City's Social Life

THE GAYETIES AND ACTIVITIES OF THE WEEK

When I Was One-and-Twenty.

When I was one-and-twenty
I heard a wise man say,
"Give pounds, and crowns, and guineas,
But not your heart away.
Give pearls away, and rubies,
But keep your fancy free."
But I was one-and-twenty—
No use to talk to me.

When I was one-and-twenty
I heard him say again,
"The heart out of the bosom
Was never given in vain;
'Tis paid with sighs a-plenty,
And sold for endless rue."
And I am two-and-twenty,
And oh, 'tis true, 'tis true!

—A. E. Housman.

Society a Treadmill.

C. S. Wayne, in Ainslee's Magazine.

As a matter of fact, society is a treadmill. For those like Mrs. Stuyvesant Fish, who would keep well to the fore, there can be no rest. The ceaseless rotation continues from year's end to year's end. To falter is to slip back. To halt is to drop out. The season in New York may be said to begin with the horse show in November. By that time the clans that have been scattered during the summer have opened their town houses and are prepared for the winter's fray. Horse show week is marked by more or less informal dinner parties and more or less riotous supper parties. Following the horse show comes the introduction of the season's debutantes. For the more fortunate, balls and dances are given; but the great majority make their bows at afternoon teas. This, too, is the season of autumn weddings, and the weeks are crowded with events hymeneal.

A little later the opera season begins, and before the middle of December there is the Assembly ball. After the 1st of January there are so many private balls and dances that invitations to subscription balls go begging. But certain cotillions, like the Cinderella and the Junior, are annual fixtures. For three months there is an ever-increasing whirl of gayety. Every day—every hour, has its event which the woman that pretends to social prominence cannot afford to ignore. The pace is terrific, and how any except those of unusual mental and physical vigor stand the strain must ever remain a mystery. For many the forty days of Lent intervening between the season proper and the early spring season afford little rest. Life at the fashionable lenten resorts has of late years become but a meager modification of the life in town. What with dinner parties, high play at bridge and late hours, there is really small relaxation from the dissipation of the winter.

Easter brings an avalanche of weddings, and then there is a rush across the Atlantic for the London season, which means more dinners, more opera, more balls and eventually more indigestion and more insomnia. By August the Newport season is on, and the same ceaseless round continues. Then there is a brief period when house parties are the thing, but big dinners and bridge are features here, too, and then—it is horse show time again.

The Wedding Book.

Good Housekeeping.

I took several sheets of heavy cardboard and had them bound in covers of wood, upon which I burned and painted in conventional design my husband's initials and my own and the date of our wedding, surrounding the whole with clusters of lilies. Upon one page of the "wedding book" were our photographs, taken immediately after the ceremony, and upon succeeding pages those of the bridesmaids and others of the wedding party, including that of the rector who performed the ceremony, and photographs of the exterior and interior of the church. The final picture was that of the new home. Around the photographs I painted sprays of the various flowers used in decorating the church and house. Finally came a water-color sketch of the going-away gown and various samples of materials used in the trousseau, which are already interesting in showing the changes of fashion, though but a few years have elapsed since they were the mode. The collection closed with a list of the gifts and donors, and autographs of the wedding party.

Club Programmes.

Culture Club—June 10. "A Day in the Woods."

Rosemary Club—June 9. Original story by Miss Harriet Tutewiler.

Catharine Merrill Club—June 14. Annual reports; "Leisure to Go a-Fishing," Miss Kate Layman.

Progress Club of Tuxedo—June 13. With Mrs. J. B. Monticue: "The Work Basket," "Shall Boys Be Taught Housework?" leader, Mrs. Rowley.

Over-the-Teacups—June 13. Mrs. D. L. Wood, hostess: "Effect of the New Book Madness," Mrs. Lew Wallace, jr.; "Books of the Year," reviews by Mrs. A. M. Dwyer, Mrs. E. S. Folsom and Mrs. Walker.

Fortnightly Club—June 10. "American Artists and Their Masterpieces," Miss Yerkes; "Americans Who Grace London's Artistic and Social World," Mrs. Gibson; conversation, "The House Beautiful," leader, Miss Finch.

Monday Afternoon Club—June 9. With Mrs. Ida Gray Scott: Last meeting of the year. Reports from the General Federation of Women's Clubs at California; reports from Indiana Union of Literary Clubs at Valparaiso; social day.

Frances E. Willard Union—June 10. Hostess, Mrs. Trotter, 1806 North Senate avenue: Devotions, Mrs. Burk; "Flower Mission, Its Origin and Object," Mrs. Wilson; praise service, Mrs. Cornelius. Committee—Mrs. Trotter, Mrs. Burke-Beswick and Mrs. Daugherty.

Personal and Social Notes.

Mr. and Mrs. Hugh McGowan returned on Friday from New York.

Mr. and Mrs. John L. Griffiths will spend this week at the Country Club.

Mrs. Henry T. Hearsey will go to Boston this week to spend the summer.

Miss Mary Trimble will sail for Europe July 15 on the Kaiser Wilhelm der Grosse.

Miss Iris Wynn has returned from Boston, where she spent the winter at school.

Mrs. Reakirt, of Cincinnati, will come today to spend a few days with Mrs. John T. Brush.

Miss Edith Wilson, who has spent the winter at school in New York, will return home to-day.

Mrs. W. P. Wellborn, of Princeton, is the guest of Mrs. J. E. Cullough, No. 2027 North Meridian street.

Mrs. Charles Layman, of Woodruff Place, will go to Pittsburg the last of this week for a short visit.

Harry T. Luneman, who spent the week with his sister, Mrs. William O. Everett, has returned to his home in Cedar Rapids, Iowa.

Mrs. W. T. Durbin will not receive to-morrow afternoon.

Miss Eleanor Carey, who attends Vassar College, returned home yesterday.

Miss Evelyn Holliday and Miss Constance Lewis returned Friday from Bryn Mawr.

Mr. and Mrs. Harry Hildebrand have gone to their summer home, Windsor place, at Broad Ripple.

Dr. Frank C. Ferguson has gone to California to spend several months in order to restore his health.

Mrs. Courtney S. Haver, of Springfield, is visiting her mother, Mrs. Robert M. Foster, at the Blacherne.

The Misses Loth, of Cincinnati, will come next week to visit Miss Margaret Neumann on North Meridian street.

A family gathering was held last night at the home of Mrs. Leah Ramsey in honor of her eighty-sixth birthday.

Mrs. Newton Claypool and daughter, Miss Agnes, left yesterday for the East, where they will join the Misses Claypool.

Cadet William R. Scott, of West Point, will arrive home next Saturday to visit his parents after an absence of two years.

Miss Lida E. Myers gave an informal company last night in honor of Miss Annetta Langsdale, one of the June brides.

Mr. and Mrs. Pleasant Bond are at Princeton, from which college their son Walter will be graduated next Wednesday.

Mrs. C. C. Hines has come from her home in New York to visit Mr. and Mrs. Fletcher Hines at their home, Arcadia, near Millersville.

Mrs. Frederick Wright and children, of Peoria, Ill., who have been visiting Mr. and Mrs. Theodore L. Smither, have returned home.

Mr. and Mrs. B. W. Viney and son Charles, of Logansport, are visiting Mr. and Mrs. Thomas Tallentire, jr., on Fletcher avenue.

Mrs. Fred Walker and son, of Rockport, are visiting Mrs. Walker's mother, Mrs. L. W. Fisher, at her home, 1803 North New Jersey street.

The women of the Park-avenue Neighborly Club will entertain their husbands at the home of Mrs. R. J. Stucky, No. 1629 Park avenue, next Saturday evening.

Mrs. M. Selig, of 2214 North Pennsylvania street, will be at home informally Wednesday afternoon and evening in honor of the confirmation of her son Herbert.

Mrs. C. K. Dissette and son, of Cleveland, O., are visiting Mrs. Dissette's mother, Mrs. Kate A. Stuart, and her aunt, Mrs. Hugh Rooker, on North Senate avenue.

Miss Lucy Taggart will entertain at luncheon, Tuesday, in honor of Miss Louise Fletcher, whose marriage to Newton Booth Tarkington will occur on the 18th.

Mrs. D. B. Sweetser and Mrs. Emma McKinney, of the Pressly, entertained at luncheon yesterday for Miss Cora Stubbins and the Misses Matter, of Marion.

Mr. and Mrs. L. C. Gainey will leave today for a trip through California, Louisiana and Texas. They will be absent from the city until the 1st of September.

Miss Myla Smith will spend this week with Mrs. Walter Ryan in Muncie. Mrs. Ryan formerly was Miss Ida Scott, of this city, and was one of the spring brides.

William Scott will give a ride to the Country Club Wednesday evening, with a supper and dance there, for Miss Ola Smith, who has recently returned from abroad.

Dr. and Mrs. G. V. Woollen will leave this afternoon for Saratoga, N. Y., to attend the American Medical Association meeting. They will be gone about ten days.

Mr. and Mrs. M. Brunswick, of 513 East Ohio street, will be at home informally Wednesday afternoon from 2 until 5 in honor of the confirmation of their son Walter.

Mrs. Bertha Test, who attended the Indiana Union of Literary Clubs at Valparaiso, has returned after a visit en route home in Chicago to her son, John Coburn Test.

Mrs. H. Schmidlap, of No. 938 North Alabama street, will receive informally to-morrow afternoon, from 3 o'clock to 6 o'clock, for her daughter, Mrs. V. E. Andrew, of Cicero.

Mr. and Mrs. E. A. Wert left last week for Pacific Grove, Cal., to spend the summer. Mr. and Mrs. F. M. Clark will occupy their home on East Eleventh street during their absence.

Mrs. Grace Julian Clarke entertained her class in American political history and the Thursday class at her home last Tuesday afternoon. Frank B. Burke read a paper on "The Louisiana Purchase."

Mrs. H. Schmidlap will receive informally to-morrow afternoon between the hours of 3 and 6 at her home, 938 North Alabama street, for her daughter, Mrs. V. E. Andrew, of Cicero. There are no invitations.

Mrs. Ambrose P. Stanton gave a dinner yesterday at her country home, Boscobel, in honor of Mrs. Tucker, of Newark, N. J., who is visiting her daughter, Mrs. Almus Ruddell, on North Pennsylvania street.

Dr. and Mrs. E. F. Hodges will leave in a few days for a three months' trip in the East. During their absence their home on Meridian street will be occupied by Mr. and Mrs. Malott Fletcher and Mr. and Mrs. R. P. Daggett.

Miss Charlotte Dahlen, of Terre Haute, Miss Emily Lindsey, of Pittsburg and Miss Bertha Lorsh, of Richmond, are the guests of Miss Nettie Shover and will remain for her wedding to Herbert Philip Dahlen on the evening of the 18th.

Mrs. Harriet B. Hall, who has been spending the winter with her son, Arthur F. Hall, has gone to Washington, D. C., to be with her daughter, Mrs. George F. Moore. About July 1 they will go to Woods Holl, Mass., for the summer months.

Miss Gertrude Butler, who spent the winter in Denver with her sister, Mrs. Joseph E. Raycroft, and daughter, of Chicago, has returned to this city. She will be at the Blacherne, with her father, Chauncey Butler, during the summer months.

Miss Edna May Wilson has issued invitations for a card party next Wednesday afternoon in honor of Miss Pierce, who recently moved here from Toledo. Miss Wilson will leave July 1 for Denver, where she will spend the remainder of the summer with her sister, Mrs. Edwin S. Hardin.

Dr. and Mrs. J. F. Barnhill will leave this afternoon for Saratoga Springs, N. Y., where the doctor will attend the sessions of the American Medical Association. After the meeting has adjourned they will take a ten days' trip to Quebec, Montreal, White mountains and Boston, returning June 23.

Mrs. E. B. Herd gave a dinner at her country home in honor of Miss Helen Thompson and brother Will, of Boston. The table was decorated in pink and green, and the name cards were decorated in white and pink. The guests were Mr. Jack Stuart of New York, Mr. Clark of Chicago and Mr. and Mrs. Dixon of the city.

Mrs. T. A. Wagner, who has been spending the spring in Palo Alto, Cal., with her son Fletcher, who was graduated from the Leland Stanford, jr., University, will return home the middle of this month. Fletcher Wagner, with a number of his fellow-students, is making a short pedestrian tour before his return to this city.

The eighth section of the Maennerchor Ladies' Society has arranged a euchre party for Friday afternoon. Mrs. Frederick Ballweg is chairman of the committee on arrangements and she is assisted by Mrs. Harry Bauer, Mrs. Saltmarsh, Mrs. Peter Balz, Miss Gertrude Ginz, Miss Emma McAvenue and Miss Lillie Langsenkamp.

Mrs. Daisy McBride Starr gave an informal card company last evening for her guest, Miss Camilla MacLachlan, and her sister, Miss Jessie MacLachlan, of Fort Wayne, who is Mrs. J. Perry Hoster's guest. Tuesday Mrs. Charles A. Paquette will give a luncheon for the same guests of honor.

Dr. Judson F. Bosworth and Miss Katherine Coe were married Thursday evening at the Second Presbyterian Church, the Rev. Owen Davies Odell officiating. The bride wore a gown of pale blue silk, embellished with lace medallions and a picture hat of blue forget-me-nots. She carried a bouquet of Bride roses. There were no attendants and only the relatives witnessed the ceremony. After a bridal trip of three months' duration Dr. and Mrs. Bosworth will be at home in Oswego, N. Y.

A pretty wedding of the week was that which took place on Wednesday evening at the home of Stephen Sharp. The bride was Miss Ida Dell Hopkins, of this city, and the bridegroom Lloyd Howard Stradley, of Newark, O. The house was prettily decorated with flowers and green foliage for the occasion. The bride was gowned in liberty satin and carried a bridal bouquet of white roses. Mr. and Mrs. Stradley left for an Eastern trip. They will be at home after July 1 at 1708 Bellefontaine street.

Miss Lena Byrd was the hostess for a high tea yesterday afternoon, which she gave in honor of Miss Vivian Olga Strother, one of the June brides. Red carnations and ferns were used in the adornment of the table at which the guests were seated and water color cards marked their places. With Miss Strother, Miss Byrd's guests were Miss Gladys Wynn, Miss Sallie Hall, Miss Grace Stokes, Miss Grace Heusley, Miss Anna Shackelford of Anderson, Miss Maude McLaughlin of Terre Haute, Miss Graham of Chattanooga, Miss Bryce of Columbus, Miss Talley and Miss Sammis of Terre Haute.

Mr. and Mrs. M. O. Ryker entertained the members of a club to which they belong last night at dinner. Miss Nettie Shover and Herbert Philip Dahlen, whose marriage will occur this month, were the guests of honor. Pink carnations formed the table decorations and the light fell from pink tapers in candlesticks. The other guests were Mr. and Mrs. Clinton Lasher, Miss Marguerite Shover, Miss Vivian Greene, Miss Myrtle Smythe, Dwight Ritter, Ross Helm, Charles McDougal, Harold Conduitt, and Miss Lindsey of Pittsburg, Miss Lorsh of Richmond and Miss Dahlen of Terre Haute and Mrs. C. S. Haver.

The twelfth summer sketching trip which Miss Susan M. Ketcham will conduct this summer will be along the coast of Maine. The party will leave this city July 7 for Niagara Falls, thence to Toronto and down the lake and the St. Lawrence by boat to Montreal and Quebec, through the White mountains to Portland, Me. Prout's Neck, eleven miles from Portland, is the first stopping place selected. The second stopping place is New Castle, N. H., one of the oldest towns on the coast. Other stops which will be made are equally attractive. Information concerning the trip can be had from Miss Ketcham at the Colonial Flats after June 9.

A lawn fete and children's circus will be given next Friday afternoon at Mrs. John T. Brush's suburban home, Lombardy, on East Washington street. It will be the entertainment promised by the Flower Mission to the children who took savings boxes last February for the benefit of the poor sick people of the city. The big yard around Mrs. Brush's home will be filled with attractions for the children. There will be balloons, handorgans, clowns, pony carts and automobile rides, combined with all kinds of refreshments. The children who took the boxes will be admitted free of charge; other children and those who attend them will be charged an admittance fee of 10 cents. Mrs. Brush, who planned the fete, is being assisted by the members of the Flower Mission. If it should rain on Friday the entertainment will be held on Saturday afternoon.

Weddings of the Week.

George Q. Bigler will leave to-morrow night for St. Paul, Minn., where he will be married to Miss Annie Bannon, formerly of this city. Mr. Bigler will be accompanied by Frank Hicks, who will be his best man.

Clarence Marvin Zener, of this city, will be married on Wednesday evening to Miss Ida Louise Bierhauss at Vincennes. A number of Mr. Zener's friends from here will attend the wedding, and Charles Stone, of this city, will be best man.

Miss Cora Stubbins and Layton Chambers Walker will be married at noon on Wednesday. The marriage will be solemnized at the Meridian-street M. E. Church, and the Rev. Joshua Stansfield, the pastor of the church, will officiate.

Miss Isabel Palmer and Charles A. Korbly will be married Tuesday morning at the SS. Peter and Paul Cathedral. Only the relatives and most intimate friends will be present. Their attendants will be Miss Lucy Palmer and Bernard Korbly. Gilbert Hurty and Sherman Steele will be the ushers.

Joseph W. Schmid will be married at noon Wednesday to Miss Lillie Ferguson, of Henryville. Mr. Schmid's family will accompany him to the wedding, and the Rev. James D. Stanley, rector of Christ Church, will go to perform the ceremony. Mrs. Florence Barrows will play the wedding music.

The marriage of Miss Helen Elizabeth McKay, daughter of Mr. and Mrs. Horace McKay, to Brandt Theodore Steele will be solemnized at 9 o'clock on Tuesday morning at the McKay home on Broadway. The Rev. Frederick Dewhurst, formerly of this city, now pastor of the University Congregational Church in Chicago, will read the service, and Noble Kreider, of Goshen, will play the wedding music. Miss McKay's attendants will be her sister, Miss Mary McKay, Miss Daisy Steele, Miss Lucy Howe and Miss Bessie Hendricks.

Miss Vivian Olga Strother, daughter of Mr. and Mrs. B. H. Strother, and Alfred Ristine Kipp, of Fond du Lac, Wis., will be married on Wednesday evening at the Central-avenue Church. The Rev. Mr. Strother, of Louisville, will perform the ceremony. Miss Gladys Wynn will be the maid of honor, and the bridesmaids will be Miss Mabel Bryce of Columbus, O., Miss Carrie Graham of Chattanooga, Miss Minnetta Sammis and Miss Nelle Talley of Terre Haute. Fay Chandler will be best man, and the ushers will be Eugene and Shelby Strother of Louisville, Robert C. Warren of Terre Haute, Mr. Gaspar of Fond du Lac and Will Hall and Cleo Hunt of this city.

Among the Clubs.

Mr. and Mrs. T. B. Messick will entertain the St. John's Social Club, Thursday evening, at their home, 520 West New York street.

Sidney W. Elstun will give a box party at English's Tuesday night, and a supper afterwards, entertaining the officers of the Minuet Club and their guests.

The Bonaventure Cinch Club was entertained Friday afternoon by Mrs. William Holt. The prize winners were Mrs. J. W. Thompson, Mrs. A. M. Crouch and Mrs. William Lewis.

Mrs. J. L. Ellis entertained the Hoyle euchre club on Friday afternoon. The prizes were won by Mrs. Charles Gilman, Mrs. J. L. Ellis, Mrs. H. O. Winter and Mrs. A. P. Herron.

The Mothers' Club of the boys of the Father Mathew Brigade will be entertained next Tuesday afternoon and evening by Mrs. James McCool, at her residence, 15 East Downey street.

The Good Time Euchre Club was entertained Thursday evening by Mr. and Mrs. W. W. Spencer, of East Walnut street. The prizes were won by Mr. Lally and Mrs. Brackett, first; Mr. Van Camp and Mrs. Izor, second; Mr. and Mrs. Spencer, third.

The Hoosier Magazine Club will hold its last regular meeting of the year to-morrow evening with Dr. and Mrs. T. A. Kimberlin, 3015 North Capitol avenue. Dr. Charles Little will read a paper on "Cecil Rhodes," and the discussion which will follow will be led by Thomas R. Thornburgh.

The members of the Century Club gave their annual dinner last night at the Canoe Club. Charles F. Doney, president of the club, was toastmaster, and toasts were responded to by Dr. Carleton B. McCulloch, W. W. Thornton, William E. George, William S. Garber, Robert W. McBride, Alfred E. Dickey and George F. Bass.

The Late Book Club was entertained, last Tuesday afternoon, by Mrs. Anthony Bowen, assisted by her daughter, Miss Willie Corinne Welling. Garden flowers were used in the decorations of the several rooms. The dining room was hung with Japanese lanterns and parasols and the refreshments were served in Japanese style. A musical programme was given by the "Piccaninny Urchins" and by several of the members of the club. Mrs. Von Cannon read the "fable" by George Ade, entitled "How the Husbands Were Entertained at the Woman's Club." Snap shot pictures were taken of the club members.

Miscellaneous Affairs.

Naomi Auxiliary will meet with Mrs. May N. Clintock, next Thursday evening, at her home, 1216 Union street.

Major Robert Anderson, W. R. C., will give a lawn fete, Thursday evening, at the home of Mrs. Lizzie Shilling, 1307 East Tenth street.

The Y. W. C. A. gospel meeting to be held this afternoon at the association hall, will be led by Miss Bartlett. Miss Edith Surbey will sing.

The graduating exercises of the Indiana Kindergarten and Primary Normal Training School will be held in the Tabernacle Church, Thursday afternoon at 3 o'clock.

Entrance examinations for Princeton University will be held Thursday and Friday of this week at the Indianapolis Academy under the supervision of Alex S. Mitchell.

The College-avenue Baptist Church will give a lawn fete, Wednesday evening, on the vacant lot on the east side of College avenue, between Sixteenth and Seventeenth streets.

The Social and Business Union of Roberts Park Church will meet in the church parlors to-morrow at 2:30 p. m. A musical and literary programme will be given and refreshments will be served.

Large Families.

London Chronicle.

Few fathers have such large families as the applicant for relief to the Birkenhead guardians, who stated that he was seventy years of age, was the father of twenty-one children, the oldest of whom was fifty and the youngest an infant. The man has married twice, hence the case is not as remarkable an instance of a large family as those given by Thoresby in his "History of Leeds." He cites the case of Dr. Hudson, chancellor of York, whose wife died in her thirty-ninth year, having given birth to twenty-four children. Another long family was that of Joseph Cooper, belonging to the same town, whose wife bore twenty-six children, but the most remarkable was that of William Greenhill, of Abbots-Langley, in Hertfordshire, who had no less than thirty-nine children by one wife. France has need of such.

BODY HEAT

Reduced 20 Degrees in Summer.

Never eat heavy carbonaceous foods for the morning meal, for these foods should follow and not precede hard work.

The best morning foundation is Grape-Nuts and cream, a little fruit, a cup of Postum Food Coffee and possibly a couple of eggs prepared to suit the taste—this breakfast is sufficient to satisfy the hardest worker, either of brain or muscle, until the noonday meal.

Particularly is this true at the present season of the year, when meat and other fatty foods increase the internal heat of the body and make the summer day still more disagreeable.

Grape-Nuts come to you from the grocer ready to serve, having been fully cooked at the factory by food experts and this saving in time and exertion is appreciated by the housewife as well as the economy, for being a concentrated food, four teaspoonfuls is sufficient for the cereal part of a meal for one person and costs only one cent.

A booklet of excellent recipes is found in each package of Grape-Nuts from which many easy and delicious warm weather dishes can be made for luncheon and supper that are not only nutritious but pleasing to the palate.

A trial of the above selection of food for ten days will prove to anyone that health and vigor, an active mind and a keen enjoyment of the pleasures of summer will take the place of poor digestion, a dull brain and that heavy draggy feeling caused by improper food during the hot weather.

A CATERER TO VANITY.

If You Have Tags on Your Trunks They Have a Value.

New York Times.

A certain young New Yorker who found himself desperately hard up last week was reduced to the necessity of selling or pawning some of his possessions to tide over for a few days. It wasn't the first time he had been confronted with this necessity and he cast his eye around the room, wondering which of the few objects of value remaining he could best afford to part with. His eye happened to fall on a traveling bag which he had carried with him during a year abroad.

"I might get 50 cents on that," he murmured. "It's frightfully battered up, though. I wonder how it would do to scrape off all those labels and polish it up a bit?"

But he decided that this was too much bother, and, taking the valise, he walked down Sixth avenue till he came to a little trunk shop.

"Do you ever buy second-hand goods in your line?" he asked the proprietor.

"That depends," was the reply. Then with a quick glance at the valise: "You've done some traveling, eh?"

"Yes, but you can easily get those labels off. They don't hurt the leather, you know."

The business man laughed. "Take any trunks with you when you went across?" he asked.

"Yes. A steamer trunk and one other," replied the impecunious one. "I was better off then than now."

"I'll pay you $2.50 for this bag," said the other quickly. "And if you'll fetch me those trunks, I'll let you have from $7 to $10 apiece for them, according to the number of labels on them and how much battered up they are.

"You see," he went on, noticing the young man's astonishment, "dozens of people come in here every week searching for trunks and bags that look as though they had seen a lot of knocking about and are covered with labels. Some persons make a practice of going to the small dealers in leather goods for just such things. They are people able to pay a good price for what they want, but who are either too poor to travel or so occupied that they cannot get away from home. They think nothing of paying from $15 to $20 in order to make people think that they are able to spend their summers abroad.

"It's all very well to talk about buying labels and pasting them on one's trunk and batting it about one's room and hammering it with a club to make it look disreputable, and all that, but what results never looks like the genuine article. The man or woman who wants to put up a good bluff knows this and has no confidence in them.

"I think I could easily dispose of two dozen old trunks that have been around the world a bit every week if I had them. That's why I have given you a good price for this bag. I want to encourage you to bring your trunks around. And, say, perhaps you know of other fellows who are in pretty much the same fix as you are? Just put them on to me, will you. I pay about the best prices of any dealer in New York. Good day."

BANKING BY HUMAN TOUCH.

Institution Revolutionized Its Methods and Prospered Thereby.

W. J. Boles, in World's Work.

Let me illustrate how the changes have been brought about by telling the story of two or three great banks. One whose business has now grown to national proportions some years ago learned the lesson that assets do not take the place of friends. Every one knew that it was a strong bank, but notwithstanding a yearly showing of large profits it could not attract out-of-town accounts. Other banks with smaller resources did ten times the out-of-town business. The problem was studied in a practical way. It was found that the large bank with its geat resources was a forbidding place, where everybody received a chilling reception. It earned dividends, but it turned away friends. When a country correspondent paid it a visit he was looked on with suspicion and questioned about his business standing. No one called on him at his hotel or showed the slightest interest in his personal affairs.

The bank's staff was complete except for the absence of a "specialist in the art of making friends." Such a man was employed and put in charge of the out-of-town department. He reorganized everything, shattering rules and volating traditions. Then he turned his office into an information bureau for the accommodation of visitors. He studied the needs of the bank's correspondents, noted the subjects they were interested in and had a pleasant word for every one who called. He acquired the "convention habit" and went wherever bankers congregated. That strengthened his connections and made his institution known throughout the United States. The effect was magical. Business poured in from all sections until the volume of out-of-town accounts surpassed all previous records.

That done, the bank organized itself into "a financial department store." It advised correspondents that anything desired in New York could be obtained by telegraph without expense to the purchasers beyond the actual outlay. One correspondent bank reported a scarcity of female labor and asked to have nine servant girls secured and shipped West at once. They went the next day. Another asked to have flowers sent to a friend aboard a departing steamer. That order was filled. A Western bank wanted its New York correspondent to intercede with the customs officials to expedite the arrival of a friend aboard an incoming steamer. It saved the traveler two hours' delay. Another bank requested that the New York institution attend to the comfort of a friend who was to undergo a serious operation at a hospital. That was done. Others sent dry goods to be exchanged, wanted the bank to buy wedding gifts and to see to the transportation of friends from one railroad station to another. All these things involved the expense of money, labor and energy. But they were worth while.

SNAKES IN HAWAII.

None There Now, but There Is a Fear that They May Come.

Washington Post.

An interesting young man, tall as his distinguished kinsman, the Governor of Hawaii, trod the mosaic at the St. James yesterday afternoon and inscribed himself as J. D. Dole, of Honolulu. Although little more than a boy, he represents some large commercial interests in the islands and has been staying with his father at Jamaica Plains, Mass., for some months. He started Washingtonward in company with Governor Dole, but at New York branched off toward Baltimore.

Yesterday he called to see the secretary of agriculture, Mr. Wilson. His was an unusual errand—how to keep snakes out of the islands of the Territory of the mid-Pacific. With the best of good nature he waited in the ante-room till the secretary could see him, and then the tall young man made known his errand, after presenting his letter of introduction.

"Are you trying to be a St. Patrick of Hawaii?" inquired Secretary Wilson, as he laid aside his spectacles and looked searchingly at the young man.

Mr. Dole explained why he had come to talk about the exclusion of snakes. "There are no snakes in Hawaii," said he, "but we are fearing every day they will be introduced there. The local officials used to assume the authority to forbid the landing of snakes, but that day is gone by and not long ago the treasury officials decided that they did not have the authority to exclude snakes from landing in the Territory."

"Well, I have considerable authority over the movements of animals of various kinds here in the States," remarked Secretary Wilson, meditatively, "but I am afraid I have not the authority to issue a regulation as to snakes in Hawaii. Perhaps I shall be able to have the question taken up at a Cabinet meeting soon," continued the secretary, buoyantly, as though a new idea had come to him.

This pleased young Dole, who is very much in earnest about the matter. "You see," he added, "while we have kept the snakes away in years gone by, we are now in considerable terror lest they be introduced on our islands by accident. We have not allowed any snakes to come there with circuses. But the soldiers returning from the Philippines are bringing lots of snakes with them. Out there the people seem to keep them as pets, as well as to catch rats, and the soldiers take the snakes back home as mascots. As I have said, we are very much afraid lest some of these snakes get loose from the transports. Once on the islands the mongoose, as a pest, would not be in it with them.

"That is because the islands would be a perfect paradise for snakes," added Mr. Dole. "There are lots of underbrush where they would thrive. They would soon certainly become a perfect nuisance."

"I shall try to persuade the Cabinet to discuss the advisability of some precaution against this pest," reiterated Secretary Wilson.

Then other things touching the department's policy toward Hawaii were discussed, for young Mr. Dole has other irons in the fire than barring the reptilian kingdom from these prolific islands of the seas. He is chockful of business, talks business like a veteran, and is concerned with various commercial projects. He has been talking with business men in Baltimore, and will sail soon for Honolulu.

AN UNFINISHED STORY.

A Point Where in Telling It the Rev. Dr. Barrows Always Stops.

Chicago Record-Herald.

The Rev. Dr. John Henry Barrows, president of Oberlin College, who formerly preached to a Chicago congregation, tells a little story concerning an experience of his own that may be worth passing along. It was at the time that Dr. Barrows was making arrangements for the holding of the great congress of religions here. He had an immense correspondence to take care of, and found it necessary to employ a stenographer. The young lady was pretty. It is not to be inferred that there are any but pretty lady stenographers, but the one employed by Dr. Barrows was especially comely.

The doctor fitted up a workroom on the third floor of his house, where he and the stenographer toiled hard day after day, undisturbed by callers and well away from the noises of the streets.

The work of preparing for the congress was still going forward on the 14th of February, when the doctor's little son became excited over the sending and receiving of valentines. The boy had been running about the neighborhood handing love tokens to the children he knew and many had come to him, when he remembered that he had a father up on the third floor, in addition to the one in heaven. Going to his mother, he proposed that they send up a valentine.

"Well," said Mrs. Barrows, "it is very nice of you to remember father. How would it do for me to write a valentine for him and let you take it up?"

The boy was delighted at the idea and his mother wrote upon a sheet of paper:

"Please kiss the bearer."

This she placed in an envelope, which was properly sealed and addressed to the doctor. The boy started upstairs with his valentine, but he had been running around a good deal during the morning and his legs were weary. When he had reached the second floor he met the pretty stenographer, who had started out after postage stamps or something, and asked if she wouldn't be kind enough to hand the note to his father.

She took the envelope, gave the child a pat on the cheek and ran back upstairs, where—perhaps prompted by feminine curiosity—she waited while Dr. Barrows opened his valentine and read, in his wife's handwriting:

"Please kiss the bearer."

Here is where Dr. Barrows always cuts the story off.

The Clergyman's Suspicion.

New York Times.

Ernest Thompson-Seton, he of animal-story-telling and converted name fame, was describing to a clergyman the other day some of his experiences with various animals, particularly squirrels.

"It is an astonishing fact," said Mr. Seton, "that I found, after some few tests, that I could attract squirrels, howsoever, wild, by singing to them. Whenever I sang they would come out of their holes or down from the trees and, though at first showing some timidity, sit and listen intently and apparently with enjoyment. I remember one day, however, when, after singing them various songs—rag-time and others—I tried 'Old Hundred' on them. Would you believe it, the instant they heard it they scampered off, nor could I induce them to return that day. And to this day I can't understand why."

The clergyman, a far-away look in his eye, suggested briefly:

"Probably they were afraid you would next proceed to take up a collection."

She Cornered Him.

Brooklyn Eagle.

The query editor was troubled, not to say angry.

"Hang it all!" he exclaimed, as he read the letter addressed to his department, "my wife has been asking me that question for the last week, and I refused to be bothered—" He looked at the letter again, and jumped out of his chair. "Thunder and guns!" he cried, "it's her handwriting, too. Now that she has learned the trick she'll make me settle every social household and historical question that comes up, and I'll be right on hand to take the blame if I make a mistake."

For a long time he remained buried in thought. Then he resigned.

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