## HELP WANTED—MALES.

BLEACHER, straw braids for men's hats, exceptional opportunity, with interest in business; must be first class man with unquestionable ability; correspond strictly confidential. O., 97 Sun-Herald, Herald square.

BOOKKEEPER.
Manufacturing concern has opening for young man with experience and some initiative; good chance for advancement; state age, experience and salary desired. Box C. B. P., 202 Tribune Building, New York.

BOOKKEEPER WANTED
in retail jewelry store on charge ledger; $22 to start, with advancement when merited; must be rapid, accurate, a good writer and familiar with trial balances; state age, previous experience and references. P., 6 Sun-Herald, Herald square.

BOOKKEEPER—Assistant, about 20 years of age, graduate of commercial school; good opportunity for bright young man. O., 813 Sun-Herald, Fulton st.

BOOKKEEPER, CHRISTIAN, CAPABLE taking entire charge books; accurate, rapid, good penman; first class references essential; one experienced woollen importing preferred; excellent opportunity for right man. Write P. X., 1358 Broadway.

BOOKKEEPERS—For position in downtown banking institution; knowledge of double entry not necessary. State age, education, experience and salary desired. N. U., P. O. box 822, City Hall Station, New York city.

BOOKKEEPER. — PURCHASE LEDGER BOOKKEEPER BY WHOLESALE MILLINERY HOUSE. APPLY, STATING AGE, SALARY, REFERENCES, W. Y., 236 SUN-HERALD, HERALD SQUARE.

BOOKKEEPER, bright young man as assistant bookkeeper, wholesale shoe house; good position for right party; give experience, age and salary desired. Write Shoes, 1358 Broadway.

BOOKKEEPER in a savings bank; Christian; neat, accurate at figures, good penman; chance for advancement; state age, experience and salary. P., 37 Sun-Herald, Herald square.

BOOKKEEPER.—Young man, experienced bookkeeper, by wholesale egg house; salary to start $35. Write, giving age, experience and references, E., 635 Sun-Herald.

BOOKKEEPER-STENOGRAPHER, wholesale house; state experience and salary expected; give phone number. K. J., Box 18, Room 1201, 220 West 42d st.

BOYS
WHO ARE ABOUT TO GRADUATE FROM
HIGH SCHOOL
OR
PUBLIC SCHOOL,
14 TO 18 YEARS OLD.
A very desirable opportunity to start work in the engineering or commercial field, will be explained in full to those interested. If under 16, bring working papers. Call all week.
WESTERN ELECTRIC CO., INC.,
EMPLOYMENT DEPARTMENT,
57 BETHUNE ST.,
near West st., 6 blocks south of 14th st.

BOY.
BOY, NOT OVER 18, WHO IS DESIROUS OF ASSOCIATING HIMSELF WITH A LARGE CHRISTIAN ORGANIZATION, WHERE MISCELLANEOUS DUTIES HAVE TO BE PERFORMED TO BECOME FAMILIAR WITH THE REQUIREMENTS; CONSIDERATION WILL BE GIVEN TO ADVANCE ALONG POSITIONS OF A CLERICAL NATURE. E., 684 SUN-HERALD.

BOY.
OFFICE BOY NEEDED BY LARGE EXPORT CONCERN, PRESENTING UNUSUAL OPPORTUNITY FOR ADVANCEMENT AND DEVELOPMENT; BOY JUST OUT OF SCHOOL WITH NO EXPERIENCE PREFERRED. WRITE, STATING ALL PARTICULARS, BOX E., 673 SUN-HERALD.

BOY, Christian, for mail and filing dept. of large corporation; state age, education, salary and references. O 91, Sun-Herald, Herald square.

BOYS—Excellent opportunity for several bright ambitious boys, with splendid chance of advancement. Salary to start $12 per week. Apply by letter only to the Cunard Steamship Company Ltd., 21-24 State st., New York city.

BOY
in advertising department of large daily newspaper; splendid opportunity for bright boy; state age and salary expected. H. M., 129 Sun-Herald, Brooklyn.

BOY, about 15, for position in 5th av. jewelry store; permanent position and good opportunity for advancement; state qualifications and salary expected. Address D., 448 Sun-Herald, Herald square.

BOY, Christian, wanted in office of machine shop, public school graduate; $12 per week; rapid advancement for intelligent young man. O., 533 Sun-Herald.

BOY wanted in Christian export office; must be willing and ambitious; good opportunity for advancement; give age and salary expected. O., 535 Sun-Herald.

BOY.—Bright boy for general office work in executive offices, one just out of school preferred; good opportunity. Call Room 1111, 42 Broadway.

BOY wanted to make himself useful in wholesale cutlery house. Call after 9 o'clock, Edw. Werk & Son, Inc., 206 Broadway.

BOY for errands and general work, book manufacturing business, good opportunity; $12. J. F. Tapley Co., 535 West 37th st.

BOY wanted for office work and run errands; salary to start $12. Address C. E. H., Box 33, New York Produce Exchange.

BRIGHT, intelligent boy wanted by insurance brokerage office. Address, stating age, qualifications and salary expected. A., 1276 Sun-Herald, Fulton st.

BRIGHT clerks wanted in advertising department newspaper office; state salary. Y., 740 Sun-Herald, Herald square.

BUTLER, useful man, with references; apply before 10 on Sunday or any time Monday. LeRoy, 38 West 50th st. Tel. Circle 179.

CALL clerk, experienced, in large wholesale notion house. Apply by letter only, stating salary wanted, S. H., Box 108, Station F, Manhattan.

CANVASSERS to solicit trade for the ice business; salary. J. H. Bode & Co., Inc., 407 East 31st st.

CARETAKER, young couple, man and wife, husband can hold position outside, wife must be able to do light housekeeping and cooking. No children. Apply 987 5th av., after 11 A. M. Monday.

CARPENTERS' helpers; energetic young men with one or two years' experience; state age, nationality, wages expected and previous employers. E., 636 Sun-Herald.

CHEF, short order cook, for small but high class service. Apply Monday, Hotel Gregorian, 42 West 35th st.

CHECKERS—For platform work; references. Bradley, 126 Boerum place, Brooklyn.

CHIROPODIST and massage operator with New York license for two months in the Adirondacks, or can rent space good established business; reference; state experience; confidential. Address Y., 730 Sun-Herald.

CLERKS,
PLATFORM MEN,
WEIGHTMASTERS
AND VEHICLE HELPERS,
POSITIONS OPEN FOR WORK
IN NEW YORK, JERSEY CITY, HOBOKEN
OR LONG ISLAND CITY.
GOOD PAY.
RAPID ADVANCEMENT.
AMERICAN RAILWAY EXPRESS,
67 MADISON AV., N. Y.

CLERKS,
$65 MONTHLY; HOURS 9 TO 4 AND 12 O'CLOCK SATURDAY ALL YEAR ROUND; PLEASANT SURROUNDINGS; QUICK ADVANCEMENT FOR BRIGHT YOUNG MEN; FREE LIFE INSURANCE AFTER ONE YEAR OF SERVICE; LIBERAL VACATION. WRITE, STATING AGE AND EXPERIENCE, B. REZTIP, P. O. BOX 50, WALL STREET BRANCH.

CLERK, Christian, rapid, accurate at figures; splendid opportunity for bright young man to connect with large mercantile house. State age, experience and salary. B. B., 346 Herald, Fulton st.

CLERICAL workers, also typists, experienced and capable, required in downtown main office of large New York manufacturing company. Y., 726 Sun-Herald, Herald square.

CLERK in office of a large cotton goods commission house; young man who has had some experience as order clerk. Address, stating age, experience and references, to E., 637 Sun-Herald.

## HELP WANTED—MALES.

CLERK,
Bright young man,
Age 24 to 28,
WITH SOME KNOWLEDGE OF
TIME STUDY
and
FOLLOWING UP PRODUCTION
Excellent opportunity in steel working industry owning and operating several large manufacturing plants.
WRITE STATING QUALIFICATIONS.
BOX 50, STATION T., BROOKLYN.

CLERK.
BRIGHT YOUNG MAN,
AGE 24 TO 26;
high school training and knowledge of writing copies and dealing with printers;
EXCELLENT OPPORTUNITY;
in publicity department for large metal working industry owning and operating several plants.
WRITE, GIVING FULL PARTICULARS AND QUALIFICATIONS,
P. O. BOX 30, STATION T, BROOKLYN.

CLERICAL worker, young man for fire insurance office; must have some office experience; state salary and experience. O., 540 Sun-Herald.

CLERK, experienced, must be well educated, Christian, a worker; salary $25 per week; good opportunity for advancement. Address by letter only, with references, N. Y. Z., Uptown Post Office, Hoboken, New Jersey.

CLERKS-OF-WORKS; experienced, one especially on mechanical trades materials; other on excavation, drainage, road work; instrument and timekeeping, country residences; particulars ..., 414 Sun-Herald, Herald square.

CLERK—Junior clerk, 17 to 18, high school graduate, wanted by large corporation; hours 9 to 4:30; good surroundings and advancement. C. D., box 70, Station D.

CLERKS—For hourly work after 5 P. M.; references. BRADLEY, 126 Boerum place, Brooklyn.

COLLEGE GRADUATE as an inspector with duties of investigating and adjusting claims for personal injury due to negligence; reasonable starting salary with good opportunity for man who makes good; in reply state age, college and year of graduation and business experience. Address A., 1264 Sun-Herald, Fulton st.

COMPETENT AUTHORIZERS,
FRANKLIN SIMON & CO.,
5th av., 37th and 38th sts.,
require
COMPETENT AUTHORIZERS
for their
BUREAU OF ACCOUNTS
in
DELIVERY SECTION.
Must be experienced in this line of work. Liberal salaries and opportunity for advancement.
APPLY BY LETTER
or at
APPLICATION OFFICE,
6 West 38th st.,
9th floor.

COMPETENT couple, two in family, Rye, N. Y.; references required. Call Monday, Prankard, 350 West 80th.

COOK.—Two bachelors, country, keeping Japanese butler, want Japanese cook July 1; prefer one willing take care of laundry; state wages, experience; references required. Box 150 Grand Central Station.

COOK, for two bachelors; country; keeping Japanese butler; wanted July 1; prefer one willing include laundry; state wages, experience; references required. Box 150, Grand Central Station.

COST CLERK, timekeeper, bookkeeping, building experience, $25. O., 538 Sun-Herald.

COUPLE, Southern colored cook, butler, housework; no laundry; references. Phone Pelham 1331 before noon or address O 94, Sun-Herald, Herald square.

COUPLE wanted for housework, with wife to assist with children; seashore summer. Call this A. M. after 10, Sousa, 122 East 82d st.

COUPLE wanted, man chauffeur, wife cook and general houseworker, in city apartment; family of three. Excellent position for right party. Rand, 37 West 28.

COUPLE—Useful butler and cook, man able to drive car; country place, near New York; Japanese preferred. E., 702 Sun-Herald.

COUPLE, country home; wife to cook; man understands garden. Mitchell, 1 East 42d.

COUNSELLOR wanted at once, for boys' camp; must be good and strong and understand all field sports; age 25-30. E., 630 Sun-Herald.

DEMONSTRATOR.
Wanted experienced demonstrator, mechanic used car company, all makes; one who has held a similar position preferred. Mellor, 235-37 West 50th st.

DELIVERY MAN.
Strong colored man for delivery work. Permanent position, good hours. Apply American Multigraph Sales Co., 20 Vesey st., N. Y.

DISTRIBUTOR wanted in every town for Speedoline; $300 to $500 per month; exclusive territory; automobile free to workers. SPEEDOLINE CO., Dept. 120, Dallas, Texas.

DOORMAN TO RECEIVE BUYERS FOR WHOLESALE LACE, EMBROIDERY AND CHIFFON HOUSE, AND TO CHARGE OUT GOODS CALLED FOR BY CUSTOMERS; MUST BE OF PLEASANT ADDRESS, REFINED, PHYSICALLY AND MENTALLY ALERT; SPECIFY AGE, SALARY, EXPERIENCE, REFERENCES. WRITE K. S., 10 UNION SQUARE.

DRAUGHTSMAN.
Permanent position for man with experience in designing jigs, fixtures, etc.
EXCELLENT OPPORTUNITIES.
IN LARGE INDUSTRY
OWNING AND CONTROLLING 4 PLANTS.
APPLY J. H. WILLIAMS & CO.,
152 HAMILTON AVENUE, BROOKLYN.

DRAUGHTSMEN.—Designing draughtsmen wanted as soon as possible, experienced in power plant or industrial plant layouts, preferably with knowledge of sugar machinery. Openings exist for permanent positions in New York and Cuba. Write, stating full particulars of nationality, education, experience and salary expected. Reply Draughtsman, 112 Wall st.

DRAFTSMAN—JUNIOR,
for general draughting work in connection with Fenestra windows; excellent opportunity for young man with brains and initiative. Detroit Steel Products Co., 110 West 42d.

DRAFTSMAN—First class ship man; also calculators with experience in both concrete and steel ship work. Whittlesey & Whittlesey, 17 Battery place, New York.

DRAUGHTSMAN
FAMILIAR WITH A. C. & D. C. switchboard designs call or write
SPRAGUE ELECTRIC, 527 WEST 34TH.

DRAFTSMAN—One with long experience on complicated automatic machinery. S. L. Smith Machine Co., 11th av. and 21st st.

DYER and fancy cutter; must be first class workman. Apply the Star Dry Cleaning Co., 2200 Boone st., Cincinnati, Ohio.

ELLIOTT-FISHER COMPANY
SALES OPPORTUNITY.
New programme of expansion provides opening for several young men in the selling field; salary while learning; knowledge of modern accounting practice required. WRITTEN applications only considered. State age, dependents, education, religion, experience in detail, present salary and minimum salary needed. ADDRESS OPPORTUNITY, Elliott-Fisher Co., 217 Broadway.

ELEVATOR man, white; office building experience; Otis electric cars. Superintendent, Stewart Building, 280 Broadway.

ELEVATOR boy, colored; experienced. Apply Hotel Gregorian, 42 West 35th st.

EXECUTIVE WANTED
Must be well educated, of strong personality, pleasing address and of unquestionable reputation; this position is worth from $5,000 to $10,000 a year to the right man; sales experience preferable but not absolutely necessary. L. B., 106 Sun-Herald Brooklyn.

EXCEPTIONAL OPPORTUNITY.
OFFICE EXECUTIVE, BOOKKEEPER, REQUIRED BY A HIGH CLASS LADIES' APPAREL CONCERN. ONE POSSESSING THE KNOWLEDGE OF COST ACCOUNTING, CREDIT AND COLLECTIONS, HAVING RETAIL EXPERIENCE PREFERRED. STATE QUALIFICATIONS AND EXPERIENCE. REPLY C., 461 SUN-HERALD, HERALD SQUARE.

## HELP WANTED—MALES.

EXECUTIVE AND SALES MANAGER
wanted by live waist manufacturing concern in principal city Canada; must be capable of managing large force besides having experience in manufacturing; splendid opportunity; application should be complete as to ability, experience and salary required. Y., 732 Sun-Herald, Herald square.

FARMER, with satisfactory recommendation for industry, sobriety, honesty, ability, &c.; married, no children; board one to four men; owner will supply bedroom, dining room, kitchen, fuel, hot and cold water, stationary washtubs, toilet with wash basin. O., 85 Sun-Herald, Herald square.

FOREMEN and superintendents earn $50 to $100 per week during spare evening time. Call Monday evening, between 7 and 9, room 408, 949 Broadway, corner 23d st.

FREIGHT CLAIM
CORRESPONDENT.
Man, not over 35 years of age, as correspondent in transportation division of large mercantile establishment; must have previous experience following up the collection of claims and general railroad correspondence, preferably with a commercial house; good opportunity for advancement; state age, experience, wages and religion. E., 680 Sun-Herald.

GARDENER, married; wife to cook for one or two extra help with pay; will provide good cottage, light and heat; good salary to right man. Phone Bound Brook 111 for appointment, Bound Brook, N. J.

GARDENER, as second man, with some greenhouse experience; want young single man, Scotch or English; good steady position on large estate; wages $75, board and room; two miles from Newburgh; good surroundings; excellent place for steady, energetic fellow. Write F. W. Silcock, R. D. No. 3, Newburgh, N. Y.

GARDENER wanted, married, no objection to small family; must be thorough in his work, pleasant manners; wife to help out in house if required. Inquire personally, Monday morning only, Max Schling, Seed Store, 24 West 59th st.

GARDENER.—Second gardener, married, no children, for country place of 10 acres in Stamford, Conn.; one who specially understands cow and general work; full board; wife can do cooking for husband and two helpers. Address C., 418 Sun-Herald, Herald square.

GARDENER wanted, white, married, no children, small place; must understand growing vegetables, care cow, horse, poultry, be strictly temperate and have personal reference. Address, giving age and full particulars, Box 351, Brewster, N. Y.

GARDENER, experienced, for gentleman's place in Westchester county; married, no children; wife to do light family laundering. Write J. W. M., Box 425, 125 East 34th st.

GENERAL REPRESENTATIVE WANTED BY MANUFACTURER OF A NEW HIGH GRADE ELECTRIC MEDICAL APPARATUS; THIS IS NOT A CHEAP PROPOSITION, BUT ONLY MAN OF REPUTATION NEED ANSWER; HIGHEST COMMISSION BASIS. ADDRESS HENRY WEISS, 1123 EAST TREMONT AVENUE.

HALL boys, 16 to 17 years of age. Murray Hill Hotel, Murray Isle, Thousand Islands, N. Y.

HIRST OCCUPATIONAL EXCHANGE.
WALL ST. SPECIALISTS, 60 BROADWAY.
Margin clerk, $50; other openings in Street; Bank openings; man for for. export documents, $2,000; for. ex. b'kprs, accountants, steno., So. America, $2,400; rack clerk, ind. ledger b'kprs., com. b'kprs, time clerk, Staten Is., $45; storekeeper, L. I. City, $1,800; stenographers, typists, clerks, &c.; night watchman; mech. draftsman, $250-$200. Many others. Register free.

JEWELRY polisher who understands all classes of polishing; permanent position. The Gustave Fox Co., Cincinnati Ohio.

LABORERS-LUMBER.
20 strong, husky men for handling lumber; 10 hours day. Wages $3 per day. Saturday half day work with full day's pay to those having worked 5½ days. Apply early.
KALT LUMBER CO.,
324 EAST 64TH ST.

LABORERS WANTED,
STREET WORK;
$5.22 A DAY;
STEADY EMPLOYMENT.
APPLY READY TO WORK
AT EITHER LOCATION,
52D ST. AND 6TH AV.,
74TH ST. AND 3D AV.

LABORERS wanted; wages $4 a day. Apply Woodlawn Cemetery, 233d st. & Webster av.

LARGE import and export house desires services of messenger. Reply by letter, stating experience, salary, &c., in full, to S. Y. M. E. S., 65 Broadway, 16th floor.

LARGE import and export house desires services of young boy. Reply by letter, stating particulars in full, to S. Y. M. A., 65 Broadway, 16th floor.

LEDGER CLERK, ACCUSTOMED TO HANDLING LARGE NUMBER OF ACCOUNTS; GOOD PENMANSHIP; QUICK AND ACCURATE AS TO FIGURES AND MONTHLY STATEMENTS; CATHOLIC; STATE EXPERIENCE AND SALARY EXPECTED. BOX 301, 200 CABLE BUILDING.

LEDGER clerk, thoroughly experienced in posting statement work, &c.; permanent position for neat, rapid, accurate, well recommended young man; specify age, salary, experience, references. Write T. L., 10 Union Square.

MACHINISTS,
CLEVELAND AUTOMATIC OPERATORS
AND SET UP MEN,
HAND SCREW MACHINE OPERATORS,
GRINDER HANDS,
OILERS AND
BELT MACHINE HANDS,
ALSO A FEW TOOLMAKERS.
APPLY IMMEDIATELY.
BIJUR MOTOR APPLIANCE CO.,
15TH AND GARDEN STS., HOBOKEN, N. J.

MAIL ORDER MAN.
An opening exists for a Christian young man, between the ages of 25 and 35, who has a good working knowledge of the mail order business and is familiar with general merchandise; this is an excellent opportunity for the man who will put forth the right effort into his work to learn and grow with the business; when replying state age, concern previously employed by and wages, all of which will be treated in confidence. E., 678 Sun-Herald.

MANAGER WANTED.
Must be college graduate of strong personality, pleasing address and of unquestionable reputation; this position is worth from $5,000 to $10,000 a year to the right man; sales experience preferable, but not essential. Apply by letter, Suite 204, 110 West 40th st.

MAN wanted over 50, as courtesy man, neat appearance and business ability, preference given to man with knowledge of automobiles. W. J. B. Motor Truck Co., 1832 Broadway.

MANAGERS.
Opportunity is offered to young men who have had experience in selling cigars, stationery, &c., to connect with large organization, with chain stores; those willing to go out of New York; state fully age, experience and salary expected. Address Store, Post Office box 361, Downtown.

## HELP WANTED—MALES.

MANAGER for the meat department in one of New England's largest department grocery stores; must be thoroughly experienced in all branches of the retail meat business; give references and state salary expected in first letter. Address P. O. box 646, Hartford, Conn.

MAN and wife for cooking and general housework; good wages. Phone 7936 Flatbush.

MEN, American or foreign; experience unnecessary; easy work; rapid advancement; the Government buys our merchandise; customers everywhere; commission, salary to producers. F., 14 Sun-Herald, Herald square.

MEN, age under 55, experience unnecessary; travel, make secret investigation, reports; salaries, expenses. Write American Foreign Detective Agency, 488 St. Louis.

MEN for light work, from 5:15 P. M. to 11 P. M. Call sixth floor, 681 5th av., near 54th st.

MEN wanted for detective work. Write J. Ganor, former government detective, 808, Danville, Ill.

MULTIGRAPHER, young man, energetic, earnest; willing to work; salary $90 to commence; hours, 9 to 5; Saturdays, half day. Inquire Room 410, Buick Building, 1737 Broadway, N. Y.

"NATIONAL"
EMPLOYMENT EXCHANGE,
30 Church st., New York city.
THE LARGEST AND OLDEST EMPLOYMENT AGENCY IN THE WORLD HANDLING EXCLUSIVELY THE HIGHER GRADES OF BRAIN WORKERS.
Established 1900.
OFFICERS AND DIRECTORS:
Otto T. Bannard, President,
Chairman of the Board,
New York Trust Company.
John R. MacArthur, Vice-President,
of MacArthur Brothers.
Francis L. Hine, Treasurer,
President First National Bank.
Eugene H. Outerbridge, Secretary,
of Harvey & Outerbridge.
Robert W. De Forest,
of De Forest Brothers,
Vice-President and General Counsel
of Central Railroad of New Jersey.
L. F. Loree, President
the Delaware and Hudson Company.
Newcomb Carlton, President
Western Union Telegraph Company.
Arthur Williams, of the New York Edison Company.
George Blumenthal, of Lazard Freres.
We are assisting monthly nearly 1,000 qualified individuals to secure lucrative and congenial positions at salaries ranging from $12 per week to $25,000 per year.

OFFICE BOY.
GOOD OPPORTUNITY FOR ADVANCEMENT; PERMANENT POSITION WITH LARGE MILLINERY HOUSE. APPLY AMBERG, 1237 BROADWAY.

OFFICE boy, Christian, wanted by large wholesale house; good chance for advancement; state age and salary expected. A., 1251 Sun-Herald, Fulton st.

OFFICE assistant, intelligent young lady with previous clerical and bookkeeping experience; good handwriting. Call after 10 A. M., Room 626, 30 East 42d st.

OFFICE assistant, 17 to 18, required by large steel corporation; state age, education, experience and salary desired. O., 811 Sun-Herald, Fulton st.

ONE or two thoroughly experienced rose budders; good wages. Peterson's Rose Nursery, Fair Lawn (near Paterson), New Jersey.

PACKERS, experienced in excelsior packing. Apply Louis K. Liggett, 340 West 4th st.

PACKER—Steady position for experienced man, to pack small electrical material. Edwards & Co., 140th st. and Gerard av., Bronx.

PAINTER WANTED.
Call 175 East 98th st.

PHYSICIAN wanted, registered doctor for medicine company; state age and college graduated from. Address J. A. Welch, 18 So. Division st., Buffalo, N. Y.

PHYSICIAN to take charge of medical practice for three or six months, during physician's absence; with view to permanent association. Tel. Columbus 79, Monday.

PHYSICIAN for office practice (specialist); good position for doctor who is registered, honest and temperate; state your own particulars. O., 108 Sun-Herald, Herald square.

PORTERS,
NIGHT OR DAY WORK;
CAPABLE MEN ONLY NEED APPLY.
WE PAY THE HIGHEST SALARY.
MARTIN'S,
FULTON, COR. BRIDGE ST., BKLYN.

PORTERS (WHITE), WANTED BY W. & J. SLOANE, HIGH GRADE MEN TO HANDLE FURNITURE; PERMANENT POSITIONS; CALL 6 EAST 47TH, AFTER 10 A. M.

PORTER and hand man in dry goods house; permanent position. Henry Glass & Co., 46 White st.

PORTERS wanted for bagging mail; steady; good pay; first floor. McGraw-Hill Co., 10th av. and 36th.

POSITION is open to a young man in a first class club as cigar clerk; hours 12-2 and 6-9:30, six days a week; $70 month to start. C., 424 Sun-Herald, Herald square.

PRINTING
SALESMAN
WANTED.
A1 opportunity for a strictly high grade salesman on catalogues and direct advertising service. A worth while opening to man of ability and experience whose past performances justify profitable salary. Griffith-Stillings Press, 368 Congress st., Boston, Mass.

REAL ESTATE AND INSURANCE
(Clerical Man.)
Large, rapidly growing mercantile organization with branches all over the country, has an unusual opportunity for man between 25 and 35 years of age, with some experience in real estate work, especially retail store locations, leases, titles, fire insurance, workmen's compensation and liability insurance and taxes; some knowledge of law, especially as to leases, is desirable; applicant must be satisfied to devote necessary period to learning details thoroughly to assure his own future, which will be governed by his development and results produced; in application give complete history of previous experience and training, age, whether married, and religious preference. E., 679 Sun-Herald.

RECEIVING clerk thoroughly understanding the small ware and fancy goods business; good opportunity for live man. Apply by letter only, stating salary wanted, R. M., Box 108, Station F, Manhattan.

RETIRED business man, tired of doing nothing, wishing to add materially to his income without the restraint of office hours, can connect with concern of nationwide reputation. Address Post Office box 87, Station D.

SALESMAN, 25-30 (inside), wholesale knit goods, general merchandise house has a rare opportunity for a thoroughly conscientious and wideawake young man to take care of inside trade and in general make himself invaluable; must be well appearing, aggressive and real live wire; state fully age, experience and salary expected. Opportunity, 835 Sun-Herald, Fulton st.

SALESMEN.
Large Chicago corporation, with big expansion plans, requires five or six additional salesmen, 25 to 45 years of age, neat appearance, earning power of from $75 to $100 a week through earnest effort; permanent positions with rapid advancement assured to the right men; selling experience desired, but not necessary. See Steffek, 1034 Singer Building. Call 9:30 to 1 P. M.

SALESMEN WANTED.
Live wire salesmen wanted to sell stock of established steel corporation increasing their capitalization; present stock issue now on dividend basis; liberal contract to producers; no advances. Room 1209, 160 Broadway, N. Y.

SALESMAN—High grade man to sell automobile bodies and winter tops in local territory; one capable of driving car; when answering state selling experience and references; strictly legitimate proposition; salary and expenses. E., 608 Sun-Herald.

SALESMAN to represent the International Correspondence School in Jersey territory; can earn $50 to $80 per week; drawing account against commission. Apply A. M., T. A. Spearin, 665 Newark av., room 207, Jersey City, N. J.

SALESMAN FOR MARINE PACKINGS—We require the services of a man experienced in the line and well and favorably known in shipping circles; $250 month to start. P. O. box 209, City Hall Station.

SALESMAN in store, wholesale paper and card house; must have experience in this line; state experience, salary expected. B. L., 149 Sun-Herald, Downtown.

## HELP WANTED—MALES.

SALESMEN.
THE DAWN OF A NEW DAY IN YOUR LIFE AWAITS YOU IF YOU SIMPLY POSSESS THE INITIATIVE AND WILL TO OPEN YOUR MIND AND HEART TO CONVICTION FOR JUST ONE THING THIS AFTERNOON AT 3 P. M. SHARP.
* * *
FOR ONCE IN YOUR LIFE—IF ONLY JUST LONG ENOUGH TO HEAR OUR STORY—TRY TO BELIEVE YOU ARE A THOUSAND OR TWO MILES FROM BROADWAY, IN A LAND WHERE MEN HAVE FAITH IN MEN.
OUR FAITH IN MEN IS UNLIMITED, AS IS PROVEN BY THE FACT THAT 41 MEN, JUST LIKE YOURSELF, WHO JOINED THIS ORGANIZATION OF SELLING MEN DURING THE PAST SEVERAL MONTHS AND GAVE THEIR BEST TO THIS GREAT WORK OF FINANCING THE EXPANSION OF AMERICAN BUSINESS INSTITUTIONS AND DEVELOPING NATIONAL SALES FORCES, UNDER THE PERSONAL DIRECTION OF JAMES W. ELLIOTT, WRITER OF MAN MESSAGES, HAVE BEEN PROMOTED TO EXECUTIVE POSITIONS WITH EARNING CAPACITIES OF FROM $5,000 TO $15,000 PER ANNUM. AND WHILE THEY WERE TRAINING FOR THE BIG JOBS, MANY WEEKLY COMMISSION CHECKS OF $500 OR OVER WERE PAID TO INDIVIDUAL MEMBERS OF THIS ORGANIZATION.
WE DON'T CARE ABOUT YOUR SUCCESS OR FAILURES AS A SALESMAN; IN FACT YOUR PAST EXPERIENCE DOESN'T MEAN A THING TO US, JUST AS LONG AS YOU HAVE THE DESIRE TO ACHIEVE AND WIN BIG AND WIN CLEAN.
EIGHTY PER CENT. OF OUR SELLING FORCE NEVER SOLD A DOLLAR'S WORTH OF ANYTHING BEFORE THEY JOINED THIS ORGANIZATION—BUT TO-DAY ARE WINNING OR HAVE ALREADY WON BIG JOBS.
WE STARTED HERE LESS THAN ONE YEAR AGO WITH ONE FLOOR AND SIX MEN TO BUILD THE LIBERTY STARTERS CORPORATION FROM THE GROUND UP. WE FINISHED THAT JOB AND THAT INSTITUTION IS NOW ON THE ROAD TO A BRILLIANT SUCCESS, MANNED THROUGHOUT WITH OUR MEMBERS.
TO-DAY WE HAVE THREE FLOORS IN THIS BUILDING DEVOTED EXCLUSIVELY TO FINANCING THE EXPANSION OF AND DEVELOPING NATIONAL SALES FORCES FOR THREE NATIONALLY KNOWN GOING INSTITUTIONS, WHO NEED AT LEAST 200 BUSINESS AND SELLING EXECUTIVES, WHICH POSITIONS WILL PAY FROM $5,000 TO $25,000 ANNUALLY—AND MORE.
EVERY SINGLE ONE OF THESE MANAGERIAL POSITIONS WILL BE FILLED WITH MEN JUST LIKE YOURSELF, OUT OF THE ORGANIZATION WHICH YOU ARE INVITED TO JOIN, PROVIDED YOU ARE WILLING TO BE SHOWN HOW TO HELP YOURSELF REACH YOUR GOAL IN BUSINESS AND LIFE.
IN OTHER WORDS, WE HAVE FOR YOU THE OPPORTUNITY YOU HAVE DREAMED OF, NO MATTER WHAT LINE OF WORK YOU HAVE BEEN DOING. SOME MEN HAVE GIVEN UP SALARIES UP TO $5,000 TO COME WITH US.
OUR STORY WILL BE CONTINUED IN FULL DETAIL AT 3 O'CLOCK SHARP THIS AFTERNOON.
YOU WANT TO HEAR THE REST OF IT, DON'T YOU? WELL, JUST DROP IN AND TELL MR. WELLS YOU WILL BE HERE AT THAT TIME, AS OUR SEATING CAPACITY IS LIMITED TO 100 CHAIRS—CALL EARLY.
REMEMBER THERE IS NO OBLIGATION ON YOUR PART—EXCEPT YOUR EARNEST ATTENTION TO THE DETAILS OF THE OPPORTUNITY WE HAVE TO OFFER YOU.
THE BUSINESS BUILDERS,
VOCATIONAL DEPARTMENT,
4TH FLOOR,
620 FIFTH AV.

SALESMEN.
YOU ARE AMBITIOUS. YOU ARE INTERESTED IN A BIGGER AND BETTER PART TO PLAY IN THE GAME OF LIFE. YOU WANT A JOB THAT WILL LEAD YOU SOMEWHERE WORTH WHILE. IN OTHER WORDS, YOU WANT TO BE SUCCESSFUL. WE KNOW THAT, OR YOU WOULD NOT BE READING THIS ADVERTISEMENT. ADVERTISING IS THE LINK BETWEEN SUPPLY AND DEMAND. WE WANT, WE NEED, VITALLY, MEN, THE RIGHT KIND OF MEN. MEN WHO ARE ANXIOUS TO MAKE A NAME FOR THEMSELVES, NOT MEN WHO EXPECT TO HAVE A NAME HANDED TO THEM ON A SILVER PLATTER.
WE DON'T WANT TO KNOW WHAT YOU HAVE DONE, WE DON'T CARE WHAT YOU ARE DOING. WE WILL TAKE YOU AS YOU ARE AND TRAIN YOU. YOU WILL BE CONNECTED WITH THE FINEST ORGANIZATION OF MEN IN THE COUNTRY. YOU WILL HAVE SOME OF THE BIGGEST SALES EXECUTIVES THE COUNTRY HAS EVER KNOWN WORKING WITH YOU. THESE MEN WILL WATCH YOUR WORK AND THERE ARE BIG EXECUTIVE JOBS AWAITING EVERY MAN WHO MAKES GOOD. IN THE MEANTIME, YOU CAN JOIN THE RANKS OF OUR BOYS, WHO ARE MAKING UP TO $600 WEEKLY. BUT WE CANNOT TELL YOU ABOUT IT HERE. ALL WE ASK IS THAT YOU COME AND SEE US; WE KNOW THAT IF YOU ARE A BIG MAN WITH BIG IDEAS YOU WILL APPRECIATE A BIG OPPORTUNITY. IT WILL TAKE YOU ONLY A FEW MINUTES TO COME UP AND IT MAY CHANGE YOUR WHOLE FUTURE LIFE. A CORDIAL WELCOME AWAITS YOU.
THE CARLISLE TIRE CORPORATION,
4TH FLOOR, 620 5TH AV.

SALESMANSHIP is a profession, but salesmen are paid more in proportion to their work than perhaps any other class of professional men; is your profession remunerating you in keeping with your ability? If it is not there is something wrong; the probabilities are we can present the opportunity you have been seeking in order that you may increase your earning power consistent with your effort and ability; we are a fiscal organization created to develop an exceptionally profitable Southern industry with plans for expansive development; we desire salesmen who are capable of mastering our line of work and becoming managers for our branch offices in the East and South; may we have the pleasure of a frank discussion relative to your qualifications, &c. Call room 1101, 19 West 44th st., New York city.

SALESMEN
WHAT POWER YOU HOLD
IN RESERVE
Counts more with us than does the most imposing sales record you can set before us. Your reserve power is the measure of your ability TODAY. We'll be glad to have you put it to the test, giving you immediate opportunity to earn big money and to develop the best that's in you of salesmanship, with the backing of a strong organization that is right now helping many a man between 25 and 50 to measure up to his biggest expectations.
SUITE 1017
BRUNSWICK BUILDING
225 5TH AV.

SALESMEN—A sales organization with a genuine record of achievement offers you an opportunity to join its force; you must be over 25 and have the ability TO WALK AND TALK AND TELL THE TRUTH, and by so doing you will be enabled to duplicate on commission the earning of our regular salesmen, an average of $145 weekly. We are expanding rapidly and early promotion to an executive position awaits the conscientious producer. References required. Interviews confidential. Call now. E. H. Spence & Co., Suite 1014, 25 West 43d st.; Suite 1512, Flatiron Building; Suite 305, 132 Nassau st.; Suite 81, 166 Montague st., Brooklyn; Suite 52, 156 Market st., Newark; Suite 536, Munsey Building, Washington, D. C.

SALESMEN.
THE NEW ERA MFG. CO. HAS AN OPENING IN THIS CITY FOR TWO HIGH GRADE SALESMEN; AN UNUSUAL OPPORTUNITY IS OFERED TO THE RIGHT MEN.
SEE OUR MR. J. H. DUNKEL, MONDAY FROM 10 TO 12 A. M., OR 2 TO 4 P. M., 450 4TH AV., 9TH FLOOR.

SALESMEN
We have a proven money making opportunity for men who must succeed, who have selling experience or who desire to learn to sell securities; have large, successful organization and we furnish live inquiries from good prospects which are profitable, with liberal compensation; corporation of standing, manufacturing food products with wide distribution in several States. Room 408, 50 East 42d st.

SALESMAN—Large concern engaged in the retail coal trade in Manhattan, particularly steam sizes, has an opening in prospect for an experienced and capable salesman, preferably one who controls steam coal patronage; the man who measures up to our requirements will be afforded an excellent opportunity to make a permanent and profitable connection; state age, salary, experience and tonnage sold yearly. O., 542 Sun-Herald.

SALESMAN.—INSIDE SALESMAN AND FLOOR MANAGER FOR LARGE VEILING AND NETTING HOUSE ACQUAINTED WITH BUYERS OF LARGE DEPARTMENT STORES. STATE WHERE PREVIOUSLY EMPLOYED, SALARY EXPECTED. COMMUNICATIONS CONFIDENTIAL. C., 445 SUN-HERALD, HERALD SQUARE.

SALESMEN—Two active, educated men for special work in Connecticut and Pennsylvania for old established publishing house; weekly advance and commission, with opportunity for advancement to men who qualify. Apply 10 to 12, A. W. Ross, 11th floor, Dodd, Mead & Co., 449 4th av.

SALESMAN—STOCK SALESMAN WANTED TO TAKE ENTIRE DIRECTION OF FINANCIAL POLICY OF WELL KNOWN INDUSTRIAL CORPORATION OFFERING ITS STOCK DIRECT. D., 459 SUN-HERALD, HERALD SQUARE.

SALESMAN, national organization has opening metropolitan district for successful salesman; position is permanent, carries large earnings; wants