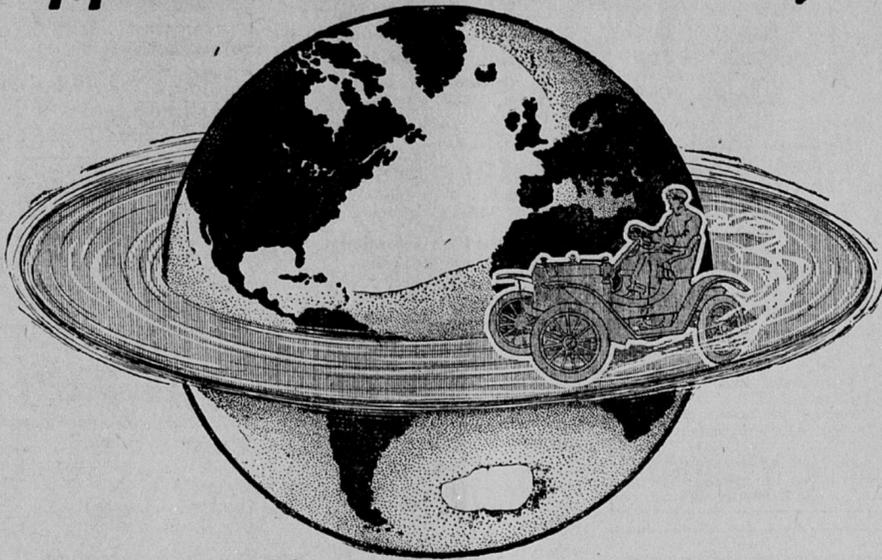


# 25,000 Miles in a Brush Runabout

## Engine stopped and started 118,000 times

Extraordinary Two-year Record of California Mail Carrier who covered this distance over Rural Free Delivery Route at a total cost of 1 1/2 cents a mile—half the former cost of traveling it by horse and buggy. He increased his income materially by decreasing his expense. Almost any business man can do the same thing.



This is convincing evidence of the stability of the Brush. The engine was stopped and started 118,000 times in the two years. It ran a total of 4,000 hours—an average of 8 hours every working day for two years. Never missed a day and is still in perfect running order. How many big cars can equal this showing?

# Everyman's Car *The Brush Runabout* \$450

WE cite this experience of Fred Ingersoll of Pasadena, Cal., because it presents conclusive evidence of the three especial virtues of the Brush, which we wish to emphasize to everyone—SIMPLICITY, DEPENDABILITY and ECONOMY.

No complicated mechanism could stand this steady grind without frequent necessity of repairs, entailing both loss of time and expenditure of money. Either would have been a fatal objection to the use of the Brush by a Rural Free Delivery mail carrier.

No car could be simpler than the Brush—no car that is more free from mechanical difficulty. It is different from every other car made in America—an original idea in motor car construction.

Two years with no trouble—what better proof of dependability? You could forgive the grocer

who came to you and said he was unable to serve you yesterday because his car broke down. If the milkman failed to appear—you'd buy milk somewhere or borrow it from a neighbor. Any tradesman could explain a day's failure to serve you. But could the mail man explain? You don't accept any failure on the part of Uncle Sam.

Eight hours a day for two years—that's a real record and we doubt if any car but the Brush ever equaled it. It's too much to expect of a complicated piece of machinery, without constant attention and costliest care. You wouldn't expect dependability like that of a \$5,000 car.

And only 1 1/2 cents a mile. No car user but a Brush owner would expect such a low cost. This record includes tires, gasoline, oil, up-keep, storage and every other expense. It is not merely running expense. Figure what it costs to feed a

horse and compare the two. Many a horse owner has said he couldn't afford a car.

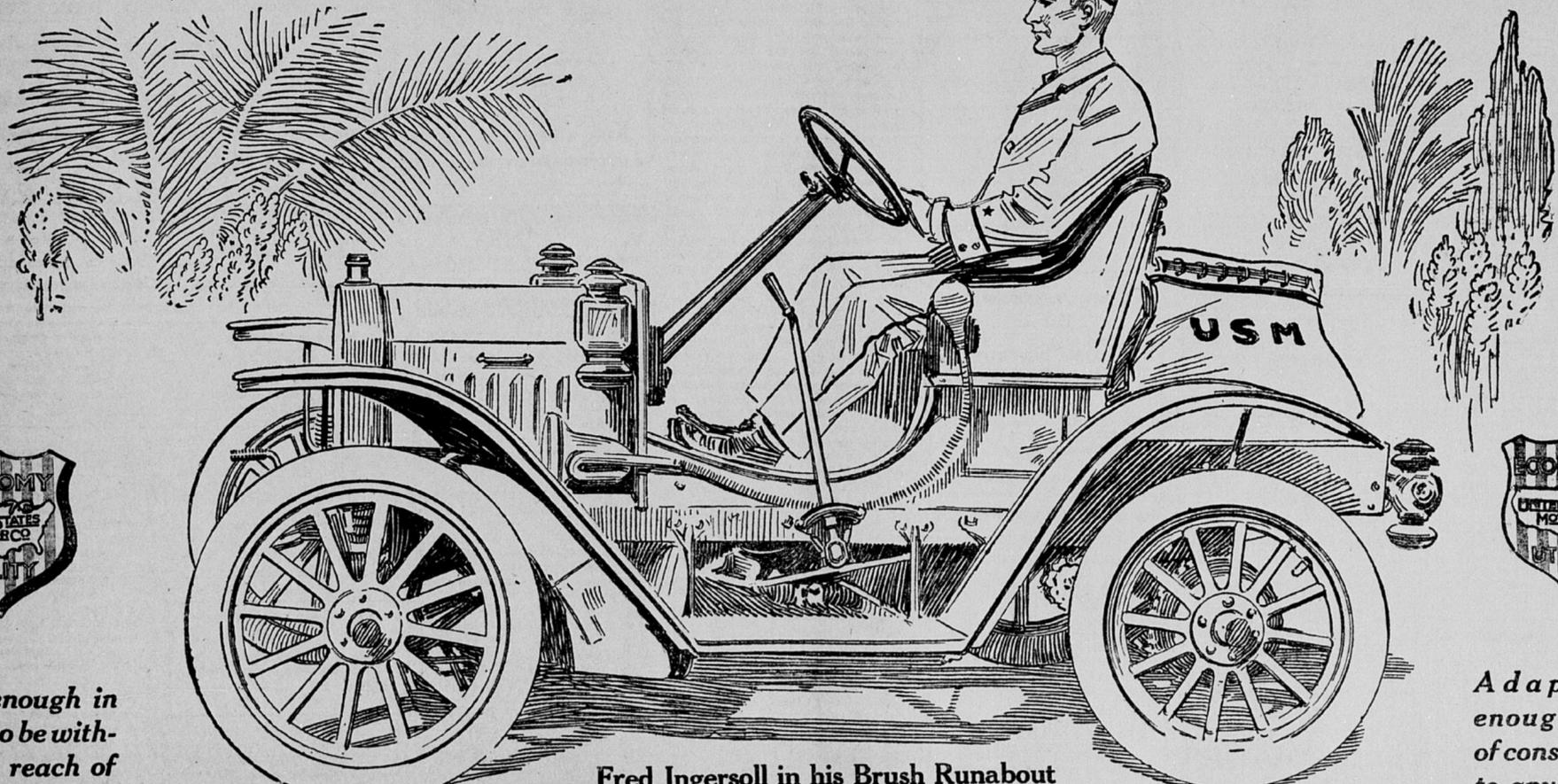
Let us tell you this story: A Detroit salesman asked his employer for a car and was refused. He then proposed to buy the car if he could have the usual allowance for livery charges. This was agreed to and he bought a Brush. In a little over a year *the money he saved out of his livery allowance paid for the car.* Incidentally he doubled his sales. Now, his employer furnishes cars for all the salesmen.

That's possible in your business, if you depend on quick, economical transportation for your success. A salesman can see more people, sell more goods and save time and money. Besides, it means better health and more energy.

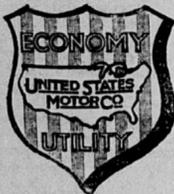
Everyone can use the Brush, whether merchant, salesman, collector, solicitor, contractor, architect, mechanic or professional man—especially the doctor. Recently a doctor advertised in a medical paper asking brother physicians their opinion of the Brush. Fifty-two answered and praised the car. He ordered one, and sent the answers to us. We've printed them in a book which we'll be glad to send you.

We especially want merchants to ask us how the Brush will help them in their business—we have some surprising testimonials from men who are using the car for delivery work, beside hundreds who are using it as a runabout.

But don't get a wrong idea. The Brush isn't wholly a business car. Being simpler than any other car, it's used by more women than any other for pleasure. Everyone in the family can use it—even the youngsters in their teens. That's really why it's called EVERYMAN'S CAR.



Fred Ingersoll in his Brush Runabout



Low enough in price to be within the reach of everyone.

Adaptable enough to be of constant use to anyone.

**BRUSH RUNABOUT COMPANY**, Broadway and 61st Street, New York City  
 (Division of **UNITED STATES MOTOR COMPANY**) Or Address Brush Chicago Motor Co., Chicago, Ill.