

## FARM LOAN AS APPLIED, ETC.

(Continued from page 1)

National farm loan associations up to twenty times the capital stock of the banks. The lending capacity of these banks is automatically increased by requiring the farm loan associations to reinvest in the capital stock of the banks one-twentieth of the amount their members borrow. Thus the capital stock of the banks increases in the same ratio as their loans. The banks acquire additional money for lending by selling their own bonds to investors.

When a bank lends money and takes first mortgages on farms in exchange it issues bonds against these mortgages and sells the bonds to produce more money to lend.

The bonds issued by one bank are secured by the assets of all the banks operating under this system, and the rate of interest on the bonds is adjusted by supply and demand. The rate of interest charged to members of farm loan associations for money which they borrow from the banks, cannot exceed by more than 1 per cent the rate of interest paid on the bonds. This margin is provided to pay the cost of operating the banks. So, if the bonds sell at 4 per cent and the cost of operating is 1 per cent, the interest rate to the farmer-borrowers will be 5 per cent. If the cost is held down to one-half of one per cent, the interest rate to the farmers would be 4 1/2 per cent.

So, briefly, the members of the associations of farmers borrow from the banks; the banks issue bonds against the farm mortgages and borrow money from investors; the farmers invest an amount equal to one-twentieth of the amount they borrow, in order to provide an increasing capital for the banks, and the whole process is done under governmental supervision and without profit to any individual.

### ARTICLE II.

Only farmers or prospective farmers who wish to borrow money may join the national farm loan associations under the federal farm loan act. It takes ten or more to make up one of these associations. If a farmer wishes to borrow he should find out if such an association has been formed in his community. If it has, he should make application to the secretary-treasurer for membership. If no association has been formed, he should attempt to get ten or more farmers who wish to borrow to meet for the purpose of organizing.

The process of organization is very simple. One of the members should write to the Federal Farm Loan Board, Washington, D. C., for blank articles of association. When they have been received a meeting of the prospective borrowers should be called and these articles of association should be adopted, signed, and acknowledged by each member. Each member will indicate the amount he wishes to borrow and the value and description of the land he wishes to use as security.

This association elects five or more directors, and these directors then elect a president, a vice-president, a secretary-treasurer, and a loan committee of three members.

This is as far as the association can go until after the federal land bank of that district is established. Then, upon application, the federal land bank will furnish the local association with a blank application for charter, which should be filled out and filed with the federal land bank, along with the articles of association.

These documents should be accompanied by a written, unanimous report of the loan committee prepared upon valuation on the lands of the members.

Then the appraiser of the federal land bank will come to inspect the lands of the members and O. K. or reject the valuation prepared by the loan committee.

No one farmer may borrow more than \$10,000 nor less than \$100. No national farm loan association may start with less than \$20,000 of loans.

Each member joining the local association must buy stock in the association equal to 5 per cent of the amount he borrows. If he borrows \$1000 he will get \$50 in cash and a certificate of stock for \$50. Or he may make his loan \$1050 and thus have a net loan of \$1000, taking as long a time to repay the \$50 invested in stock as on the thousand borrowed.

This investment is for the purpose of providing the increasing capital stock of the federal land bank, and the local association invests it in the land bank stock. The borrower will get his money back when he pays off his mortgage, and will get what dividends it earns while it is invested.

Now, what is the object of requiring the borrowers to thus group themselves into loan associations? Primarily, the loan associations may eventually own the federal land banks.

This is a co-operative banking system, and the machinery must be provided for the government of the banks. Each of the local loan associations has a vote in the election of the directors in one of the federal land banks. The loan committee, provided by the local association, is the agency for the valuation of the lands. The board of directors of the local association admits or rejects new members, according to their wishes. But most important of all, since the system is co-operative, the borrowers must provide the money for the increasing capital of the bank—and they do this by investing in the local associations.

Loans made under this system may be for the farmer to borrow to the limit of safety, provides that he must put his borrowed money to productive uses, and furnishes the machinery to get him out of debt in an honorable and businesslike way. The farm loan act helps the farmer by placing within his grasp the means to help himself. It makes the business initiative and independent.

There are several reasons for this. Such loans are not readily transferable, i. e., marketable. Farm

### ARTICLE III.

How Loans Under the Farm Loan Act Are Designed To Be Helpful To The Borrower.

It has always been recognized that the most effective aid one can get is that which enables him to help himself.

Some critics of the federal farm loan act have charged that this ob-

# To the Farmers of St. Tammany Parish

THE ST. TAMMANY BANK & TRUST COMPANY HAS BEEN SPECIALLY INTERESTED IN THE DEVELOPMENT OF THE AGRICULTURAL INTERESTS OF THIS PARISH, AS IT REALIZES THAT THE NATURAL RESOURCES OF THE PARISH ARE BEING EXHAUSTED AND THAT THE LANDS MUST BE DEVELOPED AGRICULTURALLY IF WE ARE TO ENJOY THE BLESSINGS OF PROSPERITY AND HAPPINESS.

THIS BANK HAS ENDEAVORED TO FINANCE THE AGRICULTURAL INTERESTS WHICH HAVE BEEN STARTED IN THIS SECTION AND TO THIS END HAS LOANED MONEY TO THE FARMERS ASSOCIATION WITHOUT INTEREST, IN ORDER TO ENABLE THEM TO BUY PLANTS AND FERTILIZER. BUT IT IS IMPOSSIBLE FOR THIS INSTITUTION, RESPONSIBLE TO ITS STOCKHOLDERS AND PROHIBITED BY LAW FROM LENDING MONEY FOR A LONGER PERIOD THAN ONE YEAR, TO GIVE THE FARMERS THE ADVANTAGE WHICH THE U. S. GOVERNMENT IS ABLE TO OFFER THEM.

THE INSTITUTION OF THE FARM LOAN BANK BY THE U. S. GOVERNMENT WILL REVOLUTIONIZE THE AGRICULTURAL INTERESTS OF THE UNITED STATES AND WILL ENABLE THE FARMER TO OBTAIN CHEAP MONEY ON LONG TIME FOR THE PURPOSE OF DEVELOPING HIS FARM AND WE ARE DOING ALL WE CAN TO MAKE OUR FARMERS UNDERSTAND THE OPPORTUNITY THAT IS KNOCKING AT THEIR DOOR. WE URGE UPON EVERY FARMER OF THIS SECTION THE NECESSITY OF THOROUGHLY INVESTIGATING THE CHANCE THAT IS BEING GIVEN HIM AND WE STAND READY AT ALL TIMES TO GIVE HIM ALL THE INFORMATION HE MAY DESIRE AND TO ASSIST HIM IN EVERY WAY IN MAKING THE NECESSARY ARRANGEMENTS FOR THE SECURING OF THIS LOAN.

## THE ST. TAMMANY BANK & TRUST CO.

section is met by very carefully limiting the use to which the borrowed money may be put and, by the requirement that farmers gradually each year must reduce their indebtedness.

The farm loan act was designed to be helpful to the farmer of average operations who has heretofore been denied adequate credit. It wisely limits the loans to 50 per cent of the appraised value of the security, because this limitation makes the security of a high character, thus satisfying the investor, and therefore results in a lower rate of interest.

The use of the money is carefully limited to the purchase of land, to pay off existing indebtedness, to purchase live stock, or to make any productive improvements such as fencing, drainage, buildings and machinery.

When money can be borrowed cheaply for productive use, a mortgage becomes an investment rather than a handicap. The farmer is enabled to get money to put his land to better use, so that the profits of his investment will pay off his indebtedness. Hereafter, judicious borrowing on the part of the farmer will be regarded as business enterprise, just as it is now considered beneficial for large commercial institutions to borrow.

The farm loan act creates a form of indebtedness which peculiarly fits the farmers' needs. It recognizes that the farming business is one of slow returns.

So, it provides that a mortgage made under the act shall be paid on the amortization or installment plan through a long or short period of years. The mortgages may be made to run from five to forty years, at the option of the borrower, and they must be paid off, interest and principal, in equal installments through the period of the loans. Permission is given to pay all of the loan or any part of it on any interest-paying date after it has run five years.

To give the prospective borrower an exact idea of the size of the payments required annually to wipe out a mortgage in a given period, amortization tables have been prepared. The following table shows the amount of annual payments required to extinguish, in the period indicated, a thousand-dollar loan bearing interest at 5, 5 1/2 and 6 per cent.

Years	5 p. c.	5 1/2 p. c.	6 p. c.
10	\$129.50	\$132.67	\$135.87
15	96.34	99.63	102.96
20	80.24	83.68	87.18
25	70.95	74.55	78.23
30	65.05	68.81	72.65
35	61.07	64.97	68.97
40	58.28	62.32	66.46

So it will be seen that the farm loan act, in addition to providing a way for the farmer to borrow to the limit of safety, provides that he must put his borrowed money to productive uses, and furnishes the machinery to get him out of debt in an honorable and businesslike way. The farm loan act helps the farmer by placing within his grasp the means to help himself. It makes the business initiative and independent.

### ARTICLE IV.

From the Viewpoint of the Investor. Farm lands have always been regarded as the safest security in the world. But loans made against farm lands have generally exacted a higher interest rate than loans made on other good security.

There are several reasons for this. Such loans are not readily transferable, i. e., marketable. Farm

loans are usually desired for long periods. A loan for less than five years is usually of little value to the farmer. If the loan is made for the purpose of buying land the farmer's chance to pay it off is to make the money out of the land. It is against reason to expect that land will pay for itself in five years.

Well managed commercial banks cannot make a business of lending money on farms and carrying the loans themselves. It is not good banking. It ties up their funds in permanent investments and if persisted in continually would ruin any bank. This fact limits the supply of local money for farm loans, and partially accounts for high interest rates on them.

The farm lands of the United States constitute a great mass of valuable assets against which money ought to be borrowed at fair rates of interest. But it has been a charge of mass of value. No agency has ever undertaken to assemble this mass of assets into negotiable form so that it could be readily handled as a marketable security.

Now the government steps in and provides this agency. It says to the farmer who wants to use his land as security:

"You join a national farm loan association and contribute your mortgage to a great federal land bank pool of mortgages. We have provided the machinery for this purpose and adopted rules for its operation so that the interest of all will be safeguarded. When your mortgages are massed together, a federal land bank will take these mortgages and issue bonds against them; sell the bonds to investors, and re-lend the money to farmers. The pooled mortgages of the farmers of the United States will be se-

curity for every bond. The high character of this security means that people who have money to invest will jump at the chance to put their savings up against your security at a low rate of interest. We will let you have this money at actual cost to us, plus not to exceed 1 per cent to cover the cost of operating this money-assembling and money-lending machinery.

Then Uncle Sam turns to the investor and says: "We have enabled the farmers of the United States to give us their massed mortgages. We are offering you bonds which are in reality first mortgages against the farms of all who join this pool. It is the best security in the world, because every dollar a farmer borrows is represented by \$2 worth of land plus the stock each farmer has purchased in his local association. To make these bonds even more attractive, so as to eventually give the farmer a lower interest rate, we have exempted them from all forms of taxation. Even Uncle Sam will not collect any tax from them, nor from the income upon them. No state or municipal-ity may tax them. We have made these bonds in small denominations from \$25 up so their purchase will be easy among people with small savings, and we will have the bonds printed and engraved by the Government Bureau of Engraving and Printing to protect them against counterfeiting, and the United States Secret Service will watch over them."

So the farm loan act, in addition to providing money for land purchase and farm development, provides a new form of security which ought to become one of the most popular in existence, because it is based on the land values of the entire country.

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