

COTTON WEAKER AS SELLING INCREASED

Broadest Market of Recent Weeks Gives Opportunity to Liquidate.

SAVANNAH FIRM FAILS

Tinsley & Hull Announce Suspension—Southern Spot Situation Not Strong.

Cotton prices were easier yesterday with some liquidation noted and a little bear pressure forcing values down and causing some spot loss orders to be uncovered. The Liverpool market was easier but not as low as due, but little attention was given to it. London spot houses and houses having Southern connections were sellers, while Wall Street concerns were reported to have increased their commitments on the short side, though the South was not encouraging.

It was one of the best trading markets in recent days. There was some liquidation of the big operators took advantage of the activity to sell some long cotton. Buying improved both in quantity and quality on the declines, though support was not strong enough to bring about a substantial recovery. Some of the news estimates from the weak monetary conditions abroad, which are expected to cause a still further falling off in the buying of American cotton by foreign spinners.

The general tendency of cotton prices during the last week has been downward, although actual declines in closing yesterday, as compared with prices of Saturday, were not heavy. Sentiment as a whole has been quite bearish, but it has not been expressed in heavy selling of many time-trading firms. The strength of the March position and the signs of weakness in the Southern spot situation, with further declines in quotations at a number of points, and the growing accounts of the forwardness of new crop preparation in the American section, are the main factors of those declining prices.

During the last week there have been several rumors that the National Ginners association had made up its figures of the total ginning to the end of the season. The figure of the total ginning for the season would be under 14,000,000 bales, with linters included. Some buying was based on this, but selling resulted from a later report that the Memphis estimate was 14,500,000 bales, and that the New Orleans commercial crop for two or three months has been around 14,250,000 bales, so that even the latter figure would ordinarily be taken as bullish.

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Deliveries on March contracts from the first option day, made on Monday, totaled 2,500 bales, and there were 2,500 bales sold on the following day. All prevailing prices there were about 4.5 cents, and about \$2,815,000. The deliveries were the heaviest for any month recently, and the strength of the March position resulted.

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than last year. A shortage of labor is indicated in Texas because of the Mexican disturbances, with so many of the field hands from that country by general indications for that State as that last year's record planting will be exceeded. Spot cotton was easier; middling upland, 12.50; middling Gulf, 12.75; sales, 1,500 bales; receipts, 1,000 bales.

The New York market closed easy. Prices to 90 points. Open for futures here were: Open High Low Close Prev. March 12.15 12.18 12.13 12.18 12.19 April 12.10 12.13 12.08 12.13 12.14 May 12.05 12.08 12.03 12.08 12.09

The Liverpool market was steady; spot cotton was weak at 6.76d, 5 points decline; sales, 5,000 bales; receipts, 3,000 bales, of which all were American.

Liverpool futures prices were: Open High Low Close Prev. March 6.76 6.79 6.73 6.76 6.77 April 6.71 6.74 6.69 6.71 6.72 May 6.66 6.69 6.63 6.66 6.67

Port receipts and stocks were: Re. Last Ship. Stock. Year. March 12,000 12,000 12,000 12,000 April 11,500 11,500 11,500 11,500 May 11,000 11,000 11,000 11,000

Buyers included: Liverpool, West brokers; Southern houses, spot firms, Wilson, Girard, Schley, Schill, Mitchell, McNehe, Gilman.

W. J. Blackwell of the Cotton and Cotton Oil News, Dallas, Tex., says in his journal his observations of cotton acreage prospects after covering most of the belt up to February 18: "There is nothing to indicate an increase in acreage anywhere except in Texas, Oklahoma and Louisiana."

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prices have worked over 12 cents a bushel lower than at this time in 1912.

In his foreign crop summary Broadwell said in part: "The outlook for the crops in western Europe is for a moderate yield, while in the center and southeast the outlook is distinctly poor, as considered from the viewpoint of short-croped crops. Russia must depend upon her spring wheat to supply the demand. The shipping movement is larger than was expected, and this is partly ascribed to the fact of the finishing of February contracts. If the big movement is maintained during the coming weeks supplies will tend to become excessive, although at the present time stocks are still very small. Looking to the future I feel that much depends upon the Russian spring wheat crop because the winter wheat there, and also in the Balkan States, cannot be a large one while India is more than doubtful, consequently should the Russian spring wheat crop be a poor one importers during the summer and autumn will be extremely dependent upon the United States for supplies."

The trend of values during the last week was downward, with liquidation in progress in wheat, and a decline in several other markets, though some of the largest holders continued to support the market. The unfavorable export situation still weighs heavily, and the great improvement in winter wheat condition, with sufficient moisture to remove all danger of a drought scare, and the expectation that farm reserves will be shown to be very large were against bullish activity. British sentiment predominated the trading, excepting during brief rallies resulting from improved crop news and reports of declines. Corn values worked lower in sympathy with wheat and because of the predictions that record reserves would be shown in the report Monday. The largest support was given corn by the largest interests because of the falling off in the movement. Oats followed other grains, though not declining during the week were not large.

Chicago prices were: Open High Low Close Prev. Wheat 1.10 1.12 1.08 1.10 1.11 Corn 1.00 1.02 0.98 1.00 1.01

New York wheat prices were: Open High Low Close Prev. March 1.10 1.12 1.08 1.10 1.11 April 1.05 1.07 1.03 1.05 1.06 May 1.00 1.02 0.98 1.00 1.01

Receipts and exports were: Wheat 100,000 Corn 100,000 Shipments 100,000 Exports 100,000

Provisions—An easier undertone prevailed in the provision market yesterday. Pork responded as usual to the rise in hogs at the yards. However, the shorts did not press their advantage with any marked aggressiveness. Cash pork was steady, with some liquidation. Lard was weaker, with some liquidation.

The Chicago market was steady, with some liquidation. Wheat was weaker, with some liquidation. Corn was weaker, with some liquidation. Oats were weaker, with some liquidation.

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feeling among those bullish inclined. The weakness has been due rather to paucity of buying orders than to any active demonstration, either on the liquidating side or from the short side. The market remained steady, the spot market much the same, while the foreign markets by their smaller volume of business appear to indicate a completion of liquidation of the spot market.

The figures of the monthly visits about reached the current expectations, and were perhaps more negative than anything else in view of the fact that February this year had one day less than last year, and analysis rendered confusing by the inclusion of natural bullock development here. The heavy amount of valorization coupon put into circulation. The current receipts are beginning to show very variable figures, possibly owing to the fact that the market is still in a state of transition from now on, and this a situation of the greatest interest to both the spot and future trade.

"Meanwhile, as to the next crop, the latest report of the United States and the Prada-Chaves and Knowles, all of Santos, are unanimous in confirming opinions of a 10,000,000 maximum, indicating poor formation of the bean, which of course will be reflected in that market, and other physical deficiencies which follow from the bad weather last winter and the irregular harvest during the past few months. As opposed to these suggestions, the report Monday, which estimates still continue to fall short of their figures by any detailed showing of the manner by which they arrive at totals far in advance of those disclosed by the market, the above firm may certainly be included.

"As to the going speculation the demand for May appears to be fairly good, and it is being held in some quarters, even that long September is being switched into that month, an idea which appears to us favorably, looking forward as we do to a natural bullock development here. The May option matures. These ought to include at least a slow if continuous improvement at Santos for obvious reasons, and to which our spot market here responds as soon as the March staff has been worked out. These two particular matters should operate in an enlarged buying demand for the May option, and it is being held in some quarters, even that long September is being switched into that month, an idea which appears to us favorably, looking forward as we do to a natural bullock development here.

The poor reception accorded the Prussian and Imperial loans aggregating \$137,500,000, subscriptions for which closed on Friday, was convincing testimony as to the state of mind being felt in the German markets. The financial community is not in a position to take up a large loan at this time and the cold reception of the offering was fully expected here.

Of course it is pointed out that the 4 per cent interest rate on the loans in the time when the larger part of the investing public are looking for high yields on their investments was not calculated to draw an overenthusiastic reaction for the securities. Nevertheless, under ordinary conditions of market, the loans would have been considered considerably oversubscribed. As it was the Treasury notes failed of being completely covered.

The poor tactics of the Kaiser and his advisers in bringing before the country the practical surety that an expenditure of \$250,000,000 would be required for the military engagement plan, now in the Reichstag, was starting the nation in the face brought out lively comment here. It is not only a waste of money, but a waste of time, and it is a waste of money, but a waste of time, and it is a waste of money, but a waste of time.

The proposed transit rules governing joint transit privileges on grain are based on the principle that loss of identity is an indispensable attribute of grain handling in transit, and carries a risk to frame rules based upon the commercial necessity of mixing, blending and otherwise commercially treating grain without preserving identity, provided always that such grain is not to be sold at a price in excess of the price at which it would if the grain had not stopped at all. In other words, allowed substitution of some grain for other grain, for the reason of loss of identity of grain herebefore declared unlawful under rules and tariffs of carriers as published can be made lawful by publication of rules and tariffs recognizing, permitting and covering these practices which are necessary in commercial handling of grain.

Canada has risen from seventh place in fifth place in the world's wheat production, with a yield last year of 1,512,567,000 bushels, having a total value of \$127,657,000, a sum which nearly equals the Dominion's budget.

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TENSION IN FOREIGN MONEY EXCHANGES

German Situation Overshadows All Market Developments Here.

KAISER'S TACTICS HIT

Gold Shipments to Financial Centres Abroad Will Continue.

The German situation was naturally the dominant feature of the money markets during the last week. This and the general tension in all the European money markets brought about by the unusual business demands and heightened to a strong degree by the European war situation and the new programme of extended military armaments, overshadowed all developments strictly local character. There were, in fact, few if any matters of importance as affecting money, which were of a purely local nature.

Discussion and decision of bankers were concentrated on Germany and the Kaiser's new programme for military extension. The German-British entente, which was so unexpectedly recently, removed the anxiety of the market over armaments and their abnormal demands, at least temporarily. The heavy programme of armament enlargement has swung to one of military aggrandizement and has shifted from Great Britain to the Continent.

At this time when the Balkan war seems about to be ended there is hardly any other explanation of the new program of military development in Germany has just outlined, to be followed by France and Austria, than that the German and Austrian allies are making ready to be prepared against the power which is being felt in the Balkans. The possible move of the Czar upon Constantinople.

The monetary situation at Berlin is by no means pleasant, though leading international bankers here point out that there is much less cause for any disturbance of feeling here than is generally believed. It is shown that the April quarterly settlement, although a heavy one, is most extending of any except that in October. The swift pace that German business has been setting in the past is telling now in the heavy commercial demand for over the settlement period.

The poor reception accorded the Prussian and Imperial loans aggregating \$137,500,000, subscriptions for which closed on Friday, was convincing testimony as to the state of mind being felt in the German markets. The financial community is not in a position to take up a large loan at this time and the cold reception of the offering was fully expected here.

Of course it is pointed out that the 4 per cent interest rate on the loans in the time when the larger part of the investing public are looking for high yields on their investments was not calculated to draw an overenthusiastic reaction for the securities. Nevertheless, under ordinary conditions of market, the loans would have been considered considerably oversubscribed. As it was the Treasury notes failed of being completely covered.

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