

# The Married Man Gets the Preference

By CHARLES M. SCHWAB,  
President of the United States Steel Corporation.

QUITE well I realize that I take a very strong position when I say, speaking as an employer: "I am in favor of the married man."

ALL THINGS BEING EQUAL THE MARRIED MAN IS A BETTER EMPLOYEE THAN THE SINGLE MAN. I GIVE HIM THE PREFERENCE ALWAYS. The great majority of employers do.

The responsibilities of the married man—his wife, children, home—strengthen his character, steady him, make him more anxious to succeed, urge him in his ambitions. He works for the happiness of his wife and little children. The thought of them lightens his labor and makes him cheerful at his task.

NOW I KNOW ALL THIS BECAUSE I AM A MARRIED MAN MYSELF. I know that when I married—and on a very small salary, too—I realized at once my new responsibilities and these made me more determined than ever to succeed. I knew that as a single man failure would have affected myself alone. Now there was the comfort and well being of another to provide for. Every married man of character feels the same way.

## EMPLOYERS AS A CLASS KNOW THIS.

"Married?" they say to an applicant for a position. "Children?" they ask. And straightway they give that job to the wife and babies.

So that marriage is a good investment. It does more than improve the man himself, it acts as a letter of recommendation. For there is considerable chivalry in the business man of the twentieth century—a very practical chivalry that says to him: "Here's a chance to make a whole family happy," and he usually avails himself of that chance.

Marry just as soon as you can, young man—when you are certain of your ability to support your wife—and take my word for it, you will not regret the step. You will be amazed how your wife will aid you in all your efforts. YOU MAY THINK YOU ARE INTERESTED IN YOUR WORK AT PRESENT, BUT OF COURSE, YOU DO NOT KNOW WHAT REAL INTEREST IN WORK IS UNTIL YOU GET MARRIED.

All this, of course, presupposes that you marry a sensible woman, one to whom you have explained fully your condition in life, one who will help you to achieve your ambitions. In this class are not included social butterflies. I should hesitate to recommend an investment of the latter characters.

## BRAVE INDIANS' NAMES.

Courageous Red Men Who Are Remembered for Service in Wiping Out Sitting Bull.

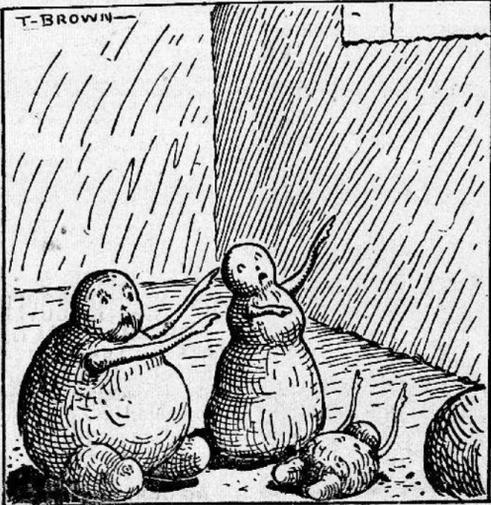
If the efforts of the interior department shall prove to be more successful with the present congress than they have for the past ten years there will be authorized a number of medals of honor which will bear the most unique inscriptions of any like tokens of bravery ever authorized by the United States government, reports the Washington Star.

At daylight December 15, 1890, the Indian chief, Sitting Bull, was arrested at his camp near Fort Yates, North Dakota, by a number of native Indian police. In the fight which immediately followed the arrest—as a number of Sitting Bull's followers came to his rescue—he was killed, as were also a number of the police.

Great credit has been given to this band of 43 imperfectly armed police, who coolly went to Sitting Bull's camp, where they faced and successfully routed 160 Indians who were on the warpath and wrought up to the highest pitch of excitement through the medium of the "ghost dance," and every year since that memorable fight congress has been placed in possession of its details by the secretary of the interior, together with the indorsement regarding the bravery of the loyal Indians by the military authorities and the Indian agents.

If the \$500 is appropriated as requested medals will be struck off and inscribed with the names of Marcellus Chankiputah (Red Tomahawk), John Wambdi (Eagle Man), Thomas Tunkah (Stone Man), Louis Wahpahda (Hat), Hugh Chetabonok (Swift Hawk), Luke Push (White Buffalo), Alexander Hoek-okah (Middle), Eugene Akchitahcogah (Little Soldier), Joseph Brown Wolf (Brown Wolf), Paul Hautamaza (Iron Cedar), John Ishmawichah (Stone Elk), Oliver Hehakawakete (Looking Elk), Dennis Wahpahaitu (Looking Hat), George Iron Star (Iron Star), Richard Runninghawk (Running Hawk), Afraid of Hawk, White Bird, Maggie Eagle, Iron Thunder, Paints Brown, Weasel Bear, Rooster, High Eagle, Good Voiced Eagle, Red Bear,

## OVERHEARD IN THE CELLAR.



Mr. Potatoe—It's a mighty lucky thing she's between me and the window, if I keep on sprouting much longer I'll soon have my arms around her.

## THE DAINY LICHEE.

It Is the Most Delicious Fruit That Grows in China.

Chinese Oranges and Pears, However, Are Inferior to Our Own—The Missionary Who Bought Sheep's Tails.

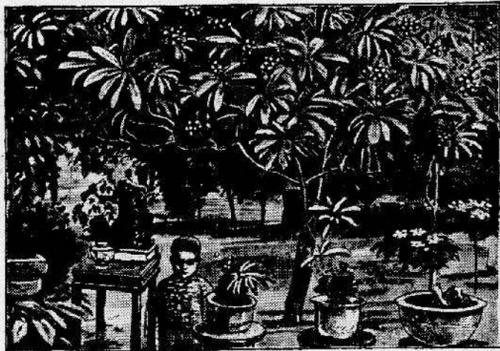
(Special Haugha (China) Letter. OF COURSE we have oranges in South China, plenty and cheap. Not Florida varieties, but little loose-jacket ones that can be eaten without staining your kid gloves, if you do not want to remove them, and without the use of knife or spoon. There are other varieties, not so good and much more trouble to eat. They ripen in mid-winter, and are the popular fruit during the great national holidays at the Chinese New Year, which corresponds to about February.

It is necessary to offer oranges to each guest who calls on any day from the first to the fifth of the first month at least, and may extend the courtesy to the fifteenth day. The guest must refuse and the host insist, until finally they compromise by the guest taking two—never less and seldom more.

Of the temperate zone fruits, apples have not yet been successfully cultivated except in the mountains of North Fukien. Peaches are abundant and of fair quality; plums are plentiful and like good seedlings in America. Grapes are very ordinary.

The most disappointing is the pear. It is yellow and delicious looking. The newly-arrived uninitiated American sees the luscious fruit on the street, and thinks of the fine old Bartlett trees in his grandfather's (or some other boy's grandfather's) orchard, and fixes his mouth for a treat like that of his boyhood days. He pays the dealer several prices for half a dozen, and bites into the largest and ripest. Alas! they are apples of Sodom. It would not be so

if this fruit were introduced into America it would certainly become very popular and profitable. The skilled horticulturists of southern Florida would soon learn its peculiarities and the manner of treatment.



BI-BO, OR LOQUAT, TREES WITH RIPE FRUIT.

bad if he had not been expecting so much and recollecting so much of it was saw-dust. One bite is sufficient. These home fruits have been successfully introduced into North China by the late Dr. Nevius, of the Shantung province, and have widely spread. The Shantung pears are shipped to other provinces, and are much prized by the Chinese. The experiment is now being tried in Hinghua with fair prospects of success.

But South China has fruits of its own that are well worthy of attention, especially now that American territory in this latitude has so greatly expanded of late. They begin with the bi-bo (pronounced below), known in western lands as the Loquat, which ripens the last of March and runs on into May. It is about the size and shape of an egg-plum, or smaller, bright yellow in color, with smooth dark brown seeds, and a skin that peels off like that of a sealed tomato. It is tart and very juicy. Foreigners almost invariably like it, and coming so early in the season it is greatly in favor as a popular fruit. It sells in the native market at from two to four dollars (silver) per bushel. When you consider that unskilled la-

bor can be had in the same market for ten cents a day, it is plain that only well-to-do or rich people can afford to eat it in quantities. It makes a very excellent jam, and cans well. It grows from the seed and does not need to be grafted. By choosing the seed of the largest and finest variety and planting it in Florida or the West Indies or in southern California, I see no reason why this fine fruit should not flourish in the western hemisphere, and become very popular in the market and profitable to the grower.

The Arbutus comes next in the season. The best are as large as a large-sized cherry, and it looks much like a large blackberry. It has one seed like a plum. It grows on a tree. It is one of the cheapest of Chinese fruits. Yet foreigners generally are fond of it.

There is an ancient chestnut that is passed on from generation to generation in the Poochow foreign community, of a missionary in the early days, who was struggling with the mysteries and difficulties of this barbarous language of tones, who instructed his cook to buy a pound of arbutus fruit for dinner. The cook did not return before noon and the missionary got a cold lunch for himself; his feelings toward the absent

servant were warm enough, though, to boil coffee. Toward nightfall the delinquent appeared with a dejected countenance, and a small basket with several fresh sheep's tails in it. He said he had been to every butcher shop in the city and these were all the sheep's tails he could buy. He had cornered the market and his master at the same time. It was only a mistake of the tone in giving the order.

But when we think of Chinese fruits there is one that stands out supreme. Every foreigner pronounces it delicious. It is the lichee.

It grows upon a tree resembling the apple-tree. In size and shape and color when ripe it is like the largest-sized strawberry. The skin is rough and brittle. It has one seed, which when grafted is very small. The meat is white, and tastes—well you will have to taste it for yourself. It is unlike anything in America that I know of.

Henry Ward Beecher is quoted as saying: "God might have made a better fruit than the strawberry, but he never did."

Mr. Beecher never ate fresh lichees. They are dried and shipped all over China, and are used on all the steamers of the east, and are found even in New York. But the dried article gives no idea whatever of the deliciousness of the fresh fruit.

An enterprising storekeeper at Canton has been canning it recently, and in this shape it is much more like the fresh fruit.

It is not propagated from the seed. A ball of mud is tied around a joint of a limb, and the bark is cut below the mud. In six months the limb is cut off and planted; roots have been formed in the earth ball. Grafting is done with great care and skill; so also the pruning, which must be done annually. No palms are spared in cultivation.

CONSUMPTIVES AS CRIMINALS. Some Are Said Have Such Tendencies Because of Abnormal Nervous Tension.

Dr. Antonio Fanoni, of this city, says in an article in the New York Medical Journal, that he has met consumptives who became possessed of criminal tendencies as a result of the abnormal tension on their nervous systems from the consciousness of being afflicted with an incurable disease. The article, which is entitled "What Shall We Do With the Consumptive?" has attracted much attention, states the New York Tribune. Dr. Fanoni says in part as follows:

Statistics of crime are not wanting to prove this relation between acts of violence and phthisis. Is not the fact that such patients will spit everywhere premeditated, with the distinct intention of killing others, a sufficient proof of a disturbed mental equilibrium? There may be many such patients though it is for obvious reasons difficult to discover them.

I have come across a number of such persons by accident. Two years ago while conducting some experiments in the treatment of pulmonary tuberculosis, I had under my care a group of 11 patients, who were receiving the treatment simultaneously in a room in my house, in which they would meet at an appointed hour. In this room I had all the necessary arrangements for the disinfection of the sputum, but in spite of this I noticed on several occasions that there was sputum on the floor in one corner or another of the room. Astonished and vexed to find my express orders disobeyed, I called these patients, one after the other, into the consultation room and told each privately that if he continued to expectorate upon the floor and did not make use of the receptacle with antiseptic fluid, he would never be cured, inasmuch as he would re-inhale the dry bacilli which he had expectorated.

Several of these patients, on being told this, became pale and agitated, and then grew thoughtful. One of them, a young man, admitted that he did not pay much attention in his own house to my instructions as to the cure of sputum, "because he had been newly married and did not wish his wife to survive him, but preferred her to die with him rather than to leave her without anyone to take care of her." Another patient said that, like Sampson, when he pulled down the house of the Philistines, he wanted the world to die with him; and still another case illustrating the criminal tendency of some phthisical patients was reported by Gilbert, who tells of a man who expectorated into a glass of champagne and compelled his wife to drink its contents. The unfortunate woman died of tuberculosis of the intestines.

## THE ARMENIAN CHARACTER.

An Indestructible Tenacity of Faith in Self Is the Most Noticeable Trait.

If the Greek is characterized by his intelligence, by his worship of plastic beauty, and his dream of harmonious and noble life, the Armenian is characterized by an indestructible open attachment to his traditions and national beliefs, and by the worship of a simple and laborious life.

Among Armenians has preserved the rigid purity and the pious discipline of the ancient patriarchal conditions. "The Armenian church is perhaps that one among all the others which has best preserved the simple spirit of the church founded by Jesus. It is this passion for simplicity which has sometimes brought the Armenian into opposition with the Byzantine spirit, devoted as this is to a complicated theology and to a luxurious and refined art, says a writer in the International Monthly. The Armenians were the promoters of the iconoclastic movement of Byzantium, and there are yet some Armenians who constitute the nucleus of that modern sect of Paulicians which contains the germs of some of the principles which later became the basis of the Protestant church. I have put its tenacious faith in itself at the head of the characteristics of the Armenian race, and in fact nothing else is so strong with it as the attachment to its native soil and to its ethnic traditions, and the resolve to defend these to the death. The great Cornelle, without knowing it, paid a compliment to the race in choosing, to magnify Christian heroism, an Armenian figure, Polyucte. Against the Roman as against the Persian, against the Arab as against the Turk, the Armenian has always shown the firmness of Polyucte, and his spirit of sacrifice. Quite recently, during the massacres, when the Turks tried to force the Armenians under threats of death to embrace Islamism, the whole race manifested the spirit of Polyucte. Hundreds of girls threw themselves into the rivers and over precipices to escape apostasy and shame, and aged priests have been seen who, with stoical courage, preferred to be killed outright or roasted at a slow fire, rather than to renounce the faith of their fathers.

WILLIAM N. BREWSTER.

## SAYS CABLES ARE SAFE.

Hiram Maxim Declares These Inventions Need Not Fear the Invention of Marconi.

Hiram Maxim thinks the Marconi system will not be a dangerous competitor of the cable companies for transatlantic business. He argues chiefly on the difficulty of securing secrecy, or even certainty, saying: "An enemy in time of war might set up a wave-making apparatus of every great power giving off waves of all amplitude and making it absolutely impossible to work any system of wireless telegraphy."

"The attuning of a transmitter or receiver to a certain pitch is only feasible to a limited extent, say a dozen different kinds of waves. Supposing that in war two hostile fleets were concerned, no one depending on the ordinary system of signaling, no two depending on wireless telegraphy, it would be possible to provide fleet No. 1 with apparatus for making such a confusion of waves as to render the apparatus of fleet No. 2 absolutely useless."

"Marconi now has the atmosphere to himself, but when others enter the field and all are making their little waves, though they may not interfere with each other, nevertheless the operator who receives them and reduces them to the English language will have rather a difficult task."

"The Marconi system undoubtedly has enormous value, chiefly for ships signaling each other or with the shore during fog. Cable companies and Marconi can both live in the same world in perfect accord. One system will not interfere with the other. The Marconi system can perform new services without encroaching on the cable companies' sphere."

Knave It Was Love. "Are you sure it is really and truly love?" she asked. "Positive," answered the practical young man who had just proposed. "I tested it." "Yes, I doctored myself for indigestion for two weeks before definitely deciding just what the symptoms meant."—Chicago Post.

# A Noted Knight Templar Owes His Health to Peruna.

Colonel T. P. Moody, a prominent Knight Templar, is well known in every city in the United States west of Buffalo, N. Y., as a Jeweler's Auctioneer. In the city of Chicago as a prominent lodge man, being a member of the K. T.'s and also of the Masons. The cut shows Colonel Moody in the costume of the Oriental Consistory Masons, 32nd degree.

In a recent letter from 8200 Michigan avenue, Chicago, Ill., Mr. Moody says:

"For over twenty-five years I suffered from catarrh, and for over ten years I suffered from catarrh of the stomach terribly. I have taken all kinds of medicines and have been treated by all kinds of doctors, as thousands of my acquaintances are aware in different parts of the United States, where I have traveled, but my relief was only temporary, until a little over a year ago I started to take Peruna, and at the present time I am better than I have been for twenty years."

"The soreness has left my stomach entirely and I am free from indigestion and dyspepsia and will say to all who are troubled with catarrh or stomach trouble of any kind, don't put it off and suffer, but begin to take Peruna right away, and keep it up until you are cured, as you surely will be if you persevere."

"My wife, as many in the southwest can say, was troubled with a bad cough and bronchial trouble, and doctors all over the country gave her up for dead, as they could do nothing more for her. She began taking Peruna with the result that she is better now than she has been in years, and her cough has almost left her entirely. The soreness has left her lungs and she is as well as she ever was in her life, with thanks, as she says, to Peruna. Yours very truly, T. P. Moody."

Catarrh in its various forms is rapidly becoming a general curse. An undoubted remedy has been discovered by Dr. Hartman. This remedy has been thoroughly tested during the past forty years. Prominent men have come to know of its virtues, and are making public utterances on the subject. To save the country we must protect them from disease. The disease that is at once the most prevalent and stubborn of cure is catarrh. If one were to make a list of the different names that have been applied to catarrh in different locations and organs, the result would be astonishing. We have often published a partial list of these names, and the surprise



Colonel T. P. Moody, of Chicago, Had Catarrh Twenty-five Years and Was Cured by Peruna.

caused by the first publication of it to all people, both professional and non-professional, was amusing. And yet we have never enumerated all of the diseases which are classed as catarrh. It must be confessed, however, in battle array is rather appalling. If the reader desires to see this list, together with a short exposition of each one, send for our free catarrh book. Address The Peruna Medicine Co., Columbus, Ohio.

# ALABASTINE

THE ONLY DURABLE WALL COATING



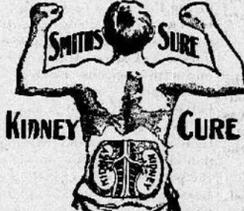
Kalsomines are temporary, rot, rub off and scale. SMALL POX and other disease germs are nurtured and diseases disseminated by wall paper. ALABASTINE should be used in renovating and disinfecting all walls.

ALABASTINE COMPANY, Grand Rapids, Mich.

# Have You Kidney or Bladder Trouble?

The Case of Mrs. Nancy Ball.

There are no diseases that more quickly and surely derange the entire constitution than kidney or bladder trouble, and it belittles every man and woman suffering from these diseases to have themselves cured at once. The body depends upon the kidneys to throw off the waste matter of the system, and upon the bladder to do this result, in an interference with digestion, a sudden stoppage of the free circulation of the blood and a serious weakening of the heart. Also rheumatism could not exist if it were not for weak and deranged kidneys.



Mrs. Nancy Ball, proprietor of the Ball House, Columbia, Miss., says: "I was for a long time a great sufferer from dropsy complicated with kidney and bladder troubles, my feet and hands were swollen and at times I was unable to walk about. My family physician had exhausted his skill in the treatment of my case without giving me any relief. I was then induced to give Smith's Sure Kidney Cure a trial and to my utter astonishment the first bottle relieved me, and I am in perfect health and able to attend to all my duties about the hotel. Consider Smith's Sure Kidney Cure the greatest medicine of the age."—Columbia, Miss.

SMITH'S SURE KIDNEY CURE contains nothing harmful, but nevertheless it will entirely cure Bright's Disease, diabetes, dropsy, gravel, stone in the bladder, blooded urine, frequent desire to urinate, pain in the back, legs, etc., and over the kidneys, swelling of the feet and ankles, retention of urine, scalding pain in the bladder, wetting the bed—in short, every form of kidney, bladder and urinary trouble in man, woman or child.

Price 50c and \$1.00 a bottle of druggists generally or direct from the chemist.

FREE SAMPLE SENT ON APPLICATION.

SMITH MEDICAL COMPANY, ST. LOUIS, MO.



# A Free Picture of Gen. Lee

Any veteran, who contemplates attending the Reunion at Dallas, April 22nd to 25th, will receive a handsome picture of General Robert E. Lee, and a copy of his farewell address (suitable for framing) if he will send us his name and address, and the name and address of the Camp to which he belongs.

Your best route to Dallas will be via Memphis. The Cotton Belt operates its own trains (two each day) from Memphis to Dallas and other Texas cities without charge. These trains leave Memphis, morning and evening, after the arrival of trains from all lines, thus offering you close connections and excellent service.

W. C. PETER, P. A., 307 Main Street, Memphis, Tenn. E. W. LA MARINE, General Passenger and Ticket Agent, St. Louis, Mo.