Exporters Adopt Uniform Foreign Trade Language

Official Interpretations of Shipping Terms Agreed Upon by Many Leading Commercial Associations

Instead of a babel of tongues, American exporters now have a uniform language for foreign trade. A standard meaning of common export expressions was yesterday agreed upon at a conference at the India House, attended by representatives of the National Foreign Trade Council, National Association of Manufacturers, American Manufacturers' Export Association, American Exporters' and Importers' Association, New York Produce Exchange, the Merchants' Association, the Chamber of Commerce of the United States, the Chamber of Commerce of New York, the Philadelphia Commercial Museum and the Bureau of Foreign and Domestic Commerce.

To end the interminable wrangles between domestic sellers and foreign buyers as to precise obligations implied by the expressions f. o. b. (free on board), f. a. s. (free alongside ship), c. & f. (cost and freight), c. i. f. (cost, insurance and freight) and l. c. l. (less than carload lot), these authoritative trade bodies have worked out official interpretations, which shall be accepted as the standard in dealing with their members. This codifying of the unwritten laws and customs of foreign business was undertaken partly as a result of urgent requests from the American Chamber of Commerce in London and the American Chamber of Commerce in Mexico. The definitions will be disseminated in all parts of the world by private trade bodies and the Bureau of Foreign and Domestic Commerce.

Referring to the common expressions used in export trade, a joint statement said: "These are the normal situations on which an export manufacturer or shipper may desire to quote prices. It is understood that unless a particular railroad is specified, the property will be delivered to the carrier most conveniently located to the shipper. If the buyer, for the purpose of delivery, or in order to obtain lower transportation charges, desires that the goods be delivered to the carrier further removed from the shipper and entailing a greater cost than delivery to the carrier most favorably situated for the carrier to which the buyer desires delivery of the goods should be named in the quotation. The term 'carrier' or 'railroad company,' as used herein, applies to rail, lake or coastwise steamship companies, canal boat companies and barge lines when so specified in this quotation."

A motion by O. K. Davis, secretary of the National Foreign Trade Council, that the entire phrase, such as "free on board" instead of the initials "f. o. b." should be used in specifying terms, was adopted.

Buyers Arrived

Buyers are invited to register in this column by telephoning Beekman 8243 between 10 a. m. and 7 p. m.

Fairchild Service

ALBANY—Wm. H. Whitney & Co.; Mr. Gardner, manager, 1133 Broadway.
ALBANY—J. Sporborg & Sporborg, millinery, 461 Broadway; Miss E. J. Hilton, Miss E. Wolfe.
BALTIMORE—M. Sommerfeld & Son, women's and misses' wooden piece goods; Marlborough.
BALTIMORE—Stewart & Co., Miss A. E. Schinger, corsets, 2 West Thirty-seventh Street.
BALTIMORE—Armstrong, Carter & Co.; Mr. Sherman, Mr. Alex.
BALTIMORE—Goldsberry Bros.; J. Cohn, 1107 Broadway; Knickerbocker.
BALTIMORE—Thalheimer, Kahn & Co.; Mr. Kahn, silks, dresses; Miss Miles, 2 Gordon, misses' wear; 240 Fifth Avenue.
BALTIMORE—Miller Co.; B. Hall, 1107 Broadway.
BALTIMORE—A. M. Solomon, mfr. children's dress, McAlpin Annex.
BALTIMORE—The Hub; Miss B. Horan, women's underwear, petticoats; 50 West Fourteenth.
BALTIMORE—A. A. Brager; William Street.
BALTIMORE—Isaac Bros & Co.; D. Bee, 1107 Broadway; Pennsylvania.
BALTIMORE—J. Bloomfield Co.; I. Bloomfield, 2 West Thirty-second.
BALTIMORE—Samuel's Specialty shop, N. Samuel, coats and suits, 470 Fourth Avenue.
BALTIMORE—William Jacobs, piece goods, Albert.
BOSTON—S. Freedman, clothing; Broadway Central.
BOSTON—M. Lipner, piece goods; Broadway Central.
BOSTON—Filene's; F. W. Murphy, misses' suits, faille, 225 Fifth Avenue.
BOSTON—D. Wenetsky, instalment goods, Breslin.
BOSTON—Franck Costume Co.; Charles Franck, manufacturers of dresses; Broadway.
BOSTON—Gardner & Williams; J. A. Gardner, 1107 Broadway, Park Avenue.
BOSTON—Jordan Marsh Co.; Miss M. C. Lembell, women's costumes; Miss M. Mahoney, women's dresses, silk dresses; Mr. Gilman, men's, millinery (basement); Fourth Avenue.
BOSTON—W. Hatch & Co.; W. Hatch, general goods; Marlborough.
BOSTON—J. Brennan, house-furnishings; Walton.
BOSTON—M. Miller & Sons; P. Miller, dress silk waists; Breslin.
BOSTON—U. S. Syndicate Clothing Co.; J. Myers, clothing; Empire.
BOSTON—Filene's (upstairs), Miss E. Pennsylvania.
BOSTON—Jordan Marsh Co.; Mr. Post, women's inexpensive dresses; Mr. Hunting, men's coats, Miss Gilman, children's dresses, girls' dresses, misses' skirts, Miss Bullock, women's suits; Mr. Benham, men's suits (basement); Miss Brown, women's, misses' suits, Miss Sweeney, millinery; Miss Coquette, sweaters, skirts; Miss Berk, misses' children's millinery; Mr. Cooper, boys' clothing.
BRIDGEPORT, Conn.—Howland Dry Goods Company; P. M. Simmons, misses', children's wear, muslin underwear, corsets; L. Grasfield, men's furnishings, hosiery, gloves; Dry Goods Alliance, 404 Fourth Avenue.
BUFFALO—J. N. Adam; Miss J. A. Taylor, lace, neckwear, handkerchiefs, embroideries, 2 West Thirty-seventh Street.
BUFFALO—Freeman Co.; E. Freeman, jewelry; Wallick.
BUFFALO—Sinclair, Rooney Co.; S. Aldrich, notions; A. Mecklenburg, merchandise manager; A. G. Wilke, silks and silk dresses; H. E. Jacobs and Joseph Weslow, dry goods.
BUFFALO—Arb's; C. Arb, ready to wear; Pennsylvania.
BUFFALO—W. Hengerer Co.; Miss P. English, suits, cloaks, skirts, dresses; Miss E. Gray, ready to wear; 2 West Thirty-seventh Street.
BUFFALO—Sinclair, Rooney & Co.; Mr. Wilbur, Mr. Albert, millinery; 621 Broadway, Room 628.
BINGHAMTON, N. Y.—The Fair Store (Greenthal & Rubin), H. Rubin, hotel and theatrical supplies; Broadway Central.
BUTTE, Mont.—Goldstein & Lubin; Ben Goldstein, men's wear, millinery; 1182 Broadway; Sheahan & Goldmann.
BUTCYRUS, Ohio—M. Baumoel; Miss E. Bauer, dry goods; Pennsylvania.
CHICAGO—Ferguson Furniture Co.; L. J. Ferguson, carpets, furniture; Manhattan.
CHICAGO—Chicago Novelty Cloak Co.; G. J. Germain, spring coats, suits; 72 Leonard Street; J. V. Farwell.
CHICAGO—Globe Cotton Goods Co.; G. J. Kuhn, cotton piece goods; Wallick.
CHICAGO—Kuhn, P. Friedlander, clothing, 1123 Broadway.
CHICAGO—New Lion Store; M. Kohn, dry goods and notions; Latham.
CHICAGO—Katz & Dolinski; Max Katz, infrs. dresses, skirts; McAlpin Annex.
CHICAGO—C. Stevens Co.; O. H. Wood, misses' girls' wear; 40 East Twenty-second Street.
CHICAGO—S. Feldman, women's wear; Pennsylvania.
CHICAGO—J. V. Farwell Co.; Mr. Germain, spring coats, suits; 72 Leonard Street, room 1606.
CINCINNATI—H. A. Seinsheimer & Co., infrs. men's and boys' clothing; A. L. Bowman, piece goods; 200 Fifth Avenue.
CINCINNATI—Kline Bros.; Miss Schotte; women's and misses' wear; Breslin.
CINCINNATI—Irwin Cloak Co.; Mr. Berkenson, jobs coats; 404 Fourth Avenue.
CINCINNATI—Leon Marks Co.; Miss M. Freidman, jobs coats; 404 Fourth Avenue.
CLEVELAND—May Co.; J. D. Spaw, jobs winter coats; 37 West Twenty-sixth Street; M. Saxman.
CLEVELAND—Spero's; E. Spero, gloves and notions; Broadway Central.
CLEVELAND—Read Bros. & Co.; W. R. Wolfe, city; 1107 Broadway.
CLEVELAND—Mellroy Co.; S. Cohen, clothing; McAlpin.
CHATTANOOGA, Tenn.—Miller Bros. & M. M. Caton, domestics, flannels, 1150 Broadway.
DALLAS, Tex.—Baron Bros., Millinery Company; L. Baron, L. Lichtenstein, millinery, 575 Broadway.
DAYTON, Ohio—L. A. Stotter, ready-to-wear; Cumberland.
DAYTON—Elder & Johnson Co.; Miss Schutter, dresses and waists; 230 Fifth Avenue.
DECATUR, Ill.—H. S. Gebhart & Co.; H. S. Gebhart, dry goods and shoes; Pennsylvania.
DETROIT—Kline Garment Co.; Miss Rosenberg, coats; Miss Lundy, suits; H. H. Rosenheim, jobs skirts, 404 Fourth Avenue.
DETROIT—Barton-Fisher-Wills Co.; C. Garten, silks, ribbons, patterns, ornaments; D. Wills, flowers, feathers, hats; Belmont.
DETROIT—G. H. Bennett, carpets, draperies, counters; Marlborough.
DES MOINES, Iowa—W. Kennedy, general merchandise; Marlborough.
EL PASO, Tex.—J. B. Wasson Co.; J. B. Wasson, school, technical dry goods; Wallick.
HARRISBURG, Pa.—Bowman & Co.; F. M. Bowman, ready-to-wear; 404 Fourth Avenue and 105 Grand Street; Continental.
INDIANAPOLIS—Pettis Dry Goods Co.; P. Clarke, coats, suits, dresses; 230 Fifth Avenue.
LANCASTER, Pa.—Hager & Bro.; William Hager, piece goods; 404 Fourth Avenue.
LANCASTER, Pa.—M. T. Garvin Co.; M. T. Garvin, dry goods; 37 West Twenty-seventh Street.
LOUISVILLE—M. J. Klein, wholesale corsets; Breslin.
LOUISVILLE—S. Shapinsky & Co.; A. Shapinsky, knit goods, hosiery, furnishing goods; Latham.
MILWAUKEE—B. E. Heller Company; B. E. Heller, millinery, women's ready-to-wear; 1182 Broadway.
MILWAUKEE—Gimbel Bros.; Leon M. Marks, jobs of misses' and ladies' skirts, Broadway and Thirty-second Street.
MINNEAPOLIS—Powers Mercantile Co.; T. F. Armstrong, dry goods; 2 West Thirty-seventh.
MINNEAPOLIS—Minneapolis Dry Goods Company; G. La Bissoniere, coats, suits, dresses; 432 Fourth Avenue, 16th floor.
PHILADELPHIA—John Wanamaker; F. Snyder, upholstery, draperies; Broadway and Tenth Street; Broadway Central.
MONTREAL—I. Kaufman, piece goods; Pennsylvania.
MONTREAL—S. Fisher, raw furs and manufacturer of white wear; Pennsylvania.
MONTREAL—J. A. Gagnon, dry goods; Breslin.
NASHVILLE, Tenn.—R. Cohen, furnishing goods; Cumberland.
NEW BEDFORD, Mass.—New Bedford Dry Goods Co.; G. G. Thibodeau, toys, kitchen furnishings; 404 Fourth Avenue; Dry Goods Alliance.
NEW HAVEN, Conn.—Shartenberg & Robinson; A. Breton, toys, kitchen furnishings; 404 Fourth Avenue; Dry Goods Alliance.
NEW HAVEN, Conn.—Lawrence Eck, woolen piece goods; Park Avenue.
NORFOLK, Va.—R. Nicholson, jewelry; Breslin.
PHILADELPHIA—Stewart's; Miss Bleiman, satin and velour dresses; 15 East Twenty-sixth Street.
PHILADELPHIA—Gimbel's; Miss McLaughlin, dresses; Broadway and Thirty-second Street.
PHILADELPHIA—Ash Co.; T. Ash, piece goods; Herald Square.
PHILADELPHIA—B. Fisher, housefurnishings; Marlborough.
PHILADELPHIA—George Kelly Store; J. Ward, upholstery; Gregorian.
PHILADELPHIA—Rand & Rand, manufacturers of waists, dresses; Pennsylvania.
PHILADELPHIA—S. Rothschild & Co.; M. Gutman, manufacturers of infants', children's wear; 1182 Broadway, room 400.
PHILADELPHIA—J. F. Ditman Co.; J. F. Ditman, woolen piece goods; 2 West Thirty-third Street.
PHILADELPHIA—S. Newman, furniture; Broadway Central.
PHILADELPHIA—C. Gottlieb Co.; C. Gottlieb, dry goods; Broadway Central.
PHILADELPHIA—Weil & Bro.; S. R. Weil, jewelry; Breslin.
PHILADELPHIA—M. Davidson, tailoring goods; Grand.
PHILADELPHIA—Strawbridge & Clothier; Henry Fredericks, men's clothing; 205 Fifth Avenue.
PHILADELPHIA—Mendall's; Miss Edythe M. Strouse, dresses; 25 West Thirty-second Street.
PHILADELPHIA—M. Gross & Co.; M. Gross, woolen piece goods; 1182 Broadway.
PHILADELPHIA—Hozen & Bernstein; N. Bernstein, woolen, cotton piece goods, satins, velvets; Grand.
PHILADELPHIA—A. Levy, shoes; Grand.
PITTSBURGH—Frank & Seder; J. Cohen, misses' ready to wear; 364 Fifth Avenue; O. Abel.
PITTSBURGH—Kaufman Department Store; H. Hyman, Miss Ratsky, Mr. Kuhn, dres. ss; 256 Broadway.
PITTSBURGH—Joseph Home Co.; C. Myers, coats, suits; 470 Fourth Avenue.
PITTSBURGH—William Grabowsky & Son; H. B. Grabowsky, furs, women's wear; Breslin.
PITTSBURGH—Fort, Pitt Hat Company, manufacturers of ladies' hats; E. Smith, manager; Herald Square.
PITTSBURGH—Kaufman Department Store; R. West, boys' hats, caps; 1261 Broadway.
PITTSBURGH—George Wehn, Son & Co.; J. F. Wehn, floor covering; McAlpin Annex.
PITTSBURGH—McClintock-McElveen-Reiter Furniture Company; F. T. McClintock, carpets, furniture, upholstery; Pennsylvania.
PITTSBURGH—Kaufman & Baer, Wm. Kaufman, silk umbrellas, ties; 404 Fourth Avenue.
PITTSBURGH—Rosenbaum Company; M. E. Baer, millinery; Miss F. Graetzer, bead embroidered suits, dresses, coats; M. Rosenbaum, manager for bargain basements; 116 West Thirty-second Street; A. Fant.
PITTSFIELD, Mass.—The Wallace Company, dry goods; Miss R. Walsh, cloaks, suits, waists, furs, infants' wear; C. Willis, merchandise manager; Wolcott.
PORTLAND, Me.—Barker & Thomas Co.; F. Libby, wholesale dry goods; Pennsylvania.
PROVIDENCE—I. Samuels & Bro.; M. Israel, boys' fur coats, leather coats; 116 West Thirty-second Street, room 1410.
PROVIDENCE—I. Croft Co.; J. Croft, tailoring goods; Navarre.
READING, Pa.—Kurtz Co.; H. D. Kurtz, women's ready-to-wear; Breslin.
ROCHESTER—M. Neubaum & Co.; M. Neubaum, piece goods, silks, satins, etc.; Continental.
ROCHESTER—Knapp & Son; Joseph Knapp, piece goods, satins; Grand.
ROCHESTER—Lindsay & Carr; H. C. Dutton, silks, velvets; E. D. Pierce, statues, flowers; 452 Fourth Avenue.
SAGINAW, Mich.—The M. W. Tanner Co.; M. W. Tanner, general merchandise; M. W. Tanner, jr., buyer; 1170 Broadway.
SEATTLE—MacDougall & Southwick; Mrs. Hallseth, garments; 24 East Twenty-fifth Street; Pennsylvania.
SOUTH BEND, Ind.—The Frances Shop; Miss A. Krueger, cloaks, suits; Pennsylvania.
SPOKANE, Wash.—Goldstein & Lubin; Ben Goldstein, ready to wear, millinery; 1182 Broadway; Sheaman & Goldman.
SPRINGFIELD, Mass.—Forbes & Wallace; C. B. Hitchcock, picture frames, rugs, carpets, furniture; 230 Fifth Avenue.
SPRINGFIELD, Mass.—Forbes & Wallace; Mr. Wallace, jobs coats; 230 Fifth Avenue.
ST. PAUL—Thompson's, Inc.; John Thompson, general merchandise; Brezdell.
TOLEDO—Lion Store; G. Grossman, ready to wear; 1161 Broadway; Perley Buying Co.
TORONTO—Bachrack Bros.; S. Bachrack, shoes; Breslin.
VALDOSTA, Ga.—W. Hardorff, dry goods and general merchandise; York.
WASHINGTON—The Louvre; B. D. Mayer, women's ready to wear, millinery; Pennsylvania.
WASHINGTON—Epstein Co.; J. Epstein, general merchandise; Navarre.
WILKESBARRE, Pa.—A. Abercrombie, millinery; Broadway Central.
WINNAPOLIS—Bradshaw Bros.; H. K. Atwater, trimmed hats; 520 Fifth Avenue.
WINCHESTER, Va.—Baker & Co.; H. H. Baker, general merchandise; Alcazar.
WORCESTER, Mass.—S. Allen, wall paper; Ludlow.
WORCESTER, Mass.—Schultz & Co.; B. Schultz, woolen piece goods, waists; Breslin.
WORCESTER, Mass.—B. Jasper, piece goods; Broadway Central.

Business News

IN THE belief that the current easing of the call money rate on the Stock Exchange is only temporary local banks are not yet showing a general disposition to increase their holdings of commercial paper. The market continues quiet and dealers report that the country banks are still the chief buyers. Rates for the better names command 6 per cent.

The slightly easier call money has resulted in some increase in the buying of bankers' acceptances, but, like the commercial paper market, dealers do not look for a definite turn for the better until after the first of the year.

COTTONS—*Retailers Short of Cotton Goods*

The shelves of retailers throughout the country are almost bare of cotton goods, according to reports road salesmen for commission houses are sending in to their offices. One house which began last week to take orders on ginghams and cotton blankets for delivery up to next September has been compelled to withdraw about a third of its samples, and the salesmen have not covered half of their territory. Orders are being taken on an allotment basis and without a definite price. Prices will be made later on, probably in February, when raw material conditions are expected to be more stabilized.

Dry goods jobbers also are active buyers at present, whenever the mills offer merchandise for sale. The large jobbers report that their stocks are the lowest they have ever seen. Orders are accumulating in their hands faster than goods are reaching them. Some of the jobbers have taken prices off their sample lines and are taking orders subject to price at delivery date. This has discouraged buying to some extent, which was the object desired when the policy was inaugurated, but some retailers persist in placing orders even on this basis.

LEATHER—*Demand for Gloves Exceeds the Supply*

Buying of leather gloves for the holidays has attained such proportions that both wholesalers and retailers are experiencing great difficulty in supplying the demand. Many wholesalers, in order to take care of at least part of their customers' requirements, are being compelled to enter the market at this late period and scrape up the little stock available at much higher prices than they were asked to pay earlier in the season.

Shipments from France continue to be exceedingly slow, so much so that plans of importers for late December delivery will have to be changed immediately. During the long horemen's like many cases, instead of being unloaded, were returned to France, and on account of shipping troubles abroad have not yet been delivered at New York.

Noticeable in the holiday trade is the high regard held for the strapped wrist styles in the six-button length. This style is said to be so popular that it is likely to continue dominant throughout the early spring and open the fall and winter season of 1920. Another pronounced feature is the continued preference for elaborate patterns. The plain, simple embroideries are receiving little attention, and the more intricate the wider embroideries are the better they are liked. One of the new novelties that is exceedingly popular has the three rows of embroidery slope toward the wrist in an irregular fashion, the center row being longer and the other two tapering in, to accentuate the slimness of the wrist.

Although supplies of good glove leather, according to manufacturers, are more plentiful than was expected earlier in the season, they are still far from adequate.

SILKS—*Jobbers Buying Goods Freely*

Within the last few days jobbers have been large buyers of silk goods. Distributors for mills and mill agents report that the jobbers are snapping up all available supplies in anticipation of a heavy demand from retailers and garment manufacturers in January and February. Retailers are buying only small lots for filling in purposes now, and are not placing spring orders to any great extent.

Garment manufacturers are light buyers now, although normally this should be their heavy buying season. Their absence from the market is explained on the ground that many of them have silks left over from their fall season and others are waiting for developments in the ready-to-wear industry before making known their spring wants.

One mill distributor said yesterday that two of the largest drygoods jobbers in Chicago placed heavy orders for spring merchandise in the local market within the last two days and that other Western jobbers also were active buyers. Present purchases run largely to taffetas and satins, which are expected to be the leading silk dress fabrics for the spring season.

JEWELRY—*Germans Striving to Regain Trade*

German manufacturers of jewelry are making strenuous efforts to regain the trade they once held with South America, according to a large local jewelry manufacturer closely associated with Latin-American trade activities. As an illustration, he said, five German salesmen who have just arrived in Buenos Ayres are quoting very low prices on rings, watches, pins, silverware, etc. As an added inducement they are offering almost any terms for payment and are willing to leave samples of their goods with the merchants for the purpose of comparing it with the jewelry coming from other countries.

The great increase in deliveries of jewelry made in America, this manufacturer asserts, however, has more than offset the price reductions offered by the German representatives. About 75 per cent of jewelry ordered in this country by Latin-American merchants is now being delivered, which compares with an average for a few months ago of 10 per cent. This increase, he declares, proves to the South Americans that the American manufacturers are in a much better position to supply them with larger quantities of high grade jewelry than the Germans will be able to manufacture for some time.

Business Troubles

Petitions in Bankruptcy

Petitions in bankruptcy filed in the United States District Court yesterday were as follows:

DOKMAN & ZAROOR—An involuntary petition was filed against Dokman & Zaroor, 78 Greenwich Street. The liabilities and assets are not stated. The principal creditors are George M. Boutross Company, Inc., $4,183; Salin N. Mallouk, $5,251, and Mallouk Corporation, $1,169. The petitioners' attorneys are Ferris, Danenberg & Ansbacher, 2 Rector Street.

Receivers in Bankruptcy

In the United States District Court yesterday Judge Julius M. Mayer appointed Harold A. Content receiver for Dokman & Zaroor under a bond of $1,500.

Assignments

Morris Neidich and Frank Levine, restaurant, 21 Second Avenue, yesterday assigned for the benefit of creditors to Israel Oelbaum.

Schedules in bankruptcy filed in the United States District Court yesterday were as follows:

LUBRIC-ART MANUFACTURING CORPORATION, of 50 Church Street. The liabilities are $6,086 and the assets $479. The principal creditors are Charles Proel, $3,500; Herman Froel, $1,441, and Newark Engineering and Tool Company, Inc., $621. Attorney, Ralph M. Jacobs, 100 Broadway.

FRANK L. MAY & CO., INC., of 99 John Street. The liabilities are $170,444 and the assets $253,537. The principal creditors are National Park Bank, $4,680; Mitsui & Co., $72,200; Minerals & Metals Co., $20,840; Atlantic National Bank, $15,600. Attorneys, Hays, Kruttman & Lindheim, 43 Exchange Place.

Judgments Filed

The following judgments were filed yesterday, the first name being that of the debtor:

Baumann, Reon—Andrew J. Connick, Son & Co.	$436.90
Bendish, Philip—W. S. Dempsey	414.07
Bates Advertising Co., Inc.—Star Engraving Co.	437.27
Blaiman, Charles—C. Goebel	258.06
Blaiman, Charles—C. Goebel	682.42
Casson, Isidor—S. Eukaman	256.24
Chalanowitz, David—State Bank	369.45
Cantor, Jacob A.—M. Bamberger	20,663.55
Cremona, Joseph, by gdn.—J. Lederfiend, costs	110.31
Carpenter, Frank—H. F. Taylor, jr., costs	110.55
Clark, Malcolm P.—L. Markels	101.40
Downing Marine Construction Co.—Cavalossi Ins. Co.	3,920.07
Florio, ——Florio	147.41
Finney, Olin—J. D. Remsen	118,297.42
Gramm-Bernstein Sales Corporation—Thermoid Rubber Co.	255.57
Harrison Avenue Building Co.—Jurs (Said Rottenstein and Thomas J. Bunt)—Manager	579.96
Jalkower, Sam, Louis and Harry Jalkower (Jalkower Bros.)—A. Rappaport	360.41
Jaretzki, Alfred, William N. Cromwell and U. S. Trust Co., exrs.—A. M. Bagby	98,560.09
Same—E. V. Pollock	3,860.65
Same—R. Marshall	17,708.29
Schultz, Morris—L. Wolnski	171.45
Kramer, Jacob, and Barney Ershowsky—People, etc.	500.00
Lorraine, Lillian—F. Kupper	199.31
Miller, Peter—W. O. Nicolls	521.91
Mitchell, Samuel J.—M. A. Dogbonl	1,366.68
Martino, James—American Can Company	187.09
McWilliams Coal Pockets, Inc.—Phoenix Coal Co., Inc.	1,168.04
Montgomery, Frederic—N. Macdonald	139.53
Masterallo, Aspenza—Nathaniel S. Fisher, etc.	135.61
Northern Dock Co., Inc., and Victory Steamship Co., Inc.—J. Danielson	14,137.15
Perrignan, George—Nichols Copper Co.	123.85
Quirsfeld, Adolph G.—G. S. Wilson	3,530.94
Ross, John O.—H. J. Blanck	178.27
Solomon, Isidor—H. Pomerance et al.	163.68
Station, Lena—J. E. Bennet	354.58
Sherry, Edward—Rialto Security Corp.	216.70
Seggelke, Gustav A.—W. St. G. Elliott and costs	109.81
Strauss, Abraham, and Lena Berman—Plotin, costs	104.70
Weinman, Benjamin (Crescent Mfg. Co.)—A. Beck	182.92
Whitney, Jennie—S. E. Neuman	111.91

In Bronx County

The first name is that of the debtor:

Angeletti, Carmine—F. Gabriele	$540.72
Brunk, Barnett—B. Bernstein	99.72
Bielke-Daniels Co., Inc.—E. Mason et al.	77.72
Cassidy, Mary—Mutual	83.72
Same—P. J. Caffery	83.72
Same—L. Blake	83.72
Bailey Contr. Co., Inc., and Charles Bailey—E. Wohl	83.85
Chen, Joseph—Union Ry. Co.	89.20
Kovel, Morris—J. Wolinsky	171.45
Klietz, August—Union Ry. Co.	136.20
Lesak, Dora—South. Blvd. R. R.	76.20
Marx, George—J. F. A. Clark et al	806.37
Siegel, Max J.—R. Levin	283.60

Satisfied Judgments

The first name is that of the debtor, the second that of the creditor, and the date when judgment was filed:

Davis, Harry—H. Drew et al., June 21, 1919	$140.43
Cohen, Isaac V.—W. D. Reed; March 16, 1909	190.12
Brinkman, Herman—J. Cram; March 26, 1919	121.13
Devoe & Raynolds Co., Inc.—R. Di Gioia; November 11, 1919	5,055.36
Martin, Margaret, and New Amsterdam Casualty Company—People, etc.; November 26, 1919	500.00
Tuckett, Inc., and Fidelity & Casualty Company of New York—People, etc.; October 22, 1919 (vacated)	1,500.00
Dillon, Joseph, and Fidelity & Casualty Company of New York—People, etc.; June 5, 1919 (vacated)	1,000.00
Jacobs, Paul, and Fidelity & Casualty Company of New York—Same; September 12, 1919 (vacated)	500.00
Tuck, Joseph, and Fidelity & Casualty Company of New York—Same; October 21, 1919 (vacated)	1,500.00
Guglielmo, Joseph, and Fidelity & Deposit Company of Maryland—Same; May 16, 1919 (canceled)	1,000.00
Peck, Abraham, and Fidelity & Deposit Company of Maryland—Same; June 17, 1919 (canceled)	1,500.00
Torracesso, Frank, and Fidelity & Deposit Company of Maryland—Same; August 5, 1919 (canceled)	1,000.00
Lewin, Herman, and Dominick Pastone—Stewart Distilling Company; September 26, 1915	159.63
Van Sant, Mabel H. E.—Wenatchee Apple Land Corporation; October 20, 1919	1,555.87
Otropian Steamship Corporation—S. C. Barley; December 3, 1919	601.20
Park & Tilford—B. Hyams; December 19, 1919	750.00
Stuart, Jeannie A.—M. Stewart; August 20, 1917	474.35
Sanger, Mack W.—S. Berman; April 2, 1914	111.91
Fenton, John J.—Worcester Salt Company et al.; November 26, 1919	105.45
Bredenmeyer, Frederick C.—R. Gumbrey; June 12, 1917	875.38
Lefkowitz, Simon R.—Lederer; March 5, 1919	3,397.38

In Bronx County

Bickhardt, Andrew, Fred Mirthes, Ebling Brewing Company and Thomas W. Geraldo—A. Belotti; November 20, 1916	$264.60
Steinfuhrer, Rev. Charles D. F., as executor—H. F. Mead; September 19, 1919	1,003.75
Stein, Max—S. Glatzer; April 22, 1914	56.41
Siegle, Mike—J. Baroff; August 25, 1917	90.27

Dealers Predict Sugar Shortage After January 1

Sugar is nearly as scarce an article as coal, and dealers advise the utmost care and conservation until after January 1. Wholesale and car-lot dealers are advising local merchants that the supply will be very short until the first of the year. At that time it is expected that some Hawaiian sugar will be released and some more California beet sugar.

Southern sugars are scare, as the crop of cane in Louisiana of late years is made into cattle feed, due to the fact that the Democratic Congress removed the duty on sugar, thus making it too costly for the Louisiana men to refine it. It has been found that the cane makes a wonderful base for patent cattle feeds.

Most of the Southern cane is lost to the sugar consumer and the old-fashioned brown sugar and molasses have soared in price, due to the manufacture of cattle feed. Sorghums are used extensively for the same purpose, accounting for their high price.—Kansas City Journal.

Buyers Coming

LOS ANGELES—Muller & Raas; A. J. Johnson, millinery, 621 Broadway, room 628, is expected December 19.

PORTLAND, Ore.—Muller & Raas; T. P. Blair, millinery, 621 Broadway, room 628, is expected December 19.

SAN FRANCISCO—Muller & Raas; Charles Raas, millinery; 621 Broadway, room 628, is expected December 19.

Overcoated Natives in Tropics Surprise Marines

ST. THOMAS, V. I., Dec. 15.—United States marines garrisoning these new possessions of Uncle Sam can't understand the fashions affected by the natives. Just why a negro or a Cha-Cha Indian should wear an overcoat when the thermometer stands at 100 in the shade still mystifies the "sea soldiers."

Many of the marines here have seen service in the neighboring island of Hayti, where clothes are the least consideration of the natives. But as soon as a new arrival reaches these shores he is approached by natives begging for his cast-off clothing.

For some strange reason the native Virgin Islander believes in wearing every article of clothing he can lay hands on. All American holidays are now celebrated by the natives, who spend the day parading about the streets, some of them wearing overcoats, capes, two or more pairs of trousers and a red bandanna handkerchief about the neck. Also they frequently adorn themselves with the horns of cows or oxen attached to the head just in front of the ears.

Queen Aids Girl Scouts

Queen Elizabeth was much interested in the Girl Scouts while in this country and requested that full information be sent to her. A Girl Scout organization in Belgium may be the tangible result.

The Tribune Almanac

Weather Report

Sun rises... 7:14 a.m. | Sun sets.... 4:30 p.m.
Moon rises.. 2:47 a.m. | Moon sets.. 1:28 p.m.

Local Forecast.—Partly cloudy and colder to-day; to-morrow fair and colder; fresh west and northwest winds.

Local Official Record.—The following official record shows temperatures during the last twenty-four hours, in comparison with the corresponding date of last year:

	1918.	1919.		1918.	1919.
3 a. m....	42	16	3 p. m....	44	24
6 a. m....	41	14	6 p. m....	42	20
9 a. m....	41	18	9 p. m....	40	23
12 noon...	42	20	10 p. m....	39	22

Highest, 24 degrees (at 3 p. m.); lowest, 13 (at 7 a. m.); average, 18; average same date last year, 40; average same date for thirty-three years, 34.

Humidity

8 a. m.... 51 | 1 p. m.... 33 | 8 p. m.... 46

Barometer Readings

8 a. m..30.33 | 1 p. m..30.26 | 8 p. m..30.20

General Weather Conditions

WASHINGTON, Dec. 16.—The temperature remained below normal over all parts of the country except on the eastern slope of the Rocky Mountains and along the southern border from New Mexico west to California. Temperatures remained below zero along the northern border from Maine westward to North Dakota, and freezing temperatures were again recorded in the south Atlantic and Gulf states, except southern Florida and southern Texas.

Within the last twenty-four hours there were snow flurries in the region of the Great Lakes, the upper Ohio Valley, Pennsylvania and New York, and rains on the north Pacific coast. Fair weather was general in all other regions.

The pressure is low over the Canadian maritime provinces and on the eastern slope of the Rocky Mountains. Areas of high barometer have their crests over the western plateau region, Minnesota and the Gulf states.

In the middle Atlantic and New England states the weather will be partly cloudy and colder with light snows Wednesday, and fair and continued cold Thursday. In the south Atlantic and east Gulf states and Tennessee the weather will be fair Wednesday and Thursday, without material change in temperature. In the Ohio Valley the weather will be partly cloudy and colder Wednesday and probably fair Thursday. In the region of the Great Lakes there will be local snows and cold weather Wednesday and Thursday.

Forecasts for Special Districts.—Southern New England and Eastern New York—Partly cloudy and colder to-day; to-morrow fair and continued cold.

Eastern Pennsylvania, New Jersey and Delaware—Partly cloudy and colder to-day; to-morrow fair and continued cold.

Western Pennsylvania and Western New York—Partly cloudy and colder with probably snow flurries to-day; to-morrow fair and continued cold.

Going On To-day

DAY

American Museum of Natural History; admission free.
Metropolitan Museum of Art; admission free.
American Museum of Safety; admission free.
Van Cortland: Park Museum; admission free.
The Aquarium; admission free.
Zoological Park; admission free.
Meeting of the Rainy Day Club, Hotel Astor, 2 p. m.
Meeting of the Broadway Restaurant Association, Hotel Astor, 10 a. m.
Meeting of the New York Travelers' Aid Society at the home of Mrs. William Church Osborn, 49 East Thirty-sixth Street, 4 p. m.
Luncheon of the American Manufacturers' Export Association, ballroom, Hotel McAlpin, 12:30 p. m.
Luncheon of the Kiwanis Club, Green Room, Hotel McAlpin, 12:30 p. m.
Exhibit by the Canadian Fur Company, banquet hall, Waldorf-Astoria.
Meeting of the Bolt, Nut and Rivet Institute, east room, Waldorf-Astoria, 9 a. m.
Convention of the Portland Cement Association, Hotel Biltmore, 10 a. m.
Luncheon of the League of Advertising Women, at rendezvous, 107 West Forty-third Street, at 12 sharp.

NIGHT

Meeting of the Society for Ethical Culture, at meeting house, Sixty-fourth Street and Central Park West, 8 p. m.
Illustrated lecture by Mrs. William L. Felter on "Cruising Through the Lesser Antilles," Academy of Music, Brooklyn, 8:15 p. m.
Dinner and dance of the Travelers' Association, small ballroom, Hotel Pennsylvania.
Concert, St. Cecilia Club, grand ballroom, Waldorf-Astoria, 8 p. m.
Meeting of the First Church of Divine Science, Waldorf Apartment, Waldorf-Astoria, 8 p. m.
Musical, Cosmopolitan Soirees, Myrtle Room, Waldorf-Astoria, 8 p. m.
Meeting of the Unity Church, Green Room, Hotel McAlpin, 8 p. m.
Meeting of Circulo Ibero Americano, Room B, Hotel McAlpin, 8 p. m.
Meeting of the Alpha Delta Zeta, Room C, Hotel McAlpin, 8 p. m.
Dinner of the New Jersey Medical Club, Room C, Hotel McAlpin, 7 p. m.
Meeting of the Independent Electric Contractors, Room E, Hotel McAlpin, 7 p. m.
Illustrated lecture by E. H. Wilson on "Corea and Its Vegetation," American Museum of Natural History, 8 p. m.
Dinner at the Metropolitan Club, Sixtieth Street and Fifth Avenue, to consider New York's "Town Meeting Hall," 8 p. m.
Meeting of the New York Electrical Society, Engineering Societies Building, 29 West Thirty-ninth Street, 8 p. m.
Meeting of the Associated Traveling Salesmen, Pennsylvania Hotel, 8 p. m.
Meeting of the New York County Organization, American Legion, at 261