

Dr. Hartman Answers Questions About The Revised Pe-ru-na



S. B. HARTMAN, M. D.

In response to a great many queries I wish to make public statement concerning the sale of Pe-ru-na.

No, we are not selling as much Pe-ru-na as we used to. The reason for this is the change in the formula of Pe-ru-na.

The patent medicine business is very peculiar and particular. A person who has been in the habit of taking patent medicine will notice very quickly the slightest alteration in color, taste or effect. It does not look as it used to, or have exactly the same taste as it used to. It does not feel exactly the same in the stomach as before. The medicine will be promptly returned to the drug store and a new bottle demanded.

All this I knew before I changed the formula of Pe-ru-na, which I did six years ago, but did not realize the

difficulty of overcoming the people's notions on this subject.

I made a change in the formula of Pe-ru-na. Quite a radical change. A change that altered the color and the taste and somewhat the medicinal effect of Pe-ru-na. I did this believing it was the best thing to do under the circumstances.

Immediately the change appeared, the people began to complain of Pe-ru-na. They generally thought the druggist was to blame, that their bottle of Pe-ru-na had been tampered with. This made bad feelings between the users of Pe-ru-na and the druggists. The druggists in some cases became irritated and angered and made complaint to the wholesalers and manufacturers. Thus the trade was temporarily in an uproar.

After a year of explanation the trade quieted down and the new Pe-ru-na took its place in the drug stores as a popular household remedy. And yet it has not attained the popularity that the other Pe-ru-na had. Changing the formula of Pe-ru-na was equivalent to introducing a new medicine into the drug trade, an extremely difficult thing to do now-a-days.

Pe-ru-na as it is made today is a very excellent remedy for catarrh and general catarrhal ailments. It is for sale in all drug stores and has a slight laxative effect, very much needed in these days. It seemed to me that it was in many ways a better remedy than before. Yet in spite of all explanations there is a considerable difference for the old Pe-ru-na as it used to be made.

I have authorized the formation of a company to manufacture it, under the trade name of Ka-tar-no. The Ka-tar-no Co. is located in Columbus, O., and stands ready to supply the trade with the old-time formula of Pe-ru-na under the name of Ka-tar-no.

Send for free booklet. Address Ka-tar-no Co., Columbus, Ohio.

\$1900 IN PURSES FOR KAHOKA FAIR

Classy Track Program Has Been Arranged for Meeting at Missouri City and Keokuk Horsemen Will Attend.

LARGE ENTRY LIST

Many of the Horses That Performed at Donnellson Are Entered at Kahoka for Further Trials.

The Clark county fair will be held at Kahoka, Mo., beginning next Tuesday and running for four days. A great deal of interest is being manifested in the track program, which promises to be one of the best that has ever been staged in this part of the country.

Many of the horses that were in evidence at the fair last week in Donnellson, will be seen at Kahoka, among them being Bob Heir, Emma O. Dillon, and Baron Miller. These three horses were the feature of the Lee county fair and the owners of the two latter are positive that they will take the honors from the first entry, that Bob Heir won last week. They are entered in the 2:20 class at the Kahoka meet, their showing at Donnellson taking them out of the 2:35 class in which they were entered there.

Keokuk horsemen will attend the meeting in large numbers, if the conversation heard on the street is any indication. The Kahoka fair has always been a popular affair for Keokuk people and many will go from here this year. Following is the entry list for the meet:

Wednesday, September 4.

2:20 Class Pace, Purse \$300. Basco Belle, b. m., Riley Harris, Basco, Ill.

Bob Heir, br. g., James Hirst, Keokuk, Iowa.

Lady Crusher, s. m., Charles Buckler, Hallsville, Mo.

Rockaway Green, g. g., W. W. McHenry, Memphis, Mo.

Jay, b. g., J. R. Adams, Cape Girardeau, Mo.

Emma O. Dillon, b. m., G. W. Osgood, Quincy, Ill.

Baron Miller, blk. s., G. W. Miller, Kahoka, Mo.

2:35 Class Trot, Purse \$300. Jim Jeffries, g. s., Robert Shutwell, LaHarpe, Ill.

Advalem, br. s., Alpha Allison, Monmouth, Ill.

Dick Colvert, s. s., Wm. Blackhirst, Blandinsville, Ill.

Arganette, br. s., B. F. Price, Keokuk, Iowa.

Pansy B. b. m., Dr. C. A. Beuchler, Acasto, Mo.

Norven Mayo, br. m., N. J. Shacklett, Gorden, Mo.

Crow Shade, blk. g., G. W. Miller, Kahoka, Mo.

Green Trot, Purse \$100.

Gertie C., b. m., Ernest Talbert, Wayland, Mo.

Grey G., g. m., J. A. Bash, Gregory, Mo.

Pansy B. b. m., Dr. C. A. Beuchler, Acasto, Mo.

Lady B., br. m., H. Kirchner, Kahoka, Mo.

L. M., b. m., I. A. Miller, Kahoka, Mo.

Cledy Mack, blk. m., Frank Turner, Kahoka, Mo.

Hal, b. h., J. Johnson, Luray, Mo. Running race and mule race.

Thursday, September 5.

2:30 Class Pace, Purse \$300. Basco Belle, b. m., Riley Harris, Basco, Ill.

Lady Crusher, s. m., Charles Buckler, Hallsville, Mo.

Jay, b. g., J. R. Adams, Cape Girardeau, Mo.

Silver Belle, g. m., Harry Prince, Smithshire, Ill.

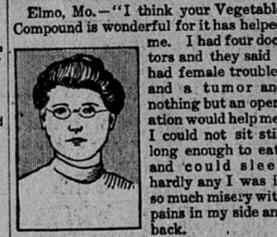
Baron Miller, blk. s., G. W. Miller, Kahoka, Mo.

Free-for-all Trot, Purse \$300.

Edward S., br. s., W. J. Sigraves, Acasto, Mo.

DOCTORS GAVE HER UP

Mrs. Stuart Finally Saved By Lydia E. Pinkham's Vegetable Compound—Her Story Interesting.



Elmo, Mo.—"I think your Vegetable Compound is wonderful for it has helped me. I had four doctors and they said I had female troubles and a tumor and nothing but an operation would help me. I could not sit still long enough to eat, and could sleep hardly any I was in so much misery with pains in my side and back.

"A year ago last spring my doctor gave me up, and he was surprised to see me this spring and to see my condition. I give Lydia E. Pinkham's Vegetable Compound the praise wherever I go for I know I would not be here today or have our fine baby boy if I had not taken it."

—Mrs. SARAH J. STUART, R.F.D. No. 2, Box 16, Elmo, Mo.

The success of Lydia E. Pinkham's Vegetable Compound, made from roots and herbs, is unparalleled. It may be used with perfect confidence by women who suffer from displacements, inflammation, ulceration, tumors, irregularities, periodic pains, backache, bearing-down feeling, flatulency, indigestion, dizziness, or nervous prostration. Lydia E. Pinkham's Vegetable Compound is the standard remedy for female ills.

If you want special advice write to Lydia E. Pinkham Medicine Co. (confidential) Lynn, Mass. Your letter will be opened, read and answered by a woman and held in strict confidence.

Cape Girardeau, Mo. Fancy Haraway, b. m., C. Gerhold, Memphis, Mo.

Everett B., b. g., H. E. Alton, Keokuk, Iowa.

Harry Hillwood, s. g., W. W. McHenry, Memphis, Mo.

Abbie T., b. m., G. W. Osgood, Quincy, Ill.

Buggy race and running race.

Friday, September 6.

2:24 Trot, Purse \$300. Edward S., br. s., W. J. Sigraves, Cape Girardeau, Mo.

Fancy Haraway, b. m., C. Gerhold, Memphis, Mo.

Jim Jeffries, g. s., Robert Shutwell, LaHarpe, Ill.

Bener, b. s., Ed. Simpson, Stronghurst, Ill.

Harry Hillwood, s. g., W. W. McHenry, Memphis, Mo.

Pansy B. b. m., Dr. C. A. Beuchler, Acasto, Mo.

Abbie T., b. m., G. W. Osgood, Quincy, Ill.

Free-for-all Pace, Purse \$300. Bob Heir, br. g., James Hirst, Keokuk, Iowa.

Lill McWood, s. m., M. J. Cahill, Keokuk, Iowa.

Tim Parsons, s. s., Thomas Parsons, LaHarpe, Ill.

Prelatic, b. s., Dr. Jahn, LaHarpe, Ill.

Emma O. Dillon, b. m., G. W. Osgood, Quincy, Ill.

Buggy race and running race.

One of the most common ailments that hard working people are afflicted with is lame back. Apply Chamberlain's Liniment twice a day and massage the parts thoroughly at each application, and you will get quick relief. For sale by Wilkinson & Co. Pharmacy, and J. F. Kiedalsch & Son.

W. J. ROBERTS IS APPOINTED REFEREE

Judge McPherson Issues Order Dividing Southern Judicial District of State.

OTTUMWA, Ia., Aug. 31.—Judge Smith McPherson of the United States court has issued an order dividing the southern judicial district of Iowa into referee districts and names the appointees and the counties over which they will have charge. The order is as follows:

That the Southern judicial district of Iowa be and the same is hereby divided into referee districts. Said referee districts shall severally comprise the counties, and the several referees are appointed as follows:

H. C. French, Red Oak and H. W. Whitaker, Red Oak, for Montgomery, Page, Taylor, Adams, Cass, Ringgold, Union, Adair, Clark, Lucas, Decatur, Wayne, Guthrie, Dallas, Boone, Story, Polk, Marshall, Jasper, Poweshiek, Madison, Warren, Marion and Greene counties.

W. S. Mayne of Council Bluffs for Pottawattamie, Harrison, Shelby, Audubon, Fremont.

Frederick D. Everett of Ottumwa for Mahaska, Wapello, Monroe, Keokuk and Washington.

W. J. Roberts of Keokuk for Lee, Van Buren, Davis and Appanoose.

A. M. Antrobus of Burlington for Scott, Muscatine and Clinton.

"I was cured of diarrhoea by one dose of Chamberlain's Colic, Cholera and Diarrhoea Remedy," writes M. E. Gebhardt, Orleto, Pa. There is nothing better. For sale by Wilkinson & Co. Pharmacy, and J. F. Kiedalsch & Son.

NEW DIRECTOR IS IN THE CITY

Homer T. Osborn, Late Physical Director of McKenzie College Has Arrived in Keokuk.

PLEASED WITH OUTLOOK

Will be Physical Director of the Local Young Men's Christian Association the Coming Year.

It appears that the Keokuk Young Men's Christian Association is assured of a most efficient physical director for the coming season. Homer T. Osborn who is to direct the affairs of this department is already on the ground, arriving here after 1 o'clock yesterday afternoon on a belated Rock Island train.

He is a young man of excellent presence, affable and cordial in his social intercourse and apparently a man much in earnest in everything he undertakes. His physical make-up well becomes a teacher in the science of which he is a teacher.

His home is at Alliance, Ohio, and he was educated at Mount Union college of that city, from which institution he was graduated with well-merited honors. The honor of the degree of A. B. has been conferred upon him by his alma mater. Last year he was physical director at Mount McKenzie college at Lebanon, Ill., where he gave the greatest satisfaction. He has been spending his vacation at Okaloosa, Iowa.

Less than an hour after he arrived in the city, giving him plenty of time to scrape the dust out of his eyes and take a bath, he was visited by a Gate City representative, who found him well pleased and in excellent humor. Of course he had not had time to inspect the apartments or apparatus of the local association, but so far as he had gone he was well satisfied with the outlook for possibilities of the work. He came to Keokuk with his mind fully made up to be satisfied with the situation here and believed that this was a good field. He wanted a live town and he believed Keokuk was on the list of live towns of the country and was fully satisfied that he would have the success here to satisfy his sanguine expectations, that he would like the people here and would have the respect and co-operation of the good citizens of Keokuk.

He could not say so early anything concerning new plans or new arrangements if any. These would have to be worked out after the former plans and arrangements had been examined and studied, and any changes would be announced from time to time in the future. It is to be expected from his open and free talk, modest and dignified, without the least sign of egotism, that he will make a good impression here at once, which will last through his continuance in Keokuk.

PUBLIC OPINION

Time to Organize. To the Editor of The Gate City: Now is the time to organize a civic association of the county, composed of the citizens of the cities, towns and townships, for the mutual benefit of all in building highways, encourage business and social relations in the county and purchase all goods at home, when it can be done, conveniently, and encourage our merchants, farmers and citizens to trade at home.

W. B. COLLINS.

Land and Colonization Department Crosbyton-Southplains Railroad Comp n

The Farmer's Chance

The farmer's greatest profit is not the product of his toil; it's the unearned profit from the increased value of the soil. The day for making this profit is rapidly passing. No matter how productive the country, it must have a railroad in order to command a price for its acres proportionate to their earning powers. The opportunities which are now being offered to the farmer will not be duplicated in the history of railroad building. We speak of the Orchard Belt of Texas, the productiveness of which had been demonstrated before the building of the railroad and which is now being settled by thrifty, industrious farmers from the North, South and East.

NEW SETTLERS WANTED

This is railroad business; not land business. What we want is settlers to produce freight, and in order to get these settlers we are making terms which have never been made before by a railroad company. We are selling this land on crop-payments, therefore it must produce what we claim for it or our whole enterprise falls by the wayside.

Under the terms of the crop-payment plan the settler pays down one-fifth of the purchase price in cash and signs a contract to turn over each year one-half of the crop raised on 75 per cent of the land until paid out. Possession is given immediately upon signing contract.

NO NOTES! NO MORTGAGES! NO FORECLOSURES! The cash payment is so small—merely enough to give the settler a stake in the community—that any farmer can meet the requirements. This cash payment constitutes an assurance to the company that the farmer will take an interest in his farm and properly till the same during the life of the contract.

OUR PURPOSE

It is not to sell land to the farmer, but to arouse his interest to the point that he will make a trip to the Orchard Belt of Texas to investigate for himself. When that point is reached the question of a decision rests with the prospective settler. Our experience has taught us that the merits of the country are so convincing that no argument or salesmanship is required.

Where once were treeless plains, now are fertile fields and growing crops of corn, grain and cotton, while the long views across the rolling prairies are broken by prolific orchards. The towns that were located less than two years ago are now thriving villages with population increasing daily, while comfortable homes are scattered over the landscape. The Crosbyton-Southplains Railroad was opened in June, 1911, and since its inception the growth and advancement of Crosby County has been marked to a degree never before known in the history of development in any other section.

Special round-trip, reduced rate excursions on the First and Third Tuesday of each month are conducted and as the new settler is given credit for the amount of his railroad fare, the cost of the trip amounts to practically nothing. Join one of these parties and take the trip to the Orchard Belt. You will be convinced.

For further particulars address

Rees Co-Operative Realty WM. REES & COMPANY Keokuk, Iowa

PLUMBING

We are prepared to care for your needs in the plumbing line for the reason that we employ none but skilled and expert workmen in all departments of our business and all work intrusted to us have our special supervision.

Now is the time to have your heating plant installed.

Seither & Moore Bell Phone 29 So. 5th St.

FITS

Marked Difference in Skins. An importing firm recently received a shipment of tiger cat skins from Paraguay and the Argentine Republic, and placed alongside a lot of North American wildcat skins the difference in color and markings was very noticeable. Both animals are of about the same size, but the South American cat is covered with round black spots much like those of the leopard, but smaller in size. These spots contrast strongly with the surrounding fur, which is of a grayish white color, very different from the reddish color of the North American wildcat. The fur of the South American wildcat is not so thick as that of his North American cousin, but the skins are said to dress well and make good robes and rugs.—Fur News.

"BRIGHAM" YOUNG VIGORS

MAKES THE OLD FEEL YOUNG MAKES THE YOUNG STRONG Sample 10 cts., Large Box \$1. 6 Boxes for \$5.00. "The Family with the Greatest Best of It" Sent upon receipt of price by "YOUNG REMEDY CO. 3rd & P Sts. St. Louis, Mo." MEN AND WOMEN: WHY DO YOU SUFFER WITH KIDNEY AND BLADDER TROUBLE? Just One Affidavit Among Multitudes I, W. J. Pusey, sworn on my oath, say I am 58 years of age, I have been afflicted with kidney trouble for sometime, and at times so bad that I was compelled to be up every hour in the night, and with hard efforts my kidneys acted at all; about four weeks ago, I commenced taking "Brigham" Young Vigors, having taken three boxes and I am now well; thanks to the great remedy for my rest of nights.

—Read The Daily Gate City, 10 cents per week.

W. J. PUSEY, Subscribed and sworn to before me this 1st day of Nov. 1910. P. F. HENNESSY, County Clerk. Never Take a Substitute. For sale by I. C. Reeves, 226 Main St., and other druggists. (Seal). N. T. CHERRY, Circuit Clerk.

Saturday Special 38c Pair Embroidery Stork Scissors Gold plated—Finest steel Ordinarily Sold for 75c, 3 1-2, 4, 4 1-2 inch On Sale Saturday Only 38c, any size Renaud's Jewelry Store

Announcement Plant No. 5 will operate continually beginning September 9, 1912. American and foreign labor needed for all departments. Highest wages, eight-hour shifts, best working conditions. The Atlas Portland Cement Co Hannibal, Mo.

INSURE IN THE IOWA STATE of Keokuk FIRE LIGHTNING WIND Phone 160

NORTHERN MICHIGAN LINE The Elegant Steel Steamships "Manitou" — "Missouri" — "Illinois" — "Manistee" offer unrivaled service between Chicago, Charlevoix, Potoskey, Mackinac Island and other famous Summer resorts of Northern Michigan, connecting with all lines for Lake Superior and Eastern Points. SPECIAL SEVEN DAY CRUISES The Steel Steamship "MISSOURI" to COLLINGSWOOD, ONT., and return via Mackinac, "Manistee" via Georgian Bay and 30,000 Islands of Georgian Bay. \$40.00 including meals and berth. These are the finest fresh water trips in the world. You should see the magnificent scenery of the Switzerland of America. You can enjoy a delightful holiday, have comfortable staterooms, excellent table and best in the world of land travel. For illustrated folder and book of tours, write J. C. SMILEY, S.P.A. 507-509 and 510-511, East Base St. Bridge, CHICAGO.

AROUND THE WORLD TWO CRUISES — ON THE — CLEVELAND (11,000 Tons) From New York Oct. 19, 1912 From San Francisco Feb. 6, 1913 With 113 Days in Japan, India, Ceylon, Straits Settlements, Java, Philippines, China, Japan, Hawaii, with Overland American Tour. INLAND EXCURSIONS AND SIDE TRIPS OPTIONAL. 13 Days in India TOURS 113 Days in Japan Duration 110 Days Each \$650 and including all expenses aboard and ashore, railway, hotel, shore excursions, carriages, guides, fees, etc. "Ask anyone who has made the Cruise" 150 West Randolph St. Chicago, Ill.

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