FOREIGNERS SEEK AMERICAN GOODS

Now the Time for Exporters to Prepare for After War Trade.

OPPORTUNITIES GALORE

Advice Which Will Help to Capture and Hold Customers Abroad.

It has been emphasized that now is the time for American producers to go after and capture foreign trade that is offered freely and at present without competition.

Preparations for after war oversea business must be made before peace comes. Easy going methods and postponements will not do. When Germany has been beaten there will be a scramble. You will then be too late. Exporters will find the following advice timely:

Always follow clients' instructions.

Use new packages of the strongest materials.

Pack compactly to reduce freight charges to a minimum.

Give as much attention to the inside as to the outside packing, as it is equally important.

Place braces and partitions in the inside of cases to prevent shifting and breakage.

Do not use crates where cases should be employed.

Use Stencil, Not Brush.

Mark packages with a stencil and not with a brush.

Avoid covering packages with your brands or other trademarks.

Your client's shipping marks, numbers and destination should appear on both ends of the packages and the net and gross weights in kilos and pounds on the cover.

Unless the contents are identical, number each package differently.

Have the same marks on your invoices as on the packages.

Mark the country of origin, also the name and address of shipper on package, but avoid other inscriptions or advertisements.

Linen tags should always be used on shipments of iron bars, pipe and small castings too small to be marked with a brush or stencil.

Parts of machinery should be marked with white paint.

All packages should be iron strapped; this includes bales and barrels as well as cases. Kegs, casks and barrels should be traced with strong hoopieces bound with heavy iron strappings.

Goods subject to damage by water or humidity should be lined with waterproof paper or oilcloth. Cases containing valuables such as watches, revolvers, perfumery, jewelry or silverware should be tin or zinc lined to prevent pilfering.

Large and heavy cases as well as those containing valuables and other articles subject to theft should have strong battens and be reinforced with iron straps.

Fresh overseas business opportunities for American producers are given in the list printed below.

Addresses of persons and firms involved are reserved, but may be obtained through THE SUN. Questions regarding published items should be on separate sheets, a sheet to each item, and the number of the item should in all cases be stated. THE SUN does not furnish credit ratings or assume any responsibility as to the standing of business men or firms abroad. The usual precautions should be taken in all cases.

Those desiring United States goods and what they want are:

770. A firm in England wishes to buy mineral waters.

771. A company in South Africa desires to purchase pedigreed Friesland dairy cattle.

772. An agency is desired by a man in France for the sale of metal type.

773. A merchant in the British West Indies wishes to be placed in communication with American firms who make a business of selling reproductions of famous pictures which can be sold at reasonable prices.

Frenchman Will Buy Honey.

774. A man in Italy wishes to secure an agency for the sale of general merchandise.

775. A man in France is in the market for honey in fairly large quantities.

776. A merchant in France desires to buy from 200,000 to 300,000 small tin boxes with hinged covers.

777. A company in East Africa desires to purchase cream wove banks and bonds ruled tinted papers weighing about thirty-six pounds per ream of 480 sheets, imitation parchments, manifold papers, double crown (20x30); all kinds of printing papers in as much as double demy (85x22½), double crown (30x20) and double royals (25x40) blue and yellow paper.

778. A company in Japan is in the market for steel bars, angles, channels, plates and sheets, chemicals and machinery.

779. An agency is desired by a man in Switzerland for the sale of all kinds of mining production, such as metals, pig iron, iron and steel, oils, hardware, electrical goods, fire clay and bricks, machinery and all other articles for ironmongery and machine manufactures.

780. A man in South Africa desires to secure an agency, on a commission basis, for the sale of boots, shoes, textiles, all classes of soft goods, leather goods, cutlery, clocks, watches, jewelry, barbers' supplies and general hardware.

781. An agency is desired by a man in Italy for the sale of printing and writing paper, all kinds of paper goods, stationery and linen, hemp and jute yarns.

782. A firm in India wishes to purchase and secure an agency for the sale of coal tar dyestuffs direct, sulphur, basic acid and vat direct and sulphure colors in tons and others in hundredweights of 112 pounds.

783. Agencies are desired by a business man in India for the sale of automobile tires, boots and shoes, leather belting, hosiery and hardware supplies, such as bolts, nuts, rivets, hinges, chemicals, dyes and also perpetual calendars made of metal.

784. A commission agent in Venezuela wishes to secure agencies for any salable articles.

This Design to Be a Bear.

785. The owners of an overall factory in Mexico producing thirty dozen pairs daily desire to purchase denim of civilian color, blue or dark gray, to be retailed at about $2.75 a garment. The firm also desires to purchase percale of floral designs for making comforts and quilts. Samples are desired. The firm states that it will require labels or trade marks, and invites suggestions for a design preferably of a bear dressed in overalls, and a bear dressed in a working shirt.

786. A firm in India desires to purchase cotton piece goods.

787. A man in South Africa wishes to be placed in touch with Friesland Cattle Breeders' Association or with individual breeders, with a view to purchase Friesland cattle.

788. The water department of a city in South America desires to purchase 30 inch cast iron pipe, with certain accessories, in large quantities. Cash will be paid.

789. A firm in India wishes to purchase cotton yarns, bleached and mercerized and turkey red and aniline black, chrome yellow, chrome orange and chrome green.

790. A firm in Chile desires to purchase up to date canning machinery for canning buttop in round six pound cans. The plant must have a minimum capacity of 4,000 cans daily.

791. A company in Brazil is in the market for machinery for manufacturing vegetable oils, cigarettes and other similar industries.

792. A firm in Russia wishes to secure an agency for the sale of groceries, dyestuffs, drugs, chemicals and technical goods, such as straps, files, saws and small machine tools.

793. A man in Brazil desires to secure an agency for the sale of newspapers, weekly and monthly magazines and periodicals of all kinds, books and other publications.

794. A firm in Cuba wishes to represent American manufacturers and exporters of provisions and foodstuffs of all kinds.

795. An agency is desired by a firm in Hongkong for the sale of fire fighting apparatus.

Russian Seeks Agency.

796. A man in Russia desires to secure an agency for the sale of general merchandise in that country when conditions improve.

797. A man in Norway wishes to secure an agency for the sale of all kinds of yarns, manila rope, cotton goods, grain and flour.

798. A firm in England is in the market for stationery, office stationery and photographic products.

799. A man in Mexico desires to purchase machinery and complete equipment for a very small outfit for copper wire drawing and insulated copper wire for electrical purposes, with a capacity of 100 pounds per day to start with.

800. An agency is desired by a man in Norway for the sale of all kinds of foodstuffs and general merchandise.

801. A man from India who will be in the United States until July 1, 1918, desires to secure an agency for the sale of motor trucks in India and the Philippines. Quotations may be made f. o. b. factory if desired.

802. An agency is desired by a firm in France for the sale of metallurgical products, construction material, cranes, rolling stock and machinery.

803. The Brazilian representative of a firm in Switzerland wishes to represent American manufacturers and exporters of chemical products for industrial purposes, such as sulphate of soda, acetic acid, carbolic acid, carbonate of soda, cream of tartar; construction materials, automobile accessories, textiles, wire, barbed and plain, and sheet tin.

804. A company in Russia wishes to secure an agency for the sale of metal and wood working machinery, agricultural machinery, hydraulic and web presses, steam hammers, steam engines, gasolene engines, pumps, locksmiths' tools, metallurgical machinery, locomotives, railroad trucks and special machinery for railroad works.

Seeks Agency for Toys.

805. An agency is desired by a man in France for the sale of toys.

806. A man in Jamaica wishes to purchase sawmill and shingle machinery, portable sawmills and supplies in general.

807. A tobacco company in China is in the market for 1,500 boxes of tin plates, consisting of 750 boxes of 20 by 14 inches, 112 sheets of 100 pounds and 750 boxes of 15¾ by 14 inches, 112 sheets of 107 pounds; these lots being required every month.

808. A firm in Switzerland desires to purchase all kinds of leathers, such as waxed and flexible splits, glaced kids, hemlock and oak sole leather, harness leather and saddlery and motor car leathers.

809. A man in Spain wishes to be put in touch with up to date manufacturers of automatic or electric machines for distributing food and drinks.

810. A Franco-Belgian firm in France wishes to be placed in communication with American manufacturers and exporters of agricultural machinery and implements with a view to securing an agency.

811. A man in Senegal is in the market for steam and motor launches, small sailing vessels, fishing nets and tackle for sea and river fishing, outfits for smoking and drying fish, agricultural implements, pick axes, machetes and hand saws, oil compress machines, outfits for curing leaf tobacco, gasolene and petrol engines.

Norwegian Seeks Agency.

812. An agency is desired by a company in Norway for the sale of cotton, cotton yarn, all kinds of cotton and woollen goods, underwear, hosiery, shoes, canned goods, coffee, sugar and flour.

813. A man in Venezuela desires to receive reliable quotations on 800 drums of 850 kilos each of crystallized caustic soda, 78 per cent. grade.

814. The Brazilian representative of a firm in Switzerland desires to receive quotations on new machine for ruling paper, one envelope making machine and one machine for cutting visiting cards.

815. A company in Argentina wishes to secure agencies for the sale of sugar, rice, coffee, foodstuffs, linoleums and textiles.

816. A firm in Switzerland desires to purchase musical instruments of all kinds, such as brass band instruments, violins, and especially pianos and organs.

817. A company in British Guiana is in the market for dry kiln equipment for drying lumber and a shingle mill for cutting a medium hard wood.

818. A firm in Italy wishes to secure an agency for the sale of raw cotton, hides and skins, oil seeds, vegetable and mineral oils, fats and greases and heavy chemicals.

AUCTION SALES THIS WEEK.

MONDAY, MAY 27.

[AT 3208 THIRD AVENUE.]

By J. Clarence Davies.

BRONX BLVD, w s, 117.3 n 241st st, 50x100—H E Archer et al, exrs, agt E A Riedlinger et al; J F Lamden, atty; due, $1,652.18; taxes, &c, $120.32.

TUESDAY, MAY 28.

[AT 14 VESEY STREET.]

By Joseph P. Day.

18TH ST, 215 W, n s, 200 w 7th av, 25x92, 5 sty flat; exr's sale; estate of A Davis, deceased.

1ST AV, 224, e s, 77 n 13th st, 25.6x66, 5 sty and 4th str; exrs sale.

OYSTER BAY, L I—Tract of 27 acres with 3 sty fr dwlg on Locust Valley Rd bet Washway and Plantingfield Rds; exrs' sale, estate of Phebe Etta Anstey, deceased.

MANHATTAN AV, 250, e s, 75.11 n Cathedral Pkway, 40x110, 6 sty apt house; vol sale.

YONKERS, N Y—Tract of about 14 acres, with 1½ sty fr cottage, on Nepperhan and Valley avs, south of Hillside terrace; vol sale.

BROOKLYN—34 Berkeley pl, 252.2 e 5th av, 3 sty dwlg, 20x95; vol sale.

BROOKLYN—Nos 16 Tenth st, 100 e 3d av, 2½ sty fr dwlg, 12.6x100; vol sale.

BROOKLYN—809 to 817 Knickerbocker av, n e cor Eldert st, 100x96.11, 4 3 sty flats; voluntary sale.

35TH ST, 37 W, n s, 200 w 5th av, 18.9x98.9, 6 sty loft and str bldg—C A Munn agt Carnegie Constn Co et al; Maston & N, attys; due, $78,065.53; taxes, &c, $755.75.

BRADHURST AV, 4, e s, 27.8 n 142d st, 27.4x39.2x26.10x61.10, 5 sty flat and strs—F W Blauvelt agt M W Moss et al; action 1; Bernholmew Foody, Jr, atty; due, $26,116.01; taxes, &c, $174.25.

1ST AV, 1026, n e cor 56th st, 24x94, 4 sty tnt and stores—Edw Ridley et al, exrs, &c, agt J B Fox et al; Uterhart & G, attys; due, $14,413.79; taxes, &c, $776.89.

By Henry Brady.

50TH ST, 6 W, s s, 152 w 5th av, 25x100.5, 4 sty dwlg, garage and hotel—Isabella Greacen agt Sixth Leasehold, Inc, et al —Carrington & P, attys; due, $10,201.28; taxes, &c, $1,262.60.

113TH ST, 76 and 78 W, s s, 75 e Lenox av, 50x100.10, 6 sty flat and strs—Alfred Opdyke, admtr, agt C S Lyons et al; Cary & C, attys; due, $63,686.42; taxes, &c, $3,272.13.

117TH ST, 55 E, n s, 128 e Madison av, 33x100.11, 3 sty tnt—Louise Boose agt Barnett Goldstein et al; Dutton & K, attys; due, $31,194.86; taxes, &c, $437.90.

NORFOLK ST, 107, w s, 150 n Delancey st, 25x100, 5 sty tnt and strs—H D Colt et al, trstes, &c, agt Moses Heller et al; H de F Baldwin, atty; due, $24,281.48; taxes, &c, $1,175.92.

47TH ST, 48 and 50 W, s s, 302 e 6th av, 45.4x100.5, two 4 sty dwlgs—Farmers Loan & Trust Co agt Enthold Realty Co, Inc, et al; Geller, R & H, attys; due, $90,017.55; taxes, &c, $1,082.35.

2D ST, 138 E, n s, 120.2 w Ave A, 20.2x109, 3 sty hospital—C C Friedlander agt M V O'Brien et al; Lindsay, K & P, attys; due, $16,169.09; taxes, &c, $25.

By Herbert A. Sherman.

SULLIVAN ST, 96 to 100, w s, 56.2 n Spring st, 69.5x129.7x irreg, 6 sty stable—G N Kananblev et al, exrs, agt Thos H Steers et al; G H Hyde, atty; due, $75,754.46; taxes, &c, $2,651.02.

[AT 3208 THIRD AVENUE.]

By Joseph P. Day.

MELROSE AV, 762-764, s e c 157th st (No 400), 49.2x71, 6 sty flats and strs—Wilhelmina Haffen agt Milton Realty Co et al; Freeo & McE, attys; due, $10,481.51; taxes, &c, $2,235.40; prior mtg, $40,000.

By Arthur C. Sheridan.

CHISHOLM ST, w s, 200 s Jennings st, 40x119.6x irreg; vacant—L N Bristow agt Dennis Doyle et al; Ernest Hall, atty; due, $3,620.52; taxes, &c, $310.

WEDNESDAY, MAY 29.

[AT 14 VESEY STREET.]

By Joseph P. Day.

57TH AV, 2232, w s, 25 s 130th st, 25.11x85, 5 sty tnt and strs—Edw Ridley et al, exrs, agt Chas Modry et al; Uterhart & G, attys; due, $13,809.77; taxes, &c, $373.80.

By Samuel Marx.

HESTER ST, 83, n s, 23.6 w Orchard, 21.1x62.5, 5 sty tnt and strs Harry Hosford agt Calvin Realty Corp et al; House, G & V, attys; due, $16,155.25; taxes, &c, $191.88.

[AT 3208 THIRD AVENUE.]

By Joseph P. Day.

DAVIDSON AV, 2040, n e cor Burnside av, 119.7x112.9x49.8x90, 5 sty flat and strs—Bway Holding Corp agt Harrison Av Bldg Co, Inc, et al; H M Bellinger, Jr, atty; due, $50,942.88; taxes, &c, $590.40.

By Henry Brady.

MONROE AV, 1687, w s, 95 n 173d st, 150x95x100x95 to Weeks av, 50x190, 2 sty fr dwlg and vacant—David Grant agt Dennis Doyle et al; H M Bellinger, Jr, atty; due, $11,891.70; taxes, &c, $763.40.

By James J. Donovan.

168TH ST, 523, n s, 180 e Union av, 40x100, 5 sty flat—East River Savgs Inst agt Adolph Mertin et al; E R Vollmer, atty; due, $28,970.74; taxes, &c, $746.

DE REIMER AV, w s, 312.1 s Bussing av, 156x87.6—Emeline Dooley agt J C Gaffney et al; De La Mare & M, attys; due, $1,910.75; taxes, &c, $217.88.

FRIDAY, MAY 31.

[AT 14 VESEY STREET.]

By Henry Brady.

MADISON AV, 2069, e s, 74.11 s 125th st, 25x96, 5 sty flat and strs—Maurice Cohen et al agt H E Wolf et al; Greenberg & L, attys; due, $3,474.92; taxes, &c, $391.19; prior mtg $11,000.

MADISON AV, 1590, w s, 50.11 s 107th st, 25x100, 5 sty flat and strs—D K De Blezedon et al, trtes, agt Ida Steinman et al; F de P Foster, atty; due, $24,507.75; taxes, &c, $904.34.

By Samuel Marx.

96TH ST, 111 E, n s, 100 e Park av, 25x100.11, 5 sty tnmt—H J Messing agt Loretta Corp et al; Silberberg & D, attys; due, $5,541.47; taxes, &c, $1,000; pr mtg, $1,775.

SATURDAY, JUNE 1.

[IN ROTUNDA OF CITY HALL AT 11 A. M.]

By John Griffin, referee.

HORATIO ST, 78, s s, 169.4 w Greenwich st, 24.4x87.5x irreg, 4 sty dwlg—Milton Cooper agt J F Cooper et al; K K Brown, Hornell, N Y, atty; partition.

TRANSACTIONS RECORDED.

TRANSFERS.

(With the name and address of owner and attorney.)

Downtown.

(South of Fourteenth street.)

13TH ST, 1 to 5, 11, 17, 7 and 9, 34 to 38 E, and 7 to 11 W; Fourteenth st, 38, 2 to 10, 12 to 16, 18 to 36, 1 to 25, 22 and 24 E; Union Square, 1 to 9, 11 to 15; Fifteenth st, 2 and 4, 6 to 22 E, 38 and 40, 46 W; Fifth av, 34 to 96, 71; Fourteenth street, 2 to 29 W; Fifteenth st, 8 to 18 W; Fourteenth st, 31 to 81 W; Fifteenth st, 13 to 23 W; Union Square, 17 and 19; Sixty-second st, 115 W; 124th st, 100 and 102 E; St Nicholas av (sec 7, blk 2051), 3 prcls; Broadway, s e cor 160th st; Amsterdam av, s e cor 168th st; Amsterdam av, n e cor 168th st; Amsterdam av (8-2112-11); 168th st, 106 w Audubon av; Broadway, n e cor 172d st; St Nicholas av (8-2125, 1 to 7 and 9 to 11); also (8-2112 to 24 and 28); 202d and 203d sts (8-2199-30); also (8-2199-18); Ninth av, s w cor 206th st; deed of trust—Jos Wittman, Morristown, N J, individ and exr Eleanor C Wittman and Eleanor Von Erden Orr to Guaranty Trust Co of N Y, 140 Bway, as trustee in trust for benefit of Jos Wittman for life and E von Erden Orr and Jos Van Beuren Wittman, husband, daughter and son of Eleanor C Wittman, decd, ½ part of 78-500 parts; also all int of Jos Wittman as life tenant, April 2; attys, Stetson, Jennings & Russell, 15 Broad st $1

13TH ST, s s, 195 w 5th av, 20x88.7x —x77.9; 18th st, s s, 215 w 5th av, 87x20x irreg—Geo W Webb to Land Map Realty Corp, 150 Bway, mtg $130,000, b and s, c a g, May 70; atty, Wm C Dewey, 150 Bway $1

East Side.

(East of Fifth avenue, between Fourteenth and 110th streets.)

70TH ST, 322 and 324 E, s s, 50x100.4—Caterina, wife Rosario Lentino, to Chas Lentino, 551 De Kalb av, Bklyn, mtg $21,100, May 24; atty, R C Rogers, 245 Bway $100

73D ST, n s, 136.6 e Av A, 37.6x102.2; 73d st, n s, 173 e Av A, 37.6x102.2; 73d st, n s, 210.6 e Av A, 37.6x102.2—Morris Rosenfeld to Harry Halpern, 249 Stone av, Bklyn, mtg $47,000, May 17 .....$1

77TH ST, 249 E, n s, 25x104.4—Milton Realty Co to Lydia B Maier, 2880 Bway, and Line Maier, 1 W 103d st, mtg $8,000, all liens, May 22; atty, T G & T Co, 176 Bway $100

106TH ST, 64 E, s s, 18.9x100.11—Louis Jacobson to Louis Brown, 842 W 37th st, and Nathan Klots, 159 E 103d st, mtg $4,000, all liens, May 24; atty, L Hutner, 72 E 104th st $100

109TH ST, s w c Park av, 17x80.10x irreg—Carrie L Jacobs to Mayer Blumenfeld, 67 E 104th st, and Jos Richman, 73 E 109th st, mtg $8,000, May 24; atty, T G & T Co, 176 Bway .....—

West Side.

(West of Fifth avenue, between Fourteenth and 110th streets.)

56TH ST, n s, 145 e 6th av, 25x100.5—Shirley E Sprague to Shirley Realty Co, 57 W 56th st, mtg $45,000, all liens, May 21; attys, Hirst & Ehrhorn, 15 William st $1

8TH AV, 2239, w s, 25x100—Andrew Kane, Jr, to Belland Realty Corp, 300 W 121st st, mtg $24,000, May 24; atty, Louis J Gold, 132 Nassau st $100

Uptown.

(Manhattan Island, north of 110th street.)

ST NICHOLAS AV, 204, e s, 29.4x119.11x 23x103.7—Chas Schwartz to Belland Realty Corp, 300 W 121st st, mtg $18,000, May 24; atty, Louis J Gold, 132 Nassau st $100

OLD BROADWAY, n w c 131st st, 100.4x134x99.11x143—Church of the Annunciation of Manhattanville to A L & Realty Corp, 247 5th av, b and s, May 24; atty, T G & T Co, 176 Bway $35,000

131ST ST, n s, 99.10 e Bway, strip 0.2x99.11—Manhattan College, to A L & Realty Corp, 247 5th av, May 22; atty, T G & T Co, 176 Bway $810

Bronx.

(Borough of The Bronx.)

BAILEY AV, e s, 75 s 230th st, 25x100.7—Joseph F Merkel to Randall Comfort, East Pleasantville, N Y, mtg $6,000, May 20; attys, Frees & McE, 3029 5d av $1

LOTS 317 to 319, map McGraw estate—Max Levitt to Rosalie Buttner, 239 Bainbridge st, Bklyn, mtg $3,000, July 11, 1917; atty, Rosalie Buttner, 239 Bainbridge st, Bklyn $10

GRANT AV, w s 106 s 164th st, runs W 75 to centre Morrisania av x n 25x e 71.11x s 25.3—Sam'l N Schouten to Lillie Bultmann and ano, 997 Grant av, April 26; attys, Janover, F & J, 30 Church st $1

COLUMBUS AV, s w c Louise st, 20x100—Chas M O'Keeffe (ref) to Frances Aronson, 215 W 84th st, May 14; atty, Arthur S Barnes, 87 Nassau st $400

LOTS 188 to 190, map Lott G Hunt estate—Chas M O'Keeffe (ref) to Jennie S Anderson and ano, 657 E 165th st, May 21; attys, Clocke, K & R, 301 E 149th st $1,400

LOT 111, map of Hunt est M—G Schipf to Regent Rlty Co, 33 W 42d st, mtg $900, May 6; atty, T G & T Co, 176 Bway $1

McGRAW AV, n e c Harrison av, runs e 75x n 25 to Tremont av x w 85.7x s 76.2—Cath E Rochfort to Jennie S Anderson and ano, 657 E 165th st, mtg $8,000, May 21; attys, Clocke, K & R, 301 E 149th st $1

LOTS 15 and 17, map Mary C P Macomb, 150x327—64th St Holding Corpn to Wellworth Holding Corpn, 302 Bway, May 24; atty, L T & T Co, 160 Bway $100

PROSPECT AV, 601, w s, 20x100—Samuel L Snyder to Eliz Lynch, 313 E 148th st, mtg $7,000, May 25; atty, E M Gamble, 279 E 149th st $100

LOT 246, map Pugsley Estate—Hudson P Rose Co to Raffaele Conti and ano, 1074 Virginia av, mtg $8,200, May 24; atty, L T & T Co, 160 Bway $1

HOE AV, 957, w s, 42x150—Frank Beck to Frank Beck, Inc, 2850 Bway (correction deed), May 22; atty, L T & T Co, 160 Bway $1

LOTS 15 and 17, map Mary C P Macomb, 150x327—64th St Holding Corpn to Wellworth Holding Corpn, 302 Bway, May 24; atty, L T & T Co, 160 Bway $100

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LOTS 15 and 17, map Mary C P Macomb, 150x327—64th St Holding Corpn to Wellworth Holding Corpn, 302 Bway, May 24; atty, L T & T Co, 160 Bway $100

BATHGATE AV, e s, 216 s 176th st, 34x85.7—Wm Sohmer to Cornelius Neumann and ano, 4366 Park av, May 8, 3 yrs, 6%; attys, Sohmer & S, 31 Liberty st $7,000

TREASURY FAVORS MORE NEW BUILDING

Officials Surprised When Told of Money Lending Institutions' Attitude.

NO RESTRAINT BY McADOO

Tabulation Shows Flat Owners' Incomes Have Declined Despite Rent Increases.

With New York 200,000 apartments short of present requirements and vast munition and other war industrial plants bringing in more workers every week Senator William M. Calder has succeeded in winning new hope for builders the entire country over, not only from the Treasury Department but from William P. G. Harding, governor of the Federal Reserve Board, to the end of determining the "steps that should be taken to make private building operations possible," according to the *Dow Service Daily Building Reports* to-day.

Private building construction throughout the country normally totals $1,500,000,000 a year, but 1918 will not develop more than $300,000,000. This has been due to the belief of banking and mortgage lending institutions that it is the wish of the Treasury Department that no loans be made on private building work. Senator Calder took the matter up officially at Washington, with the result that Secretary McAdoo assured him that any hesitancy on the part of banks and mortgage companies to make loans on projected building operations or improvements has not been due to advice from the Treasury Department. On the contrary the Treasury Department went on official record advising those banking and mortgage interests that the attitude of the Treasury Department has been that capital which is needed during the period of the war should not be employed in the construction of unnecessary buildings at this time. But there has never been any suggestion that buildings actually needed for the health and protection of the civil population or for the conduct of essential business of the country should not be constructed during the period of the war.

The relation between the shortage of housing and other necessary war time space and the supply of materials and labor with which to construct these buildings is very close. Investigations made by the Dow Service Daily Building Reports as to conditions of supply of materials available for both Government and private building, prove conclusively that once the lending institutions let down the bars the building material manufacturers would bring their resources into play to see that neither the Government nor private building interests suffered from lack of materials. The fact is very clear that the minute some form of official encouragement can be issued direct to builders and money lenders necessary private building construction can proceed.

Equal assurances have been given Senator Calder by Bernard M. Baruch, director of the War Industries Board, that it was not the intention of his board to issue any order stopping private building work. He then addressed a communication to William P. G. Harding, governor of the Federal Reserve Board, stating that "the Government has taken up the matter of meeting the shortage in housing facilities as it applies to people employed directly on Government work, but unless some further relief comes we will face a serious situation next spring. For that reason I would be glad if the Federal Reserve Board and the War Finance Corporation will take under advisement the question of whether it would not be best to encourage the construction of some new buildings, particularly homes. . . . The situation would change if there was some encouragement from the Federal Reserve Board and the War Finance Corporation."

Mr. Harding's reply was that he was ready to take up this matter at any time and suggested that the new capital issues committee be apprised of the very critical trend of affairs in the national building situation as soon as it meets, which will be in a few days.

Agitation in some quarters against the alleged profiteering of landlords induced the *Real Estate Record and Guide* to secure figures showing income and expenses of typical apartment houses on the East and West sides. The statements disclose the fact that while rentals have advanced the net incomes have declined.

Apartment houses show that rentals have gone up about 7 per cent. in two years. Houses on the West Side show a net loss of 17.4 per cent. and on the East Side of 6.8 per cent.

Conditions in the local building situation have changed but slightly during the past week. Private structural operations are a negligible quantity and the bulk of the current activity is for purely Government projects or industrial and commercial buildings made necessary by the constantly expanding military programme.

The building material markets have demonstrated no unusual activity during the past week. Hudson River common brick has advanced to $10 and $10.25 a thousand.

GRANTED PERMISSION TO SELL.

Justice Platzek of the Supreme Court has granted permission to the Congregation Sherith B'nai Israel to sell 22 East 113th street, on a lot 20x100.11, to Beth David Anshel Wilna for $14,000.

MECHANICS' LIENS.

Manhattan.

AMSTERDAM AV, n w c 190th st, 100x220x irreg—F E Geller, Inc, agt J R Building Co, Inc, owner (renewal) $1,056.06

123D ST, 439 W—Wander Iron Works agt Chalmers Realty Co and J F Benam, owners and contractors $48

42D ST, 215 to 223 West, and 43d st, 228 to 232 W—Clarence L Smith Co agt Sperry & Hutchinson Co, owner; Sol Bloom, contractor $13,791.71

28TH ST, 318 and 320 E—Michael Cappiello agt Nellie Morgan, owner; Max Rothbart, contractor $112

77TH ST, 266 W—Isidore H Simpson agt Benjamin F Romaine, owner; Edwin E Cole, contractor $182.42

45TH ST, 121 W—Eisendrath & Horwitz agt James Hebron, owner and contractor; Hebron Restaurant Co, Inc, contractor $1,500

SAME PROPERTY—George Colon & Co agt James Hebron and Hebron Restaurant Co, Inc, owners and contractors $12,975

SATISFIED MORTGAGES.

Manhattan.

(With name and address of lender's attorney.)

93D ST, 111 W—Mary J and Jas E Edwards, on the premises, to Margaretha Eggers, 135 Fourth st, Woodside, L I, March 1, 1913; atty, T G & T Co, 176 Bway $2,000

122D ST, n s, 175 e Lenox av, 18.7x109.11—James and Rachel A Carlew to Jno M Prophet, Feb 1, 1897; attys, De Grove & Riker, 145 Nassau st $15,000

BOWERY, 213 and 215; Extra pl, 5 and 7—Windsor Trust Co, trustee will Jacob Weeks Cornwell, to Isaac Bell, Newport, R I, at request of Mortimer Van Cott et al, residing at 321 S Third av, Mt Vernon, N Y, April 19, 1911; attys, Jay & Candler, 48 Wall st $6,000

165TH ST, s s, 116.4 w Forest av, 19.3x100—Jno W Decker to Ella N Hewitt, Nov 28, 1887; atty, T G & T Co, 176 Bway $2,500

RECORDED LEASES.

Manhattan.

LENOX AV, 73, store and part b—Oscar D and John D Thees to Chas Moser, 72 Lenox av, 5 yrs from Oct 1, 1917; attys, Spitz & Bromberger, 50 Pine st $1,975

LIVE TOPICS OF THE COMMERCIAL WORLD

WILL SPEED FIGHT ON SPECULATORS

Conference Council of Garment Men Warns Members to Act by Wednesday.

The Conference Council of Garment Wholesalers and Retailers has served notice on all trade associations it represents that action should be taken before June 1 on its recommendation for the appointment of a committee to confer with authorities in Washington on the subject of speculation in piece goods. The council adopted this resolution on the subject:

"Whereas the prevailing conditions in the woollen market are of such a nature as may possibly react against the interests of the consumer by reason of profiteering in piece goods; therefore, be it resolved, that it be recommended that a committee be appointed to confer with the Government for the purpose of providing means for alleviating conditions."

The various trade associations have called meetings to be held this week to discuss the matter.

Japanese Government Supervises Cloth.

The Japanese Government is taking steps meant to insure the retention of Japan's overseas market for cotton cloth.

Expecting that after the war Manchester, American or German weavers may start a strenuous campaign to regain their losses in the cotton cloth field, Japan's Government is formulating a ruling by which producers will be compelled to organize an association authorized to exercise a strict supervision over the activities of weavers for the upkeep of the best standard of quality in everything turned over for export, including sheetings, shirtings, drills, jeans, cotton flannels, cotton crepes, striped cotton cloth and others.

Colorful Blouses for Summer.

Blouses in all the colors of the rainbow are called for in the styles this season to enhance the attractiveness of the summer girl. Flesh colors lead the list in popularity, with white and peach its closest rivals. Turquoise is also in great demand.

Beading continues to hold its vogue, and many smart models are made up in organdy and voile. The popularity of georgette has passed all expectations, and dealers are therefore finding difficulty in keeping an adequate supply on hand.

Separate Skirts Sell Swiftly.

The separate skirt is the greatest selling garment in all the ready to wear departments this season, according to consensus of statements by dealers. Purchasers make scant discriminations, taking all kinds offered. Silks, woollens and cottons are all demanded, the silks and cottons leaning to white and the lighter shades.

Skirts are for the most part plainly designed. Some have side pleats, box and group pleatings for extra fulness as well as decoration. The majority have removable belts attached, wide designs predominating.

Sleeveless Coats for Soldiers?

Agitation for more stylish army uniforms, together with a need for conservation of cloth, brought forth a radical suggestion at a recent meeting of men who are using their best energies in efforts to down the Boche.

"Why not," suggested one man at the meeting, "cut off the sleeves of the soldiers' coats. Their shirt sleeves, which are of the same material, or even better than that of the coats, would answer adequately the purpose of the dismembered parts and a new style would be effected and the saving of cloth enhanced."

Leather in Demand.

Special Despatch to THE SUN.

BOSTON, May 26.—Prices on side leather are holding steady, according to reports from tanners here. Stocks have been greatly reduced in the last few weeks.

A strong demand is noted for colored calfskins and several tanners are oversold. Better grades of sheepskins are selling well, particularly browns and grays. Blacks are also moving.

The market for oak sole continues well sold up and prices are firm. The cheaper selections of oak leather are showing more strength, and as this is practically the only grade left on the market considerable business in it is reported.

Jobbers Buying Heavily.

Jobbers are buying heavily in the dry goods field, according to statements made by credit men for the important commission houses.

It is apparent that the jobbing houses foresee a scarcity of merchandise and are laying in stocks to cover their future requirements, say the credit men.

Navy Wants Blue Cloth.

The United States Navy has issued a call for bids for 12,000 yards of light blue cloth. The bids are to be opened on June 3 at the Bureau of Supplies and Accounts, Navy Department, Washington.

The cloth required is to be full blood wool, free from all impurities. The warp must be not less than 44 ends and filling not less than 48 picks per inch.

Paquin Makes Gain.

A profit of more than $8,000 was made by Paquin, Ltd., of Paris, France, in 1917, according to reports from the annual general meeting of the organization, which have reached here. This profit was made in spite of the vicissitudes of war, and contrasts with the loss of $20,000 experienced by the shareholders in 1916.

The sales of the London and Paris houses to the end of March, 1918, show a substantial improvement.

Cotton Market Inquiry.

Special Despatch to THE SUN.

WASHINGTON, May 26.—An investigation of conditions in the cotton market has been promised by Secretary Houston. Senator Smith of South Carolina urged the investigation, declaring that the futures market has ceased to be a reflection of actual transactions and has become an actual menance to the cotton trade.

Secretary Houston was told there is no legitimate reason why prevailing prices for cotton goods should be so absurdly manipulated in the cotton exchanges.

Gray Goods Market.

The following will give an idea of first hand gray goods prices for nearby delivery as recorded Saturday:

PRINT CLOTHS.

		Cents.
6-52 27	inch 9.00	10⅝
64-60 27	inch 7.60	13 to 13¼
44-40 28½	inch 8.20	12
5-48 28½	inch 7.15	13⅝ to 14
56-44 29	inch 6.60	15
60-48 28½	inch 6.25	16½ to 16¾
0-52 28½	inch 6.00	16½
4-56 28½	inch 5.50	18¼ to 18½
64-60 28½	inch 5.50	18½ to 19
64-64 28½	inch 5.15	19⅛
68-72 29	inch 4.75	20⅝ to 21
72-76 29	inch 4.25	22
80-80 29	inch 4.00	26 ask
80-80 29	inch 5.00	24½
80-88 29	inch 5.00	25
96-92 29	inch 5.25	27½ ask
96-100 29	inch 5.00	28 ask
96-100 29	inch 4.15	28½ ask

SHEETINGS.

		Cents.
40-40 36	inch 6.00	14⅛
44-40 36	inch 6.15	14¾
44-40 40	inch 4.25	21½
56-60 36	inch 4.00	22
48-52 36	inch 4.00	22½
48-48 36	inch 4.00	22
48-48 36	inch 5.00	17⅝ to 18
48-40 36	inch 5.50	15⅝
48-44 36	inch 4.50	19⅝
48-44 40	inch 3.75	24
48-48 40	inch 2.85	31
48-48 40	inch 2.50	33

An idea of the situation in lawns, showing at what they were available Saturday, follow:

COMBED LAWNS.

		Cents.
76-72 40	inch 9.00	21
80-80 40	inch 9.00	22½
84-80 40	inch 10.50	25
96-100 40	inch 7.00	27
96-92 40	inch 7.50	26
88-80 40	inch 8.50	24

CARDED LAWNS.

		Cents.
72-60 36	inch 10.00	17½
72-60 40	inch 9.00