

INDUSTRIES WILL FOLLOW SHIPPING UNLESS CITY ACTS

(Continued from Twelfth Page)

confronted with a situation which apparently required the expenditure of \$2,000,000 by the Federal Government to complete improvements which were necessary. New Orleans was unable to get the \$2,000,000 out of the United States Treasury. She raised the money and spent it herself. The realization that seagoing commerce is the prime essential to development spreads clear up the Mississippi Valley, and the entire territory tributary to New Orleans is behind New Orleans in her port improvement projects.

NEW YORK REQUIRES UP TO DATE DOCKS, MODERN MACHINERY

Steamship Men and Exporters Tell of Trouble They Have in Handling Business.

"Freight conditions in New York now are very bad," said J. Amersbach, a New York representative of the Compania Transatlantica, a Spanish steamship company.

"The Evening World's articles on the backwardness of the port are very timely and should do a great deal of good. We are just opening our business here and the two ships we have had were loaded under great difficulty on account of the congested piers and the labor troubles."

"You would be surprised to know the vast amount of freight going to Philadelphia, Baltimore and Newport News. It is possible to get prompt service there, whereas in New York the delays seem endless. My first impression of New York is, it has permitted its port development to lag, whereas other places, like Philadelphia, are building and improving all the time. For this reason, it has lost much business."

Charles L. Ward, who has been in the export business in New York for many years, said when asked about export facilities in the harbor:

"New York is almost hopelessly congested because we have not adequate facilities to handle the business. The consequence is Philadelphia, Baltimore and Newport News are taking away great amounts of our trade. What we need is more storage space and more piers and better loading facilities. The refrigeration problem is one of our great drawbacks; we have to move freight cars about the harbor from one pier to another, whereas in other ports this is not so extensively necessary."

"Philadelphia is gaining much of our business and will continue to gain if we do not do something to relieve the congestion. We could use more modern mechanical devices in loading and unloading and thus reduce the cost and time. I think most every exporter in town will tell you the same thing."

I. T. BUSH BLAMES PORT'S HANDICAP TO LABOR TROUBLES

New York May Never Get Back Some of the Trade Diverted to Other Cities.

"New York's freight congestion during the war and the present labor troubles have undoubtedly done the port a

permanent injury. It has caused much freight to be diverted to other ports along the Atlantic, and some of this diverted business we will never get back."

This is the opinion of Irving T. Bush, President of the Bush Terminal, after being shown The Evening World's articles on the deterioration of New York as THE great American port, which were printed under the slogan "Wake Up, New York!"

"It has always been the habit to ship

through New York," Mr. Bush continued, "and when we break down, much business goes elsewhere. Business men find they can get quick and good service through Philadelphia, Baltimore and other ports, and a good many of them will continue to ship that way."

"On account of the longshoremen's strike we have lost a great deal of our commerce. Philadelphia and Baltimore—especially Philadelphia—are equipped to handle it quickly and well, and therefore they are going to keep a lot of it. It behooves us to get busy and settle our domestic troubles, so we can regain and hold our supremacy."

FRANKLIN SIMON MEN'S SHOPS
2 to 8 WEST 38th STREET

Men's Imported Straw Hats



\$5.00 to \$8.50

SOME men are very particular about their straw hats—in fact about any hat they wear. They want that nice sense of proportion between crown and brim which reveals the hand of the hatter in the hat. These Carmoor Sennits have it. You can see at a glance that they are the work of the hatters who have a fine eye for lines, and who use headwork in their handiwork. Inexpensive, too, in spite of a London origin, because of the low rate of exchange.

Other Sennits, Soft Chip Straws, Fancy Braids, Italian Straws, Split Straws, Panamas, Leghorns, and Balibuntals.

\$4.50 to \$15.00



FIFTH AVENUE

Saks & Company

Broadway at 34th Street

New Phone Fitzroy 2626

Specialists in Apparel

Thousands of Pairs of Our Finest Low Shoes For Women Reduced

to the extremely low prices of

\$8, \$10 and \$12

ALL TOLD—EIGHTY STYLES TO CHOOSE FROM. ALL COLORS. ALL LEATHERS. ALL LASTS. ALL SIZES.



The Styles

Cross strap pumps, cleo ties, tongue pumps, plain opera pumps and Oxfords—with baby Louis XV. heels; bow pumps and walking Oxfords, with low, military or Cuban heels. Each expertly finished.

The Leathers

Patent, gun metal, glazed kidskin, dull kidskin, brown kidskin, white kidskin, bronze kidskin, white buckskin, brown and black suede, brown and black satin, tan and dark brown calfskin, and tan Norwegian calfskin.

The most impressive Special Sale of the Season. *Second Floor.*



We Shall Place on Sale Thursday

800 Women's Smocks Special at \$2.75

All new, and as fresh in their beautiful color combinations as a Spring garden. Fashioned of Japanese Crepe, Trouville Cloth, Voiles, and Ramie Linen, artistically hand-embroidered. Colors: White, flesh, rose, green, Copenhagen, tan, maize and orchid. Sizes 34 to 46. Four styles pictured. *Third Floor.*

FOR THURSDAY ONLY—
Women's New Cotton Summer Frocks

At Very Special

Prices

At \$12.95

Pretty Foulard Pattern Voile Frocks with smartly plaited tunic and trimming of velvet ribbon. The dainty collar is of white lace. To be had in navy blue, navy blue and white, tan and navy, and black and white. Sizes 34 to 44.



At \$16.50

Frocks of Polka Dot Voile, in winsome ruffled effect—as pictured. The dainty collar and cuffs are of organdie, giving an added touch of smartness to an altogether very modish frock. Sizes 34 to 42.

Quantities limited, making prompt selection of importance. *Fourth Floor.*

Thursday—A Wonderful Sale of
Women's and Misses' Silk Skirts for Summer Wear

Regularly \$22.75 to \$39.50

At \$13.75 and \$16.95

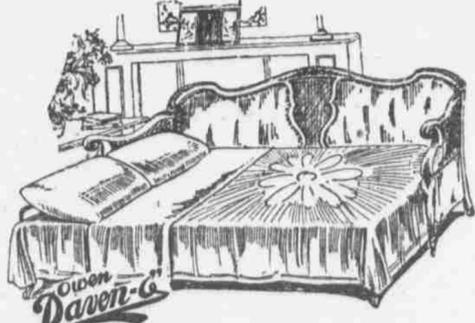
You'll adore every one of them for the wonderful silks of which they are made, the originality of their trimmings, and their skilful workmanship. . . . and each skirt is so stunning, it will make your Summer costume a dream-come-true!

Fashioned of Kumsi Kumsa, Satin, Baronette Embroidered silk and wool Faille, Embroidered Georgette Crepe, Tricolette, Wash Satin and Crepe de Chine, in every wanted style. *Fourth Floor.*

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Davenport Bed Suites, Davenport Beds. Mattresses and Pillows that are sampled on the floors of our three stores or in our warehouse.



No Orders for Special Made-Up Goods Will be Taken at the Above Discount.

This is done to stimulate business, and the many who have called at our stores and did not want to put so much money in furniture may get their favorite piece, and take 20% OFF our regular price. THIS IS FOR A LIMITED TIME ONLY.

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(3 STORES) (INCORPORATED) (3 STORES)
66 West 45th Street, Manhattan.
34 East 23d Street, Manhattan.
53 Flatbush Avenue, Brooklyn.



Parents—Do Not Miss This Opportunity

Sale of 4,000 Boys' Summer Wash Suits
—all new, exclusive Saks models, marked at far below their actual worth
\$2, \$3 and \$4

The sturdiest, most cleverly styled little wash suits to be seen, carefully tailored in wash fabrics of proven dependability. Dozens of models to choose from, in white, plain colors, and unusually smart combinations. By far the best values offered in New York for a very, very long time. Sizes 3 to 8 years.

Boys' Washable Norfolk Suits at \$5.75

Sizes 7 to 16 years. Made of Long Beach suitings—highly serviceable and easily laundered—in tan and grey. One style pictured.

Boys' Genuine Palm Beach Suits \$10.75

Remarkable values. Very carefully made, and may be had in sizes 7 to 16 years. One style pictured.

Wavy Switches at \$5.95

In all shades, except grey. Made of good quality human hair. *Third Floor.*



Just One Hundred
Gold-Plated Mesh Bags

as pictured

At \$7.50

The newest style mesh bag at an exceptionally low price.

Cathedral models, some with etched frames, and link chain handles. *Main Floor.*