

WEEKLY REVIEW OF TRADE CONDITIONS.

Volume of Business Remarkable for This Time of Year.

Only in One or Two Industries is There a Lagging Note.

The Demand for Most Goods is Heavy, Manufacturing Works are Better Employed and Orders Booked and in Prospect are More Encouraging at This Season Than in Any Other Year of Which Equally Definite Records Exist.

NEW YORK, Jan. 21.—R. G. Dun & Co.'s "Weekly Review of Trade" will say to-morrow:

With a volume of business remarkable for this time of year, 28 per cent. larger than a year ago and 10.4 per cent. larger than in 1892 in payments through the clearing houses, it is not discouraging that one or two industries are lagging. The demand for most goods is heavy for the season, manufacturing works are better employed, and orders booked and in prospect are more encouraging than at this season in any other year of which equally definite records exist.

Exports continue heavy, in spite of some rise in prices. Treasury receipts from customs were larger in twenty days of January than in the entire month of October or November. Failures are considerably smaller than ever known at this season, both banking and trading less than half of last year's. Railroad earnings in January thus far reported have been 10.6 larger than last year.

The rise of wheat above a dollar in regular sales was not accompanied by signs of speculative excitement. In fact, the continuance of extraordinary exports, 2,945,765 bushels, flour included, for the week from Atlantic ports, as against 1,574,215 last year, and for three weeks 9,022,493 bushels, against 5,559,532 last year, besides 4,036,940 from Pacific Coast ports for three weeks, would give an excuse for high prices, even if the corn exports were not enough to suggest foreign demand, amounting to 9,270,189 bushels, against 10,774,233 for three weeks. The fact that corn was shipped during the week to Egypt and Russia, the very countries upon which Europe most relies for breadstuffs next to the United States, affected trade not unreasonably. Just when unprecedented production of pig iron was causing weakness, extraordinary demand for finished products appears. For this season, at least, the general demand is beyond precedent, including 150,000 tons steel rails for the week and 129,000 already this year; orders for plates so large that Pittsburgh works send away some to other quarters, unable to fill all they receive; orders for bars such that many concerns are obliged to refuse; most

excellent demand for sheets and fair for structural forms.

Nor does this demand spring from efforts to combine makers of wire and its products and makers of tin plates. Prices of all finished products are sustained by the demand, though Essen steel is five cents lower at Pittsburgh, but at Chicago is strong, with some producing of finished forms delayed by its scarcity.

Failures for the week have been 374 in the United States, against 409 last year, and 53 in Canada, against 65 last year.

NEW YORK, Jan. 21.—Bradstreet's to-morrow will say:

A large measure of activity in business and industrial lines, with, in some instances, previous records surpassed, and very general steadiness in prices of stocks, is perhaps the most notable feature of the trade situation this week. Quotations on cereals show the most aggressive strength, while those of some makes of pig iron betray rather a more decided weakness than they did a week ago. Mild weather is frequently mentioned as an influence tending to check retail distribution of seasonable goods, chiefly because of the effect on country roads. Spring trade opens slowly as usual at this time of year, but confidence is still unimpaired.

As already intimated, the immense production of pig iron, amounting to only 1,040,000 tons per month, has begun to exercise an influence upon the price of that staple, but decreases reported are still only fractional. The outlook in the steel rail trade is reported as flattering. Large orders for railroad account already booked have been increased, an example being furnished by sales of 15,000 tons reported from Chicago at full prices.

Higher prices for wool abroad, based partly on short yield reports, are reflected in the firmness of domestic quotations, although the demand, while comparing well with most preceding years, is smaller than it was at this time in 1897, when the tariff changes were being anticipated.

The industrial situation, with the single exception of the cotton industry, is one of exceptional strength.

Business is active on the Pacific Coast. California crop prospects have been improved by the recent rains, and ship and boat building are very active along Puget Sound and at Portland.

Quite a shrinkage in cereal exports is indicated this week. The total shipments of wheat, flour included, from the United States and Canada, amounted to only 3,925,000 bushels, against 5,220,000 bushels last week, 2,916,000 bushels this week a year ago, 3,840,000 bushels in 1896, and 2,840,000 in January in 1895.

A further falling off in the number of business failures is reported in the United States this week, the total being only 309, as against 323 last week, 429 a year ago, 314 in 1896, 312 in 1895, and 28 in 1894. Failures in the Dominion of Canada amount to 46, against 58 last week, 57 in 1897, 52 in 1896, and 46 in 1894, but exceeding those of 1893, which number 38.

EASTERN GRAIN MARKET.

CHICAGO, Jan. 21.—In wheat speculation was treated to a mild sensation opening by the action of the Liverpool market. The quotations from there were up 1/4d per cent for futures. No. 1 northern spring on the 18th had been raised 1d per cent, and even the London cargo market showed an advance of from 3d to 6d per quarter. May opened here with a jump to 92 1/2c, with some sales at the same time at 92c. The closing price yesterday was 91 1/2c. It started from 87 1/2c to 84 1/2c, compared with 83 1/2c yesterday afternoon. Outside markets were also very strong, especially New York and Minneapolis, and this had its effect.

The reason for the strength of the Liverpool market was said to be an account of the growing scarcity of offerings from Argentina. A cablegram from Rosario said, however, that the farmers' deliveries in that country were retarded by rain, and that plenty would be forthcoming later; that the area in wheat had been large; the yield heavy, and that no reaction in the estimated exportable surplus was being made. But another reason for Liverpool strength was continuation of drought in India.

Notwithstanding the cablegram from Rosario, Liverpool reaffirmed earlier statements of scarcity of Argentine offerings. There was plenty of selling both of the month of May, many holders taking advantage of the sharp opening advance to realize, but declines of only 1/2c resulted in each, and when the realizing ceased prices went up again. Primary Western market receipts, all told, were 308,000 bushels, against 271,000 bushels the week before. Minneapolis stocks for the week were expected to show 200,000 bushels' increase, and on that basis and estimate of the week's exports, 500,000 bushels' increase in the visible supply is looked for.

Last year the decrease of the similar week was 14,160 bushels. Liverpool closing prices showed net gains for the day of 3/4d for March, 1d for May and 1/4d for July. Paris noted 25 centimes' decline in January flour and 5 centimes' advance in March and June. Antwerp advised 1 1/2 centimes' rise in both red winter and Walla wheat.

The clearances from Atlantic and Gulf ports in wheat and flour were equal to 615,000 bushels. The market here began to weaken after the posting of the weekly shipments from Argentina, which rather confirmed the earlier Rosario cable concerning the large surplus. The steel market closed at 328,000 bushels. Selling became quite free after that, and it was the impression that the Leiter crowd liquidated some of their July and May holdings. May declined to 91 1/2c, and was bringing 91 1/2c at the close. July sold down to 84, and closed at that.

For relieving throat diseases, coughs and hoarseness, use "Brown's Bronchial Troches." Sold only in boxes. Avoid imitations.

The closer money is the harder it is to get hold of it.

Catarrh

Mrs. Josephine Polhill, of Due West, S. C., had a severe case of catarrh, which finally became so deep-seated that she was entirely deaf in one ear, and part of the bone in her nose sloughed off. The best physicians treated her in vain, and she used various applications of sprays and washes to no avail. Fourteen bottles of S. S. S. promptly reached the seat of the disease, and cured her sound and well.

S. S. S. never fails to cure a blood disease, and it is the only remedy which reaches deep-seated cases. Guaranteed pure and vegetable. Books free. Address Swift Specific Co., Atlanta, Ga.

Y. M. C. A. RECEPTION. The Gold Club of the Association Gave a Pleasant One.

A large company enjoyed the reception given by the Gold Club at the rooms of the Young Men's Christian Association last evening. As was anticipated, the rooms were tastefully decorated. Yellow predominated, with a suggestion of purple thrown in, and an abundant display of the national colors. A beautiful palm spread its graceful leaves in the gymnasium. The programme was short, and consisted of musical selections. It was as follows: Prayer, Rev. W. S. Hoskinson; violin solo, Gordon Perry; cornet solo, Lester Nichols; whistling solo, Mr. Dierksen; vocal solo, Mr. Scholes; male quartet, Messrs. Barfoot, R. Scholes, E. A. Brown and B. Scholes.

After the programme Ray Scholes, who acted as master of ceremonies, called upon Mallory Enos, the Secretary of the Gold Club, to read an open letter. Mr. Enos, carrying an immense Indian club trimmed with yellow ribbons, then read a challenge to the Purple Club for a six months' contest for new members, with the suggestion that the club that wins the largest number of members in the given time shall wear the palm, and the losing club shall furnish a banquet. Both the Purple and the Gold Clubs have strong men in their ranks, and they have all done noble work in the interests of building up the association.

The Gold Club entertained delightfully last evening, and to the officers of the club, John Fechter, Jr., the Chairman, and Mallory Enos, the Secretary, and to Ray Scholes and Tolbert Bray, Chairmen, respectively, of the Programme and Decorating Committees, is due the general success of the affair, not forgetting the efficient aid of a committee from the Woman's Auxiliary, who assisted the young men in serving the refreshments.

AMUSEMENTS.

At the Metropolitan Theater this afternoon at 2, with special low prices for admission, the Spickett Company will present for a matinee performance the old-time, reliable, well-wearing and always attractive domestic drama, "East Lynne." This evening the play will be "An Oakland Tragedy," and to-morrow evening "Don Cesar de Bazan." The company is in the last hours of its engagement here. It has given satisfaction in all it has done, and has kept its promises with the public to the letter.

At the Orpheum this afternoon at the matinee, when prices are merely nominal, the entire vaudeville company will appear in a full programme of the novelties heretofore mentioned frequently. It is difficult to say which is the best of the leader attractions; but either Crimmins and Gore, Mlle. Rambold or the Vesuviano Quartet can be named, and we will not quarrel with the judgment.

The Calhoun Opera Company will appear at the Metropolitan Theater on Tuesday evening and present the beautiful opera of "Amorita." No opera company now before the public has made more rapid strides toward the front than this. Four years ago it started out entirely unknown, and now it is welcomed with pleasure wherever it appears. A glance at the names will convince opera-goers that the productions are in the hands of the most capable artists. Miss Beatrice McKenzie, the prima donna soprano, who has held the same position with the McNeill Opera Company, has a sweet, full voice that wins the hearts of her audience the moment she commences to sing. Adele Farrington, the charming prima donna soubrette, is well known from New York to San Francisco as an artist of rare ability. George Lyding, the tenor robusto, needs no introduction having been connected with the Bostonians so long. Louise Lewis, a mezzo-soprano, and Maud Allison, a contralto, have charming voices. Stella Madison is a charming soubrette. Edward Webb, the tenor company, has been with the Calhoun Opera Company for three years, and is a favorite everywhere. Jack Allison, basso, has few superiors as a character actor and singer. The orchestra, under the direction of Richard F. Lindsay, adds to the harmony and perfect rendition of the operas produced. For this engagement the management has arranged a special division of the house so that seats can be had for 25, 50, 75 cents and \$1.

PERSONAL MENTION.

H. Kelso and wife of St. Louis are guests at the Golden Eagle Hotel. Francis Dunn came up from Berkeley yesterday, and is at the Golden Eagle. Don Ray and Miss Kittle Ray of Galt are guests at the Golden Eagle Hotel. D. C. Halsey, the well-known Woodlander, came over yesterday, and is at the Golden Eagle. Dr. W. P. Matthews, Secretary of the State Board of Health, has returned from a trip to Southern California. City Trustee E. E. Canfield of Chico was in the city yesterday, on his way to San Francisco, to attend the Golden Jubilee.

Mrs. General Barrett, accompanied by Mrs. William Beckman, Mrs. J. L. McCord, Miss Todman and Miss O'Connell, daughters of Salt Lake City, daughter of Colonel Donnell, the banker, and grand-daughter of the late Colonel McNasser, left yesterday afternoon for San Francisco to join General Barrett, who has provided a tug to visit the Japanese man-of-war on the occasion of his launching.

On His Way to the Gallows.

Sheriff J. H. Mansfield of Redwood City came up last night on his way to Folsom, having in charge Harry Winters, convicted to be hanged, having been condemned a few days ago of the murder at Easton of C. H. Adams, witness will be executed on April 8th. His partner in the crime, E. H. Reynolds, has also been convicted, and will be brought up in a few days.

He Took the Oranges.

Officer Douglas yesterday arrested James Sullivan for stealing oranges from the trees in the back yard of the Crocker property at Seventh and P streets. Complaints have come in for some time that thieves, in stealing oranges, have nearly ruined the trees. Sullivan does not deny taking the fruit.

Shaw Convicted.

The trial of Richard Shaw, indicted by the Grand Jury for perjury, was concluded yesterday before Judge Hart. The case was given to the jury about half-past 4 o'clock, and they were out about ten minutes, returning a verdict of "guilty," as charged in the indictment.

TO CURE A COLD IN ONE DAY. Take Laxative Bromo Quinine Tablets. All drug stores sell the money if it fails to cure. The genuine has L. B. G. on each tablet.

FOUR JANUARY SALES FOR TO-DAY!

SALE OF MEN'S TROUSERS TO-DAY. MILLINERY.

With the opening of business this morning we shall place on our counters a fresh lot of nicely trimmed Women's Hats at the surprisingly low price of \$1 each. Any color you wish. Several months yet in which these hats can be worn for shopping, traveling, etc.

Today's Price, \$1. Fedora Walking Hats, in navy blue, brown, cardinal or green, 19c. Fine Fur Felt Turbans, trimmed with wings and ribbons. This season's styles, 47c. Many kinds of wings at 5c and 12c.

Today's Price, \$2 48, \$3 98. This sale will be of interest to all who are in need of Trousers for immediate use or even for later on.

Although we sold a large quantity of Overcoats and Mackintoshes in our last Saturday's sale, there still remains a good line from which to make your choice if you are interested in Overcoats and Mackintoshes.

Today's Price, 27c. This sale will be of interest to all who are in need of Trousers for immediate use or even for later on.

Today's Price, 15c. Although we sold a large quantity of Overcoats and Mackintoshes in our last Saturday's sale, there still remains a good line from which to make your choice if you are interested in Overcoats and Mackintoshes.

Today's Price, 3c. Today's Price, 11c. This sale will be of interest to all who are in need of Trousers for immediate use or even for later on.

Today's Price, 98c. This sale will be of interest to all who are in need of Trousers for immediate use or even for later on.

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Today's Price, 98c. This sale will be of interest to all who are in need of Trousers for immediate use or even for later on.

No Percentage Pharmacy.

We pay no one a percentage of our business. On two or three prescriptions we can save you enough to buy an armful of bric-a-brac.

FRANCIS S. OTT, DRUGGIST, 200 K St., south side Second and K, SACRAMENTO, CAL.

EXCLUSIVELY DRY GOODS

AN UNUSUAL OPPORTUNITY TO SAVE

From stylish, well-selected goods for our ever-increasing first-class trade, but every bargain is a bona fide one. No misrepresentations, not a picked lot of goods for this sale, but everything in the store at a sacrifice. Note the following few of many:

Attractive New Linens.

Fringed Linen Damask Lunch Sets, consisting of 2x2 yards table cloth and 48 napkins. These show some fine patterns. \$5 00

Fringed Linen Damask Lunch Sets, consisting of 3x2 yards table cloth and 48 napkins, one of our best linen values. \$6 00

Linen Damask Dinner Sets, 3x2 yards table cloth and 48 napkins, in floral and conventional patterns. \$8 00

Linen Damask Dinner Sets, some great values in German and Irish manufacture; all new and up-to-date patterns. Prices \$30 00 set, \$10, \$12, \$15 and up to \$25.

Bleached Table Linens.

50c per yard instead of 75c, 90c per yard instead of 1.00, 75c per yard instead of 1.00, 80c per yard instead of 1.15.

MAIL ORDERS DISPATCHED PROMPTLY.

B. WILSON & CO. Corner Sixth and J Sts., SACRAMENTO.

"THE RUSH TO KLONDIKE"

Has no comparison to the number of "BARGAIN SEEKERS" going to the

Colored Tag Sale!

Table with 3 columns: Item description, Price, and Notes. Items include wool cheviot suits, worsted suits, dress suits, etc.

Men's Working Pants. A neat stripe and warranted for durability.

TAG PRICE, 63c. COUNTRY ORDERS 414-416 K ST. PROMPTLY FILLED.

Worsted Pants. All our elegant stock of Fancy Stripe Worsted Pants that have sold regularly for \$7 and \$8. Now at TAG PRICE, \$4 85.

LOOK WONG DIED. One of the Men Arrested Whom He Said Shot Him.

Loog Wong, the Chinese laundryman who was shot at 104 Fifth street yesterday morning, an account of which appeared in the "Record-Union" yesterday, died a short time subsequent to the shooting, and another Chinatown murder had been committed.

There has been trouble between the two ever since the Suey Ons were driven out of San Francisco, and located here, and the Chinese New Year festivities, which had only just begun, was picked as the time in which to settle old scores. Bombs and firecrackers were being exploded in every section of the Chinese quarters when the shooting was done, and it was utterly impossible for the police to distinguish a pistol shot in the general fusillade.

Loog Wong was conscious when taken to the Receiving Hospital, and said he had been shot by two men, Ah Look and Ah Sam, who followed him and fired four shots at him through the glass door of the house near the corner of Fifth and I, in which he had taken refuge yesterday morning. Officer Ash arrested Ah Won Ock, also known as Ah

Sam, on suspicion of being one of the men who did the shooting. He was pointed out by another Chinaman as being one of the men wanted. Ah Sam, or Ah Won Ock, was a witness in the murder trial of Hom Gow Nuey and Chin Ah Gow some time ago, and gave some damaging evidence which the jury received for what they thought it was worth, and the defendant was discharged. The Chinese who could be induced to talk said there had been trouble between Loog Wong and Ah Won Ock over money matters, the former owing the latter a debt he was not able to liquidate. The officers, however, believe that the matter is one which properly belongs to the highlander tongs, and express fears that a war may be expected to break out at any time. Coroner Clark took charge of the body.

No More Bombs and Crackers. Owing to the Chinatown murder that took place yesterday morning, the order allowing the Mongols to devote certain hours to the firing of bombs, crackers, and incidentally, pistols, has been revoked. The white man's celebration of New Year's was declared out of order before it was begun, but it was different with the Chinese.

60 CENTS.

Our FANCY PERCALE BOSOM WHITE BODY SHIRTS—regular \$1 Shirt—now in our

UNLOADING SALE

60 Cents. All have Cuffs to match. Some have also Ties to match.

SAMPLES IN WINDOW.

Worsted Pants. Gladys—Maud has always posed as a man-hater, yet now she goes off and marries one.

KLONDIKE OUTFITS.

We are making Pack Saddles and Bags, Knite Sheaths, Pistol Holsters, Money Belts and other leather goods for Klondyke travelers. We also have Sheepskins, Dog Harness material, etc., at less than you can purchase at San Francisco.

STOLL'S SADDLERY.

Harness, Shoe Finding and Leather Store, Stoll Building, Sacramento, Cal. SEND THE WEEKLY UNION TO YOUR friends in the East.

BLOOD POISON

A SPECIALTY. Primary, Secondary, Tertiary, Quaternary, Syphilitic, Gonorrheal, etc. Guaranteed to cure. Address: COOK, RHEIMY & CO., 217 Masonic Temple, CHICAGO, ILL.

Hasn't Recanted.

Estelle—When you see the dear boy you will discover at once that she has not gone back on her principles.—Philadelphia North American.

Dr. Slegert's Angostura Bitters, the world-renowned appetizer and invigorator, is used over the whole civilized world. Beware of imitations.