ON WRITING FOR THE STAGE

DANIEL FROHMAN EXPLAINS HIS RECENT SPEECH.

Not More but Better Writers Needed in the Drama—Limitations the Theatre Puts on the Author—Demands of the Modern Audience—Play Making.

At the recent dinner of the Booksellers Daniel Frohman said that managers were in need of good plays and found difficulty in getting them. When asked about this the other day Mr. Frohman said:

"My publishers invited me as a guest to the Booksellers dinner because I had just written a book, 'The Memories of a Manager,' and they wanted to exhibit me as their latest catch. I accepted the challenge. In speaking there of the drama I took up the question as to whether the drama is intended for educative purposes.

"What we want in the drama is not more writers but better writers. Among properly qualified writers we want to find one who has precisely the right slant in method and outlook for the stage.

"Essentially in the drama we do not want new schemes, new subjects or new phases of life; but we want new and fresh points of view, new ideas upon life as it is lived and upon the conventional order of things. We want strong plays. Not that they should have strength from the point of view of violence, noise, emotion. They should be strong and convincing from an ethical as well as a dramatic aspect.

"An author with inventiveness and imagination could take the most commonplace, everyday life subject, as for instance the ills we have to bear, the ordinary cares, and by proper and dramatic exposition of human nature under those conditions could devise a way to lighten the loads of humanity. This he would do by his dramatic skill, by an active quality of drama that would be both instructive and entertaining.

"To do this, however, the playwright must be entertaining first, instructive second. If he tried to be instructive he would cease to be entertaining.

"The strength of a play consists in the eloquence, vividness, sincerity with which a given problem in human life or character is presented. Human nature is made up of all sorts of traits, selfishness, cupidity, avarice, self-sacrifice, courage, loyalty. All life is made up by conventional standards of a compromise between these elements in the struggle for happiness. These elements make for drama, happiness being the chief factor for which we are supposed to be searching.

"Happiness does not always mean the same thing to everybody. It means many different things to different people. It is the theme upon which many varied tunes can be played.

"Usually the strength of a play is supposed to depend upon the significance, value and acceptability of its love story; that is, upon its handling of the question of the relation of the sexes. The relation of the sexes is the greatest problem in life. This then brings love forward usually as the most vital factor in the drama. Everything radiates from this as the rays of light from the sun.

"It was by bringing up some of these points in my chat to the Booksellers that I tried to enlist their interest in behalf of the stage. The aim is not to multiply writers but to select craftsmen in prose fiction who are skilful in invention and keen in the knowledge of human nature and to bring the stage within their purview.

"It is necessary for a writer of plays to study stage technique. No arduous apprenticeship is needed, but stage stories must be expressed through the arbitrary forms of the drama. Writing for the stage is a science as well as an art. A working knowledge of the science, the rules of stage writing, is absolutely necessary.

"When an author says that he does not believe in the necessity of this knowledge he usually will write plays in defiance of the laws of dramatic construction and he will fail. When he succeeds, according to his own light, it is because he obeys unconsciously this law of the necessity of technical knowledge.

"I recently asked a distinguished novelist how he planned his stories. As he is the author of many popular novels much read both in England and America I was interested in knowing how he directed his remarkable fertility of invention.

"'I have no method,' he said. 'I start with a set of preconceived characters and let them do what they will. I rarely know what they are going to accomplish, but I become deeply absorbed in their aims, motives, emotions; and the book is done.'

"I replied: 'You could not do this with a play. Before you start your characters galloping through the first act you've got to know what they are going to do and where they are going to land in the third act and in the fourth. It is especially necessary to foresee the third act if it is a four act play, otherwise your logic, motives and schemes of action would be jangled and the story would become from the dramatic point of view a sultory.

"'If,' I said, 'you will give me a good third act you will be able to add a first and a second that may make convincing drama according to the interest and significance of your subject. All great dramatists are compelled to adopt this form of architecture in order to secure a symmetrical work.'

"The playwright must take into account that two and a half hours of acting brings the entire scheme of the play into logical, definite dramatic shape from beginning to conclusion. He must concentrate upon the main essentials of his story and introduce only characters and conditions in line with its main issues. He must eliminate narrative, discursiveness, descriptions and soliloquizing.

"The novelist who undertakes playwriting must hold his imagination in leash. He must animate his figures only in the form of movement and action. A play cannot be told. It must be acted. Things cannot be talked about. They must happen. And the audience must see them happen.

"Ibsen is structurally correct. Ethically he is not the most attractive dramatist for American audiences.

"America has produced no plays for posterity. It has produced plays great for their time; and contemporary plays are of value. The true aim of the dramatist is not to write for posterity but for the present. Therefore the question with the big dramatist as with the painter is, 'What subject can I take that will stand for this age, will reflect it and will yet be agreeable as a work of art hereafter?'

"So we have to content ourselves with a drama that is interesting for the time being very much as the daily newspaper is. A newspaper is a record of daily events. It is concerned with what humanity does. The drama is a record of contemporary life. It is concerned with what humanity feels. And every daily newspaper can be found to be extremely dramatic.

"We can tell from what drama has been in the past what it will be in the future. Everything in the world changes in material form. Human nature alone is always the same. To have an abiding place the drama must always be the same.

"We can change our homes, our environment. We cannot change human nature. The drama of the future will comply with the need and demand to see human nature on the stage. The quality of human nature may change slightly, according to the conditions under which we live.

"When we compare the drama of the Shakespearian stage, which was light and spacious, with the Greek drama, which was tragic and stirring, we find that we only change the forms to express conditions under which human nature exists and reflects itself. After all the stage of every age can only reflect life and human nature. Unless it does this it is not drama. It may be entertainment, tableaux, pictures, but it is not drama: the spectacle of emotion, action.

"The modern predilection is for quick action. As a rule the lightest things, the flashiest, make the biggest successes."

NOTICE TO BANK THIEVES.

Dougherty Says These Three Will Always Be Arrested on Sight.

Kid Ryan, otherwise James Hendricks, John Day or Preston; William Barrett, sometimes William Thompson, William Taylor or George Barrett, and John Drew, whose nickname is Cincinnati, the three bank thieves arrested on Saturday at Broadway and Liberty street, were arraigned yesterday morning in the Tombs court before Magistrate Steinert. Deputy Commissioner Dougherty appeared personally against them. He told the court that they were desperate thieves and said that his men would have orders to pick them up on sight whenever they might come back to the city after the adjustment of their present difficulties. Dougherty knows them of old, from the days of his Pinkerton service. Bank thieves were always a hobby of his.

The men were held for further examination on two complaints, a technical charge of disorderly conduct and suspicion of complicity in the theft of $535 from William H. Paxton, a contractor at 82 Wall street, on March 9. Paxton drew the money out of the bank and it was missing when he got back to his office. He remembered that two youths whom he had seen in the bank had followed him to his own quarters and jostled him in the elevator. He will be asked to come and look over the trio now held.

Ryan, Barrett and Drew are known to the police of most of the larger cities and each has a long record.

IRISH-GERMAN HOLIDAY.

Successful Picnic of the Two Races at Union Hill Schuetzen Park.

A big delegation of members of the Ancient Order of Hibernians helped the German-American Alliance of Hudson county to celebrate German day at the Union Hill Schuetzen Park, North Bergen, yesterday, in pursuance with an agreement entered into between the official boards of the two county organizations to stand shoulder to shoulder in an effort to promote friendly relations between the sons of the Fatherland and of Erin's Isle. It was a big day for former Mayor Adolph Lankering, president of the alliance, who has worked hard for many moons in trying to get Irishmen and Germans in Hudson county to fraternize. Long before the big picnic was over at a late hour last night groups of Irishmen and Germans were noticed sitting close together at sundry tables in the park drinking to the success of the pact. Out of consideration to the Teutonic liking for lager beer most of the Irishmen had the same.

It was figured out that during the afternoon and evening fully 12,000 persons visited the park.

The Irishmen reached the park about 4 o'clock and were met by the reception committee and a brass band which had up to this hour worked overtime playing German airs. They fell in behind the musicians and marched to the headquarters of the German-American Alliance keeping step to a medley of airs including "The Wearing of the Green" and "Killarney." Two strapping young Irishmen carried the Irish and the American colors.

Ex-Mayor Lankering formally opened the celebration in the big dance hall at 4:30 o'clock, speaking from a balcony where the fiddlers generally tune up for summer night picnics. A German and an Irish flag were lovingly entwined together as a centrepiece on the balcony rail and large American flags were draped on either side.

President Lankering made a little speech of welcome in German and then he translated his remarks for the benefit of the Irish guests.

Judge Sullivan, who has been a favorite with Germans as well as Irishmen, speaking for the A. O. H., said:

"This country should not attempt to enter into any alliance with England unless it holds out the same kind of friendship to all nations. The makers of the Declaration of Independence said there should be no entangling alliances of any kind between our country and other nations, and if that was true at that time it is true now."

At the close of the meeting in the hall everybody either sang or hummed "The Star Spangled Banner," after which all the various organizations marched through the park and games for children began.

Among those at the German day celebration was Excise Commissioner Thomas Devlin of Hoboken, known as "the only Irish Schuetzen" in that Schuetzen stadt.

EXPECT STRIKE TO GROW.

Freight Handlers, Switchmen and Yardmen Threaten to Join P. R. R. Shopmen.

PITTSBURG, June 4.—Freight handlers, switchmen and yardmen on the Pennsylvania lines throughout the Pittsburg district are threatening to join the striking shopmen. Action by them is expected to follow the efforts to get the trainmen out at Pitcairn, a move that caused railroad officials to have special deputy sheriffs sworn in on Saturday night.

Secretary Frank Morrison of the American Federation of Labor to-day addressed 4,000 strikers at Altoona, and to-morrow he will be in Pittsburg.

The railroad management declares that train service has not been impaired, while the strikers say that their ranks are being increased by trainmen.

AUTO HITS POLE; GIRL KILLED.

Victim's Sister Will Also Die From Her Injuries.

WORCESTER, Mass., June 4.—Katheryn Ryan, 19 years old, was killed and her sister Margaret will die from injuries received when an automobile driven by John F. Qvarn, its owner, collided with a telephone pole near Lake Quinsigamond last night.

In the car besides the Ryan sisters and the owner was Mrs. William L. Roussian, Frank M. Winchester and C. J. Breen of Detroit, all of whom received slight injuries.

OBITUARY.

William Russell Dudley, emeritus professor of systematic botany at Stanford University, died yesterday of tuberculosis at Palo Alto, Cal., in his sixty-third year. Prof. Dudley was born at Guilford, Conn., in 1849, the son of Samuel and Lucy Chittenden Dudley. He was graduated from Cornell in 1876, took his master's degree two years later after work at the Agassiz School on Penikese Island and at Harvard summer school, and later went abroad for study at Strasburg and Berlin. From 1873 to 1876 he was instructor in botany at Cornell, was assistant professor until 1883 and assisted in charge of cryptogamic botany until 1892. Since 1892 he had been professor of botany at Stanford. He was an associate editor of the Sierra Club Bulletin, was a fellow of the American Association for the Advancement of Science, a vice-president of the California section of the American Forestry Association and was secretary and commissioner of the California Redwood Park Commission from 1900 to 1905. Among his publications were the "Cayuga Flora," "Lackawanna and Wyoming Flora," and with Prof. M. B. Thomas, a "Manual of Histology." He is survived by brothers, who live at Guilford, Conn.

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A DAY OF BACCALAUREATES

GRADUATES IN GOWNS TREAD THE COLUMBIA CAMPUS.

Bishop Burch Preaches to 1,000 Students in the Gymnasium—New York University Hears Dr. Henry Sloane Coffin—Prize Contest in Oratory To-day.

The Right Rev. Charles Sumner Burch, suffragan bishop of the diocese of New York, preached the baccalaureate sermon at Columbia University yesterday afternoon to more than 1,000 students who will get degrees at the commencement exercises on Wednesday.

Just before 4 o'clock when the service was to begin the Columbia College seniors in cap and gown marched down the steps of the Low library and back across the campus to the gymnasium, where the exercises were held. Following the Columbia boys came the graduates of Barnard and Teachers Colleges and those who are to get degrees from the professional faculties of law, medicine and engineering.

After the graduating classes came the members of the faculty and the university trustees. The Harvard crimson, the Williams purple and the orange and black of Princeton relieved the monotony of solid black as the holders of degrees from those and other colleges filed past. Bishop Burch, accompanied by the Columbia chaplain, the Rev. Raymond Collyer Knox, brought up the rear of the procession.

As a text Bishop Burch chose two selections from the Scriptures, "Having no hope and without God in the world," from Ephesians II., 12, and "I am the door, the way, the truth, the life," St. John x. 7, and St. John xiv. 6. He said in part:

Many lay to our church the charge that it fails to reach the masses and comes dangerously near being the church of the classes. We read much of these indictments in our prints and magazines. But we do not read and think with discrimination, and should we not recall the fact that this is not the first age or this the first people rejecting or misleading the church's religion and charging her religion with failure? Confessedly failure to reach up to the full measure of its opportunity, its duty, has marked each stage of its progress, each step in its development, and is not this the history of all institutions and undertakings committed to human agencies?

It is a truism on which too much emphasis cannot be laid that our day—this day of tremendous energy and marvellous progress in every sphere of experience—demands, more than any other day or time, young men of the highest power, young men who think deeply and reason clearly, young men for higher leadership, superior young men of courage and conviction and compelling ideas which make it impossible to secure success at the cost of honor, young men who are audacious enough to build businesses and professions and industrial enterprises on really spiritual bases so that all their undertakings shall make for the good of society and not alone for their selfish aggrandizement, young men who see in a political career an obligation to the State, not a field for self-exploitation; young men who have brains to think out and eyes to see and hands to grip the highest good and do it, young men who are strong enough and brave enough to hold fast to and proclaim the eternal verities, young men who exalt the service of their fellow men into a sacrament, young men who are everlastingly seekers after truth, the highest truth. Back to such sound, vigorous, buoyant young manhood which asks seriously what the religion of the Prophet of Nazareth can do for it in so busy and real a world as this comes, as the first appeal of that religion, the clear call to initiative, to action, to power, to an advance, not to a retreat. Back comes the summons to a life of service—to what we in these days are pleased to term "social service"—the type of service taught and lived by the Founder of that religion, a service reinterpreted and reclothed in the light of present day conditions. No higher summons was ever issued to young men in any age than that which confronts you to-day.

The chaplain of the university said the prayers and the university choir sang.

The Columbia seniors will have their class day exercises in the gymnasium this afternoon and their dance in the same place this evening. To-morrow night Theodore S. Burton, United States Senator from Ohio, will address the Phi Beta Kappa society.

The Rev. Dr. Henry Sloane Coffin delivered the baccalaureate sermon to the graduating class of New York University at the auditorium on University Heights yesterday.

There was music by the choir of All Souls Church and the choir of the Church of the Advocate. The Rev. Percy B. Wightman, pastor of the University Heights Presbyterian Church, delivered the invocation; the Rev. Dr. De Witt L. Pelton, rector of St. James's Protestant Episcopal Church, read from the Scriptures and the Rev. Joseph M. Hobson of the Fordham Manor Reformed Church led in prayer. The Rev. Henry M. Brown pronounced the benediction.

At 4 o'clock to-day the George Augustus Sandham prize oratorical contest will be held at the auditorium. A performance of "Hansel and Gretel" by the Alberti players will take place to-night. To-morrow there will be class day exercises and the planting of the class ivy. On Wednesday, commencement day, Robert Underwood Johnson will speak.

Manhattan College Graduates at Church.

The Rev. John T. Slattery of Albany preached the baccalaureate sermon to the graduating class of the Manhattan College last night at the Church of the Holy Name, at Amsterdam avenue and Ninety-sixth street. He was a member of the first class graduated by Manhattan. The Rev. Dr. Kean, pastor of the Holy Name Church, is also a graduate of the college, and at his invitation the baccalaureate service is held every year at his church. Others who assisted at the service were the Rev. Thomas J. Phelan, president of the Manhattan Alumni Association, and the Rev. Dr. Norris, both Manhattan graduates.

3500 POLICEMEN AT CHURCH,

SERVICE AT ST. PATRICK'S IN MEMORY OF THE DEAD.

Waldo and Three Deputies With Their Men—A Riot Banner's Last Trip—Archbishop Farley and Chaplain Sullivan Mention Harsh Criticism.

St. Patrick's choir boys just couldn't keep their eyes on their books when they marched to their places at vespers yesterday afternoon and every mother's son of them determined that some day he'd be a policeman, for down the big church there was row after row of blue coated, brass buttoned members of New York's police force attending the annual memorial service for members of the department who have died. They filled the centre seats and a good part of the side aisles. It was estimated that 3,500 were there.

In dress uniform the officers and men assembled in front of the East Fifty-first street police station and marched up Lexington avenue to Fifty-eighth street. Then led by Drum Major Beaufrere, a patrolman, and the police band they swung into Fifth avenue and down to the Cathedral. At the doors Mgr. Lavelle and Police Chaplain Francis J. Sullivan met Chief Inspector Schmittberger and led the line up the long aisle. When the men had been seated Police Commissioner Waldo and Deputy Commissioners Dougherty, Walsh and McKay were met by the monsignor and ushered to places at the front of the church.

The police flags, tokens given by citizens, were placed on standards near the pulpit. One of them, from the riots of the '60s is so time worn that it cannot be carried again but will be placed in a glass case at Police Headquarters. Each flag had a small bow of crape.

Vespers of the day, the feast of Pentecost, followed. The clergy in red copes formed a striking picture before the candle dotted altar. The Rev. Bernard McQuaid was celebrant. The offices of deacon and subdeacon were taken by seminarians from Dunwoodie. Mgr. Lavelle, the Rev. Dr. William J. Sinnott, the Rev. William B. Martin and Chaplain Sullivan had seats in the sanctuary. After the "Veni Creator," the hymn for the day, was sung, Mgr. Lavelle made a short introductory address. He said:

"We realize with all right thinking people that the Police Department is the most important part of our government. With it we seem to be secure. Without it, or if it be demoralized, no other branch of our government can give us security for life and property.

"Men, we know your bravery and devotion and our hearts go out to you. Therefore you are in the house of your friends and welcome. Have you flaws? I know of nothing that lacks them, but we realize the difficulties you must encounter and the temptations you must meet and I feel proud to have you here this afternoon."

Chaplain Sullivan delivered the sermon. He talked of duty. Concluding he said:

You are the picked men among the citizens of our city, selected to protect and enforce the observance of the law by those who are lawless and respect neither God nor man. When you were selected you took an oath and made a promise, and you called God as a witness to that promise. Your duty then became a duty to God. If you stand by that promise and do your duty you need fear no man. You will be able to resist any temptation that may assail that promise.

You will be able to stand head erect when the critics rant, because you have the satisfaction of knowing that you are rendering "to Cæsar the things that are Cæsar's and to God the things that are God's." Your critics have been severe; many ready to tear down and few to suggest how to build up. You have stood the test, have performed your duty and performed it well. In their criticism they make no note of your deeds of bravery, your courage in the performance of your duty, where you know no fear. This is and has been your record, not only to-day but for years past.

And you, the widows and orphans of the heroes who have died in the battle of duty, have deep sorrow in their loss but great consolation in the memory of their bravery. The work done by your beloved ones lives in the hearts and minds of every man before me. This great gathering is here to pay the yearly honor to those who have gone before and offer a silent prayer to God for mercy on their souls. You would wish them among the ranks to-day, but God has willed otherwise. They have played their part and so many of them have played it well—oh, so well! Time will not permit me to enumerate, but you are all familiar with the names and the deeds of the heroes of the police force who fell fighting to protect property or save life. May God grant them their reward.

Others have gone whose record the world will never know, but they too have played their part well, "have fought the good fight, run the race and won the crown." Those acts of bravery and faithfulness to duty are continued to-day by the members living, and will continue to the end of time. These examples are not necessary, but serve as a stimulus to display your worth. You need no example, but only the bugle call to duty to follow the heroes whose memory we are honoring.

The flags which surround this pulpit are the marks of appreciation of our citizens, presented to you in recognition of your bravery and faithfulness to your work. The torn and tattered one from the riots of the '60s is borne for the last time to-day, but its memory will live with you and the people of our city as a tribute of thanks to the police force of New York.

Citizens of New York, you need have no fear of life or property when 10,000 men such as are before me have promised you protection. Citizens of New York, again, you need have no fear of the uprising of the lawless or the planting of the red flag of anarchy, for there are 10,000 brave men ready to tear it down.

The benediction service followed and Archbishop Farley with Mgrs. Hayes and Lewis entered the sanctuary. After the recessional hymn the Archbishop mounted the pulpit.

"You are placed in a trying position," he said. "We have laws on our statute books which leave you no discretion and yet in the enforcement of those very laws you must use your judgment. Then you must stand criticism, some of it inspired by unworthy or political motives. You are exposed to many dangers and need God's special grace, and I trust you will take away from here something to lead you nearer the perfection you are striving for."

THROAT CUT IN ASTOR WOODS.

Man Apparently Murdered Is Found by Bronx Strollers at Dusk.

Albert Billings of 177th street and Bronx Park avenue and a young woman walking through the woods on the Astor estate at Tremont avenue and Watson lane about dusk last night found the body of a man in the grass. His throat was cut.

The ground was tramped as if there had been a struggle. In the pockets were several letters in Italian. One was to a girl and was signed "Arturo Cirello, 346 East 106th street." Other letters to Cirello were from "Father" in Italy, who was glad to learn that his son was about to return. A note signed "Mother" expressed pleasure that her son was prospering and could come home and pay back the 500 lire she had loaned him.

There was also a slip from Michelo Avalio, a banker of 2071 Third avenue. There was no money on the body and no knife was found.

The body was identified last night by Marie Govarnale as that of her brother Antonio Govarnale of 340 East 105th street. She said she saw her brother alive on Saturday. She and the Coroner think that he was enticed to the woods and murdered.

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USE FOR PEACH BASKET HAT.

Bees Take Possession of One and Fill It With Wax and Honey.

KINGSTON, June 4.—A peach basket hat abandoned by some summer boarder up in the Lackawack Valley in Ulster county furnished considerable excitement to John Satterlee, a farmer near Sundown, yesterday. His little girls had found a castoff peach basket hat early in the spring and had mounted it on a high fence post and forgotten it. Yesterday morning they happened to remember the hat and went to look for it. When trying to take the hat off the post a swarm of wild bees surged out of it, and the children were badly stung. They rushed screaming into the house and told their father about the bees' nest in the old hat. He called a farmhand and they started to hive the bees.

They finally succeeded in hiving the swarm and then took the old hat off the post. The upper part of the hat was filled with a wax an inch thick and from this hung the chambers of comb several inches thick filled with white clover honey. Much of the comb was only half filled. There was over twelve pounds of fine honey in the old hat. The bees, whichhad been hived, resumed work instantly in their new home.

Several days ago Isaac Christiana, a farmer near Krum Hollow, had a singular experience with a swarm of bees. He noticed many bees coming and going to a scare crow in the cornfield and on examination found a colony of working bees storing honey in the scarecrow. They had taken possession of the leg of an old pair of trousers and had swelled it out good and fat with honeycomb. He hived the bees and removed over twenty pounds of honey.

Men Burned, Horses Killed in Stable Fire.

A two story frame stable at 626 Monroe street, Hoboken, burned to the ground early this morning. Eighteen horses were killed and James Buff of 358 Newark street, Hoboken, and James Stenson, two pedlers who were asleep in the stable, were badly burned trying to get the horses out.

REPUBLIC TIRES

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STRIKE TO HELP M'NAMARA.

Industrial Workers Think Labor Should Thus Protest on July 5.

The Industrial Workers of the World a national central body of trades unions which was formed several years ago as a rival to the American Federation of Labor, is agitating for a national strike on July 5, when the trial of J. J. McNamara begins, as a protest against his arrest.

John Walsh, vice-president of Local 791 of the International Longshoremen's Association and a delegate of the I. W. W. to its McNamara defence conference, said yesterday that a general appeal had been issued by the conference for a referendum vote of all the unions throughout the country on the question of a general strike which might last for a day or a week. Though the I. W. W. was the rival of the American Federation of Labor, he said, it would invite the unions of the latter to take part in the strike if the strike was voted for.

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If you wish to buy, sell or exchange an automobile do not fail to pay us a visit. We have the best facilities for obtaining and the best location (opposite Automobile Club) for selling second hand cars. Among our present stock the following: Berliet, (new) fore door Berline limousine, $5000; 1910 Midland touring, $950; 09 H. P. Spyker, $850; 1910 Chalmers, $1000; '09 Jackson, $650; '10 Rainier toy tonneau, new, $3000; 15 passenger sightseeing car, absolutely perfect, ready to run, $800; 1907 Olds, $600; 30-60 Stearns runabout, $850; 24 H. P. Panhard landaulet, $850; '09 Herreshoff, just overhauled throughout, $550; '08 Big Six Pierce, $2250; '08 Pope Toledo touring, $500; '07 Rainier, $275; 1000 lb. Reo delivery, $250; 20 H. P. Gobron Brille, $300; Loco taxicab, $350; 1910 Houpt Rockwell toy tonneau, $1600; '08 6 cyl. Ford, $400; Chadwick, one ton truck, $200; '09 Lozier big six, $1800; 12 passenger Stearns bus, $750; Decauville runabout, $200; '09 Lozier, two bodies, $2200; Electric brougham, new battery, $150; '07 Royal Tourist, $500; 1906 Locomobile, $500; '10 Ford roadster, $375; Panhard truck, 2500 lb. capacity, $500; 1907 National, $450; 30 H. P. C. G. V., $600; 75 H. P. C. G. V. chassis, $600; 50 H. P. DeDietrich, $850; '08 Pullman, $500; Allen Kingston touring, $600; '09 Mitchell touring, $850; Ford "N," $225; Cleveland taxicab, $650; Thomas taxicab, $650; '09 Regal, $450; '09 Maxwell runabout, $325; '08 Maxwell runabout, $250; '07 Rambler, $200; '05 Loco limousine, $325; '05 Loco touring, $275; 18-2 Renault, $650; '07 Simplex, $500. MOTOR CAR EXCHANGE, 250 West 54th. Tel. 4511 Col.

WE OFFER for very low prices the following used cars which we have taken in exchange for new ones:

1910 McCue Torpedo, all equipment	$1,250
1910 Babcock, all equipment	1,400
1910 Staver Torpedo, all equipment	900
1910 Staver Touring, all equipment	800
1910 Ohio Touring, all equipment	800
1910 Parry Touring, all equipment	600
1910 Ford Runabout, all equipment	400

SHORT & WRIGHT, Cor. 51st St., Bway.

EXTREMELY LOW PRICES THIS WEEK on 1910 and 09 Peerless; 1909-08 Packards; 1910 and 09 Buicks; 1910 and 09 Cadillacs; 1910 and 09 Chalmers. Also all late models of Fords, Maxwells, Amplex, Thomas, Wintons, Olds and many other fine Cars. All the above cars have been forwarded from our Philadelphia Branch, of which we sold the lease, and to relieve the crowding this causes in our New York house we are offering particular inducements to make prompt sales.

TIMES SQ. AUTO CO., 1710 B'WAY, N. Y. Near 54th St. Phone 7388 Col.

DO YOU WANT TO SELL YOUR CAR? Place it on our floor; no charge whatever; pay you when sold such a net price as you set on same; you have the privilege of disposing of it yourself and removing the machine without notice; our building is fireproof. HOMAN & SCHULTZ, 250 West 54th (Broadway). Tel., 4511—Columbus.

NEW touring bodies at $125, worth $250; also second hand landaulet, limousine, coupe, runabout and touring bodies at ridiculous figures; we need the space they occupy. MOTOR CAR EXCHANGE, 250 West 54th. Tel., 4511—Col.

6 CYLINDER Winton racer, just been overhauled by Winton Motor Company; perfect condition, gas lights, electric lights, horn, speedometer, windshield, extra shoe, 2 new inner tubes; 30 days trial; price $800. 103 West 108th st.

Thomas landaulet, model M, 6 cylinder, 40 h. p., 1910. Perfect condition, luxurious equipment. Will sell for less than one-half original cost. American Locomotive Company, 1886 Broadway, N. Y. Phone 5300 Columbus.

Fiat, 50 H. P., seven passenger; motor has been overhauled by the Fiat Company; car is perfect; slip covers, top, extra tires, and demountable rims; $1,500. American Locomotive Co., 1883 Broadway. Phone 5300 Columbus.

Rainier, absolutely new, 1911, seven passenger, fore door touring; an offer reasonably near our asking price will be accepted. American Locomotive Co., 1886 Broadway. Phone 5300 Columbus.

Thomas, 1908, 60 H. P., seven passenger touring; splendid condition; $1,500. American Locomotive Co., 1886 Broadway. Phone 5300 Columbus.

Alco, 1908, landaulet, 40 H. P., has been overhauled and repainted; guaranteed. American Locomotive Co., 1886 Broadway. Phone 5300 Col.

Palmer and Singer, late model, 60 H. P., toy tonneau, perfect, $1,500. American Locomotive Co., 1886 Broadway. Phone 5300 Columbus.

Lozier, 1908, seven passenger touring, in first class condition, $1,500. American Locomotive Co., 1886 Broadway. Phone 5300 Columbus.

WANTED—One rear axle, hubs and brakes, 1,500 lb. car; gear ratio about 3¼ to 3½ to 1. M. E. & S. CO., 250 West 54th st.

STEVENS-DURYEA, 7 PASSENGER 1909 "BIG 6," FULLY EQUIPPED, $1,650. PALMERSINGER MFG. CO. 1620 BROADWAY.

AUTOMOBILES WANTED—Have orders for 100 used cars; money waiting. JOHN O'DELL, 239 West 59th st.

CHALMERS touring, fully equipped and perfect condition; bargain; $750. JOHN O'DELL, 239 West 59th st.

PEERLESS Touring Car, fully equipped; top lamps, extras; like new; must sacrifice. HOLMES, 147 West 57th st.

CHALMERS "FORTY" TOURING CAR, rebuilt and repainted, $600. C. DOW, 1627 Broadway, N. Y.

1910 CHALMERS, rebuilt, repainted and guaranteed. C. DOW, 1627 Broadway, city.

Used Autos.

AUTOMOBILES. Green's Purchasing Agency, 014 Brewster Building. Open Evenings. 1587, 1589 Broadway, corner 48th st. Used Automobiles of the highest grades can be purchased from us at sacrifice prices. We have the largest showroom in the city and the greatest variety of cars to select from. All makes, from $125 to $3,000; demonstrations given.

Automobiles For Hire

AUTOS FOR HIRE. PEERLESS CARS. PEERLESS RENTAL SERVICE. Phone 2801 Columbus.

Automobile Instruction.

FOR OWNERS, prospective owners, chauffeurs, thoroughly practical course; day or evening; booklet on request. WEST SIDE Y. M. C. A. 215 West 57th st.

MOTOR CAR DIRECTORY

Abbott-Detroit MOTOR COMPANY. 1670 B'way, cor. 53d St. Telephone, 7161-7167 Columbus.

ALL MAKES Bought, Sold and Exchanged. Times Sq. Auto Co., 1710 Broadway.

AMERICAN Roadster—Traveler—Tourist. American Automobile Co. Broadway at 47th St.

BENZ Auto Import Co. of America, 244-6-8 West 54th Street, N. Y.

BRUSH Cars. John Moore & Co., 2008 Broadway. Phone 5369 Columbus.

BUICK Motor Co., B'way, between 55th & 56th Sts. Phone 4040 Columbus.

CADILLAC Cars, Parts, Repairs, Garage. Columbus Circle. Tel. 5851 Col.

CORBIN 1866 BROADWAY (63d St.) Phone 5903 Columbus.

HENRY Crawford-Thomson Co. 1549 Bway. Tel. 8226 Col.

E-M-F & Flanders Studebaker Bros. Co. of N. Y. Broadway & 59th St. Phone 7151 Columbus

KNOX Knox Automobile Company. 1966-1968 Broadway. Phone 4336 Col.

NATIONAL POERTNER MOTOR CAR CO., 1922 B'way (64th St.). Phone 8166-7 Col.

MAXWELL MAXWELL-BRISCOE (Inc.) 3 West 61st St. Phone 4140 Col.

SIMPLEX "Made in New York City." 1860-1862 B'way. Tel. 5158 Col.

SPLITDORF MAGNETO Walton Av. & 138th St. Branch 1679 Broadway.

STEVENS-DURYEA A. G. SPALDING & BRO., 29 W. 42d. Tel. 441 Bryant. 1875 Broadway. Tel. 5161 Columbus.

WHITE WHITE CO., Broadway and 62d St. Phone 5982 Col.