

SOMETHING FOR THE GRIP NIGHTS

Interesting Classes in Salesmanship Will be Organized With Lecture by Instructor on Friday Evening.

AN INTERESTING LETTER

A Course of Twenty-Seven Separate Lessons Has Been Arranged For Study This Fall and Winter.

A new feature that will be of much interest to the traveling men of Keokuk and this vicinity, will be the classes in salesmanship which are to be formed at the Y. M. C. A. on Friday evening of this week.

Today a letter is being sent out to prospective students addressed to "the progressive man of a progressive age," and will no doubt be of interest to those who have expressed a desire to become members of the salesmanship class.

"The Safe is Unlocked. Don't stop to Blow it Open."

Do you want to read what will benefit and interest you? If not, throw this in the waste basket.

Friday evening, October 15, we are planning to have with us, Mr. J. S. Knox, the founder of the Knox system of teaching "Salesmanship," in a lecture on the value of scientific training in this field so important to business success and life.

Mr. Knox is himself a practical business man, with many years of experience and research to his credit in the line of salesmanship as a real and vital study, being the first instructor in this work in America.

His knowledge has not been acquired alone through his own years of personal effort, but is also a bolding down and a gathering together of the most important ideas and experience of hundreds and thousands of other successful salesmen the world over.

He comes here under the auspices of the Y. M. C. A. evening institute committee, who without regard to expense or thought of financial gain are endeavoring to place before the people of Keokuk features of practical education and help that will be worth

Neuralgia



Take ONE of the Little Tablets and the Pain is Gone



25 Doses 25 Cents

while, and afford every man or boy a chance to make good, in every sense of the word, with the world.

This lecture costs you nothing, only the time to come and hear it, and you will be certain of an evening of rare profit and interesting thought.

After the lecture there will be an opportunity for social intercourse and, if desired, a word of consultation along any constructive line of commercial salesmanship with Mr. Knox.

New York and Philadelphia, cannot be more pleasantly or conveniently reached than by the Grand Trunk-Lehigh Valley double track route via Niagara Falls. Solid through trains of coaches and sleeping cars. Most magnificent scenery.

Descriptive literature apply to Wm. A. Mason, A. G. P. A., Grand Trunk Railway System, 135 Adams street Chicago.

The Mind's Power.

"Zola," said a psychologist, "once wrote in a lady's album that his favorite amusement was writing and his favorite wish a sudden death." Zola died suddenly. "And it is a strange thing," said the psychologist, "that those who prefer a sudden death usually have their preference gratified."

MONMOUTH CAN ENTER THE FOLD

At Meeting of I.-M. League Galesburg and Monmouth Were Released and Can Enter Other Leagues.

MEETING OF THREE-EYE

Jacksonville and Waterloo Represented in Chicago at Meeting—Business Postponed For a Week.

Galesburg, seventh member of the Central Association, and Monmouth, which is being pushed to the front for the eighth berth, were both released from their obligations to the I.-M. league yesterday at a meeting of that organization in Monmouth.

Three-Eye Meeting. CHICAGO, Ill., Oct. 13.—Although no official action was taken toward the election of officers or changing the circuit at yesterday's meeting of the "Three I" league magnates at the Grand Pacific hotel, there was plenty of prospective trouble.

According to gossip, Kinsella, who is opposed to the re-election of President M. H. Sexton of Rock Island, sent word that if Sexton was again chosen he would withdraw his club from the circuit. This added to the desire of those present to postpone the meeting in the hope that Kinsella might be pacified in the interim, as all the clubs except Springfield and Peoria favor the present executive's re-election, which is predicted to go through.

Some of the magnates treat Kinsella's alleged threat lightly on the theory that it has often been made in the past without dire consequences, and they feel that the same result will obtain in the present case. Furthermore, they feel that if Kinsella wishes to pull out, he may do so, but his players and territory will revert to the league and another owner can be put in.

All that was done at yesterday's meeting was the routine business in the way of reports, and the making of two changes in league constitution. The first was the raising of the low attendance minimum for each club from 30,000 to 35,000 per season. The other, which has direct bearing of the first, is the stipulation that at least 90 per cent of the admissions thus turned in must consist of adult, or 25-cent tickets.

Representatives from Danville, Ill., Jacksonville, Ill., and Waterloo, Iowa, were present at the meeting, looking for a chance to break into the league in place of Decatur. Owing to the absence of Kinsella, their claims were given no official attention.

There appears to be no doubt that Decatur will go out, at least for one year. A number of the magnates are in favor of ousting Cedar Rapids on the same principle, as that town fell down woefully the past season. Several are anxious that Broberg be deposed, at least, and then, with him out of the way, turn the franchise over to the business men of Cedar Rapids.

Among those who attended the meeting were: Charles Barston of Peoria, E. E. Pierson of Bloomington; Charles Childs of Decatur; H. E. Castee of Rock Island; Charles Broberg of Cedar Rapids; Sam Swift of Dubuque; R. C. Lane of Davenport and M. H. Sexton of Rock Island.

Mr. F. G. Fritz, Oneonta, N. Y., writes: "My little girl was greatly benefited by taking Foley's Orino Laxative, and I think it is the best remedy for constipation and liver trouble." Foley's Orino Laxative is mild, pleasant and effective, and cures habitual constipation. Wilkinson & Co., J. F. Kiedalsch & Son.

CITY NEWS.

Repairs were being made today to the boiler at the shoe factory and many employees were given a rest during the morning.

The directors of the fall celebration will meet at Commercial club rooms at 7:30 tomorrow evening to hear reports of officers and close up the affairs so that an early report can be made public. All directors are requested to be present. J. R. Roberts, President.

At the meeting of the conference on charities and corrections of the Association of Poor Farm Superintendents held in Peoria, S. B. Wisler of Hancock county was elected president.

TRIALS OF THE NEEDLES



Munyon's Paw Paw Pills coax the liver into activity by gentle methods. They do not scour, gripe or weaken. They are a tonic to the stomach, liver and nerves; invigorate instead of weaken; they enrich the blood and enable the stomach to get all the nourishment from food that is put into it. These pills contain no calomel; they are soothing, healing and stimulating. For medical advice, write Munyon's Doctors. They will advise you to the best of their ability absolutely free of charge. Munyon's, 53rd and Jefferson sts., Philadelphia, Pa.

Hoarseness in a child subject to croup is a sure indication of the approach of the disease. If Chamberlain's Cough Remedy is given at once or even after the croupy cough has appeared, it will prevent the attack. Contains no poison. Sold by Wilkinson & Co., and J. F. Kiedalsch & Son.

CITY NEWS.

—Read The Daily Gate City.

The express companies are swamped on the main lines of business in the west. It is impossible for them to secure cars to handle their business out of Chicago, and on some trips a great many of the shipments offered are left on the platforms, to have preference when the next train leaves. The agents are working almost night and day and crowding their teams to the limit to handle the receipts and shipments. The condition is said to be unprecedented, and conditions are becoming as much as such good patronage can possibly be. If the holiday season is to show an increase the agents on the road and in the offices would be pleased to have their vacation for next year right now.

Peoria Herald-Transcript: As an aftermath of the widespread irregularities of P. J. Kieran, vice president of the Fidelity Funding company of New York, in the handling of the funds of various Catholic institutions, a demurrer was filed yesterday with the clerk of the United States court here in the case of the National Copper bank against the Sisters of the Visitation of various Catholic institutions, a demurrer was filed yesterday with the clerk of the United States court here in the case of the National Copper bank against the Sisters of the Visitation of various Catholic institutions, a demurrer was filed yesterday with the clerk of the United States court here in the case of the National Copper bank against the Sisters of the Visitation of various Catholic institutions.

Don't be stubborn. Don't be prejudiced. There is not a particle of morphine, cocaine, or any injurious or habit forming drug in Hyomei. Give it a trial at Wilkinson & Co. risk. It is made of eucalyptus and other grand antiseptics. It will chase away the misery of catarrh or any affliction of the nose and throat in five minutes. No stomach dosing—just breath Hyomei in, it gets at the catarrh germs and kills them all. Go to Wilkinson & Co. today and ask him for a Hyomei (pronounced High-o-me) outfit. It only costs \$1.00, and consists of a hard rubber pocket inhaler, which can be carried in vest pocket, a bottle of Hyomei, a medicine dropper, and simple directions for use. Extra bottles 50c. Leading druggists everywhere sell Hyomei, which is guaranteed to cure catarrh, bronchitis, coughs, colds and sore throat, or money returned. If you could go to the Eucalyptus forests of inland Australia you would quickly get rid of catarrh. Hyomei brings the identical air of these forests direct to your home. It is a most wonderful catarrh remedy.

Air That Kills Germs

Your Money Back if Hyomei Doesn't Cure Catarrh. Says Wilkinson & Co.

Don't be stubborn. Don't be prejudiced. There is not a particle of morphine, cocaine, or any injurious or habit forming drug in Hyomei. Give it a trial at Wilkinson & Co. risk. It is made of eucalyptus and other grand antiseptics. It will chase away the misery of catarrh or any affliction of the nose and throat in five minutes. No stomach dosing—just breath Hyomei in, it gets at the catarrh germs and kills them all. Go to Wilkinson & Co. today and ask him for a Hyomei (pronounced High-o-me) outfit. It only costs \$1.00, and consists of a hard rubber pocket inhaler, which can be carried in vest pocket, a bottle of Hyomei, a medicine dropper, and simple directions for use. Extra bottles 50c. Leading druggists everywhere sell Hyomei, which is guaranteed to cure catarrh, bronchitis, coughs, colds and sore throat, or money returned. If you could go to the Eucalyptus forests of inland Australia you would quickly get rid of catarrh. Hyomei brings the identical air of these forests direct to your home. It is a most wonderful catarrh remedy.

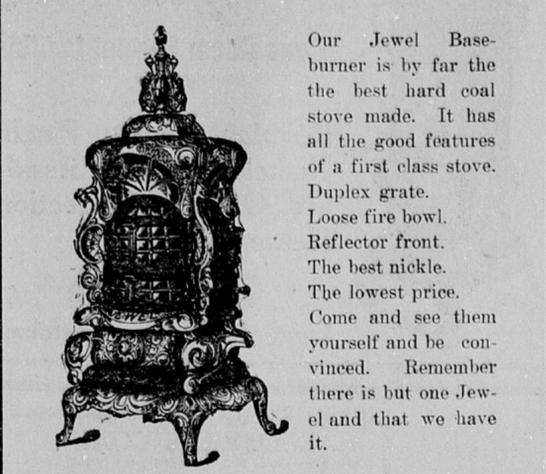
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Jewel Hard Coal Stoves



Our Jewel Base-burner is by far the best hard coal stove made. It has all the good features of a first class stove. Duplex grate. Loose fire bowl. Reflector front. The best nickle. The lowest price. Come and see them yourself and be convinced. Remember there is but one Jewel and that we have it.

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Iron Beds, Spring Mattress. Our guaranteed felt mattress, \$8.90.

Quick Meal Steal Ranges

A range made with few bolts. All riveted together and no store putty. All smooth blued steel body. All smooth steel nickle plate. A triple bottom steel range. A range you can take in a 27 inch door. Our record book tells who buys them. Piano notes given with every 10c purchase. Our store is open every Monday and Saturday evenings.

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Indian Head Fine Dress Shirts and men's work garments of all kinds are made in Keokuk by Keokuk people. Help these same people by wearing INDIAN HEAD made garments. They are guaranteed to give satisfaction. Manufactured by Irwin-Phillips Co.

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The greatest heater known in this type of stove. Heat units enormously increased by convection curves and heat pockets by which the hot gases are forced into contact with outside surfaces. New principles. New ideas. Greater efficiency and a great saving in fuel. The handsomest—the most efficient—the foremost base burner for hard coal. Investgate. Seither & Cherry Co. 415-417 MAIN.

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Answer This Question

When shown positive and reliable proof that a certain remedy had cured numerous cases of female ills, wouldn't any sensible woman conclude that the same remedy would also benefit her if suffering with the same trouble?

Here are two letters which prove the efficiency of Lydia E. Pinkham's Vegetable Compound.

Red Banks, Miss. — "Words are inadequate to express what Lydia E. Pinkham's Vegetable Compound has done for me. I suffered from a female disease and weakness which the doctors said was caused by a fibroid tumor, and I commenced to think there was no help for me. Lydia E. Pinkham's Vegetable Compound made me a well woman after all other means had failed. My friends are all asking what has helped me so much, and I gladly recommend Lydia E. Pinkham's Vegetable Compound."—Mrs. Willie Edwards.

Hampstead, Maryland. — "Before taking Lydia E. Pinkham's Vegetable Compound I was weak and nervous, and could not be on my feet half a day without suffering. The doctors told me I never would be well without an operation, but Lydia E. Pinkham's Vegetable Compound has done more for me than all the doctors, and I hope this valuable medicine may come into the hands of many more suffering women."—Mrs. Joseph H. Dandy.

We will pay a handsome reward to any person who will prove to us that these letters are not genuine and truthful—or that either of these women were paid in any way for their testimonials, or that the letters are published without their permission, or that the original letter from each did not come to us entirely unsolicited.

What more proof can any one ask?

For 30 years Lydia E. Pinkham's Vegetable Compound has been the standard remedy for female ills. No sick woman does justice to herself who will not try this famous medicine. Made exclusively from roots and herbs, and has thousands of cures to its credit. Mrs. Pinkham invites all sick women to write her for advice. She has guided thousands to health free of charge. Address Mrs. Pinkham, Lynn, Mass.



PHYSICIANS.

DR. O. T. CLARK, PHYSICIAN AND SURGEON. Office—Y. M. C. A. building. Office hours—9:00-10:30 a. m. 3:30 to 5:30 and 7:00 and 8:00 p. m. Phones—Office, Iowa, 305-R; Hub, 157. Residence, Iowa, 5293; Hub, 2092.

H. L. COURTRIGHT, M. D. Office 501 Main street. Special attention to X-Ray and electrical work. Office hours, 10 to 11:30 a. m.; 2 to 4:30 and 7 to 8 p. m. Residence 1123 Franklin street.

DR. CORAL R. ARMENTROUT, PHYSICIAN AND SURGEON. Office—Y. M. C. A. Building. Residence 912 Fulton street. Office hours: 10 to 12 m.; 2 to 4 p. m., evening hours by appointment. Iowa phone, 529-Y and Hub, phone, 2092, office phone, Residence phone, Iowa, 12-M; Hub, 2615.

W. M. HOGLE, M. D. 601 Main street. Office hours, 2 to 5 and 7 to 8 p. m. Residence, 604 High street.

DR. W. P. SHERLOCK, PHYSICIAN AND SURGEON. Office and residence, No. 15 North Fifth street in Howell building. Office hours: 10 to 12 a. m.; 2 to 4 p. m. Evening 7 to 8. Phones: Iowa 781-R; Mississippi Valley, 1319.

DR. J. EATON JOHNSTON, PHYSICIAN AND SURGEON. The only physician practicing Osteopathy in the county. The Smithsonian trust fitted and guaranteed the only trust that holds. Office North side of Main street, third door above Fifth. Phone 93. Residence Ninta and Webster. Phone '84. P. O. Lock Box 41, Warsaw, Ill.

W. FRANK BROWN, M. D. 700 Main street. Surgery Genito-Urinary and Skin Diseases, 2:30-4:00 p. m., 7:45-9 p. m.

INSURANCE. Only reliable companies of large assets represented. H. B. BLOOD, 12 South Sixth Street.

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Every Woman is interested and should know about Dr. King's Marvel Whirling Spray. The new vaginal spray. It cleanses and disinfects. Assure yourself for it. Use the caution spray. Do not use any other, but send stamp for illustrated book—sealed. It gives full particulars and directions. Available to ladies. MARVEL CO., 24 East 23rd Street, NEW YORK.

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CRIMMINS & CHASE, UNDERTAKING and EMBALMING. 723 Main Street. Phones.

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When your baby cries, when your child won't eat or play, investigate the condition of its bowels. If it is constipated, give it a few drops of Dr. Caldwell's Sweet Syrup Pepsin. Price 50 cents or \$1 at any drug store.