

WOULD FIT POLICIES TO INDIVIDUAL NEED

Insurance Experts Discuss Relations Between Agents and Clients.

F. S. SENATOR LEA SPEAKS

Pleads for Investments in Southern Realty to Increase Wealth.

The keynote of the second and last session of the sixth annual meeting of the Association of Life Insurance...

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GOSSIP OF WALL STREET.

Lower Prices for Exchange Seats.

It was reported that three Stock Exchange memberships were offered for sale at a price of \$25,000 each...

The Bearishness on the Floor.

Unless he is an exultant bear no broker leaves the floor of the Stock Exchange these days with a happy cast of countenance...

Rubber Financing.

The last of the financing tentatively arranged by the United States Rubber Company for itself and its subsidiaries has now been formally decided upon...

Great Northern Earnings.

Current earnings of the Great Northern indicate that the company will not have the slightest difficulty in paying the regular 7 per cent dividend on its increased capitalization...

Security Holdings of Banks.

The big banks of this city made no important changes in the amounts of security holdings carried by them between September 2 and November 26...

The Change in the Money Market.

Yesterday's money market presented a striking contrast to that which prevailed just a week ago, and in consequence there was a similar difference in the views as to the showing to be made by the Clearing House institutions to-day...

Industrials in Loans.

There has been a good deal of talk during the past week of the close watch which the banks are now putting upon the collateral upon which they lend money...

Terminal Needs Another Year.

The new Grand Central Terminal will not be completed until January 1, 1914. The Public Service Commission yesterday granted to the railroad company a delay extension of the time originally allotted for the completion of various parts of the work...

Financial Notes.

Rorace Hatch and John W. James, Jr. have been admitted to general partnership in the firm of E. Bunge & Co., 29 Broad Street. The firm has announced that it will receive, up to 10 o'clock noon on December 23, proposals for the sale of \$100,000 of preferred stock bonds of the Guanajuato Power and Electric Company...

Mother Visits Harry Thaw.

MRS. MARY C. THAW VISITS HARRY THAW. Mrs. Mary C. Thaw this afternoon called upon her son, Harry K. Thaw, at the Mattawan State hospital...

THE CURB MARKET.

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THE CHICAGO MARKET.

Chicago, Dec. 6.—The market showed further weakness during the forenoon on continued liquidation. Sears Roebuck and the American Can issues received the most pressure, while fractional declines were noted in the heavy stocks...

THE PHILADELPHIA MARKET.

Philadelphia, Dec. 6.—To-day's stock market was steady in local securities and weak in the arbitrage issues. General Asphalt is up 1 point, while Philadelphia Electric was active at fractional gains.

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A Satisfied Client

is the best possible advertisement for an Investment Banking House. We have thousands of satisfied clients, acquired during our thirty years as Investment Bankers, during which time no investor has ever received a single dollar of principal or interest on any security purchased of us.

5 1/2 to 6 Percent First Mortgage Bonds

We own and offer absolute direct first mortgage bonds, net 5 1/2 to 6 percent. These attractive investments are secured by direct first liens on the highest class of improved Chicago real estate.

We invite all investors to become our clients and join in the satisfaction which thousands of others are enjoying, through the first mortgage bonds and loans bought of us.

A choice list of carefully selected investments has been prepared by us. Call or write for Circular No. 100.

S. W. STRAUS & CO.

MORTGAGE AND BOND BANKERS

ESTABLISHED 1882

STRAUS BUILDING TELEPHONE ONE WALL STREET

CHICAGO RECTOR 4888 NEW YORK

WANT \$10,000 OF HAGUE AWARD.

RAILROADS CONTINUE BUYING.

Members of Law Firm Ask Tenth of Steamship Company's Damages.

A jury before Supreme Court Justice Van Sicken in Brooklyn is trying to determine to what fee the law firm of Dougherty, Olcott & Tenney is entitled for services to the Orinco Steamship Company in a claim case against Venezuela, which finally went to the Hague. The claim, originally for \$1,000,000, was finally settled for \$100,000 and the law firm wants \$10,000 of this. The claims were based on President Castro's cancellation in 1902 of certain concessions.

Frederic W. Hinrichs, testifying for the law firm, said that he did not consider \$10,000 excessive. If the steamship company had recovered the full claim a fee of \$250,000 would have been reasonable, he thought, and a sliding scale justified the smaller amount. J. Hampton Dougherty, senior member of the firm, which was dissolved in 1909, insisted that the fee is a fair one, even moderate. The business entailed trips to Washington, Caracas and Havana, and the firm's expenses. The trial will go on to-day.

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