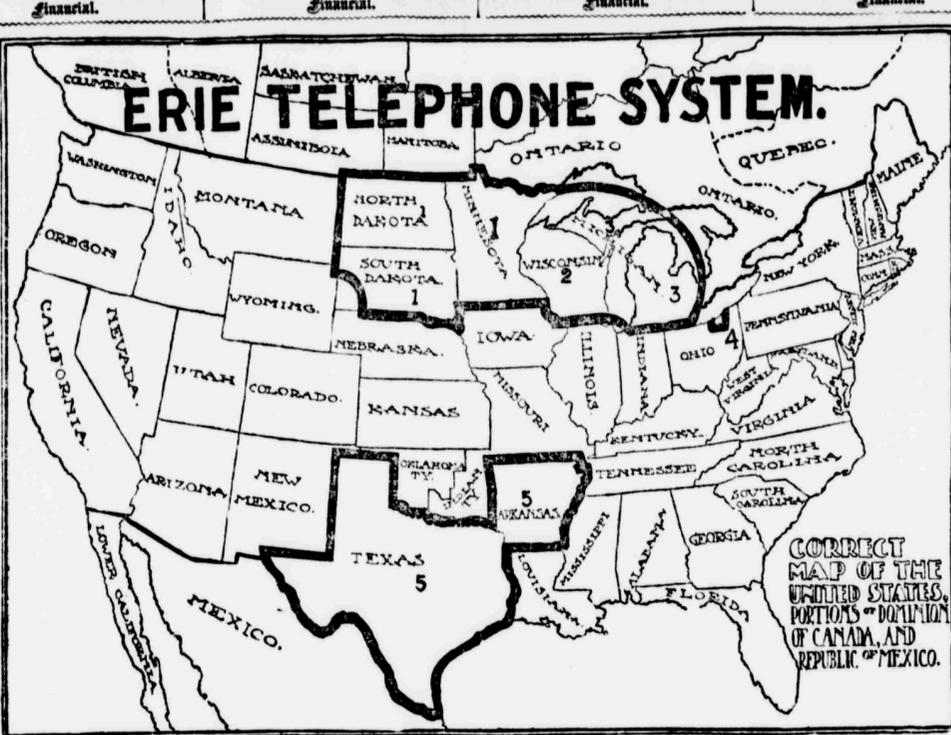


HARMONY IN RAILROADING.

ABOLISHING COMMISSIONS ON PASSENGER BUSINESS A LONG STEP.

All the Great Lines Sign the Ironclad Agreement Except Canadian Pacific. The signing of an "iron-clad" agreement by the representatives of the Western railroads to pay no more commissions on passenger business after Feb. 1 is expected to have the effect of stopping this long-standing practice entirely. Under the agreement just signed by the Western railroad men they pledge themselves "not under any circumstances to pay any sort of commission, broker or other character to ticket agents, brokers or others for their influence" and that different lines are bound by the agreement through the signatures of their officers. The signing roads include all the great trans-continental lines, some of those which are not trans-continental having been signed by President H. G. Hart, for the Union Pacific; Vice-President J. C. Stubbins, for the Southern Pacific; Vice-President Paul Morton, for the Atchafalaya; Vice-President H. Miller, for the Great Northern; and Vice-President J. M. Hammond, for the Northern Pacific. The Eastern railroads led off in the movement at a meeting held in this city a short time ago, at which it was also agreed that rates should be strictly maintained. All the principles of the agreement are to be maintained in the future. The agreement, it is said, will be the first of the kind in the history of the industry. It is estimated by some of the officials of the industry that the abolition of commissions on passenger traffic and the strict maintenance of rates will have the effect of increasing the earnings of the railroads, and that it will take just that much from the income of the ticket collector. The agreement, it is expected, will result in practically throwing all of the railroad ticket scalpers out of business. The ticket scalpers, it is said, are located in Chicago, St. Louis, Cleveland, Cincinnati and Buffalo. It is said that the scalpers will be forced to leave the city. The agreement, it is said, will be the first of the kind in the history of the industry. It is estimated by some of the officials of the industry that the abolition of commissions on passenger traffic and the strict maintenance of rates will have the effect of increasing the earnings of the railroads, and that it will take just that much from the income of the ticket collector. The agreement, it is expected, will result in practically throwing all of the railroad ticket scalpers out of business. The ticket scalpers, it is said, are located in Chicago, St. Louis, Cleveland, Cincinnati and Buffalo. It is said that the scalpers will be forced to leave the city.



References to Figures on the Map Denoting Location of Companies Composing the Erie Telephone System:

- 1-NORTHWESTERN TELEPHONE EXCHANGE COMPANY,
2-WISCONSIN TELEPHONE COMPANY,
3-MICHIGAN TELEPHONE COMPANY,
4-CLEVELAND TELEPHONE COMPANY,
5-SOUTHWESTERN TELEGRAPH & TELEPHONE COMPANY.

LICENSEES OF THE AMERICAN BELL TELEPHONE COMPANY.

OPERATING DEC. 31ST, 1899:

Table with 2 columns: Telephone Stations, Exchanges, Miles of Long Distance Wire, Miles of Exchange Wire, Total Miles of Wire, Number Stations, Dec. 31, 1900, estimated. Values: 106,564, 337, 71,691, 124,658, 196,349, 150,000.

OFFICERS OF ERIE TELEGRAPH & TELEPHONE CO.

- CHAS. J. GLIDDEN, President, Lowell, Mass.
H. J. PETTENGILL, Vice-President, Lowell, Mass.
J. P. TICKINSTRY, Vice-President, Cleveland, Ohio.

DIRECTORS OF THE ERIE TELEGRAPH & TELEPHONE CO.

- JOHN C. BURKE, Attorney-at-Law, Lowell, Mass.
CHARLES J. GLIDDEN, Pres. of the Traders' Natl. Bank, Lowell, Mass.
WESLEY A. GOVE, Vice-Prest. of the First Ward Natl. Bank, Boston, Mass.
DAVID S. GREENOUGH, Capitalist, Boston, Mass.
JAS. H. MILLS, Capitalist, Lowell, Mass.
I. W. C. PICKERING, Manufacturer, Lowell, Mass.
ASA C. RUSSELL, Capitalist, Lowell, Mass.
LEVI SPRAGUE, Pres. of the Traders and Mechanics' Ins. Co., Lowell, Mass.
CHAS. S. TUCKERMAN, Vice-Prest. and Treasurer Old Colony Trust Co., Boston, Mass.
HARVEY A. WHITING, of the firm of D. Whiting & Sons, Wilton, N. H.
A. B. CHANDLER, Pres. of the Postal Telegraph-Cable Co., New York, N. Y.
H. F. STEVENS, Treasurer of the New York and Pennsylvania Tel. Co., New York, N. Y.

DEEP IN THIRD AVENUE STOCK.

No Hunch, as Reported, in the Plans for Financing the Proposed Third Avenue Railroad. A decline in the price of the stock of the Third Avenue Railroad Company on the New York Stock Exchange yesterday was accompanied by a revival of the report that there was a hitch in the negotiations for financing the company's floating debt. The stock closed down to 100, showing a loss of 10 cents on Friday. It was officially stated that there was no hitch in the proposed deal. The movement of the stock was entirely due to a local rumor.

RETORING AT 83 AN HOUR.

Defendant Winner's Lawyer Says the Charge is Excessive for Harvard. An action brought by George Brown to recover \$240 from Charles Winner for tutoring in law was put on the short-term calendar of the Superior Court yesterday for trial before Justice McLean on May 7. The tutoring was done by Eugene A. Gilmore at Cambridge, Mass., from Aug. 20 to Sept. 28 last. Gilmore assigned his claim for the purpose of the suit. The charge is for eighty-two hours at \$3 an hour. Winner is a young man who it was said, lives on rent-free in the house of a prominent Philadelphia. His lawyer, W. A. Mitchell, says he is informed that only sixty-five hours were occupied in tutoring and that the charge of an hour is excessive. The lawyer says he has made inquiries and that the charge is not justified. He says that the charge is excessive and that he will fight it to the hilt. He says that the charge is excessive and that he will fight it to the hilt.

REGISTER HOWES' FEES.

Hopes They'll Be So Large That None of His Successors Will Dare Accept Them. County Register James R. Howe of Brooklyn who was the political hero of the last election owing to his defeat of John Mulvaney Gray, celebrated his sixtieth birthday yesterday. In token of the event, the employees of the office presented him with a large basket of flowers, a gold watch and a pair of silver shoes. The gift was valued at \$1,000. Mr. Howe is a well-known figure in the community and is expected to be re-elected in the next election.

Mr. Yager to Be Pullman Company's Manager Here.

John C. Yager has been appointed assistant general superintendent of the Pullman Company, and he will be the chief executive officer of that company in this city. Mr. Yager was the general manager of the Wagner Paper Company up to the time that that company's consolidation with the Pullman Company.

Financial.

DO YOU RECEIVE OUR DAILY MARKET LETTER?

We will send it to you address in the United States. Also our First-Tradeable Cipher Code and Quotation Record. E. MILLIKEN & CO. BANKERS AND BROKERS. Stocks, Bonds, Grain, Futures, etc. 140 NASSAU STREET, NEW YORK.

FREE FOR THE ASKING.

Consolidated Stock Exchange. OFFICE, 60 BROADWAY, NEW YORK CITY. Telephone 121-Corland.

MONEY WANTED FOR MORTGAGES AND FIRST-LIEN LOANS.

Address A, box 171 Sun office.

The Big Zinc Find.

Read this extract from a letter from President Folger, the mining expert in charge of our zinc mines in Marion county, Ark., dated Yellville, Ark., Jan. 21st:

If you are in receipt of my telegram informing you of the discovery of zinc ore in Marion county, Ark., you will have seen that the ore is of the highest quality and in unlimited quantities. This property is far superior to the zinc ore of Missouri, which has been worked for years and is now being exhausted. The zinc ore in Marion county is of the highest quality and in unlimited quantities. This property is far superior to the zinc ore of Missouri, which has been worked for years and is now being exhausted.

Stock in our Company is still selling at 90 cents per share. The zinc ore in Marion county is of the highest quality and in unlimited quantities. This property is far superior to the zinc ore of Missouri, which has been worked for years and is now being exhausted.

Financial.

CONGOND ZINC MINES CO.

Stewart H. Congdon, Treasurer and General Manager, 140 NASSAU STREET, NEW YORK.

FREE FOR THE ASKING.

Consolidated Stock Exchange. OFFICE, 60 BROADWAY, NEW YORK CITY. Telephone 121-Corland.

MONEY WANTED FOR MORTGAGES AND FIRST-LIEN LOANS.

Address A, box 171 Sun office.

WANTED. Natl. Bank of Commerce, Natl. Union Bank, Natl. Union Bank Rights, Western Nat'l Bank. P. J. Goodhart & Co., 38 WALL STREET, NEW YORK CITY.

IT WILL PAY YOU! Our plan simply means the concentration of the many small efforts into one mighty effort. Handle your own money through your own broker. It is only fair to write or call and investigate. E. G. WALL & CO., LORDS COURT BUILDING, NEW YORK.

THE BIG SIX MINING COMPANY OF BOULDER COUNTY, COLORADO. CAPITALIZATION \$250,000. PAR VALUE \$1 PER SHARE. DEVELOPMENT STOCK 20,000 SHARES. The company owns six properties near Eldora, Colo. development work now rapidly progressing. Get complete chart, chart articles, advice and all the financial news. Buy Big Six Now. It Will Make You Money. GRIFFITH & BORDEN, 301 BOSTON BUILDING, DENVER, COLO.

HOW TO SPECULATE SUCCESSFULLY IN WAR TIMES. Clearly Illustrated by Chart Movements. Get complete chart, chart articles, advice and all the financial news. Buy Big Six Now. It Will Make You Money. GRIFFITH & BORDEN, 301 BOSTON BUILDING, DENVER, COLO.

WALL STREET FORECAST, 20 BROADWAY, NEW YORK. G. C. SPY, 200 FIFTH AVENUE, NEW YORK.

INVESTOR'S GUIDE. Just out, worth its weight in gold. The third and enlarged edition of the "Common Sense" book on stocks and bonds. It is a great volume in a splendidly illustrated book. Buy Big Six Now. It Will Make You Money. GRIFFITH & BORDEN, 301 BOSTON BUILDING, DENVER, COLO.

Bankers and Brokers. Chester B. Lawrence, Jr. MEMBER CONSULTING STOCK EXCHANGE. Commission Orders Solicited for the PURCHASE OF STOCKS, BONDS, GRAIN, COTTON, etc. BRANCH OFFICES: 1300 Broadway, Corner 34th St., 621 Broadway, Cor. Houston St., Main Offices, 32 & 34 Broadway.

BANKING HOUSE HAIGHT & FREESE. NEW YORK. 110 WALL STREET. Philadelphia, 407 Walnut St. Boston, 80 State Street. Our office is connected by private wires with the New York, Boston and Philadelphia exchanges. We promptly execute orders for INVESTMENT or on MARGIN. We also handle all the financial news.

ENNIS & STOPPANI. 54 N. 5th St., New York, N. Y. Members of Consolidated Stock Exchange, N. Y. Bankers and Brokers. We handle all the financial news.

EAGLE SAVINGS & LOAN CO., 180 HERSEN ST., BROOKLYN, N. Y. CITY. 5% PER ANNUM JULY AND JANUARY. 6% PER ANNUM SEMI-ANNUALLY, IF REMAINING OVER YEAR. BEGINNING AT ANY TIME. NEW YORK, January 22, 1900. STANDARD LIFE AND TRUST COMPANY. CORPORS FOR THE BENEFIT OF THE MANHATTAN TRUST COMPANY, Wall and Nassau Streets, New York City. JOSEPH G. TAYLOR, Treasurer.

E. H. NORTON & CO., 33 WALL STREET, NEW YORK. Stocks, Grain, Cotton, Bonds & Investment Securities. APPLY FOR MARKET LETTER.

Bankers and Brokers. The recent decline in Stocks has placed many dividend-paying securities practically on the bargain counter. We would be glad to send to those who purchase for cash or on a liberal margin our letter which is devoted to "The Dividend Paying Stocks." We would also be glad to send to those who are interested in the market from day to day our DAILY ADVISORY LETTER. Orders executed in New York, Boston and Philadelphia. Stocks for investment or on margin and account carried on moderate margins.

J. L. McLEAN & CO., BANKERS AND BROKERS. 60 Broadway, New York. Members of Consolidated Stock Exchange, N. Y. Bankers and Brokers. We handle all the financial news.

Stoppani & Hotchkin, 66 BROADWAY, N. Y. MANHATTAN LIFE BUILDING. Members New York Consolidated Stock Exchange. We handle all the financial news.

HENRY CLEWS & CO., BANKERS. 11, 13, 15 and 17 Broad St. NEW YORK. Members of Consolidated Stock Exchange, N. Y. Bankers and Brokers. We handle all the financial news.

TO READ "THE MAN'S" REAL ESTATE and better forms of daily transactions (to be had after the sale of the office of the Manhattan Trust Company, Wall and Nassau Streets, New York City.) JOSEPH G. TAYLOR, Treasurer.

FINANCIAL AND COMMERCIAL.

Table with columns: Date, High, Low, Close, Net Change. Includes data for various stocks like 300 Gloucester, 300 Illinois Cen., 300 Int. Paper, etc.

OTHER INACTIVE STOCKS.

Table with columns: Name, Price, Change. Includes Adams Ex., Albany, Am. Sugar, etc.

There were rather large offerings of Third Avenue Railroad stock, with a slight rise in the price. It was noted that there was no hitch in the arrangements for the readjustment of the finances of the company. The needs of the company are to be determined by an expert examination of its affairs which is now in progress, and which, it is stated, will be reported to the Board of Directors in a few days. The report of the Chicago, Milwaukee and St. Paul Railway for December was issued and showed an increase of \$91,121 in gross earnings, but a decrease of \$108,835 in net earnings. Coupled with the belief that the report of the Burlington and Quincy Railway for the same month would not be a favorable exhibit, the effect on the so-called Granger stocks was somewhat depressing. The reason for the decreased net return by the St. Paul was known to be large expenditures by the company on the road which was expected to be strong in anticipation of the declaration of a dividend on Monday.

Table with columns: Name, Price, Change. Includes U.S. Steel, Am. Steel, etc.

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