

SOUND ADVICE TO BUSINESS MEN

Six formulas adaptable to business men now passing through the "temporary process of contraction and readjustment," were recommended by Thomas W. Lamont, member of the banking house of J. P. Morgan & Co., in a statement read in New York at a business men's convention.

"We are all feeling the discomforts of this process," Mr. Lamont wrote. "No one can foretell the duration of this process or estimate accurately its immediate and final results. Necessarily this period of uncertainty renders it most difficult in business to make today decisions that have a bearing upon the long future. Fixed formulas of conduct, policy and future engagements are hard to write. There are, however, some things every man engaged in active business can do:

"We can resolve not to be frightened into panic by the wolf that may not come.

"We can meet our contracts to the utmost limit of our resources.

"We can take our losses like good sportsmen.

"We can unflinchingly be fair to our clients and customers.

"We can adhere just as rigidly as ever to good ethics and fair business practices.

"We must be just to our fellow-workers and employees and consider their welfare as an integral part of our own."

Mr. Lamont expressed the opinion that "fundamentally, in the way of business, there is not very much wrong with America."

State of Ohio, City of Toledo, Lucas County, ss.

Frank J. Cheney makes oath that he is senior partner of the firm of F. J. Cheney & Co., doing business in the City of Toledo, County and State foresaid, and that said firm will pay the sum of ONE HUNDRED DOLLARS for each and every case of Catarrh that cannot be cured by the use of HALL'S CATARRH MEDICINE. FRANK J. CHENEY.

Sworn to before me and subscribed in my presence, this 9th day of December, A. D., 1886. A. W. Gleason, Notary Public.

Hall's Catarrh Medicine is taken internally and acts through the Blood on the Mucous Surfaces of the System. Send for testimonials free.

F. J. CHENEY & CO., Toledo, O Sold by all druggists, 75c. Hall's Family Pills for constipation. F. J. CHENEY & CO., Toledo, O.

SURVEY OF MARYLAND COLLEGES

Dr. Abraham Flexner, secretary of the General Education Board, accompanied by Dr. E. C. Sage, the expert who has been making surveys in the various states under the direction of Dr. Flexner, conferred with Governor Ritchie Thursday afternoon in the executive offices relative to the survey of Maryland colleges.

It was announced after the conference that the work would be done by Dr. Sage, who will keep in touch all the while with Dr. Flexner.

The colleges to be surveyed include Washington College, Westover Maryland, Maryland University, St. John's, Blue Ridge, Morgan and certain departments in the Johns Hopkins University. This will take several months.

It is understood that all of the expenses attending the survey will be borne by the Education Board, except possibly such work as the Governor may order at the State's expense. Dr. Flexner believes that as a result of the proposed investigation the cause of education in this State will be materially benefited.

FARMERS AND GAMBLERS

Senator Capper, of Kansas, has a reputation of being the farmers' friend. He has been giving the recent drop in corn values more attention than perhaps any other American senator and his bill to tax the grain gambling business out of existence meets with the approval of all soil-tillers in Harford county, as elsewhere.

The Senator says that many times the quantity of the total crop of grain has been bought and sold on the Chicago Board of Trade this fall and winter, and that the gambling in futures is the prime cause of beating down the price of grain. He admits, apparently, that the price of grain was due for a fall, but what he is trying to implant in the minds of congress is that the wholesale gambling at Chicago has exaggerated the loss to farmers many fold. All of which will be generally admitted.

The grain gamblers sometimes force prices up and sometimes down, but in either case the price is forced further up than conditions merit and forced down further than conditions merit. And just at the time of the year when prices should be stabilized the prices are usually knocked down.

Farmers will never be satisfied with prices fixed by gamblers. They are willing to let supply and demand fix prices, and nothing else.—Hayre d. Grace Republican.

WHAT ARE YOUR CHANCES OF SUCCESS

Do You Step Out With Snap And Vigor? Are You Able to Get Things Done?

DON'T STAND IN YOUR OWN WAY

People With Thin, Weak Blood Have a Hard Time of It. They Should Take Pepto-Mangan.

Look in the facts of your health. So much depends on having red blood. If you stand up in front of your work with half-starved blood in your system you are standing in your own way. You are blocking your own progress.

Thin blood makes you dull. It makes you pale. You take no enjoyment out of your work. It is only half as good as it should be. You can remedy that condition so easily. Begin taking that fine tonic, Pepto-Mangan, today and keep it up for awhile. Your blood will become nourished. Pepto-Mangan makes red blood corpuscles. You will get energy and strong power of resistance. Instead of standing in your own way, you will push yourself ahead because of greater vitality.

But be sure you get the genuine Pepto-Mangan. It is put up in both liquid and tablet form. Ask for "Gude's" and be sure that the name is on the package. The tablets or the liquid have the same medicinal value.

KI-MOIDS
(GRANULES)
For INDIGESTION
Dissolve instantly on tongue, or in hot or cold water, or vichy. Try at soda fountain.
QUICK RELIEF!
ALSO IN TABLET FORM
MADE BY SCOTT & BOWNE
MAKERS OF
SCOTT'S EMULSION

HOUSE MEMBERSHIP TO BE 483

The House Republicans in caucus last Friday night, voted 106 to 61 to pass at this session a reapportionment law, which would increase the membership of the House from 435 to 483. This would give the States one representative for about every 219,000 of population as opposed to one for about 211,000 under the present apportionment.

A bill for reapportionment on this basis has already been introduced by Representative Siegel of New York, chairman of the census committee. Under it California will gain five members in the House, New York four, and Ohio four. Twenty-two other States will have increases and no State will lose.

Representative Tinkham, of Massachusetts, spoke in favor of his resolution to inquire into the alleged denial of the vote to the Negroes in the South, with a view to reduction of representation in that section, but Representatives Sloop of Virginia and Kahn of California opposed action as likely to hurt Republican prospects in the South, and the caucus voted 94 to 42 against Tinkham.

Nature's Warning

Elkton People Must Recognize and Heed It.

Kidney ills come—mysteriously. But nature generally warns you. Notice the kidney secretions. See if the color is unnatural. If there are settlings and sediment. Passages frequent, scanty, painful. It's time to fear serious kidney trouble.

It's time to use Doan's Kidney Pills. Doan's have done great work in this locality. Ask your neighbor!

Harry E. Gaither, blacksmith, Elkton City, Md., says: "Some years ago I had a very severe attack of kidney trouble and I suffered untold agony. I had sharp pains across the small of my back as if pierced by a knife. I felt all tired and dragged out. In the morning I was so lame that I could hardly straighten up. During the night I was forced to get up many times to pass the kidney secretions and they were scanty and burned. My feet also swelled. Doan's Kidney Pills helped me immediately. I use them right along whenever I need them and cannot praise them too highly."

Price 60c at all dealers. Don't simply ask for a kidney remedy—get Doan's Kidney Pills—the same that Mr. Gaither had. Foster-Milburn Co., Mfgs., Buffalo, N. Y.

ZION, MD. ANOTHER DROP!!

Following along with market closely in reductions.
38c outing flannel, 3 1/2 oz. to yard, very heavy, 27 in. wide, 30c.
33 and 35c dress gingham, 25c.
50c ladies' hose, 35c.
45 and 35c 4x4 black muslin, 20c and 25c.

GROCERIES

Kellogg's Corn Flakes, 13c, two for 25c, 13c Post-toasties; 11c, 30c Corn Flakes, 12c. 9c Laundry Soap, 8c, 12c Aago Laundry Starch, 10c. 18c extra fine Head Rice, 15c. Cream of Wheat, 28c. Postum Cereal, 22c. 48c Best Coffee, now 35c. 35c Java Coffee, 33c.

Fresher Knitting Yarns, all shades, Xmas Kerchiefs, Box Papers, Fancy Articles, Glassware, Vases, Dishes.

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JAMES J. ARCHER, V-President
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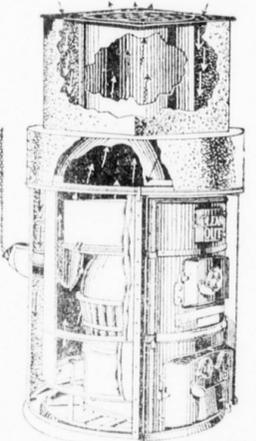
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ELKTON, MARYLAND

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The Ford Sedan

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In rain or cold it is a cozy, comfortable, enclosed car; in warm weather, an ideal touring car. The plate glass windows are raised or lowered in a minute's time. The Ford Sedan is always in accord with your wishes. Finely upholstered; equipped with electric starting and lighting system; demountable rims and tire carrier in rear; instrument board on dash; the Sedan is a car of convenience and class, and has proven a favorite family car. Yet, the reliable Ford chassis and motor are a part of the Ford Sedan and that means low upkeep cost, ease of operation and durability. The Ford Sedan is just as popular on the farm as in the city. It fits family needs everywhere.

Come in and see the Ford Sedan. If you want one, place your order now. Orders are filled in the same sequence they are received. Make us your Ford headquarters, as we are experts with the famous "Ford After-Service."

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