

## AT A SALE OF SEIZED GOODS

### BARGAIN HUNTERS IN PLENTY, BUT FEW BARGAINS.

Back to the Custom House by Hager Women—Mysteries of an Abbreviated Catalogue—Names of Famous French Dressmakers a Factor in the Bidding.

Every once in a while Uncle Sam announces an auction of seized goods at the Custom House. These public sales make only a very small ripple in the Governmental pond except when the goods happen to be feminine wearing apparel. Then what a difference in the morning—no matter how early in the morning the sale may be announced!

At the last sale, for instance, although the newspapers had advertised 10:30 as the hour when the auction would start, at 10 a mob, and when the door of the room devoted to dress examinations, on the third floor, was flung open, there is no adequate word to describe the assemblage.

They ranged, a rivulet of people, all over the rectangular space. They stood



SEVENTY-FIVE DOLLARS IN SALES.

on top of the tables, with their heels firmly planted in the holes at the north-east corners usually occupied by the ink bottles of Governmental applicants; they perched chairs, they formed fringes about the walls, and sat two to a seat, clasping each other's leather belts to keep from falling to the ground.

A day before the sale Fifth avenue dealers and fashionable modistes who were "on" travelled the weary distance to make preliminary examinations so that in the heat and turmoil of the battle they might not lose their sense of locality. This, however, was a comparatively small percentage of the bidding bunch. The majority were in delightful ignorance of the contents of the several trunks and packages and had the air of excitement felt at the auctions of unopened packages by express companies.

The announcements of the auctions and the programmes furnished to the attendant multitude are astutely worded. You can the four pages closely, but you fail to discover just when the goods landed at the port of New York. It is quite true that after you read in large capitals that there will be sold the contents of one trunk containing forty-nine princess gowns, one trunk containing thirty lace waists, one trunk containing sixty-seven shirt waists, and one trunk containing twenty-one shirt waists, you read in smaller type that the goods were "imported by a person or persons whose name or names are to the informant unknown by the steamships Gothland and New York the same having been forfeited to the United States for violation of the customs laws." You don't grasp the significance of this until, after the auction is over, a woman with several tears in her blue eyes, who has bid recklessly after reading that No. X is a princess gown of lingerie and embroidery, points out to you that the dress is really a model of last season.

As if that wasn't trouble enough, you were held up a minute before by a real man who had been sent by his sick wife to bid on something that he thinks will suit her. Several times, he explains, just as he has seen something on the platform that looked suitable and then has attempted to find out about it from the printed line he lost his chance and the dress would go to somebody else.

Of course the initiated may know that "Miss em, Feh, trg, of Cashmere de Soie Western" may mean a wistaria colored princess gown of silk cashmere embroidered with French trimmings, but how is a mere man to grasp all that?

Reserve as the descriptions are there

## A NEW LAND OF PROMISE

### TOURISTS AND CAPITAL FLOCK TO MANCHURIA.

Don't Remain Dull, an Object Lesson to Civic Improvement Clubs—Stations in Hanks—Pongee for Fly-Machines—Railway Equipment.

The grand detour from the narrow straits to Pusan in Japan, by train to Seoul, and from there by train to Mukden, and then by train to Kuroki's footstep. The American standard gauge and the American cars, locomotives and engines, are all of the same make. The Japanese are lined with the rafters of the world. The bean plant should be down from the headwaters of the world. The bean plant should be down from the headwaters of the world. The bean plant should be down from the headwaters of the world.

The Chefoo market was stripped last year after the great flight of the aeroplane across the English Channel. As the world may be flying on wings of pongee in a few years it becomes a matter of interest that the supply of pongee should be increased.

Beans are the great crop, however, and by beans alone Manchuria could live and supply the world. The bean plant should be down from the headwaters of the world. The bean plant should be down from the headwaters of the world. The bean plant should be down from the headwaters of the world.

comments on Nos. 170 and 172, which are written about on the programme as "Night Robes, Feh, batiste embd. med. size," and a short young man with a toothy smile and straw hat shrieks out "I'll pay \$2.50 for the night!" Then even the stout woman who had bet on the "coat not complete moiré silk, lavender," whose

proportions would satisfy a woman four inches smaller, and lost it by \$1.50, laughs hilariously.

Mr. Shongood himself never loses his imperturbability. Why should he? He doesn't take home a \$2 inch gown to a 16 inch wife nor does he run any risk of spending his last allowance of pin money on an outfit that he could duplicate at half the price at a second hand shop on Sixth avenue, but there is one moment when he gets a little peevish. That is when a bid of \$18 is made on a "gown of pink lingerie, embd. lace & val," which he has just announced is worth at least \$180. Naturally that would make any auctioneer some suspicious.

Whoever Dugan is he refuses to make himself unduly conspicuous, and after a second inquiry and a second snort of disgust from the auctioneer as he repeats "eighteen dollars" the bidding begins briskly and proceeds from the distained amount until it reaches \$30, when it is taken possession of by a stout gentleman with a purple tie and a palm leaf fan.

A peculiarity of the French waist is that it is always narrow across the back, and the knowing American buyer who frequents French shops never takes an article of this sort unless she is allowed to slip it on over her own dress to be sure that she can wear it comfortably.

This is the reason why the two fast friends, inevitable attendants at every auction, who get separated in the crowd, who bid briskly against each other and run a \$12 waist up to \$25 are seen later on in the corridor holding a bunch of lace and chiffon at arms' length and telling what they think of the French figure.

To them another woman unburies her soul. "The Government makes me tired!" she exclaims. "Seize things like those in there, hold them until they are out of style and let really valuable articles come right in under their—its nose." She looks about critically before she continues:

"You know a friend of mine was just about to look her trunk ready to send it to the steamer when a friend strolled into her room at the hotel in Paris, gave her a small package carefully tied and addressed and said: 'Would you mind mailing this when you get to New York?—a few handkerchiefs I'm sending to a friend in California.' The traveller took it, stuck it down in the boxes and bunches of things, never thought of it again until she was unpacking her trunk at her own home in New York, and coming across it sent the maid out to put it in the mailbox. The next time she saw her friend the woman thanked her effusively, told her that the package contained a wedding veil of Venetian point lace which she had purchased from an aristocratic family that was obliged to dispose of its heirlooms and that the duty would have been a ruinous amount."

You return just in time to hear Mr.

Shongood describe the next garment, aptly verbalized in the catalogue as "1 piece, Feh, voile, braid and sil. lace emby (Maison Perduis Co.)," as something that can be worn in high society, and when that opportunity falls to elicit the eloquence he expects say a little irritably for so imperturbable a person: "Come, come, ladies, are you dumb?"

"One auction I went to," you hear interpolated at this point by a woman who has been making notes industriously and

be worth \$15 goes for \$22, and another of French batiste at a similarly generous premium.

A nearsighted purchaser, after inquiring of the lady who is standing on the table next to him what an "Empire grey" is and learning that the word empire refers not to the shading of the color but to the make of the dress, bids it in for \$35 and does not hear the criticism of a smart looking young woman who sniffs at it derisively and says to her escort

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As the atmosphere in the room gets hotter and hotter, the crowds larger, the bidding is more and more brisk. There seems to be no end of people who are interested in the sale of seized goods and if any one thinks he or she is going to get a bargain, disappointment is in store for that optimistic mind. An embroidered waist of linen which through a temporary loophole in the crowd looks as if it might

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THE SONG OF THE SHIRT WAIST.

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## THE HARD LUCK OF TRAMPERS

### A Theatrical Manager's Mishaps on the Tank Town Circuit Out West.

"Speaking of hard luck Trampers come nearer being the original Bolivar than any one trouper I ever heard of," declared the theatrical booking agent. "I have known of shows that stood collectively for hard luck, but when they disbanded and the members signed with other companies they made good and played out the season, proving that the hoodoo wasn't on them as individuals, but on the show."

"With Trampers it's different. He being a manager, anything he has any dealing with is sure to close in a short while."

"He is at liberty since his show closed out on the Western circuit some time ago and he's back in town looking for anything that's doing in his line, but he's got no ginger or grit in him any more. He comes in and tells me some of his troubles since he started out with his show last season."

"It's this way: Trampers was the manager of a barnstorming repertoire company that plays the small tank towns, where the people think 'East Lynne' is one of the latest plays on the boards, and 'Romeo and Juliet' is being tried on the dog. Owing to the lack of proper stage properties and appliances in those jay town houses it takes some time for a show to be set and between the acts the audience is apt to get restless. So Trampers engaged an olio between the acts."

"One of these feature acts is a juggling stunt, and a performer is a chap I signed with him by the name of Prof. Leonardo. Leonardo could do stunts right along in the vaudeville houses if he'd quit juggling highballs before and after the performance."

"Well, as Trampers tells it, the show opened in a good sized Ohio town with a big house, and it looked as if they'd start for the next town with money in the treasury. The second act of the play went off fine, and while they were waiting for the third and big thrilling act in what-over melodrama they were presenting Leonardo comes on to do his juggling stunt."

"Trampers didn't notice that Leonardo had been taking up. The professor was a wonder for carrying his bun and concealing it. So he comes on as usual, makes his little bow and spiel, takes up his prop mortar and pestle from the table and starts in."

"Now, at the start, ladies and gentlemen," he says, "I'm going to borrow some gentleman's watch in the audience and give an exhibition of how it is possible to grind it to pieces right before your eyes and reproduce it again good as new. Will some gentleman kindly oblige?"

"It just happens that the Mayor of the town has a front seat. He is a jeweller by trade, and being one of those self-satisfying chaps he reaches down in his pocket, digs up a watch, looks around the house to see if everybody is on, and hands it up to Leonardo over the footlights."

"That's a valuable timepiece, professor. Cost me \$33 at wholesale, and you must be careful of it," he says right out loud. "I guess I can trust you with it all right."

"Leonardo goes through his stunt, something drops in the mortar, and he pounds and jabs at it with the pestle. The audience hears the crunching as he does it. "Now, ladies and gentlemen," Leonardo starts again, "having smashed the gentleman's watch to pieces I'll proceed to show you how easy it is," and then he exits quickly to where Trampers is watching him of the stage."

"It takes the audience some little time to understand what the trouble is, that the magician has got his hands twisted and ground up the real thing instead of the phony watch. When it is understood and Trampers has come out and explained how, owing to the recent sad death of the professor's little boy and only child, and his wife being expected to pass away at any time, being only human the poor fellow has really made the mistake of grinding up the watch, it makes a hit."

"That is it, makes a hit with everybody but the Mayor. He is supposed to be a church deacon or elder or something standing high in religious circles. Trampers says he never heard a boss canvasser of a wild West outfit swear like that fellow did."

"Of course there was nothing to it but to cough up for the timepiece, as Leonardo made a quick getaway. Trampers might have done the same thing only he was bluffer. He was supposed to be the same time and he had to face the music."

"He's resourceful though. Trampers is. At the next performance he comes out to make a little thing, explaining the kind of the professor's child and the care of his sick wife in the town they played the day before. Some money was got for the way of the Trampers, a good talker, but the owner of the watch couldn't be persuaded to take a cent of its value and he wouldn't take back the case, allowing for the gold in it. But what could the manager do?"

"Well, the Empire City All Star Stock and Specialty Company quit the town next morning money out of pocket on the engagement. Trampers told me he sort of felt that was the beginning of the hoodoo work. After that he knew it."

"In the cast was a young chap of the stage name of Verastelli, the Human Viper. He was one of the most useful members of the company, for besides doing his contortion specialty in green tights with spangles and scales to represent a snake he could fill in in small parts in the regular performance; and there was another stunt he could do that was worth a lot of money to the management."

"Verastelli would get on the train with the rest of the troupe when they were making a jump and smuggle himself under a seat so he could collect his fare. Oh, that's nothing new with some of these travelling companies."

"To get back to Trampers: The company boarded the train for a five or six hour jump and Verastelli doubled himself up under a seat all snugly, intending to slip out when he got the chance; but that conductor was naturally strenuous, or was suspicious of members of fly by night companies. Anyway Trampers gave Verastelli the tip to lie low."

"They'd been riding some time when a fat guy comes and plumps himself right in the seat under which Verastelli is folded up in a neat package. There's a kind of dull, uneasy sound. The fat man jumps up yelling 'Oh! Lord, there's a mad dog under the seat, an' he's bit me!' and kicking and stamping with his feet."

"Verastelli was game, but he couldn't stand for passing in his checks that way, and he begs to have Faustoff lifted off of him. That conductor is passing through investigating, he and the trainman get the conductor out half dead. Incidental to having to cough up for the fare, Trampers has to arrange to have Verastelli's broken collarbone set and pay the bill, besides losing one of the most valuable members of the cast."

"Just to prove how Trampers was against it, even outside the perforce, as well as in it, he tells me of something that happened to him in a town where the show had a three night stand. There was a party one night, and everything was in the way of games of chance,

roulette wheel and bank place opening light of the hotel owner. He's all right at draw or any old card game. Say he's great in that old time play 'The Phoenix' when he gets off the line. The game is not ended until the cards are all played."

"But the ponies is his falling. When there's a poolroom or a track anywhere around Trampers is there. Well, this town has a poolroom, and he remembers a tip a horse trainer friend of his gave him."

"My horse is out to win any time he starts—play him if he's 1,000 to 1," this horseman tells him, and Trampers knows his tips have proved good before."

"It's just happened as he drops into this poolroom, accidental like, looks on the board where the entries is chalked up, and he can scarce believe his eyes when he sees the name of the pony his friend has told him about. He sees the odds is fifty to one."

"For a second he thinks he's dreaming, gets down to cases, hurries over to the theatre, gets fifty from the treasurer on the strength of the night performance, and rushes back, getting the money down just as the operator calls out the ponies are at the post. The post odds are sixty to one in place of fifty, so he stands to win \$2,000 if his nag comes in first."

"His horse gets off well, he notices, and he had near heart disease when he's leading by a length at the three-quarters and going easy. Trampers says he's thinking what he'll do with all that money if his horse wins; that he'll shake the repertoire business, get a partner to go in with him in a musical comedy that will be sure fire on the Western circuit, and climb on up till he reaches Broadway with a big hit."

"His horse wins, and just as the winner is called and he wakes up he sees the poolroom proprietor talking to some chap and looking over at him. In a minute the man the proprietor is blabbing with makes a quick exit, and Trampers starts up to the cashier to get his dough, wondering if it isn't really all a dream."

"As he stands there something backs up to the entrance and the first thing Trampers knows the room is full of blue-roads and a big husky guy with 'Chief of Police' marked on his cap bellows out that the place is pulled. Two or three are held as witnesses, and the police fan the rest of them, the manager included, out of the poolroom."

"So he was out the fifty, and the worst was yet to come."

"It seems that an old pal of Trampers with whom he'd started in business had built a good sized theatre in a town of twelve or fifteen thousand. By giving good shows generally and by