

Some Live Wires Who Made Grand Council Meeting a Big Success

SINGING PRAISES OF KEOKUK U.C.T.'S

Those Who Attended Grand Council Meeting Here Are Still Talking About the Fine Entertainment.

CHAIRMEN RESPONSIBLE

Men Who Headed Various Committees Are Ones Who Worked Hard For Its Success.

Keokuk council No. 400, United Commercial Travelers, a week ago, established a record that will be hard to beat in the state, when they entertained several hundred delegates and members of the order at the fifteenth annual grand council session. They provided entertainment for the visitors at every stage of the game. Every minute of the time that the visitors were within the city's gates they were enjoying the brand of hospitality for which this city is famous. And not only that, Keokuk council was very effectively advertising Keokuk, not only through Iowa but in adjacent states.

Thursday, Friday and Saturday of a week ago order books, price catalogues, daily letters from the house, sample cases and train schedules were forgotten. They should worry about such things when a good time, plenty of good fellowship and one grand round of entertainment awaited the



JOHN W. CLARK,
Senior Counsellor, Keokuk Council No. 400 and Chairman Reception Committee.

fraternity at the southeastern corner of the state where the dam crosses the big river and where the gates were open and the welcome sign was painted in letters that reached to the sky.

During those days the traveling men of the U. C. T. organization in Iowa, Illinois, and other states came into Keokuk and enjoyed themselves. They left with a broader smile than they had when they came. They left feeling that they had samples of the noted Keokuk hospitality and that they would gladly fill their cases with this joy brand of goods and see that everybody on their routes last week heard of this by-product of Industrial Keokuk.

Perhaps there was a little more "pep" displayed too, last week in pushing the line of goods that a month ago was going awfully slow. Perhaps the price list had something of a glamour to it, and perhaps the daily letter from the house didn't look so like a reproving monster for not selling more prunes as it stuck out of a pile of mail in the hotel box. The three days of respite from work, of fun and tomfoolery, and marching, and dancing and slight seeing, and vaudeville shows and band concerts, perhaps these three days of vacation



G. C. JOHNSON,
Chairman Program Committee. Member Mr. Johnson's committee: Mr. L. A. Hamill.

helped some to make the week on the road a little less hard.

Credit to Chairman.
To Keokuk council No. 400, and especially to the chairman of the various committees is due the credit for the success of this convention. It took work, lots of it, good hard work and no small amount of worrying to put the city into gala dress, get the kais with which to foot the numerous bills, and to gather up a hundred and



ALBERT H. CUSHMAN,
Secretary Executive Committee on Finance and Entertainment of Grand Council.

one loose end and piece them together into a finished product. But the members of the council and the committee chairmen were capable weavers, and the product of their loom was the successful gathering of June 4, 5 and 6.

On all sides during the convention the word was passed that the delegates and visitors were "having the time of their lives." If they weren't, it was their own fault, for they were being given every opportunity for having the time of their lives. No stone was left unturned or any loophole left open in the endeavor to make the visitors feel welcome, to feel that they were a part of the big show, and the biggest thing in it.

Of course it's no more than polite that you should tell your host or hostess always that you have enjoyed the party immensely and it was so kind of you to remember me, don't you know. When perhaps you really are kicking yourself, and wondering why in blazes you ever came. The real test then is whether the good time song and dance lives after the real song and dance is over. In this case it has, and judging from the reports which have been filtering in from all over the state, the good time at Keokuk is not going to be forgotten.

Only Highest Praise.
All of the various delegations have only the highest praise to offer when talking of the Keokuk convention. They continue to say that they had the best time they possibly could have had, and can take time for selling "futures" long enough to tell about how Jim or John was the funniest guy he ever saw the night at the Hippodrome, and "we always thought he was such a sober luncheon."

And after you've worked yourself into a frenzy and borrowed all the



A. W. HULSON,
Chairman Music Committee. Members Mr. Hulson's committee: Joe M. Morris, C. A. Simmonds, E. E. Coombs, C. J. Kirsh.

ideas your neighbor owns, it is mighty consoling to have all the nice things said about your work as are being said about the way Keokuk entertained the grand council.

The members of Keokuk council are pleased that they have at last succeeded in securing an officer in the grand council and they have already decided that next year they will take a special train to Sioux City with a big delegation of at least one hundred people. Plans are now under way to finance this trip and an effort will be made at that time to secure a member of the grand executive committee, as there will be vacancies to fill in that body.

Thanks Are Extended.
Keokuk council No. 400 wishes to thank the merchants, manufacturers, and jobbers, and also the many individual citizens who contributed to the entertainment of the grand council. Thanks are extended to the Mississippi River Power company, the Elks, the Y. W. C. A., the Hippodrome theatre, the Modern Woodmen and the Keokuk newspapers and the Keokuk

Grand Council's Appreciation.

KEOKUK, IOWA, June 4, 1914.
We, your Committee on Resolutions for the Grand Council in session at Keokuk, Iowa, beg to submit the following:

Be it resolved that the Grand Council of Iowa, U. C. T., express, most heartily, its successful efforts put forth by Keokuk Council No. 400 in honor of the incoming members, for the hospitality extended to and enjoyed by the incoming members, to their wives and delegates on their arrival, and the elegant parade, the beautiful music, etc., during the entire convention, furnished by the Citizens' band of Keokuk, the visiting bands from Burlington, Ottumwa and Des Moines.

We wish to especially thank the Elks club for the use of this most beautiful and commodious building—a courtesy not heretofore extended to any organization; the Y. W. C. A. for their reception in their association home; the citizens for the same trip to Lake Cooper; and the Country club for their banquet to the ladies; also the Mississippi River Power company for the privilege of viewing the world's greatest dam and power works.

We further feel the following business, social and professional citizens of Keokuk should have our special recognition and thanks for their most willing financial support extended to the local council in entertaining this Grand Council.

Manufacturers.
Jobbers.
Newspapers—Gate City and Constitution-Democrat.
Professional men.

We regret the circumstances which deprived Honorable S. W. Moorhead from welcoming us to this beautiful city, but the welcome we received from Attorney Theodore Craig, surely made the U. C. T.'s feel ourselves welcome even to the homes.

Be it resolved that a vote of thanks be extended to Rev. E. R. Newcomb and Messrs. L. A. Hamill and O. B. Towne. Also Madames Ralph B. Joy, O. B. Towne, O. W. Sandberg and W. C. Hughes for the excellent music rendered.

The hotel accommodations are both comfortable and adequate. We highly commend the spirit and enthusiasm in which the business interests and citizens of Keokuk have honored us by the elaborate decorations.

Be it resolved, That we do at this time accord Keokuk Council, No. 400, a rising vote of thanks, and be it further resolved that a copy of these resolutions be given the press of Keokuk.

Respectfully submitted,
L. G. HENRY, Davenport Council, No. 318.
JOHN HELWIG, Mendamin Council, No. 122.
Committee on Resolutions.

Keokuk Country club for their hospitality extended to the members during their



J. L. DAUGHERTY,
Chairman Hotel Committee. Members Mr. Daugherty's committee: L. C. Wood, O. H. Adams, D. S. Foster, R. P. Greaves, W. W. Hartley, W. J. Hubert, L. G. Lamul, D. W. McDevitt.

visit in the city.

And while talking about entertainment and thanks, the thanks of the council and of the visiting ladies is due the ladies of Keokuk council who so hospitably provided for the sisters of the councils who attended the Keokuk meeting. The entertainment of the visiting ladies has been pronounced the best ever given the visiting ladies of any convention, and Keokuk council has extended thanks for this entertainment to the ladies who so ably seconded them and assisted them in making that portion of the program both attractive and entertaining. The reception on the opening day, together with the grand auto ride along the Lake Shore drive and the luncheon at the Country club, which was the piece de resistance of the social life, were two of the big things the ladies of Keokuk council did for the guests.

To the officials of the power company, who so graciously opened the power house on Saturday, the thanks of the convention is given. Keokuk council also joins in thanking the



W. A. BALBACH,
Chairman Parade Committee. Members Mr. Balbach's committee: C. M. MacMillan, marshal; A. F. Ferris, E. A. Hendershot, C. S. Cooley, J. W. VanTassel, C. W. Olinger, C. N. Parrett.

power company officials for their courtesy.

Individuals to Praise.

And now to whom in Keokuk council should credit be given? The entire membership of the order deserves a long bright mark for their help in making the meeting a big success. They worked like good soldiers. And, like good soldiers, they must have leaders. To these leaders is due much of the credit for the successful staging of the meeting of the grand council. To Joseph G. Buss, Arthur Hambleton, E. H. Loewenstein, W. A. Balbach, J. L. Daugherty, J. W. Clark, A. C. Majors, G. C. Johnson, A. W. Hulson, H. A. Bank, J. F. Culbertson and Albert H. Cushman, praise is due for the fine management and executive ability which assured the success of the convention. These men all worked hard for the ultimate goal—the verdict, well done, and they should be given the bulk of credit for the success of the meeting of the grand council.

Joseph G. Buss, elected grand sentinel, was chairman of the finance and entertainment committee of the grand council. The successful finances and the completeness of the entertainment of the visitors to the convention can be attributed to the untiring efforts of Mr. Buss who succeeded in keeping his chairmen and sub-committees



H. A. BANK,
Chairman Publicity and Printing Committee. Members Mr. Bank's committee: C. T. Dorsey, F. D. MacMillan, Chas. Woodward, Geo. P. Dennis, W. M. Flakley.

keyed up to the work in such manner that they co-operated to make the convention the best in the history of the city. Mr. Buss proved himself a commanding officer of ability, and was on the firing line all the time. His direction of affairs, and his spontaneous enthusiasm at every turn of the road helped immensely in the successful ending of the job.

Had No Easy Job.
Arthur Hambleton was the treasurer of the convention committee. Painstaking and careful, he was given charge of all the funds received for the entertainment of the grand council and has issued checks to cover all bills incurred by the various chairmen of the different committees. He has prepared a good report for the next meeting of the council. The job of handling the exchequer of a big convention is not an easy one, and Keokuk council showed it had picked the right man in Mr. Hambleton. Albert H. Cushman, besides his

duty as secretary of the local council, assumed the duties of secretary of the convention committee. Of this work there could be nothing but praise given. Mr. Cushman was busy all the time, but like the omnibus which had room always for one more, Mr. Cushman's capacity for work could be stretched a little to include one more duty. He had charge of all correspondence occasioned by the convention, he had charge of preparation for the official meetings of the grand



JOSEPH G. BUSS,
Chairman Executive Committee on Finance and Entertainment of Grand Council.

Members Mr. Buss' committee: E. H. Loewenstein, W. A. Balbach, J. L. Daugherty, J. W. Clark, A. C. Majors, G. C. Johnson, A. W. Hulson, H. A. Bank, J. F. Culbertson.

council at the Elks club, and he very acceptably acted as press representative for the newspaper men when when these dignitaries were barred from the meetings. Besides all this, he stimulated interest in advance of the meetings by the announcements from



ALLEN C. MAJORS,
Chairman Decoration Committee. Members Mr. Major's committee: C. S. Abell, Ed F. Beck, R. O. Winger, H. E. Dill.

time to time of the features of the convention.

Praise for Programs.

G. C. Johnson was the chairman of the committee on public entertainment and as such he was in charge of the program, and is to be complimented upon the quality of the entertainment provided. Mr. Johnson secured the best talent in Keokuk and the public meeting was complimented on all sides. Besides this he was the campaign manager for Joseph G. Buss, and his acquaintance with the wheel horses of the council made possible the choice of Mr. Buss. And to him is due the credit for the presence of Supreme Secretary C. C. Daniel at the council sessions. Mr. Johnson is known by the fraternity in this district and his popularity stands him in good stead.

E. H. Loewenstein was manager of the country store. The store was run through the week preceding the grand council meeting with the intention of using the proceeds to defray the expense of the entertainment. The amount turned over to the convention committee by Mr. Loewenstein speaks



JOHN F. CULBERTSON,
Chairman Registration and Information Committee.

Members Mr. Culbertson's committee: C. R. Bryan, H. R. Bradford, R. B. Joy, J. P. Peterson, J. P. Johnson, J. H. McAndrew, Edgar Wright, J. M. Furlong.

well for his ability to handle a proposition of this kind and much credit is due him for the way the sales and the crowds were handled.

Parade Big Feature.

W. A. Balbach was chairman of the parade committee. Mr. Balbach succeeded in showing the citizens of Keokuk the best parade that the United Commercial Travelers have ever had in the state of Iowa since the organization of the order. The prize cups offered were instrumental in creating a great deal of enthusiasm among the visiting councils and the very attractive appearance of Keokuk council which caused much comment was due largely to Mr. Balbach and Mr. G. F. Dennis.

J. L. Daugherty was chairman of the hotel committee. The expressed satisfaction of the visitors with the hotel accommodations speaks well for Mr. Daugherty's ability to handle the one feature of a convention which ordinarily is a sore spot with the visiting members. Every one was well taken care of and there were very few cases of dissatisfaction.

J. W. Clark was chairman of the reception committee. Mr. Clark had his committeemen well organized and there was not a train coming to the city which was not met by enough automobiles to carry all the ladies to headquarters and there was plenty of music to greet the visitors upon their arrival during all three days.

Decorations and Music.

A. C. Majors was chairman of the decorating committee. Mr. Majors deserves much praise for having the business district decorated in such a

manner that much comment was created by this particular feature. The streets have never before been covered as nicely as they were during the U. C. T. convention.

A. W. Hulson was chairman of the music committee. Mr. Hulson succeeded in having more music during the convention than was ordinarily furnished during a meeting of this kind. There were four bands on the street's nearly the entire three days and the band concerts arranged for



ARTHUR HAMBLETON,
Treasurer Executive Committee on Finance and Entertainment of Grand Council.

on Main street Saturday afternoon and evening, were much appreciated

(Continued on page 9.)

Some Convention Officials



Top row, left to right—D. T. Thompson, Burlington, past grand counsellor; James L. Hunt, Des Moines, grand treasurer; J. E. Townsend, Cedar Rapids, grand conductor; H. R. Berestford, Fort Dodge.

Second row from top, left to right—W. A. Johnson, Council Bluffs, grand executive committeeman; J. T. Reese, Sioux City, grand page; John W. Clark, senior counsellor, chairman reception committee; C. S. Huber.

Third row from top, left to right—W. B. Emerson, Des Moines, grand counsellor; Charles C. Daniel, supreme secretary, Columbus, O., guest of honor and who responded to the welcoming address; D. F. Scripner, Clinton, grand junior counsellor; Joseph G. Buss, chairman finance and entertainment committee and member of executive committee; H. A. Bank, chairman publicity committee and member of executive committee.

Fourth row from top, left to right—E. H. Loewenstein, sentinel; A. H. Cushman, secretary-treasurer; C. T. Dorsey, Junior, counsellor; Hugh Dumenil, past counsellor.

Bottom row, left to right—Edgar Wright, member of the executive committee; Ed F. Beck, conductor; C. S. Cooley, page; W. J. Hubert, chaplain.