HELP WANTED—MALES.

INSURANCE.
SECURITY AND BOOK SALESMEN,
with high class clientele, wanted to secure members for old, established health extension service institution; no physical examination required; yearly service fee $12; your commission $5; ought to secure five or more memberships daily; live leads furnished; interviews requires about three minutes; if you possess fine appearance and are a fluent talker, write for appointment, stating age and experience. H., 195 Herald, Herald square.

INSURANCE solicitor; good proposition. Apply room 316, 123 William st.

IN the office of a wholesale house, a young man, about 16 years old, for clerical work; good chance for advancement; salary start $12 per week. Inquire at 46 Barclay st.

JAPAN room foreman; one qualified to handle help and supervise the production of first class work; no stripping; give full details of previous experience and state references and salary desired; good place for right man. Victor, box 454 Herald, Herald square.

JEWELERS.—American firm requires a few more men as rings, pins and badges; $4 hours week; good position and pay. Write or call, Wm. Fehlhaber, 47 Ann st., New York.

LARGE downtown bank requires the services of a bookkeeper in the foreign exchange department who speaks and understands German. Reply in own handwriting, stating age, experience and salary desired address R. A., P. O. Box 822, City Hall Station, New York City.

LEARN "feeding" one week; pays $30 weekly; cost $20. See "World" under "Feeders." Empire, 138 East 16th (subways).

LINOTYPE instruction; earn $50 weekly; day, evening, $150; inspection invited. Telephone 2476—Stuyvesant. Empire School, 133 East 16th.

LUMBER inspector, for hardwood and softwood yard; state age, experience and salary. C. K., 187 Herald, Brooklyn.

MAIL ORDER

MAN WANTED.

THE MEANING OF THIS HEADING IS A COMPETENT, EXPERIENCED MAN VERSED IN EVERY DETAIL OF GENERAL MAIL ORDER WORK, CAPABLE OF TAKING CHARGE OF FROM THREE HUNDRED TO FIVE HUNDRED PEOPLE IN THE ENTIRE CLERICAL END OF LARGE MAIL ORDER ESTABLISHMENT, WHERE STRICT ATTENTION TO DETAIL, ORGANIZATION, DIPLOMATIC HANDLING OF EMPLOYES AND THE REALIZATION OF PROMPT SERVICE TO CUSTOMERS ARE THE ESSENTIAL POINTS; WITHOUT THESE QUALIFICATIONS DO NOT APPLY; GIVE FULL PARTICULARS AS TO EXPERIENCE, AGE AND SALARY EXPECTED. ADDRESS H. J., 419 HERALD, HERALD SQUARE.

MANAGERS,
RETAIL STORES.
Large chain store organization require several men for their new stores; good opportunity for those who can qualify. State age, references and salary expected.
Address W. Z., 209 Cable Bldg.

MANAGING EDITOR
to organize and take charge of editorial end for new home weekly; not connected with any established publication; salary proposed, $5,000; replies confidential. T. O., 436 Herald, Herald square.

MAN in each town to refinish chandeliers, brass beds, automobiles by new method; $10 daily without capital or experience; all or spare time; every household, store and office possible customer; field unlimited in this big money making business. Write for free particulars and proofs. Gunmetal Co., 3 Elm, Decatur, Ill.

MAN WANTED ESTABLISHED DOWNTOWN REAL ESTATE OFFICE; EXPERIENCED IN SELLING AND LEASING; APPLICATION STRICTLY CONFIDENTIAL. OPPORTUNITY, 427 HERALD, FULTON ST.

MAN, white or colored, for daily regular janitor service in small three story office building; good wages; references required. 189 Lexington av. Phone Madison Square—1116.

MAN, mechanically inclined, help refinish metal fixtures; $60 weekly; travel perhaps; experience unnecessary. Brasmetal Co., 148, St. Louis.

MARRIED man on apple farm; must be good pruning around trees and help spraying; can use extra man or big boy to board; good house, six rooms and kitchen, plenty garden and fire wood; good home for right man; 1 hour from New York. Write particulars H. O., 367 Herald, Herald square.

MASTER SALESMAN WANTED
Man, 30 to 50, good education, college graduate preferred, of pleasing manner and strong personality; wanted for special diplomatic personal soliciting; independent business of your own, where the clientage you build up belongs to yourself; $900 per month, absolutely guaranteed for first five months' work to right man; company well rated, established 10 years. This contract is worth $25,000 certain profit the first three years, and will make one independent for life in five to ten years. Must be financially responsible and able to handle own business under own name. Territory, the East, the South, the West, some Central. No special experience necessary, but character, personality, courage and industry essential. State age, education, past occupations and earnings in strict confidence. Address and 'phone number. Address B., 147 Herald, Herald Square.

MECHANIC to repair vending machine and take charge of machine shop. Call 2 West Broadway, one flight up.

MEN Wanted.—I want a few more men to train as draftsmen; experience not necessary; draftsmen earn $150 to $300 per month; big demand; splendid opportunities; learn quickly at home; let me send you Free Lesson; no charge. Write today. Address Charles W. Morey, Director, 1,602, Chicago Tech. Bldg., Chicago, Ill.

MEN.—$3.50 an hour selling new Kero gas burner; makes its own gas from ordinary kerosene; cheapest fuel known; fits any stove; big money for spare time. Sample free. Thomas Burner Co., 418 Gaze st., Dayton, Ohio.

MEN, age under 50; experience unnecessary; travel; make secret investigation, reports; salaries, expenses. Write American Foreign Detective Agency, 235, St. Louis.

MEN.—Reversible 2 in 1 raincoat and overcoat; new, never on market before; credit given; outfit free. Milton Raincoat Co., 4,818 Marne st., Dayton, Ohio.

MEN wanted for detective work. Write J. Ganor, former Govt. detective, Danville, Ill.

MILLINERY SALESMAN; WHOLESALE; NEW CONCERN; OPENING FOR ONE WHO HAS FOLLOWING. HANDLING BETTER CLASS TRIMMED HATS. CONFIDENTIAL, 372 SUN-HERALD.

MINING ENGINEERING.
All mechanical, civil engineering branches; mechanical drafting, tool designing, surveying, mathematics, calculus, hydraulics.
MACHINIST TRADES.
Lathe, tool grinding, prints, 435; milling machines, $30; per term registration, February 9-14. Engineering Institute, 4 West 125th.

Notice to Classified Advertisers

In order to make classified columns of THE SUN AND NEW YORK HERALD accessible and profitable to *ALL* advertisers the following regulations are effective Wednesday, February 4, 1920:

Agate lower case and agate caps the only type permitted in the classified columns.

White space sold at regular line rate.

No column rules broken.

No cuts or borders allowed.

These regulations do not apply to the following classifications; Real Estate, Resorts, Hotels and Restaurants, Instruction, Steamships, Art and Auction Sales.

HELP WANTED—MALES.

NEWS MAN
FOR ADVERTISING AGENCY.
One who has had wide reportorial experience or as editor on a metropolitan newspaper and is adaptable enough to write news interest advertising copy on finance and banking will find real opportunity on staff of progressive and rapidly growing agency; previous advertising experience and familiarity with make-up and printing would be helpful, but is not essential; letter must contain full particulars as to age, experience and salary desired and specimens of writing if possible; reply strictly confidential. Address S., 413 Sun-Herald.

OFFICE MAN.
Man, not over 35 years of age, with the ability and mind training which will enable him to assume responsible position in a large mercantile office; must have a faculty for getting results from those under his jurisdiction; man having supervised clerical forces in department stores preferred; position is permanent; reply should mention age, previous experience, wages paid, family responsibility, if any, and church association. Office Man, 84 Herald, Fulton st.

OFFICE BOY.
Boy about 20 who is desirous of associating himself with a large Christian organization, where miscellaneous duties have to be performed to become familiar with the requirements; consideration will be given to advance along positions of a clerical nature; state age, education and experience, if any. Office Boy, 47 Herald, Fulton st.

OFFICE BOY WANTED TO LEARN ADVERTISING BUSINESS; GOOD OPPORTUNITY TO THE RIGHT BOY. APPLY ROOM 701, 154 NASSAU ST.

OFFICE BOY, BRIGHT AND ENERGETIC, WITH FAIR EDUCATION; EXCELLENT OPPORTUNITY. GOOD FUTURE. SEARS-ROEBUCK, 115 5TH AV., N. Y. C.

OFFICE boy, bright and energetic, with fair education; excellent opportunity; good future. Address P. O. Box 8, Madison Square Station, New York.

OFFICE Assistant.—Young man as assistant in office of large mercantile corporation; must be good penman and accurate at figures; splendid opportunity for right man. Write fully, giving age, experience and references, Box 580, 1619 St. James Building.

OFFICE boy, bright, ambitious, for growing publishing house; excellent opportunity for advancement; good salary to start; hours 9 till 5, Saturdays until noon. W. P., 170 Herald, Herald square.

OFFICE BOY.
MUST BE BRIGHT AND AMBITIOUS; OPPORTUNITY FOR HUSTLERS. M. W. AMBERG, 1,237 BROADWAY.

OFFICE assistant, Christian; general office work; one with typewriting experience preferred. Address in own handwriting, stating age, experience, salary desired. O. A., 200 East 23d.

OFFICE boy, Christian preferred; good future to advance if ability warrants. Apply by letter, giving age, experience (if any), salary expected. O. B., 200 East 23d.

OFFICE boys; excellent opportunity for advancement. Address Post Office box 325, City Hall Station, New York.

OFFICE boy for club; one who can operate switchboard preferred. Apply Monday, after 10 A. M., 105 West 57th.

OFFICE boy in dry goods commission house; good opportunity for ambitious young man. B. O., 148 Sun-Herald.

OFFICE boy wanted, broker's office; good chance for advancement; state salary expected. Address E. E., 355 Herald, Fulton st.

OPPORTUNITY.—Position of trust in old established company, prospects of advancement, for keen, ambitious man of good appearance, age 25 to 65; ability to meet and talk with men essential. Address Box 485, Madison Square Post Office.

ORDER CLERK AND STOCK BOY
accustomed to care of notion, stock, exporting and importing business; good opportunity for right boy.
LOUIS A. BOETTIGER CO.,
46 LEONARD ST.

ORDER clerk, about 23 years, for manufacturer of engravers' metals and supplies; some experience as office clerk and typist required; salary $25. Star Engravers' Supply Co., 61 Beekman st., city.

ORDER clerk, experienced, by Stock Exchange house; state experience, salary. P. K., 122 Herald Fulton st.

OUR side line assortment of advertising fans brings live wire salesmen $200-$300 monthly; samples light; all merchants prospects; easy to sell; season on; liberal commissions. Fan Dept., Kemper-Thomas Co., Cincinnati.

PACKER, thoroughly experienced in wrapping and packing laces, embroideries, chiffon and cotton fabrics for express and parcel post, wanted by wholesale house; permanent position; unquestionable references necessary. Write, specifying age, salary, experience, references, Box C, D., 104 East 14th st.

PACKERS and wrappers wanted on express parcel post shipments; those capable of handling case of literature preferred; state age, religion, experience and salary expected. R. K., 107, Herald, Herald Square.

PACKERS wanted for large drug house. Apply Louis K. Liggett & Co., 340 West 4th st.

PERMANENT, profitable position; member I. O. O. F. only. 110 West 34th st., suite 1,007.

PORTER, middle aged man, office or department store experience preferred; light work; good wages. Morse Dry Dock & Repair Co., foot of 55th st., Brooklyn.

PORTER for drug store. Apply Smith Pharmacy, 78th st. and Madison av.

PRESSMAN, cylinder, publication office; state age and last place employed; International card scale. P. F., 111 Herald, Herald square.

PRODUCER.

We want to get in touch with a man familiar with the production of fine work from the mechanical standpoint. He must be over 30 years of age and have a position at the present time and past experience that will conclusively indicate his fitness for a position in our organization that requires a thorough knowledge and experience in handling men and GETTING OUT PRODUCTION.

Position is a good one in every sense as regards opportunity and permanency.

Salary will be $70 per week to start. If you show us you can earn more than you are on the job here, you will get it.

In your letter mention your age, education, religion and experience as briefly but as completely as possible. Producer, Box 32 Sun.

PROGRESSIVE corporation has several openings for bright boys; good pay; excellent chance for advancement. R. I., 119 Herald, Herald square.

REPRESENTATIVE.—Commission proposition interesting men who produce with guaranteed superiority, that repeats; expansion unlimited; advance on sales. Box 2, Station E, Cleveland.

RETIRED business man, tired of doing nothing, wishing to add materially to his income without the restraint of office hours, can connect with concern of nationwide reputation. Address Post Office box 87, Station D.

SAFETY ENGINEER.
Young man, over 25 years of age, who has had experience in safety work in a large manufacturing organization, familiar with the workman's compensation insurance and other details connected with a safety engineer's work.

This is a high grade opening for a high grade man and requires experience in the work and a strong personality, energy and ability to handle his work diplomatically.

Reply, stating age, education, religion and experience, S. E., box 143 Sun.

SALESMAN.
We have an unusual opening for a high grade man in our New York city office; he must be forceful, self confident, aggressive and one who is not satisfied with small compensation; our men are compensated according to their productive ability and the man who has the right qualifications will be permanently considered; our business is concerned with finances, and this particular position is unexcelled both as to present and future possibilities; the man we seek will be chosen for his earnestness rather than his record of ability; he will be specially trained to a high earning capacity and we guarantee his early promotion. For prompt action give telephone number. S. M., 163 Herald, Herald square.

SALESMEN.
IF YOU ARE A $40 A WEEK MAN WE CAN USE YOU; IF YOU ARE A $100 A WEEK MAN WE WANT YOU; WE ARE THE SOLE MANUFACTURERS AND DISTRIBUTERS OF AN OFFICE APPLIANCE NOW INDORSED BY OVER 90,000 SATISFIED USERS; TO THE RIGHT MEN WE HAVE AS GREAT AN OPPORTUNITY AS THE NATIONAL CASH REGISTER OR THE BURROUGHS ADDING MACHINE COMPANIES OFFERED 15 YEARS AGO; WE PAY YOU A LIBERAL COMMISSION AT START. FOR FURTHER INFORMATION SEE OUR MR. J. H. DUNKELL, AFTER 10 A. M., 450 4TH AV., NINTH FLOOR.

HELP WANTED—MALES.

SALESMEN.
AN OPEN LETTER
TO THE SALESMEN
OF GREATER NEW YORK.

Are you entirely satisfied with your present business connection?

Is it yielding you the income your effort and ability entitle you to?

And how about the future? Is there the opportunity for you to develop into a $10,000 or $20,000 a year man?

If you cannot answer YES to these three questions, if you feel that you are STANDING STILL in your present position, then this advertisement carries a message for you no matter what your sales experience has been.

We are a MANUFACTURING CORPORATION with a nationally known product, protected by a patent process which is considered as important to the AUTOMOTIVE industry from an economic standpoint as the Bessemer process is to the steel industry.

We have room in our organization for a number of live-wire salesmen, who are looking for a job which they can make their life's work—where they can virtually get into business for themselves.

If you are such a man, we will give you the opportunity of making more money during the next six months than you ever made before, and after that, if your work has been satisfactory, you may step into a PERMANENT POSITION in our merchandising department as a district sales manager, on a basis of remuneration which will insure your financial independence during the remainder of your active business life.

Right now, we are increasing our manufacturing facilities and are looking for young men who are ambitious to make a future for themselves, and who are willing to help us in securing the additional capital which we require for business and plant expansion, by calling on Motorists in New York and vicinity (with cards of introduction) and inviting subscriptions to our offering of 8% Cumulative Preferred Stock, with a Common Stock bonus.

Many young men in our organization who have never sold a share of stock in their lives before, are now earning, on a commission basis, from $100 to $250 a week and more; so do not hesitate because of lack of experience in this particular line of work; we will help you to make a success of it—right from the start—and your success will not only mean money in your pocket, but will prepare you for a PERMANENT FUTURE.

You would like to know more about this opportunity, wouldn't you? Then plan to call at 231 4th av. (corner 20th st.), between 11 A. M. and 2:45 P. M., Monday, ask for Mr. McGuire or Mr. Estes. If it is not convenient for you to call Monday and you would like to arrange for a personal interview at some other time, address a letter to P. O. Box 431, Madison Square Station, New York.

A-A-1
SALES AGENTS WANTED.
We are ready to appoint sales agents for the greatest automobile truck tire invention recent years have produced.
Exclusive territorial sales rights now open for Connecticut, Rhode Island, New Jersey and New York State outside of Greater New York.
OUR TIRE is a combination solid and pneumatic, invented and patented by one of the best known tire experts in America; in this tire it is claimed that the inventor has succeeded, as no other manufacturer has, in the correct solution of the many complex and economic questions the tire proposition presents.
It will sell for a trifle above the price of solid tires and at very much less than the cost of the large pneumatic truck tires.
At the start our production will be for tires for trucks, and later on for pleasure car equipment.
We won't go into an elaborate presentment of the wonderful selling possibilities of this tire, of the ready sale and consequent big profits, but we will merely state that it is a tire that completely meets an urgent demand, betterment resiliency, increased mileage, increased traction, saving of gas and oil.
HERE IS AN OPPORTUNITY for a few live men to get in on the ground floor of the biggest automobile accessory proposition the automobile world has known of in years; and just as we shall be extremely careful in our selection of the men to whom we shall turn over our sales agencies, so we invite you to investigate and examine into the merits of our products and the soundness of our organization.
Your immediate response, giving name, address and telephone number, will bring you first opportunity for personal interview. Address C., box 136 Sun and New York Herald.

WALDEMAR
IF YOU ARE CONTENT WITH LESS THAN $6,000 ANNUALLY PASS THIS ADVERTISEMENT. IF YOU ARE A REAL PRODUCER WITH A RECORD OF SUCCESS AND CAN MEET BIG MEN ON AN EQUALITY LET US HEAR FROM YOU. EXTENSIVE TRAVELLING NECESSARY. WE WILL NOT CONSIDER REPLIES UNLESS AGE AND EXPERIENCE ARE STATED. ALSO GIVE 'PHONE NUMBER. ADDRESS C. P., BOX 81 SUN-HERALD.

SALESMEN.
TO MEN WHO ARE COMING, NOT GOING!

We want men who have "arrived," but whose future nevertheless is still ahead of them. We offer a degree of co-operation and an honest-to-goodness personal interest in the men of our staff that real salesmen count one of the biggest assets of their careers.

This is a financial concern, of irreproachable integrity, and of open doors to opportunity that invite, now that we are reaching out to extend our business, the attention of men whose ability and ambitions deserve the chance to make good in a big way.

CALL AFTER 10 A. M., SUITE 1002, 136 NASSAU ST.; WRITE OR 'PHONE BEEKMAN—7824, FOR APPOINTMENT.

SALES MANAGER.
LARGE, WELL KNOWN MANUFACTURERS OF NATIONALLY ADVERTISED LINE OF HOUSEHOLD ARTICLES, CALLING ON DRUG, HARDWARE AND DEPARTMENT STORES, CAN OFFER RESPONSIBLE POSITIONS TO SEVERAL SPECIALTY SALESMEN AND DISTRICT MANAGERS; THESE POSITIONS ARE ATTRACTIVE IN EARNINGS AND OPPORTUNITY FOR ADVANCEMENT; NO REPLIES CONSIDERED UNLESS DETAILED EXPERIENCE, AGE AND SALARY IS MENTIONED. WRITE SPECIALTY, 611 WORLD BUILDING, NEW YORK.

SALESMAN.
SALESMEN.—Reliable men for spare time selling securities that stand strictest investigation; we furnish full equipment and give every assistance; commission; personal interview preferred. Skold & Muhleman, 145 West 45th st., New York. Bryant—2988.

SALESMEN.
IF YOU ARE A $40 A WEEK MAN WE CAN USE YOU; IF YOU ARE A $100 A WEEK MAN WE WANT YOU; WE ARE THE SOLE MANUFACTURERS AND DISTRIBUTERS OF AN OFFICE APPLIANCE NOW ENDORSED BY OVER 90,000 SATISFIED USERS; TO THE RIGHT MEN WE HAVE AS GREAT AN OPPORTUNITY AS THE NATIONAL CASH REGISTER OR THE BURROUGHS ADDING MACHINE CO'S OFFERED 15 YEARS AGO; WE PAY YOU A LIBERAL COMMISSION AT START. FOR FURTHER INFORMATION, SEE OUR MR. J. H. DUNKELL, AFTER 10 A. M., 450 4TH AV., 8TH FLOOR.

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We have room in our organization for a number of live-wire salesmen, who are looking for a job which they can make their life's work—where they can virtually get into business for themselves.

If you are such a man, we will give you the opportunity of making more money during the next six months than you ever made before, and after that, if your work has been satisfactory, you may step into a PERMANENT POSITION in our merchandising department as a district sales manager, on a basis of remuneration which will insure your financial independence during the remainder of your active business life.

Right now, we are increasing our manufacturing facilities and are looking for young men who are ambitious to make a future for themselves, and who are willing to help us in securing the additional capital which we require for business and plant expansion, by calling on Motorists in New York and vicinity (with cards of introduction) and inviting subscriptions to our offering of 8% Cumulative Preferred Stock, with a Common Stock bonus.

Many young men in our organization who have never sold a share of stock in their lives before, are now earning, on a commission basis, from $100 to $250 a week and more; so do not hesitate because of lack of experience in this particular line of work; we will help you to make a success of it—right from the start—and your success will not only mean money in your pocket, but will prepare you for a PERMANENT FUTURE.

You would like to know more about this opportunity, wouldn't you? Then plan to call at 231 4th av. (corner 20th st.), between 11 A. M. and 2:45 P. M., Monday, ask for Mr. McGuire or Mr. Estes. If it is not convenient for you to call Monday and you would like to arrange for a personal interview at some other time, address a letter to P. O. Box 431, Madison Square Station, New York.

SALESMEN:—

TO MEN WHO SELL THINGS, AND TO MEN WHO WOULD LIKE TO ENTER THE GREATEST OF ALL PROFESSIONS.

The Call of the Hour Is a Call for Men, Men who Can Change the Minds of Men—FORCE ACTION.

Realizing and appreciating that, although we were entering the greatest of all industries, the automotive and airplane fields, with devices highly indorsed by America's leading engineers and the government's most rigid bureau, to carry this great business onward and upward, Big Men were not only vitally essential but must be a fundamental part of our original organization.

So, with the fixed purpose of developing Fifty Division Managers to handle our national and Overseas selling force, we started a little over three months ago an intensive Managerial Training Course for their development.

These men are now happily on the job, in the course of their training they are selling our Preferred issue of One Million Dollars, and when you see their records it will surprise you to learn that the producers are earning from $100 to $500 a week and many of them never sold anything before.

The fact that they are now passing the Half Million Mark is proof positive that the proposition itself stands the acid test of rigid investigation.

This attractive remuneration, along with an executive training in selling and sales management unequalled anywhere, and an opportunity to enter within a very short time, a Branch Office Management worth from 5 to 25 thousand dollars a year is as you see it yourself—a Brilliant Opportunity.

And their record, Gentle Reader, surely demands of you that you look into what they have done yourself, and see for yourself if we haven't—right here—just the opportunity YOU have been looking for.

It will only take a few minutes of your time and it may mean a revolution in your future.

Come Monday, Before Three.
THE LIBERTY STARTERS' ORGANIZATION.
Duff G. Maynard, President.
620 Fifth av., at 50th st.
Entire Fourth Floor.

SALESMEN.
AN OPEN LETTER
TO THE SALESMEN
OF GREATER NEW YORK.

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We have room in our organization for a number of live-wire salesmen, accustomed to interviewing men of affairs, who can prove from past performances that they are capable of earning from $7,500 to $12,500 a year.

If you are such a man we will give you the opportunity of making more money during the next six months than you ever made before, and after that, if your work has been satisfactory, you may step into a PERMANENT POSITION in our merchandising department as a district sales manager on a basis of remuneration which will insure your financial independence during the remainder of your active business life.

We are increasing our manufacturing facilities, and want men who possess tact and initiative to call on motorists in New York and vicinity (with cards of introduction), and take subscriptions to our offering of 8 per cent preferred stock, with a common stock bonus; stock selling experience helpful but not necessary; we instruct you in our school of salesmanship; commission basis.

If you think you can qualify write us for an interview. Address Post Office Box 411, Madison Square Station, New York.

SALESMEN.
You must want a position or you wouldn't be reading this over; now—we propose to expand our sales organization, but we do not propose to WASTE TIME ON WORTHLESS MATERIAL; we are advancing too RAPIDLY to be HAMPERED by the FLOATER TYPE of man—the IDLER who never will GET ANYWHERE; to you men of DECISION, who really want to WORK, we offer a splendid OPPORTUNITY, that will net you handsome returns in MONEY and POSITION, to enter a DIGNIFIED business; your past business experience is not as essential as your AMBITION and DESIRE to be somebody; you will be trained and enjoy the COMFORT and OCCUPATION of a good business HOME; if you have not had the OPPORTUNITY to make the money you think you should, I'll give it to you Monday morning. Howard G., North, 170 Broadway, rooms 601-4.

SALESMEN WANTED
to make $100 per day selling oil stock for company incorporated under the strict Blue Sky Laws of Texas; has valuable acreage in Desdemona, Sipe Springs and Burkburnett fields; has well almost completed in Burkburnett now. For full particulars address OLD DOMINION OIL COMPANY, Mason Building, Houston, Texas.

SALESMEN.—We can place one or two capable men who possess sufficient initiative and ambition to make big money by real, honest, hard work, in most satisfactory guaranteed territory in New York; your income is limited only by your energy and ability; must be able to furnish Fidelity bond. Apply in own handwriting, stating experience, age and if equipped with roadster or can drive a car. If you have a desire to better your position and practically find a business for yourself with your brains, energy and ambition as capital, this is your golden opportunity. U. S. Slicing Machine Company, 218 West 23d st., New York, N. Y.

SALESMEN.
Three or four clean cut salesmen, experienced in handling securities, or several inexperienced but ambitious young men, well connected, who are willing to learn; honesty and hard work are the qualities insisted upon; in return they will be allied with an absolutely upright concern now doing a very successful business, and they will be under the instruction of a man thoroughly versed in finance; commission basis; absolutely no drawing account. Apply by letter only, giving reference and experience, to E. A. Carleton, 15 William st.

SALESMAN
FOR AUTO ACCESSORIES.
Position should carry over $5,000 yearly for right party; only A1 man, with successful travelling record in handling jobbers and dealers' trade will be considered; knowledge of line desirable but not imperative; state age, experience and salary expected. Box 381, 1619 St. James Building.

SALESMEN.
Old established mercantile house requires the services of two or three young men in sales department. Those having a knowledge of paper preferred.
This is an unusual opportunity for ambitious men having good education. Answer by mail, stating full particulars and salary desired, all replies confidential. G. B., 332 Sun-Herald.

SALESMEN,
THE SCHULTE CIGAR STORES
REQUIRE A LIMITED NUMBER OF THOROUGHLY EXPERIENCED RETAIL CIGAR SALESMEN; OPPORTUNITY FOR THOSE WHO ARE ANXIOUS TO ADVANCE; SALARY AND COMMISSION. APPLY
EMPLOYMENT MANAGER,
394 BROADWAY.

SALESMAN WANTED.
One of the oldest and most reliable paint and varnish manufacturers requires a salesman experienced in selling in New York city, marine trade, and large users of paint and varnish; exceptional opportunity, depending upon ability to produce. L. B., 271 Herald, Herald square.

HELP WANTED—MALES.

SALESMEN.
Large cotton goods house has openings for wide-awake salesmen for retail trade in Pennsylvania-Indiana, to carry strong line of wash goods; commission basis; state age, experience and full particulars. E. S., 276 Herald, Herald Square.

SALESMEN.
high grade, for retail trade in Pennsylvania-Indiana, to carry strong line of laces in box lots, curtain goods and draperies; commission basis; state age, experience and full particulars. S. E., 275 Herald, Herald Square.

SALESMEN WANTED FOR EVERY STATE AND CITY BY LEADING, OLD ESTABLISHED FIRM IMPORTING SHELLAC AND GLUE; COMMISSION, WITH DRAWING ACCOUNT. A. G. L., 140 HERALD, HERALD SQUARE.

SALESMEN.
A large corporation just opening branch in New York would like to get in touch with a live salesman and a sales manager. Address Box 333, 1,358 Broadway.

SALESMAN, calling on retail trade; splendid opportunity for high grade specialty salesmen to become connected with financially strong and successful enterprise; unusually good future possibilities; liberal commission arrangement. Write, stating age and experience, or call for personal interview Monday or Tuesday afternoon. John Cross, Sales Manager, 209 Greene st., New York city.

SALESMEN WANTED WITH ESTABLISHED TRADE IN BRONZE POWDERS FOR EVERY STATE, CANADA AND CITY. B. W., 261 HERALD, HERALD SQUARE.

SALESMAN, drugs, Christian, of neat appearance, for a pharmaceutical line, who is acquainted with the jobbers and retailers of the South and Middle West; good salary and commission; state full particulars; replies confidential. F. M., 123 Herald, Herald Square.

SALESMEN.—TWO BRIGHT YOUNG MEN, COLLEGE EDUCATION PREFERRED, BUT NOT ESSENTIAL, BY BROKERAGE HOUSE TRADING IN CURB STOCK FOR UPTOWN OFFICE; EXPERIENCED MAN WITH CLIENTELE PREFERRED; EXCEPTIONAL OPPORTUNITY OFFERED. GORDON, FINE & CO., 130 WEST 57TH.

SALESMAN.—HIGH GRADE STOCK SALESMAN WANTED BY BROKERAGE HOUSE TRADING IN CURB STOCKS FOR UPTOWN OFFICE; EXPERIENCED MAN WITH CLIENTELE PREFERRED; EXCEPTIONAL OPPORTUNITY OFFERED. GORDON, FINE & CO., 130 WEST 57TH.

SALESMEN.—$200 per week is average earnings of our men; these men knew nothing of our kind of work before joining us; we trained them in a very short time and brought them up from $40 a week men to positions paying many times that figure; commission. Call 10-4 and 7-8, Metropolitan Life Insurance Tower.

SALESMEN, SECURITY.
Lowest man on our force earned $240 commissions last week; good men earning double; proposition stands acid test, and if you are looking for an unusually profitable and legitimate opportunity, call 734 8th av.

SALESMEN floorcoverings, side lines on commission will pay all your expenses; some open territory for real road men handling lines; wool fibres, 9x12, $9-$10; grass rugs, rag rugs, carpets, hall and stair, novelty rugs, felt base, rubber, &c. Chelsea Mills, 39 East 28th, or 'phone.

SALESMAN
FOR SILKS WANTED BY NEW YORK MANUFACTURERS SELLING CUTTING UP TRADE; STATE EXPERIENCE; COMMISSION BASIS; COMMUNICATIONS HELD CONFIDENTIAL. WRITE S. W., 320 PRESBYTERIAN BUILDING.

SALESMEN.—TRAVELLING MEN WANTED BY ONE OF NEW YORK'S LEADING HAT AND CAP HOUSES; THOSE EXPERIENCED IN THIS LINE PREFERRED. ADDRESS, WITH FULL PARTICULARS, FELDSTEIN BROS. & CO., 687 BROADWAY.

SALESMEN.—Reputable salesmen, on commission, to solicit orders from druggists for liquors to be sold for medicinal and non-beverage purposes as provided by the National Prohibition Act now in effect. The Woodland Co., Dept. 130, Covington, Ky.

SALESMAN who visits optical, hardware and stationery lines to carry as side line on commission basis new type of plate glass thermometer and also non-shatterable glass lenses; all territories open. L. W., 129 Herald, Herald Square.

SALESMEN—Sell Spark Heads; newest auto invention; easy seller; attached in five minutes; satisfaction guaranteed; vest pocket sample; retails $1; big commission. American Spark Head Co., 184 W. Washington, Chicago.

SALESMAN
wanted to carry our line of muslin underwear for the State of Pennsylvania and West Virginia; man in the line with past record will only be considered. South Jersey Underwear, 121 West 27th.

SALESMEN to call on dressmakers, ladies' tailors, suit and dress manufacturers, with high class fashion line on commission; earning capacity will be limited only by ability. Call all week. Earl Studios, Inc., 7 West 46th st.

SALESMAN, FLOUR.
Salesman to call on retail and wholesale bakers; only man with following in trade need apply; salary and commission. G. E., 128 Herald, Fulton st.

SALESMAN TO SELL AN UP TO DATE LINE OF FLOOR COVERINGS AS SIDE LINE; EXPERIENCE NOT NECESSARY; LIBERAL COMMISSION. H. N., 182 HERALD, HERALD SQUARE.

SALESMEN, WOMEN'S NECKWEAR, CARRY SIDE LINE MARABOU CAPES FOR REPUTABLE MANUFACTURERS; STATE HOUSE YOU REPRESENT. W. R., 363 HERALD, HERALD SQUARE.

SALESMAN, representative; out of town resident salesmen to sell foreign government, city and industrial bonds; handsome profits. Municipal and Industrial Securities Co., suite 304, 229 West 42d st.

SALESMEN—Sell 28x38 Artskraft felt rugs. Kelso, Mich., sold 30 dozen last week; his profit $75. Wholesale price, $24 dozen on 30 days; sample prepaid, $2. Exclusive territory. Dept. 1, Condon, Boston, Mass.

SALESMEN—$10 to $20 daily easy selling gum, peanut vending machine combinations, renewals on supplies; retain commissions from collections. Sanicho, 3,624 Cottage Grove, Chicago.

SALESMEN.—Two active, educated men of strong personality, for special work in Connecticut and Pennsylvania. Call 10-12, A. W. ROSS, care Dodd, Mead & Co., 449 4th av., 11th floor.

SALESMEN to represent factory direct, sell dealers, appoint agents; Ford necessities and other accessories; all repeat and money makers. Esser Mfg. Co., Peoria, Ill.

SALESMEN—SEVERAL TERRITORIES OPEN, REPRESENTATIVE VEILING AND NOVELTY LINE; COMMISSION BASIS. S. S., 166 HERALD, HERALD SQUARE.

SECURITY SALESMEN.
We want salesmen with clean record, who are aggressive and energetic; men with tact, perseverance, self-confidence, a positive personality and real salesmanship ability to sell the stock of an established, substantial, producing dividend paying oil company, whose stock is actively traded in on the New York Curb.
Only men who can absolutely establish proof of their ability to sell will be given consideration; men with clientele preferred. We pay an attractive commission. Our men are earning large incomes.
This is an unusual opportunity for men who qualify. No drawing account.
JOHN D. PHILLIPS,
Room 16, 71 Wall St.
Phone Hanover 9350 for Appointment.

SECURITY SALESMEN:
We want salesmen with clear record who are aggressive and energetic and who have real initiative, to sell stock in an established, substantial dividend paying oil company with large earnings, whose stock is actively traded in on the New York Curb.
Only men with personality, who are convincing talkers and who can establish absolute proof of their ability to sell will be given consideration; men with clientele preferred, but not necessary, as we furnish "real leads."
BIG ADVERTISING AND CIRCULARIZING CAMPAIGN
NOW ON!
This is an unusual opportunity for men who qualify. We pay an attractive commission, but no drawing accounts.
P. E. ERRINGTON, room 16, 71 Wall st.
'Phone Hanover—9380 for appointment.

SECURITY SALESMAN
to handle exceptionally high grade security; dividends positively; live leads from newspaper and other advertising; stock to be traded in on the curb shortly; top-notchers; experienced producers only; commission basis. Suite, 534, 50 BROAD ST.

SECRETARY to head of mechanical department of large tank car line; must be capable, efficient and have first class education; one familiar technical terms preferred; salary commensurate with experience; give full information first letter. B. J., 209 Herald, Herald square.

HELP WANTED—MALES.

SELL the Famous Watkins Products and be sure of Big Profits and steady Repeats; our New York factory means quick service, low rates. Write for our wonderful proposition today. J. R. Watkins Co., Dept. 22, Winona, Minn.

SELL phonographs to small town dealers on a guaranteed sales plan; commission paid immediately. Write Chopin Co., 1,025 North Grand av., St. Louis, Mo.

SPLENDID opportunity for young, wide awake salesman offered by stock and bond house; must be able to furnish best of references. Call at room 534, 20 Broad st., New York.

SPRING FITTER WANTED.
Write 44 Rumford st.,
Concord, N. H.

STATIONERY BUYER AND MANAGER; WHOLESALE ONLY; GOOD JUDGE PAPERS AND KINDRED ARTICLES; BIG PROPOSITION FOR BIG MAN. STATIONERY, 47 HERALD, FULTON ST.

STENOGRAPHER, age 21-40, for permanent position by long established Christian concern in Jersey City; must be capable and have had two years' experience; state age, race, school education, stenographic experience and salary expected. Address V. R., 78 Sun-Herald, Herald Square.

STENOGRAPHER and office assistant; Christian young man, 18 to 21 years; private office; experience not necessary if otherwise qualified, prefer one handwriting, giving full particulars as to education, &c., P. O. box 201, Madison Square.

STENOGRAPHER,
NEAT AND ACCURATE;
GOOD CHANCE FOR ADVANCEMENT.
STATE SALARY AND EXPERIENCE.
F. V., 232 HERALD, HERALD SQUARE.

STENOGRAPHER and typist, 25 to 30 years of age, in real estate and insurance office; salary $1,500 per annum; reply in own handwriting, giving experience and references. B. C., 293 Herald, Fulton st.

STENOGRAPHER.—Experienced and competent young man, with high school education, $