

Miss Rankin's Initial Speech Scores J. D. Ryan

Accuses Copper Magnate of Oppressing Montana Miners Applauded by House

Woman Representative Urges That President Operate Properties

WASHINGTON, Aug. 7.—Representative Jeannette Rankin, of Montana, made her maiden speech in the House today in support of a resolution offered by herself to permit the President to take over and operate metallic mines of the country.

Setting out the conditions that now exist in Montana because of the strike of copper miners and the decreased output of the mines, Miss Rankin declared that she had tried repeatedly to have some Federal agency or executive department adjust the situation. She said she had been told that the President lacked the authority to act.

Such authority, Miss Rankin said, would be given by her resolution. She also made an attack on John D. Ryan, copper magnate, and on the Anaconda Copper Company for instituting the "rustling card system," by which the miners known to be labor agitators are barred from jobs in Montana. Miss Rankin asserted that Ryan could change the system at once, if he desired. Ryan is a member of the Federal Reserve Board.

Close attention was given Miss Rankin's speech by the House. The news that she was to make an address brought out a large number of spectators, and the galleries were crowded with persons curious to see the new Congresswoman in action. The House also had a larger attendance than usual.

Liberal applause was given Miss Rankin at the conclusion of her speech. Miss Rankin spoke in her rather high-pitched but clear voice, and her remarks were audible throughout the chamber. If she was a bit nervous at her first appearance before the House in a set speech, she did not show it. She was simply attired in a white skirt and a Georgette crepe blouse. She wore no hat, as has been her custom.

Miss Rankin started her speech by apologizing for the fact that her first speech was not on the subject of woman suffrage as a war measure.

"I believe it is the most important question before the American people in our struggle for world democracy," she said. "It is a step that must be taken if we are to solve with justice the questions that come before us daily. I hope the time is not distant when I shall talk on woman suffrage. But today I must talk on my resolution."

Sup Her Efforts Were Futile Miss Rankin declared she had made many futile efforts to interest Federal officials in the Montana situation. After the Bisbee deportations, she said, Butte people appealed to her for help, and on the night before Frank Little was lynched in Butte she received a particularly urgent appeal, which caused her to call the Secretary of Labor by telephone after midnight. He asked her to see him the following day.

"I tried his next day until late in the evening, and was still trying to see the Secretary on the following day when I received word that a man had been lynched," she declared.

"The rustling card system," she said, "has effectively discouraged the men from organizing. It has prevented them from obtaining the enforcement of laws requiring safety devices in the mine. It has caused them to hesitate to discuss their grievances on the outside.

"Conditions in the mines have grown more and more unsafe. I have had heart-breaking letters from the wives of miners who reported dangers or endeavored to form an organization was laid off on one pretext or another, and it would be impossible for him to obtain work again in any mine in Montana or elsewhere. It is easy to see the necessity of abolishing the rustling card system."

Miss Rankin also declared that the Anaconda Copper companies have refused to accept the 16.67 cents a pound for copper at which the government has been purchasing, and is awaiting action by the committee on war purchases.

Representative Johnson, of Washington, interrupted Miss Rankin's remark that members of the I. W. W. "should not equal when one of their members is hanged by decent citizens now and then, inasmuch as they had murdered a Governor of Idaho and murdered the murder of the Governor of Utah."

3,300 Seek Entrance To New Officers' Camp Examinations of the men who have applied for entrance to the second week of officers' training camps have practically been completed by the examining board sitting at Governor's Island, and notices to those selected will be mailed Friday evening. On July 17 approximately 3,300 men have been examined. The original call was for 2,916 men, but later the quota was raised 30 per cent. The original number to be sent from this district to the second camps was 972, but with the 30 per cent increase the number is now about 1,260. Many points are considered in the selection of the future officers, and until the last man has been examined and his papers looked over even the examining officers do not know who is to be selected for training. Physical fitness, previous military experience, educational qualifications, personality, business experience and address all have their weight in making up the quota, and the last man to be examined has an even chance with the first man who appeared before the board. The camps will open on August 27, but half the quota will be called on August 23 and the other half report August 25.

ROTARY CLUB NEWS

Rotary's Certified Advertisers

NATHAN SCHUSS & CO. SKIRTS OF QUALITY. WALDORF BUILDING. THIRTY THIRD STREET AND FIFTH AVE. NEW YORK

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We Clean Oriental Rugs and Lace Curtains. REES & REES CLEANERS and DYERS. Branches Throughout the City.

Then He'll Remember You. GIVE your boy a Waterman's Ideal Fountain Pen to carry away with him.

Waterman's Ideal Fountain Pen. Writes in all climes, at all times. Even if hundreds of miles from an inkwell. Best stores—everywhere.

REJECTED—In attempting to enlist in the U. S. Army many young men have discovered that they are suffering from defective sight, although, up to this time, they have been unaware of it.

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DELICIOUS BISCUITS HECKERS' SELF-RAISING FLOUR. The Food Without Waste.

OTIS ELEVATORS The World's Standard.

WHITEDGE CARBON absolutely uniform. Clean, white edge prevents smudging and dirty fingers.

Crouch & Fitzgerald Leather and Luggage. 171 Broadway, New York.

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THE BOYDEN SHOE. NEWARK, N. J. U.S.A. REG. U.S. PAT. OFF.

A Scrap of Paper has often swayed nations. If you are interested in a certain subject we will clip and send you all items on that subject appearing in the daily papers.

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Did the Kaiser Lead, or Did the People Push?

Richard M. Hurd, of American Defence Society, Says German People Are Not Blameless

Richard M. Hurd, president of the Lawyers' Mortgage Company, makes some astounding statements and calls America too gentle. They are to this effect:

I have confidence in American spirit and I am sure of victory, but this is no time to use kind words to a man-eating tiger. Americans are too generous in censuring Germany, and probably will be too generous when it comes to a final settlement. For forty years Germany has compelled the minds of the German people to believe that Germany is greater than all other nations, and all other people should not be considered. But the German people don't have to believe it if they don't want to; therefore our charges of breaking every consideration of international law and all laws of humanity are directly against the German people. Did the Kaiser lead, or did the people push is an unimportant question today.

I never did believe in the statement that we are too proud to fight. I reject the plea of peace without victory. Washington is reversing itself now, and it's right that it should. The only terms that are acceptable to us now are expressed in the words of General Grant—unconditional surrender.

Not only have we a right to use physical means of relieving the world of German treachery, but now and after the war we have the right to use economic weapons—the right to discriminate and stop doing business with Germans.

I personally cancelled \$7,000,000 of insurance with German insurance companies, not only because they were Germans, but because Germany is a bankrupt nation and has already issued more paper than it can possibly redeem. The lack of printing seems to be the only thing that will stop them.

Mr. Hurd spoke at the Rotary Club luncheon meeting at the Hotel McAlpin. In spite of the warm weather the attendance was 250. Short sleeves and electric fans helped, in a way, mentally. Rotarian Quinby, a lawyer member of the club, in introducing the speaker, said he was good to everybody, including his stockholders. Mr. Hurd is one of the moving spirits in the American Defense Society, and a loyal, patriotic citizen.

Greatest Year in Nearly a Century. J. W. R. Merckle, president of Thaddeus David's Ink Company, Inc., said this has been, so far, the greatest year in their history. "The business of making writing fluids and office supplies was founded ninety-two years ago, and has had a good chance to test the business world. Writing fluid and inks for office use are perhaps a better barometer of business activity than any other line. For when business is slack no accounts are written, but when concerns are doing a lively business they use up ink, paste and all other supplies. I believe this experience of ours is a forerunner of the greatest commercial activity this country has ever known, and we are straining points to keep dealers supplied with David's inks."

Aid Girls' Honor Guard Mrs. Jacob Vandever, founder of the Girls' National Honor Guard, an organization that administers to the cheerleaders in the hospital, received the support of many members of the club, who attended a performance on Monday night at Keith's Ninety-sixth Street Theatre. Arrangements were made by Rotarian William Morris to have a portion of the gate receipts go to the Honor Guard. Special moving pictures of President Brady of the Rotary Club were shown on the screen.

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Munchausens in Merchandising. There are some people who can tell you about going to the corner drugstore to buy a two-cent stamp and make it sound like an adventure of Sir Galahad. There are others who pass over three years' personal experience in the trenches, under fire, and make it sound like a page from a hardware catalogue.

One thrills his audience to the core—but he has to get a fresh bunch every little while when the others begin to grow skeptical. The other has a hard time holding his first audience, but they come back for more, because he inspires faith.

Just so with the Munchausens and the George Washingtons in merchandising. It seems to be an inflexible rule among certain advertisers to employ adjectives for the artless. The press agent of old Barnum & Bailey's circus in his palmist days couldn't have culled more synonyms for "best" and "greatest" from poor old Webster's Unabridged than these men put into the word pictures of their inferior merchandise. Superlatives are not criminal, but deliberate misstatement—or, to quote T. R., "a shorter, uglier word"—is. And the woods are full of it.

As usual, the innocent must suffer with the guilty. When in one column is advertised soap described as "made from the oils of tuberoses, fragrant as a Persian paradise, guaranteed to obliterate freckles and skin blemishes and endow its user with perpetual youth," and in the other column a soap which is "pure, cleansing, not injurious to the skin in any way and mildly antiseptic," you can't wonder that the average woman buys the former.

Then, when she discovers that the soap never saw a tuberoses, that its odor is obnoxious, that it has no effect on freckles except to make them more prominent and that it is producing tiny wrinkles around her mouth and eyes, you can't blame her for immediately condemning all soap.

There is a decided trend toward truth in advertising. But as long as first class publications continue to accept false statements in their advertising columns to feed the abnormal appetite of their financial departments, just so long is the fight going to be uphill.

The buying public must help by refusing to purchase merchandise whose chief value lies in the fairy story which describes it. The Tribune is making a valiant fight on the merchandising Munchausens. Rotary is vitally interested in the campaign and endeavors to further the good work. The advertisers on this page do not misstate, do not overclaim. They are looking for recruits to join their ranks in the Army of Authentic Advertisers.

Brady Injects New Ideas Into Club Business

Committee Director and Business Director Now in Rotary Administration

Rotary has grown so rapidly in New York in the last two years that the job of president has lost its rustic simplicity and taken on the "big business" aspect. In order to keep in touch with all the movements, civic and others, President William H. Brady has inaugurated some new features. Extensive committees have been appointed to take care of national, civic and club matters. Arthur L. Doremus has been appointed committee director, to receive all reports and act as representative of the president in these matters. James F. Nathan has been appointed business director, his duties to take charge of all office matters of the club through the secretary's staff. Final reports will go to President Brady through these directors. Mr. Brady's long experience in the Otis Elevator Company has taught him that only thorough organization can big things be accomplished.

Industries and Individuals Responding to War Needs. The way the people of this country are responding to the war appeal is not very generally understood. Judging from the papers, one would think nothing but chaos existed in Uncle Sam's official family, when as a matter of fact there are more boys in France, more boys in training, more ships being built and more everything being done than we have a reasonable right to expect in so short a time.

The market has been strained on many materials," added Frank Waterman, the president of the L. E. Waterman Company, the largest makers of fountain pens in the world. "It is with great difficulty that we are able to meet the demand for our pens. Gold, iridium and rubber enter into the manufacture of our pens, and we have to have telescopic eyes to keep up our supply of raw material. One of the greatest demands that have lowered the stock of many of our dealers has been the sale of pens as gifts to men enlisting in both the army and navy.

"You see, a fountain pen is very personal, and its smallness makes it one of the few articles that a soldier can carry outside of his military equipment. Then there is the peculiarity of each hand, and a man usually writes better with his own pen. There seems to be no regularity of selection. Some choose a plain pen of medium size and others run up to the expensive gold band and elaborate styles. We are working our four factories at full speed, and if the boys don't go out all at once and the friends don't think of it all in the same week, we shall be able to keep fairly close to the supply line. We realize we have a duty to perform, and we are at it hard. The boys must have pens, so the folks at home can hear from them."

Death of William C. Jones. A loyal Rotarian, a big, broad, patient man, died last week. William C. Jones was the head and founder of one of the largest envelope manufacturing businesses in the city. After a long illness he finally gave up a brave fight. His heir will continue the business with the same personnel and employees, as a monument to its founder. The name of the business will be the William C. Jones Envelope Company, Inc., 154 West Eighteenth Street. The funeral services at the Union Church, Ridgely Park, N. J., were attended by representatives of the Rotary Club. President William H. Brady officially spoke for this organization of business men.

Rotary's Certified Advertisers. CORONA THE PERSONAL WRITING MACHINE. Weighs 6 lbs. Costs \$50.00. First Aid. Corona knows no class distinctions. It furnishes first aid to the busy man, the student, the army nurse and the social favorite, with equal success. Corona Typewriter Co., Inc., 141 W. 42d St.

LINDENMEYER'S PAPER for everything. Henry Lindenmeyr & Sons, 32 Bleecker St.

Specify MATHESON the best White Lead. Matheson Lead Co., Long Island City

MONUMENTS HARRISON GRANITE CO., 200 Fifth Ave., N. Y.

LITHOGRAPHING for the trade. Lutz & Sheehan, 2 Duane St., N. Y.

E. M. Gattle & Co.—Jewelers. 630 Fifth Ave., N. Y. Opposite the Cathedral

Grade A—Select Milk Pure—Wholesome. Sheffield Farms—Slawson Decker Co.

Trucking Without Trouble. John F. Murray Trucking Co., 125 W. 41st St., Tel. Bryant 6115

Photographs for All Purposes IRVING UNDERHILL. 239 Broadway, Corner Park Place

CROCKER-WHEELER CO. Electric motors, generators, etc. N. Y. Office: 30 CHURCH ST

Photographic Copying by Machine. Books, letters, legal documents, contracts, Speed—fast and anything written. Machine prices printed or drawn. E. S. Holland & Co., Singer Bldg., N. Y.

Positions of Trust are for those who can be trusted to exercise good business judgment. We make business men.

Quality Furniture of patrician design lends distinction to the home. JOS. L. HERSCHMANN The Quality Furniture Shop. 625 Sixth Ave., New York. Between 26th and 27th Sts.

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BURNS BROS. ICE Corporation, 103 Park Ave. Certified Natural and Hygeia Ice of superior quality at lowest market rates. Tel. Vanderbilt 9050.

BELL BAG CO., Inc. BAGS — BURLAP. 61-63 Front St., Tel. 682 Hanover.

NOLLMAN & COMPANY Butter and Eggs. 141 Reade St., Tel. Worth 2566

FLOWER STEEL ELECTROTYPE CO. 461 Eighth Ave., Tel. Greeley 6154. 216 William St., Tel. Desk. 1331

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PUBLIC ACCOUNTANTS POGSON BROTHERS & CO., 85 Liberty St., Tel. Cort. 8694

It's a good car if it has PERFECTION Steel Springs

Who Serves Best—The man who has goods and delivers when he pleases—or the man who has goods and delivers when it pleases the customer?

Mulford, Haas Truck or Commercial Car Puts You on the Good Delivery Map. If you are interested in modern delivery methods, you will find here, at a minimum cost, an extensive line of delivery bodies to suit any business. Made a little better than seems necessary—and finished with more care.

MULFORD, HAAS CO., Inc. The Largest Ford Station in New York. Ford Building, Bedford Ave. and Eastern Parkway, Brooklyn. Tel. Prospect 8100.

Self-Starting REMINGTON Ask for Demonstration. REMINGTON Typewriter Co., Inc. A. A. Fraser, New York Manager, 374 Broadway, Tel. Franklin 5580

R. R. Thompson Co. Bronze Powders. Merchants—Import, Export and Domestic. 38 West 32nd St., Tel. Mad. Sq. 3419

TWOBMBLY TIRE FOOT PUMP. Inflates without tiring. At all dealers. \$5.00

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49 different kinds! an ink or adhesive for every purpose. DAVIDS' ASK-A-SIVES

NEW NETHERLAND BANK. 41 W. 34th St. Invites the accounts of business houses that are anxious to progress. J. Adams Brown, President.

A.C. WEAVER sells GOOD clothes. Where Columbus meets Broadway at 66th St.

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THE DICTAPHONE. 55 WARREN STREET. The word DICTAPHONE is a TRADEMARK, registered in the United States and foreign countries. This advertisement was dictated to the Dictaphone.

Hotel McAlpin. L. M. BOOMER, Managing Director

The Food Without Waste. WARD'S BREAD. Good and wholesome to the last crumb.

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ALFRED A. KOHN SMART SHOES. Sport shoes have progressed during the past few years from a summer innovation to a summer necessity. The styles this season are more attractive than ever.

BABBITT'S CLEANSER the best—5 cents

COUPLAND TOURS. 220 WEST 42d STREET. "Anywhere to Everywhere"