated. Every effort made to insure safety and comfort. Best of hunting and fishing. Address CAMPER, this office. jy15-1w

PROF. MEAD, ASTROLOGER, CASTS your horoscope from date of birth by the planets. Answers all questions of life. Room 22, Western Hotel. jy11-1w*

Lost—Found.

STRAYED TO OUR RANCH, ADJOINING Oak Park, one small bay mare, about nine years old; horseshoe brand on left shoulder and hip; shod. Owner can have same by calling on us, proving property and paying charges. PALMER BROS. jy16-3t*

Wanted.

FIRST-CLASS JAPANESE WAITER wants situation in hotel or restaurant, or family in city or country. Address M. F. FRED, 41 Rose alley. jy16-3t*

WANTED—A COLORED MAN WHO UNderstands taking care of horses, milking cow and doing light work in garden; permanent situation and fair wages to the right party. Address C. E. F., this office.

WANTED—ANY KIND OF DOMESTIC or ranch work, by JAPANESE LABORERS' UNION. Office 310 M street, this city. jy14-6t*

WANTED—A LARGE FRONT ROOM, handsomely furnished, somewhere between H and M, Fifth and Thirteenth. Address P., RECORD-UNION office. jy14-3t*

WANTED — BY A SCANDINAVIAN woman, a situation as cook or housekeeper. Best of references given. Address SCANDINAVIAN, this office. jy14-3t*

WANTED—75 HORSES TO PASTURE; first-class green feed in abundance and good care; four miles south of city. Inquire of DR. G. M. DIXON, 700 J street, Sacramento. je32-1m

WANTED—TWO GOOD LIVE MEN FOR outside work; those who can furnish good reference; good compensation will be guaranteed. Apply between 8 and 9 o'clock A. M. B. S. SMITH, 509 J street.

WANTED — PERSONS LOOKING FOR help of any kind; or sober and industrious men seeking employment, can be satisfied by calling or addressing the "Intelligence," 1017 Second street, Sacramento. CHARLES R. MILLER, proprietor. ap4-6m

WANTED—MEN FOR FARMS, VINEyards, dairies and all kinds of labor; women and girls for cooking and general housework; plenty of work for desirable help. Apply at EMPLOYMENT OFFICE, Fourth street, K and L.

HAMMAM BATH.

IF YOU DESIRE THE LUXURY OF A Hammam, Sulphur or Steam Bath go to Seventh and L streets, one block from new Postoffice building. Experienced attendants in both ladies' and gentlemen's departments. Open every day, Wednesday and Saturday evenings. Telephone No. 361.

FRIEND & TERRY
Lumber Company.

MAIN YARD AND OFFICE, 1310 SECond street. Branch Yard, corner Twelfth and J streets.

Sportsmen's Headquarters.

HENRY ECKHART, MANUfacturer and Importer of Guns, Rifles, Pistols, Fishing Tackle, and Sporting Materials of every description. Guns choke-bored, stocks bent, and repairing on guns and rifles a specialty. Send or price-list. No. 523 K street, Sacramento.

CHAS. FLOHR,

1024 SIXTH STREET, IMporter and dealer in Fine Shotguns, Rifles and Pistols. Agent for the celebrated Imperial Shotgun. Safes and Scales repaired and Locksmithing given prompt attention. Repairing of all kinds neatly done and warranted.

To Let or Rent.

TO LET—THREE UNFURNISHED rooms for housekeeping; bath, pantry, hot and cold water. Apply 1307 Fourth street. jy16-3t*

TO LET—A PLEASANT FRONT ROOM. Apply 1003 L street. jy16-tf

TO LET—AT 122 J STREET, NICELY furnished rooms, en suite or single. MRS. E. D. PRESTON. jy15-2w*

TO RENT—A SUITE OF NICELY FURnished rooms. Apply at 1107 I st. jy15-3t*

TO RENT—NICE SUNNY ROOMS, FURnished for housekeeping; 1528, corner Second and P streets. jy14-6t*

903 TENTH STREET, CORNER PLAZA—Pleasant, furnished rooms and board for gentlemen.

FOR RENT—THE FINEST ROOMS IN the city; either for housekeeping or offices; over Van Voorhies' drug store. Apply at store.

TO LET—FOR THE SUMMER MONTHS, sunny front suites; also single rooms with board. 1006 Pine street, San Francisco.

GLEEMAN HOUSE — FURNISHED rooms by day, week or month; best and cleanest beds in the city for 25 and 50 cents. Corner Third and J streets.

For Sale.

FOR SALE CHEAP—52-INCH VICTOR bicycle; good as new. Address box 265, Nevada City, Cal. jy15-4t*

FOR SALE—AN OLD FIRMLY-ESTABlished city business, paying big interest on investment, and perfectly safe. One chance in a lifetime. Limited capital required or part security. Thorough investigation, etc. Address A1 BUSINESS, this office. jy14-6t*

FOR SALE—NICE LITTLE HOME OF eight acres near Folsom. For particulars call on or address I. HINKLE, Folsom. jy3-6t*

FOR SALE—METALLIC LATH FOR FIRE and earthquake proof buildings. E. HAWES, Twelfth and B streets. Telephone No. 173. jy11-1w*

FOR SALE—I OWN TWO LOTS 40x160 each, corner Twenty-fifth and K; also, two lots 40x160, corner Twenty-sixth and M; also, two lots 40x160, P, Twenty-sixth and Twenty-seventh, and two lots 40x160 each, N, Twenty-sixth and Twenty-seventh. Commencing to-day I offer any of these lots for sale on the installment plan—in fact, I will sell them on three years' time. These lots will be sold cheap, and they are on the electric road. Any of the lots will double in price before three years. Address P. O. Box 452. jy9-2w

FOR SALE CHEAP—A GOOD TOP BUGGY; California make. Inquire at this office.

RANCH FOR SALE—TWO MILES SOUTHeast of Lincoln, Placer County; 220 acres choice fruit land; the place is improved; has a good house, barn and other buildings upon it, and is inclosed by a substantily fence; the property was formerly known as Calderwood's ranch; for sale on easy terms. Apply to MRS. LAURENCE McKEARNEY or S. SOLON HOLL, her attorney, 920 Fifth street, Sacramento.

FOR SALE—LOTS 40 OR 80x160 FEET, north side of P street, between Twentieth and Twenty-first streets; one of the finest locations in the city—above all possible floods. W. E. CHAMBERLAIN, 1618 M street.

TREASURY DEPARTMENT, OFFICE OF Comptroller of the Currency, Washington, June 23, 1892. Whereas, by satisfactory evidence presented to the undersigned, it has been made to appear that "The National Bank of D. O. Mills & Co.," in the City of Sacramento, in the County of Sacramento and State of California, has complied with all the provisions of the "Act of Congress to enable National Banking Associations to extend their corporate existence and for other purposes," approved July 12, 1882.

Now, therefore, I, Edward S. Lacey, Comptroller of the Currency, do hereby certify that "The National Bank of D. O. Mills & Co.," in the City of Sacramento, in the County of Sacramento and State of California, is authorized to have succession for the period specified in its amended articles of association, namely, until close of business on July 6, 1912.

In testimony whereof, witness my hand and seal of office this 23d day of June, 1892.
[SEAL.] E. S. LACEY,
Comptroller of the Currency.
No. 2014. je30-1m

J. W. GUTHRIE,
127 J Street,
Plumber, Gas and Steam Fitter,
Sanitary Engineer.
Telephone No. 165.

CLEARANCE SALE.

Third Week.

SHOE DEPARTMENT.

MEN'S SHOES.

A mixed lot of MEN'S WORKING SHOES. Neat square toe with tip and come in hook and lace or congress.

Sale price, $1 25.

MISSES' SHOES.

One lot of MISSES' BEST FRENCH DONGOLA KID BUTTON SHOES, hand turned and spring heels.

Reduced from $3 50 to $2 25 per pair.

LADIES' SHOES.

A large mixed lot of LADIES' BEST GRISON FRENCH KID SHOES, extension soles and different styles.

Sale price, $3 45 per pair. Former prices, $6 and $8.

LADIES' SOFT GLOVE CALF BUTTON SHOES, round toe with low heels.

Sale price, 50c.

These are adapted to every day and garden use.

Third

HALE BROS. & CO.

CLEARANCE SALE.

Third Week.

BETTER THAN EVER

Are the offerings in the sale for next week.

THE CLOTHING DEPARTMENT

Is out with a strong value in BOYS' LONG PANT SUITS at

$3 45.

BOYS' SUITS, ages 11 to 18 years, in light and dask colored cassimeres, plaids and stripes. They are neatly cut and well made garments.

Former prices, $5, $5 50 and $6.

There are also other lines of CLOTHING at Mark Down Prices.

Ask to see them.

Week

HALE BROS. & CO.

CLEARANCE SALE.

Third Week.

DOMESTIC DEPARTMENT

A BARGAIN IN DOMET FLANNEL

We shall place on sale 15 pieces of CREAM DOMET FLANNEL at 5c per yard. The former price was 8⅓c.

TABLE LINEN.

54-inch TURKEY RED DAMASK, reduced from 25 and 30c to 19c per yard.

BEDSPREADS.

12-4 MARSEILLES BEDSPREADS, heavy raised figures (a few of the lot are slightly imperfect). All go on sale at $1 75 each. These are actual value at $3 and $3 50.

TOWELS.

UNBLEACHED HUCK TOWELS, size 19x38. Sale price, 10c each. Former price, 16⅔c. They are good, heavy Towels and just the thing for hotel and lodging-house use.

RUGS.

REVERSIBLE, WOOL SMYRNA RUGS, fringed ends, size 30x57 inches, will be placed on sale at $1 19 each.

Of Sale.

HALE BROS. & CO.

CLEARANCE SALE.

Third Week.

MONDAY NEXT

Opens the Third WEEK Of the Clearance Sale.

There's no use of wasting space to tell about it, THE PRICES MADE for next week SPEAK FOR THEMSELVES. A glance over the list will readily prove it.

We give you fresh, new stock each season, and the CLEARANCE SALE enables us to do so by unloading surplus stock, thus avoiding the necessity of carrying goods over from season to season.

IT TAKES STIRRING PRICES,

But that is what we are making.

See

HALE BROS. & CO.

CLEARANCE SALE.

Third Week.

CLOAK DEPARTMENT.

There are strong attractions in CLOAK DEPARTMENT for next week and it will pay you to examine them.

LADIES' NAVY BLUE AND BLACK REEFER JACKETS reduced from $3 to $2.

LIGHT TAN REEFER JACKETS with pearl buttons go on sale at $3 75. Former price, $5.

LADIES' LIGHT TAN AND GRAY REEFER JACKETS with pearl buttons, reduced from $7 50 to $4 75.

At $6. LADIES' TAN REEFER AND BLAZER JACKETS, reduced from $10.

LADIES' BLACK REEFER JACKETS, silk lined. Sale price, $7 50. Reduced from $13.

TAN REEFER JACKETS and BLACK CHEVIOT REEFERS. Reduced from $12 and $12 50 to $7 50.

BLACK CHEVIOT REEFER JACKETS reduced from $6 50 to $4 75.

There are still a few of those CHILDREN'S JACKETS in neat styles and colors at reduced prices. Ask to see them, it's worth while if you are in need of any.

Display

HALE BROS. & CO.

CLEARANCE SALE.

Third Week.

Gent's Furnishing Dep't.

One lot of Men's and Boys' Domet Flannel OVERSHIRTS to go on sale at 25c each.

HANDKERCHIEFS.

White Japanese Silk, Hemstitched HANDKERCHIEFS at 25c each. Former prices 40 and 50c.

At 19c Each. A lot of Unbleached Canton-flannel UNDERDRAWERS. An exceptional value.

Notion Department.

SHELF PAPER at one cent per package, in all colors.

PENCIL TABLETS, extra thick paper. Sale price, 2c each.

HATS.

MEN'S FINE STIFF HATS, in light colors, reduced from $3 50, $4, and $5 to $1 each.

In Show

HALE BROS. & CO.

CLEARANCE SALE.

Third Week.

CHILDREN'S VESTS.

CHILDREN'S WHITE COTTON RIBBED VESTS, low neck, no sleeves; made with fine Swiss rib and very nicely finished. Reduced in sale to 5c each.

AT 10 CENTS EACH.—A mixed lot of CHILDREN'S FANCY PARASOLS in colors pink, blue, tan and red. These are worth three or four times price asked.

AT 25 CENTS EACH.—Another mixed lot of CHILDREN'S PARASOLS in fancy satin, sateen and gingham. They are worth from 50 to 75c each.

AT 79 CENTS EACH.—LADIES' WHITE MUSLIN CHEMISE, made of extra grade muslin and trimmed with fine class embroideries. Every pattern is a beauty and the price is made to close out.

One case of LADIES' SOLID COLOR COTTON HOSE, in medium weight with patent seams. On sale at 8⅓c per pair.

LADIES' MUSLIN BLOUSES AT $1 EACH.

A mixed lot of LADIES' WHITE EMBROIDERED MUSLIN BLOUSES. The patterns are entirely new and the regular value $1 25, $1 50 and $2.

LADIES' PARASOLS AT $1 EACH.

A large lot of LADIES' PARASOLS in mixed styles. Black Satin Lace Trimmed and Black Gloria Silks, Black Union Serges, Black Satin Coaching, Fancy Colored Coaching, Colored Ruffle and Colored Sateen Parasols.

Windows.

HALE BROS. & CO.