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REAL NAPOLEONIC FINANCIERING.

GIGANTIC DEAL TO RELIEVE THE SITUATION.

How It Was Brought About by a Few Hours of Swift Negotiation—Real Magnates in Control—Some Inside History of a Colossal Transaction—Step-Ladder Operations Brought About the Panic—Healthful House Cleaning.

Slowly but surely the country is emerging from the financial panic which oppressed the Nation in the closing days of October and the early part of November. Published reports are recovering from the shock it received at the disclosure of misconduct in high financial circles, which brought on the panic, and business is gradually resuming normal conditions. Many lessons were taught by the trying experiences of the past six weeks, and there are indications that there have had their effect, a salutary effect.

Step-ladder finance has received a jolt from which it will not soon recover. Cleaner financial methods will prevail in the metropolis, and exploitation of trust funds will not be so easy in the future. Closer surveillance of bank officials' conduct by the directors and stockholders will mark the future. Gambling with other people's money will not be as popular with those in control of bank deposits.

One of the greatest financial deals of the decade was made possible by the necessities of the panic, in the taking over of the Tennessee Coal and Iron Co. by the United States Steel Corporation, and the largest of the world's industrial combinations has been effected in this merger.

It is an interesting story, the history of that transaction, its ramifications, and from the White House to Wall Street, and to J. Pierpont Morgan's library, where in the gray of a November morn the deal was closed, and two big financial institutions, the Trust Company of America and the Lincoln Trust Company, were saved from ruin.

Every reader of The National Tribune recalls the principal events of the crisis. The Tennessee Coal and Iron Company, the suspension of the Knickerbocker Trust Company, the run on the Trust Company of America and the Lincoln Trust Company, the collapse of the stock market, with the consequent sharp decline in the value of the Tennessee Coal and Iron Company, the swift aid rendered by the Treasury Department in depositing Government funds in New York banks, the action of J. P. Morgan and his associates in raising \$25,000,000 in an afternoon to loan to stock brokers to carry over their deals and obviate the closing of the New York Stock Exchange.

All these events preceded the deal between the Steel Trust and the Tennessee Coal and Iron Company. They had occurred in a series of meetings which were held at the residence of Mr. J. P. Morgan. Other bankers were in session in a part of the house which was known as the "New York Club," and there were constant interchanges of communication between the groups. Just before midnight two men drove away from Mr. Morgan's house and carried the Tennessee Coal and Iron Company, the owner of the only supply of iron ore in the country outside of the Steel Trust. This secret arrangement put the stock market up with a rush. The day of creation gloom and disaster was turned into one of rejoicing.

The relief extended the two financial institutions was coincident with the transaction which resulted in the sale of the Tennessee Coal and Iron Company to the Steel Trust. It has been stated that the deal could not have been made and the relief would not have been extended if assurances had not been given that the Federal Administration did not regard the merger as coming under the inhibition of the Sherman anti-trust act; that, in fact, the trust thus formed was regarded as one of the "good trusts" of New York.

The terms of the deal between the Steel Trust and the Tennessee Coal and Iron Company involved about \$25,000,000. The Steel Trust purchased the stock of the other company, giving United States steel bonds, \$5, in exchange for the Coal Company's stock. About \$11,999 in steel bonds, par value, were given for each 100 shares of coal and iron stock, the steel bonds being valued at \$4. The four largest holders of Tennessee Coal and Iron stock were Leonard C. Hanna, Grant B. Schley, John W. Gates and O. H. Payne. The way in which the Trust Company of America benefited in the deal was this: Tennessee Coal and Iron stock, held by the Trust Company at that time as collateral for loans, was not regarded as available collateral, while steel bonds were acceptable anywhere. The substitution of the bonds for the stock enabled the Trust Company to secure ready cash. The outcome of the trans-

action was that the two trust companies were enabled to raise cash to meet demands, the runs on them by depositors ceased and the situation immediately quieted down. So everybody was happy. The Steel Trust secured its covered ore deposits, and presumably is not to be prosecuted as a bad trust by the trust-busting branch of the Government. The banks were saved, and the depositors got their money. This was one of the happy outcomes of the panic.

The immediate cause of the panic was a run on banking houses and trust companies in New York City. It was brought about by discovery that the most shameless misappropriation of trust funds had been going on. The public, amazed and horrified by the disclosures, became suspicious of all banks and bankers. Depositors threatened to withdraw their accounts and put their money into safe deposit boxes. In self-protection the banks all over the country were compelled to serve notice that they would not pay out accounts, but resorted to what is known as the system of clearing-house certificates for the satisfaction of would-be withdrawers. The discovery which brought this

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self with a number of banks. He was joined by A. W. Heinz and E. H. Barney. Their plan was to buy controlling interest in one bank, and have themselves elected directors and officers. Then they would borrow money, and place it in the bank, and buy out of another. This was step-ladder finance. They followed that plan until they were an influential factor in at least four great banks and trust companies in New York City. In the directorate of some of these was Charles T. Barney, who was President of the Knickerbocker Trust Company. Mr. Barney's interests became associated with those of Mr. Morse and Mr. Heinz.

When the crash came in United Copper stock, Mr. Heinz's pet speculation, and the stock exchange house of Otto Heinz & Company failed, it was found that the Mercantile National Bank of New York had loaned immense sums of money used to speculate in United Copper stock. The bank was investigated by the Clearing House Committee, and was found to be solvent. Its capital had not been impaired, and it was not hurt in the panic. The Clearing House Committee found that Morse and Heinz and Thomas and Barney had been making heavy loans to a number of banks. The whole desperate system of step-ladder finance was disclosed.

To the eternal credit of the New York Clearing House, prompt action was taken. The Clearing House declared that such methods would not be countenanced in New York banking business, and that those who pursued them would have to get out of the banks. Mr. Morse was forced to get out of the biggest of his chain of banks, the National Bank of North America. He was compelled to resign as director in all his other banks and trust companies. Mr. Thomas, who was President of the Hamilton Bank, was forced to resign. Mr. Barney's brother was put out of the Consolidated National. Mr. Heinz had to get out of the directorate of his institutions.

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CURRENCY REFORM.

THE ALDRICH BILL PRETTY SURE TO PASS.

Every Effort to Be Made to Shut Off Exploitation of Windy Financial Theories—Strong Dissatisfaction With the Bill in Some Quarters—Other Financial Panaceas.

Just now it seems to be a matter of currency; that is, Congress seems to be thinking more about currency reform than about anything else unless it be politics. If it were not for the fact that Senator Nelson W. Aldrich, of Rhode Island, has introduced a bill to give the country more currency in times of stress and strain, there would not be very much for Congress to do. The House or House to deliberate about. It would be a sure enough do-nothing Congress for the time being.

But Senator Aldrich, aided by Senators Hale and Allison, who are the big three of the north end of the Capitol, has brought forth his bill, and without being irreverent or flippant one can with truthfulness say that a great "rag-chewing" time has ensued all around the Capitol. Still adhering to the doctrine of "let the money alone," the bill also is said with entire truthfulness that there is "rag chewing" all over the country with reference to that bill. The editors in many cities have been making flings at the measure. The bankers in many cities, especially outside of New York, have been doing likewise. Many other people, who think they know something about finance and currency, have been throwing bricks at Senator Aldrich's way, and apparently the end is not yet.

Many serious as well as ribald criticisms are directed at the measure. Whether it is good or bad, or how much it is good or how much it is bad, one who wishes to be both fair and impartial would be loth to say. Probably only actual experience will develop what the law will really do. The bill as Senator Aldrich introduced it comprises only about a half dozen big pages in large type, such as is used for printing Congressional bills. Its provisions can be stated almost in a word. It provides for issuing additional currency thru National banks in times of emergency up to a limit of \$250,000,000. This emergency currency is to be taxed at the rate of one-half of one per cent a month or at the yearly rate of six per cent. It must be based on Government bonds or on State, municipal and railroad bonds which are approved by the savings banks in States like Massachusetts and New York. For every \$100 worth of such bonds the Government will issue \$75 worth of currency. The issue has to be made on the order of the Comptroller of the Currency, with the approval of the Secretary of the Treasury and the United States Treasurer.

Provisions for Redemption. There are numerous other details, including stronger provisions for the redemption of this currency than exists now for the security of other bank notes, but most of them are matters of detail. The bill is not a very elaborate detail of criticism, the bill has been more attacked because of the authority to base circulation on railroad bonds than with reference to any other feature. The criticism is that this bill, if it becomes a law, will create a great demand for other than Government bonds, especially railroad bonds. Bankers over the country, who see a panic coming, will begin to buy up railroad bonds, which can generally be had on favorable terms. The State and municipal bonds, that will boom the bond market, and all the elements of speculation will enter into the situation. When the panic is over and bonds are trying to withdraw or curtail their issues of emergency notes, on which they are paying six per cent a year, they will be selling off their railroad bonds, and their value will accordingly depreciate. All this activity in bonds of railroad corporations will naturally affect the market for the Government's own securities.

Again, a very large portion of the various bonds of all the country are held in the East. The investments of Western people are in bonds, other than Government bonds, on a small extent. Therefore, one hears the reasoning that the bond provision of the Aldrich bill will discriminate in favor of the East and to the detriment of the West. It will be more difficult for Western bankers to get the bonds than for Eastern bankers to get them.

The country argues that which much of this criticism is met, proceeds along this line: The bill will help the country industrially and commercially by making it possible to get the money needed for the railroad facilities. Therefore, the bill would be a great lift and would help the country back to the erstwhile prosperity.

Some members of the Finance Committee think that railroad bonds should be taken out of the bill, and some think those bonds should not be eliminated. Perhaps the most intense of all the skirmishes over the bill will be upon the question of the word of debate in the Senate as well as in the Finance Committee, and the House, as to the state of subsection to be adopted. There is also a word of debate about the amount of currency that can be taken out on \$100 worth of State, municipal or railroad bonds. Some would have it as much as \$75 or \$80, where, as the bill was introduced, only \$75 would be allowed.

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WILL YOU ARE THE VERY BOY TO KEEP IT TRAINED!

Is He On His Job?

THE TAFT BOOM.

IS IT ALL OVER BUT THE SHOUTING?

Serious Effort to Carry Everything With a Rush—The President Openly for Taft, and the Whole Federal Organization to Work in That Direction. The Other Booms Suffering a Temporary Eclipse.

It's Taft. Nomination and election sure. A majority of the delegates are in sight. The band wagon is coming down the road. Choose your seat. Get in early before the wagon is full, etc. That is what the President virtually says. That is what the Taft boomers are saying. They have had every telegraph wire tingling with the intercession of the Secretary of War, if possible, to warring Ohioans that they had better stop their quarreling between Taft and Foraker, and support Taft at the forthcoming primaries for delegates to the State convention.

Perhaps it is Taft, seriously and coming down to brass tacks. Some observers are coming to think that way, although a delegate has been elected, and it cannot be denied that the Taft boom has far exceeded the expectations of the State committees have declared for him in several instances. A few State Legislatures have resolved for him. Some County committees, with only a small membership present, have declared for him, but all these things have been utilized to enforce the claims department, which is working overtime. The President is known to be predicting that the Secretary of War, whom he favors, will be nominated on the first ballot. He will not say so officially, but he is working for Taft. Unofficially, however, he is working with might and main for the Secretary of War, and thereby it can be said that many of the Taft boomers are working for him the best politician in the United States, with the backing of a tremendous Federal organization. The President has been receiving reports from many States about Taft's prospects. The politicians and workers, when they come down to Washington to see Taft, do not fail to drop around to White House to see the President. They find out what's what there.

The grim old fellows at the Capitol—in Senate and House—who are fighting the Secretary of War, are not so sure because they do not believe in the President forcing upon the country the name of the Republican nominee as grimmer and grimmer than the Taft boom. They give up the fight. They hear the whirring and the grinding of the Taft organization, now in line working order, and they hear the whirring and the grinding of the Federal organization, with President Roosevelt's hand upon it. They insist that the fight has only the determined enough to be run over and rolled into a macadamized roadway.

But all agree that the Secretary of War's boom is making progress, and many of the Taft boomers are convinced that the country thru the mighty engines of publicity which the Taft boomers have at their command that it is all over but the shouting. They have not even determined enough to be run over and rolled into a macadamized roadway. But all agree that the Secretary of War's boom is making progress, and many of the Taft boomers are convinced that the country thru the mighty engines of publicity which the Taft boomers have at their command that it is all over but the shouting. They have not even determined enough to be run over and rolled into a macadamized roadway.



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