

**Noted Aboard, Losses Suit Against Steamship Company.**  
 Michael J. O'Connor of No. 125 Lenox Avenue, owner of the estates of Lord Lestrin in Ireland, lost his suit yesterday for \$100,000 against the International Mercantile Line, owner of the steamship St. Louis. The verdict was handed down by a jury in the Federal Court. O'Connor will appeal. It was charged that he was unlawfully imprisoned on the ship at Liverpool when on his way to Ireland to look after his lands.

**HOTELS AND RESTAURANTS.**

See the 'Devil on Ice'



**The Golden Glades**  
 The most beautiful skating rink in the world appearing at SOCIETY'S NEWEST FAD THAT ZIP-ZIPPY DINNER SHOW 4TH FLOOR TO-NIGHT at 7 o'clock—Name show for THE MIDNIGHT PARADE Balconades Bal room, 3rd floor Opens at 9 P. M. First floor World Renowned Restaurant for Grilled Foods. **Thomas Healy's** Broadway at 66th St. N.Y. Phone COLUMBUS 9900.

**PEARL OF THE ARMY**

By Guy W. McConnell.

(Copyright by Guy W. McConnell.)

STORY OF A PREVIOUS EPISODE

Capt. Ralph Payne, stationed with the defense force of the Panama Canal and certain members of his staff, were present at a ball in the Imperial Ballroom, when the Grenadian Ambassador's daughter, Miss Bertha Bonn, was seen to be in the company of a man who had been identified as the valet of the Grenadian Ambassador. The man was seen to be in the company of a man who had been identified as the valet of the Grenadian Ambassador. The man was seen to be in the company of a man who had been identified as the valet of the Grenadian Ambassador.

**Concluding Episode**

It was all over. Toko, the quiet and unassuming Dars chauffeur, was the silent menace. He was dead. He had escaped from the hospital after killing his attendants who were members of the Silent Army, and after a partial confession in a letter, exposing the plot of the Foreign Alliance to enroll America in war, seize the Canal and eliminate the Monroe Doctrine. He went to the Dars, and there tried to do away with Pearl following her successful efforts to bring Major Brent and Bertha Bonn to a happy understanding and prevent a tragedy. Meanwhile Adams, whose wounds received in a fight with The Silent Menace were slight, arrived in time to save Pearl. Whereupon Toko committed suicide.

Then Adams was exposed in his true light. He proved himself to be Capt. Ralph Payne. This was corroborated by a letter Pearl and he found in Toko's quarters. This letter also revealed many of Toko's secrets. It read in part: "The Canal defense plans lie in the bottom of the Canal. Their inventor is dead, for you are not that person even though you have assumed his name. The body of the real Adams who was killed in the railroad wreck occupies the grave supposed to be yours."

"Capt. Payne was innocent. I knew from the inventor of the existence of the Canal defense plans and the chemical wafers and that some trusted army officers would convey them to the commandant at the Canal. I knew that a secret meeting of the General Army Staff was being held. I did not know, nor did Miss Dare, that Col. Dare, Major Brent and Capt. Payne were even in Washington. Therefore, when I saw the suspiciously were immediately aroused. While he stood by the automobile chatting with Miss Dare I noted that his left shoulder strap did not correspond with the right shoulder strap. It stood higher—seemed to bulge—and it was evident that it had recently been removed and replaced by someone not a tailor."

"Then I saw the locket dangling on his watch chain. It was brand new. Knowing that Capt. Payne would wear no locket that had not been presented to him by Miss Dare and seeing her eyes suspiciously cast upon it, I inferred that here was the hiding place of the wafers. "That I did not know these things to be facts when I hastened to the Hotel Wilton and through a valet in my employ gained entrance to the Captain's rooms, open to his luggage, took out his private stationery and imitating his handwriting left the note of warning as a bait."

"The bait took. I myself, hidden in an adjoining room, heard Capt. Payne telephone to the War Secretary that some one had talked, proving to me that my calculations and intuitions were correct. "The rest was very simple. To procure a duplicate coat was an easy matter—and also a duplicate locket."

"I impersonated myself on the night the army mobilization data were stolen from the Secretary of War. "And, now, Mr. Adams, you should drop that name and assume your own name—Capt. Ralph Payne!" "Capt. Payne!" the girl murmured, finishing the letter and looking at her companion. "Pearl!" he whispered, smothering her in a tight embrace. "Pearl of the Army and my life forever!" (The End.)

The valet sewed the newspaper under the left shoulder strap in the substitute coat and put the substitute locket in the pocket. The locket containing the wafers was in a side pocket in the stolen coat, placed there by the Captain in accordance with directions I heard discussed privately between Col. Dare and Major Brent. "Thus did I steal the Canal defense plans and the wafers necessary to interpret them. "At the Grenadian Embassy ball I observed Miss Bertha Bonn's locket."

**LADIES! SECRET TO DARKEN GRAY HAIR**  
 Bring Back Its Color and Lustre with Grandma's Sage Tea Recipe.

Common garden sage brewed into a heavy tea, with sulphur and alcohol added, will turn gray, streaked and faded hair beautifully dark and luxuriant. Mixing the Sage Tea and Sulphur recipe at home, though, is troublesome. An easier way is to get the ready-to-use preparation improved by the addition of other ingredients, costing about 50 cents a large bottle, at drug stores, known as "Wyeth's Sage and Sulphur Compound," thus avoiding a lot of fuss. While gray, faded hair is not sinful, we all desire to retain our youthful appearance and attractiveness. By darkening your hair with Wyeth's Sage and Sulphur Compound, no one can tell, because it does it so naturally, so evenly. You just dampen a sponge or soft brush with it and draw it through your hair, taking one small strand at a time; by morning all gray hairs have disappeared. After another application or two your hair becomes beautifully dark, glossy, soft and luxuriant and you appear years younger. Wyeth's Sage and Sulphur Compound is a delightful toilet requisite. It is not intended for the cure, mitigation or prevention of disease.

**ADVERT.**

**BROOKLYN**  
**D. PRICE & CO.**  
 FULTON AND BRIDGE STREETS

**New Spring Waists—Specially Priced**  
 Accurate Copies of a Number of High Cost Models  
 \$1.00 \$1.98 \$2.98

These are by far the best Waist values that has ever been our good fortune to offer.

Tailored Volles, Linens, Tub Silks and Taffetas in the new stripes, black plaids and conventional patterns, as well as solid colors. For dressier wear—exquisitely embroidered Crepe de Chine in white, pastel shades and the fashionable high colors.

**Spring Suits—Complete Showing**  
 \$15.00 \$19.98 \$25.00

We desire to emphasize the fact that these Suits, notwithstanding their very low prices, are ultra smart—featuring the same exclusive style features as very costly models.

The collection is complete in every detail—embracing over forty distinctively different models, in tailored, demi-tailored, dressy and sport effects.

The fabrics include Poret Twill, Gunibuel, Mannish Serge, Gabardine, Burella Cloth, Wool Jersey and Poplin—in Black, Navy, Gold, Apple Green, R.ase, Tan, Copen, Burgundy, etc.

Sizes 14 to 44 for Women and Misses.  
 No Charge for Alterations  
**Special Sale of New Silk Dresses**  
 at \$15.00

A distinctive assemblage of ultra-fashionable models, which are far superior to the usual Dresses at this price.

Included are Dresses for street, afternoon and demi-dress wear—showing all the exclusive style ideas featured in high price Dresses. Georgettes, Taffetas, Crepe de Chine, Crepe Meteors and Combinations—many with exquisite embroideries—in all the striking new Spring colorings. Sizes 14 to 44.

and knew its contents. Desiring to draw another high army officer in my power and needing an emissary to convey the defense plans and the chemical wafers to the Grenadian border to Bolero, the revolutionist in our employ, I effected the transfer of the lockets in Miss Bonn's hotel apartment and left the packet containing the plans in her suitcase with the assistance of the valet, while she was absent from the room. "I poisoned the Grenadian Ambassador, who had lost his nerve. I wrote the note found under his dead hand, addressed to Capt. Payne. "I impersonated myself on the night the army mobilization data were stolen from the Secretary of War. "And, now, Mr. Adams, you should drop that name and assume your own name—Capt. Ralph Payne!" "Capt. Payne!" the girl murmured, finishing the letter and looking at her companion. "Pearl!" he whispered, smothering her in a tight embrace. "Pearl of the Army and my life forever!" (The End.)

**SIGNS OF REFORM.**  
 (From the Richmond Times-Dispatch.)  
 "He thinks as close-fisted as he used to be."  
 "Oh, no. Coming down to business in the morning he frequently buys a newspaper, instead of trying to read that of the man in the next seat."

**Allcock PLASTERS**  
 The World's Greatest External Remedy.  
 Pain in Side, Rheumatism, Backache, Any Local Pain.  
 Instant on Having ALLCOCK'S.

**BANKING AND FINANCIAL.**

# How Modest Fortunes Have Grown from Small Investments in Motor Stocks

An investment of \$1000 in one of the young truck companies of six years ago has accumulated par value of \$26,520. Last year this Company paid a 40% cash dividend. In 1915 it paid 32% in cash and 150% in stock. In spite of rising of materials, profits per car have risen from \$263 to \$335 in the past three years.

This is not a lone instance of profits in motors. Another truck company records 228% earned in three years, and another 53% in 1915. Note the quotation from *Motor* in this advertisement.

An opportunity to share in the unprecedented profits, and more important still to share in the stock bonuses, which come to early stockholders, is present today in motors, as in no other industry in America. The records of earnings in this industry read like magic. Profits are enormous in practically every motor company, and the balance sheets of the past year surpassed all records. Everyone knows of the fortunes taken by R. E. Olds, Mr. Willys, Henry Ford and Mr. Couzens, the Dodge Brothers and others.

But few ever heard of a clerk in the Downey House, Lansing, Mich., who, in 1904, put a single \$1,000 in the original issue of Reo stock and today counts his fortune over \$119,000.

There are thousands of these modest investors of whom no word is ever published. The big successes have been made in designing motors to meet a price demand.

It has been done a dozen times in pleasure cars, there are several striking examples in the motor truck field, and now the

**Fulton Motor Truck Co., of New York**  
 has opened another great big opportunity by bringing to the public the most remarkable 1 1/2-ton truck ever designed—a full 3000-pound capacity to sell at the phenomenally low price of \$1090 flat. It has opened a new price field, more than \$200 under its nearest competitor in size and quality, and achieved success by selling the originally planned output of 1,000 trucks, immediately the sales models were shown.

**Entire Year's Output Sold in Four Days**

In the Turkish Room of the Waldorf Astoria Hotel, where the first public exhibition of Fulton trucks was made during the New York automobile show, the year's building schedule was absorbed in 4 days. New York City took 500.

Dealer inquiry showed a demand that would take many times the possible output, and plans were immediately made to at least double the manufacture for 1917. Sales models were then taken to the Chicago Show, where, in the Congress Annex Hotel, which housed the Automobile Salon, another exhibit was made. Over two dealers have made application for territory.

Fulton trucks are being manufactured and shipped from the factory at Farmingdale, Long Island, just outside the Metropolitan district, as per schedule. The public is invited to inspect the plant.

The following information is summarized from statements by Wm. F. Melhuish, Jr., President of the company:

**Sales**—The full year's output, as planned, and as per materials ordered last October and November, has been sold and business offered would absorb five times our output. The demand, as indicated by inquiries, is insatiable.

**Exclusive Sales Position**—The Fulton Truck occupies an enviable position in the trade because it holds an exclusive price field—\$1090. It is the only truck of equal size and capacity sold anywhere in the world at this price—it has no competition.

**Materials on Hand**—We have on hand at the factory materials in large quantities to move our building schedule regularly, and have under contract all materials for our entire year's output, which is arriving as per schedule.

**Sources of Further Material Supply**—Our sources of supply have been consulted upon the question of advancing date of deliveries on present contracts and have agreed to set deliveries forward, together with furnishing added quantity on short notice.

**Proposed Increase of Production**—The Company proposes to more than double its output this year. For this purpose, the Board of Directors have authorized the present offering of preferred stock.

**Soundness of the Company's Standing**—The Company is today in the soundest possible condition. The factory site, factory and executive buildings, machine shop equipment, together with a varying quantity of all necessary stock materials always on hand are absolutely clear of any incumbrance of any kind.

**Earnings**—Our estimate of earnings, based upon present building schedule, is set at approximately \$200 per chassis. Upon this basis, an output of 2,000 trucks during 1917 should show earnings of \$400,000, which is 10 times the dividend requirements of the preferred stock now outstanding and the \$250,000 preferred now offered for sale.

**The proceeds of the sale of the present offering** is to be used entirely for the purchase of materials and the extension of the plant and equipment to enlarge capacity as outlined.

**Motor-Truck Building** is just beginning—it is now where pleasure-car building was four years ago. It is about the only business in the world where the demand exceeds the supply. It presents such an opportunity as appears but once in an ordinary man's lifetime—it is an opportunity for a small investment to expand into a modest fortune.

**MoToR says in a recent issue:**  
 There are few industries in America today which compare with the motor trade in the financial returns to their investors. The Ford Company alone divided \$48,000,000 in stock dividends, after rebating more than \$15,000,000 to its customers. The Haynes company declared a 100 per cent dividend, after doubling its capital stock. The Chandler interests recently divided 77 1/2 per cent, making a total of 100 per cent for the year. The Canadian Ford organization declared a 600 per cent return. General Motors divided 50 per cent with its stockholders. The Continental Motor Co. cut a 100 per cent melon, while the Hayes Wheel Co. handed out 166 per cent. The Republic and Firestone tire organizations distributed 100 and 16 per cent dividends, respectively. This list might be almost endlessly expanded if space permitted."

We recommend the immediate purchase of this 8% Preferred Stock which carries a full share of Common Stock as a bonus.

**The Price Today Is \$10 Per Share**  
 which buys  $\left\{ \begin{array}{l} \text{One share } 8\% \text{ preferred (par value } \$10) \\ \text{One share } \text{common (par value } \$10) \end{array} \right.$

This price is subject to advance without notice as only a limited amount will be sold at the above quotation.

It will pay you to investigate this opportunity. Fill out and mail the coupon NOW.

The legality of the incorporation of this company has been passed upon by Guggenheimer & Curran, Attorneys Equitable Bldg., N. Y.

**Torrey & Co., Inc.**  
 Motor Stock Specialists  
 60 Wall Street New York

Torrey & Co., 60 Wall St., New York  
 Please send me literature, and full particulars of the Fulton Truck and further information regarding an investment in the stock.  
 N. Y. W., 3, 9, 17.

Name.....  
 Street.....  
 City.....

**ABRAHAM AND STRAUS**  
 17 Minutes Grand Central to A. & S. Station, Hoyt St.

**Men's Spring Clothes That Please on Two Counts**

Nowadays the Men's Clothing business is highly competitive. There are many worthy claimants for a man's favor—and money.

The clothing that wins out is pretty certain to have been put through the acid test and to have come out with flying colors.

The fact that for so many years Abraham and Straus Clothing has satisfied so many men is good evidence that it is the sort of Clothing that DOES win out.

It does so on the score of the old familiar trio of essentials:

**Style Service Moderate Price**

The new Spring Suits and Overcoats now ready illustrate afresh this superiority.

We know definitely that while you can buy as good Clothing elsewhere, you'll pay more for it; and that while you can pay elsewhere what we ask for Suits and Overcoats, you'll not get as much for your money in the qualities that count.

Come and see the Clothing and draw your own conclusions.

**Spring Suits, \$16.75 to \$29.75**  
**Spring Overcoats, \$16.50 to \$29.75**  
**Raincoats, \$10.85 to \$25.00**

Second floor, Men's Shop, East Building.

**These Good Pointers For Men, Saturday**

Men who like to have nice things to wear, yet to pay reasonably for them, read this:—

**Pointer No. 1—**  
**New Fibre Silk Shirts at \$3.48**

Shirts of excellent wearing qualities, and with the lustre and feel of silk. Fibre silk on strong cotton warp; arranged in a variety of handsome striped patterns; soft cuffs. Sizes 14 to 17. Shirts of great distinction.

**Pointer No. 2—**  
**Scarfs—Over 20 New Styles—\$1.45**

American silks in original and handsome patterns, made up into entirely hand-made Scarfs cut on the model used by a noted Fifth Avenue haberdasher.

Small figures; self-toned jacquard figures; all-over designs; slip-stitched neck bands—Scarfs a MAN will choose every time.

**Pointer No. 3—**  
**New White Madras Pajamas, \$1.65**

They suggest sleeping luxury, at first sight. In a firm, rather heavy madras, smooth-finished, with satin stripes. Comfortably cut over wide models; and splendid in every way.

Street floor, East Building.

**"Town and Country"—\$3.50**  
**Our New Spring Hats for Men**

This new model is an A. & S. Hat; made especially for us; and, as its name implies, a Soft Hat sufficiently smart for city streets and informal enough for country lanes.

Light in weight, satin lined, in seal, Africa, Ceylon, myrtle, slate and Rhoda.

A. & S. Stetson Hats, Soft Hats and Self-Conforming Derbies, \$4 and \$5.  
 A. & S. Standard Soft and Stiff Hats, \$1.95 and \$2.95.  
 Stitched Cloth Hats for motorists and travellers, \$1.95 and \$2.95.  
 Silk Hats, \$6.00. Caps, 48c. to \$1.25.

Street floor, Men's Shop, East Building.

**Men's Spring Shoes, \$6.50 Pr.**

These Shoes are in our Van Dyck style, made of dark wine-color calfskin. They have perforated wing tips and the brogue foxings are new and in good taste for Spring.

The leather for these Shoes was purchased several months ago; hence their extremely low price, \$6.50 pair.

Street floor, Men's Shop, East Building. Van Dyck \$6.50 pair.

**SUNDAY WORLD WANTS WORK MONDAY MORNING WONDERS.**