

RUBBER TRADE TO BOOM WHEN EMBARGO ENDS

Manufacturers Predict Great Rush of Activity in Few Weeks.

WHEELS IN MANY IDLE CITIES TO MOVE

Cable despatches from London received yesterday gave assurance to the rubber industry in this country that if the present progress continues shipments of crude rubber to the United States will begin in about two weeks.

This means that, within a month or six weeks, the factories of the country with their 250,000 employees, whose jobs were jeopardized by the British embargo, will find themselves drawing wages again. Akron, Ohio, with its great plants, and other rubber manufacturing cities will see the end of their present depression.

Members of the Rubber Club of America and of the Rubber Trade Club of New York are determined that nothing shall occur which might lead England to replace the embargo. They know that some dealers and many speculators have come into the trade recently, lured by the large profits from shipping rubber to countries which England does not want to receive such supplies. They know that rubber has been shipped out of the country, from various ports as gum, which is not contraband, and under various other names on false manifests.

The legitimate trade has resolved to prevent such practices. To that end a committee of manufacturers has been appointed, which has told the Treasury Department that it will organize a service to prevent false manifests being used. It will establish a secret service or it will institute a clearing house in every port to guard against trading under false pretenses or without authority.

Coil Springs-Rice Aids.

The embargo committee of the trade, which made the successful fight to have the ban lifted, met yesterday afternoon at the Union League Club. The committee consists of George B. Hodgman, president of the Hodgman Rubber Company; William E. Bruyn of L. Littlejohn & Co.; Arthur H. Marks of the B. F. Goodrich Company and H. Stuart Hochstetler of the General Rubber Company. At the conclusion of the meeting the committee told a SUN reporter of a favorable cable message received from H. G. Work of the Goodrich company, who went to London to cooperate with the British dealers, who found themselves overloaded with an enormous stock of crude rubber which they were not allowed to sell.

"Let us here express our appreciation of Sir Cecil Spring-Rice, the British Ambassador," said Mr. Marks, speaking for the committee. "Our State Department, finding itself unable to do anything in the matter, told us to deal directly with him, and we did so, receiving every courtesy and all the assistance it was possible for the Ambassador to give us. I may say that on one of our visits to Washington we learned that the article and the editorial in THE SUN published on December 21, showing the effect of the embargo, were called verbatim to the other side, as a fair presentation of the situation."

Will Respect English Wishes.

"We have no fault to find with any of the stipulations in the British announcement," said Mr. Hodgman. "We are willing to give whatever bonds are required by the British authorities, and further, we are determined to see to it that no other dealers violate the conditions. We want the rubber for the manufacturers in this country. The local trade this year will be very large and there need be no fear that the legitimate rubber trade of the country will think of doing anything contrary to the express conditions of the British announcement."

The only thing remaining to be done on the English side, the committee thought, is the drafting of a form of guarantee for the importers to sign and the fixing of a form of procedure in this country. According to Mr. Work's cablegrams this will be a simple matter, as all the big companies now have men in London empowered to act for them.

Announcement of the lifting of the embargo had a very beneficial effect on the crude rubber market of New York. Crude rubber, which had been selling from 75 to 91 cents a pound, has dropped 25 cents a pound and is expected to go still lower. This is expected to prevent any great rise in the price of manufactured goods in the summer. At the same time a slightly higher price will have a very beneficial effect on Brazilian rubber, which is the mainstay of the Amazon district. The United States takes around 32,000 tons a year from there and it will want it all. Brazilian cities such as Para and Manaus, which have been suffering from low prices for several years, are expected to be highly prosperous now. The British rubber dealers will likewise get themselves out of a bad spot, because they will be able to sell 25,000 tons of their stored stock at fair prices.

Ends Months of Work.

The embargo committee has labored unceasingly for several months over the situation. Most of the members have spent nearly all of their time at Washington, first with the State Department, which could not do anything because it might be construed unfavorably in Germany; then with the British Ambassador. While the State Department could not aid them, the committee said that no obstacle was placed in their way.

An illustration of what the rubber trade will seek to prevent was afforded yesterday in the announcement that the steamship Augusta, which sailed for Stockholm, Sweden, on December 8, had been held up by the British and taken to a port in north Scotland. The Augusta carried on her manifests 250 cases of rubber, valued at \$12,000, and 250 barrels of Balata block, valued at \$16,500. Evidently the British Government feared that some of this might find its way into an enemy's country, and held the ship. It will be the object of the committee just formed to prevent any such cargoes going out except with the express permission of the British Consul-General in New York.

The steamship Maracas, for Genoa, carries 24,925 pounds of rubber, valued at \$20,165. She sailed on December 8, and there is no report on her.

DUTCH LOAN MAY FAIL.

Only \$24,000,000 of \$10,000,000 issue subscribed so far.

The HAUTE, via London, Jan. 9.—The subscriptions to the recently opened Dutch loan of 275,000,000 guilders (\$110,000,000) amounts so far to \$5,000,000 guilders (\$24,000,000).

The Dutch newspapers, commenting on the results on the opening days of the subscription period, express the hope that more interest will be shown in the loan, should this voluntary loan fail the Government must provide for a forced loan.

B. Altman & Co.

NEW MERCHANDISE AT SPECIAL SALE PRICES FOR MONDAY

A Special Purchase of Girls' Washable Dresses (sizes 6 to 14 years)

comprising over 2,000 pretty frocks made from the latest models (including many advance Spring styles), in a variety of the wanted materials, will be placed on sale to-morrow (Monday) and Tuesday

at \$1.50, 2.45, 3.25 & 4.75

Hand-embroidered Linen Dresses at \$5.85 & 7.75

Hand-embroidered White Voile Dresses, suitable for graduation wear at \$8.75

Included in this Sale will be Girls' Guimpes (sizes 6 to 14 years) at 50c. & 90c.

Girls' and Misses' Middy Blouses (sizes 6 to 20 years) at 80c. & 95c.

An event of exceptional interest in the Upholstery Department will be

A Sale of Reversible Velour Portieres (8 feet in length) at prices that are much lower than are usually quoted for Portieres of equal qualities.

Velour Portieres, in handsome two-tone combinations or with both sides alike per pair \$10.50

Velour Portieres, either embroidered in metal or having an embossed border combined with plain center, per pair \$16.50

A Sale of Smart Hats prepared especially for the occasion and most unusually priced at \$15.00

will be an interesting feature in the Third Floor Millinery Department.

These Hats are made of straw, maline, or straw combined with satin, and are suitable for the South, the Pacific Coast, or demi-saison wear in town.

Women's Silk Petticoats in the newest styles and fabrics, will prove a profitable investment at these prices:

Silk Jersey-top Petticoats, with plaited flounce and deep underlay of messaline; in black, navy blue, Russian green, plum and putty color at \$3.90

White Foulard Petticoats, featuring the new circular flounce, trimmed with two-lace ruffles, at \$6.50

Several Thousand Yards of Sheer Cotton Fabrics in a large assortment of desirable colors, and including 36-inch Printed Cotton Voiles, will be placed on sale at the extremely low price of 16c. per yard.

500 Women's American Corduroy House Coats (full length, and silk-lined throughout) at the very special price of \$5.25 will be an interesting feature of a Sale of House Gowns and Negligees.

The following will be included in this Sale, priced much below the real values:

Tea Gowns of chiffon combined with meteor, trimmed with rosebuds, at \$22.50

House Dresses of fine cashmere, trimmed with messaline, at 11.85

Negligees of albatross, with lingerie collar and cuffs at 7.25

A Special Midwinter Sale of French Lingerie for to-morrow (Monday) and Tuesday, will offer exceptional values in the following imported Undergarments:

Nightrobes at \$1.45, 1.65, 1.90, 2.45 & 3.75

Chemises at 85c., \$1.25 to 2.90 Walking Skirts at \$1.35 & 2.50

Envelope Chemises at 1.75 Combinations at 2.50

Pantalons at \$1.10, 1.25 to 2.90 Corset Covers at 1.10

In addition to the above, a number of single pieces have been taken from the regular stock and marked at special prices.

An Interesting Sale of Corsets and Brassieres will afford an opportunity not often encountered for obtaining superior-quality American goods at special prices.

Custom-made Corsets Corsets suitable for slender, medium or stout figures (sizes 19 to 30) at \$1.35

Of coutil (sizes 20 to 32) at \$3.90

Of fancy batiste (sizes 19 to 28) at \$4.50

Of fancy broche coutil: Sizes 18 to 26 at \$5.50

Sizes 21 to 30 (heavier boned) 8.50

Brassieres of cambric, embroidery-trimmed; closing at back, at 50c.

Brassieres of strong muslin, with embroidery edging; closing in front with hooks and eyes at 75c.

The January Sale of Guaranteed Oriental Rugs is now in progress and will be continued throughout the month. Specially priced for the current week will be:

ORIENTAL RUGS:

Average size 4 x 6 (values \$35.00 to \$37.50) at \$18.00

In a variety of small and medium sizes (values \$30.00 to \$125.00) at \$15.75, 19.50, 24.00, 28.50, 37.50 & 48.00

In room sizes (values \$190.00 to \$3,750.00) at \$95.00, 130.00, 160.00, 190.00 to 1,450.00

ORIENTAL HALL RUNNERS

(values \$55.00 to \$125.00) at \$24.00, 35.00 & 48.00

ALSO ORIENTAL SADDLE-BAG PILLOWS

(value \$12.50) at \$5.75

The Annual Sale of Linens, Blankets, Bedspreads, Etc. which is to be continued throughout the present month, will offer exceptional values this week in the following:

Linen Damask Table Cloths each \$1.90, 2.40, 3.35 & 4.00

Linen Damask Table Napkins per doz. \$1.85, 2.45, 2.75 & 3.25

Linen Huckaback Towels, hemstitched, per doz. \$3.00, 4.20, 5.50 & 7.75

Linen Guest-room Towels, hemstitched, per doz. \$2.75, 3.00 & 3.90

Turkish Bath Towels, hemmed, per doz. \$2.75, 3.00, 4.80 & 5.40

Glass and Pantry Towels of linen, hemmed and lettered, per dozen \$2.60 & 2.75

(Also a large assortment of Lace-trimmed Linen Reception Cloths, Luncheon Cloths, Centerpieces, Doilies and Scarfs at special prices).

White Blankets per pair \$4.50 to 8.50

Comfortables Wool-filled each \$5.00

Cotton-filled each \$1.65 & 2.50

Bedspreads Satin-finish, hemmed, each \$3.25

Satin-finish, scalloped, each 3.60

Crochet Bedspreads each \$1.15 & 1.50

Muslin Sheets With plain hems, each 48c. to 98c.

Hemstitched, each \$1.05 & 1.20

Muslin Pillow Cases With plain hem, each 12c. to 25c.

Hemstitched, each 25c., 28c. & 32c.

The Month's Sale of White Cotton Lingerie Fabrics will offer remarkable values during the present week.

A Special Offering of Women's Marvex Gloves (Glace Kidskin)

will present the following special selection at prices that are very unusual for these well-known imported Gloves:

Short-length Marvex Gloves, in black or white per pair \$1.50

Mousquetaire Sixteen-button Length Marvex Gloves, in black or white, per pair \$2.90

An uncommon opportunity will be presented in the Lace Department in

A Sale of Beaded and Spangled Tunics in opalescent and novelty color effects (formerly \$19.50 to \$95.00) now reduced to prices ranging from \$12.75 to \$45.00

This offering comprises the remainder of this season's assortments and includes many exclusive designs.

Included in this Sale will be A Quantity of Trimming Laces presenting a number of styles in the desirable widths, taken from the regular stock. These Laces, among which are Maline, Chantilly, Embroidered Net and Novelty Effects, will be specially priced at 58c., 95c., \$1.45 to 2.65 per yard.

Twilled Silk Umbrellas FOR MEN AND WOMEN will offer remarkably good values at the following low prices:

Twilled Silk Umbrellas with natural wood handles at \$2.00

Twilled Silk Umbrellas with handles trimmed in a variety of styles with sterling silver at \$2.75

10,000 Yards of Crepe Meteor 40 inches wide, of the quality usually sold at \$2.50 per yard, will be placed on sale at the astonishing price of \$1.38 per yard.

This beautiful silk fabric will be offered in white, ivory, black and seventy of the most fashionable shades for afternoon and evening, including the new American colors just introduced by B. Altman & Co.:

Palm Beach Oregon Green

Tuxedo Brown Delaware Peach

Arizona Silver Newport Tan

Gettysburg Gray Piping Rock

Rocky Mountain Blue

54-in. Sponged Broadcloth of superior quality, in black and the fashionable blues, greens, browns and sand color, will be offered at the exceptional price of \$1.45 per yard.