

SALESMANSHIP TO BE INTERESTING

W. A. Knox, Brother of the Lecturer Who Appeared Here, Will Remain in City For a Month.

BUSINESS BOYS' CLASS

Had Its First Session Last Evening, and Each Boy Will Say What He Wishes to Make a Study of.

The Business Boys' Training club of the Y. M. C. A. had its first session last evening, with an enrollment of fourteen students who made the opening evening a success.

This year the plan of conducting the night school for the business boys will be different than heretofore. Each student will be consulted as to what study or studies he would care to take up and pursue during the fall and winter months.

A series of short talks will be given by different business men of the city during the winter and the young men will be given an insight into the real business world through them.

The talks will be along the line of "a young man starting in business" and will no doubt be very interesting. Classes will be held on Tuesday and Friday evenings.

The training club of the business boys will organize its own athletic teams.

Salemanship.

W. A. Knox, brother of J. S. Knox, the gentleman who lectured here recently on salesmanship, will come to Keokuk on Friday evening to attend the first session of the class in salesmanship which will be taught at its first session by J. S. Knox, the lecturer of several weeks ago.

W. A. Knox is a graduate and a university teacher besides having had several years experience as salesman and sales manager. He will be here for a month with the view of superintending the salesmanship class work.

All interested in the class as a business proposition, are cordially invited to attend the first session of the class. The Business Men's Bible class will have its first session and supper on Friday evening.

Mr. F. G. Fritz, Oneonta, N. Y., writes: "My little girl was greatly benefited by taking Foley's Orino Laxative, and I think it is the best remedy for constipation and liver trouble."

Mrs. J. W. Haynes, wife of J. W. Haynes, proprietor of the Cottage hotel of Lennox is dead. She was only sick about four weeks and her death is attributed to old age.

Your cough annoys you. Keep on hacking and tearing the delicate membranes of your throat if you want to be annoyed. But if you want relief, want to be cured, take Chamberlain's Cough Remedy. Sold by Wilkinson & Co.'s pharmacy and J. F. Kiedalsch & Son.

John F. Riggs, state superintendent of education, has issued a call for the meeting of county superintendents to be held in Des Moines November 3, 4 and 5.

R. L. Reynolds reported dead in St. Joseph, Mo., had been a resident of Clarinda about eighteen months. He leaves a widow. Reynolds was about 38 years old.

Do You Realize?

That despondency in women is a mental condition often traceable to some distinctly female ill!

Women who are well do not have the blues, neither are they irritable and restless. Derangement of the female organism breeds all kinds of miserable feelings such as backache, headache, and bearing-down feelings. Try Lydia E. Pinkham's Vegetable Compound. There is no doubt that it has made many remarkable cures of female ills after all other means had failed.

Here are two such letters—read them—they are genuine and reliable.

Baltimore, Md.—"For four years my life was a misery to me. I had suffered with female troubles so long that I was discouraged. I had given up all hope of ever being well when I began to take Lydia E. Pinkham's Vegetable Compound. It restored my health and I felt as though new life had been given me, and I am recommending it to all my friends."—Mrs. W. S. Ford, 1938 Lansdowne St., Baltimore, Md.

Rockland, Me.—"I was troubled for a long time with pains in my back and side and was miserable in every way. I had doctored until I was discouraged and thought I would never get well. I read a testimonial about Lydia E. Pinkham's Vegetable Compound and thought I would try it. After taking three bottles I never was so well in my life. I am recommending Lydia E. Pinkham's Vegetable Compound to all my friends."—Mrs. Will Young, 6 Columbia Avenue, Rockland, Me.

For 30 years Lydia E. Pinkham's Vegetable Compound has been the standard remedy for female ills. No sick woman does justice to herself who will not try this famous medicine. Made exclusively from roots and herbs, and has thousands of cures to its credit.

Mrs. Pinkham invites all sick women to write her for advice. She has guided thousands to health free of charge. Address Mrs. Pinkham, Lynn, Mass.



Club women of Des Moines are going to make a fight for half fares on street cars for school children, when the new franchise for the McKinley Syndicate is granted.

Convalescence after pneumonia, typhoid fever and the grip, is sometimes merely apparent, not real. To make it real and rapid, there is no other tonic so highly to be recommended as Hood's Sarsaparilla. Thousands testify. Take Hood's.

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RIVER TRAFFIC PRACTICALLY OVER

With the Cessation of Runs by the Steamer Dubuque Things Will be Quiet in Local Water.

On next Saturday morning the Diamond Jo steamer Dubuque will make her last trip south and will return to this port again on Tuesday, leaving St. Louis some time Monday afternoon. After unloading her cargo here she will be taken to winter quarters at a point just above the first lock in the canal.

With the cessation of runs by this boat things will be quiet along the river. The steamboat business has been big this year and all of the boats have made money. There have been five of the big river craft running in and out of here during the summer, three Diamond Jo boats and two of the Carnival Packet company's vessels. The former included the St. Paul, Quincy and Dubuque, while the latter included the Wenona and Keokuk. The first two mentioned were through boats and ran, between St. Louis and St. Paul, while the third with St. Louis as its southern terminus, ran only as far north as Davenport, then only to Burlington and finally only to Keokuk. Of the daily packets the Wenona ran to Burlington, while the Keokuk made the trip to Quincy.

Chamberlain's Cough Remedy has become famous for its cures of coughs, colds, croup and influenza. Try it when in need. It contains no harmful substance and always gives prompt relief. Sold by Wilkinson & Co., and J. F. Kiedalsch & Son.

CITY NEWS.

In all likelihood as stated yesterday, the bowling season will open Monday of the coming week. The league will hold a brief meeting, probably tonight for the purpose of awarding money for the purpose of having a schedule drawn up. This work will take considerable time and is quite laborious, as it is thought two games will be played by each club during the week and as there are ten clubs the matter is not easy.

Quincy Whig: As the Dubuque was pulling down the river last night, leaving the local port, a man was seen to leap overboard and strike out for shore. The searchlight from the boat was turned on him and by its light the man was watched from the waterworks as he made his way to the shore and started toward the south end of the city. Police headquarters were notified and Officer Greifer made a search for the man, but failed to locate him. What caused his sudden departure from the boat and risking his life in the water could not be ascertained as the boat continued on its way after seeing that the man was safe. Who or what the man might be could not be conjectured.

T. H. Chilcote died at Washington after a lingering illness of consumption. He was born 53 years ago. A wife and four children survive.

Hoarseness in a child subject to croup is a sure indication of the approach of the disease. If Chamberlain's Cough Remedy is given at once or even after the croupy cough has appeared, it will prevent the attack. Contains no poison. Sold by Wilkinson & Co., and J. F. Kiedalsch & Son.

The large barn on the Mrs. L. T. West farm, northwest of Webster City, was destroyed by fire while the family were in town attending the theater.

George W. Schee of Primghar has just issued a neat little book giving a history of every soldier who has ever resided in O'Brien county.

The First Presbyterian church of Mila has extended a call to A. C. Beechman of Story county. The church has been without a pastor since June.

The Trans-Mississippi Grain company has purchased the acre of ground at Odebolt occupied by the creamery for a consideration of \$400.

Splendidly Led Baboons Ate the Crops in Nigeria So Fast Natives Gave Up Farming.

In many parts of Nigeria, and especially among the hill regions of the northern provinces, baboons are one of the greatest plagues to the farmer and a source of menace to property and even to life. A protectorate officer while engaged in business in a mountain village was informed by the local queen that her people could not continue their farming owing to the raids of baboons.

During the absence of the men a few weeks previously these beasts had actually come into the heart of the village and destroyed the crops, according to the Wide World Magazine. The natives are in constant dread of them and continually fear for the safety of their children.

Sir William Wallace relates that he has seen droves of 50 to 100 of these animals all in single file, and that lately he himself shot two enormous brutes who were grinning at him from the cliffs. They utter a nerve shattering and horrid bark.

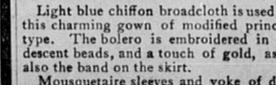
They possess a regular system of defense and always have signallers out to watch for the approach of a possible enemy. These scouts are always the biggest monkeys and they signal by barks to their comrades when strangers are approaching.

Casper Beckman of Atlantic, a well known stockman and farmer, is near death's door as a result of a stroke of paralysis.

Light blue chiffon broadcloth is used for this charming gown of modified princess type. The bolero is embroidered in iridescent beads, and a touch of gold, as is also the band on the skirt.

Mousquetaire sleeves and yoke of deep crepe chiffon cloth.

The gown could be carried out on the same lines, much less elaborately, if desired.



"Merode" Hand Finished Underwear



No. 505. White light weight finest combed cotton vests, 50c, pants, 50c, union suits, \$1.00, extra size, \$1.25.

No. 1464. White heavy weight combed cotton vests, 50c; pants, 50c; union suits, \$1.00; extra size, \$1.25.

No. 622. White winter weight silk and cotton vests, \$1.00; pants, \$1.00; union suits, \$2.00; extra size, \$2.50.

No. 618. White medium weight silk and wool vests, \$1.00; pants, \$1.00; union suits, \$2.50.

No. 658. White and silver merino heavyweight union suits, \$1.50; extra size, \$1.75.

Children's No. 2662. White heavy weight fleeced cotton vests and drawers, 35c and 40c.

No. 264. White heavy weight fleeced cotton union suits, 75c.

No. 270. White winter weight merino union suits, \$1.00.

For Sale At SULLIVAN & AUWERDA

WOMAN SMOKER LIVED LONG

Mary Frith, Highway Robber, the First of Her Sex to Use Tobacco in England.

Mary Frith, better known as Moll Cutpurse, was a notable figure in old time London life. She had the reputation of being the first woman to smoke tobacco in England.

The length of her days is a disputed point, but it seems certain that she attained the age of over threescore years and ten. It is asserted that constant smoking prolonged her life. A portrait representing her in the act of smoking forms the frontispiece of Middleton's comedy of the "Roaring Girl." She also figures in other plays of the period.

Mary was the daughter of a shoemaker living in the Barbican, and Malone gives 1584 as the date of her birth. She early took to wicked ways and became a noted "highwayman."

Among her familiar friends were the notorious Capt. Hind and Richard Hannam. She was an expert swords-woman. Single-handed she robbed on Hounslow Heath. Gen. Fairfax of 200 gold Jacobites, shooting him through the arm and killing two of his horses on which his servants were riding. For the offense she was committed to Newgate, but on paying the general \$2,000 she obtained her liberty.

At one time Mary had \$3,000 of her own, but by giving money to distressed cavaliers she died comparatively poor. Her death took place in July, 1659, and she was laid to rest in St. Bridget's.

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SOVEREIGNS OF THE REGION

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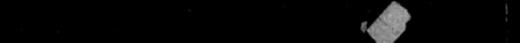
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PHYSICIANS. DR. O. T. CLARK. PHYSICIAN AND SURGEON. Office—Y. M. C. A. building. Office hours—9:00-10:30 a. m. 3:30 to 5:30 and 7:00 and 8:00 p. m. Phones—Office, Iowa, 305-R; Hub, 157. Residence, Iowa, 5293; Hub, 2092.

H. L. COURTRIGHT, M. D. Office 801 Main street. Special attention to X-Ray and electrical work. Office hours, 10 to 11:30 a. m.; 2 to 4:30 and 7 to 8 p. m. Residence 1123 Franklin street.

DR. CORAL R. ARMENTROUT, PHYSICIAN AND SURGEON. Office—Y. M. C. A. Building, Residence 912 Fulton street. Office hours: 10 to 12 m.; 2 to 4 p. m., evening hours by appointment. Iowa phone 529-Y and Hub, phone 2092, office phone. Residence phone, Iowa, 12-M; Hub, 3515.

W. M. HOGLE, M. D. 501 Main street. Office hours, 2 to 5 and 7 to 8 p. m. Residence, 604 High street.

DR. W. P. SHERLOCK, PHYSICIAN AND SURGEON. Office and residence, No. 18 North Fifth street in Howell building. Office hours: 10 to 12 a. m.; 2 to 4 p. m., Evening 7 to 8. Phones: Iowa 781-R; Mississippi Valley, 1319.

DR. J. EATON JOHNSTON, PHYSICIAN AND SURGEON. The only physician practicing Osteopathy in the county. The Smithsonian truss fitted and guaranteed. He only truss that holds. Office North side of Main street, third door above Fifth. Phone 93. Residence, Ninth and Webster. Phone 184. P. O. Lock Box 41, Warsaw, Ill.

W. FRANK BROWN, M. D. 700 Main street. Surgery Genito-Urinary and Skin Diseases, 2:30-4:00 p. m., 7:45-9 p. m.

INSURANCE. Only reliable companies of large assets represented. H. B. BLOOD, 12 South Sixth Street.

CONTRACTORS AND BUILDERS. John W. Young, Builder, Superintendent and Contractor for all kinds of construction. Also general repair work. Prompt and careful attention given to plans and estimates. Your patronage solicited. Office sub-Blondeau, Iowa phone, office, 2143; residence, 3342.

Advertisement for Dr. King's New Discovery for Coughs, Colds, and All Throat and Lung Troubles. Includes text: 'KILL THE COUGH AND CURE THE LUNGS WITH Dr. King's New Discovery FOR COUGHS, COLDS AND ALL THROAT AND LUNG TROUBLES. GUARANTEED SATISFACTORY OR MONEY REFUNDED.'

Advertisement for Every Woman's Marvel Whirling Spray. Includes text: 'Every Woman is interested and should know about this wonderful MARVEL Whirling Spray. The new Year's gift. Best-Most convenient. Instantly effective. Write for free literature. 100 West Fourth St., Des Moines, Iowa.'

Advertisement for Chichester's Pills. Includes text: 'CHICHESTER'S PILLS THE DIAMOND BRAND. Ladies! Ask your Druggist for Chichester's Diamond Brand Pills in Red and Gold metallic boxes, sealed with Blue Ribbon. Take no other. Buy of your Druggist. Ask for CHICHESTER'S PILLS. DIAMOND BRAND PILLS. For 55 years known to be Safe, Effective, Always Reliable. SOLD BY DRUGGISTS EVERYWHERE.'

Advertisement for The Keeley Cure. Includes text: 'The Keeley Cure Des Moines Iowa CURES LIQUOR, DRUG AND TOBACCO HABITS. Write NOW for 700 West Fourth St. Our free booklet.'

Advertisement for E. E. Hawkes, Undertaker and Licensed Embalmer. Includes text: 'E. E. HAWKES, UNDERTAKER AND LICENSED EMBALMER. 729 Main. Both Phones. Red Cross Ambulance.'

Advertisement for Crimmins & Chase, Undertaking and Embalming. Includes text: 'CRIMMINS & CHASE UNDERTAKING and EMBALMING. 723 Main Street. Phones.'

Advertisement for I. S. Ackley, Undertaking and Embalming. Includes text: 'I. S. ACKLEY, UNDERTAKING and EMBALMING. 1007 Blondeau Street. Iowa phone, 456-M. Home, 3435.'

One of the first to file an affidavit to the purity of ingredients contained in a remedy were the dispensers of the famous laxative tonic, Dr. Caldwell's Syrup Pepsin. Price \$5.00 and \$1 a bottle of any druggist.

Large advertisement for Indian Dandruff Remedy. Includes text: 'Indian Dandruff Remedy 50c Bottle Free. Get rid of the dandruff that covers your scalp, makes it itch, makes your hair dull, dead, stringy, wiry—makes it break off and split at the ends and makes it turn gray and fall out. There is no need for you to have this unsightly, injurious scalp disease, for it can be easily, quickly, cheaply and permanently cured. Indian Dandruff Remedy will start the natural flow of oils in your hair and remove the worst, most persistent case of dandruff. It will make your hair soft and lustrous and prevent it from permanently turning gray and falling out. After a few applications, you will find that your scalp is covered with a thick growth of new hair, and that the dandruff is becoming scarcer on your scalp. Indian Dandruff Remedy is applied at all leading barber shops and sold in 50c and \$1.00 bottles. Read This: To prove our claim, we will send you absolutely free, if charges paid, a big 50c bottle of Indian Dandruff Remedy. We ask you to give us your barber's name, so you can get Indian Dandruff Remedy without trouble. Don't send one cent, but just fill out and mail the coupon below. This offer may not be repeated. G. G. THOMAS CO., Ottumwa, Iowa. Gentlemen:—I have never used Indian Dandruff Remedy and would be pleased to try it. Please send me, without any obligation on my part, a 50c bottle, and your free booklet "Helpful Hair Hints." My name is My address is Barber's name is Address Adv. Dept.'