HELP WANTED—MALES.

FURNITURE FINISHER.
First class man, accustomed to operating De Vilbis spraying machine. McHugh, 444 Jackson av., Long Island City.

GARDENER-FARMER AND WIFE WANTED on gentleman's country place, 50 miles from New York city; no heavy farming; care of garden; a few cows kept for household purposes only, and poultry. Wife must be good butter maker. No young children. Modern, up to date cottage, with all conveniences. Good wages and steady place for the right people. Must have [illegible] references. Address, stating references [illegible] G., 129 Sun-Herald.

GARDENER (head), single, 35 years old, capable of taking entire charge of well kept private place; first class experience with good results in all branches flowers, vegetables, fruits outside and in greenhouses, landscaping of new places, planting and care of shrubs, flower gardens, lawns, roads, &c.; also livestock and poultry; will furnish first class references. Care 120 Herald.

GARDENER.—Working, married; no children, who understands care of gentlemen's place including greenhouse and poultry; cottage unfurnished; light, heat and coal included; permanent position; near Red Bank, N. J.; state age, experience and salary expected. A. B., box 149 Sun-Herald.

GARDENER-HANDYMAN, SINGLE; CARE FOR HORSE, GROUNDS, GAS ENGINE AND GENERALLY USEFUL. T. M., 379 SUN-HERALD, HERALD SQUARE.

HALL attendance, evening relief, 7-10 week days, 2-10 P. M. Sundays; references; $10 weekly. Apply 2-6 P. M., 125 East 56th st.

HIGH GRADE MAN

I want man at once who possesses aggressiveness, self-confidence and determination, to fill an important position in our sales organization. This position is unexcelled both as to present and future possibilities. We are contemplating an expansion in our organization, and are in need of executives to manage our sales offices, and the man with the above qualifications will be permanently considered. This is a real position and only for the man who is in earnest. Drifters need not apply. State in letter past experience and give telephone number for quick action. A. P., Box 435 Herald, Herald sq.

HIGH class men capable of producing big business selling men's clothes to measure direct to wearer; possibilities unlimited. Write P. H. Davis Tailoring Co., Cincinnati, Ohio.

HIGH school graduate to learn good business outside city; $1,200 for first year; bonus also; permanency, advancement. Write Y. X., box 27, 125 East 56th.

HOUSEMAN wanted, steady, reliable Christian man with first class references. Bowling, 22 East 67th st.

I DO NOT CARE

who or what you are, you owe it to yourself to answer this ad immediately; only honest and industrious men between the ages of 21 and 26 need apply; excellent pay and a wonderful future. Apply by letter only, N. H., 928 Tribune Building, New York.

INSPECTORS on industrial plant; must be machinists, mechanics or engineers who have had experience with electrical apparatus, boilers, steam engines, machine shops and manufacturing plants; must have at least high school education; salary $1,600 to start; work will require constant travelling; all expenses paid; single men preferred. Address Character, P. O. box 325, City Hall Station, New York, N. Y.

INVENTORY CHIEF CLERK.
Man about 30 years of age to supervise the handling of inventories, auditing of extensions, checking of the orders and invoice records and verifying prices. In application state age, married or single, where previously employed, with wages. C. C. I., 51 Herald, Fulton st.

INVESTIGATOR, college graduate, wanted by prominent casualty company; state age, nationality, education, experience and minimum salary. V. H., 142 Sun-Herald, Fulton st.

HELP WANTED—MALES.

JANITOR—Will give two nice rooms, bath and kitchen in private house for light services to couple whose husband is employed outside. 527 West 113th st.

JAPAN room foreman, one qualified to handle help and supervise the production of first class work; no stripping; give full details of previous experience and state references and salary desired; good place for right man. Victor, box 484 Sun-Herald, Herald Square.

LATHE hand; light engine lathe work; state experience. Box 55, Sun-Herald.

JAPANESE couple to take entire charge, small private house, two in family; no laundry. 76 East 65d st.; 8069—Plaza.

LINOTYPE operator, for model A Intertype, who can fill in on case or stone; open shop; private plant; excellent working conditions; Write K. P., 209 Cable Building.

LITHOGRAPHIC ARTIST—FIRST CLASS STIPPLE ARTIST FOR CIGAR LABEL WORK; STEADY EMPLOYMENT. HEY-WOOD STRASSER & VOIGT LITHO CO., 26TH ST. AND 9TH AV.

LIVE and attractive line of automobile accessories possessing quick selling merit and large commissions; unequalled as a side line. Racine Accessories Mfg. Co., Racine, Wis.

MR. SALESMAN,

IN READING THESE ADVERTISEMENTS, DO YOU STUDY THEM CAREFULLY SO THAT YOU MAY PICK THE "WHEAT FROM THE CHAFF?"

YOU ARE "JOB SHOPPING" TODAY. ARE YOU A CAREFUL BUYER, AND WILL YOU SELECT THE RIGHT JOB, OR WILL YOU BE BLINDED BY PROMISES OF ENORMOUS INCOMES—BUY THE WRONG JOB, GET STUCK AND QUIT?

TO YOU GENTLEMEN, WHO THINK MORE OF A GOOD CONNECTION WITH A REPUTABLE UNDERWRITING HOUSE, WHERE ONLY A HIGH TYPE OF SALESMAN IS FOUND, I EXTEND A CORDIAL INVITATION TO CALL AT ROOM 601, 170 BROADWAY, AT TEN O'CLOCK PROMPTLY TUESDAY MORNING, WHERE EVERYTHING PERTAINING TO OUR BUSINESS, AND THE FUTURE IT HOLDS FOR YOU, WILL BE CLEARLY OUTLINED FROM "YOUR VIEWPOINT."

HOWARD I. NORTH.

MACHINISTS.
Several first class toolmakers and machinists, also assemblers on airplane motors; highest rates and ideal working conditions; one hour out on the Jersey coast by way of the Jersey Central and Pennsylvania Railroad. Apply by letter, Aero Marine Plane and Motor Co., Keyport, N. J. Attention W. F. Green, Model L Department, Motor Division.

MAN and wife for one in family on small country place; man who understands the care of fine horses principally; woman to do housework, cooking and laundry; refined couple, about 30, not of the servant type; only those fond of quiet country life and animals need reply; permanent position if satisfactory; references required. D. D., 507 Herald, Herald square.

MAT cutter and picture fitter wanted; steady work. Apply or write Kennedy & Co., 613 5th av.

MEN WANTED.—I want a few more men to train as draughtsmen; experience not necessary; draughtsmen earn $150 to $300 per month; big demand; splendid opportunities; learn quickly at home; let me send you free lesson; no charge; write today. Address Charles W. Morer, director, 1,002 Chicago Technical Bldg., Chicago, Ill.

MEN, good penmen, familiar with directories and trade books; $15 to start; advancement depends on ability; steady position; state age and experience. J. B. F., box 395, City Hall Station.

MEN wanted, stock and order clerks; no experience necessary. Apply Louis K. Liggett Co., 340 West 4th st.

OFFICE BOY.
Neat appearing and intelligent boy in office of large corporation down town; good opportunity for right boy. Nicholas Power Co., Inc., 90 Gold st.

HELP WANTED—MALES.

MERCHANDISE MAN,
STERN BROTHERS,
WEST 42D STREET
have a vacancy for a
MERCHANDISE MAN
to take charge of
UNTRIMMED AND TRIMMED MILLINERY,
FLOWERS AND FEATHERS,
RIBBONS
AND KINDRED LINES.
A splendid opening for one with the above qualifications. Reply, stating details of previous experience. Applications held in strict confidence.

MEN, CAN YOU QUALIFY?

IF YOU CAN—WRITE "YES" ON EACH LINE,

CUT OUT THIS AD AND PIN IT TO A LETTER STATING WHERE AND WHEN YOU CAN BE INTERVIEWED BY ONE OF OUR REPRESENTATIVES.

I AM BETWEEN 25 AND 50.....

I AM READY TO CONNECT WITH A RELIABLE ORGANIZATION OFFERING ME A REAL FUTURE.....

I CAN APPLY 5% INSPIRATION AND 95% PERSPIRATION IF THE CONNECTION MEANS $10,000 A YEAR AND MORE.....

I AM NOT A STOCK SALESMAN.....

I AM A CHRISTIAN.....

I CAN FURNISH UNQUESTIONABLE REFERENCES.

Gentlemen: This advertisement is being inserted by the largest organization of its kind in America, that will employ over two hundred additional high type men in New York District and vicinity.
Address J. S., Box 140 Herald, Herald sq.

MEN WITH AMBITION

who want to make a place for themselves in the business world can connect with a live organization with a national reputation, marketing national products and backed by national advertising.
The Electric Auto-Lite Corporation of Toledo are marketing the WILLYS LIGHT and POWER PLANT for farms and interurban homes. This outfit—battery, generator and Willys Knight sleeve valve engine—has proven superior by actual test to anything in this line on the market.
A handsome income awaits a few men who are sufficiently energetic to go get it. This is no ordinary agent's job. If you cannot earn from $1,000 to $5,000 the first year and from $5,000 to $10,000 the second year, and so on, you are not our man. We teach you all about the products. All you need is an automobile, a sample outfit and a little grit and determination. Liberal reward, exclusive territory and free advertising.
CALL AT OFFICE OF
EVERITT SALES CORPORATION,
41 East 41st st.,
AT EARLIEST OPPORTUNITY,
or 'phone for appointment,
Vanderbilt—9600.

MEN.—Bring the real estate bargains anywhere. Good Money, 875 Sun-Herald.

MODEL
ADJUSTER OF ACCOUNTS.
Christian, 25 to 35, with a thorough business training and considerable experience adjusting accounts through correspondence which involved a large number of accounts and detail; must have a retentive memory, be of good habits and able to give prompt and accurate decisions; credit department experience in adjusting accounts would prove an advantage to a man applying for this position; state age, previous positions and wages in each. Address Adjuster, 174 Herald, Fulton st.

NOTICE
"D."
Wanted, young men for positions as sales engineers, calling on superintendents, managers, chemists and metallurgists for manufacturer of well known high grade automatic electrical and temperature equipment, extensively used in factories, power plants, chemical and industrial world.
Knowledge of physics and elementary electricity required.
Graduates of technical school preferred.
Candidates must be free to travel in the great manufacturing and industrial district.
Young men of good address and ability to talk convincingly to engineers preferred, but no previous experience demanded.
Men who have done any sales work successfully will be given special consideration.
Write, describing education and earning experience, if any, and stating age and salary desired. K. K., 178 Herald, Herald square.

OFFICE BOY.
Boy, not over 18, who is desirous of associating himself with a large Christian organization, where miscellaneous duties have to be performed to become familiar with the requirements; consideration will be given to advance along positions of a clerical nature; state age, education and experience, if any. Office Boy, 82 Herald, Fulton st.

OFFICE ASSISTANT
TO MANAGER; ONE THOROUGHLY FAMILIAR WITH OFFICE ROUTINE, COST ACCOUNTING, &C. GOOD OPPORTUNITY. WRITE OR CALL.
ROYAL METAL FURNITURE CO.,
123 TO 143 8TH ST., BROOKLYN.

OFFICE boys, two bright, wanted by large business firm; not afraid of work; excellent opportunity advancement; state salary and references. Address M. G., 610 Sun-Herald, Fulton st.

OFFICE BOY, BRIGHT, ENERGETIC, WITH FAIR EDUCATION; EXCELLENT OPPORTUNITY; GOOD FUTURE. ADDRESS P. O. BOX 3, MADISON SQUARE STATION, N. Y.

OFFICE BOY—Vacancy occurring with Vacuum Oil Company through promotion of present incumbent; same opportunity for bright boy. Apply in person 36th floor, 61 Broadway.

OPPORTUNITY.—Position of trust in old established company, prospects of advancement, for keen, ambitious man of good appearance, age 25 to 05; ability to meet and talk with men essential. Address Box 485, Madison Square Post Office.

ORGANIZERS AND SALESMEN.
We are looking for established selling organizations and high grade, forceful, enthusiastic salesmen who have the ability to establish offices and train and school salesmen to the highest efficiency in the science of selling; we have offices in ten cities and will establish ten additional within the next two months; we have one of the cleverest selling propositions in the country; a big national mailing campaign is now under way; this is a wonderful opportunity for real estate, stock and specialty salesmen to join one of the livest selling organizations in the country. Write us in detail regarding your qualifications. Wm. H. Wood, 100 North Dearborn st., Chicago.

OFFICE boys, office assistants and assistant bookkeepers $10, $12 and $15 per week to start; state age, experience and references; desirable surroundings and advancement. L. A., 304 Herald, Herald sq.

ORDER clerk, assistant; experienced man for following up printing and binding work. H. K. Brewer & Co., 58 Liberty st.

OUR side line assortment of advertising fans brings live wire salesmen $200-$300 monthly; samples light; all merchants prospects easy to sell; season on; liberal commissions. Fan Dept., Kemper-Thomas Co., Cincinnati.

PATTERNMAKER AND CUTTER ON HIGH GRADE WAISTS; PERMANENT POSITION. M. STERN & CO., 62 EAST 33D.

PICTURE fitter and mat cutter wanted; steady work. Apply or write Kennedy & Co., 613 5th av.

PORTERS wanted at U. S. Public Health Service Hospital, Mills Island, New York; $63.23 per month, with room, board and laundry.

RELIABLE porter and packer for steel and tool warehouse wanted; must furnish references. W. O., 101 Sun-Herald.

HELP WANTED—MALES.

RECENT MECHANICAL ENGINEERING GRADUATE

who has had some experience in power plant operation. This position is much broader than the ordinary engineering position and does not confine itself to routine engineering.

It really offers an unusual opportunity for a man to find the phase of engineering work for which he is best fitted and to get into that field as a specialist when he has demonstrated his ability.

Age should be 23 to 25. Reply, mentioning age, education, religion and experience. Address R. L., 810 Broad st., Newark, N. J.

RESIDENT MANAGER
for downtown office building; one with ability to take entire charge of building, including operation and renting; state experience. Apply by letter.
WM. A. WHITE & SONS,
46 CEDAR ST.

RETIRED business man, tired of doing nothing, wishing to add materially to his income without the restraint of office hours, can connect with concern of nationwide reputation. Address Post Office box 87, Station D.

SALESMEN.

To the young man who wants to make a success of himself by learning the selling of high grade securities we have an offering; commission; experience not necessary.

UNITED STATES DRILLING CORP.,
3 East 27th st., New York.

SALESMAN,

LINE NOW OPEN FOR BIG TRADE LARGE CITIES ONLY MIDDLE WEST TO MAN ACCUSTOMED TO WRITE BIG BUSINESS; WONDERFUL OPPORTUNITY OFFERED TO REPRESENTATIVE OF PROVEN ABILITY.

WIZ DRESS CO.,
22 WEST 32D ST.

SALESMAN.
ARE YOU A REAL SALESMAN WITH A RECORD TO PROVE IT? IF SO WE HAVE A PLACE FOR YOU IN AN ORGANIZATION WHOSE SUCCESSFUL REPRESENTATIVES EARN FROM $7,000 TO $10,000 A YEAR; EXTENSIVE TRAVELLING NECESSARY; FOR INTERVIEW STATE EXPERIENCE AND AGE; ALSO TELEPHONE NUMBER. ADDRESS F. F., 137 HERALD, HERALD SQUARE.

SALESMEN.

Energetic young man to call on the drug and confectionery trade with a well advertised product; permanent position to those who qualify; state experience in detail and salary desired. C. D., 138 Sun-Herald, Herald square.

SALESMEN,

A firm underwriters of national repute desires to connect with six representatives, men of ability, to sell dividend paying securities on a basis which makes work dignified; office co-operation given; experience not absolutely necessary; commission. Telephone Gramercy—063 for appointment.

SALESMAN.—A man who is at present connected with a carbon ribbon house and has a good following will be assured of a splendid opportunity and an interest in a growing concern; will pay liberally and share profits with right man. L. L., 125 Sun-Herald, Fulton st.

YOUNG MAN

TO ASSIST IN STOCK DEPARTMENT OF LARGE MUSLIN UNDERWEAR HOUSE; GOOD CHANCE FOR ADVANCEMENT; $15 WEEK TO START. APPLY TUESDAY.

D. E. SICKER & CO.,
49 WEST 21ST ST.

SALESMEN.

High class men to sell stock in an established business that will yield exceptional profits to investors. Call room 503, 425 5th av., New York city.

SALESMEN—Automobile supply men; several wanted who are thoroughly acquainted with automobile supplies for our new home office up town; make application by letter only; no personal interview granted; give full particulars, names of houses and how long with each house; state salary; all correspondence strictly confidential. Address Chas. E. Miller, 97 Reade st., city.

SALESMEN,
A large concern desires to increase its sales force; a fine opportunity for men of ability in the selling game to connect with a house nationally known; a technical training a big advantage. Address letters, giving full particulars, age, references and salary desired. Salesman, 100 Herald, Fulton st.

SALESMEN,
College graduate with technical training as travelling representative for a large concern; one having experience in the drawing material line preferred. Address letters, giving full details, age, experience and salary expected. Graduate, 50 Herald, Fulton st.

SALESMEN—WE HAVE AN OPENING FOR 2 LIVE WIRE SALESMEN TO SELL HIGH GRADE SECURITIES OVER PHONE; IF YOU ARE A PRODUCER WE CAN SHOW YOU UNLIMITED POSSIBILITIES; SALARY AND COMMISSION. CARNKIN, FREED & CARNKIN, 500 5TH AV.

SALESMAN, men's wear, must have established trade in Pennsylvania, New Jersey, New York, New England States, to sell our "LEGGINSUITS," a wear like iron suit; retails at $13.75; hustler with one sample can sell every merchant he calls on. Write or call Negor Corp., 127 Duane st., city. 'Phone Worth—5117.

SALESMAN.—Importing lace house is open for representative for Michigan and Wisconsin; also one for New England States; only men well acquainted with trade need apply, as house is well known; no objection to side line on commission basis. V. X., 201 Herald, Herald square.

SALESMAN, inside, loose leaf, to take charge of department; a good permanent position to the right man with personality and push; give age and full information regarding past experience. Write B., 882 Tribune Building.

SALESMAN TRAVELING THROUGH SOUTH; GOOD LINE CAMISOLES AND BOUDOIR CAPS; MAY CARRY SAMPLE IN CONJUNCTION WITH OTHER LINES; ONLY MAN WITH FOLLOWING WILL BE CONSIDERED; COMMISSION BASIS. A. P., 381 HERALD, FULTON ST.

SALESMAN.—Young man, Christian, about 26, who feels he has the selling instinct and can show a clean record, is wanted by old established diamond and pearl house to travel east of Chicago; a good opportunity and a permanent place to the right man. Traveller, 241 Herald, Fulton st.

SALESMAN wanted who is familiar with the builders' hardware line, especially door hangers and track; want some one who is familiar with contractors, engineers and architects; give full particulars. H. M., 172 Herald, Herald square.

SALESMEN WANTED BY ONE OF NEW YORK'S LEADING HAT AND CAP HOUSES; GOOD ROAD MEN; THOSE FAMILIAR WITH THIS LINE PREFERRED; GOOD OPENING FOR THE RIGHT KIND. ADDRESS, WITH FULL PARTICULARS, FELDSTEIN BROS. & CO., 687 BROADWAY.

SALESMAN WHO CAN SELL REAL ESTATE; spring campaign just starting; if you know how, we want you; if you are a book salesman, we can teach you how to sell real estate; leads will be furnished. Apply room 1109, 1,270 Broadway.

SALESMEN to sell Habana cigars, only to private smokers, in their spare time. C. D., 113 Sun-Herald Bronx.

SALESMAN to sell limited oil issue; leads furnished; opportunity to make big money; commission. Texas Cushing Oil Co., 108 Broadway.

SALESMAN, New York and vicinity, billfolds and ladies' handbags; experienced only. M. P., 219 Herald, Herald square.

HELP WANTED—MALES.

SALESMEN:—

AN OPEN LETTER

TO THE SALESMEN

OF GREATER NEW YORK.

Are you satisfied with your present business connection?

Is it yielding you the income your effort and ability entitle you to?

And how about the future? Is there the opportunity for you to develop into a $10,000 to $20,0000 a year man?

If you cannot answer YES to these three questions, if you feel that you are STANDING STILL in your present position then this advertisement carries a message for you no matter what your sales experience has been.

We are a MANUFACTURING CORPORATION, with a nationally known product, protected by a patent process which is considered as important to the AUTOMOTIVE industry from an economic standpoint as the Bessemer process is to the steel industry.

We have room in our organization for a number of live-wire salesmen, who are looking for a job which they can make their life's work—where they can virtually get into business for themselves.

If you are such a man we will give you the opportunity of making more money during the next six months than you ever made before, and after that, if your work has been satisfactory, you may step into a PERMANENT POSITION in our merchandising department, on a basis of remuneration which will insure your financial independence.

Right now, we are increasing our manufacturing facilities and are looking for young men who are ambitious to make a future for themselves, and who are willing to help us in securing the additional capital which we require for business and plant expansion, by calling on Motorists in New York and vicinity (with cards of introduction) and inviting subscriptions to our offering of 8 per cent Cumulative Preferred Stock, with a Common Stock Bonus.

Many young men in our organization who have never sold a share of stock in their lives before are now earning on a commission basis form $100 to $250 a week and more; so do not hesitate because of lack of experience in this particular line of work; we will help you to make a success of it—right from the start—and your success will not only mean money in your pocket, but will prepare you for a PERMANENT FUTURE.

You would like to know more about this opportunity, wouldn't you? Then address a letter to P. O. Box 411, Madison Square Station, New York, asking for an interview. In your letter kindly state your age and selling experience. References need not be given until after you have been accorded an interview.

SALESMEN FOR THE
COMPTOMETER,
ADDING AND CALCULATING
MACHINE.

Manufacturers of The Comptometer, highly successful business, established 32 years, 35 sales offices in U. S. and Canada, have openings in their sales organization for men, 25 to 35 years old, to sell Comptometers.

We will consider not only men with selling experience, but also energetic men who want to get into the broader and more lucrative field of selling.

We thoroughly train our men in Comptometer Operation and Application, as well as Practical Salesmanship, before placing in a territory. Salary paid during training period.

Salary and commission after training period.

Send name and address by mail for appointment for interview.

FELT & TARRANT MFG. CO.,
521 Broadway, New York City.

SALESMEN.

WE HAVE OPENINGS IN OUR SALES FORCE FOR A FEW WIDEAWAKE, ENERGETIC YOUNG MEN OF REFINED PERSONALITY WHO ARE WILLING TO SPEND ABOUT THREE OR FOUR DAYS IN TRAINING. TO SUCH MEN WE OFFER AN UNUSUAL OPPORTUNITY TO ESTABLISH THEMSELVES IN A FIELD WHERE THERE ARE UNLIMITED POSSIBILITIES. WE WANT MEN WHO ARE HONEST AND CAN TELL THE TRUTH ABOUT WHAT THEY HAVE TO SELL. MEN WITH AMBITION ENOUGH TO MAKE REAL MONEY, IF YOU BELIEVE IN YOURSELF AND HAVE THE PUSH BEHIND YOU (DRAWING ACCOUNT AGAINST COMMISSION). SEE OUR SALES MANAGER AT 26 COURT ST., ROOM 37, BROOKLYN.

SALESMEN,
WHAT WOULD YOU GIVE FOR A $10,000 JOB?

Most men WANT a $10,000 job. Few men are willing to PAY for one. A man unwilling to pay for what he gets is a CHEAT. Most of all he cheats himself. You can make no bargain with life unless you put up the collateral.

Here are the denominations in the Coin of the Realm of Opportunity. These are the notes of Legal Tender which will be accepted in payment for high position in business:—

(1) Unswerving loyalty to the House.

(2) Effort—continuous, well directed, cheerful—"effort to the utmost, effort without stint or limit."

(3) Honesty—absolute honesty, to yourself and to the House.

(4) The elimination of all dissipations—all things hurtful to the body or character.

(5) The sacrifice of some pleasures—not all—gaining in return the larger pleasure of useful and successful work.

(6) The best powers of mind and heart; courage, honesty, platience.

WILL YOU DIG DOWN AND PRODUCE?

If you are over 25 years of age write, giving 'phone number. S. S., 224 Herald, Herald square.

SALESMEN.
A large producing oil and refinery dividend paying company desires a few first class stock salesmen, experience preferable but not essential if other qualifications are staple; production increasing each week from the large number of wells now drilling. 'Phone 2041—Broad, or call 107 Broad st., 2d floor.

SALESMEN.—We have an opening for a few high grade, experienced salesmen to sell nationally advertised electric vacuum cleaners; season just starting; big money to be made by live wires; insurance and book salesmen preferred; big commission; Al references required; call after 12, see Mr. Marston, Ohio Electric Co., Inc., 145 West 45th st.

SALESMEN.
A number of high grade men required, possessing initiative and tact, to sell conservative and sound securities; splendid opportunities and remuneration commensurate with ability; stock selling experience helpful but not essential as fullest office co-operation will be given; write fully concerning your ability. W. M., 304 Sun-Herald, Herald square.

HELP WANTED—MALES.

SALESMEN.

ESTABLISHED CORPORATION REQUIRES COMPETENT REPRESENTATIVES BETWEEN 30 AND 45 TO MARKET ITS WELL KNOWN BUSINESS SERVICES TO LEADING COMMERCIAL HOUSES AND BANKS; OUR REPRESENTATIVES AVERAGE FROM $4,000 TO $7,500 COMMISSIONS THE FIRST YEAR; ANNUAL RENEWALS IN SUBSEQUENT YEARS; WE NOW HAVE ONE OPENING IN NEW YORK AND TWO OUT OF TOWN; YOU MUST SHOW A PAST SELLING RECORD OF AT LEAST $3,000; STATE AGE, FULL DETAILS CONCERNING YOUR PAST SELLING EXPERIENCE AND TELEPHONE NUMBER. P. H., 136 SUN-HERALD.

SALESMEN OF SECURITIES.

Any salesman who has a sense of discrimination in the selection of the securities he sells and who is willing to be "shown" will be interested in the attractive issues we are now putting out. No matter what class of securities you are now selling, if you can meet our requirements as to personal qualifications, we can show you how to make money and how to make it quickly and cleanly, and how to build for the future. You will have the choice of several splendid industrial issues of going concern, any reasonable choice of territory and very unusual office support in the way of daily leads as well as sales letters and literature. Under these conditions, plus a very liberal rate of commission, we believe you can materially increase your earning capacity no matter what you are now selling or how much money you are making. If you believe you can qualify for this connection and if you are willing to be "shown" on the question of income, then answer this advertisement right now before you forget it, stating briefly your sales record. Interview will then be arranged.
Address Dept. H., P. O. box 74,
Times square, New York.

SALESMEN

OF MIDDLE AGE

can find the inducement of high remuneration with us and the co-operation that goes with our belief that many a big calibre salesman doesn't begin to strike his stride until he's in his forties.

Show us character, good intentions, willingness to work, and confidence bred of experience, and we'll open to you the door to success, conditioned only by your will to succeed, and remuneration to a degree that will in short course make you financially independent.

CALL TUESDAY AFTER 10 A. M., SUITE 1,602, 116 NASSAU ST., OR 'PHONE BEEKMAN—7834, FOR APPOINTMENT.

SALESMAN.

Aggressive varnish salesman for long Island territory. Requirements, ability to sell his house, himself and his goods to the dealers and painting contractors as well as the manufacturing trade. The salesman who fills the bill will be backed by the wholehearted co-operation of a progressive firm of varnish manufacturers who are well and favorably known in the territory to be covered. Reply confidential.

HILO VARNISH CORP.,
MARCY AVE AND FLUSHING AVS.
BROOKLYN, NEW YORK.

SALESMAN.
HARDWARE.

NEW YORK DEPARTMENT STORE REQUIRES AN EXPERIENCED HARDWARE SALESMAN; GIVE EXPERIENCE, AGE, NATIONALITY AND SALARY EXPECTED. K. N., 266 CABLE BLDG.

SALESMANAGER
AND SPECIALTY SALESMAN.
A LARGE CONCERN WANTS MEN WITH OR WITHOUT EXPERIENCE TO SELL, ON SALARY AND COMMISSION BASIS, A NATIONALLY ADVERTISED LINE TO DRUGGISTS, HARDWARE AND DEPARTMENT STORES.
THESE POSITIONS ARE PERMANENT WITH ADVANCEMENT, AND BRIGHT FUTURE ASSURED FOR RIGHT MEN.
STATE AGE, PREVIOUS EXPERIENCE AND SALARY EXPECTED. WRITE SPECIALTY, ROOM 611 WORLD BUILDING.

SALESMEN.
IF YOU ARE A $40 A WEEK MAN WE CAN USE YOU; IF YOU ARE A $100 A WEEK MAN, WE WANT YOU; WE ARE THE SOLE MANUFACTURERS AND DISTRIBUTORS OF AN OFFICE APPLIANCE NOW INDORSED BY OVER 90,000 SATISFIED USERS; TO THE RIGHT MEN WE HAVE AS GREAT AN OPPORTUNITY AS THE NATIONAL CASH REGISTER OR THE BURROUGHS ADDING MACHINE COMPANIES OFFERED 15 YEARS AGO; WE PAY YOU A LIBERAL COMMISSION AT START. FOR FURTHER INFORMATION SEE OUR MR. SLOAN, AFTER 10 A. M., 450 4TH AV., 9TH FLOOR.

SALESMEN.
To the man of education, personality and refinement, between the ages of 25 and 55, who is sincerely desirous of making a permanent and profitable connection with the local office of a nationally known organization, whose business is of world importance, would suggest he 'phone Mr. Tyler, Main—4158, February 22, 10-12 A. M., and February 23, 10-3, and arrange for interview. This is a genuine opportunity for the man who can measure up to our standard. Interview in strictest confidence.

SALESMEN—MOTOR TRUCK SALESMEN WANTED; SEVERAL HIGH CLASS SALESMEN IN THE METROPOLITAN DISTRICT; ALSO WHOLESALE TERRITORY; ONE OF THE FINEST TRUCKS IN THE COUNTRY, BACKED UP BY A REAL FACTORY AND A FIRST CLASS SERVICE STATION; ALL REPLIES TREATED CONFIDENTIALLY; COMMISSION BASIS. BELDAR AUTO CORP., 380 JACKSON AV., BRONX, N. Y.; MELROSE—980.

SALESMEN!
We require the services of six thoroughly experienced furnishing salesmen; permanent positions; good salary. Brill Brothers, 44 East 14th st.

SALESMAN.—EXPERIENCED GLOVE SALESMAN WANTED FOR PENNSYLVANIA AND OHIO; EXCEPTIONAL OPENING FOR THE RIGHT MAN; COMMISSION BASIS. STATE DETAILS. C. D., 142 HERALD, HERALD SQUARE.

SALESMAN BY LARGE VEILING AND NETTING HOUSE TO HANDLE OUR LINE IN CONJUNCTION WITH ANOTHER NON-CONNECTING LINE FOR THE SMALLER CITIES IN NORTH AND SOUTH DAKOTA, MINNESOTA, ILLINOIS AND WISCONSIN. STATE FULL PARTICULARS. D. N., 404 HERALD, FULTON ST.

SALESMEN—Are you going to stand still in 1920? This will be the largest year ever known in the real estate business. We need several salesmen who have clean records and are in the $5,000 class. If you can qualify and want the opportunity of a lifetime telephone Bushwick 6909 for interview with Mr. Mangel.

HELP WANTED—MALES.

SALESMEN, SECURITY.
Wall Street firm offering seasoned, dividend paying stock has opportunity for a few additional producers who have made good; experience in the telephone selling necessary; good salary and commission. For interview 'phone Mr. Cain, Rector—3653.

SALESMEN, securities; high grade man, ability, can connect with brokerage house offering dividend paying security; live leads furnished; a real man able to work consistently can have large remuneration. 'Phone for appointment Rector—0163.

SALESMEN,
THE SCHULTE CIGAR STORES
REQUIRE A LIMITED NUMBER OF THOROUGHLY EXPERIENCED RETAIL CIGAR SALESMEN; OPPORTUNITY FOR THOSE WHO ARE ANXIOUS TO ADVANCE; SALARY AND COMMISSION.
APPLY TUESDAY
EMPLOYMENT MANAGER,
594 BROADWAY.

SALESMEN, SECURITY.
Wall street firm offering seasoned dividend paying stock has opportunity for a few additional producers who have made good; experience in telephone selling necessary; good salary and commission. For interview 'phone Mr. Cain, Rector—3653.

SALESMAN.—Any ribbon and carbon salesman who has an established trade can make a connection that will more than double his present profits and can associate himself with a very progressive firm in this business. A. A., 400 Herald-Sun.

SALESMAN.—Calling on engineering, manufacturing and mill trade; exceptional straight commission; no competition; open territory; large returns; free trial furnished; absolute sales protection. Alcup Corporation, 226 West 36th st., city.

SALESMAN, LADIES' NECKWEAR; MIDDLE WEST; FOR HIGH CLASS LINE; ONLY THOSE WITH BIG FOLLOWING APPLY; EXCELLENT OPPORTUNITY. BOX 553 HERALD, HERALD SQUARE.

SALESMAN WANTED
for Westchester county and nearby Connecticut properties; good opening with old established country real estate firm; must know the country. Address Real Estate, box 346, Sun-Herald Uptown.

SALESMAN.—One that thoroughly understands hosiery and has established following among city jobbing trade; references; state salary desired. T. T., 199 Sun-Herald.

SALESMAN.—A well established and fast growing security house wants a first class salesman as a special representative; to the man who can fulfill the requirements will be offered an unusually good opportunity. Write Box R. B., 426 Herald, Herald square.

SALESMAN for every State and Canada, visiting bookbinders, to handle our well known specialties as side line, on most liberal commission. N. O., 124 Herald, Herald sq.

SALESMAN with established trade among large bronze powder consumers and dealers, on salary and commission; exceptional chance for a hustler. L. M., 122 Herald, Herald sq.

SALESMAN.—Experienced real estate salesman wanted by an old established firm on commission basis only; wonderful opportunity for live wire; men who have been in service preferred. WOLFF, 1,192 Lexington av.

SALESMAN, LADIES' NECKWEAR, FOR CITY AND VICINITY; POPULAR PRICED LINE; MUST HAVE TRADE; COMMISSION BASIS; STATE EXPERIENCE. R. S., 275 HERALD.

SALESMAN.—Any ribbon and carbon salesman who has an established trade can make a connection that will more than double his present profits, and can associate himself with a very progressive firm in this business. A. A., 400 Sun-Herald.

SALESMEN WANTED.
Wanted, State manager to secure and direct salesmen; should pay one thousand per month.
WESTEX LEASING COMPANY,
Wichita Falls, Texas.

SALESMEN make good money in insurance business; opening now with Metropolitan Life Insurance Company; salary and commission. Apply branch office, 34th st. and 5th av., Brooklyn, Tuesday.

SALESMEN.
Three experienced stock salesmen for dividend paying producing oil company; live leads; excellent position for experienced salesmen. Apply Suite 1015, 145 West 45th st.

SALESMEN.—Selling 28x58 Artskraft felt rugs; Kelso, Mich., sold thirty dozen last week; his profits $75; wholesale price, $24 dozen on thirty days; sample prepaid, $2; exclusive territory. Dept. I. E. Condon, Boston, Mass.

SALESMAN.—Wanted, high grade salesman, preferably one experienced in the line, to sell brooms exclusively; liberal terms to right man. Address Friend-Ferrell Broom Co., Inc., Mfrs., Petersburg, Va.

SALESMAN visiting nearby working class trade to sell clothing specialties as side line on commission basis. B. C., 382 Herald Fulton st.

SALESMEN to sell first mortgage gold bonds; splendid opportunity make money and learn wonderful business. Brunswick, O'Connell & Co., 220 South State st., Chicago.

SALESMAN, COTTON GOODS; experienced with the line and selling to the cutting up and jobbing trade. P. H., 171 Herald, Fulton st.

SALESMEN to sell first mortgage gold bonds; splendid opportunity make money and learn wonderful business. Brunswick, O'Connell & Co., 220 South State st., Chicago.

SANICHI, 3,624 Cottage Grove av., Chicago.—$8 each sale; $2.50 monthly renewal; many making $1,000 monthly; four big deals; gumpeanut vending machine combinations.

SALESMAN to sell tires for reliable fire company; experienced men preferred, but not essential; liberal commission basis. Apply 2,073 Broadway.

SALESMEN to carry side lines of gloves; all territories; commission basis. S. A., box 49 Herald-Sun.

SECURITY SALESMEN!

We want salesmen with clear record who are aggressive and energetic and who have real initiative, to sell stock in an established, substantial dividend paying oil company with large earnings, whose stock is actively traded in on the N. Y. Curb.

Only men with personality, who are convincing talkers and who can establish absolute proof of their ability to sell will be given consideration; men with clientele preferred, but not necessary, as we furnish "real leads."

BIG ADVERTISING AND CIRCULARIZING CAMPAIGN
NOW ON!

This is an unusual opportunity for men who qualify. We pay an attractive commission, but no drawing accounts.

S. LIVINGSTON, room 16, 71 Wall St.
Phone Hanover 0380
for appointment.

SECURITY SALESMAN.

IF YOU ARE A REAL PRODUCER WITH A RECORD TO PROVE IT, AN OPPORTUNITY THAT IS LIMITED ONLY BY YOUR ABILITY IS OFFERED BY A WELL ESTABLISHED, RELIABLE HOUSE; MUST TRAVEL. FOR INTERVIEW GIVE FULL INFORMATION, CONFIDENTIAL. N. T., BOX 627 HERALD, HERALD SQUARE.

SECRETARY
to executive of manufacturing retail company. Must be competent stenographer and typist. State experience, references and salary expected. Address Executive, 110 Herald Fulton st.

SHIPPING clerk, capable and thoroughly honest young man, for hosiery, underwear and notion house; must be fully experienced to take charge of shipping department in all its details; unquestionable references required; state age, experience and salary start. A. T., 166 Herald Fulton st.

SHIPPING CLERK for export; experienced; Christian; working knowledge Spanish; give full details; state references, S. C., box 126 Sun-Herald.

SHIPPING CLERK BY LADIES' SILK UNDERWEAR MANUFACTURER; EXPERIENCED. APPLY STANDARD UNDERWEAR, 151 WEST 30TH ST.

SIGN PAINTER.—Commercial man; must have ability; good chance for advancement to right man. Write, stating salary and experience, New London-Norwich Sign Company, New London, Conn.

SPANISH.—Young man to learn the export business; state age, salary expected and references; college graduate preferred. B. B., 485